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### WITHDRAWAL SHEET

### Ronald Reagan Library

Collection: WHORM Subject File

Archivist: cas/cas

File Folder: IT023 (050000 - 076001)

Date: February 14, 1997

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
1. memo (056397)	E. Pendleton James to James Baker, Edwin Meese, and Michael Deaver re U.S. Executive Director, World Bank (1 pp.)	1/18/82	P5
2. memo (073699)	Donald Regan to the President re results of the 1983 World Bank/International Monetary Fund meetings (2 pp.)   10 13 06 MSm03-144   #	10/6/83	FI
3. memo (073699)	copy of item #2 (2 pp.)	10/6/83	<b>P</b> 1

### RESTRICTION CODES

the PRAI.

- Presidential Records Act [44 U.S.C. 2204(a)]
  P-1 National security classified information [(a)(1) of the PRA].
  P-2 Relating to appointment to Federal office [(a)(2) of the PRA].
- Release would violate a Federal statute [(a)(3) of the PRA].
- P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA].
   P-5 Release would disclose confidential advice between the President and his advisors, or
- between such advisors [(e)(5) of the PRA]. P-6 Release would constitute a cleerly unwarranted invasion of personal privacy [(e)(6) of
- C. Closed in accordance with restrictions contained in donor's deed of gift.

- Freedom of Information Act [5 U.S.C. 552(b)]
  F-1 National security classified information [(b)(1) of the FOIA].
- F-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of
- the FOIA].
  F-3 Release would violate a Federal statue [(b)(3) of the FOIA].
- F-4 Release would disclose trade secrets or confidential commercial or financial information [(b)(4) of the FOIA].
- F-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA].
- Release would disclose information compiled for lew enforcement purposes [(b)(7) of the FOIA]. Release would disclose information concerning the regulation of financial institutions
- [(b)(8) of the FOIA]. Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA].

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Office of the Counsellor West Wing/First Floor

### THE WHITE HOUSE

WASHINGTON

056397

January 18, 1982

MEMORANDUM FOR:

JAMES A. BAKER, III

EDWIN MEESE III
MICHAEL K. DEAVER

FROM:

E. PENDLETON JAMES

SUBJECT:

U.S. Executive Director, World Bank

I had a meeting with Murray Weidenbaum and Martin Anderson, subject: the World Bank position. They both felt that we should give strong consideration to James Burnham (resume attached).

Murray would hate to lose Jim, but I think he will probably lose him anyway to industry in the very near future. One way to maintain his talents, would be to promote him to the position of Executive Director to the World Bank.

Since he is a member of the White House staff, I have not discussed this with Don Regan, but wanted to get your input first. My recommendation is that we should give Jim this post, in that he has the philosophical background and the close ties to the White House that would be most helpful.

APPROVE:	
DISAPPROVE:	
LET'S DISCUSS:	

James B. Burnham 262 Lebanon Avenue Pittsburgh, PA 15228 Tel. (412) 344-8861

Mellon Bank N.A. Pittsburgh, PA 15230 Tel. (412) 232-4948

### PRESENT POSITION

Chairman, Country Review Committee and Head, Office of Government Affairs. (Vice President and Department Head; reports to one of three Vice Chairmen.)

### PERSONAL DATA

Date of birth:

October 22, 1939

Place of birth:

New York, N.Y.

Marital status:

Married, four children

Military service:

Three years active duty as Naval intelligence officer

(TS plus special clearances)

### **EDUCATION**

Milton Academy, Milton, Massachusetts, 1954-57.

Princeton University, 1957-61. A.B. (Cum laude).

University of Sao Paulo, Brazil, 1962-63. Graduate study in economics (Fulbright Scholar).

Washington University, St. Louis, 1967-69. Graduate study in economics. Ph.D. 1970.

### WORK EXPERIENCE

1971-present. Mellon Bank N.A. Current responsibilities are twofold:

- Chairman, Country Review Committee. Responsible for setting over 50 country limits for a \$4.6 billion foreign lending portfolio. Duties include supervising political and economic risk assessment, portfolio diversification and exposure measurement, presentations to Corporate Office and Director committees. Extensive foreign travel.
- Head, Office of Government Affairs. Manages the Corporation's system
  for timely, thorough review and response to proposed federal and state
  legislation and regulation; formulates and supervises Corporate-wide efforts
  to pass appropriate legislation and regulation; maintains liason with state
  and federal regulatory officials.

### 1969-71. Board of Governors of the Federal Reserve System

As special assistant to Governor Maisel, duties included analysis of monetary and financial situation and their bearing on Federal Reserve policy, preparation of speeches and Congressional testimony, extensive studies of the housing market, and work related to regulatory matters.

Summer and part-time work prior to military service included Monsanto, W. R. Grace & Company and Mobil Oil.

### MISCELLANEOUS DATA

- Extensive foreign travel plus study and residence in Western Europe and South America. Speaks Spanish and Portuguese.
- Currently adjunct associate professor at University of Pittsburgh (money and banking, financial institutions).
- Housing finance-related publications in Review of Economics and Statistics,
   Land Economics and other journals.
- Member, American Economics Association, National Association of Business Economists.
- Chairman, Republican Committee of Mt. Lebanon (13,000 registered Republicans).

### REFERENCES

William F. Buckley, Jr., Editor, National Review, New York, N.Y.

David W. Christopher, Managing Partner, Price Waterhouse, Pittsburgh, PA.

Murray L. Weidenbaum, Director, Center for the Study of American Business,

Washington University, St. Louis.

O62196

## WHITE HOUSE CORRESPONDENCE TRACKING WORKSHEET

8207608 □ O · OUTGOING ☐ H - INTERNAL □ I · INCOMING Date Correspondence Received (YY/MM/DD) 82 02 625 Name of Correspondent: MI Mail Report **User Codes: ACTION** DISPOSITION **ROUTE TO:** Tracking Type Completion Date Date Action YY/MM/DD Office/Agency (Staff Name) Code YY/MM/DD Response Code **ORIGINATOR** Referral Note: Referral Note Referral Note: Referral Note: Referral Note: **DISPOSITION CODES: ACTION CODES:** A - Appropriate Action C - Comment/Recommendation D - Draft Response I - Info Copy Only/No Action Necessary R - Direct Reply w/Copy S - For Signature A - Answered B - Non-Special Referral C - Completed S - Suspended F - Furnish Fact Sheet X - Interim Reply FOR OUTGOING CORRESPONDENCE: to be used as Enclosure Type of Response = Initials of Signer Code Completion Date = Date of Outgoing Comments:

Keep this worksheet attached to the original incoming letter.

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## RECORDS MANAGEMENT ONLY

### **CLASSIFICATION SECTION**

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### DEPARTMENT OF STATE EXECUTIVE SECRETARIAT TRANSMITTAL FORM

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For: Mr. William P. Clark

National Security Council

The White House

Re	f	e	r	e	n	C	e	:	

Date:	President Reagan From: The Honorable Nick R. Dragisich  Mayor of Chisholm  February 19, 1982 Subject: Opposes the proposed World Bank  Loan to Brazil for Iron Ore Mine.  Ferral Dated: March 23, 1982 NSC ID # 062196  (if any)
	The attached item was sent directly to the Department of State.
Action Taker	1:
	A draft reply is attached.
•	A draft reply will be forwarded.
,	A translation is attached.
. XX	An information copy of a direct reply is attached.
	We believe no response is necessary for the reason cited below.
	The Department of State has no objection to the proposed travel.
	Other.

### Remarks:

L. Paul Bremer, III **Executive Secretary** 

### DEPARTMENT OF STATE



Washington, D.C. 20520

April 5, 1982

The Honorable Nick Dragisich Mayor, City of Chisolm Chisholm, Minnesota 55719

Dear Mr. Dragisich:

The White House has asked me to respond to your letter of February 19, expressing concern regarding a World Bank loan to finance iron ore mining in Brazil. It is indeed important to consider the impact of World Bank operations on workers in the United States.

The U.S. government has not yet taken a final position on the loan to which you refer, for the Carajas Iron Ore Project. Before doing so, we will need to study the World Bank Loan documents, which are not yet available.

We do have a number of serious concerns related to this loan, specifically on whether World Bank financing is appropriate for the project. Neither the Bank's "objective appraisal" nor its technical expertise appear to be essential to the project, and alternative commercial financing may be available.

From what we know about the loan, it does not appear that the market for U.S. iron ore will be significantly affected by the Carajas project. The operation will export up to 35 million mt (metric tons) of very high-grade (66 percent Fe) iron ore per year, amounting to 23 million mt to iron content. Of this 23 million mt, 17 million mt have already been contracted on a long term basis with Japan and Europe. Some of the output from the Carajas mine will substitute for production from other Brazilian mines. In the U.S. market, the new Brazilian ore will compete directly with ore presently imported from countries such as Venezuela and Liberia, supplying steel plants on the East and Gulf coasts. Because of the small amounts involved and the cost of moving the ore inland, the Carajas ore is not likely to compete with ore from the Mesabi range.

Ultimately, of course, the fortunes of the mining workers of Minnesota are tied to restored health in the U.S. (and world) economy. Decisions which attempt to protect our economy by shutting down trade or obstructing economic development in other countries, while understandable in the short term, are likely to be self-defeating, making the economic recovery on which we all depend more difficult to attain.

Again, we appreciate your interest in this project. We will be reviewing our concerns about this project with the World Bank staff before the loan comes before the Bank's Executive Board.

Sincerely

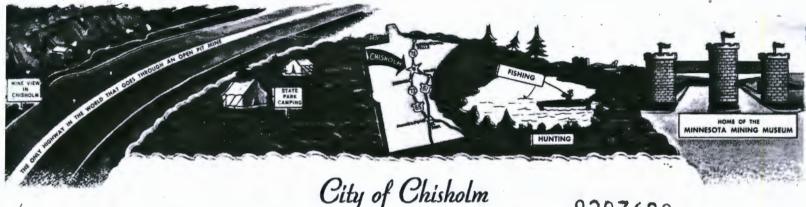
Acting Director

Office of Development Finance

Drafted: EB/IFD/ODF:Domarles

Clearances:

ARA/BR TOoney
Treasury:TBUEke
EB/IFD/ODF:JCHolzman



of ho

CHISHOLM, MINNESOTA 55719 February 19, 1982 8207608 062196

The Honorable President Ronald Reagan The White House Washington, D.C. 20515

Dear President Reagan:

I am writing to urge you to use the voting power the United States has on the World Bank to block the loan requested by Brazil. This loan would help finance a new iron ore mining operation in Brazil.

The charter for the World Bank states that the World Bank will not finance any new operation that produces a commodity of which there is already a surplus of on the world market. There is certainly a surplus of iron ore on the world market.

As you know, the iron range of Minnesota has felt the impact of the current recession in the form of massive layoffs by the mining companies. This situation is worsened by the competition of foreign ores which are produced with a government subsidy. It is imperative that our government use its voting power to protect the American worker from unfair competition. Your assistance in this matter would be greatly appreciated.

Mick R. Dragisich

Mayor

### THE WHITE HOUSE OFFICE

REFERRAL

MARCH 23, 1982

TO: DEPARTMENT OF STATE

ACTION REQUESTED:

DIRECT REPLY, FURNISH INFO COPY

DESCRIPTION OF INCOMING:

ID:

062196

MEDIA:

LETTER, DATED FEBRUARY 19, 1982

TO:

PRESIDENT REAGAN

FROM:

THE HONORABLE NICK R. DRAGISICH

MAYOR OF CHISHOLM CHISHOLM MN 55719

SUBJECT: OPPOSES THE PROPOSED WORLD BANK LOAN TO BRAZIL, WHICH WOULD HELP FINANCE A NEW IRON

ORE MINING OPERATION

PROMPT ACTION IS ESSENTIAL -- IF REQUIRED ACTION HAS NOT BEEN TAKEN WITHIN 9 WORKING DAYS OF RECEIPT, PLEASE TELEPHONE THE UNDERSIGNED AT 456-7486.

RETURN CORRESPONDENCE, WORKSHEET AND COPY OF RESPONSE (OR DRAFT) TO: AGENCY LIAISON, ROOM 62, THE WHITE HOUSE

> SALLY KELLEY DIRECTOR OF AGENCY LIAISON PRESIDENTIAL CORRESPONDENCE



5/60

City of Chisholm

CHISHOLM, MINNESOTA 55719 February 19, 1982 8207608 062196

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Mick R Drogiseits Nick R. Dragisich

Mayor

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### WHITE HOUSE CORRESPONDENCE TRACKING WORKSHEET

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### **CLASSIFICATION SECTION**

SIDENTIAL REPLY
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1982 MAR 15 PM 3 49

Dear Senator D'Amato:

On behalf of the President, I want to acknowledge and thank you for your March 2 letter recommending appointment of Mr. Eugene R. Gonzalez as Executive Director of the World Bank.

It was good to hear from you and know of your very strong endorsement of Mr. Gonzales. Please know that I have taken the liberty of forwarding Mr. Gonzalez's background information, together with your comments, to the appropriate officials within the Office of Presidential Personnel for careful consideration.

With best wishes,

Sincerely,

Kenneth M. Duberstein Assistant to the President

The Honorable Alfonse M. D'Amato United States Senate Washington, D.C. 20510

KMD: CMP: NAP

cc: w/copy of inc, Becky Norton Dunlop - for appropriate action
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ALFONSE D'AM

### United States Senate

WASHINGTON, D.C. 20510

March 2, 1982

The Honorable Ronald Reagan President of the United States The White House Washington, D.C. 20500

063611

Dear Mr. President:

Recently, the credentials of Eugene R. Gonzalez came to my attention in connection with the United States Executive Director to the World Bank.

Mr. Gonzalez is a New Yorker with an extensive background in international finance. He has had a wide range of high level experience, both in and out of government, and is exceptionally qualified for the United States Directorship.

The World Bank needs men of the caliber of Eugene Gonzalez to insure its efficient and effective operation. I invite you to examine Mr. Gonzalez's credentials in the hope that you will agree with me that he is well suited to the assignment he seeks.

I should also point out that New York County Republican Chairman Roy Goodman highly endorses Mr. Gonzalez, for both his professional and political bona fides.

Thanking you for your attention to this letter of support, I remain,

Sincerely yours.

Alfonse M. D'Amato United States Senator

AMD: jzu

Enclosure

## Personal History Summary of EUGENE R. GONZALEZ

Nineteen years of responsible private sector experience in international investment banking (corporate finance, project finance, mergers and acquisitions, financial advisory services), other areas of finance (commercial lending, venture capital, financial management) and economic consulting.

Eight years of public sector service in Washington D.C. with both multilateral and bilateral development finance institutions (Inter American Development Bank, Agency for International Development) and with a U.S. government economic research unit (Department of Defense).

General management experience and profit-oriented accomplishments as President of a major private financial group (Adela Investment Co.) and Chief Executive Officer of three wholly-owned subsidiaries which included an investment company, a financial institution with a banking charter and an economic consulting firm.

Thorough understanding of international capital markets and successful experience in the development of new sources of finance for governmental and multinational corporate borrowers as an international corporate finance officer at a leading U.S. investment bank (Morgan Stanley & Co.).

Intimate area knowledge of many countries through 29 years residence abroad and well-established personal relationships in Latin America, Europe and to a lesser extent, Africa and the Middle East.

Language capabilities including fluency in English/Spanish, moderate French, have studied both Portugese and Italian.

137 East 66th Street Apartment 7C New York, N.Y. 10021 (212) 744-5685

5 January 1982

BUSINESS

MORGAN STANLEY INTERNATIONAL New York, N.Y. 1977-1982

INVESTMENT BANKING **ADVISOR** 

(APR. 1977-PRESENT)

Responsibilities: As Regional Coordinator for Latin America and Spain, direct Morgan Stanley's investment banking activities in those areas.

Accomplishments: Established an entirely new client base in Latin America and Spain consisting of sovereign borrowers, central banks and private sector enterprises. Obtained numerous mandates and executed various assignments involving the management of public issues and private placements (including that of lead manager for the United Mexican States), asset management accounts (including a major European central bank) and both M&A and other financial services assignments.

### ADELA INVESTMENT COMPANY S.A.

Luxembourg, Grand Duchy of Luxembourg 1964-1977

GENERAL MANAGEMENT PRESIDENT & CHIEF EXECUTIVE OFFICER

(OCT. 1975-1977)

Responsibilities: As President and Chief Executive Officer, directed activities of this \$80 million Corporation with resources of \$600 million, assets of \$450 million and an annual business volume of \$300 million. Shareholders included 120 major multinational corporations and international banks. Supervised diversified equity holdings in 120 enterprises and a loan portfolio of 600 corporate borrowers. Directed work of 250 employees assigned to offices in 14 countries.

Accomplishments: Strengthened the Corporation by restructuring its financial liabilities and establishing a new reserve policy. Personally directed divestiture of investments with significant contribution to profits.

FINANCIAL MANAGEMENT MANAGING DIRECTOR & CHIEF FINANCIAL OFFICER

(OCT. 1974-1977)

Responsibilities: As Chief Financial Officer, directed the treasury, funding, trading, placement and foreign exchange operations in Zurich and the trading and placement operations in New York. As President of the Panamanian banking subsidiary, directed operations amounting to \$1.3 billion in medium-term financing and syndications.

Accomplishments: Established the Corporation as a public borrower through completion of two Eurobond issues listed on the Luxembourg and Frankfurt exchanges. Raised a record volume of \$250 million in new borrowings at exceptionally advantageous rates. Helped to arrange and place the Corporation's largest single borrowing through a syndicated loan (\$75 million) provided by 29 banks.

CORPORATE FINANCE **EXECUTIVE VICE PRESIDENT & CHAIRMAN ADELAMEX** 

(APR. 1972-NOV. 1974)

Responsibilities: As Chief Operating Officer for Group North (Mexico, Central America and the Caribbean), organized and directed activities of a team of corporate finance officers engaged in term lending, underwriting, leasing, venture capital, M&A and financial advisory services.

Accomplishments: Quadrupled business volume and raised profit contribution from \$1 million in 1970/71 to \$5 million in 1974/75. Produced 30, 40, 50, and 55 percent of total ADELA corporate profits in those years while utilizing less than 25 percent of total corporate assets.

**ECONOMIC CONSULTING** 

EXECUTIVE VICE PRESIDENT & PRESIDENT ADELATEC (JAN. 1969-MAR. 1972)

Responsibilities: As Chief Executive Officer, directed overall activities of this wholly-owned economic and financial consulting subsidiary with 40 people. Personally obtained, supervised and executed numerous assignments. Performed resource surveys, market and feasibility studies. Also engaged in financial advisory services and general management consulting. Concurrently as Chief Corporate Planning Officer, prepared medium-term business plans and capital investment budgets.

Accomplishments: Increased billings and production by 35 percent to an annual level of \$2 million and concurrently reduced expenses thereby turning a four year annual loss into a profitable operation.

CORPORATE FINANCE

**EXECUTIVE VICE PRESIDENT & CHIEF OPERATING OFFICER** 

(NOV. 1964-DEC. 1968)

Responsibilities: As Chief Operating Officer and second man to join the newly formed Corporation, established a corporate finance department by recruiting, training and supervising a staff of 30 professionals. Directed business development activities and venture capital operations of the Corporation.

Accomplishments: Established an initial client base and strategy for detection of business opportunities and establishment of new enterprises. Developed first 40 out of an eventual 160 equity investments and initiated divestiture program. Designed control instruments for monitoring equity holdings in diversified economic sectors.

### INTER AMERICAN DEVELOPMENT BANK

Washington, D.C. 1961-1964

INVESTMENT BANKING DEPUTY REGIONAL REPRESENTATIVE IN EUROPE

(NOV. 1963-NOV. 1964)

Responsibilities: As Financial Officer in Treasury Department (Nov. 1963-May 1964), assisted in negotiation of bond issues offered by IDB in U.S. and European capital markets.

Accomplishments: Participated in negotiation and closing of public issues in New York and of first DM public issue in Frankfurt which led to promotion as acting representative in Europe at the Paris office. During that period participated in negotiation and closing of first international sterling public issue in 26 years. Initiated negotiations for public issues in the French and Swiss capital markets subsequently concluded by successor.

FINANCIAL ADVISORY SERVICES

FINANCIAL INSTITUTIONS SPECIALIST

(NOV. 1961-OCT. 1963)

Responsibilities: Analyzed and recommended long term loans to financial institutions. Led technical assistance missions to central banks and development banks to improve the operating effectiveness of IDB clients.

Accomplishments: Converted \$10 million of inactive assets of an agricultural bank (30% of capital) into cash available for new interest bearing loans. Isolated and restructured marketing operations of mining bank thereby eliminating need for government subsidy.

### RCA INTERNATIONAL New York, N.Y.

PROJECT FINANCE MANAGER FINANCIAL SERVICES

(OCT. 1959-NOV. 1961)

Obtained project financing from international public credit institutions for telecommunications systems sales to Middle East and Africa. In addition, negotiated and obtained over 20 export credit financing commitments from the U.S., Canada and U.K. for radio and television broadcasting stations plus related assembly and manufacturing facilities.

### **DEVELOPMENT LOAN FUND (NOW A.I.D.)**

Washington, D.C.

**PROJECT**FINANCE

GENERAL FINANCE OFFICER

(NOV. 1958-OCT. 1959)

As Loan Officer for Latin America, analyzed economic, and technical viability of new projects and evaluated loan applications. Negotiated terms and conditions and recommended approval of project financing for industrial, agribusiness and financial enterprises.

### U.S. DEPARTMENT OF DEFENSE

Washington, D.C.

ECONOMIC & INDUSTRIAL ANALYSIS

**ECONOMIC OFFICER** 

(NOV. 1954-NOV. 1958)

As a senior industrial Intelligence Officer in Washington and London directed a team of professionals in preparation of economic reports on industrial potential of foreign enterprises and economies.

**EDUCATIONAL BACKGROUND** 

I.M.E.D.E. MANAGEMENT SCHOOL, Lausanne, Switzerland (Summer 1967) Advanced management course on business administration at L'Institut pour L'Etude des Methodes de Direction de L'Enterprise, "IMEDE."

YALE UNIVERSITY, New Haven, Connecticut (1947-1952)

B.A. degree in International Relations. Deans list final year. Courses in political science, international economics and civil engineering.

MILITARY SERVICE U.S. ARMY, MILITARY INTELLIGENCE, (Nov. 1952-Nov. 1954)
Assigned to Strategic Intelligent Research and Analysis Team at the Pentagon, Washington, D.C. Honorable discharge with rank of sergeant.

PROFESSIONAL ASSOCIATIONS

Distinguished Fellow, International Banker Association, D.C.; Member The Presidents Association, N.Y., International Association of Financial Planners, N.Y., American Society of Professional Consultants, D.C., Accion International, N.Y. (Director), Pan American Society of the U.S., N.Y., (Director), American Enterprise Institute, D.C., National Committee on American Foreign Policy, N.Y., Spanish Institute, N.Y., Center for Inter American Relations, N.Y.

PERSONAL BACKGROUND Born 5 December, 1929, U.S. Citizen, Single, 6'1", 170 pounds. Spent first 15 years in South America and an additional 14 years residence on professional assignments in Egypt, England, Mexico, Nigeria and Peru. Bilingual English/Spanish, speak French, studied Portugese and Italian. Personal activities include art collecting, tennis and swimming. Club memberships include the Brook, Racquet & Tennis and River of New York, the Metropolitan and City Tavern of Washington, D.C., the Pacific-Union of San Francisco, Banqueros of Mexico City and the Union of Santiago, Chile. Author of "International Sources of Financing," Washington, D.C., 1961.

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WHITE HOUSE O - OUTGOING ☐ H · INTERNAL I - INCOMING Date Correspondence Received (YY/MM/DD) 82 103 130 Name of Correspondent: **User Codes: MI Mail Report ROUTE TO: ACTION** DISPOSITION **Tracking Type** Completion Action Date Date of YY/MM/DD YY/MM/DD Office/Agency (Staff Name) Code Response Code **ORIGINATOR** Referral Note: Referral Note: Referral Note: Referral Note: **ACTION CODES: DISPOSITION CODES:** I - Info Copy Only/No Action Necessary R - Direct Reply w/Copy S - For Signature A - Appropriate Action C - Comment/Recommendation D - Draft Response A - Answered B - Non-Special Referral C - Completed S - Suspended F - Furnish Fact Sheet X - Interim Reply to be used as Enclosure FOR OUTGOING CORRESPONDENCE: Type of Response = Initials of Signer Code Completion Date = **Date of Outgoing** Comments: Keep this worksheet attached to the original incoming letter. Send all routing updates to Central Reference (Room 75, OEOB). Always return completed correspondence record to Central Files.

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Dear Senator D'Amato:

On behalf of the President, I would like to acknowledge and thank you for your March 26 letter recommending Mr. George Hoguet for appointment as Alternate Executive Director of the International Bank for Reconstruction and Development.

Please know that I have transmitted your endorsement to the Office of Presidential Personnel for careful consideration. We appreciate your interest in writing regarding this matter.

With best wishes,

Sincerely,

Renneth M. Duberstein Assistant to the President

The Honorable Alfonse M. D'Amato United States Senate Washington, D.C. 20510

KMD/CMP/NAP/las --

cc: w/copy of inc, John Schrote - for appropriate action

WH RECORDS MANAGEMENT WILL RETAIN ORIGINAL INCOMING KMD-51B

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### United States Senate

WASHINGTON, D.C. 20510

March 26, 1982

**ი**ცვნ23

The Honorable Ronald Reagan President of the United States The White House Washington, D.C. 20500

Dear Mr. President:

I am pleased to support Mr. George Hoguet of New York for appointment as United States Alternate Executive Director of the International Bank for Reconstruction and Development.

Mr. Hoguet's strong background in international banking would complement his endeavors on behalf of the Administration as one of our representatives to the World Bank.

Your favorable consideration of this nominee is appreciated.

Sincerely,

Alfonse M. D'Amato United States Senator

AMD:mfu

Dear Senator

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## U.S. National Archives & Records Administration

### Current Status Details for SECL RECID: 073427CA MAIN SUBCODE: IT044

Current Status	Open	
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No.	<u>Status</u>	Date	<u>User</u>	Case Number	<u>Notes</u>	
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### THE WHITE HOUSE

WASHINGTON &

0134210A I1044

July 8, 1983

### MEETING WITH TOM CLAUSEN PRESIDENT OF THE WORLD BANK

DATE:

July 11, 1983

LOCATION:

Oval Office

TIME:

1:30 pm (20 minutes

FROM: Craig L. Fuller

### I. PURPOSE

To give Tom Clausen an opportunity to request additional resources and a more active U.S. leadership role in world development.

### II. BACKGROUND

A.W. ("Tom") Clausen, former head of Bank of America, succeeded Robert McNamara as President of the World Bank on July 1, 1981. Clausen has met or plans to meet with the leaders of all major World Bank donors to seek support for the Bank's lending operations in developing countries. Clausen's particular concern is his desire to raise additional resources for both the Bank's capital base, the International Bank for Reconstruction and Development (IBRD), and its concessional window, the International Development Association (IDA).

The following points are likely to be raised by Mr. Clausen:

The IBRD is currently operating on the basis of a \$60 billion five-year (FY 82-86) lending program. Clausen believes an accelerated program is necessary so that the Bank will be in a position to respond to the increased lending opportunities which will accompany expected world economic recovery. In addition, Clausen cites the need to accommodate new borrowers such as China and Hungary and the increased requirements of both more advanced countries (e.g., Argentina, Mexico and Brazil) and those hurt by IDA funding constraints.

While we support a strong and effective IBRD lending program, we believe valid demands on IBRD resources can still be easily accommodated within the \$60 billion program if the Bank allocates its resources more effectively and avoids lending in situations -particularly in oil and gas development -- where alternative (i.e., private) financing is available.

2. Clausen is also likely to seek assurances that the United States will complete contributions to the sixth replenishment of IDA (IDA VI) in FY 84 and to argue for a large U.S. contribution to the seventh replenishment (IDA VII) which is currently being negotiated to finance lending for the period after July 1, 1984.

We are strongly committed to seeking full IDA VI funding by FY 84, i.e., one year later than was envisioned at the time IDA VI was negotiated. To this end, we have requested \$945 million in FY 83 appropriations (Because the Congress provided only \$700 million, a \$245 million supplemental is being sought to provide full funding.) and \$1,095 million in FY 84. Congressional approval of the full IDA VI funding by FY 84 will be difficult. We are, however, giving it our best effort and it is possible that favorable Congressional action on the supplemental may occur in the very near future.

3. Clausen is seriously concerned about the "low" level of annual U.S. funding (\$750 million) which we are projecting "for planning purposes" for IDA VII. This would likely result in a replenishment about one-half the size being advocated by the Bank.

We believe the IDA VII funding ranges suggested are unrealistically high and do not reflect either donor budgetary constraints or the existing potential for employing IDA resources more effectively (i.e., concentration on Sub-Saharan Africa, and less for countries like India and China which have the creditworthiness to sustain IBRD and other alternative financing). We do not think funding in excess of \$750 million is appropriate, nor would a higher level have any significant Congressional support.

4. Clausen is seeking a more active leadership role by the U.S. in world development.

U.S. economic recovery is our first priority. We feel that a strong U.S. economy will mean more importing from the developing countries and this will be much more significant than an increase in foreign aid.

5. Clausen has been actively supporting free trade.

We appreciate what you are doing to support our mutual interest in an open trading system for all countries.

6. A question you could ask Mr. Clausen:

What are your views on the general global debt situation and particularly Latin America?

### III. PARTICIPANTS

Secretary Regan, Tom Clausen and Craig Fuller.

### IV. PRESS PLAN

White House Photographer

### V. SEQUENCE OF EVENTS

Tom Clausen will make a few points as indicated above and you will respond accordingly. There will be a brief photo session.

Source: Treasury

## SUGGESTED TALKING POINTS : JULY 11 MEETING WITH WORLD BANK PRESIDENT CLAUSEN

- -- The United States is committed to working to ensure that all countries, including the poorest, have the opportunity to participate fully in the process of economic growth and development.
- -- Free trade, unrestricted investment, open capital markets, and an overall economic environment which maximizes the opportunity for private enterprise are particularly important.
- -- We also recognize the value of an effective World Bank role in a market-oriented international system, and we are firmly committed to working constructively with you and other Bank members to increase the effectiveness of Bank operations. The fact that in the 12 months ending June 30, the Bank borrowed with our permission about \$5.3 billion in the U.S. capital markets and in the Eurodollar market is one example of U.S. support.
- -- At the same time, we (and others) face serious budgetary constraints. These underscore the importance of achieving maximum developmental impact out of existing resources.

### (Regarding an IBRD Selective Capital Increase)

- -- We can support a limited SCI which is restricted to adjusting IBRD shares following the IMF quota increase.
- -- Moreover, we intend to participate in such an SCI to the extent necessary to retain the U.S. veto. Retention of the veto is important both for the Bank's creditworthiness and as an expression of U.S. commitment to the Bank.

### (Regarding IDA VI)

-- It will be difficult to secure Congressional approval of full U.S. IDA VI funding by FY 84. We are, however, giving it our best effort. House/Senate Conference action on the \$245 million supplemental request is expected this week.

### (Regarding IDA VII)

- -- The IDA VII funding levels suggested by the Bank are unrealistically high, and do not reflect either donor budgetary constraints or the need to better concentrate resources on areas (e.g., Sub-Saharan Africa) which lack alternative financing.
- -- We have been using \$750 million as the <u>annual</u> planning level for outyear contributions to IDA. I do not believe an increase above \$750 million is a realistic proposition.



## OFFICE OF THE SECRETARY OF THE TREASURY WASHINGTON, D.C. 20220

July 8, 1983

MEMORANDUM FOR THE HONORABLE CRAIG L. FULLER
ASSISTANT TO THE PRESIDENT
FOR CABINET AFFAIRS

FROM: David L. Chew C Executive Assistant to the Secretary

Attached is a memorandum for the President's 1:30 meeting on Monday, July 11th with A.W. ("Tom") Clausen.

Attachment



## THE SECRETARY OF THE TREASURY WASHINGTON

July 8, 1983

MEMORANDUM FOR THE PRESIDENT

FROM:

Donald T. Regan

SUBJECT:

Your July 11 Meeting with World Bank

President Clausen

As you will recall, A.W. ("Tom") Clausen, former head of the Bank of America, officially succeeded Robert McNamara as President of the World Bank on July 1, 1981. His meeting with you is part of an effort he is making to meet with the leaders of major Bank donor states to generate greater support for the Bank's lending operations. Previous attempts to arrange a meeting between you and Clausen have not been successful, and he has subsequently met with the leaders of most other Summit countries.

Clausen's particular concern is his desire to raise additional resources for both the Bank's capital base, the International Bank for Reconstruction and Development (World Bank), and its concessional window, the International Development Association (IDA).

We have repeatedly reaffirmed the Administration's strong commitment to support the World Bank and, as one example of this support, in the twelve months ending June 30, the Bank borrowed with our permission about \$5.3 billion in the U.S. capital markets and in the Eurodollar market. However, we have major differences with the Bank on key funding issues. In sum, we believe the Bank's funding goals are unrealistically high and do not take into account either donor budgetary constraints, such as ours, or the scope for using Bank resources more effectively.

With regard to the IBRD, Clausen is pressing for a large (\$20 billion) Selective Capital Increase (SCI) which would adjust IBRD shares following the recent IMF quota increase as well as bolster Bank resources and eliminate capital constraints on proposed lending levels. We have agreed to the concept of an SCI to adjust country voting to "parallel" the IMF quota increase (i.e., an SCI of roughly \$3-4 billion), but are vigorously opposing

having a much larger SCI to support Bank lending. We have also stated that the United States wants to maintain our veto over Charter Amendments, a position that will require us to obtain Congressional authorization and appropriations for sufficient shares to maintain the U.S. voting share in the Bank above 20 percent.

In the background is Clausen's goal of exceeding the currently planned \$60 billion five-year (FY 82-86) lending program of the Bank. It is our view that valid demands on IBRD resources can still be accommodated within the \$60 billion program if the Bank allocates its resources more effectively and avoids lending in situations -- particularly in oil and gas development -- where alternative (i.e., private) financing is available.

With regard to IDA, Clausen is likely to seek assurances that the United States will complete contributions to the sixth replenishment (IDA VI) in FY 84 and to argue for a large U.S. contribution to the seventh replenishment (IDA VII) which is currently being negotiated to finance IDA lending for the period after July 1, 1984.

As you know, the United States has "stretched-out" the \$3.24 billion U.S. contribution to IDA VI beyond the three-year (FY 81-83) period envisioned when IDA VI was negotiated. This has significantly reduced IDA lending operations. Following Administration assurances to seek to fulfill the contribution in FY 84, other donors provided an additional \$2 billion to the Bank for FY 84.

The United States still must provide \$1,340 million to complete our IDA VI commitment. House/Senate Conference action on the Administration's \$245 million FY 83 supplemental appropriations request for IDA VI is expected during the week of July 11. Congressional mark-up of the FY 84 request, which includes \$1,095 million for IDA VI, is expected to begin in mid-to-late July. While it will be difficult to secure full IDA VI funding by FY 84, we are giving it our best effort and still expect to participate in IDA VII in the timeframe envisioned by the Bank.

Clausen is also seriously concerned about the "low" level of annual U.S. funding (\$750 million) which we are projecting "for planning purposes" for IDA VII. This would likely result in a replenishment about 55 percent of the size now being advocated by the Bank.

We do not think funding in excess of \$750 million is appropriate, nor would a higher level have any significant Congressional support. In our view, IDA resources need to

be employed more effectively, i.e., increased concentration on Sub-Saharan Africa and other least developed countries, and less for countries like India and China which have the creditworthiness to sustain IBRD and other alternative financing.

Although we have repeatedly told Clausen that an annual U.S. contribution to IDA above \$750 million is not a realistic proposition, he apparently still believes that the United States will eventually agree to a larger amount.

Attached for your consideration are suggested talking points for the Clausen meeting.

Attachment



### EXECUTIVE OFFICE OF THE PRESIDENT

#### OFFICE OF MANAGEMENT AND BUDGET

WASHINGTON, D.C. 20503

June 23, 1983

MEMORANDUM FOR: CRAIG L. FULLER

FROM:

Alton G. Keel

SUBJECT:

President Reagan's Meeting with World Bank

President Tom Clausen

OMB has no problem with the arguments presented in Treasury's briefing memo for the President. Mr. Clausen's hopes should not be raised with regard to large funding increases being proposed by Bank management for both the World Bank and the International Development Association (IDA). OMB wishes to commend Treasury for forcefully expressing the Administration viewpoint on these matters in the Bank.

There is one factual error in the memo. It is not true that in 1983 the Administration requested only \$750 million for IDA in the initial budget submission and \$245 million in a supplemental request, for a total of \$995 million. The Administration's original 1983 request was \$945 million. Because the Congress provided only \$700 million, the \$245 million supplemental is being sought to provide full funding. The memo is correct in stating that the \$1,095 million requested in 1984 would complete the U.S. pledge to the sixth replenishment of IDA.

# THE CHAIRMAN OF THE COUNCIL OF ECONOMIC ADVISERS WASHINGTON

June 23, 1983

MEMORANDUM FOR CRAIG FULLER

FROM:

MARTIN FELDSTEIN

SUBJECT:

President's Meeting with A. W. Clausen

I think that the President should ask Tom Clausen his view about the Latin American debt problem when he sees him on July 1.

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### CABINET AFFAIRS STAFFING MEMORANDUM

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Please provide any comments you may have on the attached memo from Secretary Regan by no later than 12 noon, Thursday, June 23.

Thanks.

RETURN TO:

Craig L. Fuller
Assistant to the President
for Cabinet Affairs

Becky Norton Dunlop Director, Office of Cabinet Affairs

# OFFICE OF CABINET AFFAIRS ACTION TRACKING WORKSHEET

	ocument Date: 83 / 06 / 16
document (attached)  Lelephone call	rom: David Chew
☐ meeting (attach conference report if available)	
Date Received://	
Subject: Pres. Reagan's Lu	ly 11 Meeting
with Tom Clous	ien.
ACTION CODES:  A — Appropriate Action B — Briefing Paper C — Comment/Recommendation  D — Draft Response F — Furnish Fact Sheet I — Info Copy Only/No Action Necessa	R — Direct Reply w/Copy S — For Signature ry X — Interim Reply
ROUTE TO:	
Date Sent Name Action C	odes Date Due Action Taken
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COMMENTS: 1. Invite Clausen	to meeting w/ Pres
July 11 - 1:30 p.m an	
paper.	
Originator: Dunlop	Gonzalez □ Hart □ Hodapp
KEEP THIS WORKSHEET ATTACHED TO THE WHEN THE ASSIGNED ACTION IS COMPLETE RETURN TO:	

Office of Cabinet Affairs
Attention: Karen Hart (x-2823)
West Wing/Ground Floor



## OFFICE OF THE SECRETARY OF THE TREASURY WASHINGTON, D.C. 20220

June 16, 1983

MEMORANDUM FOR THE HONORABLE CRAIG L. FULLER
ASSISTANT TO THE PRESIDENT
FOR CABINET AFFAIRS

Subject:

President Reagan's July 11 Meeting with Tom Clausen

A. W. ("Tom") Clausen, former head of Bank of America, succeeded Robert McNamara as President of the World Bank on July 1, 1981. Clausen has met or plans to meet with the leaders of all major World Bank donors to seek support for the Bank's lending operations in developing countries.

Clausen's particular concern is his desire to raise additional resources for both the Bank's capital base, the International Bank for Reconstruction and Development (IBRD), and its concessional window, the International Development Association (IDA).

The IBRD is currently operating on the basis of a \$60 billion five-year (FY 82-86) lending program. Clausen believes an accelerated program is necessary so that the Bank will be in a position to respond to the increased lending opportunities which will accompany expected world economic recovery. In addition, Clausen cites the need to accommodate new borrowers such as China and Hungary and the increased requirements of both more advanced countries (e.g., Argentina, Mexico and Brazil) and those hurt by IDA funding constraints.

While we support a strong and effective IBRD lending program, we believe valid demands on IBRD resources can still be easily accommodated within the \$60 billion program if the Bank allocates its resources more effectively and avoids lending in situations -- particularly in oil and gas development -- where alternative (i.e., private) financing is available.

Clausen is also likely to seek assurances that the United States will complete contributions to the sixth replenishment of IDA (IDA VI) in FY 84 and to argue for a large U.S. contribution to the seventh replenishment (IDA VII) which is currently being negotiated to finance lending for the period after July 1, 1984.

We are strongly committed to seeking full IDA VI funding by FY 84, i.e., one year later than was envisioned at the time IDA VI was negotiated. To this end, we have requested \$995 million in FY 83 appropriations (\$750 million in the initial budget submission and a \$245 million supplemental appropriation) and \$1,095 million in FY 84. Congressional approval of the full IDA VI funding by FY 84 will be difficult. We are, however, giving it our best effort and it is possible that favorable Congressional action on the supplemental may occur prior to the Clausen meeting.

Clausen is seriously concerned about the "low" level of annual U.S. funding (\$750 million) which we are projecting "for planning purposes" for IDA VII. This would likely result in a replenishment about one-half the size being advocated by the Bank. We believe the IDA VII funding ranges suggested by Clausen are unrealistically high and do not reflect either donor budgetary constraints or the existing potential for employing IDA resources more effectively (i.e., concentration on Sub-Saharan Africa, and less for countries like India and China which have the creditworthiness to sustain IBRD and other alternative financing). We do not think funding in excess of \$750 million is appropriate, nor would a higher level have any significant Congressional support.

David L. Chew
Executive Assistant
to The Secretary

THE WHITE HOUSE

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## CABINET AFFAIRS STAFFING MEMORANDUM

2) Suspine

President's Me	eeting with A. W. Clausen			DUE BY: noon. Thursday June 23 (President of the World			
Bank) on July	11, 1983						
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### REMARKS:

Please provide any comments you may have on the attached memo from Secretary Regan by no later than 12 noon, Thursday, June 23.

Thanks.

RETURN TO:

Craig L. Fuller Assistant to the President for Cabinet Affairs Director, Office of Cabinet Affairs

CCNRE/Boggs



### EXECUTIVE OFFICE OF THE PRESIDENT

### OFFICE OF MANAGEMENT AND BUDGET

WASHINGTON, D.C. 20503

June 23, 1983

MEMORANDUM FOR: CRAIG L. FULLER

FROM:

Alton G Keel

SUBJECT:

President Reagan's Meeting with World Bank

President Tom Clausen

OMB has no problem with the arguments presented in Treasury's briefing memo for the President. Mr. Clausen's hopes should not be raised with regard to large funding increases being proposed by Bank management for both the World Bank and the International Development Association (IDA). OMB wishes to commend Treasury for forcefully expressing the Administration viewpoint on these matters in the Bank.

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# THE CHAIRMAN OF THE COUNCIL OF ECONOMIC ADVISERS WASHINGTON

June 23, 1983

MEMORANDUM FOR CRAIG FULLER

FROM:

MARTIN FELDSTEIN

SUBJECT:

President's Meeting with A. W. Clausen

I think that the President should ask Tom Clausen his view about the Latin American debt problem when he sees him on July 1.

# Bridge Office of Cabinet Affairs ACTION TRACKING WORKSHEET

document (attached)  Delephone call  From: Dovid Chew
☐ meeting (attach conference report if available)
Date Received:/
Subject: Pres. Reagan's July 11 Meeting
with Pom Clousen 2/17/23
# 338-16-645
ACTION CODES:  A — Appropriate Action D — Draft Response R — Direct Reply w/Copy B — Briefing Paper F — Furnish Fact Sheet S — For Signature C — Comment/Recommendation I — Info Copy Only/No Action Necessary X — Interim Reply
ROUTE TO:
Date Sent Name Action Codes Date Due Action Taken
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July 11- 1:30 p.m and prepare bulling
paper.
<u> </u>
Originator: □ Dunlop □ Faoro ☑ Fuller □ Gonzalez □ Hart □ Hodapp
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING MATERIAL AND WHEN THE ASSIGNED ACTION IS COMPLETE,
RETURN TO:

Office of Cabinet Affairs
Attention: Karen Hart (x-2823)

to: Craig Fuller		Department of the Treasury	
room: date:	6/16	Office of the Secretary	

Your office had asked for the attached information for the upcoming meeting the President, Secretary Regan and IBRD President Clausen.

David L. Chew Executive Assistant to the Secretary

room 3408 phone 566-5901



## OFFICE OF THE SECRETARY OF THE TREASURY WASHINGTON, D.C. 20220

June 16, 1983

MEMORANDUM FOR THE HONORABLE CRAIG L. FULLER
ASSISTANT TO THE PRESIDENT
FOR CABINET AFFAIRS

Subject:

President Reagan's July 11 Meeting with Tom Clausen

A. W. ("Tom") Clausen, former head of Bank of America, succeeded Robert McNamara as President of the World Bank on July 1, 1981. Clausen has met or plans to meet with the leaders of all major World Bank donors to seek support for the Bank's lending operations in developing countries.

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David L. Chew
Executive Assistant
to The Secretary

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### THE WHITE HOUSE WASHINGTON



Office of Cabinet Affairs

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CABINET AFFAIRS STAFFING MEMORANDUM

	1983 Number: 07369		FG	044
Subject: Results o	f the 1983 World Bank/	International Mon	etary Fund	(IMF)
ALL CABINET MEMBERS  Vice President State Treasury Defense Attorney General	Action FYI	CEA CEQ OSTP	Action	FYI
Interior Agriculture Commerce Labor HHS HUD Transportation Energy Education Counsellor OMB CIA UN		Baker Deaver Clark Darman (For WH Staff Jenkins Svahn		
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REMARKS:  For forward:	ing to the President.	TAVO.	S 1 28 PROPER SENTED ENCTORNING BEW	TIAL
RETURN TO:	Craig L. Fuller Assistant to the President for Cabinet Affairs	☐ Katherine Anderson ☐ Tom Gibson Associate	☐ Larry He	rey erbolsheimer

# THE WHITE HOUSE WASHINGTON



(ATTACHMENT)

### CABINET AFFAIRS STAFFING MEMORANDUM

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Annual Mee	tings	
ALL CABINET MEMBERS  Vice President State Treasury Defense Attorney General		Action FYI   CEA
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REMARKS:		UNCLASSIFIED UPON REMOVAL OF CLASSIFIED ENCLOSURE(S)
For forwardi	ng to the President.	CONFIDENTIAL
		(ATTACHMENT)
RETURN TO:	Craig L. Fuller Assistant to the President for Cabinet Affairs 456–2823	☐ Katherine Anderson ☐ Don Clarey ☐ Tom Gibson ☐ Larry Herbolsheimer Associate Director Office of Cabinet Affairs

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# THE SECRETARY OF THE TREASURY WASHINGTON October 6, 1983

DETTINE. D

NLRR/103-1441#/
BY OIL MEADATE 10/3/06

MEMORANDUM FOR THE PRESIDENT

SUBJECT:

Results of the 1983 World Bank/International Monetary Fund (IMF) Annual Meetings

The 1983 Annual Meetings of the World Bank and International Monetary Fund which concluded last week were highly successful, with the U.S. achieving its major objectives. The atmosphere at the meetings was much improved from last year, with greater confidence that global economic problems are manageable and that progress is being made in restoring a healthy world economy. Your welcoming address received widespread praise, and your strong, unequivocal endorsement of the IMF served to allay concerns about U.S. support for the institution. Your remarks should help provide the momentum necessary to obtain Congressional approval for the quota legislation.

The improved atmosphere at the meeting reflected broad recognition that the global economic recovery is underway, led by the strong U.S. expansion, and that progress is being made in resolving the debt and liquidity problems of developing countries. The indisputable evidence of a growing U.S. economy with low inflation provided an effective rebuttal to criticism of U.S. economic policies, although concerns remain that the size of our current and future budget deficit could push interest rates back up and threaten the recovery.

Our success in reviving the U.S. economy is giving others greater confidence that for them, too, increased reliance on market forces and disciplined economic policies are the only lasting solution to current difficulties. As a result, I sensed an increased determination on the part of other industrial and developing countries to undertake the difficult but necessary adjustment measures required to get their economic houses in order.

During the Annual Meetings, I met with the Finance Ministers of the major Summit countries and IMF Managing Director de Larosiere to follow-up on the Williamsburg Summit agreements to enhance economic convergence. Although de Larosiere shared the concerns of the others regarding the strong dollar and our budget deficits, he acknowledged that a major factor underlying the dollar's strength was our success in getting inflation down and revitalizing the U.S. economy. I stressed that we were making every effort to reduce budgetary expenditures, and that raising taxes would run the risk of aborting the sustained recovery which we all desire. I also made them aware of the recent downward revisions in our projected deficits.

CONFIDENTIAL

### CONFIDENTIAL

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These consultations have proved to be useful in encouraging policies that reduce disparities in economic performance among the major industrial countries, and we are considering ways to develop this consultation process further. In addition, we had a very preliminary discussion on possible ways of improving the international monetary system, following-up on the Williamsburg discussions in this area. During the coming months we will be considering potential study topics in this area which might be pursued by the major industrial countries.

The decisions on major IMF policy issues reached by the Interim Committee are being interpreted widely as a major victory for the U.S. position on the need to conserve IMF resources. The Interim Committee compromise on the level of IMF lending in 1984 limits access to IMF funds next year for most countries at roughly current levels, while providing the possibility for somewhat larger amounts to countries experiencing serious economic difficulties and prepared to take strong corrective measures. I believe that this agreement will strengthen the revolving character of IMF financing, encourage increased prudence in IMF lending policies, and provide greater assurance to the Congress that U.S. funds are being used effectively and efficiently.

Issues dealing with the World Bank's lending operations, particularly the Seventh Replenishment of the International Development Association (IDA VII), were also discussed thoroughly. There is still considerable international disappointment at the level of U.S. funding we envision for IDA VII, although other World Bank members now have a better appreciation of our budgetary and Congressional constraints. We underscored our willingness to continue working constructively with members on negotiation of a World Bank Selective Capital Increase, and on the International Finance Corporation's funding requirements. More fundamentally, we reinforced the importance we attach to improving the quality of World Bank lending which we believe must be linked to sound, market-oriented domestic policies which encourage private enterprise.

On the margins of the Annual Meetings, there was significant progress in developing a financing package to support Brazil's new adjustment program. We obtained agreement in principle from other major governments to join us in a \$2.5 billion package of official trade credits and guarantees for Brazil. At the same time, Brazil's commercial bank creditors have agreed in principle to a new \$6.5 billion medium-term loan.

Donald T. Regan

# THE WHITE HOUSE WASHINGTON



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☐ Katherine Anderson

**Associate Director** 

**Office of Cabinet Affairs** 

☐ Tom Gibson

□ Don Clarey

☐ Larry Herbolsheimer

**RETURN TO:** 

Craig L. Fuller

456-2823

**Assistant to the President** 

for Cabinet Affairs

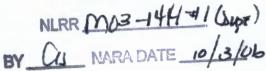
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### THE SECRETARY OF THE TREASURY

WASHINGTON October 6, 1983 073699 1 TO23



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Donald T. Regan

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