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### WITHDRAWAL SHEET Ronald Reagan Library

Collection: Executive Secretariat, NSC

Archivist: mid

Country File

OA/Box:

File Folder: Japan (09/24/83 - 10/19/83)

FOIA ID: F00-037 (1539), Oberdorfer

Date: 02/02/2004

	SUBJECT/TITLE	DATE	RESTRICTION
DOCUMENT NO. & TYPE		ŝ	
1. Memo	David Laux to William Clark re Your Meeting with Japanese Foreign Minister Shintaro Abe, 1p	9/24/83	BÍ
2. Briefing Paper	R 7/24/04 F00-037/1 # 524 Meeting with Abe, 2p	nd	B1
3. Briefing Paper	Meeting with Abe, 2p  R 7/24/66 F00-037/1 # 528	,nd	81
4. Talking Points	for Meeting with Abe, 1p  R 11 11 #529	nd	BL
5. Memo	Same as Item #1, 1p	9/24/83	B1
6. Briefing Paper	Same as Item #2, 2p	nd	B1
7. Breifing Paper	Meeting with Abe (annotated), 2p  R 7/24/06 F00-037/1#532	nd	R
3. Memo	Charles Tyson to William Clark re Meeting with Ambassador Okawara, 1p	10/11/83	81
9. Memo	Gaston Sigur to Clark re Meeting with Okawara, 1p	10/7/83	RI
10. Talking Points	Meeting with Okawara, 1p	nd	81
11. Memo	Douglas McMinn to Robert McFarlane re Japanese Auto Restraints, 2p	10/31/83	81
12. Memo	McMinn to Clark re Japanese Automobile Restraints, 4p	10/13/83	81

B-1 National security classified information [(b)(1) of the FOIA].

B-3 Release would violate a Federal statute [(b)(3) of the FOIA].

RESTRICTIONS

B-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA].

B-4 Release would disclose trade secrets or confidential commercial or financial information [(b)(4) of the FOIA].

B-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA].

B-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]. B-7a Release could reasonably be expected to interfere with enforcement proceedings [(b)(7)(A) of the FOIA].

B-7b Release would deprive an individual of the right to a fair trial or impartial adjudication [(b)(7)(B) of the FOIA]

B-7c Release could reasonably be expected to cause unwarranted invasion or privacy [(b)(7)(C) of the FOIA]. B-7d Release could reasonably be expected to disclose the identity of a confidential source [(b)(7)(D) of the FOIA].

B-7e Release would disclose techniques or procedures for law enforcement investigations or prosecutions or would disclose guidelines which could reasonably be expected to risk circumvention of the law [(b)(7)(E) of the FOIA].

B-7f Release could reasonably be expected to endanger the life or physical safety of any individual [(b)(7)(F) of the FOIA].

B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA].

B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA].

C. Closed in accordance with restrictions contained in donor's deed of gift

## WITHDRAWAL SHEET Ronald Reagan Library

Collection: Executive Secretariat, NSC

Country File

OA/Box:

File Folder: Japan (09/24/83 – 10/19/83)

Archivist: mjd

FOIA ID: F00-037 (1539), Oberdorfer

Date: 02/02/2004

DOCUMENT	SUBJECT/TITLE	DATE	RESTRICTION
NO. & TYPE	。	1 1 1 1	0
3. Memo	re Japanese Automobile Restraints, 4p  2 7/24/06 F00-037/1#538	10/13/83	BI
4. Memo	Same as Item #13 (original), 4p	10/13/83	BI
15. Memo	McMinn/Sigur to McFarlane re Bill Brock's Memo re the President's Trip to Japan, 2p	10/19/83	B4
6. Memo	William Brock to McFarlane re Japanese Automobile Sales, 3p	10/18/83	Bi

### RESTRICTIONS

B-1 National security classified information [(b)(1) of the FOIA].

B-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA].

B-3 Release would violate a Federal statute [(b)(3) of the FOIA].

- B-4 Release would disclose trade secrets or confidential commercial or financial information [(b)(4) of the FOIA].
- B-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA].
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- B-7a Release could reasonably be expected to interfere with enforcement proceedings [(b)(7)(A) of the FOIA].
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- B-7d Release could reasonably be expected to disclose the identity of a confidential source [(b)(7)(D) of the FOIA].
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- B-7f Release could reasonably be expected to endanger the life or physical safety of any individual [(b)(7)(F) of the FOIA].
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### **PENDING REVIEW IN ACCORDANCE WITH E.O. 13233**

### Ronald Reagan Library

Collection Name EXECUTIVE SECRETARIAT, NSC: COUNTRY FILE

Withdrawer

LOJ

File Folder

JAPAN (09/24/1983-10/19/1983)

**FOIA** 

F00-037 (F1539)

7/20/2007

**Box Number** 

ID Doc Type	Document Description	No of Pages	Doc Date		
12 MEMO	MCMINN TO CLARK RE JAPANESE AUTOMOBILE RESTRAINTS (F00-	4	10/13/1983	. WAH	5/21/08
13 MEMO	RE JAPANESE AUTOMOBILE  RESTRAINTS (F00-037/1#538)	4	-10/13/1983-	MVH	5/21/08
14 MEMO 15 MEMO	SAME AS #13 (ORIGINAL) (E00-037/1#539)		-10/13/1983 -10/19/1983	_ WAH	5/21/08
	PRESIDENT'S TRIP TO JAPAN (F00- 037/1#540)				,

SECRET

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RECEIVED 26 SEP 83 20

TO CLARK

FROM LAUX

DOCDATE 24 SEP 83

TYSON

24 SEP 83

REYWORDS: JAPAN AC ABE, SHINTARO

AP

SUBJECT BACKGROUND PAPERS / TALKERS FOR CLARK & PRES MTG W/ FOMIN ABE 26 SEP

ACTION FWD TO PRES FOR INFO DUE: STATUS X FILES

FOR ACTION FOR CONCURRENCE FOR INFO

CLARK TYSON

ROBINSON

COMMENTS

KEL#	LOG 8	3306/1/	NSCIFID	(MR)
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### MEMORANDUM

#### NATIONAL SECURITY COUNCIL

SECRET

September 24, 1983

ACTION

MEMORANDUM FOR WILLIAM P. CLARK

THROUGH:

CHARLES P. TYSON

FROM:

DAVID N. LAUX/

SUBJECT:

Your Meeting in New York with Japanese Foreign Minister Shintaro Abe, and Subsequent "Drop By" on

the President

You are scheduled to meet with Japanese Foreign Minister Shintaro Abe at 9:15 a.m., Monday, September 26, for 15 minutes, and then "drop by" on the President for a few words and a photo opportunity. This arrangement should take care of our desire to give Abe some special attention and at the same time avoid the problems we might have with other Foreign Ministers if Abe had a formally scheduled meeting with the President.

Attached at Tab II are background and talking points for you to use in your meeting with Abe. At Tab I is a memo from you to the President, with background and talking points for his use attached.

### Recommendation

That you sign the memorandum to the President at Tab I recommending he meet with Abe in New York.

Approve	Disapprove	
I-I		

### Attachments

Tab I Memo to the President

Tab A Background and talking points for the

President

Tab II Background and talking points for the Judge

cc: Charles Tyson Roger Robinson

SECRET Declassify on: OADR

NLS FOO-037/4-526

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BY NARA, DATE 7/24/06

### RONALD W. REAGAN LIBRARY

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## National Security Council

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SECRET

WASHINGTON

### MEETING WITH JAPANESE FOREIGN MINISTER ABE

DATE: Monday, September 26, 1983

LOCATION: New York City

TIME: 9:30 a.m.

FROM: William P. Clark

### I. PURPOSE

Monday, September 26, I will meet with Japanese Foreign Minister Shintaro ABE from 9:15 to 9:30 a.m. and then "drop by" so that you can say a few words to him and have a photo opportunity. This should take care of our desire to give Abe some special attention and at the same time avoid the problems we might have with other Foreign Ministers if you were formally scheduled to meet with him.

The meeting will allow you to:

- -- Thank Abe for his personal role, and for the great cooperation of the entire Japanese government, in dealing with the Korean airline tragedy.
- -- Tell Abe how much you are looking forward to your trip to Asia, especially Japan.
- -- Express your hope that we can make progress on some of our economic problems before your visit.

### II. BACKGROUND

Mr. Abe (pronounced "Ah-Beh") is a figure of rising importance in Japan. Formerly the Minister of Insternational Trade and Industry, he is the son-in-law of former Prime Minister Kishi, and is heir-apparent to the Fukuda faction of the Liberal Democratic Party. He will almost certainly be Prime Minister at some future date. He has a large ego and is easily offended. The short "drop by" meeting with you, and photo opportunity, should take care of our desire to give Abe some special personal attention and at the same time avoid the problems we might have with other Foreign Ministers if Abe had a formally scheduled meeting with you.

SECRET

Declassify on: OADR

DECLASSIFIED

NLS F00-037/1#528

BY LOT No DATE 7/24/06







### III. PARTICIPANTS

U.S.: The President

William P. Clark

Charles Tyson

Japan: Foreign Minister Abe

Ambassador Okawara

Mr. Nakajima
Mr. Kitamura
Interpreter

### IV. PRESS PLAN

White House photographer only.

### V. SEQUENCE OF EVENTS

9:30 Brief meeting

9:35 Meeting concludes

Tab A Suggested talking points

Prepared by David Laux







### Suggested Talking Points

- -- Welcome Mr. Abe and inquire about the health of his father-in-law, former Prime Minister Kishi, who is almost 90. Kishi is remembered by Americans for his efforts to make our alliance a strong one.
- -- Thank Abe for his personal role in dealing with the Korean airliner tragedy and express American gratitude for the outstanding cooperation of the entire Japanese government. The way our two nations have worked together in this complex and fast-moving incident has demonstrated the meaning of alliance and partnership between our two countries.
- -- Say how much you look forward to your trip to Asia, especially Japan.
- -- Express your strong hope that we will be able to make progress on some of the outstanding economic problems between our two countries before your trip. Say that this is important to you personally and to the Congress and the American people. You hope Abe will convey the importance of this to Prime Minister Nakasone and the Japanese government.
  - -- Convey your personal regards to Prime Minister Nakasone.

DECLASSIFIED

NLS <u>F00-037/1#529</u>

BY <u>124/06</u>

NARA, DATE <u>7/24/06</u>

SECRET

### NATIONAL SECURITY COUNCIL

SECRET

September 24, 1983

ACTION

MEMORANDUM FOR WILLIAM P. CLARK

THROUGH:

CHARLES P. TYSON

FROM:

DAVID N. LAUX

SUBJECT:

Your Meeting in New York with Japanese Foreign

Minister Shintaro Abe, and Subsequent "Drop By" on

the President

You are scheduled to meet with Japanese Foreign Minister Shintaro Abe at 9:30 a.m., Monday, September 26, for 15 minutes, and then "drop by" on the President for a few words and a photo opportunity. This arrangement should take care of our desire to give Abe some special attention and at the same time avoid the problems we might have with other Foreign Ministers if Abe had a formally scheduled meeting with the President.

Attached at Tab II are background and talking points for you to use in your meeting with Abe. At Tab I is a memo from you to the President, with background and talking points for his use attached.

### Recommendation

That you sign the memorandum to the President at Tab I recommending he meet with Abe in New York.

Approve	Disapprove	

### Attachments

Tab I Memo to the President

Tab A Background and talking points for the

President

Tab II Background and talking points for the Judge

cc: Charles Tyson Roger Robinson

SECRET Declarsify on: OADR

NLS F00-037/1#530

BY LOT NARA, DATE 7/24/86



Your Meeting with Shintaro Abe, Foreign Minister of Japan, on Monday, September 26, 1983



### Background

Mr. Abe (pronounced "Ah-Beh") is a figure of rising importance in Japan. Formerly the Minister of International Trade and Industry, he is the son-in-law of former Prime Minister Kishi, and heir-apparent to the Fukuda faction of the Liberal Democratic Party. He will almost certainly be Prime Minister at some future date. He has a large ego and is easily offended.

### Suggested Talking Points

### Korean Airliner

- -- Thank you for the very personal role you played in the whole Korean airliner tragedy. The outstanding cooperation between your Foreign Ministry and our Embassy in Tokyo, and between your Embassy here and our State Department, has really been remarkable, throughout the complex and fast-moving developments.
- -- Specifically, we are grateful for Japanese cooperation in determining the fate of the airplane, in proving that the Soviets did shoot it down, and -- at some risk to your own intelligence sources -- making this information available for use in explaining the incident to the world.
- -- Further, we appreciate your cooperation in search-and-recovery operations which are still continuing, in working with us in the U.N. and International Civil Aviation Organization to bring the Soviets to account for their crime, and for imposing sanctions on Aeroflot.
- -- This cooperation has truly demonstrated the meaning of the close alliance and partnership between our two countries.

NLS F00-037/1 532

BY LOT NARA, DATE 7/24/06



### President's Trip and Economic Issues

- -- Say how much the President looks forward to his trip to Asia, especially Japan, which will be the centerpiece of his trip. (The President's last visit was in 1971 or '72, as Governor, when he went as a special envoy for President Nixon.4 LAST USIT N 1979 WITH THE TYSON'S, Access AND HAMMED STATEMENT OF THE TYSON'S ACCESS
- -- It is crucial that we achieve concrete results on our major trade issues. Your efforts to advance understanding in Japan of the urgency of taking tough decisions on resolving these trade issues will be fundamental, because many still believe our problem can still be finessed or postponed. We are convinced this is no longer acceptable to our Congress or to the American people. It is a time for decision.
- -- In turn, we hope to make this visit of substantial political benefit to Prime Minister Nakasone.
- -- We will be communicating to you and your associates some specific suggestions on our outstanding trade issues (e.g., beef and citrus, possibly automobiles).

#### Other

- -- I understand Japan recently held ministerial-level meetings with South Korea, and I want you to know that the U.S. feels strongly that good relations between Japan and South Korea are in the interest of us all.
  - -- What are your views on the Philippines situation?

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## National Security Council The White House

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#### THE WHITE HOUSE

WASHINGTON

CONFIDENTIAL

October 11, 1983

WPC HAS SEEN

INFORMATION

MEMORANDUM FOR WILLIAM P. CLARK

FROM:

CHARLES P. TYSON

SUBJECT:

Your Meeting with Japanese Ambassador Okawara

Wednesday, October 12 -- 2:00 p.m.

Ambassador Okawara will be flying back to Tokyo this week to brief Prime Minister Nakasone on the President's visit to Japan. Your meeting offers a key opportunity to stress the (1) political downsides for the President of this visit, and (2) areas where progress must be made (trade, finance, defense, energy, economic assistance) and the dire consequences to long-term US-Japan relations if certain benchmarks are not reached.

There is presently a wait-and-see attitude on the Hill regarding US-Japan relations. An uneasy calm exists towards protectionist and local content legislation. The Congress is ready to spring, but they are waiting for the right opportunity. If we are not successful, the potential scenario we face is a superficially successful visit in November, followed by the announcement in January/February of a \$25-30 billion trade deficit with expectations for an even larger imbalance in 1984. The Democrats will seize upon this to force protectionist and local content legislation and unacceptable trade riders to bills. They might also try to embarrass the President. All of this is also political dynamite for Democratic Presidential hopefuls, who will tie the President's "failure" to jobs. The result of this will be potentially a destruction of US-Japan strategic, economic, and security relations. Our bilateral conditions could also pose serious problems for the world economy.

You should underscore the political reality of the situation and say that through a partnership we can and must achieve more equitable results. Attached at Tab A are draft talking points. You only need to stay for 10 minutes to make the fundamental points, after which Gaston and I will carry on.

Gaston Sigur concurs.

Attachment
Tab A: Talking Points

DECLASSIFIED

NLS F00-037/1#533

BY HOT, NARA, DATE 7/24/06

CONFIDENTIAL DECLASSIFY: OADR

### **MEMORANDUM**

### NATIONAL SECURITY COUNCIL

October 7. 1983

### INFORMATION

MEMORANDUM FOR WILLIAM P. CLARK

FROM:

GASTON J. SIGUR 🖁

SUBJECT:

Meeting with Ambassador Yoshio Okawara of Japan,

October 12, 2:00 pm

You agreed to a brief meeting with Japanese Ambassador Yoshio Okawara at 2:00 pm on October 12. Okawara requested a meeting with you to discuss the President's Japan visit. He will be returning to Tokyo to see Prime Minister Nakasone a couple of days after he sees you. Chuck Tyson and I will be with you and will carry on the discussion with Okawara after you leave.

I think you should regard this session as a listening one, but you should be prepared to make a few points. I suggest the following:

- The President is very much looking forward to his visit and to reinforcing the close ties between our two countries.
- 2) We appreciate the efforts the Prime Minister is making to resolve as many of the differences between us in the trade and defense areas as possible prior to the President's visit.
- 3) We know that the Prime Minister has an election coming up, probably in December, and that he has to protect his political flanks.
- 4) However, we are moving into a political season ourselves and the huge growing trade deficit with Japan and inadequate Japanese spending in the self-defense area cannot be ignored.
- 5) We must work out together a more reciprocal relationship between our two countries in the economic, defense and political areas. The Prime Minister and the President share a vision of a more secure and economically prosperous Pacific region. In order to see this vision realized, we must tighten up U.S.-Japanese economic and security cooperation.

CONFIDENTIAL Declassify: OADR NLS F00-037/14 534

BY NARA, DATE 7/24/06

CONFIDENTIAL

### TALKING POINTS

- -- This year critical to US-Japan relations. Fortunate to have two men of vision leading our countries, but we must not underestimate seriouness of bilateral problems.
- -- Cannot give the impression of superficial successes in November when they will be countered by a political typoon early next year. Understand the particular situation of Nakasone's re-election bid -- we ask that you also consider the political realities in this country as well.
- -- Must achieve more equity in the relationship in the areas of trade, defense, finance, foreign aid, and energy. Alternative is onslaught of protectionist and local content legislation in early to mid-1984. Congress will lead charge so strong that it could tear apart bilateral relationship.
- -- Our nations, let alone the world economy, cannot afford this type of future.
- -- We will be working over the course of the next two weeks to develop guidelines for developing a more equitable relationship to put us on the right path, so critical to the long-term interests of the United States and Japan.
- -- At an appropriate junction prior to the visit, we will relay the President's views.
- -- Visit occurs in the aftermath of KAL, assassination of Korean leaders, and a year of increasing threats from the Soviet Union leveled at your country. We need to look for visible ways of demonstrating that these events only serve to accelerate our security cooperation. I wonder if it isn't timely for Japan to consider new, quiet forms of cooperation with Korea.
- -- To build on our joint desire to demonstrate continued progress in arms control, we invite you to consider whether some public statement of support could be made for our President's non-proliferation initiative during the visit.

CONFIDENTIAL

DECLASSIFIED

NLS F00-037/1#535

BY NARA, DATE 7/24/06

KR

### LATE ITEM

Election Weakens Japan's Ruling Party

The Liberal Democratic Party's failure to win an absolute majority--256 seats--in the lower house yesterday is a severe blow to Prime Minister Nakasone.

-- The party won only 250 seats, a drop of 34, while the Japan Socialist Party, the Clean Government Party, and the Democratic Socialist Party were major gainers.

Analysis of returns suggests that several factors explain the size of the LDP defeat.

- -- A combination of cold weather and optimistic preelection polls late last week may have accounted for the voter turnout of 68 percent--a postwar low.
- -- The "Tanaka factor" may have increased voter disenchantment with politics, although Tanaka himself won the most votes in his career and emerged with the strongest factional strength in the LDP.
- -- Severe intraparty battles in several districts split the conservative vote.
- -- Unprecedented opposition cooperation helped the opposition parties wrest seats from the ruling party.

Nine independents have already announced they will join the LDP, which will assure its hold on power, but Nakasone will face a difficult task in forming a new cabinet and managing the Diet. Rival faction leaders will demand a larger role in his government, and he will need broad party support to meet stronger opposition challenges in the Diet.

Nakasone has told the press he will remain in office to maintain continuity in international and economic policy, but his ability to affect events personally will be reduced.

-- The cabinet should approve the FY84 budget by early January, and he will have difficulty convincing the Finance Ministry to present defense spending increases requested by the Defense Agency.

- -- Unusually weak showings in the rural districts may cause the LDP to move even more cautiously on agricultural concessions to the US.
- -- Nakasone may revise his heavy international schedule--which includes a probable trip to China in March--to allow more time to manage domestic issues and rebuild his position in the party. He and other faction leaders will be looking to elections for party president in November.
- -- The possibility also remains that LDP leaders will force him to step down before November in favor of a caretaker prime minister.

### SECRET

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RECEIVED 17 OCT 83 16

TO

MCFARLANE

FROM MCMINN

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DOCDATE 13 OCT 83

KEYWORDS JAPAN

INTL TRADE

SUBJECT JAPANESE AUTOMOBILE RESTRAINTS

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### THE WHITE HOUSE WASHINGTON

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### NATIONAL SECURITY COUNCIL

October 31, 1983

MEMORANDUM FOR ROBERT C. McFARLANE

FROM:

DOUGLAS W. McMINN

SUBJECT:

Japanese Auto Restraints -- Your Meeting Today at

11:30 a.m.

### Issue

The current Japanese auto restraint level is 1.68 million units (cars) per year. We have indicated to the Japanese that another year of restraint is warranted and that we believe that 1.8 million units would be a "reasonable" level for 1984. In turn, the Japanese have indicated to us that they are prepared to announce another year of restraint, but at 1.9 million units. The issue before the Administration is:

- Do we tell the Japanese that we are prepared to go above 1.8 million units?
- If we are prepared to go above 1.8 million units, how far above, i.e., what aggregate level?

### Background

Attached at Tab A, is an October 13 memorandum outlining the economic and political arguments vis-a-vis a fourth year of Japanese automobile restraints.

### Talking Points

- As all of you know, the current Japanese auto restraint level is 1.68 million units (cars) per year.
- The Japanese have been told by Bill Brock that another 0 year of restraint, in our view, is warranted.
- Ambassador Brock has also indicated that we believe 0 1.8 million units would be a "reasonable" level for 1984.
- In turn, Minister Uno of MITI has stated that his 0 government is not prepared to go below 1.9 million cars for 1984.
- Ambassador Brock is in Tokyo and needs guidance on how to proceed on the auto issue.

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- o The issue before us is:
  - -- Do we tell the Japanese that we are prepared to accept a restraint level above the 1.8 figure?
  - -- If we are prepared to go above 1.8 million units, how far above?
- The President would like our recommendations so that guidance may be given to the Japanese as soon as possible.

### Attachment

TAB A October 13 memorandum

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A

MEMORANDUM

SECRET

Chron Japan-autos

SYSTEM II 91188

### NATIONAL SECURITY COUNCIL

October 13, 1983

SECRET

ACTION

MEMORANDUM FOR WILLIAM P. CLARK

FROM:

DOUGLAS W. McMINN

SUBJECT:

Japanese Automobile Restraints

### Issue

The current Japanese automobile restraint program limiting Japan's exports of cars to the United States expires next spring. The Japanese have given us every indication that they are prepared to announce another year of auto restraint before the President's visit in mid-November. What the Japanese are looking for is guidance on the aggregate level of auto exports that they should announce. The restraint level for the past three years has been 1.68 million units (cars).

### Background

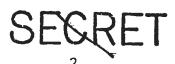
There is general agreement within the Administration that the economics are against another year of auto restraints by the Japanese. This consensus has emerged in the face of our domestic auto producers' contentions that the imbalance in the yen/dollar exchange rate and domestic Japanese tax benefits give Japan's automobile industry an unfair advantage over U.S. competitors. The economic arguments against a fourth year of restraint are as follows:

- The U.S. auto market is expected to be stronger in 1984. Commerce forecasts sales of 10.2 million units. This is up from 8.0 million units in 1982 and from an estimated 9.4 million in 1983.
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- July 14

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- O Cost per job saved is high. (\$212,000 for current level; \$224,000 for increased quota.)
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(The forecasts above are based on a 10.2 million unit market, assuming unrestrained Japanese imports of 2.3 million, or 22.5 percent of the market.)

From the standpoint of <u>domestic politics</u>, however, there is a very strong case to be <u>made for a fourth year of Japanese auto restraints</u>. The political arguments follow pretty much the pattern outlined below:

- O There is a perception widely held in America that the U.S.-Japanese trading relationship is inequitable.
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- o In this context, Japanese autos have become a highly visible symbol of this inequity.
- o If the President were not to decide on a fourth year of restraints, he would be perceived as "selling-out" to the Japanese.
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  - o Would begin to roll back protectionist measures in line with the Williamsburg Declaration.
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  - o Would help prevent major Japanese inroads into the U.S. small car market.
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We would argue that the political risks and costs are too high for the President and the Administration without a fourth year of Japanese auto restraints at a specific quantitative level. Further, if the decision to seek a fourth year is based on political considerations, which it would be, it makes sense to reap as much political capital as possible. Therefore, we would recommend that a fourth year of Japanese auto restraints be sought at the current level (1.68 million units). We believe that this would:

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This 1.8 million figure, while an increase in absolute terms over the previous restraint level, would represent a decrease in the percentage of the U.S. auto market captured by Japanese producers. Because of our economic recovery, the overall sales of autos in the United States are expected to increase to around 10.2 million units. This means, in percentage terms, the Japanese share of our market would decrease from about 22.5 percent this year to 17 percent in 1984

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Chuck Tyson and Gaston Sigur concur.

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1983 OCT 17 PM 4:TOF WHITE HOUSE WASHINGTON

October 17, 1983

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Robert C. McFarlane

SECRET ATTACHMENT

cc: Bill Brock

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MEMORANDUM

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### NATIONAL SECURITY COUNCIL

October 13, 1983

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progress you take Bill and Doug The min. Providing the paper to President today will give his a chance to think about it. The paper was provided to Dick Darman last week so messed Baker me aware. Joh

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# NATIONAL SECURITY COUNCIL

October 18, 1983

P2:50

TO:

ROBERT C. McFARLANE

FROM:

GASTON J. SIGUR

The attached copy of a lead editorial from this week's London Economist is well worth your reading. It is short, succinct and basically accurate. I recommend that you pass it on to the President for him to look at.

cc: Tyson McMinn Robinson

Martin

# The Economist

# OCTOBER 15, 1983



# A new Japan

The picture the world has of Japan limps behind reality, fooled by the Japanese gift for absorbing new things and adapting them smoothly to old forms. The Japan President Reagan visits next month is a very different nation from the one that westerners think they know. One startling sign of novelty is that a powerful former prime minister, Mr Kakuei Tanaka, has this week been convicted of receiving bribes and sentenced to prison (see page 32). There are deeper movements too. Of the three main themes of post-1945 Japan, one, a reticent foreign policy, has already begun to change. Another, government by bureaucratic consensus, is about to be forced to change. And the third, Japan's hyper-efficient export machine, is producing desirable effects that most westerners have not yet grasped.

# "A member of the west"

Japan's prime minister, Mr Yasuhiro Nakasone, says "a quiet revolution" is taking place in Japan's relations with other countries. Credit for this goes to Mr Nakasone himself, who slipped into office less than a year ago as a result of the usual inter-factional deal within his Liberal Democratic party. To everybody's astonishment, he began almost immediately to call on Japan to take a bigger hand in the west's foreign policy."

This call was mistaken at first as a simple summons to arms, both by the Japanese (who therefore sent Mr Nakasone down in the opinion polls), and by foreigners. The military element is important: Japan's defence spending, at 1.6% of gnp (as Nato counts it), needs to go up; but it is not as important as the political element. It suited Japan for some time after 1945 to retire from the world and look to itself. It no longer does. Japan's economic weight and the close identification of its political interests with the west's fit it for more than a cameo part on the international stage.

Mr Nakasone is the first Japanese prime minister to say this clearly. But he is not dragging Japan kicking and screaming into the world. The Japanese responded well to his assertive performance at the Williamsburg summit in May, and the cabinet has just endorsed the view that Japan is "a member of the west". Japan is diligently tending its relations with other Asian states, especially in south-east Asia. There are still jitters over defence; but Japan now seems prepared, even eager, to act and be thought of as something more than an

economic animal.

Japan's steps towards politics in the world outside are being shadowed by a similar movement inside. Japan has been a democracy since 1945, but until now it has not had much of what westerners think of as politics. There was no real dispute about the aim of government policy (economic growth), and little about how to achieve it. Bureaucrats made policy by negotiating a consensus among themselves. The almost indistinguishable blur of post-1945 prime ministerial faces is accounted for by the fact that politics in Japan has consisted of little more than baroque deals among the factions of the only party that counts, the Liberal Democrats. The country was run by non-politicians.

Factional dealing is still the heart of Japanese politics. That is why Mr Tanaka's conviction was the year's biggest political news in Japan. Mr Nakasone, who leads an unimportant faction of the ruling party, owes his job to Mr Tanaka, who leads an important one. The guilty verdict is the opening shot in a factional battle that probably will not, but possibly could, cost Mr Nakasone the premiership. It was once of only passing interest that a Japanese prime minister had a chance of falling because of a factional fight, and little chance of doing so because of his policies. Not now. The Liberal Democratic party has to shape up because tough political choices now have to be made.

Japan cannot expect another 20 years of economic growth like that of the past 30. The government's archaic system for financing its spending requires an overhaul. The country's rapidly ageing population poses a huge new problem. Instead of a fast-growing and smoothly running economy, which provided the basis for Japan's government by bureaucrats, Japan will have a slow-growing and cranky one. Politicians will have to make the choices about tax and distribution policy whether they like it or not.

It is not politics that leaps to most western minds when Japan is mentioned. It is exports. Westerners still see Japan as "supercompetitive", its exports destroying whole chunks of their industry. This year, with Japan set to run a surplus of around \$20 billion on the current account of its balance of payments, western protectionists are in full cry. They are wrong on every count, and on three in particular.

First, Japan's export growth this year is part of a

cycle that owes more to the failings of currency markets than to inherent Japanese success. Partly because Japan's financial system is less flexible than most in the west, the yen is more volatile. Last year it was heavily undervalued, so Japanese goods could undercut western competition. Over the past 12 months, the yen has risen by 18% in trade-weighted terms, which will help to make Japanese goods less competitive in 1984 and 1985. The currency markets will do what importcontrollers want, with none of the hard-to-reverse arbitrariness that is protection's real blight.

Even when the yen is rising, too many westerners still make a second mistake: they see their bilateral deficits with Japan as proof that the Japanese are "unfair" competitors. In a world where countries trade widely and currencies are convertible, bilateral balances are irrelevant. Any country which has to import all its raw materials has to export manufactures. Japan is bound to run a trade surplus with other manufacturing countries, because what it needs to buy comes from the oilfields of the Gulf and the plantations of Malaysia. If Japan were towed down the Pacific and clamped on to Australia, the Japanalian economy would soon be producing and selling a mixture of commodities and manufactures, and would probably run a trade deficit with Britain and West Germany. Stuck with its mountains, Japan's prosperity depends on its having a surplus in manufacturing trade.

The third western muddle over Japan's currentaccount surplus is the most serious. It forgets that this current surplus is mirrored in a deficit on the capital

account, which means that more Japanese savings are being invested abroad than foreigners are investing in Japan. Excellent. The second biggest capitalist economy ought to be a capital exporter. Since countries first learnt how to help each other grow, the rich have been lending to the poor. Nineteenth-century Britain ran a huge current surplus every year, had nil inflation (indeed, a 10% fall in retail prices over the period 1860-1913), and thus invested at cheap interest rates in backward places like California and Canada.

Filling Victorian Britain's economic place

Japan should prove the best lender that the world has had since then. It has had rill inflation in the year to August, its savings are high (unlike America's) and its interest rates are low. Its companies will build and run factories in India and Indiana; its insurance companies will buy more World Bank bonds; its government should expand its aid programme. None of this will be possible unless Japan has a current-account surplus. Western politicians who want to cut that surplus by trade barriers do double damage, hurting their own consumers and then restricting the flow of Japanese capital and knowhow to their own countries.

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The Japan taking shape for the rest of this century is one that sensible westerners should be delighted with. It is a Japan that shows every promise of taking its part in a free-world foreign policy, and of enriching the west with its trade and technology. It would be not only ungenerous, but an act of folly, for westerners not to

welcome this new Japan.

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# **National Security Council**

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#### NATIONAL SECURITY COUNCIL

October 19, 1983

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ACTION

MEMORANDUM FOR ROBERT C. McFARLANE

FROM:

DOUGLAS W. McMINN

GASTON SIGURGA

SUBJECT:

Bill Brock's Memorandum Concerning the

President's Trip to Japan

Bill Brock has written to you (Tab A) raising very important questions about the implications of a "get tough" policy approach with the Japanese. Brock's concerns stem from what he understands are preparations being developed for the President to adopt a very tough and comprehensive stance with Prime Minister Nakasone regarding Japanese trade, financial, aid and security policies.

Bill Brock's overall concern with this possible policy approach or game plan is that it carries with it considerable risk to the President and to our critical bilateral relationship with Japan. He cautions that, if we adopt such a policy program with difficult demands, there must be uniformity of Administration support and White House "will" to carry it out. What Brock is saying here is that it may very well require a major U.S. action(s) against Japan to get them to agree to resolve outstanding problems to our satisfaction. Therefore, before pursuing a "tough" integrated policy approach, you must ensure that you are prepared to back-up your demands. Nothing could be worse for the President and our relationship with Japan than idle threats.

Brock goes on to lay out the pros and cons, as he sees them, to a comprehensive approach. His views are strong and insightful -- we urge you to read them carefully.

On balance we agree with Bill Brock's assessment and analysis. The automobile issue should stand on its own two wobbly legs, outside of any broader package of demands or game plan for action. The auto question is fundamentally one of electionyear domestic politics, both here and in Japan. It should be understood as such, and resolved quickly and independently.

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The issue of whether to have a tough, integrated and comprehensive game plan and timetable for Japanese action to resolve bilateral trade, finance, aid, and security problems is much more difficult. This question requires Cabinet-level review and recommendations to the President.

We do need to have visible progress with the Japanese on our outstanding bilateral problems. This is essential to the strength and health of our relationship with Japan, so critical to the safety of the Free World and to peace both regionally and globally. We do need to be firm and businesslike with Japan in seeking solutions to our problems. What we cannot have is a bilateral confrontation with Japan that undermines the President's leadership role here and abroad and jeopardizes the strength of our economic and security relationship with the Japanese.

Attachment

TAB A Memorandum from Bill Brock

cc: Chuck Tyson





A



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