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Ronald Reagan Library

Collection Name BAILEY, NORMAN: FILES

Withdrawer

8/30/2011

KML

File Folder

SOUTH AMERICAN POLICY (OCTOBER 1983)

FOIA

M10-353/1

Box Number

2

DENNISON

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ID Doc Type	Document Description	on	No of Pages		Restriction
117700 CABLE	011225Z OCT 83		2	10/1/1983	B1 B3
117689 CABLE	BRASILIA 8947 R 5/18/2015		2	10/4/1983	B1
	R 5/18/2015	M353/1			
117690 CABLE	121801Z OCT 83		2	10/12/1983	B1 B3
	D 11/8/2012	M353/1			
117699 CABLE	131405Z OCT 83		2	10/13/1983	B1 B3
117698 CABLE	151827Z OCT 83		2	10/15/1983	B1 B3
117693 CABLE	BOGOTA 11276		3	10/17/1983	B1
	R 5/18/2015	M353/1			
117697 CABLE	192113Z OCT 83		2	10/19/1983	B1 B3
117695 CABLE	SANTIAGO 6132		6	10/20/1983	B1
	R 5/18/2015	M353/1			
117696 CABLE	271830Z OCT 83		2	10/27/1983	B1 B3

The above documents were not referred for declassification review at time of processing Freedom of Information Act - [5 U.S.C. 552(b)]

B-1 National security classified information [(b)(1) of the FOIA]

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PAGE Ø1 OF Ø2 BRASILIA 8947 EOB7Ø6

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DTG: Ø42ØØ4Z OCT 83 PSN: Ø31758 TOR: 277/2010Z CSN: HCE258

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CONFIDENTIAL

LIMITED OFFICIAL USE BRASILIA Ø8947 E. O. 12356: N/A TAGS: EFIN, BR SUBJECT: MORE PRICE CONTROLS AS INFLATION RISES

- FACED WITH PRELIMINARY INDICATIONS THAT SEPTEMBER CONSUMER AND WHOLESALE PRICES ROSE BY MORE THAN 12 AND 14 PERCENT RESPECTIVELY, THE GOB HAS MOVED TO INCREASE THE RANGE OF PRICE CONTROLS. DURING THE PAST WEEK THE GOB HAS REIMPOSED PRICE CONTROLS ON OVER ONE THOUSAND PHARMACEUTICAL PRODUCTS AND HAS ESTABLISHED AN AGREEMENT WITM MAJOR SUPERMARKETS TO LIMIT PRICES OF ABOUT 40 (VARYING BY REGION) BASIC FOOD AND HOUSEHOLD PRODUCTS.
- IN THE CASE OF PHARMACEUTICALS, SOME NEW PRICES REPRESENT ACTUAL REDUCTIONS IN PRICE. FOR FOOD PRODUCTS, THE NEW LIMITS (IN EFFECT UNTIL NOVEMBER) ARE ABOVE ACTUAL PRICES NOW BEING CHARGED IN MOST SUPERMARKETS.
- GOB JAWBONING HAS ALSO PRODUCED PUBLIC COMMITMENTS FROM FOOD PRODUCERS TO LIMIT PRICE HIKES. THE BRA-ZILIAN FOOD INDUSTRY ASSOCIATION (ABIA) AGREED TO LIMIT PRICE INCREASES TO 80 PERCENT OF MONETARY COR-RECTION DURING THE LAST QUARTER OF THE YEAR.
- COMMENT: THE RISE IN SEPTEMBER INFLATION HAS BEEN A MAJOR DISAPPOINTMENT FOR THE GOB, WHICH HAD BEEN PROMISING DECLINING AND SINGLE-DIGIT INFLATION FOR THE MONTH. ONCE AGAIN FOOD PRICES APPARENTLY LED THE INCREASE. (ANALYSIS WILL FOLLOW SEPTEL AFTER OFFICIAL RELEASE OF THE INPC AND IGP INDEXES.) PRESIDENT FIGUEIREDO REACTED WITH AN EMOTIONAL STATEMENT PLEDGING EMERGENCY ACTION AGAINST THE RISE IN BASIC ITEMS. SUPERMARKETS AND PHARMACIES, SEEING THE HANDWRITING ON THE WALL, HAVE GENERALLY PLEDGED TO COOPERATE. PRICE CONTROLS WILL BE LESS EFFECTIVE AND MORE DISTORTING THE LONGER THEY ARE LEFT IN EFFECT AND THE WIDER THEIR RANGE OF COVERAGE, AND THEY CONTRADICT THE GOB'S STATED POLICY OF REDUCING PRICE CONTROLS AND OTHER GOVERNMENT REGULATIONS. HOWEVER, MEDIUM-TERM ECONOMIC CONSIDERATIONS HAVE APPARENTLY GIVEN WAY TO IMMEDIATE POLITICAL NECESSITIES. END

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PAGE Ø2 OF Ø2 BRASILIA 8947

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COMMENT. KOPP BT

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PAGE Ø1

BRASILIA 9187

DTG: 111829Z OCT 83 PSN: Ø4288Ø

TOR: 284/1835Z CSN: HCE733

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UNCLAS BRASILIA Ø9187

E. O. 12356: NA TAGS: ETRD, EFIN, BR SUBJECT: SEPTEMBER TRADE SURPLUS: 602 MILLION DOLLARS

- BRAZIL'S TRADE SURPLUS IN SEPTEMBER 1983 WAS 602 MILLION DOLLARS, REPRESENTING EXPORTS OF 1,923 MILLION DOLLARS AND IMPORTS OF 1,321 MILLION. MANUFACTURED EXPORTS ROSE BY 8.3 PERCENT ABOVE AUGUST, DESPITE AN OVERALL EXPORT DROP OF 7.8 PERCENT. IMPORTS WERE DOWN BY 5.9 PERCENT FROM AUGUST, INCLUDING A THREE PERCENT DECLINE IN OIL IMPORTS.
- CACEX DIRECTOR CARLOS VIACAVA PREDICTED THAT OCTOBER-DECEMBER MONTHLY TRADE SURPLUSES WOULD BE IN THE RANGE OF 500-600 MILLION DOLLARS PER MONTH, EVEN ALLOWING FOR INCREASES IN PETROLEUM AND GRAIN IMPORTS. HE EXPECTS THE CENTRALIZATION OF FOREIGN EXCHANGE PAYMENTS IN THE CENTRAL BANK TO BE REFLECTED IN LOWER IMPORT LEVELS BEGINNING IN OCTOBER.
- BRAZILIAN TRADE (MILLION U.S. DOLLARS)

- JULY AUG. SEPT. 1983 1982

EXPORTS 1879 2085 1923 16,288 - 15,103

(COFFEE) (58) (328) (190) (1656) (1538)

IMPORTS 1172 1404 1321 11,376 14,748

(OIL) (505) (745) (722) (5951) (7264)

BALANCE 707 681 602 4912 355.

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121801Z OCT 83

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DTG: 172145Z GCT 83 PSN: Ø53616

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ONFIDENTIAL SECTION Ø1 OF Ø2 BOGOTA 11276

LIMDIS

PARIS PLEASE DELIVER TO RALPH WINSTANLEY (BOGOTA

ECON COUNSELOR

OADR E. O. 12356: DECL:

TAGS: EFIN CO SUBJECT: FINANCE:

SOMBER COLOMBIAN BALANCE OF PAYMENTS SITUATION ON EVE OF PARIS CONSULTATIVE

GROUP MEETING

(A) BOGOTA 4551 (NOTAL), (B) BOGOTA 9316 (NOTAL), (C) BOGOTA 9349 (NOTAL) REF:

(C - ENTIRE TEXT)

IN PREPARED REMARKS TO BE DELIVERED OCTOBER 18 BY FINANCE MINISTER EDGAR GUTIERREZ AT THE XII MEETING OF CONSULTATIVE GROUP OF PARIS, THE MINISTER CONTENDS THAT THE DIMINISHED RATE OF DECLINE IN FOREIGN RESERVE LOSS AND THE VIRTUAL DISAPPEARANCE OF THE EXCHANGE RATE DIFFERENTIAL DEMONSTRATE "INHERENT CONFIDENCE IN OUR FOREIGN EXCHANGE REGIME AND THE CORRECTNESS OF THE MEASURES ADOPTED. "

UNFORTUNATELY, THE NEGATIVE FACTORS CONTRIBUTING TO COLOMBIA'S DETERIORATING BALANCE OF PAYMENTS (REFTELS) DO NOT APPEAR TO HAVE ABATED. BANCO DE LA REPUBLICA FIGURES INDICATE THAT RESERVE LOSS DURING THE THIRD QUARTER OF 1983 AVERAGED 65 MILLION DOLLARS PER WEEK. EXPORTS OF GOODS THROUGH AUGUST WERE OFF 12 PERCENT COMPARED TO THE SAME PERIOD A YEAR BEFORE. CURRENT INCOME DURING THE SAME PERIOD IS OFF EVEN MORE, 21.6 PERCENT, BECAUSE THE SERVICE ACCOUNT HAS FALLEN EVEN FASTER THAN EXPORTS, CHIEFLY DUE TO DECLINING INCOME FROM COLOMBIAN EXPATRIATES AND THE DRUG TRADE AND FROM DECLINING INTEREST EARNED ON RESERVES. WHILE IMPORTS OF GOODS HAVE DECLINED 11.3 PERCENT OR 260.5 MILLION DOL-LARS THROUGH AUGUST 1983, THE GOVERNMENT'S GOAL OF REDUCING IMPORTS BY ONE BILLION DOLLARS IN 1983 IS UNREACHABLE WITHOUT STOPPING THE ECONOMY. THE CAPITAL ACCOUNT REMAINS NEGATIVE REFLECTING LITTLE PRIVATE INVESTMENT, AND A SHARP 56 PERCENT DROP IN OFFICIAL CAPITAL INFLOWS. RESERVE LOSS THROUGH OCTOBER 13 EQUALLED 1.752 BILLION DOLLARS, CONFIRMING THE PREVIOUSLY PROJECTED RECORD LOSS IN 1983 OF 1.8 TO 1.9 BILLION DOLLARS. THUS, THE BASIC STRUCTURAL CAUSES OF THE

> DECLASSIFIED NLRR M353/1#117693

GONFIDENTIAL BY RW NARADATE 3/18/15

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DETERIORATING EXTERNAL ACCOUNT HAVE NOT BEEN OVERCOME. HOWEVER, WE RECOGNIZE THAT THE PSYCHOLOGICALLY INDUCED CAPITAL FLIGHT EVIDENT AFTER THE FEBRUARY COLLAPSE OF THE VENEZUELAN BOLIVAR SEEMS TO HAVE ABATED.

- 225 MILLION DOLLAR LOAN DELAYED: THE 225 MILLION DOLLAR SIX YEAR COMMERCIAL LOAN SIGNED BY GUTIERREZ IN LONDON ON SEPTEMBER 20 WITH A GROUP OF BANKS LED BY CHEMICAL BANK HAS NOT BECOME EFFECTIVE DUE TO THE CONTENTION BY CHEMICAL BANK'S COLOMBIAN LAWYERS THAT ARTICLE SEVEN OF DECREE 222 REQUIRES THAT SUCH A LOAN BE PRESENTED AND SIGNED BY THE PARTICIPATING BANK'S LEGAL REPRESENTATIVES IN COLOMBIA. THIS CONTENTION HAS SOME PARTICIPATING BANKS QUESTIONING WHETHER THIS CON-TENTION IS AN ATTEMPT TO DILUTE THE JURISDICTION OF THE ENGLISH LAWS WHICH ARE TO GOVERN THE LOAN. ACCORDING TO CHEMICAL BANK REPRESENTATIVE RAFAEL GARCIA. MINISTER OF FINANCE GUTIERREZ SIGNED PRIOR TO HIS DEPARTURE FOR PARIS A DECREE WHICH CLEARLY INDICATES THAT THE LAWS OF ENGLAND WILL GOVERN THE LOAN. (AS OF OCTOBER 17, THE DECREE WAS NOT YET PUBLIC.) THUS, COLOMBIAN LEGAL BUMBLING ON THIS LOAN IS CAUSING AN EMBARRASSING DELAY WHICH WILL CERTAINLY COMPLICATE FURTHER EFFORTS TO OBTAIN COMMERCIAL BANK FINANCING THIS YEAR.
- 5. STEPS TO INCREASE RESERVE LIQUIDITY: ACCORDING TO A BANCO DE LA REPUBLICA REPORT, LIQUID RESERVES AS OF SEPTEMBER 30 EQUALLED 1.589 BILLION DOLLARS OR 50.2 PERCENT OF TOTAL RESERVES. HERNAN MEJIA, SUBMANAGER OF INTERNATIONAL AFFAIRS DEPARTMENT OF THE BANCO DE LA REPUBLICA, REVEALED TO EMBOFF THAT IN AN OCTOBER 6 MEETING THE BOARD OF DIRECTORS OF THE BANCO DE LA REPUBLICA AUTHORIZED THE SALE (NO SPECIFIC TIMING WAS INDICATED) OF UP TO 50 MILLION DOLLARS IN GOLD AND ALSO AUTHORIZED ADDITONAL REFINING OF CENTRAL BANK GOLD HELD IN COLOMBIA IN ORDER TO MEET "THE INTERNATIONAL STANDARD OF GOOD DELIVERY." ADDITIONALLY, OFFICIAL CONTACTS HAVE BEEN MADE WITH REPRESENTATIVES OF THE ANDEAN RESERVE FUND IN ORDER TO OBTAIN A DEPOSIT OR A LOAN OF 80 MILLION DOLLARS.

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Q N F I D E N T I A L SECTION 02 OF 02 BOGOTA 11276

PARIS PLEASE DELIVER TO RALPH WINSTANLEY (BOGOTA ECON COUNSELOR)

6. COMMENT: THE BALANCE OF PAYMENTS SITUATION REMAINS DIFFICULT AND THE STEPS TAKEN TO DATE DO NOT APPEAR ADEQUATE TO STAVE OFF A LIQUIDITY CRISIS IN 1984 WITHOUT A STRONG INFLUX OF COMMERCIAL BANK FINANCING. THE DRAMA OF OBTAINING NEW COMMERCIAL BANK FINANCING WILL NOT END IN PARIS THIS WEEK, AND THE CLOUD HANGING OVER THE 225 MILLION DOLLAR CREDIT WILL NOT AID COLOMBIA'S EFFORTS TO OPEN UP NEW COMMERCIAL BANK FINANCING. TAMBS вТ

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PAGE Ø1 OF Ø2 SANTIAGO 6132 EOB811 ANØØ6352

DTG: 200958Z OCT 83 PSN: 058759 TOR: 293/1120Z CSN: HCE160

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GONFIDENTIAL SECTION Ø1 OF Ø3 SANTIAGO 6132

E.O. 12356: DECL: OADR TAGS: ECON, PGOV, KPRP, CI SUBJECT: CONTINUED POWER STRUGGLE REGARDING THE ECONOMIC TEAM REFS: (A) SANTIAGO 5238; (B) SANTIAGO 5300; (C) SANTIAGO 5768

- SUMMARY: IN ANOTHER REBUFF TO THE AUTHORITY AND OF CARLOS CACERES AND AS A SIGN OF HIS PRECARIOUS HOLD ON THE MINISTRY OF FINANCE, ON FRIDAY, OCTOBER 14, PRESIDENT PINOCHET DECIDED TO REPLACE HIM AND OTHER MEMBERS OF THE ECONOMIC TEAM; BUT THEN AFTER ACCEPTING CACERES' RESIGNATION, THE DECISION WAS RESCINDED. CACERES' REPLACEMENT, JOSE LUIS CERDA, HAD THE SUPERFICIALLY APPROPRIATE BACKGROUND OF BEING HEAD OF THE GROUP WHICH DRAFTED THE CONFEDERATION OF PRODUCTION AND COMMERCE'S ECONOMIC POSITION PAPERS DESCRIBED IN REFTEL B. BUT HE IS ALSO AN EXECUTIVE OF ONE OF THE LARGEST CONSTRUCTION FIRMS IN CHILE THAT RECENTLY AVOIDED BANKRUPTCY BY RENEGOTIATING ITS DEBT, AND HE HAS OTHER BUSINESS RELATION-SIPS WITH THE CRUZAT-LARRAIN GROUP, ONE OF THE TWO LARGEST ECONOMIC GROUPS INTERVENED IN JANUARY. HIS OPPONENTS AND CACERES SUPPORTERS WERE ABLE TO HAVE HIS NOMINATION CANCELLED BY THE END OF FRIDAY, BY ARGUING THAT THESE BUSINESS RELATIONSHIPS WOULD BE VULNERABLE TO POLITICAL CRITICISM. CACERES' POSITION REMAINS TENUOUS AND THE POWER STRUGGLE CONTINUES BETWEEN THOSE WHO WOULD LIKE TO STIMULAT THE ECONOMY FASTER, INCLUDING INTERIOR MINISTER JARPA, WITH INFLATIONARY AND OTHER CONSEQUENCES DECIDEDLY IN A SECONDARY PLANE, AND THE CACERES GROUP WHICH HAS ADOPTED A SERIES OF POLICIES AIMED AT PROVIDING LONG, SLOW AND STEADY GROWTH WITHOUT UNDUE INFLATION, BUT HIGH UNEMPLOYMENT. THE CON-TINUING UNCERTAINTY REGARDING CACERES' TENURE COMBINED WITH PINOCHET'S CLUMSY HANDLING OF A SENSITIVE ECONOMIC-POLITICAL ISSUE HAS WORKED AGAINST THE RESTORATION OF THE STABILITY AND CONFIDENCE THAT THE COUNTRY SO BADLY NEEDS. END SUMMARY.
- OCTOBER 14, ON FRIDAY MORNING, RUMORS BEGAN TO CIRCULATE IN SANTIAGO THAT MEMBERS OF THE ECONOMIC TEAM WOULD BE CHANGED. THE AFTERNOON TABLOID, LA SEGUNDA, HEADLINED THAT CACERES WAS OUT AND REPORTED THAT HE WOULD BE REPLACED BY JOSE LUIS CERDA (URRUTIA IS HIS MATRONYMIC) AND THAT OTHER CHANGES IN THE ECONOMIC TEAM MIGHT INCLUDE ERNESTO AYALA AS MINISTER OF ECONOMY, LUIS ANTONIO MARCHANT AS PRESIDENT OF THE CENTRAL BANK, AND CLAUDIO PRADO AS DIRECTOR OF BUDGET.



NATIONAL SECURITY COUNCIL MESSAGE CENTER

PAGE Ø2 OF Ø2 SANTIAGO 6132

DTG: 200958Z OCT 83 PSN: 058759

WE HAVE IT FROM RELIABLE SOURCES THAT PINOCHET OFFERED THE FINANCE MINISTRY TO CERDA, ON FRIDAY, WHO ACCEPTED, AND CACERES WAS INFORMED BY THE PRESIDENT THAT HIS RESIGNATION WAS ACCEPTED. HOWEVER, WE ALSO RECEIVED INFORMATION THAT VARIOUS PEOPLE WERE RAISING OBJECTIONS TO THE NOMINATION OF JOSE LUIS CERDA.

- 3. THERE WERE REPORTS TO THE EFFECT THAT JUNTA MEMBERS ADMIRAL MERINO AND GENERAL MATTHEI SUPPORTED MAINTAINING CACERES AS MINISTER OF FINANCE. THIS IS CONSISTENT WITH THEIR KNOWN SUPPORT OF CACERES IN THE PAST. HOWEVER, IN ADDITION TO THE PROBABLY LOBBYING OF THE JUNTA MEMBERS, WE WERE INFORMED THAT OTHERS WERE DELIVERING ARGUMENTS TO THE PRESIDENTIAL PALACE ABOUT WHY JOSE LUIS CERDA WOULD BE AN UNFELICITOUS CHOICE. BY LATE FRIDAY AFTERNOON, THIS VIEW HAD WON OUT. PRESIDENT PINOCHET DECIDED TO KEEP CACERES AND THE PRESENT ECONOMIC TEAM IN PLACE AT LEAST FOR A FEW WEEKS MORE.
- 4. THE PRESUMED NOMINEES JOSE LUIS CERDA IS VICE-PRESIDENT OF THE NEUT LATOUR CONSTRUCTION ENTERPRISES, ONE OF THE LARGEST CONSTRUCTION COMPANIES IN CHILE, AND IS PRESENTLY CHIEF OF THE DEPARTMENT OF STUDIES OF THE CONFEDERATION OF PRODUCTION AND COMMERCE. AS SUCH, HE IS A KEY MAN IN THE DRAFTING OF THE ECONOMIC POSITION PAPERS OF THE CONFEDERATION (SEE SANTIAGO 5300, PARA 3 FOR A DESCRIPTION OF SOME OF THE BT

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PAGE Ø1 OF Ø2 SANTIAGO 6132 EOB855 ANØØ6351

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CONFEDERATION'S KEY RECOMMENDATIONS). HE ALSO IS A DIRECTOR OF THE BHIF BANK IN WHICH SEVERAL CRUZAT-LARRAIN GROUP COM-PANIES HAVE SHAREHOLDING INTERESTS. WE KNOW PEOPLE WHO HAVE WORKED CLOSELY WITH CERDA AND THEY HAVE INFORMED US THAT AN OVERWHELMING PREOCCUPATION FOR HIM IN THE DRAFTING OF THE CONFEDERATION DOCUMENTS HAS BEEN TO RESCUE THE DEPRESSED CHILEAN CONSTRUCTION INDUSTRY AND THEREBY HIS OWN GROUP OF CONSTRUCTION ENTERPRISES, NEUT LATOUR, WHICH WAS REPUTED TO BE THREATENED WITH BANKRUPTCY BEFORE ITS DEBT WAS RECENTLY RESCHEDULED. AS MINISTER OF FINANCE, WITH RESPONSIBILITY FOR REACTIVATING THE ECONOMY AND, THEREFORE, FOR THE LETTING OF GOVERNMENT CONTRACTS WHICH COULD POSSIBLY BENEFIT NEUT LATOUR, HE WOULD BE VULNERABLE TO POTENTIAL POLITICAL ATTACKS. SUCH CRITICISMS COULD ALSO BRING INTO PLAY HIS RELATIONSHIP, THROUGH BEING A DIRECTOR OF THE BHIF BANK, TO THE INTERVENED CRUZAT-LARRAIN GROUP AND HIS CLOSE WORKING RELATIONSHIP WITH FRANCISCO SOZA COUSINO. SOZA IS ONE OF THE OWNERS OF NEUT LATOUR AND IS REMEMBERED FOR BEING REMOVED FROM HIS JOB AS EXECUTIVE VICE-PRESIDENT (THE CHIEF EXECUTIVE OFFICER POSITION) OF CORFO (THE GOVERNMENT HOLDING COMPANY) IN 1976 FOR ALLEGED IMPRO-PRIETIES. ONE OF THE ALLEGATIONS AGAINST HIM WAS THAT HE CONTROLLED MORE THAN THE THEN LEGAL MAXIMUM OF SHARES IN ONE BANK. THIS BANK WAS CHILE'S LARGEST PRIVATE BANK, BANCO DE CHILE. WE UNDERSTAND THAT THESE "SKELETONS IN THE CLOSET" OF CERDA WERE PUT FORWARD ON FRIDAY AFTERNOON AND CONTRIBUTED TO THE DECISION TO STAY WITH CACERES AS MINISTER OF FIANCE, AT LEAST FOR A WHILE LONGER. CERTAINLY, CRITI OF THE POTENTIAL APPOINTMENT OF JOSE LUIS CERDA MUST HAVE CRITICS RECALLED THAT FORMER FINANCE MINISTER ROLF LUDERS ENJOYED ONLY A SHORT STINT IN OFFICE IN PART DUE TO CRITICISMS OF HIS PREVIOUS DEALINGS WITH THE BHC GROUP WHICH WAS INTERVENED IN JANUARY BY LUDERS HIMSELF AS MINISTER.

5. CLAUDIO PARDO, WHO WAS SAID TO BE TAKING OVER AS DIRECTOR OF BUDGET, WORKS AS AN ECONOMIST AT THE BHIF BANK AND, WITH CERDA, WAS A MEMBER OF THE CONFEDERATION OF PRODUCTION AND COMMERCE'S DEPARTMENT OF STUDIES. WE UNDERSTAND FROM GOOD SOURCES WHO KNOW HIM THAT ON FIRDAY HE HAD ALREADY BEGUN WORK ON MAKING UP A LIST OF NEW PERSONNEL TO BE INCORPORATED IN THE ECONOMIC TEAM. REGARDING THE OTHER PEOPLE MENTIONED FOR APPOINTMENTS, WE BELIEVE THAT ERNESTO AYALA, PRESIDENT OF MANUFACTURERS' ASSOCIATION AND VICE-PRESIDENT OF THE CMPC, A

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LARGE PAPER PRODUCTS COMPANY, WOULD HAVE STRONGLY RESISTED APPOINTMENT AS MINISTER OF ECONOMY, AS HE HAS PUBLICLY SUPPORTED THE MAINTENANCE OF CACERES IN THE MINISTRY OF FINANCE POSITION. WE DO NOT KNOW HOW FAR THE POSSIBLE APPOINTMENT WENT OF LUIS ANTONIO MARCHANT AS PRESIDENT OF THE CENTRAL BANK. HE IS PRESENTLY GENERAL MANAGER OF THE BANCO O'HIGGINS, ONE OF THE MORE SOL D CHILEAN BANKS AND HAS HELD IMPORTANT POSITIONS IN THE ASSOCIATION OF BANKS IN THE PAST.

- 6. CACERES' FUTURE? CACERES' POSITION REMAINS TENUOUS.
 THE PRESIDENT'S DECISION TO REPLACE HIM, ALBEIT RESCINDED,
 AS WELL AS THE SENDING OF EX-MINISTER OF ECONOMY MANUL MARTIN
 AND LUIS ESCOBAR CERDA, GENERAL MANAGER OF THE HONGKONG
 SHANGHAI BANK, TO FOLLOW CACERES TO THE IMF AND THE WORLD BANK
 MEETINGS AND REPORT BACK SEPARATELY (REF C) CONFIRM THAT
 CACERES' DAYS ARE NUMBERED. MARTIN, IT WILL BE RECALLED, WAS
 REMOVED AS MINISTER OF ECONOMY FOR PUBLICLY ASSOCIATING
 HIMSELF WITH AN ALTERNATIVE ECONOMIC PLAN TO THE ONE BEING
 FOLLOWED BY CACERES (SEE REF B AND PREVIOUS).
- 7. WE BELIEVE THAT CACERES' DEFENDERS, AND POSSIBLY CACERS HIMSELF, ARGUED THAT THE VARIOUS ECONOMIC MEASURES THAT HAVE BEEN ANNOUNCED IN RECENT MONTHS INCLUDING VARIOUS FORMS OF DEBT RELIEF AND PROGRAMS TO INCREASE EMPLOYMENT WOULD BEGIN TO PRODUCE RESULTS IN THE 4TH QUARTER AND THAT CACERES SHOULD BE ALLOWED TO STAY IN HIS POSITION UNTIL THE END OF THE YEAR TO SEE IF THE RESULTS HE PREDICTS CAN BE ACHIEVED.
- 8. CACERES HAS FORECAST A GROWTH ON THE ORDER OF 4 PERCENT IN THE 4TH QUARTER AND A LOWERING OF UNEMPLOYMENT TO 15 PERCENT BY THE END OF THE YEAR. WE CONTINUE TO BELIEVE, AS WE HAVE ARGUED IN EARLIER MESSAGES, THAT THE 15 PERCENT UNEMPLOYMENT LEVEL SHOULD BE ATTAINABLE. THE GOVERNMENT HAS THE AUTHORITY AND THE FUNDS TO PUT A SUFFICIENT NUMBER OF PEOPLE TO WORK TO MEET THE 15 PERCENT UNEMPLOYMENT TARGET BY

YEAR END. ROUGHLY AN ADDITIONAL 150,000 JOBS ARE NEEDED TO REDUCE THE PRESENT 18 PERCENT UNEMPLOYMENT RATE BY AN ADDITIONAL THREE POINTS. THIS WILL NOT HELP INOCHET POLITICALLY BECAUSE OF THE LARGE NUMBER OF UNHAPPY CHILEANS STILL ON PUBLIC BT

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WORK PROJECTS, AND THE WIDESPREAD UNPOPULARITY OF CACERS AND THOSE ASSOCIATED WITH THE SO-CALLED "CHICAGO BOYS". THE 4 PERCENT GROWTH IN THE LAST QUARTER MAY NOW BE MORE DIFFICULT. ALTHOUGH A NUMBER OF MEASURES (SEE REFTELS) HAVE BEEN INTRODUCED WHICH UNDER NORMAL CIRCUMSTANCES COULD EASILY PERMIT AND STIMULATE A 4 PERCENT GROWTH RATE IN THE 4TH QUARTER, CONTINUED UNCERTAINTY REGARDING CHANGES IN THE ECONOMIC TEAM AND, THEREFORE, CHANGES IN ECONOMIC POLICY, ARE CAUSING MANY BUSINESSMEN TO DELAY PROJECTS THAT OTHERWISE THEY MIGHT UNTERTAKE.

POLICY OPTIONS - IN REF A, WE NOTED THE TWO MOST LIKELY SOURCES OF REPLACEMENTS FOR THE CACERS ECONOMIC TEAM AND OF THE GENERAL POLICIES THEY MIGHT LIKELY PURSUE. THESE ARE EITHER SEVERAL REPUTABLE FREE MARKET-ORIENTED ECONOMISTS WHO ARE NOT ASSOCIATED WITH THE UNIVERSITY OF CHICAGO, OR SEVERAL "ALESSANDRISTAS", I.E. MEN WHO HAD IMPORTANT POSITIONS IN THE ALESSANDRI GOVERNMENT FROM 1958-1964. IN GENERAL TERMS, THE DIFFERENCE BETWEEN THESE TWO GROUPS IS ONE OF DEGREE. THE FREE MARKETERS ARE MORE LIKELY TO AVOID A RADICAL INCREASING OF TARIFFS, AND THE ALESSANDRISTAS ARE NOT LIKELY TO BE SO CONSTRAINED ABOUT DISMANTLING ASPECTS OF FREE TRADE AND COMPETITION THAT HAVE BEEN INTRODUCED SINCE 1975 TO THE CHILEAN ECONOMY. WHAT BOTH THESE GROUPS WOULD DO, WITH THE BLESSING AND ENCOURAGEMENT OF THE GOVERNMENT'S TOP CIVILIAN, INTERIOR MINISTER JARPA, IS TO MAKE A MORE PUBLICLY AGGRESSIVE EFFORT TO PUT PEOPLE TO WORK, TO DEVELOP ADDITIONAL METHODS OF DOMESTIC DEBT PARDONING AND TO ARGUE FORCEFULLY FOR MORE LIBERAL TERMS WITH THE IMF. THEY WOULD HAVE LESS CONCERN THAN THE CACERES TEAM WITH KEEPING INFLATION DOWN AND MORE CONCERN FOR LOWERING THE HIGH LEVEL OF UNEMPLOYMENT. IN MANY OF THE POLICIES WHICH HAVE BEEN ANNOUNCED THIS YEAR, AND IN THE PUBLIS STATEMENTS BY CACERES AND HIS MINISTER OF ECONOMY PASSICOT THAT THEY INTEND TO SEEK MORE LIBERAL IMF LIMITS NEXT YEAR (SUCH AS A FISCAL DEFICIT AS A PERCENT OF GNP OF 4 OT 5 PERCENT VICE THIS YEAR'S OF 2.3) THE PRESENT ECONOMIC TEAM HAS MOVED CLOSER TO THE POSITION OF THE PEOPLE WHO SEEM LIKELY TO REPLACE THEM IF JARPA GETS HIS WAY. A.S DESCRIBED IN REFTELS. THE ISSUE CONCERNS THE UNPOPULAR IMAGE OF THE CACERES TEAM AS WELL AS POLICY SUBSTANCE, AND WE EXPECT THAT JARPA WILL CONTINUE TO PRESS FOR MORE EXPANSIONARY ECONOMIC POLICIES AS HE CONTINUES TO PRESS FOR CHANGES IN

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THE ECONOMIC TEAM.

10. COMMENT: THOUGH CACERS AND HIS GRADUALIST, DECIDEDLY FREE-MARKET ORIENTED POLICIES HAVE AT LEAST TEMPORARILY WON OUT, THE GOVERNMENT'S CLUMSY HANDLING OF THIS SENSITIVE AND IMPORTANT ECONOMIC-POLITICAL ISSUE AND THE PERSONALITIES INVOLVED HAS PROVOKED NEW UNCERTAINTIES AND HAS DONE NOTHING TO RESTORE THE STABILITY AND CONFIDENCE THAT CHILE SO BADLY NEEDS. THEBERGE

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