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(Foreign Affairs: Twenty-Two Nation Summit,  
10/21/1981-10/23/1981 Cancun, Mexico)  
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**Box:** 16

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OFFICE OF THE UNITED STATES  
TRADE REPRESENTATIVE  
EXECUTIVE OFFICE OF THE PRESIDENT  
WASHINGTON  
20506

044857CA  
11/16  
F0006-02  
TAD00-14  
PV  
F0006-15

MEMORANDUM TO WHITE HOUSE STAFF

FROM: AMBASSADOR WILLIAM E. BROCK

SUBJECT: Suggested Response to Charges of Protectionist  
U.S. Textile Policy in Context of Cancun  
Summit

Recent press reports (cf October 8 Journal of Commerce) contained a quote by Philippine Prime Minister Cesar Virata that the MFA has been turned into a restrictive protectionist device by the United States, Canada and the Europeans. He suggested that the Reagan Administration appears to be attempting to reduce textile imports on a per capita basis.

If Mr. Virata should make the same erroneous statements at Cancun, the President should draw on the following points.

- In 1977, as today, the United States seeks a moderate position in the MFA talks.

- This is in stark contrast to the EC restrictive policy adopted in 1977 and being sought today.

- In 1977 during the renegotiation of the bilateral agreements governed by the MFA, the EC cut back the Philippine trade level 8 percent. The United States negotiated 34.9 percent increases in the quota levels in the U.S.-Philippine Agreement.

- The structure of the 1978 U.S.-Philippines Agreement was actually proposed by the GOP and at the conclusion of the negotiations the Philippine Foreign Minister personally congratulated the U.S. Ambassador for the generous and statesman-like resolution of the issues.

- Mr. Virata's MFA complaints might be addressed more appropriately to President Mitterand in light of his stated MFA position. France is pursuing an extremely restrictive position within the discussions to establish the EC MFA position. France is seeking rollbacks in trade and negative quota growth rates in textiles.

Attachment

# Reagan Remedy No Panacea for Depressed

OCT 08 1981

By RICHARD LAWRENCE  
Journal of Commerce Staff

WASHINGTON — President Reagan, who last week prescribed private enterprise as a cure for the economic ills of the world's developing countries — it's the "magic of the marketplace," he said — ought to read a digest of what many of them said in response.

Perhaps the most eloquent rejoinder at last week's World Bank-International Monetary Fund meeting came from Sri Lanka's Finance Minister Ronnie de Mel, whose country has apparently been trying to do the very things Mr. Reagan and his administration so vehemently advocate.

Starting in 1978, said Mr. de Mel, his government took a series of "radical" steps — a monetary policy to mobilize domestic savings, a fiscal policy cutting back subsidies and consumption while fostering productive investment, a "realistic" exchange rate, and export promotion.

"The people," he said, "endured the (attendant) widespread hardships as they could see the light at the end of the tunnel — the prospect of quick economic growth, development and employment."

But now, he said, the whole effort has been "jeopardized" by world inflation and recession, springing basically, he suggested, from the policies of the industrial and oil exporting nations.

"How far can we adjust without political and social upheavals without bringing our people to complete penury?" Mr. de Mel asked.

Or Mr. Reagan and his advisers might consider the case stated by Philippines Prime Minister Cesar Virata. His government, he said, "fully subscribes to the principle of private enterprise," but private enterprise and free market forces, he argued, do not always lead to "an optimum use of limited resources." He pointed, as an example, to the manufacture of tobacco and "other consumer products of dubious value."

Obviously there are areas where government must play a direct role,

## WORLD TRADE

such as in social services and basic infrastructure, he said, and it may have to "play a pioneering role" in "high-priority" ventures requiring much capital but involving long pay-back periods.

And, Mr. Virata underlined, in some developing countries "the levels of literacy, skill, and entrepreneurship" are just not inviting for private enterprise. Government must do the job.

Bangladesh Finance Minister Saifur Rahman had a word on that, too. His country, he told the IMF-World Bank throng, has "adopted a comprehensive set of policies to encourage and promote private foreign investment." But so far, he reported, the response has not been much.

"Let me remind the audience" he said, "that as a general rule the market smiles at the rich but frowns on the poor."

Private enterprise, argued Mr. Rahman, must be "pursued with caution and pragmatism . . . not in isolation from the economic realities

of the least developed countries," where "millions of people live in subhuman conditions." Private investors, he suggested, are unlikely to undertake such basic works as small-scale rural development, the building of jute and fertilizer godowns, and the construction of jetties and harbors.

Much of the developing world, Mr. Rahman insisted, still needs the kind of long-term, low-interest loans the World Bank's International Development Association and other agencies provide — financing the U.S. government seems increasingly reluctant to support in large measure.

Ghulam Ishaq Kahn, the finance minister of Pakistan, which some might regard as a client state here, given the Reagan administration's \$3 billion-plus aid request for Pakistan, also counseled against overemphasis on the marketplace.

He acknowledged the private sector's "important role," but it is "only one instrument of public policy. Let us not confuse ends with means . . ."

Our development objective is clear — economic growth with equitable distribution." He spoke of "a blend of public and private sector."

— Like so many ministers from the developing nations last week, the Pakistani obliquely questioned the strength of the industrial countries' own commitment to the marketplace. Protectionism in manufacturing industries in those countries, he claimed, is denying the developing nations more than \$30 billion in export earnings every year.

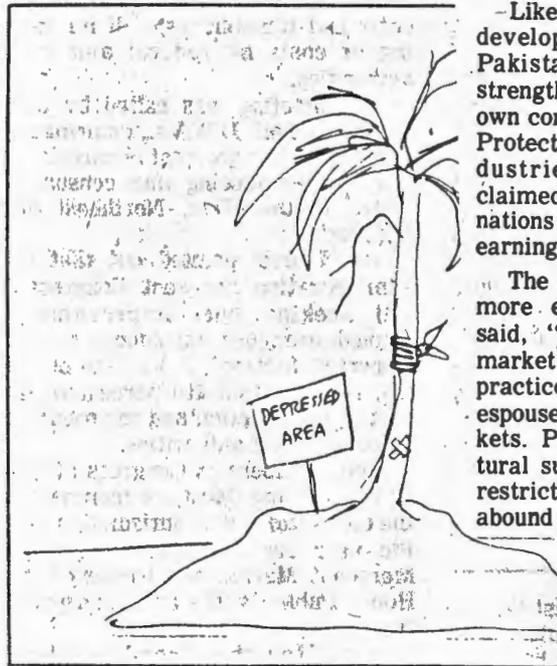
The Philippines' Mr. Virata was more explicit. "We all know," he said, "that there are all sorts of market restrictions and oligopolistic practices in the very countries that espouse increasing reliance on markets. Protectionist barriers, agricultural subsidies, acreage controls and restrictive international agreements abound

Take the international textile agreement, known as the multi-fiber arrangement, he said. Originally framed to "promote orderly expansion of world trade," it has "been turned into a restrictive protectionist device" by the United States, Canada and the Europeans, Mr. Virata contended. The administrations now appear to be trying to reduce their textile imports on a per capita basis, he suggested.

Mr. Virata served up some other examples of "private enterprise" in the industrial world — Swedish taxpayers, he said, pay a \$50,000-a-year subsidy for every \$20,000-a-year job in Swedish shipyards; Japanese pay eight times the world price for beef, and consumers in the European Community pay up to five times the world price for milk powder, four times the world price for butter and as much as twice the world price for grains.

Nobody went so far as to ask that if private enterprise is the ultimate answer why are there child labor laws, minimum wages, unemployment insurance, all sorts of health, safety and environmental standards,

and unions. But the tenor of much of what was said here last week was that too much emphasis on "the magic" of the marketplace might suggest a trace — just a trace, mind you — of voodoo economics.



Daycomed to CHF — 10/22 6:10pm

Peter Murphy

x 4642

Rick Ruzicka

1. The spirit was extremely constructive and positive.
2. We believe that together we succeeded in creating a spirit of genuine confidence and trust.
3. The document reaffirmed the use of existing institutions in stating that heads of state and government were clearly determined to attack the problems on an urgent basis in the international institutions existing for this purpose.
4. Dealing with food security the emphasis was placed on the eradication of hunger. It was pointed out that substantive and long-term internal effort on the part of developing countries to attain increasing self-sufficiency in food production is the basic element in obtaining the real answer to the problem of hunger.

As pointed out in the Philadelphia speech, timely and sufficient international technical financial support is needed in coordination with international policies and strategies. The stress is therefore put on the internal policies of the individual countries rather than simply on external assistance

Cancun Summit

so recognized by stating that food aid should be seen as as a temporary tool in emergency situations which should not be used as a permanent replacement for the necessary development of the required food production in developing countries themselves.

5. The co-chairmen recognize that one must take a look at producing the number of international institutions which are necessary and that in the area of international agricultural food organizations within the framework of the UN there needs to be a review in order to avoid duplication of work and to use available resources more effectively. The co-chairmen adopted the President's suggestion made in the plenary session that task forces should be sent from developed to developing countries in order to assist developing countries in developing and implementing agricultural programs and effectively disseminating high productivity and agricultural techniques.

6. We recognize trade barriers against agricultural products hinder the growth of agricultural activities and the achievement of food security objectives. <sup>in</sup> / areas of trade the recognition of the need on the parts of all governments to resist protectionist pressures.

7. There was a stress on the importance of the proposed GATT ministerial meeting in discussing energy. <sup>As</sup> / was stressed in Philadelphia, there is a need for increased energy investment from private as well as official sources.

8. In discussing multilateral/ <sup>and</sup> financial issues, he stressed, as the President did at the IMF World Bank meetings and in Philadelphia, the role of the relevant multilateral institutions and particularly the IMF and the World Bank in light of the current economic and financial problems facing the governments of developing countries.

## BACKGROUND POINTS ON CONFERENCE STATEMENTS FOR GLOBAL NEGOTIATIONS

The conference language is consistent with the language of the Ottawa Summit Communique. The conference statement indicates that in order to have Global Negotiations, they must be "on a basis to be mutually agreed." Note that the President in his opening address at Cancun referred to the understandings necessary for the United States to participate in Global Negotiations. Clearly there could not be mutual agreement by all parties unless the US understandings are met. Our objective is to work with other countries to obtain support for the understandings set forth by the President which will in turn permit resumption of the preparatory process.

Question: By agreeing to the conference language, has the US gone beyond the Ottawa Summit commitment?

Answer: There was no further commitment to Global Negotiations in Cancun. However, there was an elaboration of understandings

necessary for the US to enter into Global Negotiations. In addition, the US was the only country which laid out understandings it felt must be met before it could participate in Global Negotiations.

Question: Does this mean you are now going to the UN for Global Negotiations?

Answer: We have only agreed to go to Global Negotiations on the basis of the four understandings set out by the President in his Cancun speech. We are now <sup>going</sup> to work together in various ways bilaterally and multilaterally to see if we can gain acceptance of these understandings.

THE POSITIVE POINTS IN SUMMARY BY CO-CHAIRMEN

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2. We believe that together we succeeded in creating a spirit of genuine confidence and trust.
3. The document reaffirmed the use of existing institutions in stating that heads of state and government were clearly determined to attack the problems on an urgent basis in the international institutions existing for this purpose.
4. Dealing with food security the emphasis was placed on the eradication of hunger. It was pointed out that substantive and long-term internal effort on the part of developing countries to attain increasing self-sufficiency in food production is the basic element in obtaining the real answer to the problem of hunger.

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THE WHITE HOUSE

Office of the Press Secretary  
(Cancun, Mexico)

FOR IMMEDIATE RELEASE

OCTOBER 22, 1981

STATEMENT BY THE PRESIDENT  
AT THE OPENING OF THE  
INTERNATIONAL MEETING ON COOPERATION  
AND DEVELOPMENT

I am honored to be with all of you on this historic occasion. In many ways, this summit is not ours alone. It belongs to the millions who look to us for help and for hope. If they could speak to us today, I believe they might tell us that words are cheap, that cooperative action is needed -- and needed now. In their name, let us join together and move forward. Let us meet the challenge of charting a strategic course for global economic growth and development for all nations.

Each of us comes to Cancun from a different domestic setting where our major responsibilities are found. My own government has devoted much of the past year to developing a plan of action to strengthen our economy. For years our government has overspent, overtaxed and overregulated, causing our growth rates to decline and our inflation and interest rates to rise.

We have taken bold measures to correct these problems and we are confident they will succeed -- not tomorrow, nor next week, but over the months and years ahead.

We believe restoring sound economic policies at home represents one of the most important contributions the U.S. can make to greater growth and development abroad. The actions we are taking will renew confidence in the dollar, strengthen our demand for imports, hold down inflation, reduce interest rates and the cost of borrowing, and increase resources for foreign investment.

I have also had a chance to study and discuss with various leaders the domestic problems you face. I know how diverse and serious they are. For the poorest countries, more food and energy are urgently needed, while raising productivity through education, better health and nutrition, and the acquisition of basic facilities such as roads and ports represent longer-term goals.

Middle-income countries need foreign capital, technical assistance and the development of basic skills to improve their economic climate and credit worthiness in international capital markets. The more advanced developing nations which already benefit from the international economy need increasing access to markets to sustain their development.

And across the income spectrum, many among you who are oil importers face acute financial difficulties from the large debt burdens resulting from the oil price shocks of the 1970's. High interest rates are exacerbating these problems, such that debt servicing and energy costs are making excessive claims on your foreign exchange earnings.

We recognize that each nation's approach to development should reflect its own cultural, political and economic heritage. That is the way it should be. The great thing about our international system is that it respects diversity, and promotes creativity.

MORE

Certain economic factors, of course, apply across cultural and political lines. We are mutually interdependent, but above all, we are individually responsible.

We must respect both diversity and economic realities when discussing grand ideas. As I said last week in Philadelphia, we do not seek an ideological debate; we seek to build upon what we already know will work.

History demonstrates that time and again, in place after place, economic growth and human progress make their greatest strides in countries that encourage economic freedom.

Government has an important role in helping develop a country's economic foundation. But the critical test is whether government is genuinely working to liberate individuals by creating incentives to work, save, invest and succeed.

Individual farmers, laborers, owners, traders and managers -- they are the heart and soul of development. Trust them. Because whenever they are allowed to create and build, wherever they are given a personal stake in deciding economic policies and benefitting from their success, then societies become more dynamic, prosperous, progressive and free.

With sound understanding of our domestic freedom and responsibilities, we can construct effective international cooperation. Without it, no amount of international good will and action can produce prosperity.

In examining our collective experience with development, let us remember that international economic institutions have also done much to improve the world economy. Under their auspices, the benefits of international commerce have flowed increasingly to all countries. From 1950 to 1980, GNP per capita in 60 middle income countries increased twice as fast as in the industrial countries when real purchasing power is taken into account.

Despite the mid-70's recession, we were able to liberalize the international trading system under the leadership of the GATT. This created new trading opportunities for a number of developed and developing countries.

The IMF remains the centerpiece of the international financial system. It has adjusted its programs and increased its resources to deal with the major pressures and problems of our era. The World Bank and other multilateral development banks have dramatically increased their resources and their overall support for development.

Much remains to be done to help low-income countries develop domestic markets and strengthen their exports. We recognize that. But we are just as convinced that the way to do this is not to weaken the very system that has served us so well, but to continue working together to make it better.

I am puzzled by suspicions that the U.S. might ignore the developing world. The contribution America has made to development -- and will continue to make -- is enormous.

We have provided \$57 billion to the developing countries in the last decade -- \$43 billion in development assistance and \$14 billion in contributions to the multilateral development banks. Each year, the U.S. provides more food assistance to developing nations than all other nations combined. Last year we extended almost twice as much official development assistance as any other nation.

Even more significant is the U.S. contribution in trade. Far too little world attention has been given to the importance of trade as a key to development.

The U.S. absorbs about one-half of all manufactured goods that non-OPEC developing countries export to the industrialized world, even though our market is only one-third the total industrialized world market. Last year alone, we imported \$60 billion worth of goods from non-OPEC developing countries. That is more than twice the official development assistance from all OECD countries. Our trade and capital markets are among the most open in the world.

The range and breadth of America's commitment extend far beyond concessional assistance. We believe in promoting development by maximizing every asset we have.

As the world's largest single market, we can be a powerful conductor for economic progress and well-being. We come to Cancun offering our hand in friendship as your partner in prosperity. Together, we can identify the roadblocks to development, and decide the best ways to stimulate greater growth everywhere we can. We have yet to unleash the full potential for growth in a world of open markets.

The U.S. is here to listen and learn. And when we leave Cancun, our search for progress will continue. The dialogue will go on. The bonds of our common resolve will not disappear with our jet trails.

We are prepared to carry out the commitment in the Ottawa Summit Declaration to conduct a more formal dialogue -- bilaterally, with regional groups, in the United Nations and in specialized international agencies. We take seriously the commitment at Ottawa "to participate in preparations for a mutually acceptable process of global negotiations in circumstances offering the prospect of meaningful progress."

It is our view that "circumstances offering the prospect of meaningful progress" are future talks based upon four essential understandings among the participants:

- The talks should have a practical orientation toward identifying, on a case by case basis, specific potential for or obstacles to development which cooperative efforts may enhance or remove. We will suggest an agenda composed of trade liberalization, energy and food resource development, and improvement in the investment climate.
- The talks should respect the competence, functions and powers of the specialized international agencies upon which we all depend, with the understanding that the decisions reached by these agencies within respective areas of competence are final. We should not seek to create new institutions.
- The general orientation of the talks must be toward sustaining or achieving greater levels of mutually beneficial international growth and development, taking into account domestic economic policies; and
- The talks should take place in an atmosphere of cooperative spirit similar to that which has brought us together in Cancun -- rather than one in which views become polarized and chances for agreement are needlessly sacrificed.

If these understandings are accepted, then the U.S. would be willing to engage in a new preparatory process to see what may be achieved. I suggest that officials of our governments informally confer in the months ahead as to appropriate procedures.

But our main purpose in coming to Cancun is to focus on specific questions of substance, not procedural matters. In this spirit, we bring a positive program of action for development concentrated around these principles:

- Stimulating international trade by opening up markets, both within individual countries and among countries.
- Tailoring particular development strategies to the specific needs and potential of individual countries and regions.
- Guiding our assistance toward the development of self-sustaining productive activities, particularly in food and energy.
- Improving the climate for private capital flows, particularly private investment.
- And creating a political atmosphere in which practical solutions can move forward, rather than founder on a reef of misguided policies that restrain and interfere with the international marketplace or foster inflation.

In our conversations, we will be elaborating on the specifics of this program.

The program deals not in flashy new gimmicks, but in substantive fundamentals with a track record of success. It rests on a coherent view of what's essential to development -- namely political freedom and economic opportunity.

Yes, we believe in freedom. We know it works. It's just as exciting, successful and revolutionary today as it was 200 years ago.

I want to thank our hosts for arranging this historic opportunity. Let us join together and proceed together. Economic development is an exercise in mutual cooperation for the common good. We can and must grasp this opportunity for our people and together take a step for mankind.

# # #

*Dg/jw*

# WHITE HOUSE CORRESPONDENCE TRACKING WORKSHEET

O - OUTGOING

H - INTERNAL

I - INCOMING

Date Correspondence Received (YY/MM/DD) 8/10/26

Name of Correspondent: Cecil Gubser

MI Mail Report

User Codes: (A) \_\_\_\_\_ (B) \_\_\_\_\_ (C) \_\_\_\_\_

Subject: expresses agreement with the President taking part in the conference at Camp

### ROUTE TO:

### ACTION

### DISPOSITION

Office/Agency (Staff Name)	Action Code	Tracking Date YY/MM/DD	Type of Response	Completion Date YY/MM/DD
<u>PL/BLAC</u>	<u>ORIGINATOR</u>	<u>8/10/26</u>		<u>C 8/12/00</u>
<u>DAS</u>	<u>R</u>	<u>8/10/30</u>		<u>A 8/12/07</u>

#### ACTION CODES:

- A - Appropriate Action
- C - Comment/Recommendation
- D - Draft Response
- F - Furnish Fact Sheet to be used as Enclosure
- I - Info Copy Only/No Action Necessary
- R - Direct Reply w/Copy
- S - For Signature
- X - Interim Reply

#### DISPOSITION CODES:

- A - Answered
- B - Non-Special Referral
- C - Completed
- S - Suspended

#### FOR OUTGOING CORRESPONDENCE:

- Type of Response = Initials of Signer
- Code = "A"
- Completion Date = Date of Outgoing

Comments: \_\_\_\_\_

## RECORDS MANAGEMENT ONLY

### CLASSIFICATION SECTION

No. of Additional Correspondents: \_\_\_\_\_ Media: T Individual Codes: 4500 \_\_\_\_\_

Prime Subject Code: FO 006-02 Secondary Subject Codes: TR 021 \_\_\_\_\_  
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### PRESIDENTIAL REPLY

Code	Date	Comment	Form
C	_____	Time: _____	P- _____
DSP	_____	Time: _____	Media: _____

**SIGNATURE CODES:**

**CPn - Presidential Correspondence**

- n - 0 - Unknown
- n - 1 - Ronald Wilson Reagan
- n - 2 - Ronald Reagan
- n - 3 - Ron
- n - 4 - Dutch
- n - 5 - Ron Reagan
- n - 6 - Ronald
- n - 7 - Ronnie

**CLn - First Lady's Correspondence**

- n - 1 - Nancy Reagan
- n - 2 - Nancy
- n - 3 - Mrs. Ronald Reagan

**CBn - Presidential & First Lady's Correspondence**

- n - 1 - Ronald Reagan - Nancy Reagan
- n - 2 - Ron - Nancy

**MEDIA CODES:**

- B - Box/package
- C - Copy
- D - Official document
- G - Message
- H - Handcarried
- L - Letter
- M - Mailgram
- O - Memo
- P - Photo
- R - Report
- S - Sealed
- T - Telegram
- V - Telephone
- X - Miscellaneous
- Y - Study

S/S # 8132851

DATE December 7, 1981

81 DEC 7 10: 57

DEPARTMENT OF STATE  
EXECUTIVE SECRETARIAT  
TRANSMITTAL FORM

WHITE HOUSE  
SITUATION ROOM

FOR: Mr. James W. Nance  
National Security Council  
The White House

REFERENCE:

TO: President Reagan FROM: Mr. Cecil E. Gubser  
DATE: October 21, 1981 SUBJECT: Expresses agreement with  
the President taking part in the conference at Cancun.

WHITE HOUSE REFERRAL DATED: October 30, 1981 NSC # 045463

THE ATTACHED ITEM WAS SENT DIRECTLY  
TO THE DEPARTMENT OF STATE

ACTION TAKEN:

- A draft reply is attached
- A draft reply will be forwarded
- A translation is attached
- An information copy of a direct reply is attached
- We believe no response is necessary for the reason cited below
- Other

REMARKS:



*L. Paul Bremer, III*  
L. Paul Bremer, III  
Executive Secretary



United States Department of State

Washington, D.C. 20520

07 DEC 1981

Dear Mr. Gubser:

I am replying to your telegram to President Reagan regarding the recent economic summit meeting in Cancun, Mexico. We appreciate your interest in this meeting and the important issues discussed there. We very much appreciate your support for our participation in this important meeting.

As you know, President Reagan represented the United States at the summit, known formally as the International Meeting on Cooperation and Development. Eleven countries - Algeria, Austria, Canada, France, the Federal Republic of Germany, India, Mexico, Nigeria, Sweden, Tanzania, and Yugoslavia - sponsored the conference which was also attended by the heads of state or government of Bangladesh, Brazil, the People's Republic of China, Guyana, the Ivory Coast, Japan, the Philippines, Saudi Arabia, the United Kingdom, the United States, and Venezuela. This was an important opportunity to meet with a group of countries which included our immediate neighbors, our major trading partners and energy suppliers, and a number of developing countries of great importance to the United States.

At Cancun the President actively participated in a unique and highly productive exchange of views with the leaders of these countries. The spirit of the meeting was extremely constructive and positive. All participants recognized that economic prosperity in any country or group of countries depends both on individual nations' own efforts and on close international economic cooperation. The President outlined the American record and role in promoting global economic growth and stressed the U.S. commitment to work with developing countries. The absence of the Soviet Union

Mr. Cecil E. Gubser,  
Executive Director,  
Montana Association of Churches,  
1511 Poly Drive,  
Billings, Montana.

was widely noted and served to emphasize its poor record in assisting economic development.

We made a good beginning toward more constructive and mutually beneficial economic relations among all countries and toward a more prosperous world. We look forward to continuing this work in the positive spirit that characterized the Cancun discussions.

Sincerely,

A handwritten signature in blue ink, appearing to be 'D. Fischer', enclosed in a light blue rectangular box.

Dean E. Fischer  
Assistant Secretary  
for Public Affairs and  
Department Spokesman

8132851

THE WHITE HOUSE OFFICE

REFERRAL

OCTOBER 30, 1981

TO: DEPARTMENT OF STATE

ACTION REQUESTED:

DIRECT REPLY, FURNISH INFO COPY

DESCRIPTION OF INCOMING:

ID: 045463

MEDIA: TELEGRAM, DATED OCTOBER 21, 1981

TO: PRESIDENT REAGAN

FROM: MR. CECIL E. GUBSER  
EXECUTIVE DIRECTOR  
MONTANA ASSOCIATION OF CHURCHES  
1511 POLY DRIVE  
BILLINGS MT 59102

SUBJECT: EXPRESSES AGREEMENT WITH THE PRESIDENT TAKING  
PART IN THE CONFERENCE AT CANCUN

PROMPT ACTION IS ESSENTIAL -- IF REQUIRED ACTION HAS NOT BEEN  
TAKEN WITHIN 9 WORKING DAYS OF RECEIPT, PLEASE TELEPHONE THE  
UNDERSIGNED AT 456-7486.

RETURN CORRESPONDENCE, WORKSHEET AND COPY OF RESPONSE  
(OR DRAFT) TO:  
AGENCY LIAISON, ROOM 62, THE WHITE HOUSE

BY DIRECTION OF THE PRESIDENT:  
SALLY KELLEY  
DIRECTOR OF AGENCY LIAISON  
PRESIDENTIAL CORRESPONDENCE

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Blackwell

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PMS PRESIDENT RONALD REAGAN RPT DLY MGM

045463

WHITE HOUSE DC

DEAR MR PRESIDENT:

THE MONTANA ASSOCIATION OF CHURCHES IS PLEASED THAT YOU HAVE DECIDED TO PARTICIPATE IN THE NORTH-SOUTH CONFERENCE AT CANCUN, MEXICO. IT IS OUR HOPE AND PRAYER THAT THIS CONFERENCE WILL LAY THE GROUNDWORK FOR FULLER PARTICIPATION ON THE PART OF THE DEVELOPING NATIONS IN DECISION-MAKING WITHIN THE INTERNATIONAL ECONOMIC COMMUNITY

CECIL E GUBSER, EXECUTIVE DIRECTOR

MONTANA ASSN OF CHURCHES

1511 POLY DR

BILLINGS MT 59102

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ID # 045622

FO006-02

# WHITE HOUSE CORRESPONDENCE TRACKING WORKSHEET

- O - OUTGOING
- H - INTERNAL
- I - INCOMING

Date Correspondence Received (YY/MM/DD) 8/10/29

Name of Correspondent: Judd Gregg

MI Mail Report      User Codes: (A) \_\_\_\_\_ (B) \_\_\_\_\_ (C) \_\_\_\_\_

Subject: Encloses a letter from Eleanor F. Canfield supporting the North-South Conference in Cancun, Mexico.

### ROUTE TO:

Office/Agency (Staff Name)	ACTION Action Code	Tracking Date YY/MM/DD	DISPOSITION	
			Type of Response Code	Completion Date YY/MM/DD
<u>LA Frie</u>	<u>ORIGINATOR</u>	<u>8/10/30</u>	<u>NAN</u>	<u>C 8/10/30</u>
_____	_____	____/____/____	_____	____/____/____
_____	_____	____/____/____	_____	____/____/____
_____	_____	____/____/____	_____	____/____/____
_____	_____	____/____/____	_____	____/____/____
_____	_____	____/____/____	_____	____/____/____

#### ACTION CODES:

- A - Appropriate Action
- C - Comment/Recommendation
- D - Draft Response
- F - Furnish Fact Sheet to be used as Enclosure
- I - Info Copy Only/No Action Necessary
- R - Direct Reply w/Copy
- S - For Signature
- X - Interim Reply

#### DISPOSITION CODES:

- A - Answered
- B - Non-Special Referral
- C - Completed
- S - Suspended

#### FOR OUTGOING CORRESPONDENCE:

- Type of Response = Initials of Signer
- Code = "A"
- Completion Date = Date of Outgoing

Comments: \_\_\_\_\_

Keep this worksheet attached to the original incoming letter.  
 Send all routing updates to Central Reference (Room 75, OEOP).  
 Always return completed correspondence record to Central Files.  
 Refer questions about the correspondence tracking system to Central Reference, ext. 2590.

# RECORDS MANAGEMENT ONLY

## CLASSIFICATION SECTION

No. of Additional Correspondents: \_\_\_\_\_ Media: L Individual Codes: 1240 \_\_\_\_\_

Prime Subject Code: FD006-02 Secondary Subject Codes: TR021 \_\_\_\_\_  
CO 104 \_\_\_\_\_

## PRESIDENTIAL REPLY

Code	Date	Comment	Form
C	_____	Time: _____	P- _____
DSP	_____	Time: _____	Media: _____

**SIGNATURE CODES:**

- CPn - Presidential Correspondence**
- n - 0 - Unknown
- n - 1 - Ronald Wilson Reagan
- n - 2 - Ronald Reagan
- n - 3 - Ron
- n - 4 - Dutch
- n - 5 - Ron Reagan
- n - 6 - Ronald
- n - 7 - Ronnie
  
- CLn - First Lady's Correspondence**
- n - 1 - Nancy Reagan
- n - 2 - Nancy
- n - 3 - Mrs. Ronald Reagan
  
- CBn - Presidential & First Lady's Correspondence**
- n - 1 - Ronald Reagan - Nancy Reagan
- n - 2 - Ron - Nancy

**MEDIA CODES:**

- B - Box/package
- C - Copy
- D - Official document
- G - Message
- H - Handcarried
- L - Letter
- M - Mailgram
- O - Memo
- P - Photo
- R - Report
- S - Sealed
- T - Telegram
- V - Telephone
- X - Miscellaneous
- Y - Study

JUDD GREGG  
2D DISTRICT, NEW HAMPSHIRE

COMMITTEES:  
SCIENCE AND TECHNOLOGY  
GOVERNMENT OPERATIONS  
SELECT COMMITTEE ON AGING  
REPUBLICAN POLICY COMMITTEE

VICE CHAIRMAN:  
TASK FORCE ON CONGRESSIONAL AND  
REGULATORY REFORM

Congress of the United States  
House of Representatives  
Washington, D.C. 20515

WASHINGTON OFFICE:  
503 CANNON BUILDING  
WASHINGTON, D.C. 20515  
(202) 225-5206

DISTRICT OFFICES:  
N.H. HIGHWAY HOTEL  
FORT EDDY ROAD  
CONCORD, NEW HAMPSHIRE 03301  
TEL: 228-0315

1 SPRING STREET  
NASHUA, NEW HAMPSHIRE 03060  
TEL: 883-0800

October 22, 1981

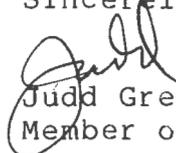
045622

Mr. Max L. Friedersdorf  
Assistant to the President for  
Legislative Affairs  
The White House  
Washington, D. C. 20500

Dear Mr. Friedersdorf:

Enclosed is a copy of a self-explanatory letter from a  
constituent of mine, Mrs. Eleanor Canfield of West Lebanon, New  
Hampshire.

Sincerely,

  
Judd Gregg  
Member of Congress

JG:sph  
Encl:

Oak Ridge Rd,  
West Lebanon,  
N.H. 03784

October 18, 1985

RECEIVED  
OCT 20 1985

Representative Judd  
U.S. House of Representatives  
Washington, D.C. 20515

Dear Representative Greg,

I am writing to let you know that I am backing the Summit Meeting of World Leaders at Cancun on October 22-23 one hundred percent. I am hopeful that the United States, represented by President Reagan, will do everything possible to help find solutions to narrowing the gap between the Industrial Countries and the Third World Countries. This should include joint responsibility in the fields of energy, medicine, agriculture, finance and jobs, but also a global enterprise to overcome

(over)

hunger and malnutrition by  
the year 2000. This should also  
include the poor and destitute  
in our country.

Please include me in  
any report you make to the  
White House on the numbers  
of persons supporting the  
President in this effort.

Very sincerely yours,  
Eleanor F. Canfield  
(Mrs H.F.)

MEMORANDUM

#5818

THE WHITE HOUSE  
WASHINGTON

October 9, 1981

045715  
1130  
FYI: FCC - CA  
FG 11

MEMORANDUM FOR RICHARD DARMAN

FROM: RICHARD V. ALLEN *wa*

SUBJECT: State Department Schedule for Cancun Briefing Material

State Department has forwarded a schedule for preparing and submitting briefing materials on the Cancun Summit (Tab A).

- The draft multilateral issues papers arrived today.
- A scope or strategy paper from Haig to the President arrived yesterday.
- We have also received draft text for the President's speech next week on development.

Over the weekend, Henry Nau will be reviewing and recommending revisions to the materials that we have received thus far. He will be in touch to obtain your guidance.

Attachment

Tab A State Department Schedule

NSC # 8105818

UNCLASSIFIED

Attachment

Final Preparations for Cancun Summit

<u>Date</u>	<u>Subject</u>	<u>Action</u>
10/5	Draft Multilateral Economic Issues Briefing Papers (under Bremer-Allen)	sent to White House for review
	Country Desk Lists of Foreign Delegations expected at Cancun	sent to S/S-S
10/6	Foreign Delegations List, consolidated by S/S	sent to CIA for preparation of Briefing book bios
10/7	Multilateral Economic Issues Briefing Papers	returned to S/S-S after White House review
10/9	Multilateral Economic Issues Briefing Papers <u>finalized</u> , (under Bremer-Allen)	sent to White House
	Scope Paper, drafted as Memo from Secretary to President	sent to White House
	Presidential Bilaterals Briefing Papers, drafted by Country Desks	submitted to S/S-S
10/13	U.S. National Statement	sent to White House
	<u>Final</u> Presidential Briefing Papers	sent to White House for review
	CIA Biographies	delivered to S/S-S
10/15	Integrated Presidential Briefing Book	sent to White House
	Secretary's Bilaterals Briefing Materials, drafted by Country Desks	submitted to S/S-S
10/19 10/20 (tentative)	Secretary and others brief President	

UNCLASSIFIED

NATIONAL SECURITY COUNCIL

October 9, 1981

ACTION

SIGNED

MEMORANDUM FOR RICHARD V. ALLEN

FROM: HENRY R. NAU *HORN*

SUBJECT: State Department Schedule for Cancun Briefing Material

We have started to receive briefing materials from State for the President's Cancun briefing book. Unless you indicate otherwise, your staff will review and coordinate revision of these papers with State and Treasury, forwarding drafts periodically through you to Darman. Darman does not have the time to do this, but unless we structure the process through you to him, he has a tendency to work directly and independently with State. State then works both channels to the White House, and the content and integrity of the briefing materials suffer.

The attached begins the process by forwarding to Darman a schedule State has submitted for completion of the various briefing papers.

RECOMMENDATION: That you sign the attached memo (Tab I) to Darman forwarding State's schedule (Tab A).

APPROVE *ob*

DISAPPROVE \_\_\_\_\_

Attachments

- Tab I Your memo to Darman
- A State's schedule





## DEPARTMENT OF STATE

Washington, D.C. 20520

UNCLASSIFIED

October 3, 1981

MEMORANDUM FOR MR. RICHARD V. ALLEN  
THE WHITE HOUSE

SUBJECT: Final Preparations for Cancun Summit

Attached is the Department's schedule for preparing and submitting to the White House briefing materials for the October 21-23 Cancun Economic Summit.

A handwritten signature in blue ink, appearing to read "L. Paul Bremer, III".

L. Paul Bremer, III  
Executive SecretaryAttachment:

Schedule

UNCLASSIFIED

RECEIVED 05 OCT 81 12

TO ALLEN

FROM BREMER

DOCDATE 03 OCT 81

045715

KEYWORDS: CANCUN SUMMIT

SUBJECT: STATE DEPT SCHEDULE FOR PREPARATION OF BRIEFING MATERIAL FOR CANCUN SUMMIT

ACTION: PREPARE MEMO FOR ALLEN DUE: 06 OCT 81 STATUS S FILES

FOR ACTION

FOR CONCURRENCE

FOR INFO

NAU

TYSON

COMMENTS

REF#

LOG

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( C / )

ACTION OFFICER (S) ASSIGNED ACTION REQUIRED DUE COPIES TO

*C 10/13 Allen sqd memo*

*HN, CT*

DISPATCH *ed by BTM*

W/ATTCH FILE *WH(C)*

*[Handwritten signature]*

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THE WHITE HOUSE  
WASHINGTON

October 16, 1981

WS

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MEMORANDUM FOR:

THE VICE PRESIDENT  
SECRETARY HAIG  
SECRETARY REGAN  
EDWIN MEESE III  
JAMES A. BAKER III  
AMBASSADOR BROCK  
RICHARD V. ALLEN  
MARTIN ANDERSON  
RICHARD G. DARMAN  
CRAIG L. FULLER  
DAVID R. GERGEN

FROM:

MICHAEL K. DEEVER *md*

SUBJECT:

Cancun Briefing Meetings

Attached is an agenda for the Cancun briefing meetings with the President -- to which you are invited. The meetings are scheduled for Monday from 3:00 to 4:00 and Tuesday from 12:00 to 1:30 (working lunch).

We will continue to use the summary plus Q&A approach that we have used for such briefings lately. I look forward to your active participation.

Attachment

NBC ID# 8106071

Monday, October 19 (3:00 - 4:00)

<u>Time</u>	<u>Subject</u>	<u>Lead</u>
3:00-3:10	Overview of Schedule/Logistical Arrangements	J. Canzeri
3:10-3:20	Substantive Overview/Objectives	Secretary Haig
3:20-3:25	Food/Agriculture Overview	Secretary Haig
3:25-3:40	Q. & A.	R. V. Allen <u>et al.</u>
3:40-3:45	Commodities/Trade Overview	Ambassador Brock
3:45-4:00	Q. & A.	M. Anderson <u>et al.</u>

Tuesday, October 20 (12:00-1:30)

<u>Time</u>	<u>Subject</u>	<u>Lead</u>
12:10-12:20	Energy Overview	Secy's Haig & Regan
12:20-12:30	Q. & A.	Allen/Anderson <u>et al.</u>
12:30-12:40	Monetary Policy/Finance/ Investment Overview	Secretary Regan
12:40-12:50	Q. & A.	M. Anderson <u>et al.</u>
12:50- 1:00	Global Negotiations	Secretary Haig
	Q. & A.	R. V. Allen <u>et al.</u>
1:00- 1:10	Other Multilateral Issues	Group
1:10- 1:30	Approach to bilaterals in General (Note: specific briefing for individual bilaterals will not be done in this meeting)	Secretary Haig

1 copy to staff  
for info. Original  
kept to me.

Thanks

je  
done  
don  
10/16  
don

RECEIVED

81 OCT 16 AM: 13

JANET COLSON \_\_\_\_\_

BUD NANCE \_\_\_\_\_

DICK ALLEN \_\_\_\_\_

IRENE DERUS \_\_\_\_\_

JANET COLSON \_\_\_\_\_

BUD NANCE \_\_\_\_\_

PETER \_\_\_\_\_

CY TO VP \_\_\_\_\_

SHOW CC \_\_\_\_\_

CY TO MEESE \_\_\_\_\_

SHOW CC \_\_\_\_\_

CY TO BAKER \_\_\_\_\_

SHOW CC \_\_\_\_\_

CY TO DEAVER \_\_\_\_\_

SHOW CC \_\_\_\_\_

CY TO BRADY \_\_\_\_\_

SHOW CC \_\_\_\_\_

Comments:



## NATIONAL SECURITY COUNCIL

October 5, 1981

INFORMATION

MEMORANDUM FOR RICHARD V. ALLEN  
 THROUGH: NORMAN A. BAILEY <sup>7B</sup>  
 FROM: HENRY R. NAU <sup>HRN</sup>  
 SUBJECT: Cancun Group Meeting with President  
October 5, 3:00 p.m.

The following matters require decision:

1. Is there enough policy substance to warrant a Presidential speech before Cancun?
  - Haig will argue strongly for a speech.
  - You also favor a speech.
  - But the Cabinet Council meeting last Thursday approved very little substance for such a speech and concluded that the President should address policy issues only in general terms. Is that enough to be credible to domestic as well as foreign publics, especially if substance is what the President will emphasize as opposed to GNs?
2. What is our position toward GNs? (You have a Working Paper on this issue.)
  - Above all, we do not want President to negotiate this issue at Cancun.
  - If we go back to discussions in November, we must get something in return.
  - State talks about conditions but not about how or when we get firm agreement from others on these conditions.
  - If we go back without such agreement, we pick up exactly where we left off -- stating our conditions and being isolated.

NSC# 8105765

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 110003

3. What bilateral contacts do we initiate now and at Cancun?
  - Should contact key LDCs first starting now (Mexico, India, China, Yugoslavia, Nigeria, Brazil).
  - Contacts should be made at heads of government level (especially if we intend to communicate that our President will not negotiate GNS at Cancun).
  - Should contact key DCs (Austria, Germany, UK, Japan) but only after LDCs in order to preempt brokering role which DCs like to play for us.
  - President's bilaterals on first day at Cancun should stress:
    - importance of LDCs (Mexico, India, Yugoslavia, etc.)
    - early meeting with black African country (Nigeria)
    - exclusion of Soviets (China)
4. Do we want an NSC meeting on Thursday, October 8, to integrate the entire strategy for Cancun?

5765

RECEIVED

81 OCT 5 AM 11:31

*not to be set*

JANET COLSON \_\_\_\_\_

BUD NANCE \_\_\_\_\_

DICK ALLEN \_\_\_\_\_

IRENE DERUS \_\_\_\_\_

JANET COLSON \_\_\_\_\_

BUD NANCE \_\_\_\_\_

PETER \_\_\_\_\_

CY TO VP \_\_\_\_\_

CY TO MEESE \_\_\_\_\_

CY TO BAKER \_\_\_\_\_

CY TO DEEVER \_\_\_\_\_

CY TO BRADY \_\_\_\_\_

SHOW CC \_\_\_\_\_

Comments:

RECEIVED 06 OCT 81 14

TO ALLEN

FROM NAU

DOCDATE 05 OCT 81

BAILEY

05 OCT 81

07056

KEYWORDS: CANCUN SUMMIT

SUBJECT: ITEMS REQUIRING DECISIONS AT CANCUN GROUP MTG W/ PRES ON OCT 5

ACTION: FOR INFORMATION

DUE:

STATUS IX FILES

FOR ACTION

FOR CONCURRENCE

FOR INFO

ALLEN

TYSON

COMMENTS

REF#

LOG

NSCIFID

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ACTION OFFICER (S)

ASSIGNED

ACTION REQUIRED

DUE

COPIES TO

*C 11/13 OBE per Calson*

DISPATCH

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