

Ronald Reagan Presidential Library
Digital Library Collections

This is a PDF of a folder from our textual collections.

WHORM Subject File Code: IT095

(International Organizations –
U.S.-U.S.S.R. Joint Commercial Commission)

Case file Number(s): 573655 (1 of 4)

Box: 35

To see more digitized collections visit:

<https://www.reaganlibrary.gov/archives/digitized-textual-material>

To see all Ronald Reagan Presidential Library inventories visit:

<https://www.reaganlibrary.gov/archives/white-house-inventories>

Contact a reference archivist at: **reagan.library@nara.gov**

Citation Guidelines: <https://reaganlibrary.gov/archives/research-support/citation-guide>

National Archives Catalogue: <https://catalog.archives.gov/>

WITHDRAWAL SHEET

Ronald Reagan Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
letter case (271524PD)			
1. NSDD #169	US-USSR Joint Commercial Commission meetings (3pp)	5/19/85	P-1
2. letter	from Reagan to Gorbachev re: US-USSR Joint Commercial Commission (1p)	n.d.	P-1
3. draft	of item # 5 (1p)	n.d.	P-1
4. cover sheet	for briefing book of tenth session Joint US-USSR Commercial Commission, (2pp)	4/-/85	P-1
5. overview report	re: US-Soviet trade issues (6pp) 12p	n.d.	P-1
6. report	re: progress on Perestroika (1p) 2p	n.d.	P-1
COLLECTION: WHORM: Subject File			db
FILE FOLDER: 573655 IT095 (271524) [1 of 3]			11/7/94

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P-1 National security classified information [(a)(1) of the PRA].
- P-2 Relating to appointment to Federal office [(a)(2) of the PRA].
- P-3 Release would violate a Federal statute [(a)(3) of the PRA].
- P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA].
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA].
- P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA].

Freedom of Information Act - [5 U.S.C. 552(b)]

- F-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA].
- F-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA].
- F-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA].
- F-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA].
- C. Closed in accordance with restrictions contained in donor's deed of gift.

open with 9/11/14 db

aj

C.F. 8

~~CONFIDENTIAL~~

PT

573655

IT095

CO165

FG020



Tenth Session
JOINT U.S. - U.S.S.R.
COMMERCIAL COMMISSION

April 1988
Moscow, U.S.S.R.

U.S. DEPARTMENT OF COMMERCE
International Trade Administration

~~CONFIDENTIAL~~

Delegation Book

DECLASSIFIED UPON REMOVAL OF CLASSIFIED ENCLOSURES

ENCLOSURES FILED OVERSIZE ATTACHMENTS 7d2

7/11/14

~~CONFIDENTIAL~~

G.P. 9
573655
-
IT095
C0165
FG020



Tenth Session
JOINT U.S. - U.S.S.R.
COMMERCIAL COMMISSION

April 1988
Moscow, U.S.S.R.

U.S. DEPARTMENT OF COMMERCE
International Trade Administration

UNCLASSIFIED COPY
OF CLASSIFIED ENCLOSE(S)
~~CONFIDENTIAL~~

11/14 Delegation Book

DELEGATION BOOK

TENTH SESSION
 JOINT U.S.-U.S.S.R. COMMERCIAL COMMISSION
 April 1988
 Moscow, U.S.S.R.

TABLE OF CONTENTS

	<u>TAB</u>
SCHEDULE OF EVENTS	1
SCOPE AND OBJECTIVES	2
JCC Historical Background - 1986 Report	3
Progress on Perestroyka	4
AGENDA AND SCENARIOS	5
U.S. AND SOVIET DELEGATIONS	6
I. STATUS OF TRADE	
Scenario for Opening Plenary -	7
Secretary Verity's Opening Statement	
U.S.-U.S.S.R. Trade	8
Soviet Economy in 1987 - Soviet Hard	9
Currency and Trade	
Human Rights & Emigration	10
Textiles	11
Grain Trade and Long Term Agreement	12
II. REVIEW OF THE WORKING GROUP OF EXPERTS	
Acting Assistant Secretary Moore's Statement -	13
Report of the Working Group of Experts	
III. EXPANSION OF TRADE AND ECONOMIC RELATIONS, INCLUDING MARKET ACCESS AND NEW FORMS OF ECONOMIC COOPERATION	
Scenario for Working Session -	14
Acting Assistant Secretary Moore's Statement	



3/30

SCHEDULE FOR THE TENTH SESSION OF THE
JOINT U.S.-U.S.S.R. COMMERCIAL COMMISSION

Moscow, U.S.S.R.
April 12-14, 1988

Sunday, April 10

4:45 p.m. Depart Washington National on
Pan Am 584 (*)

5:55 p.m. Arrive JFK New York. After ticketing,
proceed to Pan Am Clipper Class Lounge

8:30 p.m. Depart JFK New York on USTEC Pan Am
charter

Monday, April 11

1:30 p.m. Flight arrives Sheremetevo Airport

Met by Embassy officials

Delegation members proceed to Mezh
(International Hotel) for room
assignments and keys

7:00 p.m. Depart Mezh Hotel for Moscow Restaurant
accompanied by Embassy officials

10:00 p.m. Return to Mezh Hotel

Tuesday, April 12

8:00 - 8:45 a.m. Briefing of U.S. Delegation at Embassy
Control Room

10:00 - 12:00 noon Secretary Verity and Minister of Foreign
Economic Relations Katushev cochair JCC
Plenary Session in Room 1603 World Trade
Center at Mezh Hotel

12:30 - 2:00 p.m. Minister Katushev hosts lunch for
Secretary Verity and U.S. and Soviet JCC
delegations

* Some Delegation members are making separate arrangements.

3/30

-2-

Tuesday, April 12 (cont.)

2:30 - 5:00 p.m. JCC reconvenes in Working Session,
co-chaired by Acting Assistant Secretary
Moore and Soviet counterpart(s)

5:30 - 6:30 p.m. Reception hosted by Chamber of Commerce
and Industry Chairman Malkevich for USTEC
and JCC delegation members

7:00 - 10:00 p.m. U.S. delegation attends ballet
performance hosted by Soviets

10:00 p.m. U.S. delegation returns to Mezh Hotel

Wednesday, April 13

9:30 - 12:00 noon USTEC Plenary Opening

12:30 - 2:00 p.m. Lunch: Embassy will make necessary
arrangements

2:30 - 4:30 p.m. Working Session of JCC (if needed)

3:30 - 5:00 p.m. Special tour of Kremlin

6:15 p.m. Depart Mezh Hotel for Kremlin Dinner

7:00 - 10:00 p.m. Soviet dinner for U.S. and Soviet JCC
delegation and USTEC members at Kremlin

10:00 p.m. Dinner concludes; return to hotel

3/30

-3-

Thursday, April 14

9:30 - 10:15 a.m. Closing JCC Plenary Session in Room 1603,
World Trade Center

10:15 - 10:30 a.m. Signing Ceremony for JCC Agreed Report

10:30 - 11:15 a.m. Press Conference at USCO

11:30 - 1:00 p.m. Secretary Verity hosts luncheon for U.S.
and Soviet JCC delegations at the
Continental Room

2:00 - 4:00 p.m. Moscow sightseeing program for members of
delegation

5:30 p.m. Luggage call

6:30 - 8:00 p.m. U.S. delegation attends USTEC Reception
hosted by Ambassador Matlock at Spaso
House

8:00 p.m. Bus leaves Spaso House for Airport

9:00 p.m. Pan Am Charter leaves Moscow Sheremetevo
Airport for New York

10:30 p.m. Arrive New York JFK

Clear customs and board van for JFK Hilton

Arrive at JFK Hilton. Proceed to rooms

Friday, April 15

10:15 a.m. Depart JFK New York on Pan Am 789

11:30 a.m. Arrive Washington National

SCOPE AND OBJECTIVES

573655

IT 095

RONALD W. REAGAN LIBRARY

THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER 65 LISTED ON THE
WITHDRAWAL SHEET AT THE FRONT OF THIS FOLDER.

JOINT U.S.-U.S.S.R. COMMERCIAL COMMISSION (JCC)

Soviet leaders and President Nixon agreed to establish on May 26, 1972 a U.S.-U.S.S.R. Commercial Commission to promote mutually beneficial commercial relations between the United States and the U.S.S.R. The terms of reference and rules of procedure of the Joint U.S.-U.S.S.R. Commercial Commission were signed by Peter G. Peterson, Chairman, American section of the Joint U.S.-U.S.S.R. Commercial Commission, and by Nikolai S. Patolichev, chairman, Soviet section of the Joint U.S.-U.S.S.R. Commercial Commission.

1st Session

Moscow, July 20 - August 1, 1972

U.S. Delegation headed by Peter G. Peterson, Secretary of Commerce

U.S.S.R. Delegation headed by N.S. Patolichev, Minister of Foreign Trade

Major Items: Trade Agreement (MFN, business facilitation, arbitration mechanism); U.S.-U.S.S.R. participation in industrial projects and reciprocal availability of credits; licenses, patents, copyrights; settlement of Lend Lease, and reciprocal availability of credits; shipping arrangements.

Agreements Reached: Terms of reference and rules of procedure for the JCC.

2nd Session

Washington, October 12-18, 1972

U.S. Delegation headed by Peter G. Peterson, Secretary of Commerce

U.S.S.R. Delegation headed by N.S. Patolichev, Minister of Foreign Trade

Major Items: Trade Agreement (MFN, business facilitation, market disruption, arbitration mechanism); settlement of Lend Lease; reciprocal availability of credits; U.S.-U.S.S.R. participation in industrial projects; licenses, patents, copyrights, taxation; development of natural gas deposits in the U.S.S.R.

Agreements Reached: Maritime Agreement (10/14/72); Trade Agreement (10/18/72); Exchanges of Letters on: Export Financing; Accreditation of American Firms; Establishment of a Soviet KAMA; Purchasing Commission in the United States, (10/18/72); Lend-Lease Settlement (10/18/72).

3rd Session

Moscow, October 1-3, 1973

U.S. Delegation headed by George P. Shultz, Secretary of Treasury

U.S.S.R. Delegation headed by N.S. Patolichev, Minister of Foreign Trade

Major Items: Status of U.S.-U.S.S.R. trade and economic relations; status of reciprocal business facilitation in the United States and U.S.S.R.; project financing; U.S.-U.S.S.R. participation in industrial projects (natural gas-LNG, power-consuming production facilities, other projects); status of Joint U.S.-Soviet Trade Economic Council; inauguration of U.S. Commercial Office in Moscow and U.S.S.R. Trade Representation in Washington. Soviets Transmit draft of Long-Term Economic Cooperation Agreement.

Agreements Reached: None.

4th Session

Washington, May 21-22, 1974

U.S. Delegation headed by William E. Simon, Secretary of Treasury; Frederick B. Dent, Secretary of Commerce, vice chairman

U.S.S.R. Delegation headed by Mikhail R. Kuzmin, Acting Minister of Foreign Trade

Major Items: State of affairs in U.S.-U.S.S.R. trade and economic relations; long-term economic, industrial and technical cooperation; state of negotiations on major projects and financing; business facilitation, bilateral airworthiness agreement, status of convention on double taxation.

Agreements Reached: The JCC endorsed the draft long-term agreement to facilitate economic, industrial and technical cooperation and recommended its conclusion. (It was signed in June 1974 at the 2nd Moscow Summit.)

5th Session

Moscow, April 10-11, 1975

U.S. Delegation headed by William S. Simon, Secretary of Treasury

U.S.S.R. Delegation headed by N.S. Patolichev, Minister of Foreign Trade

Major Items: Status and prospects of U.S.-U.S.S.R. trade and economic relations; implementation of the Long-Term Agreement (results of the first meeting of the Experts' Working Group); major projects and financing; business facilitation; construction in Moscow of a "Center for International Trade, Scientific and Technical Ties with Foreign Countries"; issuance of visas; activities of U.S.-U.S.S.R. Trade and Economic Council; status of double taxation conventions airworthiness discussions.

Agreements Reached: Formal - None.

6th Session

Washington, June 9-10, 1977

U.S. Delegation headed by W. Michael Blumenthal, Secretary of Treasury; Juanita M. Kreps, Secretary of Commerce, vice chairman

U.S.S.R. Delegation headed by N.S. Patolichev, Minister of Foreign Trade

Major Items: Status and prospects of U.S.-U.S.S.R. trade and economic relations; implementation of Long-Term Agreement (results of 2nd meeting of the Experts Working Group); major projects and financing; business facilitation; multiple entry/exit visas; accreditation of U.S. firms.

Agreements Reached: None.

7th Session

Moscow, December 4-5, 1978

U.S. Delegation headed by W. Michael Blumenthal, Secretary of Treasury; Juanita M. Kreps, Secretary of Commerce, vice chairman

U.S.S.R. Delegation headed by M.R. Kuzmin, First Deputy Minister of Foreign Trade

Major Items: Status and prospects of U.S.S.R. trade and economic relations; implementation of Long-Term Agreement (results of 3rd meeting of the Exports Working Group); major projects and financing; business facilitation; activities of the U.S.-U.S.S.R. Trade and Economic Council.

Agreements Reached: None.

8th Session

Moscow, May 20-21, 1985

U.S. Delegation headed by Malcolm Baldrige, Secretary of
Commerce

U.S.S.R. Delegation headed by N.R. Patolichev, Minister of
Foreign Trade

Major Items: Reestablishment of regular mechanism for trade discussions; improved access for U.S. companies to Soviet market; decisions to restart trade promotion and seek legislation lifting furskin embargo; status and prospects of U.S.-U.S.S.R. trade; business facilitation; opportunities for expansion of trade, including projects.

Agreements Reached: Agreement to begin export promotion programs and to facilitate each other's promotion programs. Soviets to place U.S. companies on purchasing bid lists, best efforts to remove U.S. embargo on Soviet furskins.

9th Session

Washington, December 4-5, 1986

U.S. Delegation headed by Malcolm Baldrige, Secretary of
Commerce

U.S.S.R. Delegation headed by Boris Aristov, Minister of
Foreign Trade

Major Items: Current level of trade and prospects for expansion, especially in non-strategic areas; Sales seminars at U.S. Commercial Office; Soviet plans for new forms of cooperation with Western companies; Soviet nickel imports; Soviet purchase obligations under the U.S.-U.S.S.R. Long Term Grain Agreement; Developing a list of selected projects in industries with good prospects for expansion.

Agreements Reached: Agreement in principle to end embargo of Soviet nickel imports. Soviets agreed to support U.S. sales seminars at U.S. Commercial Office.

Drafted by JBrougher/OESSA/EUR/Commerce

Cleared by Richard Johnson/Richard Jones/State Department



AGREED REPORT
OF THE NINTH SESSION OF THE
JOINT U.S.-U.S.S.R. COMMERCIAL COMMISSION

The Ninth Session of the Joint U.S.-U.S.S.R. Commercial Commission, established by a joint communique in May 1972, was held in Washington on December 4-5, 1986. Malcolm Baldrige, United States Secretary of Commerce, headed the U.S. delegation and presided over the session. The Soviet delegation was headed by Boris Aristov, Minister of Foreign Trade of the U.S.S.R.

During the work of the Commission, Minister Aristov was received by: President Reagan, Secretary of State Shultz, Secretary of the Treasury Baker, Secretary of Agriculture Lyng, and U.S. Trade Representative Yeutter. Minister Aristov also had talks with Senate Majority Leader Robert Dole and Representatives Douglas Bereuter and Cooper Evans. The meetings included constructive discussions regarding the prospects for expanding U.S.-Soviet trade and economic relations.

Lists of the U.S. and Soviet delegations to the Commission are attached to this Agreed Report.

The Commission discussed the following agenda:

1. Status and Prospects for Trade
2. Report of the Working Group of Experts
3. Trade Expansion, Including Projects and
New Forms of Economic Cooperation
4. Business Facilitation

STATUS AND PROSPECTS FOR TRADE

The Commission session opened with presentations by the co-chairmen, who expressed the interest of both governments in further developing trade within the legal framework existing in both countries. Reviewing the status of bilateral economic relations since the 1985 session of the Commission, they agreed that the volume of Soviet-American trade was not satisfactory to either side and that, where possible, additional steps should be taken to expand trade.

Both agreed that the continuation of an official trade dialogue through regular meetings of the Joint Commercial Commission and the Working Group of Experts had been a positive step. There had been some positive results, but both agreed that the major obstacles to a significant increase in mutual trade were still intact. At the same time, both expressed the intention to work toward solving bilateral trade problems where that was possible.

Each side presented its views on humanitarian and other general issues. The U.S. side stated its belief that a fundamental change in trade relations could not take place without parallel improvements in other parts of the bilateral relationship. Absent significant changes in other parts of bilateral relations, the U.S. side stated that trade growth would have to take place within present conditions.

The Soviet side declared that it sought to develop cooperation with the United States on principles of mutual interest and equality, and that it is opposed to tying trade to aspects of bilateral relations which in its view have no bearing on trade. The Soviet side stated further that progress in trade can contribute to improvement in other parts of the overall bilateral relationship.

Having stated the differences in their approaches to mutual trade, both sides agreed that trade is an aspect of the bilateral relationship which can contribute to building trust and better working relations between the two countries.

Both sides took note of the fact that bilateral trade had declined substantially, due to a large drop in shipments of U.S. grain to the U.S.S.R.. U.S. exports of manufactured goods to the U.S.S.R. were 17 percent larger than last year, but this was not enough to keep total U.S. exports to the Soviet Union this year from declining 40 percent from last year, to an annual rate of \$1.5 billion. The Soviet delegation noted that two-way trade continues to be imbalanced in favor of the United States and stated that prospects for purchasing American products will be determined largely by the volume of Soviet exports to the United States.

Both sides discussed the operation of the Long Term Grain Agreement, and exchanged views on their respective positions.

REPORT OF THE WORKING GROUP OF EXPERTS

Under Secretary of Commerce Smart presented the report of the Fifth Session of the Working Group of Experts, which he and First Deputy Minister of Foreign Trade Malkevich had co-chaired December 1 and 2, 1986.

The Commission observed that the Working Group of Experts was performing useful work in exchanging information that assisted both business communities in finding areas of cooperation for concluding mutually-beneficial contracts. It noted that the Working Group had particularly discussed information provided by the U.S.S.R. delegation on the radical modernization of the U.S.S.R.'s international economic system, including the planned wide application of new forms of economic cooperation.

The Commission agreed the Working Group of Experts should increase further its contribution to the work of the Commission. The Commission decided that the Sixth Session of the Working Group of Experts would be held in Moscow in 1987, on a date to be decided by the Commission Co-chairmen.

TRADE EXPANSION, INCLUDING PROJECTS AND NEW FORMS OF
ECONOMIC COOPERATION

Both sides agreed that there are opportunities for expanding mutual trade within existing conditions.

The Commission discussed recent changes in the Soviet foreign trade structure, focusing on the effect these changes could have on U.S. companies doing business in the U.S.S.R. The Soviet side presented information on the reorganization of international economic functions, and stated that in January 1987 some Soviet Ministries, State Committees, and scientific and industrial enterprises would have direct access to the world market. One of the major goals of the measures being implemented in the U.S.S.R. is the improvement of economic mechanisms and the development of Soviet exports. The Soviet delegation noted that it expects legislation governing the new forms of economic cooperation to be adopted in the near future .

The U.S. side listened to these reports with interest. Both sides agreed these new steps could be highly important to the development of relations between U.S. and Soviet business enterprises. The Commission decided to continue discussing these developments in the course of working level contacts. The Soviet side will hand over additional information to the U.S. side about U.S.S.R. regulations on new forms of economic cooperation as soon as the appropriate legislation is adopted.

Both sides considered the course of progress in concluding projects in areas of possible cooperation between Soviet and American firms and organizations, which had been proposed before, during, and after the 1985 session of the Commission. They noted that positive developments included increased American business access to Soviet officials and an increase in bid inquiries to U.S. firms. They also noted that the actual signing of contracts had been less than either side found desirable, and both sides agreed to intensify their activity in identifying and facilitating the realization of projects of mutual interest.

The U.S. side explained that, pursuant to the agreement of both sides at the 1985 Commission session to take steps to remove trade obstacles, it had introduced legislation to repeal the embargo on Soviet furskins. The bill had not come to a vote in the Senate, which adjourned without adopting any trade bills. The U.S. side stated that the bill will be reintroduced and its early passage sought. The Soviet side took note of this information. At the same time, it stated that there are some other obstacles in the way of Soviet exports to the United States which it would like to see eliminated. Both sides agreed to work for mutually acceptable solutions compatible with the laws and policies of each. The situation with respect to urea was particularly noted.

Both sides stated that they had reached agreement in principle on a solution which would enable the export of nickel from the Soviet Union to the United States.

The Commission took note of the contribution to the development of mutual trade being made by the U.S.-U.S.S.R. Trade and Economic Council, Inc. Both sides observed that contacts between representatives of the two sides with the Council had intensified lately. The Commission commended the work of the Council and noted the upcoming tenth anniversary meeting as proof of the Council's value.

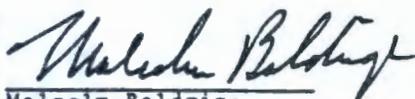
BUSINESS FACILITATION

The Commission agreed that the 1985 Session had resulted in some improvement in conditions for enterprises engaged in bilateral trade, and that some problems these enterprises had been facing in both countries had been reduced. This was due, they agreed, in large part to the efforts of the Soviet Ministry of Foreign Trade and the U.S. Department of Commerce -- notably by the related letters the Minister and the Secretary had addressed to their respective business communities recommending increased efforts to expand mutual trade.

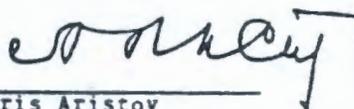
Both sides stated that in the course of bilateral consultations resulting from the last Session, it appeared that there were limits to the assistance that could be provided to non-accredited U.S. firms in the U.S.S.R. Both agreed, however, to continue bilateral business consultations on ways to improve operations for all firms.

The Commission decided to hold its tenth session in Moscow in 1987. The agenda and specific dates will be agreed upon by the Chairmen of the U.S. and U.S.S.R. sections of the Commission in accordance with the Terms of Reference and Rules of Procedure.

Done in Washington, D.C., December 5, 1986, in two copies, each in the English and Russian languages, both texts being equally authentic.



Malcolm Baldrige
Head of the U.S.
Delegation to the
Ninth Session of the
Joint U.S.-U.S.S.R.
Commercial Commission



Boris Aristov
Head of the U.S.S.R.
Delegation to the
Ninth Session of the
Joint U.S.-U.S.S.R.
Commercial Commission



U.S. DELEGATION
TO THE NINTH SESSION OF THE
JOINT U.S.-U.S.S.R. COMMERCIAL COMMISSION

December 4 & 5, 1986
Washington, D.C.

Malcolm Baldrige	Secretary of Commerce, Head of Delegation, and Co-chairman
Arthur Hartman	United States Ambassador to the Soviet Union
Allen Wallis	Under Secretary of State for Economic Affairs
Bruce Smart	Under Secretary of Commerce for International Trade
Daniel Amstutz	Under Secretary of Agriculture for International Affairs and Commodity Programs
Louis Laun	Assistant Secretary of Commerce for International Economic Policy
Paul Freedenberg	Assistant Secretary of Commerce for Trade Administration
June Koch	Assistant Secretary of Housing and Urban Development
Stephen Danzansky	Senior Director for International Economic Policy National Security Council
Robert Cornell	Deputy Assistant Secretary of Treasury
Franklin J. Vargo	Deputy Assistant Secretary of Commerce for Europe Executive Secretary of the U.S. Section
George Hambleton	Deputy Assistant Secretary of Commerce for the U.S. & Foreign Commercial Service
Gilbert Kaplan	Deputy Assistant Secretary of Commerce for Import Administration
James R. Phillips	Deputy Assistant Secretary of Commerce for Capital Goods and International Construction
Carmen Suro-Bradie	Deputy Assistant U.S. Trade Representative for Europe and the Mediterranean

Susanne S. Lotarski	Director, Office of Eastern European and Soviet Affairs Department of Commerce
David Edgell	Director, Office of Policy & Planning U.S. Travel & Tourism Administration
James Griffin	Director, Office of East-West Economic Policy Department of Treasury
Michael Mears	Commercial Counselor U.S. Embassy in Moscow
Elliot Hurwitz	Special Assistant to the Under Secretary of State for Economic Affairs
Robert Clarke	Deputy Director, Office of Soviet Affairs Department of State
Kevin J. McGuire	Chief, Developed Countries Trade Division, Bureau of Economic and Business Affairs Department of State
John F. Brougher	Director, USSR Division Department of Commerce
Lyle Sebranek	Division Director Department of Agriculture



U.S.S.R. DELEGATION
TO THE NINTH SESSION OF THE
U.S. * U.S.S.R. COMMERCIAL COMMISSION

December 4 * 5, 1986
Washington, D.C.

B.I. ARISTOV	Minister of Foreign Trade, Head of the Delegation and Co-Chairman
U.V. DUBININ	U.S.S.R. Ambassador to the U.S.A.
V.L. MALKEVICH	First Deputy Minister of Foreign Trade
A.S. MASLOV	Deputy Chairman, Bank of Foreign Trade
B.N. SCHEGOLEV	Chief of Section, U.S.S.R. GOSPLAN
U.A. ZNAMENSKIY	First Deputy Chief of the Section, State Foreign Economic Commission of the U.S.S.R.
O.V. KOZHEVNIKOV	Trade Representative of the U.S.S.R. in the U.S.A.
U.A. KISLENKO	Chief, Main Engineering and Technical Administration, Ministry of Foreign Trade
N.V. ZINOVYEV	Chief, Administration for Trade with the countries of America, Ministry of Foreign Trade
G.N. ZUBOV	Chief, Treaty and Legal Administration, Ministry of Foreign Trade
A.V. MELNIKOV	Deputy Trade Representative of the U.S.S.R. in the U.S.A.
V.V. OVCHAROV	Assistant to the Minister of Foreign Trade
V.P. SOROKIN	Counsellor, U.S.S.R. Embassy to the U.S.A.
A.A. PLAVINSKIY	Acting Secretary of the Joint U.S.*U.S.S.R. Commercial Commission

Experts of the Delegation

U.D. SCHERBINA	Chairman, "AMTORG Trading Corporation"
N.L. DVORETS	Chief Specialist of Section, U.S.S.R. GOSPLAN
V.A. AKULIN	First Secretary, US and Canada Department, Ministry of Foreign Affairs of the U.S.S.R.
R.G. TOMBERG	Chief of the Section, State Committee for External Economic Relations
P.S. SMIRNOV	Chief of the Section, Treaty and Legal Administration, Ministry of Foreign Trade
N.P. KRASAVIN	Acting Chief of the Section, Protocol Administration, Ministry of Foreign Trade
A.A. ZELENOV	Assistant to the Deputy Minister of Foreign Trade
S.V. VYALIKOV	Secretary of the Delegation
A.Y. GODAKOV	Expert, Administration for Trade with the countries of America, Ministry of Foreign Trade
I.N. KONDAKOV	Chief of Economic Section, U.S.S.R. Trade Representation in the U.S.A.
V.T. BAZHIN	Chief of the Section, U.S.S.R. Trade Representation in the U.S.A.
Y.V. ZHELTKOV	Senior Economist, U.S.S.R. Trade Representation in the U.S.A.
A.I. IVANOV	Senior Economist, U.S.S.R. Trade Representation in the U.S.A.
V.V. PONOMAREV	Senior Economist, U.S.S.R. Trade Representation in the U.S.A.
S.N. VOSKRESENSKAYA	Typist
U.A. ANDREEV	Interpreter

573655
J7 095

RONALD W. REAGAN LIBRARY

THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER 6 LISTED ON THE
WITHDRAWAL SHEET AT THE FRONT OF THIS FOLDER.

11

TENTH SESSION

JOINT U.S.-U.S.S.R. COMMERCIAL COMMISSION

Moscow, U.S.S.R.
April 12-14, 1988

AGENDA

1. Status of Bilateral Trade
2. Report of the Working Group of Experts
3. Expansion of Trade and Economic Relations, Including Market Access and New Forms of Economic Cooperation
4. Trade Promotion and Business Facilitation
5. Concluding Remarks and Signing of Formal Documents

OPENING SESSION

10:00 - 12:15 p.m.

April 12, 1988

Room 1603, World Trade Center, Hotel Mezhdunarodnaya

"STATUS OF BILATERAL TRADE"

(SIMULTANEOUS TRANSLATION)

Co-chaired by: Secretary Verity
Minister Katushev

PHOTO OPPORTUNITY (10 min.)

INTRODUCTORY REMARKS

Chairman Kamentsev or Minister Katushev welcomes U.S. delegation; introduces Soviet delegation (10 min.)
Secretary Verity responds and introduces U.S. delegation (10 min.)

Minister Katushev proposes agenda and invites Secretary Verity to present his remarks (5 min.)

OPENING STATEMENTS

Secretary Verity confirms agenda and presents U.S. view on the status and prospects for U.S.-U.S.S.R. trade (15 min.)
Minister Katushev presents Soviet view of the bilateral trade relationship and invites Ambassador Matlock and Under Secretary Wallis to speak (10 min.)

Ambassador Matlock delivers his remarks (5 min.)

Under Secretary Wallis comments on the role of trade in the overall bilateral relationship (10 min.)

Secretary Verity responds (5 min.)
Minister Katushev concludes discussion (5 min.)

REVIEW OF THE WORKING GROUP OF EXPERTS

Mr. Znamenskiy reviews results of Working Group of Experts meeting (10 min.)
Acting Assistant Secretary Moore comments on the results of the Working Group from the U.S. perspective (5 min.)

CONCLUDING COMMENTS

Secretary Verity comments on review of bilateral trade relationship (5 min.)
Minister Katushev recesses opening session at 12:00 noon and invites delegation to luncheon (5 min.)

SECOND SESSION

2:30 - 5:00 p.m.

Tuesday, April 12, 1988

Room 1603, World Trade Center, Mezhdunarodnaya Hotel

"EXPANSION OF TRADE AND ECONOMIC RELATIONS, INCLUDING
MARKET ACCESS AND NEW FORMS OF ECONOMIC COOPERATION"

(SIMULTANEOUS TRANSLATION)

Co-chaired by: Soviet official(s)
Acting Assistant Secretary Moore

TRADE EXPANSION, MARKET ACCESS & NEW FORMS OF ECONOMIC
COOPERATION

Mr. Znamenskiy presents Soviet statement, covering new forms of
cooperation, impediments to Soviet exports (25 min.)

Acting Assistant Secretary Moore responds, raising creation of
working groups, legal seminars, and market information
(20 min.)

Discussion (20 min.)

Break (15-20 min.)

TRADE PROMOTION AND BUSINESS FACILITATION

Acting Assistant Secretary Moore delivers statement on trade
missions, USCO seminars and facilities for accredited and
non-accredited U.S. companies (10 min.)

Soviet side makes presentation on business facilitation for
Soviet enterprises in the United States, including Soviet
exhibition in New York (20 min.)

Discussion (20 min.)

CLOSING SESSION

9:30 - 10:15 a.m.

Thursday, April 14, 1988

Room 1603, World Trade Center, Hotel Mezhdunarodnaya

(SIMULTANEOUS TRANSLATION)

Co-chaired by: Secretary Verity
Minister Katushev

CLOSING STATEMENTS

Secretary Verity delivers closing statement for U.S. side
(15 min.)

Minister Katushev delivers closing statement for Soviet
side (15 min.)

Secretary Verity invites Soviets to United States for 11th
Session of the JCC (3 min.)

Minister Katushev accepts next meeting of the JCC
and invites Commission members to move to an adjacent
room to witness the Signing Ceremony (3 min.)

SIGNING CEREMONY

10:15 - 10:30 a.m.

Thursday, April 14, 1988

(SEQUENTIAL TRANSLATION)

Scenario

Secretary Verity and Minister Katushev will be seated together to sign the Agreed Report of the Tenth Session of the Joint Commercial Commission. The two Executive Secretaries of the Commission will assist with the signing ceremony.

Press will be present to photograph the signing. After the signing and handshaking, the signing ceremony is concluded.

JCC DELEIATIONS

U.S. DELEGATION
TO THE TENTH SESSION OF THE
JOINT U.S.-U.S.S.R. COMMERCIAL COMMISSION
APRIL 12-14, 1988
MOSCOW, U.S.S.R.

Jack Matlock	United States Ambassador to the Soviet Union
C. William Verity	Secretary of Commerce, Head of Delegation and Co-Chairman of JCC
W. Allen Wallis	Under Secretary of State for Economic Affairs
Paul Freedenberg	Under Secretary of Commerce for Export Administration
Gerald J. McKiernan	Chief of Staff to the Secretary of Commerce
Edwin L. Dale, Jr.	Counselor to the Secretary of Commerce
William Evans	Assistant Administrator for the National Marine Fisheries Service, Department of Commerce
Anne Veneman	Associate Administrator of the Foreign Agricultural Service, Department of Agriculture
James P. Moore, Jr.	Acting Assistant Secretary of Commerce for International Economic Policy
Stephen Danzansky	Special Assistant to the President and Senior Director for International Economic Affairs, National Security Council
Robert Dean	Special Assistant to the President and Senior Director for International Programs and Technology Affairs, National Security Council
James Murphy	Assistant U.S. Trade Representative for Europe
Franklin J. Vargo	Deputy Assistant Secretary of Commerce for Europe and Executive Secretary of the JCC

Jerry Newman	Director, Office of East-West Economic Policy Department of Treasury
Susanne S. Lotarski	Director, Office of Eastern European and Soviet Affairs Department of Commerce
Michael Mears	Commercial Counselor, U.S. Embassy in Moscow
Charles Ries	Special Assistant to the Under Secretary of State for Economic Affairs
Robert Clarke	Deputy Director, Office of Soviet Affairs, Department of State
Patrick J. Nichols	Deputy Director, Office of East-West Trade, Department of State
Richard Jones	Director, Developed Country Trade Division, Department of State
John F. Brougher	Director, USSR Division, Department of Commerce
Mary Ann Peters	Acting Economic Counselor, U.S. Embassy Moscow
Allan P. Mustard	Acting Agricultural Attache, U.S. Embassy Moscow
Jean O'Brien	Senior Policy Analyst, U.S. Travel & Tourism Administration, Department of Commerce
Steve Kaplan	Economic Officer, Department of State
Dimitry Zarechnak	Interpreter, Department of State
	<u>Experts</u>
John Cushman	Economic Officer, Department of State

A list of the Soviet Delegation
will be provided in Moscow.