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(Foreign Affairs: Twenty-Two Nation Summit,
10/21/1981-10/23/1981 Cancun, Mexico)

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DEPARTMENT OF STATE

Washington, D.C. 20520

WS

CONFIDENTIAL

September 24, 1981

MEMORANDUM FOR RICHARD V. ALLEN
THE WHITE HOUSE

Subject: Austrian Chancellor Kreisky's Desire to Meet
with the President in Washington Prior to the
Cancun Summit

Chancellor Kreisky has expressed interest in visiting Washington prior to the Cancun summit to discuss with President Reagan problems that might develop in Cancun and how to proceed there. Kreisky has told us that former President Nixon suggested such a meeting. The Chancellor told Ambassador Cummings, who endorses a meeting, that he is prepared to come to Washington at any time to see the President and is not concerned with protocol aspects of such a trip.

We will be requesting a Presidential bilateral with Kreisky in Cancun, which should have high priority given the fact that Austria is a summit co-host. Assuming such a meeting is scheduled, and in view of the constraints on the President's time, we recommend that the President not agree to a separate meeting in Washington and that we be authorized to so inform the Austrians.

[Handwritten signature]

L. Paul Bremer, III
Executive Secretary

DECLASSIFIED
Dept. of State Guidelines, July 21, 1997
BY *dlr* 11/15/2019

CONFIDENTIAL
GDS 9/22/87

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~~CONFIDENTIAL~~

016-11/15/2019

RECEIVED 25 SEP 81 10

TO ALLEN

FROM BREMER

DOC DATE 24 SEP 81

KEYWORDS: CANCUN SUMMIT

AUSTRALIA

KREISKY, BRUNO

AP

SUBJECT: CHANCELLOR KREISKY REQUESTS APPT W/ PRES PRIOR TO CANCUN SUMMIT

ACTION: PREPARE MEMO FOR ALLEN

DUE: 28 SEP 81 STATUS S FILES

FOR ACTION

FOR CONCURRENCE

FOR INFO

NAU

RENTSCHLER

TYSON

COMMENTS

REF# 8127591

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ACTION OFFICER (S)	ASSIGNED	ACTION REQUIRED	DUE	COPIES TO
<i>See IT</i>	<i>CODE</i>	<i>per Charles P. Tyson</i>	<i>11/2/81</i>	

DISPATCH

W/ATTCH FILE WA (C)

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MEMORANDUM

NATIONAL SECURITY COUNCIL

C.F. #5559

045997
FO006-02

September 21, 1981

COOIO
FG006-12
PROOF

INFORMATION

MEMORANDUM FOR RICHARD V. ALLEN

THROUGH: NORMAN A. BAILEY ^{ms}
FROM: HENRY R. NAU ^{HRN}
SUBJECT: Kreisky at Cancun

The cable at Tab I gives you some idea of what awaits us at Cancun. Kreisky and the Austrians, who are co-chairman, intend to push:

- a substantive outcome, either GNs or an Energy Affiliate or both;
- U.S. on both these outcomes on grounds that U.S. position is not as inflexible as it is sometimes portrayed;
- idea of NIEO and a global plan to develop infrastructure in energy, agriculture, transportation and telecommunications in the developing world;
- the necessity for GNs (upper case) even if it serves no useful purpose on grounds that talk prevents rash acts by governments that feel excluded.

As you know, Kreisky through his foreign policy adviser Lennkh has asked to see the President before Cancun. A cable (Tab II) from Ambassador Cummings on September 17 confirms this request. To my knowledge (admittedly meager), we have made no decision on this request, nor on the matter of policy decisions relevant to the President's speech, nor on capitals we wish to lobby before Cancun, nor on bilaterals at Cancun.

Attachments

- Tab I Cable re Austrian Perceptions (Vienna 10480)
- II Cable from Amb. Cummings (Vienna 0470)

N5C #8105559

Department of State

INCOMING
TELEGRAMPAGE 01 VIENNA 10480 01 OF 02 171048Z
ACTION EB-08

1292

VIENNA 10480 01 OF 02 171048Z

INFO OCT-01 ADS-00 AID-07 INR-10 EUR-12 SS-15 AF-10
CIAE-00 EA-10 ICA-11 DODE-00 H-01 IO-15 NEA-06
NSC-05 ARA-16 NSAE-00 COME-00 HA-06 L-03 LAB-04
DOE-10 TRGE-00 PM-09 OPIC-07 PA-01 CEA-01 OMB-01
STR-11 SIL-01 AGRE-00 FRB-03 XMB-02 SP-02 DOEE-00
SPRS-02 /190 W

-----262674 171123Z /14

P 171039Z SEP 81
FM AMEMBASSY VIENNA
TO SECSTATE WASHDC PRIORITY 0873
INFO AMEMBASSY ABIDJAN
AMEMBASSY ALGIERS
AMEMBASSY BEIJING
AMEMBASSY BELGRADE
AMEMBASSY BONN
AMEMBASSY BRASILIA
AMEMBASSY CARACAS
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AMEMBASSY TOKYO
USMISSION UCUN NEW YORK

~~CONFIDENTIAL~~ SECTION 01 OF 02 VIENNA 10480

E.O. 12065: GDS 9/16/87 (BLOCH, FELIX S.) OR-E
TAGS: ENDS, EGEN, AU
SUBJECT: CANCUN SUMMIT: AUSTRIAN PERCEPTIONS

REF: A) STATE 218124, B) VIENNA 9311

1. ~~(U)~~ INTRODUCTION. THE EMBASSY HAS REPORTED EXTENSIVELY ON AUSTRIAN THINKING REGARDING THE CANCUN SUMMIT AND WASHINGTON PRINCIPALS HAVE DISCUSSED THIS SUBJECT DIRECTLY WITH APPROPRIATE AUSTRIANS IN CANCUN AND ELSEWHERE. IN REFTEL B THE EMBASSY PROVIDED AN AUSTRIAN ASSESSMENT OF THE AUGUST 1-2 FOREIGN MINISTERS PREPARATORY MEETING. THE FOLLOWING PARAGRAPHS ARE INTENDED TO BRING PREVIOUS REPORTING UP-TO-DATE AND PROVIDE SUPPLEMENTAL INFORMATION, NOW AVAILABLE, REGARDING AUSTRIAN INTENTIONS AND PLANS FOR THE OCTOBER 22-23 SUMMIT, AS REQUESTED IN REFTEL A. END INTRODUCTION.

2. ~~(U)~~ AUSTRIAN THINKING ABOUT CANCUN IS STILL DEVELOPING AND THE EVOLUTION OF AUSTRIAN PLANS AND OBJECTIVES FOR THE SUMMIT WILL DEPEND ON THE OUTCOME OF CONSULTATIONS NOW IN PROGRESS. CHANCELLOR KREISKY ALMOST CERTAINLY DISCUSSED THE SUBJECT WITH SOCIALIST INTERNATIONAL PRESIDENT WILLY BRANDT DURING THE LATTER'S PRIVATE VISIT TO VIENNA THIS PAST WEEKEND AND IT IS SURE TO BE AN AGENDA ITEM DURING FRG CHANCELLOR SCHMIDT'S OFFICIAL VISIT TO VIENNA ON SEPTEMBER 22 AS WELL AS KREISKY'S MEETING WITH FRENCH PRESIDENT MITTERRAND IN OCTOBER. IN ADDITION, IT IS EXPECTED THAT CONSULTATIONS TAKING PLACE ON THE MARGINS OF THE UNGA WILL ALSO REFINE PRESENT AUSTRIAN THINKING. FINALLY, WE WOULD NOTE THAT THE AUSTRIANS HAVE MADE KNOWN DIRECTLY TO WASHINGTON, AS WELL AS THROUGH THE EMBASSY (SEPTEL), THEIR INTEREST IN PURSUING THE CONVERSATIONS ON THE SUMMIT WITH RANKING U.S. OFFICIALS WHICH WERE INITIATED DURING THE

AUGUST 1-2 CANCUN MEETING.

3. ~~AT~~ RECENT SOUNDINGS REVEAL THAT THE AUSTRIANS WILL BE WORKING FOR A RATHER SPECIFIC AND CONCRETE OUTCOME TO THE SUMMIT. AS FAR AS WE CAN TELL, THEY REMAIN COMMITTED TO AN UNSTRUCTURED SUMMIT, ONE WHICH WOULD NOT ENTAIL NEGOTIATIONS. THEY SEEM, HOWEVER, TO BE DEDICATED TO ASSURING A "SUBSTANTIVE" OUTCOME, THAT IS, A DECISION ON THE PART OF PARTICIPANTS TO ADVANCE GLOBAL NEGOTIATIONS AND/OR TO CONSIDER THE CREATION OF A WORLD BANK ENERGY AFFILIATE. MOREOVER, SINCE IT WOULD BE INFEASIBLE TO ACHIEVE AGREEMENT ON SUCH MOVES AT THE SUMMIT, THE AUSTRIANS BELIEVE THAT IT WILL BE NECESSARY TO ACHIEVE CONSENSUS ON THESE POINTS IN ADVANCE OF THE MEETING. THE AUSTRIANS ARE RELATIVELY RELAXED AS REGARDS THE "FORM" THE DECISIONS TAKE OR HOW THESE ARE ANNOUNCED TO THE MEDIA/PUBLIC. THEY BELIEVE, FOR EXAMPLE, THAT SUMMIT PARTICIPANTS COULD DECIDE IN CANCUN THAT NEGOTIATIONS ON ONE OR BOTH SUBJECTS SHOULD BE CARRIED OUT IN EXISTING FORA OR, ALTERNATIVELY, ENTRUST SUCH RESPONSIBILITIES TO AD HOC BODIES. SUCH DECISIONS COULD, IN TURN, BE COMMUNICATED TO THE MEDIA BY THE SUMMIT CO-CHAIRMAN; SPEAKING ON BEHALF OF THE OTHER PARTICIPANTS, OR BY THE LATTER ON AN INDIVIDUAL BASIS.

4. ~~AT~~ AUSTRIAN THINKING ON THESE POINTS ADMITTEDLY IS STILL TENTATIVE AT THIS TIME. IT ALSO APPEARS TO BE BASED TO A SIGNIFICANT DEGREE ON WISHFUL THINKING AS REGARDS THE U.S. POSITION ON GLOBAL NEGOTIATIONS AND AN IBRD ENERGY AFFILIATE SPECIFICALLY, AND THE AMERICAN ATTITUDE TOWARD MULTILATERAL ECONOMIC RELATIONS GENERALLY. NEVERTHELESS, THERE APPEARS TO BE A PERCEPTION WITHIN THE GOA, BASED ON PUBLIC AND PRIVATE STATEMENTS ON THESE SUBJECTS BY USG OFFICIALS, THAT THE U.S. POSITION ON ANY OR ALL OF THESE SUBJECTS MIGHT NOT BE AS INFLEXIBLE AS IT IS SOMETIMES PORTRAYED.

5. ~~AT~~ THE AUSTRIANS DO NOT NOW HAVE A CLEAR IDEA IF THEY WILL BE PREPARING AND SUBMITTING ANY PAPERS OF THEIR OWN TO

RP
hw

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Authority State Waiver
BY dr NARA DATE 11/18/2019

~~CONFIDENTIAL~~
Department of State

INCOMING
TELEGRAM

PAGE 01 VIENNA 10480 02 OF 02 171049Z 1297
ACTION EB-08

VIENNA 10480 02 OF 02 171049Z

INFO	OCT-01	ADS-00	AID-07	INR-10	EUR-12	SS-15	AF-10
	CIAE-00	EA-10	ICA-11	DODE-00	H-01	IO-15	NEA-06
	NSC-05	ARA-16	NSAE-00	COME-00	HA-06	L-03	LAB-04
	DOE-10	TRSE-00	PM-09	OPIC-07	PA-01	CEA-01	OMB-01
	STR-11	SIL-01	AGRE-00	FRB-03	XMB-02	SP-02	DOEE-00
	SPRS-02	/190 W					

REISCH (DIRECTOR OF MFA'S ECONOMIC POLICY BUREAU); PETER JANKOWITSCH (AUSTRIAN AMBASSADOR TO THE OECD); ALFRED MISSONG (AUSTRIAN AMBASSADOR TO MEXICO); AND, GEORG LENNKH AND GABRIELE HOLZER, THE CHANCELLOR'S FOREIGN POLICY ASSISTANTS. THE AUSTRIAN DELEGATION WILL ALSO INCLUDE SEVERAL PRESS PEOPLE, PRESUMABLY BECAUSE OF THE AUSTRIAN PERCEPTION THAT IT WILL BE VERY IMPORTANT TO PROPERLY CONVEY THE RESULTS OF THE SUMMIT TO THE MEDIA. CUMMINGS

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P 171039Z SEP 81
FM AMEMBASSY VIENNA
TO SECSTATE WASHDC PR 8074
INFO AMEMBASSY ABIDJAN
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AMEMBASSY OTTAWA
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~~CONFIDENTIAL~~ SECTION 02 OF 02 VIENNA 10480

OTHER PARTICIPANTS BEFORE THE SUMMIT. THE CHANCELLOR'S VIEWS WILL BE DECISIVE IN THIS REGARD; IN ANY EVENT, IT IS THOUGHT LIKELY THAT ANY INTERVENTION BY KREISKY AT THE SUMMIT WOULD CONSIST LARGELY OF A REITERATION OF HIS WELL KNOWN VIEWS ON NORTH/SOUTH RELATIONS. KREISKY'S MOST RECENT EXPOSITION OF HIS POSITION WAS MADE IN SEVILLE ON AUGUST 28. ADDRESSING THE ICFTU'S SECOND WORLD YOUTH CONGRESS, KREISKY SAID THAT EXCESS CAPACITY IN THE INDUSTRIAL WORLD MAKES NECESSARY A NEW WORLD INTERNATIONAL ECONOMIC ORDER TO FACILITATE THE TRANSFER TO THE THIRD WORLD OF MASSIVE RESOURCES OVER THE NEXT DECADE OR TWO. A GLOBAL PLAN TO DEVELOP THE INFRASTRUCTURE (ENERGY, AGRICULTURE, TRANSPORTATION AND TELECOMMUNICATIONS) OF THE DEVELOPING COUNTRIES WOULD, IN KREISKY'S OPINION, MAKE IT IMPOSSIBLE FOR THE OPEC COUNTRIES TO STAND ASIDE FROM THIS EFFORT. THESE VIEWS ARE KREISKY'S OWN AND, AS SUCH, WILL DETERMINE THE OVERALL THRUST, IF NOT EVERY DETAIL, OF THE AUSTRIAN POSITION AT THE SUMMIT. BUT THERE IS ALSO A WIDELY-SHARED PERCEPTION WITHIN THE GOA THAT THE NORTH/SOUTH DIALOGUE MUST BE CONTINUED AND INTENSIFIED, MOST NOTABLY THROUGH GLOBAL NEGOTIATIONS (UPPER CASE), EVEN IF SUCH DIALOGUE DOES NOT SERVE TO ADVANCE ANY TANGIBLE DEVELOPMENT OBJECTIVES OF THE DEVELOPING COUNTRIES. THIS IS NOT TO SAY THAT THE AUSTRIANS DON'T WANT TO HELP THE DEVELOPING WORLD: THEY DO, INSOFAR AS THEIR LIMITED RESOURCES PERMIT THEM TO ASSIST. IT IS JUST ANOTHER MANIFESTATION OF THE AUSTRIAN BELIEF THAT, AS DIFFICULT AS IT MIGHT SOMETIMES BE, COMMUNICATION CAN PRECLUDE RASH ACTS ON THE PART OF GOVERNMENTS WHICH MIGHT OTHERWISE FEEL THAT THEIR CONCERNS ARE NOT RECEIVING APPROPRIATE CONSIDERATION.

6. (U) THE AUSTRIAN DELEGATION TO THE SUMMIT WILL COM-
PRISE CHANCELLOR BRUNO KREISKY; FOREIGN MINISTER WILLIBALD
PAHR; MINISTER OF STATE ADOLF NUSSBAUMER; AMBASSADOR GEORG

~~CONFIDENTIAL~~

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LIMDIS
FOR THE SECRETARY AND DEPUTY SECRETARY FROM THE AMBASSADOR
E.O. 12065; XDS-1 9/17/91 (CUMMINGS, THEODORE E.) OR-M
TAGS: OVIP, PEPR, ENSD, AU
SUBJECT: (C) KREISKY VISIT TO WASHINGTON
REF: VIENNA 10017

1. ~~(C)~~ - ENTIRE TEXT)
2. DURING MY INITIAL SEPT. 2 CALL ON HIM, CHANCELLOR KREISKY SUGGESTED THERE MIGHT BE SOME UTILITY IN HIS VISITING WASHINGTON PRIOR TO THE CANCUN SUMMIT (SEE REPTTEL). SUBSEQUENTLY, THE AUSTRIANS MADE CLEAR THE CHANCELLOR WOULD TRAVEL TO WASHINGTON ONLY REPEAT ONLY IF HE COULD SEE THE PRESIDENT.
3. THE DECLARED REASON FOR KREISKY'S WILLINGNESS TO TRAVEL TO THE U.S. IS TO DISCUSS ISSUES THAT MIGHT ARISE AT THE CANCUN SUMMIT -- WHICH THE AUSTRIANS HOPE WILL SERVE TO REINVIGORATE THE NORTH/SOUTH DIALOGUE (SEPTTEL). AS CO-HOST FOR THE SUMMIT, KREISKY CAN BE EXPECTED TO PLAY A PROMINENT AND PERHAPS INFLUENTIAL ROLE, IN PART BECAUSE HE PERSONALLY KNOWS MANY OF THE LEADERS WHO WILL ATTEND. WHILE OUR VIEWS OF WHAT THE SUMMIT MAY ACCOMPLISH MAY DIFFER FROM KREISKY'S, THERE WOULD BE MERIT IN GIVING HIM THE BENEFIT OF THE PRESIDENT'S THINKING BEFORE THE SUMMIT IN THE EXPECTATION THAT THE CHANCELLOR COULD BE INDUCED TO PLAY A CONSTRUCTIVE RATHER THAN A "SPOILER" ROLE.
4. THE CHANCELLOR UNDOUBTEDLY WOULD ALSO WANT TO TAKE ADVANTAGE OF AN OPPORTUNITY OF A MEETING WITH THE PRESIDENT TO TOUCH ON THE MIDDLE EAST AND EAST-WEST RELATIONS, INCLUDING THE CURRENT SCENE IN WESTERN EUROPE.

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Authority Note Waiver
BY dlb NARA DATE 11/18/2017

SIT: COL VP
EOB: TYSON RENT
WHR COMMENTS:

PAGE 01 VIENNA 0470 DTC:170951Z SEP 81 PSN:050037
TOR: 260/1003Z CSN:HCT014

KREISKY'S VIEWS ON THESE SUBJECTS ARE WELL KNOWN, BUT IT COULD BE USEFUL TO HEAR HIM OUT TO LEARN IF THERE ARE NUANCES IN HIS THINKING WHICH ARE NEW. MORE IMPORTANT, A KREISKY VISIT WOULD GIVE THE PRESIDENT AN OPPORTUNITY TO CONVEY FOR THE FIRST TIME HIS OWN THOUGHTS ON THESE SUBJECTS TO ONE OF EUROPE'S MOST INFLUENTIAL AND BEST INFORMED LEADERS. ALTHOUGH IT IS NOT LIKELY THAT THE PRESIDENT WOULD BE ABLE TO CONVERT KREISKY TO HIS POSITIONS, KREISKY SHOULD COME AWAY FROM SUCH A MEETING WITH A MORE ACCURATE AND REALISTIC PERCEPTION OF U.S. PERCEPTIONS AND POLICY THAN HE NOW HAS. SUCH A MEETING SHOULD ALSO PERMIT KREISKY TO FACTOR THE PRESIDENT'S VIEWS INTO HIS OWN THINKING; NOT AN UNIMPORTANT CONSIDERATION IN MY OPINION, GIVEN KREISKY'S RELATIVELY FREQUENT EXPOSURE TO SUCH LEADERS AS SCHMIDT AND MITTERRAND.

5. ACTION REQUESTED. FOR THE REASONS ADDUCED IN THE FOREGOING PARAGRAPH, I RECOMMEND THAT THE DEPARTMENT SEEK TO SCHEDULE A MEETING FOR KREISKY WITH THE PRESIDENT PRIOR TO OCTOBER 20. THE CHANCELLOR'S SCHEDULE FOR THE NEXT MONTH OR SO IS ALREADY QUITE FULL BUT I AM CONFIDENT THAT HE WOULD SEEK TO ACCOMMODATE TRAVEL TO WASHINGTON AND A CALL ON THE PRESIDENT, IF SUCH AN INVITATION WERE FORTHCOMING. AS NOTED IN REPTEL, KREISKY IS NOT CONCERNED ABOUT PROTOCOL, AND THEREFORE WE THINK MEETING COULD BE HELD WITHOUT WORRY ABOUT SOCIAL FUNCTIONS, ETC. CUMMINGS
BT

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DICK ALLEN _____

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JANET COLSON _____

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CY TO BRADY _____ SHOW CC _____

Comments:

RECEIVED 21 SEP 81 16

TO ALLEN

FROM NAU

DOCDATE 21 SEP 81

BAILEY

21 SEP 81

CUMMINGS

17 SEP 81

KEYWORDS: AUSTRIA

SUMMIT

KREISKY, BRUNO

AP

ENERGY

SUBJECT: TOPICS OF DISCUSSION FOR CANCUN SUMMIT & APPT REQUEST BY KREISKY

ACTION: FOR INFORMATION

DUE:

STATUS IX FILES

FOR ACTION

FOR CONCURRENCE

FOR INFO

ALLEN

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FO06-02

WHITE HOUSE CORRESPONDENCE TRACKING WORKSHEET

- O - OUTGOING
 - H - INTERNAL
 - I - INCOMING
- Date Correspondence Received (YY/MM/DD) 81 11 103

Name of Correspondent: Hon. L. Richardson

MI Mail Report User Codes: (A) _____ (B) _____ (C) _____

Subject: Supports the President's courageous stand at Cancun.
Enclosed a Column he wrote on the subject

ROUTE TO: Office/Agency (Staff Name)	ACTION		DISPOSITION	
	Action Code	Tracking Date YY/MM/DD	Type of Response	Completion Date YY/MM/DD
<u>DAPEAC</u>	ORIGINATOR	<u>81 11 104</u> ^{TR}	<u>NAN</u>	<u>C 81 11 130</u> ^{CH}
CENT FILES	<u>A</u>	81 11 130		<u>1 1</u>
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		<u>1 1</u>		<u>1 1</u>
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- ACTION CODES:**
- A - Appropriate Action
 - C - Comment/Recommendation
 - D - Draft Response
 - F - Furnish Fact Sheet to be used as Enclosure
 - I - Info Copy Only/No Action Necessary
 - R - Direct Reply w/Copy
 - S - For Signature
 - X - Interim Reply
- DISPOSITION CODES:**
- A - Answered
 - B - Non-Special Referral
 - C - Completed
 - S - Suspended
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- Type of Response = Initials of Signer
 - Code = "A"
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Comments: Weekly Summary

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Prime Subject Code: FO 006-02 Secondary Subject Codes: ST 005 _____

PRESIDENTIAL REPLY

Code	Date	Comment	Form
C	_____	Time: _____	P- _____
DSP	_____	Time: _____	Media: _____

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CPn - Presidential Correspondence

- n - 0 - Unknown
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- n - 2 - Ronald Reagan
- n - 3 - Ron
- n - 4 - Dutch
- n - 5 - Ron Reagan
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- n - 7 - Ronnie

CLn - First Lady's Correspondence

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- n - 2 - Nancy
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CBn - Presidential & First Lady's Correspondence

- n - 1 - Ronald Reagan - Nancy Reagan
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- Y - Study

STATE CAPITOL
SACRAMENTO 95814
(916) 445-3688

DISTRICT OFFICE
735 W. DUARTE ROAD, SUITE 207
ARCADIA 91006
(213) 445-4404

California State Senate



H. L. RICHARDSON
STATE SENATOR
TWENTY-FIFTH DISTRICT

VICE CHAIRMAN
NATURAL RESOURCES AND WILDLIFE

COMMITTEES
NATURAL RESOURCES AND WILDLIFE
EDUCATION
ENERGY AND PUBLIC UTILITIES
REVENUE AND TAXATION

MEMBER
SELECT COMMITTEE ON
GOVERNMENTAL INVESTIGATIONS
AND REPORTS

046205

October 28, 1981

The Honorable Ronald Reagan
President of the United States
White House
Washington, D. C.

Dear Mr. President:

Thank you for your courageous stand at Cancun.

I thought you might like to see the column I
wrote on the subject.

Keep up the good work!

Sincerely,

Handwritten signature of H. L. Richardson in black ink.
H. L. RICHARDSON

HLR:dt

Encl.

Richardson Special Report



A weekly commentary by Senator H.L. "Bill" Richardson (R-Arcadia), State Capitol, Sacramento, Ca. 95814

RR #44 - October 30, 1981

FREEDOM FOR THE THIRD WORLD

I am getting a little bit fed up at all of the second and third class nations of the world who think they have some kind of moral claim on American wealth. I am hopeful that President Reagan's trip to Cancun, Mexico will be one of the last where American Presidents have to listen to some second rate socialist dictator berate the United States for not giving them monetary aid. If they want our money, they can come here and ask for it!

I do not see any of them asking to share America's debt. I do not see any desire on their part to share our one-trillion dollar's worth of obligations. I do not see any third world country putting up any collateral for the loans they have already secured. In fact, all I do see is America being berated because we have not given more.

None of the countries (except Taiwan) who have received our nation's help have been willing to do what is necessary to help themselves. It is a fact, no country can really develop and prosper unless its citizens are personally benefitted. This is accomplished by letting the citizens own property, accumulate wealth and develop

- more -

savings which can be safely loaned to encourage new internal development.

Almost to a country, those who have received our help, are socialist nations and dictatorships who discourage private ownership, while taxing their citizens unmercifully for governmentally created programs. Socialist structured states are the political structure of every third world country. They can never succeed in improving the lot of their citizens because their bureaucratic make-up sucks the life's blood from future development, that blood is capital . . . that blood is called savings.

Savings is what is left over after the basic necessities are met. It is the profit gained by one's endeavors. Profit to a socialist bureaucrat is obscene and profit in socialist structures is taxed and claimed by government. So, all capital is consumed and little is ever accumulated to invest in machinery and other tools of production. The net result is no growth, stagnation and a constant hand-out . . . requests by those who do not produce.

President Reagan is right in telling "poor" nations that they must consider the free enterprise system, but to tell that to the socialist leaders who have assembled in Cancun, Mexico is to ask them to denounce their own regimes . . . you would have a better chance of the Ayatollah becoming a rabbi. The greatest thing America can give to the "poor" nations of the world is our example of success, and the ideology they must adopt if they ever intend to extricate themselves from the grips of poverty. Once they start honoring individual property rights, capital will flow to their countries.

When American politicians pour aid into a socialist system all they do is perpetuate a government that will never make it on its own. American's charity to others has helped create a one-trillion dollar debt in America and our nation has weakened itself in the process. An America in financial difficulty is no good to anyone.

I believe that if America continues foreign aid it must have collateral, a secured loan so to speak. We should insist that parcels of their land be given as collateral for every loan and if they default we could claim it as American property. Then we should send Americans over to manage it under our laws and develop the country properly. There is no corner of the world that America has ever owned that has not prospered. America is a great nation because of the ideas that undergird our country. We are a free people, a productive people, and countries who have adopted our free market ideas are prospering . . . Hong Kong and Taiwan are two examples.

I really applaud President Reagan for telling the world that the secret to America's success is free people and free enterprise. Unfortunately, few third world leaders will listen, but to a lot of appreciative Americans, it is music to our ears.

#

~~CONFIDENTIAL~~

file Cancun

C.F.

046417

AGENDA RE NORTH-SOUTH/CANCUN PREPARATIONS

(for discussion September 17, 1981)

PY

F0006-02

The following topics require prompt attention:

- 1) Possible contents of a Reagan approach to International Development (see attachment A);
- 2) Possible Presidential speech prior to Cancun -- decision required as to whether/when (Sept. 29?, Oct. 14?, other) -- and relationship to Regan World Bank speech and Haig UNGA speech;
- 3) Treatment of "global negotiations" in (1) and (2) above (see latter portion of attachment 1); and
- 4) Next steps re:
 - (a) Resolution of relevant policy issues (within the executive branch), and
 - (b) Selling of Reagan program (at home and abroad -- (i) prior to Cancun; (ii) at Cancun, including consideration of bilaterals)

DECLASSIFIED
Sec 2.10.1, 2.10.2, 2.10.3, 2.10.4, 2.10.5, 2.10.6, 2.10.7, 2.10.8, 2.10.9, 2.10.10, 2.10.11, 2.10.12, 2.10.13, 2.10.14, 2.10.15, 2.10.16, 2.10.17, 2.10.18, 2.10.19, 2.10.20, 2.10.21, 2.10.22, 2.10.23, 2.10.24, 2.10.25, 2.10.26, 2.10.27, 2.10.28, 2.10.29, 2.10.30, 2.10.31, 2.10.32, 2.10.33, 2.10.34, 2.10.35, 2.10.36, 2.10.37, 2.10.38, 2.10.39, 2.10.40, 2.10.41, 2.10.42, 2.10.43, 2.10.44, 2.10.45, 2.10.46, 2.10.47, 2.10.48, 2.10.49, 2.10.50, 2.10.51, 2.10.52, 2.10.53, 2.10.54, 2.10.55, 2.10.56, 2.10.57, 2.10.58, 2.10.59, 2.10.60, 2.10.61, 2.10.62, 2.10.63, 2.10.64, 2.10.65, 2.10.66, 2.10.67, 2.10.68, 2.10.69, 2.10.70, 2.10.71, 2.10.72, 2.10.73, 2.10.74, 2.10.75, 2.10.76, 2.10.77, 2.10.78, 2.10.79, 2.10.80, 2.10.81, 2.10.82, 2.10.83, 2.10.84, 2.10.85, 2.10.86, 2.10.87, 2.10.88, 2.10.89, 2.10.90, 2.10.91, 2.10.92, 2.10.93, 2.10.94, 2.10.95, 2.10.96, 2.10.97, 2.10.98, 2.10.99, 2.10.100
White House Guidelines, Sept. 11, 2008
BY NARA MA, DATE 11/15/2017

~~CONFIDENTIAL~~

POSSIBLE ELEMENTS OF
REAGAN APPROACH TO INTERNATIONAL DEVELOPMENTI. BASIC THEMES

- (A) U.S. capacity to identify with the ideal(s) of development. U.S. itself was both an underdeveloped country and a revolutionary society -- and remains true to its finest traditions as a champion of liberty and opportunity for all.
- (B) U.S. capacity for compassionate action. U.S. is unsurpassed in its record as a haven for the "poor ... huddled masses yearning to breathe free ... the homeless (and) tempest-tossed ..." -- and as a contributor of financial aid and technical assistance to other countries in need.
- (C) U.S. capacity to serve as a useful example for successful development. Idealistic rhetoric (A) and charity (B) are not enough. Self-sufficiency must be the goal. And this requires:
- (a) a favorable climate for investment;
 - (b) access to markets with potential growth;
 - (c) technical assistance;
 - (d) fair opportunities and incentives for work; and
 - (e) action programs tailored to the potential and constraints of the local/regional environment.

These are what allowed the U.S. to develop ("from the uncharted territory Columbus found ... " if speech is on Columbus Day) And these are what a program for others' successful development must be rooted in.

- (D) U.S. capacity, working through appropriate institutions, to help foster self-sufficient development -- on a practical basis -- a basis that can work. Conditions that allowed the U.S. to develop successfully can best be applied to developing countries through institutions that have a practical orientation toward:

- improving the investment climate;
- increasing access to markets;
- providing appropriate technical assistance; and
- adapting to varying local and regional conditions.

It is this practical orientation which must prevail over unproductive rhetorical exercises or grandly idealistic schemes that founder on their own naivete. (NOTE: There is the option of elaborating upon what are "unproductive rhetorical exercises" and what are "idealistic schemes that founder on their own naivete.")

II. POSSIBLE ELEMENTS OF A REAGAN PROGRAM CONSISTENT WITH (D)

- to improve the investment climate:
 - o propose new "International Investment Insurance Agency" (multi-lateral, building on U.S. experience with unilateral OPIC);
 - o support increased World Bank and IFC activity as catalysts of co-financing arrangements in developing countries (perhaps offer U.S. proposal);
 - o negotiate special bi-lateral tax and investment policy agreements (trading improved investment protection arrangements for honoring developing country tax holiday/sparing arrangements under U.S. law).
- to expand markets for products from developing countries:
 - o through GATT ministerial (1982) and subsequent trade talks, seek reduction of discrimination against LDC products via:
 - adoption of a general and liberal "safeguards" code;
 - gradual reduction of certain categories of coverage under MFA (perhaps); and

- gradual dismantling of developed-country subsidies of certain tropical agricultural products (Note: requires attention to domestic sensitivities);
 - o commit to implement safeguards code under GATT;
 - o commit now to seek legislation to extend the Generalized System of Preferences (GSP -- which expires in '85), and express willingness to expand GSP coverage;
 - o in MFA negotiations, seek to maintain overall 6% growth rate while redirecting benefits from "big three" (Taiwan, Hong Kong, South Korea) to smaller and newer developing country suppliers.
- to promote and provide technical assistance:
- o (Note that most effective technology transfer is through private investment and associated technical transfers and training; hence, improving investment climate (as above) is most important key to technical assistance.) But in addition ...
 - o refocus AID resources to give greater emphasis to the development of practical and sustainable productive enterprise in developing countries;
 - o encourage the American private agricultural sector to become more involved in agricultural technical assistance in developing countries (as a market development strategy, not simply pro bono);
 - o develop a new or enhanced (Peace Corps)-type program to send technically qualified Americans abroad as part of technical assistance teams;
 - o encourage American institutions of higher education to give greater emphasis to the training of people from developing countries;

- to develop practical programs appropriately tailored to the local and regional environment:
- o reject the artificial and simplistic division of the world into "North-South," and reject naive one-world images -- while emphasizing the diverse and pluralistic character of the 150-plus nations of the world and the need to give greater attention to opportunities for problem-solving on a regional scale;
 - o cooperate with other governments and the private sector in the development of workable regional action programs -- such as the one we (with others) have initiated for the Caribbean Basin;
 - o seek to develop other such regional action programs with interested countries and investors for other regions;
 - o (Optional: reduce participation in unproductive and distractive rhetorical exercises that suffer from either excessive ideological polarization or excessively global ambition -- concentrate on activities likely to produce meaningful results.)

III. RELATED ISSUES THAT REQUIRE ATTENTION

- Re Food: whether to renew effort toward an international wheat agreement that assures emergency relief for poor LDCs.
- Re Multilateral Development Banks (MDBs): whether to assure continued U.S. support beyond "IDA-VI" (at what level of funding expectation?); whether to increase the focus of "soft-window" funds on the poorest countries; and whether to agree to participate in replenishments of the African Development Fund and the Asian Development Fund.
- Re Foreign Aid: whether to seek Congressional support for full appropriations package earlier sought;

-- Re "Global Negotiations"

Contextual NOTE: The Ottawa Summit Declaration commits the summit members to "participate in preparations for a mutually acceptable process of global negotiations in circumstances offering the prospects of meaningful progress." The press release from the preparatory Cancun meeting (in which the U.S. participated) states that the Cancun Summit will "facilitate" global negotiations. Many nations now choose to interpret this as a sign or commitment that the U.S. is willing to return to the Global Negotiations preparatory meetings at the U.N. Options include:

- (1) direct announcement of U.S. unwillingness to participate in Global Negotiations -- with strong statement of rationale and alternative approach;
- (2) announcement that U.S. cannot accept Global Negotiations as presently structured, but that U.S. is willing to return to New York to attempt to negotiate acceptable procedures and agenda -- (a) with a view toward stalling, or (b) with a view toward reshaping U.N.-sponsored Global Negotiations; or
- (3) fudge -- recommending follow-on to Cancun with open question as to whether or not to return to New York.

PROCEDURAL NOTE: Any of these options requires pre-Cancun lobbying by the U.S.

ID # 046884
F0006-02

**WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET**

8133557

- O - OUTGOING
- H - INTERNAL
- I - INCOMING

Date Correspondence Received (YY/MM/DD) 81110113

Name of Correspondent: DAVID WINKELMAN

MI Mail Report User Codes: (A) _____ (B) _____ (C) _____

Subject: CALLS ON PRESIDENT TO MAKE COMMITMENT AT CANCUN CONFERENCE TO HELP FEED THIRD WORLD.

ROUTE TO:		ACTION	DISPOSITION		
Office/Agency	(Staff Name)	Action Code	Tracking Date YY/MM/DD	Type of Response Code	Completion Date YY/MM/DD
	<u>COHADJ</u>	^{CH} ORIGINATOR	<u>8111109</u>	<u>C</u>	<u>8111210</u> ^{CH}
<u>/</u>	<u>DOS</u>	Referral Note: <u>R</u> ^{CH}	<u>8111112</u>	<u>A</u>	<u>8111130</u> ^{CH}
		Referral Note: _____	<u>1 1</u>		<u>1 1</u>
		Referral Note: _____	<u>1 1</u>		<u>1 1</u>
		Referral Note: _____	<u>1 1</u>		<u>1 1</u>
		Referral Note: _____	<u>1 1</u>		<u>1 1</u>

- ACTION CODES:**
- A - Appropriate Action
 - C - Comment/Recommendation
 - D - Draft Response
 - F - Furnish Fact Sheet to be used as Enclosure
 - I - Info Copy Only/No Action Necessary
 - R - Direct Reply w/Copy
 - S - For Signature
 - X - Interim Reply
- DISPOSITION CODES:**
- A - Answered
 - B - Non-Special Referral
 - C - Completed
 - S - Suspended
- FOR OUTGOING CORRESPONDENCE:**
- Type of Response = Initials of Signer
 - Code = "A"
 - Completion Date = Date of Outgoing

Comments: _____

Keep this worksheet attached to the original incoming letter.
Send all routing updates to Central Reference (Room 75, OEOP).
Always return completed correspondence record to Central Files.
Refer questions about the correspondence tracking system to Central Reference, ext. 2590.

RECORDS MANAGEMENT ONLY

CLASSIFICATION SECTION

No. of Additional Correspondents: _____ Media: L Individual Codes: 4000 _____

Prime Subject Code: EO 006-02 Secondary Subject Codes: HE 003
CO 104

PRESIDENTIAL REPLY

Code	Date	• Comment	Form
C	_____	Time: _____	P-
DSP	_____	Time: _____	Media: _____

SIGNATURE CODES:

- CPn - Presidential Correspondence**
- n - 0 - Unknown
- n - 1 - Ronald Wilson Reagan
- n - 2 - Ronald Reagan
- n - 3 - Ron
- n - 4 - Dutch
- n - 5 - Ron Reagan
- n - 6 - Ronald
- n - 7 - Ronnie

- CLn - First Lady's Correspondence**
- n - 1 - Nancy Reagan
- n - 2 - Nancy
- n - 3 - Mrs. Ronald Reagan

- CBn - Presidential & First Lady's Correspondence**
- n - 1 - Ronald Reagan - Nancy Reagan
- n - 2 - Ron - Nancy

MEDIA CODES:

- B - Box/package
- C - Copy
- D - Official document
- G - Message
- H - Handcarried
- L - Letter
- M - Mailgram
- O - Memo
- P - Photo
- R - Report
- S - Sealed
- T - Telegram
- V - Telephone
- X - Miscellaneous
- Y - Study

8133223

(Classification)

Hadd

S/S # 8133557

Date DEC 02 1981

DEPARTMENT OF STATE
EXECUTIVE SECRETARIAT
TRANSMITTAL FORM

FOR: Mr. Richard V. Allen
National Security Council
The White House

REFERENCE:

TO: President Reagan FROM: David Winkelman
DATE: 11/4/81 SUBJECT: Calls on President to
make commitment at Cancun Conference to help feed third world.

WHITE HOUSE REFERRAL DATED: 11/12/81 NSC # 046884
(if any)

THE ATTACHED ITEM WAS SENT DIRECTLY
TO THE DEPARTMENT OF STATE

ACTION TAKEN:

- A draft reply is attached.
- A draft reply will be forwarded.
- A translation is attached.
- An information copy of a direct reply is attached.
- We believe no response is necessary for the reason cited below.
- Other.

REMARKS:

William C. McCalister, Jr.
L. Paul Bremer, III
Executive Secretary

'81 DIC -1 P5:34



DEPARTMENT OF STATE

Washington, D.C. 20520

November 30, 1981

Mr. David Winkelman
235 Bay Street
Santa Monica, California 90405

Dear Mr. Winkelman:

The White House has asked me to reply to your letter to President Reagan dated October 4, 1981 regarding his participation at the International Meeting on Cooperation and Development held in Cancun, Mexico, October 22-23. Your letter was received in my office just over a week ago.

At the International Meeting on Cooperation and Development, the heads of state of government from twenty-two countries discussed many issues related to world growth and development, among which was the specific topic of interest to you, food security, or the assurance of regular and adequate supplies of food to the world's population, and agricultural development.

As you may know, the United States is the largest donor of food aid and the largest bilateral--or country to country--donor of agricultural development assistance. Last year alone, we donated over 5 million tons of food aid and contributed over \$620 million to agricultural development, rural development, and nutrition programs in developing countries. As you can see, the United States takes its leadership role in the struggle to alleviate global hunger and malnutrition very seriously. For that reason, the preparations for the discussions on food security and agricultural development at Cancun were very thorough. Much of the current research and the many national and international studies to which you referred in your letter, were reviewed and taken into account in formulating our position.

We believe the Cancun Summit was very successful. The President and other world leaders present at the meeting had frank and open discussions and exchanged their different perspectives on global problems. They discussed many areas of common concern and shared priority. The President made clear his direct and personal interest in the search for solutions to the world's food problems. Two important initiatives were made that are likely to further strengthen those policies and programs already in place to alleviate world hunger and to help increase food production in food-deficit developing countries.

First, the President offered to send agricultural "task forces" to developing countries requesting our assistance. The composition of these task forces will vary depending upon the nature of the request, but generally speaking, they will be comprised of experts from universities, agriculture-related businesses, cooperatives, and US Government agencies, as well as private American farmers. These experts will draw on their vast experience and work with high level officials in each developing country to advise foreign governments on appropriate agricultural policies. We heartily agree with you that it is in the interest of the United States and all countries that each developing country become self-reliant in food production. Making agricultural task forces available to these countries, we believe, is an additional way to help developing countries help themselves.

Secondly, in response to another country's comments at Cancun, the President supported a review of the international food and agriculture organizations affiliated with the United Nations. We share in the general consensus that international organizations should avoid any duplication of effort in order to use available resources more effectively. We believe that a simplified bureaucracy could help developing countries more quickly obtain either the food aid or agricultural development assistance they need.

Let me assure you that the United States remains committed to alleviating hunger and malnutrition in the world. We will continue to respond to the humanitarian appeals of all people to the best of our ability.

Thank you for your interest.

Sincerely,

A handwritten signature in black ink, appearing to read 'B. R. Furness', with a long horizontal flourish extending to the right.

Brian R. Furness
Acting Director
Office of Food Policy
and Programs

THE WHITE HOUSE OFFICE

REFERRAL

8138557

NOVEMBER 12, 1981

TO: DEPARTMENT OF STATE

ACTION REQUESTED:

DIRECT REPLY, FURNISH INFO COPY

DESCRIPTION OF INCOMING:

ID: 046884

MEDIA: LETTER, DATED OCTOBER 4, 1981

TO: PRESIDENT REAGAN

FROM: MR. DAVID WINKELMAN
235 BAY STREET
SANTA MONICA CA 90405

SUBJECT: CALLS ON PRESIDENT TO MAKE COMMITMENT AT
CANCUN CONFERENCE TO HELP FEED THIRD WORLD

PROMPT ACTION IS ESSENTIAL -- IF REQUIRED ACTION HAS NOT BEEN
TAKEN WITHIN 9 WORKING DAYS OF RECEIPT, PLEASE TELEPHONE THE
UNDERSIGNED AT 456-7486.

RETURN CORRESPONDENCE, WORKSHEET AND COPY OF RESPONSE
(OR DRAFT) TO:
AGENCY LIAISON, ROOM 62, THE WHITE HOUSE

BY DIRECTION OF THE PRESIDENT:
SALLY KELLEY
DIRECTOR OF AGENCY LIAISON
PRESIDENTIAL CORRESPONDENCE

*Received in S/S-1
on 11/17 at 11:20 a.m.
NGO*

15
49
DAVID B. WINKELMAN 235 BAY ST. SANTA MONICA, CA 90405 (213) 399-2277

TRACK TO AID

October 4, 1981

8133557

President Ronald Reagan
The White House
Washington, D.C.

NO response to date

046884

Dear President Reagan,

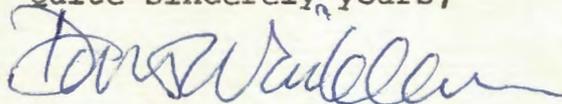
AH
I have written your office several times without response; this message is particularly important to me, I hope you will receive it. In regards to your participation in the upcoming world summit in Cancun, Mexico on hunger issues--I feel your full participation is essential to establish the international climate for the long range planning necessary to bring about the end of hunger by the end of the century. And we do have all the necessary resources and technologies. What we need is that quality of commitment which will turn the tide of apathy in this country. Massive coordination on a global scale is what is required, and that is determined by our attitude, which is influenced by your attitude.

I am well aware of our fiscal crises, who isn't? I am also well aware of multi-national business realities. But today's events, as reported by the various media, with the myriad of explanations by experts and political officials are all short term oriented, and camouflage the really permanent situation: There is economic advantage to the U.S. wealth producing machinery in the maintaining of undernourished, under-resourced and underdeveloped countries. I think our country can be just as well off, if not more so, by our enabling those countries to be self-prospering instead of dependent. For thousands of thousands of people to die each year while and partially because our major corporations get bigger is untenable to me.

I am calling on you to make the conference count. Now is the time. In the past five years, four major national and international reports all concluded that hunger can be eliminated, once and for all by the year 2000. I am not referring to conventional foreign aid, but a long-term fully coordinated comprehensive global plan. This should be the agenda of the summit, and it can so easily be one of your priorities. Show the courage to dream of a civilization which in your lifetime grows up to fulfill its potential.

Thank you very much.

Quite sincerely yours,



David Winkelman