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3822437D
FG006-07

THE WHITE HOUSE
WASHINGTON

February 12, 1986

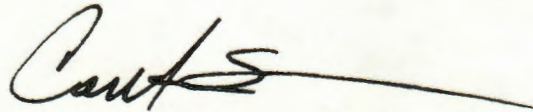
Dear Mr. ^{Mike} Malinowski:

Enclosed is a letter to Mrs. Ana Mercedes Peroza de Corredor. I would appreciate your assistance in delivering it for me.

I am also enclosing a copy for your information.

Thank you,

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. Michael R. Malinowski
Principal Officer
American Consulate
Maracaibo, Venezuela
APO Miami 34037

RO/



382243PD

AB 3500

FG006-07

00171

THE WHITE HOUSE
WASHINGTON

February 11, 1986

Dear Ms. Peroza de Corredor:

Thank you for your kind letter which enclosed the Social Welfare Committee's Newsletter. It will serve as a reminder of the charming people I met during my trip to Maracaibo.

My trip to Venezuela was a delight and your hospitality was most gracious. I enjoyed meeting your family.

I would appreciate copies of the photos included in the article. Is it possible for you to send them?

Best wishes to you and General Corredor,

Sincerely,

Carlton E. Turner, Ph.D.
Director, Drug Abuse Policy Office

Ms. Ana Mercedes Peroza de Corredor
Chairwoman
Women's Committee Foundation
Comando Regional No. 3
Maracaibo, Venezuela



RU/

⑦

382244PD
4200
4720 AB

THE WHITE HOUSE
WASHINGTON
February 11, 1986

FG006-07
RE 013
PROO1



Paul

Dear Mr. Haley:

Southerners are not known for their knowledge of hockey, but the 38th All-Star Game was a treat. I had the opportunity to enjoy a fascinating game and meet some interesting people.

My daughters were more impressed that I had met Jim Craig than they were that I had attended the All-Star Game.

Let me extend to you, as I have Jim, an invitation to visit with me when you are in Washington.

Sincerely,

Carlton

Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy



Mr. Paul B. Haley
Executive Vice President
Chief Operating Officer
Newspaper Co-op Couponing
355 Riverside Avenue
Westport, Connecticut 06880

THE WHITE HOUSE

WASHINGTON

February 11, 1986

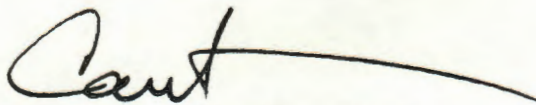
Dear Mr. ^{Gordon} Craig:

It was a pleasure meeting you and Dianne during the 38th NHL All-Star Game in Hartford.

Good luck with The Sports Network. When you are in the Washington area, you have a standing invitation to visit with us and have breakfast or lunch at the White House Mess.

Please give my best to Dianne.

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. Gordon Craig
President and General Manager
The Sports Network
1155 Leslie Street
Don Mills, Ontario M3C 2J6
CANADA

THE WHITE HOUSE

WASHINGTON

February 11, 1986


Dear Mr. Ryan:

Thank you for the hospitality shown me during the 38th All-Star Game. The game was interesting and fun, particularly the third and overtime periods.

Meeting Maureen and other members of the Hockey League family was something I shall always cherish. Tell Maureen that I did call Joe.

Hope you can visit Washington when the Caps are in town. Lunch at the White House Mess is on me.

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. Stephen M. Ryan, Jr.
Vice President
Marketing and Public Relations
National Hockey League
34th Floor
500 Fifth Avenue
New York, NY 10110

THE WHITE HOUSE

WASHINGTON

February 11, 1986

Dear Mr. ^{John} Ziegler:

The NHL All-Star Game gave me an opportunity to see good hockey and meet interesting people. Thanks for making it possible.

On my arrival back in Washington, I talked to Mrs. Reagan about our conversation. Mrs. Reagan was reminded that after the meeting on December 16, 1982, you took a strong stand against drug abuse and have carried through on your commitment. She said to give you her regards.

I will continue to take my seven year old daughter to see the Caps and try to make her a hockey fan with a Southern accent.

When you are in Washington, please visit.

Sincerely,

CT

Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. John A. Ziegler, Jr.
President
National Hockey League
34th Floor
500 Fifth Avenue
New York, NY 10110

THE WHITE HOUSE

WASHINGTON

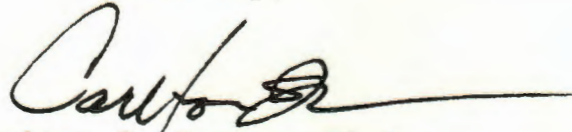
February 11, 1986

Dear Mr. Zeeman:

It was a pleasure meeting you at the NHL All-Star Game in Hartford. As I related to you, your employee assistance program is well respected among professionals and I would like to discuss the issue with you in more detail.

When you are in Washington, you have a standing invitation to visit with us. My office number is (202) 456-6554. My home number is (703) 780-9120.

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. John R. Zeeman
Executive Vice President
Marketing and Planning
United Airlines
P.O. Box 66100
Chicago, IL 60666

THE WHITE HOUSE

WASHINGTON

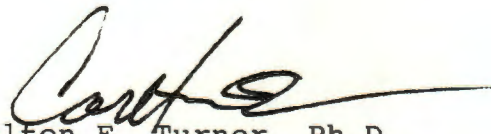
February 11, 1986

Dear Mr. Silverman:

I enjoyed watching you in action during the 38th NHL All-Star Game in Hartford. I look forward to receiving copies of some of the photos. They will serve as a reminder of you and the Hockey League family.


When your travels bring you to Washington, please call.

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. Lindsay Silverman
Technical Consultant
Nikon House
620 Fifth Avenue
At Rockefeller Center
New York, NY 10020



THE WHITE HOUSE

WASHINGTON

February 11, 1986

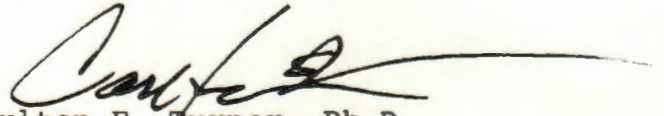
Dear Mr. Hastings:

The beautiful Stroh's mug in my collection will commemorate the 38th NHL All-Star Game and serve as a constant reminder of those wonderful Stroh's commercials.


Good luck with your efforts and please stop by and visit me when you are in Washington.

Best wishes,

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy




Mr. Hunter Hastings
Vice President, Business Development
The Stroh Brewery Company
100 River Place
Detroit, MI 48207

THE WHITE HOUSE

WASHINGTON

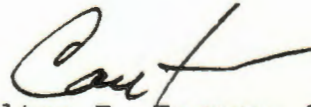
February 11, 1986


Dear Mr. ^{John} Burns:


It was a pleasure seeing you again during the NHL All-Star Game in Hartford. Unfortunately, we did not have enough time to reminisce, but it was great of you to offer Ernie Frahm's address. I will appreciate receiving it.

Good luck in your efforts with INOEA and if I can be of assistance, please feel free to call.

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy


Mr. John Burns
80 Dudley Town Road
Windsor, Connecticut 06095

RO/

382246 PD
4200
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THE WHITE HOUSE
WASHINGTON
February 5, 1986

AB

Dear Mr. Minichiello:

Thank you for calling and relaying your kind comments concerning my interview on WRKO Radio on Monday, February 3.

We are gratified to know we have the support of the public and that you are interested in reducing drug abuse in the workplace.

I sincerely appreciate your positive feedback regarding the radio interview and assure you that I will stand firm in my support of urinalysis as an effective tool to reduce drug abuse.

Best wishes,

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. Ray Minichiello
President
Lapp Company
33 Water Street
Wakefield, MA 01880

RO/


①

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1180
4200
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FG018-06

THE WHITE HOUSE
WASHINGTON

February 11, 1986

AB


Roland

Dear Mr. Robinson:

It was a pleasure meeting you at the National Prayer Breakfast on February 6, 1986.


Nationwide, the Bureau of Land Management people are doing a fascinating job. Keep up the good work.

When you are next in town, stop by or call. The door is always open.

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy


Mr. Roland G. Robinson
State Director
U.S. Department of Interior
Bureau of Land Management
324 South State Street
Salt Lake City, UT 84111-2303

THE WHITE HOUSE

WASHINGTON

February 11, 1986

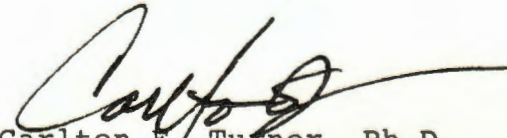
Dear Mr. Carter:

I did not get a chance to talk with you as much as I would have liked during the National Prayer Breakfast.

When your travels bring you back to the Washington area, come by the office. We will renew acquaintances and discuss things of mutual interest.

My office number is (202) 456-6554 and home number is (703) 780-9120. If I can be of assistance to you, please do not hesitate to call.

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Mr. Warren Carter
President
Kern Farming Company
P.O. Box 577
McFarland, CA 93250

THE WHITE HOUSE

2-6-86

3822487D
FG006-07

Dear Lew,

A note to Mrs Marge is enclosed.
If appropriate please deliver if not return.
Send my love to Phyllis, Heidi and beer.
Tell Phyllis I look forward to the arrival
of little Lew.

Best wishes + God Bless

C.T.

THE WHITE HOUSE
WASHINGTON

The Honorable Lewis Tambs
Ambassador
American Embassy
San Jose, Costa Rica
APO Miami 34020

RO/-

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3100
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THE WHITE HOUSE
WASHINGTON
February 6, 1986

Dear Mrs. Monge:

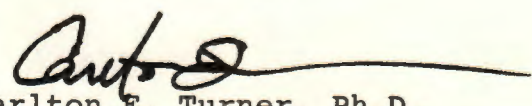
Thank you so much for the kind invitation to attend your drug awareness program in Costa Rica. Unfortunately, the new dates conflict with a long-planned trip to Florida with my wife and children.

We are still paying too high a price for drug abuse and I admire your efforts aimed at sparing the people of Costa Rica from similar suffering. Your efforts will help promote drug awareness around the world and contribute to creating a drug-free generation of young people worldwide.

Please know you have my most sincere best wishes for a successful event. Give my regards to Lena, your mother, Carlos, Ambassador Tambs and Phyllis.

Best wishes,

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President, and
Director, Drug Abuse Policy Office

Mrs. Doris Y. de Monge
First Lady
San Jose, Costa Rica



RO/5

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4200
4000
FG006-07

THE WHITE HOUSE

2-2-86

Dear Charles,

I hope your stay in San Francisco as much as I did. The Bohemian Club was an experience. In fact the trip to and from S. F. was fun.

Charles, I will be in Europe between the 9th and 20th of the month. Anytime after the 20th give me a call or come by the office when you are in town.

Good luck in your program.

Carl

THE WHITE HOUSE
WASHINGTON

Mr. Charles H. Haws, Ph.D.
Director
Institute of Scottish Studies
1517 49th Street
Norfolk, VA 23508



THE WHITE HOUSE

2-2-86

Dear Mr King,

Thanks for showing me around Kertesz
Fine Art Gallery during my visit to San Francisco.
your Bela Bodo paintings were very nice. "A Summer
Day" was beautiful.

Next time I get to S.F. I will come by again.

Sorry about not stopping by again on Saturday
the 25 of Jan. I had to depart on an earlier flight.

Carl S

THE WHITE HOUSE
WASHINGTON

Mr. Michael King
Kertesz Fine Art Gallery
521 Sutter Street
San Francisco, CA 94102

THE WHITE HOUSE

2-4-86

Dear Bob,

I enjoyed meeting and talking to you during my trip to San Francisco. You certainly have an interesting future with the Post Office. When you get to D.C. let me buy lunch and fill you in on our activities.

Susan is out of the hospital and doing much better. The President mentioned her during his visit to the Executive Forum and 75th Birthday celebration.

Regards to all at The Bohemian Club.

Carl

THE WHITE HOUSE
WASHINGTON

Mr. Robert Setrakian
1905 Baker Street
San Francisco, CA 94115

THE WHITE HOUSE

2-4-86

Dear Michael,

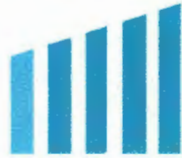
I enjoyed talking to you during my visit to San Francisco. Unfortunately, I have been unable to cross paths with JD Wright. Seems that when he is out I am in and vice-versa.

When you get to D.C. give a call and I will do the same when I am in your area.

Carleton

THE WHITE HOUSE
WASHINGTON

Mr. Michael G. Beroizheimer
President
P&M Cedar Products, Inc.
P.O. Box 7349
Stockton, CA 95207



AMERICAN BUSINESS CONFERENCE, INC.
A Coalition of Growth Companies

382257PD
FG006-07
FG006-01

February 4, 1986

The Honorable John A. Svahn
Assistant to the President
for Policy Development
The White House
Washington, DC 20500

Dear Jack:

As you know, our good friend, Linda Chavez, is leaving her post as Deputy Assistant to the President for Public Liaison. Linda has done an outstanding job, and although we are sorry to see her leave the Administration, we certainly wish her the very best.

I am pleased to invite you to a reception in Linda's honor on Tuesday, February 11, from 6:00 - 7:00 p.m. in the Adams Room at the Hay Adams Hotel (One Lafayette Square). I sincerely hope you will be able to join me in expressing deep appreciation to Linda for a job well done. Please let Jonathan Rochlin in my office know if you can attend by calling 822-9305.

Linda and I look forward to seeing you on February 11th.

Sincerely,

John M. Albertine

John M. Albertine
President

JMA:lcj

Mr. Svahn attended per his
schedule for Feb 11 86

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FG006-07

FG 082

RUBEN F. METTLER
Chairman
GEORGE M. KELLER
Vice Chairman
EDMUND T. PRATT, JR.
Vice Chairman
JAMES D. ROBINSON, III
Vice Chairman
ROGER B. SMITH
Vice Chairman

JEAN H. CARTER
Executive Secretary

ACTIVE MEMBERS

John F. Akers
Howard P. Allen
Warren M. Anderson
Samuel H. Armacost
H. Brewster Atwater, Jr.
S. D. Bechtel, Jr.
Robert A. Beck
Winton M. Blount
William W. Boeschstein
Frank Borman
Theodore F. Brophy
Charles L. Brown
James E. Burke
Colby H. Chandler
A. W. Clausen
John J. Creedon
E. M. de Windt
Thomas I. Dolan
Robert F. Erburu
Richard J. Ferris
John B. Feys
Joseph B. Flavin
Robert R. Frederick
David C. Garrett, Jr.
Clifton C. Garvin, Jr.
Richard L. Gelb
Roberto C. Goizueta
Howard Goldfeder
Robert A. Hanson
Henry L. Hillman
James R. Houghton
William R. Howell
Edward G. Jefferson
Samuel C. Johnson
George M. Keller
Donald M. Kendall
James L. Ketelsen
Robert D. Kilpatrick
Howard M. Love
Richard J. Mahoney
Robert H. Malott
J. W. Marriott, Jr.
John F. McGillicuddy
John K. McKinley
Robert E. Mercer
Ruben F. Mettler
Richard M. Morrow
Paul F. Oreffice
Charles W. Parry
Donald E. Petersen
Thomas L. Phillips
Edmund T. Pratt, Jr.
Lewis T. Preston
John S. Reed
John M. Richman
James D. Robinson, III
David M. Roderick
Andrew C. Stigler
John G. Smale
Edson W. Spencer
Rawleigh Warner, Jr.
George H. Weyerhaeuser
Joseph H. Williams
J. Tylee Wilson
Thomas H. Wyman
John A. Young

January 21, 1986

The Honorable John A. Svahn
Assistant to the President (Policy Development)
The White House
1600 Pennsylvania Avenue, N. W.
Washington, D. C. 20500

Dear Mr. Svahn:

Rube Mettler and your many friends in
The Business Council have asked that I extend
to you a cordial invitation to join the group at
a stag, informal dinner on Wednesday evening,
February the nineteenth.

A reception at 7 p.m. will precede
dinner, which will begin at about eight o'clock.
Both functions will be in the Wadsworth Room
on the lower level of the International Club,
1800 K Street, N.W.

The after-dinner speaker will be
Secretary of the Treasury James A. Baker, III.
This promises to be a very special evening. We
would be delighted if you could join us.

Sincerely,

Jean Carter
Jean H. Carter
Executive Secretary

JHC:pm

*Mr. Svahn attended per
his schedule for Feb 1985*

GRADUATE MEMBERS

Ray C. Adam
William S. Anderson
Malcolm Baldrige
James F. Beré
B. F. Biaggini
James H. Binger
W. Michael Blumenthal
William S. Brewster
Carter L. Burgess
Willard C. Butcher
Fletcher L. Byrom
Louis W. Cabot
Phillip Caldwell
Frank T. Cary
Weston R. Christopherson
Howard L. Clark
John H. Daniels
R. Hal Dean
Robert F. Dee
Frederick B. Dent
Charles D. Dickey, Jr.
A. J. Donahue
E. Hervev Evans, Jr.
James H. Evans
Walter A. Fallon
James L. Ferguson
Henry Ford II
W. H. Krome George
Harry J. Gray
John W. Hanley
R. V. Hansberger
Robert S. Hatfield
Philip M. Hawley
H. J. Haynes
Henry H. Henley, Jr.
John J. Horan
Jack K. Horton
Amory Houghton, Jr.
John V. James
Horace C. Jones
Reginald H. Jones
Donald S. MacNaughton
Archie R. McCardell
C. Peter McCoolough
Brooks McCormick
Louis W. Menk
Buck Mickel
G. William Miller
Lee L. Morgan
John R. Opel
Charles H. Percy
Donald S. Perkins
Charles M. Piggott
Charles J. Pittod, Jr.
John J. Riccardo
Henry B. Schacht
Donald V. Selbert
Irving S. Shapiro
Mark Shepherd, Jr.
Richard R. Shinn
S. Bruce Smart, Jr.
Darwin E. Smith
L. B. Smith
Roger B. Smith
William S. Sneath
Robert D. Stuart, Jr.
Edward R. Telling
W. Reid Thompson
Lynn A. Townsend
Donald H. Trautlein
John F. Welch, Jr.
T. A. Wilson
Walter B. Wriston

RO /

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FG006-07

REQUEST FOR APPOINTMENTS

To: Officer-in-charge
Appointments Center
Room 060, OE0B



Please admit the following appointments on Thursday, February 20, 19 86
for John A. Svahn of OPD
(NAME OF PERSON TO BE VISITED) (AGENCY)

9:00 a.m.

George Keller
Charles DiBona
Chuck Sandler
Ken Duberstein

10:00 a.m.

Peter Cohen
Peter Dawkins
James Johnson
Hugh Smith

American Petroleum Institute
app. Svahn meeting listed on
his schedule for Feb 20 86

MEETING LOCATION

Building West Wing Requested by Maria White
Room No. 2FL/WW Room No. 2FL/WW Telephone 6515
Time of Meeting 9:00 & 10:00 a.m. Date of request 2/19/86

Additions and/or changes made by telephone should be limited to three (3) names or less.

APPOINTMENTS CENTER: SIG/OE0B - 395-6046 or WHITE HOUSE - 456-6742

Pacesetter
Software

382830 PD
4200

FG006-07

FG045

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PR009

February 5, 1986

Mr. John A. Svahn
OFFICE OF POLICY DEVELOPMENT
Old Executive Office Building
White House
Washington, DC 20506

WVS

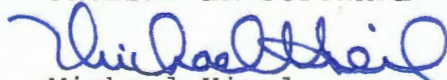
Dear Mr. Svahn:

On behalf of Pacesetter Software I would like to officially invite the Office of Policy Development to join the General Accounting Office and a number of other leading organizations as one of only ten agencies involved in the development of a federal government-specific version of Productivity Map.

To ensure your participation, I'm pleased to inform you that Pacesetter Software is prepared to waive all fees for joining the consortium, and in attending the four project meetings to be held in Washington. Your agency will be permitted to send two representatives to the four separate full day meetings, the purpose of which will be to review the software and improve its fit with your current and planned productivity efforts.

I hope to hear that the Office of Policy Development will be able to participate in our effort (which as you may know is very similar to the manner in which we developed the private sector version of Productivity Map --with the help of 3M, Westinghouse, Northern Telecom, GTE, Chrysler, Nabisco Brands, Northeast Utilities and Rutgers University). If you or your colleagues have any questions about my invitation, or require additional information please feel free to contact me personally at (609)737-8351 before February 28, 1986.

Sincerely,
PACESETTER SOFTWARE



Michael Hierl
President

P.S. By way of background, I have enclosed a general description of the private sector consortium effort for you.

P.O. Box 5270
Princeton, NJ 08540
(609) 737-8351

With the impact of both Gramm-Rudman
& the new OMB productivity guidelines
soon to be felt within your agency, we
hope you will look closely at the
enclosed invitation to join our federal
sector consortium dealing with white
collar productivity measurement and
improvement.

InfoWorld

THE NEWSWEEKLY FOR THE MICROCOMPUTING COMMUNITY

SOFTWARE

New Software Genre Planned

MAJOR CORPORATIONS FUND 'WHITE COLLAR PRODUCTIVITY' SOFTWARE DEVELOPMENT PROJECT

Corporate managers concerned with white collar productivity have joined a consortium to fund the development of Productivity Map, a program for the IBM PC that will help track the performance of managers the way other programs track inventory or sales.

The program is in the early stages of development at Pacesetter Software of Princeton, New Jersey. Participants in the consortium include 3M, Westinghouse, GTE, Northern Telecom, Nabisco Brands, and the U.S. General Accounting Office.

Productivity Map is being designed for "somebody who has to track managers or functions in areas of a company that are difficult to measure," according to Michael Hierl, president of Pacesetter. "What we're hearing from our beta test group is that the big need is not for tracking productivity in manufacturing but in systems, research and development, human resources, and other knowledge- and worker-intensive areas."

Consortium members are paying Pacesetter a one-time \$12,500 fee for an organizationwide license to use the software and qualify as a beta test site. The members are also providing Pacesetter with feedback and technical assistance on the various approaches to productivity management that they want to see in the package. Hierl says he has not decided about pricing or distribution policy for the final product, which is expected by the end of the year, but his inclination is to continue the one-time corporate license fee, probably for a higher price than the beta testers are paying.

That Hierl can charge corporations \$12,500 for the right to help him develop a

product is in itself evidence of how much demand there is for the type of product he is talking about. "Productivity is up there with apple pie and motherhood as something that everybody says he likes, even if he really knows very little about it," says Amy Archambeau, manager of organization and manpower planning for GTE's human resources staff. Archambeau believes there is a shortage of tools, computerized or not, that allow managers to deal with productivity flexibly. "The existing tools have been driven by industrial engineering concepts, which are good for looking at time and motion but somewhat sterile when it comes to measuring quality."

Productivity Map will not concentrate on one approach to tracking performance but will instead integrate many different methods now employed by consortium members, using up to 20 different kinds of graphic representations built into the system. A large part of the program will be tutorial in nature, introducing various productivity concepts to the manager so that he can pick out those most suited to his needs.

Consortium members generally believe the program must be usable by managers with little experience in productivity measurement theory. "We had actually written a program ourselves with some of the features of Productivity Map, so we're actually looking at it to help our divisions measure productivity without the need for intermediaries to rework the numbers," says Gary Campbell, an in-house productivity consultant for Westinghouse Corp.'s productivity center. "People tend to be uncomfortable if you go in and assign

weights and values to things you want to measure; with Productivity Map the method of assigning values is easier to understand and gives more visibility to the underlying factors."

Hierl believes the program's greatest value will be in bringing together the various approaches used by the productivity specialists at member corporations. "Many of these companies are very strong with one or two approaches but haven't looked at the whole universe of possibilities," he says. One example he offers is that few companies even try to link performance criteria to corporate or division mission-oriented goals. "One thing we do is show the user how to put together a good mission — one that's specific enough that people know whether they're succeeding or failing on a day-to-day basis."

Pacesetter originally formed its consortium based on experience with Organization Map, a program it sells for producing organizational charts and analyses. Organization Map customers, says Hierl, suggested the outlines of the new program and formed the original consortium membership.

Archambeau says that she expects the consortium itself to have a great deal of value, whatever the final result of the software development. "The consortium aspect is a hidden benefit just in terms of the affiliation with other people in the group," she says. Pacesetter plans a meeting of its consortium's members at the end of July to look at the latest version of the program, and Hierl says the company is actively seeking beta test organizations.

Productivity Map is the first of a series of "white collar productivity improvement" programs Pacesetter hopes to develop in conjunction with the consortium. Hierl alludes to one project in the works that will employ "knowledge-based rules about what an organization should look like."

— Edward Foster

RO

383/25PD
FG006-07

Peter A. Cohen
Chairman and Chief Executive Officer

**SHEARSON
LEHMAN
BROTHERS**

An American Express Company



February 21, 1986

Mr. John A. Svahn
Assistant to The President
for Policy Development
The White House
Washington, D.C. 20500

Dear Jack:

Just a brief note to thank you for your time
yesterday.

Shearson Lehman Brothers is deeply interested in the
Administration's privatization efforts. We look forward to
being of assistance as you move ahead.

Best personal wishes.

Sincerely,

A handwritten signature in blue ink, appearing to be "Peter A. Cohen".

PAC/kb

RO



AMERICAN EXPRESS COMPANY
1020 NINETEENTH STREET, N.W., WASHINGTON, D.C. 20036

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BE

HOWARD A. MENELL
VICE PRESIDENT
GOVERNMENT AFFAIRS

WVS

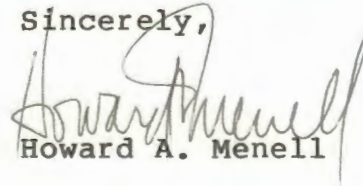
February 18, 1986

Ms. Muria White
Office of Assistant to the President
for Policy Development
Second Floor, West Wing
The White House
Washington, D.C. 20500

Dear Ms. White:

In connection with the meeting scheduled for February 20 with John Svahn and Messrs. Peter Cohen and Peter Dawkins of Shearson Lehman Brothers, I am enclosing some basic biographical information.

Sincerely,


Howard A. Menell

Enclosure

Mr. Lucker met with Mr. Cohen,
Mr. Dawkins, James Johnson
and Hugh Smith regarding
Privatization per his schedule
for 4/20/86

Press Information

**SHEARSON
LEHMAN
BROTHERS**

An American Express company



PETER A. COHEN

Peter A. Cohen is Chairman of the Board and Chief Executive Officer of Shearson Lehman Brothers Inc., a subsidiary of American Express Company. Mr. Cohen is also a Director of American Express Company.

Mr. Cohen began his career in the securities industry in 1969 with Reynolds Securities as a research analyst. He joined CBWL-Hayden Stone Inc., a predecessor firm, in 1971. In 1974 he was named Senior Vice President and Assistant to the Chairman of the Board and became a Director in 1975.

Mr. Cohen joined Republic National Bank in 1978 as Executive Vice President and Chief Administrative Officer. He returned to Shearson in 1979 as Senior Executive Vice President and Chief Administrative Officer and was named Vice Chairman the following year. Mr. Cohen became Chief Executive Officer in 1983 and assumed the post of Chairman in 1984.

A Director of the Securities Industry Association and United Merchants and Manufacturing Inc., and a Trustee of Mt. Sinai Hospital and The Ohio State University Foundation, Mr. Cohen is a graduate of Ohio State University and the Columbia University School of Business Administration. Born in 1946, he resides in New York City with his wife and two children.



PETER M. DAWKINS

Peter M. Dawkins is a Managing Director, a member of the Board of Directors and Executive of the Public Finance Group of Shearson Lehman Brothers Inc.

Mr. Dawkins entered the field of Investment Banking after serving for 24 years in the U.S. Army. He became the Army's youngest General Officer when he was promoted to Brigadier in 1981, and finished his career as Director of Strategy, Plans and Policy at the Pentagon. His military service included tours of duty in the United States, Korea, and Vietnam and staff assignments with the Deputy Secretary of Defense and the Chief of Staff of the Army. Among his 15 awards and decorations are two Bronze Star Medals for Valor, the Legion of Merit, and the Distinguished Service Medal.

Mr. Dawkins is a 1959 graduate of West Point. A Rhodes Scholar, he earned a BA and MA from Oxford University, and an MPA and PhD from Princeton University. He also taught in the Social Sciences Department at West Point and was a White House Fellow.

Active in athletics through the years, he received both the Heisman Trophy and Maxwell Award in 1958 as the nation's outstanding football player, and was inducted into the Football Foundation and Hall of Fame in 1975.

Mr. Dawkins currently serves on the Boards of the New York Telephone Company, the Hudson Institute, the Patterson School of Diplomacy and International Commerce, the Robertson Foundation and the National Fitness Foundation. He is a member of a number of professional organizations including the Economic Club of Detroit and the Council on Foreign Relations.

He resides in New York City with his wife and two children.

REQUEST FOR APPOINTMENTS

To: Officer-in-charge
Appointments Center
Room 060, OEOB

Please admit the following appointments on Thursday, February 20, 1986

for John A. Svahn of OPD
(NAME OF PERSON TO BE VISITED) (AGENCY)

9:00 a.m.

George Keller
Charles DiBona
Chuck Sandler
Ken Duberskin

10:00 a.m.

Peter Cohen
Peter Dawkins
James Johnson
Hugh Smith

MEETING LOCATION

Building West Wing

Requested by Maria White

Room No. 2Floor/WW

Room No. 2FL/WW Telephone 6515

Time of Meeting 9:00 & 10:00 a.m.

Date of request 2/19/86

Additions and/or changes made by telephone should be limited to three (3) names or less.

APPOINTMENTS CENTER: SIG/OEOB - 395-6046 or WHITE HOUSE - 456-6742

THE WHITE HOUSE
WASHINGTON
February 21, 1986

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Dear Dr. Telang:

Thank you for the invitation to be the
Banquet Speaker for the 133rd Annual
meeting and convention of the Washington-
District of Columbia Pharmaceutical
Association on May 31, 1986. --

HE006
BE003
HE002

JV

CJ

I would like to tentatively accept, but please understand that sometimes events here preclude my participation.

Again, thank you for the invitation and I look forward to hearing from you with more details as the date draws near.

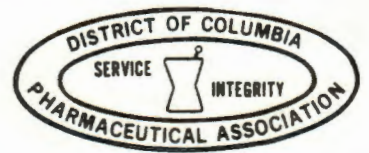
Best wishes,

Sincerely,



Carlton E. Turner, Ph.D.
Deputy Assistant to the President
for Drug Abuse Policy

Vasant G. Telang, Ph.D.
President
Washington - District of Columbia
Pharmaceutical Association
6400 Georgia Avenue, N.W.
Suite 6
Washington, D.C. 20012



WASHINGTON - DISTRICT OF COLUMBIA *Pharmaceutical Association*

6400 Georgia Avenue, N.W., Suite 6, Washington, D.C. 20012 • (202) 829-1515

December 4, 1985

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3050

Carleton E. Turner, Ph.D.
Special Assistant to the President
For Drug Abuse Policy
Old Executive Office Building
17th and Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Dr. Turner:

We would like to invite you to be the Banquet Speaker on the evening of May 31, 1986, for the 133rd Annual meeting and convention of the Washington District of Columbia Pharmaceutical Association to be held at the Crown Plaza Holiday Inn, Rockville Pike, Rockville, Maryland.

As you know, pharmacists throughout the country are very supportive of President Reagan's Drug Awareness Campaign and Mrs. Reagan's drug abuse education projects. The members of the D.C. Pharmaceutical Association would be very interested in receiving an update on your activities as Special Assistant to the President for Drug Abuse Policy and on any new initiatives in which the Association can assist the President and the First Lady in this important issue.

The Washington D.C. Pharmaceutical Association has a membership of over two hundred pharmacists from the Washington metropolitan area. It is affiliated with the American Pharmaceutical Association. The Association has strived to unite the pharmacists within its membership for the purpose of improving the profession of pharmacy in order to best meet the health needs of the public in concert with the allied health professions.

We therefore, look forward to hearing that you will honor us with your presence on May 31, 1986. Upon receipt of your acceptance, we will provide you with further details of the Annual Meeting.

Thank you for your attention.

Sincerely,

Gloria R. Sabatini

Gloria R. Sabatini, P.D.
Program Chairman

Vasant G. Telang

Vasant G. Telang, Ph.D.
President
(202) 636-6530

VGT:htr