Ronald Reagan Presidential Library Digital Library Collections

This is a PDF of a folder from our textual collections.

Collection: Executive Secretariat, NSC: Country File:

Folder Title: United Kingdom (04/01/1982-07/31/1982) [5 of 6]

Box: RAC Box 20

To see more digitized collections visit: https://reaganlibrary.gov/archives/digital-library

To see all Ronald Reagan Presidential Library inventories visit: https://reaganlibrary.gov/document-collection

Contact a reference archivist at: <u>reagan.library@nara.gov</u>

Citation Guidelines: https://reaganlibrary.gov/citing

National Archives Catalogue: https://catalog.archives.gov/

WITHDRAWAL SHEET Ronald Reagan Library

Collection: EXECUTIVE SECRETARIAT, NSC: RECORDS

COUNTRY FILE

Archivist: cas/cas

File Folder: United Kingdom vol. III 4/1/82 - 7/31/82 [5 of 6]

Box 91227 70

Date: September 4, 1998

| DOCUMENT NO. AND TYPE | SUBJECT/TITLE | DATE | RESTRICTION |
|--------------------------|--|---------------------|-------------|
| 1. memo | Roger Robinson to John Poindexter re delayed state Idepartment cable concerning John Brown 2 p. (4936) | -7/12/82 | Pl |
| 2. eable | 101032z 3 p. R. 4/12/02 NL3598-002 #368 | 7/10/82 | P1 |
| 3. cable | 071030Z 1 p. | 7/9/82 | P1 |
| 4cable | P 102005z 2 p. # 370 | 7/10/82 | P1 |
| 5. memo | to John Louis re response to PM Thatchers representations to the President concerning John | nd | - P1 |
| 6. memo | Brown engineering 5 p. 2 7/71/06 S98-00 Z 437/ Robinson to Clark re President's correspondence to Thatcher re John Brown engineering and sanctions | 7/2/82 | P1 |
| 7. cable | 282136z 2p. 598-002 #372 D 7/21/00 598-002 #373 | 6/28/82 | P1 |
| 8. memo | 5 p. annotated copy of item #5 | nd | P1 |
| 9. memo | Clark to the President re your meeting with Thatcher | 6/22/82 | P1 |
| 10. memo | Haig to the President re your meeting with PM Thatcher June 23 4 p. D 6/13/02 NLSS98-00> #376 | 6/22/82 | P1 |
| 11. briefing paper | re the Falklands 1 p. (attachment to item #10) | nd | P1 |

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P-1 National security classified information ((a)(1) of the PRA].
 P-2 Relating to appointment to Federal office ((a)(2) of the PRA].
- Release would violate a Federal statute {(a)(3) of the PRA].
- P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA].
- Release would disclose confidential advice between the President and his edvisors, or between such advisors [(a)(5) of the PRA].
- Release would constitute a clearly unwarranted invasion of personal privacy ((a)(6) of the PRA].
- Closed in accordance with restrictions contained in donor's deed of gift.

Freedom of Information Act - [5 U.S.C. 552(b)]

- F-1 National security classified information [(b)(1) of the FOIA].
 F-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA].
- F-3 Release would violate a Federal statue ((b)(3) of the FOIA).
 F-4 Release would disclose trade secrets or confidential commercial or financial information [(b)(4) of the FOIA].
- F-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA].
- F-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA].
- Release would disclose information concerning the regulation of financial institutions ((b)(8) of the FOIA].
- F-9 Release would disclose geological or geophysical information concerning wells ((b)(9) of the FOIA].

WITHDRAWAL SHEET Ronald Reagan Library

Collection: EXECUTIVE SECRETARIAT, NSC: RECORDS

Archivist: cas/cas

COUNTRY FILE

File Folder: United Kingdom vol. III 4/1/82 - 7/31/82 [5 of 6]

Date: September 4, 1998

Box 9/327 VV

| DOCUMENT NO. AND TYPE | SUBJECT/TITLE | DATE | RESTRICTION |
|--------------------------|--|----------|-------------|
| 12. briefing paper | re the Middle East 1 p. (attachment to item #10) R 6/12/02 NLSS98-002 # 378 | -nd | P1 |
| 13. briefing paper | re East/West relations 1 p. (attachment to item #10) R u #379 | nd | P1 |
| 14. briefing paper | re economic sanctions against the USSR 1 p. (attachment to item #10) | nd | P1 |
| 15. memo | 4 p. (original of item #10) | -6/22/82 | P1 |
| 16. briefing paper | D 1 #381 1 p. (original of item #11) D 1 #382 | nd | P1 |
| 17. briefing | 1 p. (original of item #12) | nd | P1 |
| paper B briefing | 1 p. (original-of item #13) | nd | P1 |
| paper (19) briefing | R 1 #384 | nd | P1 |
| paper | R 11 #385 | | |
| 20. memo | Haig to the President re Falklands crisis 1 p. | 6/19/82 | -P1 |
| 21. draft | Reagan to Thatcher 1 p. (attachment to item #20) R 7/21/00 598-002 # 387 | nd | P1 |
| | | | |

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P-1 National security classified information [(a)(1) of the PRA].
 P-2 Relating to appointment to Federal office [(a)(2) of the PRA].
 P-3 Release would violate a Federal statute [(a)(3) of the PRA].
- P-4 Release would disclose trade secrets or confidential commercial or financial information ((a)(4) of the PRAL
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA].
- P-6 Release would constitute a clearly unwarranted invasion of personal privacy ((a)(6) of the PRA].
- Closed in accordance with restrictions contained in donor's deed of gift.

- Freedom of Information Act [5 U.S.C. 552(b)]
 F-1 National security classified information [(b)(1) of the FOIA].
- F-2 Release could disclose internal personnal rules and practices of an agency ((b)(2) of the FOIA].
- F-3 Release would violate a Federal statue ((b)(3) of the FOIA).
- Release would disclose trade secrets or confidential commercial or financial information [(b)(4) of the FOIA].
- F-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA].
- Release would disclose information compiled for law enforcement purposes ((b)(7) of the FOIA).
- F-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA].
 F-9 Release would disclose geological or geophysical information concerning wells [(b)(9)
- of the FOIA].

MEMORANDUM

NATIONAL SECURITY COUNCIL.

July 12, 1982

SECRET

INFORMATION

WPC H

MEMORANDUM FOR JOHN M. POINDEXTER

FROM:

ROGER W. ROBINSON

SUBJECT:

Delayed State Department Cable Concerning

John Brown

It goes without saying that we take strong exception to the unilateral decision at State to delay by eight days the transmission of my draft cable concerning John Brown to AmEmbassy London. In the intervening period, two significant meetings have taken place with our Embassy concerning John Brown -- one with HMG and the other with the Chairman of John Brown. cable reports are attached (Tab I). In both cases, our Embassy was unequipped to present our case and assist in diffusing this misunderstanding or defend the President's position -- the whole purpose of the crash effort on July 1-2. In addition, the single most important paragraph of our draft was not in the cable finally transmitted. The summary paragraph deleted reads as follows:

When the President cited the financial condition of John Brown, he was referring to the holding company John Brown Ltd., not the more thinly capitalized gas turbine manufacturing subsidiary John Brown Engineering. His comment was in no way intended to minimize USG concern over the acknowledged seriousness of the financial difficulties resulting from the sanctions for the subsidiary The President was merely pointing out his understanding that John Brown Ltd. will remain a going concern with the continuing ability to attract financing despite this extremely regrettable setback.

This is the defense of the President's position and the description of the misunderstanding involved -- namely, the President addressing the financial condition of the holding company and not the subsidiary. It also contained a very useful talking point -- that the President's comment (in the Thatcher meeting) was in no way intended to minimize USG concern over the acknowledged seriousness of JBE financial difficulties, etc.

SECRET Review July 12, 1988

598-002 #367 ECRET- CAS 7/11/00

2

SECRET

(Tab II). I think we should seriously consider sending the excerpted paragraph. The President's wishes must be executed instantly as directed -- we cannot afford to engage in interpretive apologetics (Tab III -- my draft cable).

Attachments

Tab I Reporting Cables from AmEmbassy London

Tab II Cable to AmEmbassy London

Tab III My Draft Cable

National Security Council 255 The White House

RESEIVED

Package # 4935

85 AAF 15 BE: 23

| | SEQUENCE TO | HAS SEEN | ACTION |
|--------------------|--------------------------------|----------------|--|
| John Poindexter | | # | |
| Bud McFarlane | 2 | M | |
| Jacque Hill | 3 | | |
| Judge Clark | 4 | | |
| John Poindexter | - | -1D | the and and a delivery of the land of the delivery delive |
| Staff Secretary | / | 7.7 | |
| Sit Room | O | / | - |
| \ | N) | | |
| I-Information A-Ac | DISTRIBUTION Baker DO COMMENTS | ON Some | N-No further Action |
| This disen | ses a - of the | very State | Dept |
| in carrying | out P. | usiden ck of s | til |
| Instructions | . / | U | 7-7-5- |
| for the bread | ents sa | nction | s policy! |
| | | | John |
| | | | V |

Thas this you discussed _

PAGE Ø1 OF Ø2 LONDON 4919 DTG: 101032Z JUL 82 PSN: 055211 ANØ12291 TOR: 191/1238Z CSN: HCE774 FOB262

DISTRIBUTION: $\frac{BALY-\emptyset1}{ROBN-\emptyset1}$ MYER- $\emptyset1$ LEVN- $\emptyset1$ NAU- $\emptyset1$ PIPE- $\emptyset1$ RENT- $\emptyset1$ /007 A3

DISTRIBUTION: ISEC-Ø1 MYER-ØØ PIPE-ØØ RENT-ØØ ROBN-ØØ ECON-ØØ

/ØØ1 A3

WHSR COMMENT: NODIS

WHTS ASSIGNED DISTRIBUTION: SIT: MCF WHLR JP VP SIT EOB

ROUTINE STUØ683 DE RUEHLD #4919/01 1911034 R 101032Z JUL 82 FM AMEMBASSY LONDON

TO SECSTATE WASHDC 2155

CONFIDENTIAL SECTION Ø1 OF Ø2 LONDON 14919

NODIS E. O. 12065: GDS 7/9/88 (STREATOR, E. J.) OR-M TAGS: EEWT, UK, UR SUBJECT: US/EUROPEAN TRADE RELATIONS: MEETING WITH JOHN BROWN REPRESENTATIVES

- 1. C ENTIRE TEXT.
- ful these two to SUMMARY: JOHN BROWN'S CHAIRMAN CLAIMS THAT BROADENED US SANCTIONS WILL FORGE THE ENGINEERING DIVISION TO SHUT DOWN WITH THE LOSS OF 1700 JOBS AND 104 MILLION POUNDS STERLING IN SALES. HE ASSERTED THAT US ACTIONS AND BRITISH INVOCATION OF THE PROTECTION OF TRADING INTERESTS (PTI) ACT HAVE PLACED JOHN BROWN IN AN UNTENABLE POSITION WITH ITS FUTURE IN JEOPARDY WHETHER IT OBEYS US OR BRITISH LAW. JOHN BROWN EXPECTS THAT THE SOVIETS WILL COLLECT SUBSTANTIAL HARD CURRENCY RECEIPTS IN PERFORMANCE BONDS POSTED BY US AND EUROPEAN BANKS FOLLOWING CONTRACT DEFAULTS, THE SOVIETS HAVE GIVEN THE FIRM A TEMPORARY EXTENSION ON THE JULY 2 DELIVERY DATE FOR SIX TURBINES ALREADY MANUFACTURED AND READY FOR SHIPMENT. END SUMMARY
- ECONCOUNS AND CG EDINBURGH MET ON JULY 7 WITH SIR JOHN MAYHEW-SANDERS, CHAIRMAN, JOHN BROWN AND CO. LTD., TO REVIEW JOHN BROWN'S SITUATION IN LIGHT OF JUNE 18 DECISION TO BROADEN RESTRICTIONS ON SALE OF OIL AND GAS EQUIPMENT TO USSR.
- MAYHEW-SANDERS SAID HE WAS FAMILIAR WITH EXCHANGE OF CORRESPONDENCE BETWEEN PRESIDENT AND PRIME MINISTER AND HAD, IN FACT, SUPPLIED DATA ON POTENTIAL JOB LOSSES AND ECONOMIC IMPACT TO PM'S OFFICE. IF ANYTHING, HE BELIEVED THE PM WAS OVERLY CAUTIOUS IN DESCRIBING JOHN BROWN'S SITUATION, HE DID NDT UNDERSTAND HOW ALLEGED DIFFERENCES BETWEEN US AND UK OVER THE IMPACT OF US ACTIONS ON THE FIRM COULD HAVE ARISEN.
- HE DESCRIBED JOHN BROWN'S SITUATION AS "VERY SERIOUS." IF THE SANCTIONS ARE NOT LIFTED, THERE IS A HIGH PROBABI-LITY THAT JOHN BROWN ENGINEERING IN CLYDEBANK (NEAR GLASGOW) WOULD CLOSE WITH A LOSS OF 1700 JOBS AND 104 MILLION POUNDS STERLING IN TURBINE ORDERS WITH THE USSR. MAYHEW-SANDERS FEARED THAT EVEN THOUGH JOHN BROWN HAS TWO

NLS 598-002#368

CONFIDENTIAL BY LOS NARA, DATE 6/12/02

PAGE Ø2 OF Ø2

LONDON 4919

DTG: 101032Z JUL 82 PSN: 055211

YEARS' OF ORDERS ON THE BOOKS, THEIR CUSTOMERS WOULD TURN TO OTHER SOURCES IF THE SOVIET SALE COLLAPSES BECAUSE OF UNCERTAINTY ABOUT JOHN BROWN'S RELIABILITY AS A SUPPLIER AND ITS DEPENDENCY ON US COMPONENTS. (THE ECONOMIST FOR JULY 10 REPORTS THAT THE FIRM HAS OUTSTANDING ORDERS IN ABU DHABI, OMAN, AND PAPUA NEW GUINEA...)

bullshit

6. HE SAID US ACTION AND THE SUBSEQUENT BRITISH DECISION TO INVOKE THE PTI PUT JOHN BROWN IN AN UNTENABLE POSITION IF IT ABIDES BY US EXPORT CONTROL REGULATIONS AND DOES NOT EXPORT THE TURBINES TO THE USSR, IT WILL LOSE SUBSTANTIAL SALES AND FUTURE CUSTOMERS, AND BECOME LIABLE FOR SIZEABLE PENALTIES FOR NON-COMPLIANCE UNDER THE CONTRACT. THE SOVIETS COULD ALSO CALL IN PERFORMANCE BONDS HELD BY US AND EUROOEAN BANKS WHICH, IN EEFECT, WOULD MEAN THAT THE SOVIETS GET THE HARD CURRENCY, IF NOT THE EQUIPMENT. ON THE OTHER HAND, IF HMG ISSUES AN ORDER UNDER THE PTI WHICH PROHIBITS JOHN BBOWN FROM COMPLYING WITH US EXPORT CONTROLS, THE US DEPARTMENT OF COMMERCE WILL BLACKLIST JOHN BROWN, AND THE ENGINEERING DIVISION WILL GO OUT OF BUSINESS SINCE IT RELIES EXCLUSIVELY ON GE FOR MAJOR TURBINE PARTS.

Sort will put
30 the ill put
30 the ill put

7. MAYHEW-SANDERS THOUGHT THAT JOHN BROWN HAD A GOOD LEGAL CASE AND MIGHT WIN IN US COURTS ON THE RETROACTIVE NATURE OF US SANCTIONS, BUT LEGAL RELIEF PROBABLY WOULD NOT COME SOON ENOUGH TO SAVE THE ENGINEERING DIVISION,

8. HE PREDICTED THAT THE POLITICAL FALLOUT FROM THE BROADENED US SANCTIONS COULD BE SUBSTANTIAL, PARTICULARLY IN SCOTLAND WITH ITS HIGH UNEMPLOYMENT.

9' WE ASKED MAYHEW-SANDERS WHETHER JOHN BROWN HAD PAID ANY PENALTIES YET FOR NON-DELIVERY, SINCE JULY 2, REPORTEDLY THE OUTSIDE DATE, HAD COME AND PASSED. HE SAID IN STRICTEST CONFIDENCE THAT ON HIS TRIP LAST WEEK TO THE UŞSR THE SOVIETS HAD GIVEN JOHN BROWN AN INDEFINITE. EXTENSION, BUT THAT WAS FOR A PERIOD OF DAYS, NOT WEEKS.

10. COMMENT: THROUGHOUT THE DISCUSSION, MAYHEW-SANDERS

BT

-UNFIDENTIAL CUDEMUKU

NATIONAL SECURITY COUNCIL MESSAGE CENTER

PAGE Ø1 LONDON 4919 - DTG: 101032Z JUL 82 PSN: 055281

CSN: HCE775

E O B 3 3 3

ANØ12292

TOR: 191/1239Z

DISTRIBUTION: BALY-01 MYER-01 LEVN-01 NAU-01 PIPE-01 RENT-01

ROBN-01 /007 A3

DISTRIBUTION: ISEC-01 /001 A3

WHTS ASSIGNED DISTRIBUTION:

SIT: MCF WHLR JP VP SIT EOB

EOB:

ROUTINE UTS7146 DE RUEHLD #4919/02 1911036 R 101032Z JUL 82 FM AMEMBASSY LONDON

TO SECSTATE WASHDC 2156

CONFIDENTIAL SECTION 02 OF 02 LONDON 14919

MAINTAINED A DEMEANOR OF CONTROLLED RAGE. HE SEEMED PARTICULAALY UPSET ABOUT THE ALLEGED MISUNDERSTANDING BETWEEN THE TWO GOVERNMENTS OVER THE IMPACT OF US SANCTIONS ON HIS FIRM. WE DO NOT KNOW HIM PERSONALLY. BUT BELIEVE HE SPOKE FRANKLY AND HONESTLY ABOUT JOHN BROWN'S POSITION. END CCMMENT. LOUIS BT

NATIONAL SECURITY COUNCIL MESSAGE CENTER

PAGE Ø1 OF Ø2 LONDON 49Ø4

DTG: Ø91658Z JUL 82 PSN: Ø54397 TOR: 190/2139Z CSN: HCE576

DISTRIBUTION: BALY-Ø1 MYER-Ø1 NAU-Ø1 PIPE-Ø1 RENT-Ø1 ROBN-Ø1

not southelf

/ØØ6 A3

DISTRIBUTION: ISEC-Ø1 ROBN-ØØ YAMA-ØØ /ØØ1 A3

WHTS ASSIGNED DISTRIBUTION: SIT: MCF WHLR JP VP SIT EOB

OP IMMED STU894Ø DE RUEHLD #4904/01 1901709 O Ø91658Z JUL 82 FM AMEMBASSY LONDON

TO SECSTATE WASHDC IMMEDIATE 2140

CONFIDENTIAL SECTION Ø1 OF Ø2 LONDON 149Ø4

NODIS

E. O. 12065: XGDS-1 7/9/12 (STREATOR, E. J.) OR-M TAGS: ETRD, UK SUBJECT: US/EUROPEAN TRADE RELATIONS: HMG CONCERN MOUNTS OVER SOVIET PIPELINE SANCTIONS

- CONFIDENTIAL ENTIRE TEXT.
- SUMMARY: HMG OFFICIALS ARE CONCERNED OVER APPARENT U.S. "MISUNDER-STANDING" OF THE IMPACT OF SANCTIONS ON JOHN BROWN LTD., AND SEEM TAKEN ABACK BY THE PRESIDENT'S RECENT LETTER TO PM THATCHER. STRESSING THAT THE FIRM IS NOW LIVING ON BORROWED TIME, WITH UP TO 2,000 JOBS AND A \$200 MILLION CONTRACT AT STAKE, THEY IMPLIED FURTHER UK GOVERNMENT ACTION "SOONER RATHER THAN LATER." CHARACTERIZZNG THE U. S. DECISION AS "INTENSELY DEPRESSING" AND OUR EXTENDED

EXTRATERRITORIALITY DISCUSSIONS AS "A DIALOGUE OF THE DEAF," THEY WARNED OF A SPILL OVER INTO OTHER AREAS OF OUR BILATERAL RELATIONSHIP, SUCH AS COCOM.

END SUMMARY.

- ECONCOUNS AND EMBOFF MET JULY 6 WITH DEPARTMENT OF TRADE (DOT) UNDER SECRETARY RUSSELL SUNDERLAND (NORTH AMERICA AND EXTRATERRITORIALITY ISSUES) AND ASSISTANT SECRETARY JOHN POWNALL (EAST/WEST TRADE) TO REVIEW HMG THINKING ON OUR EXPANDED SOVIET SANCTIONS. SUNDERLAND REFERRED TO A SERIOUS MISUNDERSTANDING BETWEEN THE US AND THE UK ON THE IMPACT OF US SANCTIONS ON JOHN BROWN ENGINEERING LTD. AND QUESTIONED HOW SUCH A SITUATION COULD HAVE ARISEN. HE SAID HMG HAD CAREFULLY REVIEWED THE COMPANY'S SITUATION AND REACHED CERTAIN CONCLUSIONS WHICH BECAME THE BASIS FOR REPRESENTATIONS FROM THE PRIME MINISTER TO THE PRESIDENT. HE EXPRESSED CONCERN THAT THE U. S. SOMEHOW HAD CONCLUDED THE IMPACT WAS MANAGEABLE AND SEEMED PARTICULARLY OFFENDED THAT HMG'S WORD WAS NOT HE REVIEWED THE CORRESPONDENCE BETWEEN THE PRESIDENT AND PM THATCHER, ABOUT WHICH EMBASSY IS AWARE BUT HAS NOT SEEN. HE SAID THAT HMG WAS TAKEN ABACK BY THE PRESIDENT'S LETTER OF ABOUT JULY 5. HE CHARACTERIZED THE LETTER AS ACKNOWLEDGING US/UK DIFFERENCES OF VIEWS REGARDING THE IMPACT OF SANCTIONS ON JOHN BROWN WHILE OFFERING TO PROVIDE HMG WITH DATA SUPPORTING OUR POSITION.
- 4. SUNDERLAND SAID THAT JOHN BROWN WAS TRULY "ON THE HOOK, " THAT THE IMPACT WAS SERIOUS, AND THAT THE COMPANY

NLS 598-602#369
BY LOT NARA, DATE 6/12/02

NAT. NAL SECURITY COUNCIL MESSAGE CENTER

PAGE Ø2 OF Ø2 LONDON 49Ø4

DTG: Ø91658Z JUL 82 PSN: Ø54397

WAS IN AN EXPOSED POSITION. HE NOTED THAT "ESCAPE FOR JOHN BROWN WAS NEITHER CERTAIN NOR SIMPLE," BUT THAT COMPANY REPRESENTATIVES COULD NOT OVERDRAMATIZE THEIR SITUATION SINCE THEIR STOCK IS PUBLICLY QUOTED. WE EXPRESSED UNDERSTANDING AND SYMPATHY FOR JOHN BROWN'S POSITION, BUT NOTED THAT US COMPANIES SUCH AS CATERPILLAR, WHICH ALSO FACED FINANCIAL DIFFICULTIES, ARE MAKING SIMILAR SACRIFICES. POWNALL RESPONDED THAT "WE DON'T MIND YOU DRIVING YOUR COMPANIES OUT OF BUSINESS, BUT DO MIND WHEN YOU DO OURS."

- 5. REGARDING THE CURRENT POSITION OF JOHN BROWN ENGINEERING LTD., POWNALL SAID THAT JULY 2 WAS THE FIRST SHIPMENT DATE FOR TURBINES TO THE SOVIETS. CONSEQUENTLY, THE COMPANY IS LIVING "ON BORROWED TIME" AWAITING ONLY THE TWO FINAL CONTRACTUAL REQUIREMENTS FOR SHIPMENT: SOVIET INSPECTION OF THE GOODS; AND NOTIFICATION BY THE SOVIETS THAT A SHIP IS AVAILABLE FOR FOB DELIVERY. SO FAR THE SOVIETS HAVE NOT FOLLOWED UP ON THESE TWO CONDITIONS, BUT THIS SUSPENDED STATE CAN LAST AT MOST FOR A FEW WEEKS.
- 6. SUNDERLAND STRESSED THAT THESE CIRCUMSTANCES MAKE THE JOHN BROWN CONTRACT A MORE PRESSING PROBLEM FOR HMG THAN DO THE AEG AND NUOVO PIGNONE CONTRACTS FOR FRG AND ITALIAN AUTHORITIES. ACTUAL DELIVERY DATES FOR THESE FIRMS ARE FURTHER IN THE FUTURE. THE DEPARTMENT OF TRADE HAS EXAMINED JOHN BROWN'S CONTRACTS WITH THE SOVIETS. THERE ARE A SERIES OF LATE DELIVERY PENALTIES AFTER WHICH NON-SHIPMENT WILL INVOKE FURTHER LIABILITIES FOR NON-FULFILMENT. THE SOVIETS THEN HAVE THE RIGHT TO CANCEL AND SUE FOR DAMAGES. WHILE THE SOVIETS HAVE NOT SERVED NOTICE THAT THEY WILL TAKE SUCH A STEP, THERE IS REASON TO BELIEVE THEY WILL. ALTERNATIVELY, SUNDERLAND EXPECTS THAT THE SOVIETS WILL PUT PRESSURE ON EC COMPANIES TO PROPOSE AN ALTERNATE SOLUTION, JUST SHORT OF INVOKING THE PENALTY. (SEPTEL WILL REPORT ON MEETING WITH JOHN BROWN

EXECUTIVES AND THEIR JULY 2 MEETING WITH THE SOVIETS,

7. SUNDERLAND WAS ELUSIVE ON STEPS THAT HMG MAY TAKE NEXT UNDER THE PROTECTION OF TRADING INTERESTS ACT (PTI), INVOKED ON JUNE 3Ø TO BLOCK OUR JUNE 18 EXPORT RESTRICTIONS. WHILE BT

CUNITDENITAT

NAT NAL SECURITY COUNCIL MESSAGE CENTER

PAGE Ø1 OF Ø2 LONDON 49Ø4 EOBØ55 ANØ12284 DTG: 091658Z JUL 82 PSN: 054364 TOR: 190/2140Z CSN: HCE577

DISTRIBUTION: BALY-Ø1 MYER-Ø1 NAU-Ø1 PIPE-Ø1 RENT-Ø1 ROBN-Ø1

/ØØ6 A3

DISTRIBUTION: ISEC-Ø1 /ØØ1 A3

WHTS ASSIGNED DISTRIBUTION: SIT: MCF WHLR JP VP SIT EOB

EOB:

OP IMMED STU8951 DE RUEHLD #4904/02 1901712 O 091658Z JUL 82 FM AMEMBASSY LONDON

TO SECSTATE WASHDC IMMEDIATE 2141

CONFIDENTIAL SECTION 02 OF 02 LONDON 14904

NODIS

THE PTI CAN REQUIRE AFFECTED FIRMS TO NOTIFY THE DEPARTMENT OF TRADE AND PERMITS THE SECRETARY OF STATE FOR TRADE TO PROHIBIT UK COMPANIES (INCLUDING SUBSIDIARIES OF US FIRMS) FROM COMPLYING WITH US SANCTIONS, DOT OFFICIALS ADMITTED THAT THEY DO NOT HAVE THE POWER TO ORDER A FIRM TO CONSUMMATE AN EXPORT.
BRITISH LAW WOULD NOT PREVENT JOHN
BRROWN FROM MEETING CONTRACTED OBLIGATIONS WITH THE SOVIETS, BLOCKING USE OF A FORCE MAJEURE DEFENSE IN UK COURTS.
POWNALL NOTED THAT US FIRMS, IN CONTRAST, COULD READILY CITE THE EXPORT ADMINISTRATION ACT AS A LEGAL DEFENSE FOR BREACH OF CONTRACT.

- 8. POWNALL STRESSED THAT IF JOHN BROWN ENGINEERING LTD. LOSES THE SOVIET CONTRACT AND IS SQUEEZED TO THE LIMIT, IT ALMOST CERTAINLY WILL HAVE TO CLOSE. EMPLOYMENT LOSSES BY THE FIRM WOULD TOTAL APPROXIMATELY 1,700 PEOPLE, IF JOHN BROWN COULD SHIP THE PRE DECEMBER 31, 1981 ROTORS NOW IN STOCK, THE JOB LOSS WOULD BE SMALLER, PERHAPS 250. THE IMPACT ON SUB-CONTRACTORS AND OTHER FIRMS DEALING WITH JOHN BROWN WOULD PERHAPS BE 200-300 JOBS, IN TURN DEPENDING ON THE FINANCIAL POSITION OF THESE OUTSIDE FIRMS.
- 9. ON THE IMPACT OF OUR ACTION ON UK SUBSIDIARIES OF US FIRMS AND UK LICENSEES, THE DEPARTMENT OF TRADE PRESENTLY IS CONDUCTING A SURVEY AND HAS NO DATA YET. SINCE INVOCATION OF THE PTI, FIRMS ONLY NOW ARE REPORTING THEIR POSITION TO THE DEPARTMENT OF TRADE. SUNDERLAND GUESSED THAT, AT A MINIMUM, OUR DECISION MAY AFFECT CONTRACTS WORTH SEVERAL TENS OF MILLIONS OF POUNDS. AGAIN, SOME OF THESE SUBSIDIARIES AND LICENSEE HOLDERS MAY FACE LIQUIDATION. (NOTE: THIS EMBASSY ALSO IS UNAWARE OF THE IMPACT ON US-CONTROLLED SUBSIDIARIES. CALLS FROM SUBSIDIARIES AND UK SOLICITORS INDICATE CONTRACTS IN VARIOUS STAGES, RANGING FROM ONE TO FOUR HUNDRED AND FIFTY MILLION DOLLARS.)
- 10. SUNDERLAND CANDIDLY EXPRESSED HMG'S BELIEF THAT IT WAS MISLED IN THIS ISSUE, PERHAPS BECAUSE THEY DID NOT BELIEVE EUROPEAN CONCERNS WOULD BE DISREGARDED AND THAT SANCTIDNS WOULD BE EXTENDED IN THE SAME OIL AND GAS AREAS (READ AS OPPOSED TO A GRAIN EMBARGO).
- 11. HE SAID HAD THE BRITISH GOVERNMENT A CLEARER IDEA IN EARLY JANUARY OF OUR LATER SANCTIONS, THE IMMEDIATE DECISIONS OF HMG AND JOHN BROWN ENGINEERING LTD. MIGHT

NAT. NAL SECURITY COUNCIL MESSAGE CENTER

PAGE Ø2 OF Ø2 LONDON 49Ø4

DTG: Ø91658Z JUL 82 PSN: Ø54364

HAVE BEEN DIFFERENT -- THOUGH UK OBJECTION NO LESS VIGOROUS. SUNDERLAND SAID HMG FIRMLY BELIEVED THE PROSPECT FOR SOMERESOLUTION OF THIS DISAGREEMENT HAD SEEMED LIKELY WITH ADVANCES ON RESTRICTING SOVIET CREDITS AND THE DISCUSSIONS AT VERSAILLES. HMG FULLY EXPECTED SOME QUID PRO QUOFROM THE US FOR THIS PROGRESS. HE SAID THE NEW SANCTIONS NOW HAVE LEFT HMG WITH NO ROOM FOR MANEUVER.

12. CHARACTERIZING US ACTIONS AS "INTENSELY DEPRESSING,"
HE NOTED THAT THE CONSIDERABLE EFFORTS OF HIGH LEVEL HMG
OFFICIALS IN BILATERAL DISCUSSIONS WITH THE USG ON
EXTRATERRITORIALITY OVER THE LAST YEAR APPEAR NOW "TO
HAVE BEEN NDTHING MORE THAN A DIALOGUE OF THE DEAF." HE
SAID HMG FINDS US CONTROLS PARTICULARLY OBJECTIONABLE IN
TWO AREAS: THE RETROACTIVE ELEMENT DF THE REGULATIONS
AS THEY RELATE TO EXISTING CONTRACTS AND LICENSING
AGREEMENTS; AND THE INTERFERENCE WITH UK COMPANIES WHICH
ARE SUBSIDIARIES OF US FIRMS. HE STRESSED THAT OUR
BILATERAL DISAGREEMENT NOW IS ON A VERY FAST TIME TRACK
AND "FURTHER HMG ACTIONS WILL HAVE TO OCCUR SODNER RATHER
THAN LATER." POWNALL NOTED THAT THIS DISPUTE CANNOT BUT
SPILL OVER INTO OTHER ASPECTS OF OUR RELATIONSHIP,
PARTICULARLY IF JOHN BROWN GOES UNDER, HE CITED, AS BUT
ONE EXAMPLE, THE UPCOMING COCOM REVIEW WHICH "SOME
EUROPEANS EASILY COULD MUDDLE UP." LOUIS
BT

NATIONAL SECURITY COUNCIL MESSAGE CENTER

PAGE 01 OF 02 SECSTATE WASHDC 1669 EOB484 ANØØØØ1Ø

DTG: 102005Z JUL 82 PSN: 056447 TOR: 192/1951Z CSN: HCFØØ5

ENR

DISTRIBUTION: BALY-01 GAFF-01 MYER-01 RENT-01 WEIS-01 ROBN-01 /ØØ6 A3

WHTS ASSIGNED DISTRIBUTION: SIT: MCF WHLR JP VP SIT EOB

FOB:

OP IMMED DE RUEHC #1669 1912028 O 102005Z JUL 82 FM SECSTATE WASHDC

TO AMEMBASSY LONDON IMMEDIATE ØØØØ

CONFIDENTIAL STATE 191669

EXDIS

E.O. 12065: GDS 7/10/88 (BURT, RICHARD)

TAGS: PGOV UK

SUBJECT: HMG CONCERNS OVER US EXPORT CONTROLS

REF: LONDON 14904

- 1. ENTIRE TEXT CONFIDENTIAL.
- FOLLOWING FOR THE EMBASSY INFORMATION IS MATERIAL ON STATUS OF JOHN BROWN ENGINEERING WHICH DEPARTMENT PASSED TO BRITISH EMBASSY,

BEGIN TEXT

DURING A MEETING ON JUNE 17 BETWEEN NSC STAFF MEMBERS AND OTHER ADMINISTRATION OFFICIALS AND A REPRESENTATIVE OF JBE AND THE UK COMMERCIAL ATTACHE (JOHN GOLDSTEIN), THE SERIOUS FINANCIAL; LOSSES FACED BY JBE IF DELIVERY OF GAS TURBINES DOES NOT TAKE PLACE IN JULY WERE FULLY DISCUSSED. REPORTEDLY ARE:

- (A) LIKELY FORFEITURE OF A \$7 MILLION PERFORMANCE BOND:
- (B) CANCELLATION OF THE SOVIET TURBINE CONTRACT IF ALTERNATIVE SOLUTIONS TO THE GE ROTORS ARE NOT FOUND IN SIX MONTHS.
- (C) POTENTIAL LOSS OF ITS \$44 MILLION INVESTMENT (UNSOLD INVENTORY) AND ITS ABILITY TO COMPETE IN THE WORLD TURBINE MARKET;
- (D) LOSSES COULD RESULT IN THE SUBSIDIARY GOING OUT OF BUSINESS;
- (E) THE SOVIET CONTRACT PROVIDES NO RELIEF THROUGH "FORCE MAJEURE" CLAUSE. INSTEAD ONLY A CLAUSE THAT ALLOWS JBE SIX MONTHS TO FIND ALTERNATIVE SOLUTION TO MEET DELIVERY SCHEDULE AND THIS GRACE PERIOD ENDS JULY 1, 1982.

JBE REPORTEDLY ENTERED THE GAS TURBINE BUSINESS IN 1967 AND WAS AWARDED THE CONTRACT FOR THE SIBERIAN PROJECT IN 1981 AT WHICH TIME THE INVESTMENTS WERE MADE. THE FIRM HAS SIX GE ROTOR PACKAGES IN INVENTORY, ALL OF WHICH WERE DELIVERED PRIOR TO THE DECEMBER 29 SANCTIONS. DELIVERIES WERE TO BEGIN ON JULY 1, SHIPMENT PRESENTLY CANNOT BE MADE DUE TO THE SANCTIONS.

598-002#370

NARA, DATE 6/12/62 CONFIDENTIAL

NATIONAL SECURITY COUNCIL MESSAGE CENTER

PAGE Ø2 OF Ø2 SECSTATE WASHDC 1669

DTG: 102005Z JUL 82 PSN: 056447

JBE BELIEVES THAT A DELAY OF 3-4 YEARS WILL RESULT IF THERE IS A NEED TO INSTALL FULLY ASSEMBLED ROTORS IN COMPRESSOR STATIONS AT THE URENGOI END OF THE PIPELINE. THE APPROACH OF INSTALLING THE ROTORS IN THE TURBINES AFTER THE LATTER ARE IN PLACE IS NOT PRACTICAL BECAUSE OF METAL SHRINKAGE.

ALSTHOM SUBSTITUTE ROTORS ARE SUBSTANTIALLY MORE EXPENSIVE THAN THE GE EQUIVALENT AND MAKES THE SOVIET CONTRACT CONSIDERALY LESS ATTRACTIVE. MOREOVER, ALSTHOM MIGHT BE AWARDED A NEW CONTRACT TO SUPPLY BOTH THE ROTOR KITS AND THE TURBINE ASSEMBLIES WITH JBE PRESUMABLY LOSING THE BUSINESS.

JOHN BROWN LTD. (HOLDING COMPANY)

JOHN BROWN COMPANY, LTD. IS A HIGHLY DIVERSIFIED CONGLOMERATE IN THE FOLLOWING BUSINESSES: GAS TURBINES (JBE) (11 PERCENT OF TOTAL SALES); PLASTICS AND TEXTILE MACHINERY (17 PERCENT); MACHINE TOOLS (11 PERCENT) AND GENERAL ENGINEERING AND MISCELLANEOUS (11 PERCENT).

IN THE FISCAL YEAR ENDING 3/81 (LATEST FIGURES AVAILABLE), JBE (ONLY 11 PERCENT OF SALES) WAS ONLY OPERATING DIVISION POSTING A LOSS. THE GROUP'S TOTAL PROFITS AFTER TAX WERE ABOUT \$400 MILLION.

THE HOLDING COMPANY'S TOTAL ASSETS WERE ABOUT \$640 MILLION (1.7 EXCHANGE RATE) WITH A TOTAL NET WORTH OF ABOUT \$180 MILLION. THIS IS A SUBSTANTIAL NET WORTH CUSHION WHICH COULD PRESUMABLY ABSORB THE LEVEL OF ANTICIPATED LOSSES FROM JBE.
WHEN PRESSED, THE JBE REPRESENTATIVE ADMITTED THAT NOT ALL OF THE \$44 MILLION INVESTED (NOW IN INVENTORY) WOULD BE LOST IF THE SOVIETS CANCELLED THEIR CONTRACT.

WE UNDERSTAND THAT THE SUBSIDIARY IS ALREADY ACTIVELY ATTEMPTING TO IDENTIFY OTHER POTENTIAL MARKETS TO RECOVER PART OF THE INVESTMENT AND THAT JOHN BROWN LTD. WILL DOWN-STREAM SUFFICIENT CASH TO KEEP JBE AFLOAT IN A "WORST CASE" SCENARIO. THERE ARE ALSO ACTIVE DISCUSSIONS BETWEEN THE COMPANY AND THE UK GOVERNMENT CONCERNING POTENTIAL GOVERNMENT INTERVENTION. THIS ALTERNATIVE IS NOT THOUGHT TO BE NECESSARY DUE TO THE OVERALL STRENGTH OF THE JOHN BROWN GROUP.

BETWEEN 1980-81 THE JOHN BROWN GROUP WAS SUFFICIENTLY STRONG TO PURCHASE AT LEAST TWO US COMPANIES; OLOFSSON CORPORATION FOR \$44.4 MILLION AND LEESONA CORPORATION (1980). THIS LATTER INVESTMENT YIELDED PROFIT OF \$10.9 MILLION IN THE PERIOD 1980-81.

INVESTORS CHRONICLE, A UK BROKERAGE REPORT, IN OCTOBER 1981 DESCRIBED JOHN BROWN LTD. AS "A FINANCIALLY SOUND COMPANY." IN FEBRUARY 1982, PROSPECTS FOR THE LARGEST DIVISION OF THE COMPANY, THE PROCESS ENGINEERING AND CONSTRUCTION DIVISION, WERE UPGRADED TO "VERY GOOD." END TEXT. STOESSEL BT

SECRET-

VIA CABLE

TO: AMBAS

AMBASSADOR JOHN LOUIS, JR. American Embassy, London

SUBJECT:

Response to Prime Minister Thatcher's Representations to the President Concerning John Brown Engineering

Attached (Tab A) is a June 25, 1982 correspondence from

Mrs. Thatcher to the President protesting the sanctions and highlighting the adverse affects on John Brown Engineering. Mrs.

Thatcher took issue with the President's comment during their

June 23 meeting in Washington that he understood John Brown

was in reasonably solid financial shape. In his response to

Mrs. Thatcher (Tab B), the President acknowledged some miscommunication on this subject and offered a full explanation

through our Embassies. You are requested ASAP to contact the
appropriate UK officials to provide this more detailed explanation

of the status of John Brown Engineering (JBE) and the holding

company John Brown Ltd. as viewed from Washington.

-- When the President cited the financial condition of John Brown, he was referring to the holding company John Brown Ltd., not the more thinly capitalized gas turbine manufacturing subsidiary John Brown Engineering. His comment was in no way intended to minimize USG concern over the acknowledged seriousness of the financial difficulties resulting from the sanctions for the subsidiary JBE. The President was merely pointing out his understanding that John Brown Ltd. will remain a going concern

SECRET Review July 2, 1988

598-002 #371 CAS DATE 7/21/00 with the continued ability to attract financing despite this extremely regrettable setback.

JBE

- -- During a meeting on June 17 between NSC staff members and other Administration officials and a representative of JBE and the UK commercial attache (John Goldstein), the serious financial losses faced by JBE if delivery of gas turbines does not take place in July were fully discussed. They reportedly are
 - (a) likely forfeiture of a \$7 million performance bond;
 - (b) cancellation of the Soviet turbine contract if alternative solutions to the G.E. rotors are not found in six months;
 - (c) potential loss of its \$44 million investment (unsold inventory) and its ability to compete in the world turbine market;
 - (d) losses could result in the subsidiary going out of business;
 - (e) the Soviet contract provides no relief through

 "Force Majeure" clause. OnlyAclause that allows JBE six

 months to find alternative solution to meet delivery schedule
 and this grace period ends July 1, 1982.
- -- JBE reportedly entered the gas turbine business in 1967 and was awarded the contract for the Siberian pipeline project in 1981 at which time the investments were made. The firm

has six G.E. rotor packages in inventory, all of which were delivered prior to the December 29 sanctions. Deliveries were to begin on July 1, but shipment presently cannot be made due to the sanctions.

- -- JBE believes that a delay of 3-4 years will result if there is a need to install fully assembled rotors in compressor stations at the Urengoi end of the pipeline. The approach of installing the rotors in the turbines after the latter are in place is not practical because of metal shrinkage.
- -- Alsthom substitute rotors are substantially more expensive than the G.E. equivalent and makes the Soviet contract considerably less attractive. Moreover, Alsthom might be awarded a new contract to supply both the rotor kits and the turbine assemblies with JBE presumably losing the business.

John Brown Ltd. (holding company)

- -- John Brown Company, Ltd. is a highly diversified conglomerate in the following businesses: Gas turbines (JBE) (11% of total sales); Process engineering and construction (50% of sales); Plastics and textile machinery (17%); Machine tools (11%) and general engineering and miscellaneous (11%).
- -- In fiscal year ending 3/81 (latest figures available),

 JBE (only 11% of sales) was the only operating division posting

 a loss. The group's total profits after tax were about \$40 million.
- -- The holding company's total assets were about \$640 million (1.7 exchange rate) with a total net worth of about \$180 million. This is a substantial net worth cushion which could presumably absorb the level of anticipated losses from JBE.

- -- When pressed, the JBE representative admitted that not all of the \$44 million invested (now in inventory) would be lost if the Soviets cancelled their contract. An intelligence report indicates that the subsidiary is already actively attempting to identify other potential markets to recover part of the investment.
- -- The intelligence report further indicates that John Brown Ltd. will down-stream sufficient cash to keep JBE afloat in a "worst case" scenario. There are also active discussions between the company and the UK government concerning potential government intervention. This alternative is not thought to be necessary due to the overall strength of the John Brown Group.
- -- Between 1980-81 the John Brown group was sufficiently strong to purchase at least two U.S. companies; Olofsson

 Corporation for \$44.4 million and Leesona Corporation (1980).

 This latter profitable investment yielded pounds sterling

 6.4 million -- amost 36% of the group's 1980-81 trading-profits
- -- <u>Investors Chronicle</u>, a UK brokerage report, in October
 1981 described John Brown Ltd. as "a financially sound company."
 In February 1982, prospects for the largest division of the company, the process engineering and construction division, were upgraded to "very good."

We clearly do not need to overwhelm the UK government, however, we feel obligated to demonstrate deeper understanding of the situation than was assumed in the June 23 meeting. In our view,

the John Brown group is not threatened by the potential losses of JBE. The fact that virtually 100% of the subsidiaries Frame V shaft gas turbine manufacturing capacity (they also produce multiple end-use gas turbines) is reportedly dedicated to the Soviet market is a risk of doing business.

RECEIVED 12 JUL 82 18

TO POINDEXTER

FROM ROBINSON

DOCDATE 12 JUL 82

10/8/9X

KEYWORDS: GREAT BRITAIN

ECONOMICS

SANCTIONS

GAS

INTL TRADE

INTL FINANCE

SUBJECT: DELAYED STATE CABLE RE JOHN BROWN LTD

DUE: STATUS IX FILES ACTION: FOR INFORMATION

FOR ACTION

FOR CONCURRENCE

FOR INFO

POINDEXTER

COMMENTS

| REF# | LOG | NSC | CIFID | (N / |) |
|--------------------|----------------|-----------------|---------|-----------|-----|
| ACTION OFFICER (S) | ASSIGNED 7/16 | ACTION REQUIRED | DUE | COPIES TO | |
| DISPATCH | | | W/ATTCH | FILEPN_ | (cr |



4678

NATIONAL SECURITY COUNCIL

July 2, 1982

CONFIDENTIAL

INFORMATION

MEMORANDUM FOR WILLIAM P. CLARK

FROM:

ROGER W. ROBINSO

SUBJECT:

President's Correspondence to Mrs. Thatcher Concerning John Brown

Engineering (JBE) and Sanctions

Attached (Tab I) is an intelligence report received in the past days which I was fortunately able to reference in your cover memo to the President. It confirms our assessment that the holding company, John Brown Ltd., is going to shore-up its ailing subsidiary (JBE). The UK government may also intervene to soften the blow and eventually work with the company concerning potential employment dislocation.

Attachment

Tab I Intelligence Report

DECLASSIFIED / RELEASED

NLS 598-002 # 372

BY CAS , NARA, DATE 3/28/01



1000

| RONALD W. REAGAN LIBRARY | | | | | |
|--|--|--|--|--|--|
| | | | | | |
| • | | | | | |
| 7 | | | | | |
| THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER LISTED ON THE WITHDRAWAL SHEET AT THE FRONT OF THIS FOLDER. | | | | | |
| , | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| • | | | | | |
| | | | | | |
| | | | | | |
| • | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

ı

THE WHITE HOUSE

WASHINGTON

CONFIDENTIAL WITH SECRET ATTACHMENT

July 2, 1982

MEMORANDUM FOR L. PAUL BREMER III

Executive Secretary Department of State

SUBJECT:

Draft Cable to AMEMBASSY London

Attached is a draft cable to Ambassador Louis to follow up on the President's letter to Mrs. Thatcher. Larry Eagleburger needs the draft cable this afternoon for a meeting with Ambassador Henderson.

J. M. Poindexter

Attachment

INCLASSIFIED UPON REMOVAL

CONFIDENTIAL WITH SECRET ATTACHMENT

ONS

10/19/98

SECRET

VIA CABLE

TO: AMBASSADOR JOHN LOUIS, JR.

American Embassy, London

SUBJECT: Response to Prime Minister Thatcher's Representations

to the President Concerning John Brown Engineering

Attached (Tab A) is a June 25, 1982 correspondence from

Mrs. Thatcher to the President protesting the sanctions and highlighting the adverse affects on John Brown Engineering. Mrs.

Thatcher took issue with the President's comment during their

June 23 meeting in Washington that he understood John Brown

was in reasonably solid financial shape. In his response to

Mrs. Thatcher (Tab B), the President acknowledged some miscommunication on this subject and offered a full explanation

through our Embassies. You are requested ASAP to contact the
appropriate UK officials to provide this more detailed explanation

of the status of John Brown Engineering (JBE) and the holding
company John Brown Ltd. as viewed from Washington.

-- When the President cited the financial condition of
John Brown, he was referring to the holding company John Brown
Ltd., not the more thinly capitalized gas turbine manufacturing
subsidiary John Brown Engineering. His comment was in no way
intended to minimize USG concern over the acknowledged seriousness
of the financial difficulties resulting from the sanctions for
the subsidiary JBE. The President was merely pointing out his
understanding that John Brown Ltd. will remain a going concern

SECRET Review July 2, 1988 598002 # 374 CAS 7/21/00 with the continued ability to attract financing despite this extremely regrettable setback.

JBE

- -- During a meeting on June 17 between NSC staff members and other Administration officials and a representative of JBE and the UK commercial attache (John Goldstein), the serious financial losses faced by JBE if delivery of gas turbines does not take place in July were fully discussed. They reportedly are:
 - (a) likely forfeiture of a \$7 million performance bond;
 - (b) cancellation of the Soviet turbine contract if alternative solutions to the G.E. rotors are not found in six months;
 - (c) potential loss of its \$44 million investment (unsold inventory) and its ability to compete in the world turbine market;
 - (d) losses could result in the subsidiary going out of business;
 - (e) the Soviet contract provides no relief through
 "Force Majeure" clause. Only clause that allows JBE six
 months to find alternative solution to meet delivery schedule
 and this grace period ends July 1, 1982.
- -- JBE reportedly entered the gas turbine business in 1967 and was awarded the contract for the Siberian pipeline project in 1981 at which time the investments were made. The firm



has six G.E. rotor packages in inventory, all of which were delivered prior to the December 29 sanctions. Deliveries were to begin on July 1, but shipment presently cannot be made due to the sanctions.

. .

- -- JBE believes that a delay of 3-4 years will result if there is need to install fully assembled rotors in compressor stations at the Urengoi end of the pipeline. The approach of installing the rotors in the turbines after the latter are in place is not practical because of metal shrinkage.
- -- Alsthom substitute rotors are substantially more expensive than the G.E. equivalent and makes the Soviet contract considerably less attractive. Moreover, Alsthom might be awarded a new contract to supply both the rotor kits and the turbine assemblies with JBE presumably losing the business.

John Brown Ltd. (holding company)

- -- John Brown Company, Ltd. is a highly diversified conglomerate in the following businesses: Gas turbines (JBE) (11% of total sales); Process engineering and construction (50% of sales); Plastics and textile machinery (17%); Machine tools (11%) and general engineering and miscellaneous (11%).
- -- In fiscal year ending 3/81 (latest figures available),

 JBE (only 11% of sales) was the only operating division posting
 a loss. The group's total profits after tax were about \$40 million.
- -- The holding company's total assets were about \$640 million (1.7 exchange rate) with a total net worth of about \$180 million. This is a substantial net worth cushion which could presumably absorb the level of anticipated losses from JBE.

- -- When pressed, the JBE representative admitted that not all of the \$44 million invested (now in inventory) would be lost if the Soviets cancelled their contract. An intelligence report indicates that the subsidiary is already actively attempting to identify other potential markets to recover part of the investment.
- -- The intelligence report further indicates that John Brown Ltd. will down-stream sufficient cash to keep JBE afloat in a "worst case" scenario. There are also active discussions between the company and the UK government concerning potential government intervention. This alternative is not thought to be necessary due to the overall strength of the John Brown Group.
- -- Between 1980-81 the John Brown group was sufficiently strong to purchase at least two U.S. companies; Olofsson Corporation for \$44.4 million and Leesona Corporation (1980).

 This latter prefitable investment yielded pounds sterling 10.9

 6.4 million -- amost 36% of the group's 1980-81, trading profits.
- -- <u>Investors Chronicle</u>, a UK brokerage report, in October 1981 described John Brown Ltd. as "a financially sound company." In February 1982, prospects for the largest division of the company, the process engineering and construction division, were upgraded to "very good."

We clearly do not need to overwhelm the UK government, however, we feel obligated to demonstrate deeper understanding of the situation than was assumed in the June 23 meeting. In our view,

the John Brown group is not threatened by the potential losses of JBE. The fact that virtually 100% of the subsidiaries Frame V shaft gas turbine manufacturing capacity (they also produce multiple end-use gas turbines) is reportedly dedicated to the Soviet market is a risk of doing business.

5

62 JU 7 P3: 39



THE WHITE HOUSE



| MESSAGE NO | 851 | CLASSIFI | CATION_ | S | ECH | | 13.00g | |
|---------------|------------------------|-----------|---------|--|--|---|---|---|
| FRON JOHN | POINT | EXTER | | 456 | -2257 | | with | \$ id . |
| (NAM | E) | | | (EXTE | MSION) | (A | DON WHE | Br) |
| MESSAGE DESCR | IPTION | DRAFT | CAB | LE | 70 | grande dans he grande dans he | n Maria Mangarena Maria Mangarena | |
| ` | | AME | MBA: | 554 | LONI | DON | | - |
| TO (AGENCY) | DELI | VER TO: | • | | DEPT/ROO | | 347 | |
| STATE | 1. | PAUL BREM | CK FIL | | | - | | |
| | | CC.S | 10 | <u>. </u> | | | <u> </u> | - |
| | and Garden gradients (| <u> </u> | 13 | a di Alian Un Salan Million di Haman | | and and | | iethorotei : |
| | t all experience. | | | - 1987: | To the same of the same | | | . ا |
| | | | | Armonia de la composición del composición de la composición de la composición de la composición del composición de la co | 3 | | | |
| REMARKS: | | | | | | | and the same of | |
| | | | | · · · · : · | the state of the s | · • • • • • • • • • • • • • • • • • • • | and a second | 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |

THE WHITE HOUSE

WASHINGTON

MEMORANDUM

6/21/82

TO:

WILLIAM CLARK

FROM:

AAR FREDERICK J. RYAN, JR.

SUBJ:

APPROVED PRESIDENTIAL ACTIVITY

PLEASE IMPLEMENT THE FOLLOWING AND NOTIFY AND CLEAR ALL PARTICIPANTS. THE BRIEFING PAPER AND REMARKS SHOULD BE SUBMITTED TO RICHARD DARMAN BY 3 P.M. OF THE PRECEDING DAY.

MEETING:

with Prime Minister Thatcher

DATE:

June 23, 1982

TIME:

5:00 pm

DURATION:

60 minutes

LOCATION:

Oval Office

REMARKS REQUIRED:

Yes

MEDIA COVERAGE:

Coordinate with Press Office

FIRST LADY

PARTICIPATION:

No

REMARKS REQUIRED

- cc: A. Bakshian
 - M. Brandon
 - R. Darman
 - R. DeProspero
 - K. Duberstein
 - D. Fischer
 - C. Fuller
 - E. Hickey
 - M. McManus
 - E. Rollins
 - C. Tyson

C. Romero

B. Shaddix

W. Sittmann

L. Speakes

S. Studdert

WHCA Audio/Visual WHCA Operations

- R. Williamson
- N. Wormser
- A. Wrobleski
- M. Wheeler

MEMORANDUM

Tresident has seen____

4291 add-on

SECRET

THE WHITE HOUSE

WASHINGTON

CHS DATE 7/21/00

INFORMATION

June 22, 1982

MEMORANDUM FOR THE PRESIDENT

FROM:

WILLIAM P. CLARK WAR

SUBJECT:

Your Wednesday, June 23 Meeting with UK Prime

Minister Thatcher

Issue

How should you most effectively use your time with Mrs. Thatcher?

Facts

Margaret Thatcher, whom you will be seeing for the fourth time this month in as many cities, comes here still riding high on the triumph of British arms in the Falklands. Buoyed by political popularity at home and the psychological lift of enhanced British stature abroad, she has the bit firmly in her teeth and will likely sound a theme which has already received a good deal of public play ("We have not sent British troops and treasure 8000 miles to establish a UN trusteeship").

Mrs. Thatcher will register disappointment over last week's sanctions decision which affects a company (John Brown) she claims has considerable economic significance in Britain (she wrote to you about this case in some detail weeks ago); she might link this issue to European unhappiness over general U.S.-Community economic tensions, including our anti-dumping actions on imported steel. She will also express, as she did in London and in her most recent correspondence, her growing concern over the course of events in the Middle East. But these two issues will be, from our point of view, relatively less important than the Falklands.

Discussion

While addressing her concerns over the extraterritoriality issue and providing a readout on the Begin meeting, your main objective with Mrs. Thatcher should be to reiterate our view that "a just war requires a just peace", one which both sides can accept. You will be laying down a marker, noting that an indefinitely prolonged military occupation of the Falklands is in neither UK nor US longterm interests and that our support for the British position can only continue if there is eventual progress toward a negotiated settlement. (In this connection you might want to consider raising

SECRET Review on 6/22/88



cc Vice President
Ed Meese
Jim Baker
Mike Deaver



the issue of lifting U.S. economic sanctions against Argentina as the EC countries did last Sunday.) Undoubtedly Mrs. Thatcher will be cool to such a line and will offer little evidence at this point of any willingness to move ahead on a negotiating track. Nevertheless, as the initial euphoria of British military success wears off, and as she confronts a less dramatic but more difficult posthostilities phase, it is probable that she will begin to unbend. Your cautionary note on Wednesday afternoon can help point her in the direction of necessary reasonableness and reconciliation.

Al Haig's memo (Tab A) provides appropriate background and talking points for the three key issues you will be discussing (Falklands, East-West, Middle East) and includes material on additional subjects Mrs. Thatcher may wish to raise, time permitting.



RONALD W. REAGAN LIBRARY

| - | |
|------------------------------------|---------------------------------------|
| | |
| THIS FORM MARKS THE FILE LOCATIO | ON OF ITEM NUMBER 1844. LISTED ON THE |
| WITHDRAWAL SHEET AT THE FRONT OF T | THIS FOLDER. |
| | |
| | • |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | • |
| | |
| | |
| | |
| | |

DEPARTMENT OF STATE BRIEFING PAPER

CONFIDENTIAL

MIDDLE EAST

Ambassador Habib is trying to develop a political consensus in Lebanon where none has existed for several years. While he has been successful in achieving an agreement on a basic goal — the need for a strengthened central government — he is having difficulty in persuading the Lebanese players to make the urgent political decisions necessary to achieve this goal. Largely as a result of Ambassador Habib's persuasive efforts, the new National Salvation Council finally agreed to meet on June 20 and will meet again on June 22. The Lebanese executive authority — probably through the Council — must make the decisions necessary to inaugurate urgent negotiations between the Government of Lebanon and the Palestinian Liberation Organization fighters and other armed Lebanese elements.

In the meantime, it is imperative that the Israelis retain pressure on west Beirut but through a cease-fire in place. They must, however, withdraw from the Baabda area in order to remove the impression that the Lebanese government is acting only under Israeli pressure.

It is envisioned that a follow-on negotiation between the PLO and the Lebanese authority would remove the PLO as a state-within-a-state in Lebanon, transform it into a community responsive to the authority of the Lebanese government, and permit the safe passage of the PLO leadership cadre out of Lebanon.

The very important issues of Israeli-Syrian disengagement, Israeli withdrawal, and the arranging of a peacekeeping force in a buffer zone in southern Lebanon must be taken up as soon as the outcome of the West Beirut-PLO issues are resolved. The key to all our efforts in Lebanon is the strengthening of the Lebanese government and extension of its authority, the issue for which Ambassador Habib is working so intensively at the moment. Mrs. Thatcher will be very interested in our intentions with regard to resolving the Palestinian issue. We must impress upon her our resolve to make early progress on this through intense efforts to build on progress already made within the Camp David framework. The President responded on June 19 to Prime Minister Thatcher's letter on Lebanon and undertook to continue to consult closely on these issues.

-CONFIDENTIAL

NLS 598-0021 318

CONFIDENTIAL

EAST/WEST RELATIONS

On East/West relations Mrs. Thatcher has been perhaps your strongest supporter among Allied heads of government since you took office. Her views on the nature of Communism, the Soviet threat and the Western posture required to deal with them are robust. She has emphasized cooperation and teamwork in developing a united Alliance approach to East/West problems.

Partly because Britain has fewer economic ties with the East than its European partners, it has also been more helpful to our efforts to achieve greater discipline and stringency, keyed to Soviet behavior, in the economic field. Friday's NSC decision as it effects John Brown, Ltd., a British company operating in a high-unemployment Scottish area, will be all the more painful in light of this pattern of British good will. The Prime Minister may suggest that she will be under strong Parliamentary pressure to invoke British law against the application of the NSC decision in the UK. (See Background Paper on Economic Sanctions Against USSR).

CONFIDENTIAL

RDS 1,3 6/22/02

DECLASSIFIED

NLS _598-002#379

BY __HOT__ NARA, DATE 6/12/02



ECONOMIC SANCTIONS AGAINST THE USSR

The Europeans, including Prime Minister Margaret Thatcher, are unhappy with the President's decision of June 18 to expand export controls on US oil and gas equipment and technology originally adopted in December following the imposition of martial law in Poland.

The December sanctions blocked the sale of all US produced oil and gas equipment and technology to the Soviets. The most significant transaction to be affected was a contract under which GE was to deliver \$175 million work of rotors to several European affiliates (including John Brown Ltd. in the UK) for use on the West Siberian pipeline. The President's June 18 decision reaffirms the earlier sanctions and extends controls to equipment manufactured overseas by US subsidiaries as well as that produced by foreign companies on the basis of US technology.

The Prime Minister is likely to focus on the important economic losses our decision may cause John Brown, Ltd. It has \$279 million in pipeline contracts with the Soviets which are dependent on receipt of GE rotors.

The British have claimed that nonfulfillment of these contracts could force the financially troubled firm into bankruptcy, with politically damaging increases in unemployment, and the Prime Minister has personally written the President twice to urge that our sanctions be eased to permit the deliveries of the necessary rotors.

In addition the British have been among the most vociferous critics of US efforts to apply our laws and regulations in foreign jurisdictions. The British have blocking legislation on the books to prevent UK companies from complying with US laws if we try to enforce them in Britain, and can be expected to use it if necessary. This further cooperation on limiting Western credits to the Soviets may also be in jeopardy from this decision.

-CONFIDENTIAL

DECLASSIFIED

NLS 598-002# 380

BY NARA, DATE 6/12/02

UNCLASSIFED

STEEL

The Commerce Department announced on June 11 its preliminary findings that imports of steel products from nine countreis -- including the UK -- are benefitting from government subsidies.

Effective from that date, US importers of these products from these countries will be required to post cash or a bond equal to the estimated subsidy to ensure payment of countervailing duties when the final findings are made.

The findings followed investigation of complaints from the US steel industry claiming that the imports were being subsidized.

The Commerce Department will make its final subsidy determinations by August 24.

The International Trade Commission must then finally determine whether the subsidized imports injure or threaten to injure the US industry.

Any countervailing duty orders will be issued by October 15.



PRESIDENTIAL REMARKS AT THE END OF HIS JUNE 23, 1982 MEETING WITH UK PRIME MINISTER MARGARET THATCHER

It has been good to welcome the Prime Minister to Washington, even if only for an afternoon's visit. I was delighted we could continue our conversations from Paris, London and Bonn on the whole host of issues where our cooperation is so close.

The fighting in the South Atlantic has stopped since the Prime Minister and I last met. We believe that a fundamental principle of international society -- that force not be used to settle disputes -- was at stake in the conflict. And we acted accordingly.

We also discussed other issues, including a number of economic questions, the future of East/West relations, and the crucial role played by events in Poland and Afghanistan. We share the commitment to meaningful arms control negotiations with the Soviet Union.

With respect to the Middle East, we consulted about what we could do to promote a lasting and just peace in that region so important to us, especially in Lebanon.

The Prime Minister has come to us at a particularly auspicious moment, the birth of the heir to the throne. I have every hope, Margaret, that you will carry back to London the fondest good wishes of the American people, of Nancy and of myself to the Prince and Princess of Wales and their little son. Thank you for coming.

4291 add-on

MEMORANDUM

NATIONAL SECURITY COUNCIL

UNCLASSIFIED W/SECRET ATTACHMENT

June 22, 1988

ACTION

SIGNED

MEMORANDUM FOR WILLIAM P. CLARK

THROUGH:

FROM:

JAMES M. RENTSCHLER

SUBJECT:

President's Meeting with Margaret Thatcher

(Wednesday, June 23 - 5:00 p.m.)

Your memo to the President (Tab I) conveys Al Haig's recommendations on the tack to take with Mrs. Thatcher tomorrow (Tab A) and incorporates talking points developed by me and other in-house hands (notably Geoff Kemp/Howard Teicher for the Middle East and Roger Robinson for economic sanctions).

Roger Fontaine and Alfonzo Sapia-Bosch concur.

RECOMMENDATION:

OK NO

That you sign the memo to the President at Tab I.

Attachments:

Tab I

Clark memo to President

Tab A Haig memo

MEMORANDUM

ACTION

THE WHITE HOUSE

WASHINGTON

June 22, 1982

MEMORANDUM FOR MICHAEL K. DEAVER

FROM:

WILLIAM P. CLARK

SUBJECT:

pe OK WWD with President's Meeting with Prime Minister Thatcher:

Recommended Structure and Composition

Tomorrow's meeting with Mrs. Thatcher should be structured to include a restricted session in the Oval Office, followed by an expanded session in the Oval Office. The participants would be as listed below:

Restricted Session in Oval Office

US

UK

The President

Prime Minister Thatcher

Expanded Session in Oval Office

The President The Vice President Secretary Haig William P. Clark James Rentschler (NSC notetaker) Prime Minister Thatcher Clive Whitmore (Private Secretary to the Prime Minister) David Gillmore (Assistant Undersecretary for Defense) Ian Gow (Parliamentary Secretary)

MEMORANDUM

NATIONAL SECURITY COUNCIL

June 22, 1982

ACTION

MEMORANDUM FOR WILLIAM P. CLARK

THROUGH:

CHARLES P. TYSON

FROM:

JAMES RENTSCHLER

SUBJECT:

President's Meeting with Mrs. Thatcher:

Recommended Participants

I recommend that tomorrow's meeting with Prime Minister Thatcher be structured to include a restricted session in the Oval Office, followed by an expanded meeting in the Cabinet Room. Your memorandum to Mike Deaver at Tab I provides a rundown of participants for each meeting.

RECOMMENDATION

That you sign the memorandum to Mike Deaver at Tab I.

Approve Disapprove

Attachment Tab I - Memo to Deaver



NATIONAL SECURITY COUNCIL WASHINGTON, D.C. 20506

CONFIDENTIAL

June 21, 1982

MEMORANDUM FOR L. PAUL BREMER III

Executive Secretary Department of State

SUBJECT:

President's Meeting with Prime Minister Thatcher

The President will have an office meeting with Mrs. Thatcher on Wednesday afternoon, June 23. In preparation for that occasion, the Department is requested to provide the following materials:

- -- recommended talking points and background papers;
- -- recommended text for a Presidential departure statement following conclusion of the meeting;
- -- recommended list of meeting participants.

The NSC will need to receive this by no later than noon on Tuesday, June 22. Thank you for your assistance.

Michael O. Wheeler Staff Secretary

CONFIDENTIAL Review on 6/21/88

CUS

10/8/98



WASHFAX RECEIP 82 J#:21, P3: 01 CLS IDKIG HESSAGE NO. 769 CLASSIFICATION CO.C. NSC/S MESSAGE DESCRIPTION DEPT/MOON NO. Sec. 25. TO (AGENCY) DELIVER TO: 1. Paul Borner III REPURING:



MEMORANDUM 4291 add-on

NATIONAL SECURITY COUNCIL

| ONE | IDE | YTT? | A.T. | ـــــ |
|-----|-----|------|------|-------|
| | | | | |

June 21, 1982

ACTION

MEMORANDUM FOR MICHAEL O. WHEELER

FROM:

JAMES MARENTSCHLER

SUBJECT:

Tasker to State on Thatcher Visit

As per guidance from John Poindexter.

Your memo to Bremer (Tab I) tasks State with preparation of briefing materials for use with the meeting the President will have with UK Prime Minister Margaret Thatcher on Wednesday afternoon, June 23 (exact time has yet to be set, but John thinks it will be 5:00 p.m.).

RECOMMENDATION:

| OK | NO | | | | | | | | | | |
|----|----|------|-----|------|-----|------|----|--------|----|-----|---|
| | | That | you | sign | the | memo | to | Bremer | at | Tab | I |

By Cas

10/8/8/

CONFIDENTIAL Review on 6/21/88



THE WHITE HOUSE WASHINGTON

4291 podd-on

MEMORANDUM

6/21/82

TO:

WILLIAM CLARK

FROM:

AjK FREDERICK J. RYAN, JR.

SUBJ:

APPROVED PRESIDENTIAL ACTIVITY

PLEASE IMPLEMENT THE FOLLOWING AND NOTIFY AND CLEAR ALL PARTICIPANTS. THE BRIEFING PAPER AND REMARKS SHOULD BE SUBMITTED TO RICHARD DARMAN BY 3 P.M. OF THE PRECEDING DAY.

MEETING:

with Prime Minister Thatcher

DATE:

June 23, 1982

TIME:

5:00 pm

DURATION:

60 minutes

LOCATION:

Oval Office

REMARKS REQUIRED:

Yes

MEDIA COVERAGE:

Coordinate with Press Office

FIRST LADY

PARTICIPATION:

No

REMARKS REQUIRED

cc:

A. Bakshian

M. Brandon

R. Darman

R. DeProspero

K. Duberstein

D. Fischer

C. Fuller

E. Hickey

M. McManus

E. Rollins

C. Tyson

C. Romero

B. Shaddix

W. Sittmann

L. Speakes

S. Studdert

WHCA Audio/Visual WHCA Operations

R. Williamson

N. Wormser

A. Wrobleski

M. Wheeler

THE WHITE HOUSE

WASHINGTON

ACTION

MEMORANDUM FOR MICHAEL K. DEAVER

FROM:

WILLIAM P. CLARK

SUBJECT:

President's Meeting with Prime Minister Thatcher:

Recommended Structure and Composition

Tomorrow's meeting with Mrs. Thatcher should be structured to include a restricted session in the Oval Office, followed by an expanded session in the Cabinet Room. The participants would be as listed below:

Restricted Session in Oval Office

US

UK

The President
The Vice President
Secretary Haig
William P. Clark
James Rentschler (NSC notetaker)

Prime Minister Thatcher
Ambassador Henderson
Clive Whitmore (Private
Secretary to the Prime
Minister)

Expanded Session in Cabinet Room

UK

UK

The President
The Vice President
Secretary Haig
Secretary Weinberger
Secretary Baldrige
Edwin E. Meese, III
James A. Baker, III
Michael K. Deaver
William P. Clark
James Rentschler

Prime Minister Thatcher
Ambassador Henderson
Clive Whitmore
David Gillmore (Assistant
Undersecretary for Defense
Affairs)
Ian Gow (Parliamentary

an Gow (Parliamentary Secretary)

John Coles (Private Secretary to the Prime Minister)

RECOMMENDATION

| That you approve the above recommend | ded structure and composition. |
|--------------------------------------|--------------------------------|
|--------------------------------------|--------------------------------|

| Approve | | Disapprove | |
|---------|--|------------|--|
|---------|--|------------|--|

RECEIVED

Package # 4291

226

00 JUN 22 AII: 35

| | SEQUENCE TO | HAS SEEN | ACTION |
|---------------------------------|------------------------|--------------------------|--------|
| John Poindexter | | (// | |
| Bud McFarlane | 2 | m | |
| Jacque Hill | 3 | | |
| Judge Clark | 4 | | A |
| John Poindexter | | | |
| Staff Secretary | | | |
| Sit Room | | | |
| I-Information A-Acccc: VP Meese | DISTRIBUTIO Baker D | D–Dispatch N eaver | |
| | COMMENTS | | |
| URGE | NT. | | |

National Security Council
The White House

Package # 429/

| | SEQUENCE TO | HAS SEEN | ACTION |
|-------------------|-------------|----------|--------|
| John Poindexter | | - Im | |
| Bud McFarlane | | | |
| Jacque Hill | 3 | | - |
| Judge Clark | 4 | | # |
| John Poindexter | - | | |
| Staff Secretary | | | |
| Sit Room | | | · · |
| | | | |
| I-Information A-A | | | |
| 2 | DISTRIBUTI | ON | |
| cc: VP Mees | Baker Baker | Deaver | |
| Other | | | |

COMMENTS

URGENT

| WHSR ROUTE SI | LIP | Time Stamp |
|------------------|-----|-------------------------------|
| STAFF · | C/O | RECEIVED |
| Clark | | 82 JUN 19 P 5: 43 |
| McFarlane | C | |
| Poindexter | e | - WHIT PUSE SITUATION ROOM |
| | 1 | |
| | | |
| Merchant | | · |
| NSC S/S | C | |
| C : Copy | | O: Original |

,

.

WASHFAX RECEIPT DEPARTMENT OF STATE

S/S # 8217250

*82 JN119 P4:36

82 JU

ATHER BOOM CK 10/1/1/

| MESSAGE NO. 000515 | CLASSIFICATION_ | SECRET | | No. Pages 2 |
|-------------------------|------------------|----------|------------|---|
| ROM: Nils J. Swanson | s/s-I | 2383 | 8 | 7241 |
| (Officer name) | (Office symbol) | (Extensi | on) | (Room number) |
| MESSAGE DESCRIPTIONdune | 19, 1982 memora | andum to | the Presid | ent from |
| Secretary Haig - Subjec | t: Falklands Cr. | isis. | | |
| - 111 | | | | P Merchel 4 d disease Millermanner rap 4 and 4 pri sprangepapapapan |
| O: (Agency) DELIVER | TO: | Ę | Extension | Room No. |
| NSC Willi | am Clark | , | | |
| | ; | i | | |
| | | , | | |
| | | | 1.5 | |
| : | | | | 3 |
| | | | | |
| OR: CLEARANCE | INFORMATION | PER REC | UEST T | COMMENT |
| ON. CLEARANCE | THEORIGIA FIGHT | FERREC | 10E31 [| COMMENT |
| IEMARKS: | | | ** | |
| | ~ · | | - | |
| | | | | |
| | | | | |
| | | | Ma | |
| | C/C O#: | | | |

RONALD W. REAGAN LIBRARY

| THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER 15 - HISTED ON THE |
|---|
| WITHDRAWAL SHEET AT THE FRONT OF THIS FOLDER. |
| |
| |
| |
| |
| |
| |
| ı |
| |
| |
| |
| |
| • |
| |
| |
| |
| |



STEEL

The Commerce Department announced on June 11 its preliminary findings that imports of steel products from nine countreis -- including the UK -- are benefitting from government subsidies.

Effective from that date, US importers of these products from these countries will be required to post cash or a bond equal to the estimated subsidy to ensure payment of countervailing duties when the final findings are made.

The findings followed investigation of complaints from the US steel industry claiming that the imports were being subsidized.

The Commerce Department will make its final subsidy determinations by August 24.

The International Trade Commission must then finally determine whether the subsidized imports injure or threaten to injure the US industry.

Any countervailing duty orders will be issued by October 15.



THE SECRETARY OF STATE WASHINGTON

June 19, 1982

- MEMORANDUM FOR THE PRESIDENT

From:

2 22

Alexander M. Haig, or

Subject: Falklands Crisis

Our objectives at this point are to end hostilities and to begin to heal the wounds in US/Latin American relations, while continuing to give the British as much support as possible.

The uncertain political situation in Buenos Aires may make it impossible for the Argentines to agree to end hostilities, though they do not appear to have the stomach actually to go on fighting. There is, however, a chance the new junta will come to terms. Most of the top army generals are reported to support an end to hostilities.

In London, Prime Minister Thatcher is understandably riding the crest of the wave. Thus far, we have not pushed her on the longer-term aspects of the Falklands crisis, recognizing her need to deal with the immediate military problems. However, the time is now approaching when we must discuss with Mrs. Thatcher issues such as the U.S. sanctions against Argentina, levels of future US support for UK activities and long-term British plans for the Islands.

Mrs. Thatcher currently plans to arrive in New York June 22 for the SSOD. I suggest you invite her to stop in Washington on her way home to discuss the Falklands. She is lunching with the Secretary-General on Wednesday but would be available for a meeting in Washington Wednesday afternoon or evening.

If you agree to a meeting, I could issue the invitation quickly through Ambassador Henderson.

| Approve | * | Disapprove | 1 | |
|---------|---|------------|---|--|
| | | | | |
| | | | | |

SECRET

RDS-1 6/19/02

NLS 598-002#386

BY NARA, DATE 6/12/08

DRAFT MESSAGE TO PRIME MINISTER THATCHER

Dear Margaret:

In view of the need for continuing close consultations between us on the situation in the Falklands, I would like to invite you to stop in Washington on June 23 as you return to London from the UN Special Session on Disarmament.

This would be an excellent opportunity for us to exchange views on the overall situation in the South Atlantic, including the sanctions which the United States is currently applying against Argentina, US support for future UK activities and longer-term political developments in the area.

Our discussions here would also enable us to review developments in Argentina and to consider the options open to the United Kingdom and the United States for working together to achieve a resolution of the crisis.

I hope that we can meet in Washington next week. Sincerely,

/s/ Ronald Reagan

0451 7/21/00

SECRET

227

National Se rity Council The White House

Package # 429/

| John Poindexter Bud McFarlane Jacque Hill Judge Clark John Poindexter Staff Secretary | SEQUENCE TO 1 2 3 4 | M M | ACTION |
|---|----------------------|------------|---|
| Sit Room | | - | |
| I-Information A-Ac | tion R-Retain | D-Dispatch | *************************************** |
| | DISTRIBUTION | ON | |
| cc: VP Meese | Baker | Deaver | |
| Other | • | | |
| | COMMENT | S | |
| Itale projec | o T | Litche | - mest |

THE WHITE HOUSE WASHINGTON

6/23

Judge, The State pages on Thatcher visit cam in last night after om paper had gone To the President. Jim Rentselle dreamt feel like it needs to go to the bresident, but there is one item we didn't cover - Steel. On the way back from CIA you may want to show it to him for bulground.

Joh

| ISC/S PROP | FILE | SECRET | | _ | | ID 820 | 4291 |
|------------|------------------------------|--------------|-------------|------------------|------------|-----------|------------|
| • | · , | | | | RECEIVED | 21 JUN | 82 10 |
| TO | PRESIDENT | FROM | HAIG, A | | DOCDATE | 19 JUN | 8 2 |
| man | | | WHEELER | | | 21 JUN | 82 |
| | White H | 10/8/98 | RENTSCHLER | 2 | | 22 JUN | 82 |
| KEYWORDS: | FALKLAND ISLAN | | GREAT BRIT | PAIN | ТНАТСНЕ | ER, MARGA | ARET |
| SUBJECT: | FALKLANDS CRISI | | | ON TO THATC | HER TO MEE | ST W/ PR | ES |
| ACTION: | PREPARE MEMO FO | OR CLARK | DUE: 2 | 22 JUN 82 S' | ratus P/X | FILES | |
| | FOR ACTION | | FOR CONCL | JRRENCE | I | FOR INFO | |
| | RENTSCHLER | FONTAIN | E | | SA | APIA-BOS | СН |
| | | | | | WI | HEELER | |
| COMMENTS | **LOGGED FM LD | K COPY | | | | | |
| REF# | | LOG | | NSCIF | ID | (C | /) |
| ACTION OF: | FICER (S) ASS: $\frac{4}{6}$ | IGNED Addor | ACTION REQU | JIRED Latur L | DUE (| COPIES T | O MAO |
| 110-1 | - 61 | 22 Whee | le sel | Menno | to Bren | e- | 2) 1101) |
| | - 6/ | ir Cla | h spl | Memo | te Den | en | |

DISPATCH al by cox W/ATTCH FILE PA' (C)

RECEIVED 21 JUN 82 10

TO, PRESIDENT

FROM HAIG, A

DOCDATE 19 JUN 82

| | DEGLASS | | | |
|-----|---------|------------|--------|---|
| CXS | | ee, August | 10/4/9 | V |

KEYWORDS: FALKLAND ISLANDS

GREAT BRITAIN

THATCHER, MARGARET

ARGENTINA

CM

| | | | | | G1.DT1. D0.GGV |
|----------|------------------|--------------|------------|----------------|----------------|
| | FOR ACTION FOR C | | FOR CONCUR | RENCE | FOR INFO |
| ACTION: | PREPARE MEMO FO | R CLARK | DUE: 21 | JUN 82 STATUS | S FILES |
| | ON JUN 23 | | | | · |
| SUBJECT: | FALKLANDS CRIST | S % POSSIBLE | INALLALTON | TO THATCHER TO |) MEET W/ PRES |

RENTSCHLER

FONTAINE

SAPIA-BOSCH

WHEELER

ino by the time this transfer URGENT COMMENTS **LOGGED FM LDX COPY

| REF# | LOG | NSO | CIFID | (C / |) |
|-------------------|-----|-----------------|---------|--------------|------|
| ACTION OFFICER (S | | ACTION REQUIRED | DUE | COPIES TO | |
| DISPATCH | | | W/ATTCH | FILE PA ~ (C | con) |