

# Ronald Reagan Presidential Library

## Digital Library Collections

---

This is a PDF of a folder from our textual collections.

---

**Collection:** Reagan, Ronald: 1980 Campaign Papers,  
1965-1980

**Series:** XV: Speech Files (Robert Garrick and Bill Gavin)

**Subseries:** A: Bob Garrick File

**Folder Title:** [Drafts – Energy]

**Box:** 436

---

To see more digitized collections visit:

<https://www.reaganlibrary.gov/archives/digitized-textual-material>

To see all Ronald Reagan Presidential Library Inventories, visit:

<https://www.reaganlibrary.gov/archives/white-house-inventories>

Contact a reference archivist at: **reagan.library@nara.gov**

Citation Guidelines: <https://reaganlibrary.gov/archives/research-support/citation-guide>

National Archives Catalogue: <https://catalog.archives.gov/>

*Last Updated: 10/12/2023*

ENERGY

*At least, that's what*  
America is at war. ~~xxxx~~ President Carter told us ~~se~~ a couple of  
Aprils ago, when he declared ~~that the~~ <sup>the</sup> energy crisis <sup>to be</sup> the moral  
equivalent of war. If that's ~~the~~ <sup>and the conditions are rising;</sup> ~~xxxx~~ case, then ~~xxx~~ America's  
consumers are its shock troops, "We are being asked to drive less,  
pay more, tighten belts, heat less, and wear ~~warm~~ sweaters, all  
in the name of sacrifice, ~~until we can~~ <sup>to</sup> defeat that ~~amorphous~~ <sup>far away</sup>  
~~xxxxx~~ menace called CPEC. <sup>9</sup> Meanwhile, the government battles back  
with DOE, EEC, ~~EAB~~, and <sup>a panoply of</sup> other paper solutions to the crisis. ~~While~~  
~~we haven't come to shooting yet,~~ <sup>Seventies and</sup> we face in the energy war ~~a~~ of the  
eighties a quagmire as morally devastating ~~xxxxxxxxxxxx~~ and tactically  
ineffectual as the Vietnam War of the sixties. And unless we  
adopt a winning strategy now, in a ~~few~~ short tomorrows  
we will have to accept <sup>energy</sup> a "Peace With Honor" ~~which~~ <sup>that</sup> ~~is~~ <sup>will be</sup> no more than  
the moral equivalent of defeat.

<sup>2. last</sup>  
A defeat, you will recall, is what the United States  
suffered in Vietnam. As inglorious as the loss was diplomatically,  
however, the greatest immorality of that war was that our government  
sent <sup>~50</sup> ~~xx,000~~ ~~xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx~~ <sup>troops</sup> to their deaths without  
ever attempting to win. ~~xxxxxxx~~ Our policy-makers asked  
our young men to fight and die, while they debated how not to  
offend the enemy. The result was a decade of despair and dissent, <sup>with</sup>  
the protest march nearly <sup>as its</sup> ~~became~~ ~~a~~ national symbol.

~~If you haven't noticed,~~ <sup>yet</sup> the protest march has returned. ~~xxxxx~~ In  
October, thousands of people flocked to the streets in 100 cities  
to declaim against high energy prices, <sup>as yet</sup> ~~and~~ well they should; we've  
been in a permanent state of energy crisis since 1973, gasoline  
prices have nearly tripled, and fuel shortages of one kind or another  
have become almost commonplace. <sup>As yet</sup> ~~xx~~ the government is asking the  
American people to sacrifice their lifestyles, without even attempting  
to win the energy war. This kind of ~~xxxxix~~ policy -- one that condemns

the U. S. energy consumer to intermittent shortages, tight supplies, and ~~most~~ ever-increasing fuel prices -- is one which cannot -- and should not -- be tolerated.

Instead, U. S. energy policy should ~~be aimed toward~~ <sup>have as its purpose</sup> ~~providing~~ <sup>two basic goals:</sup> stable long-run prices, ~~and~~ <sup>and</sup> adequate domestic supplies of fuel, ~~is should also hold our energy policy so that it is equitable and protects the environment. Any policy which fails to meet these goals does not serve the interests of the American people.~~

Unfortunately, current U. S. energy policy <sup>instead of</sup> ~~does not meet~~ these goals. ~~In fact, xxxxxxxxxxxx in many cases it makes them more difficult to meet. But before we decide on how U.S. policy can be set right, them, How do we get back on the right track? That's a difficult question, but it is one we must answer sincerely, competently, and forcefully. Before we do so, though, we first must ask how we got where we are, and where it is we are going.~~

America's energy policy is a ~~series~~ <sup>policy-making</sup> of patchwork regulations, ~~and~~ <sup>bureaucracies</sup> crafted to meet a specific emergency and then left in place, ~~to~~ becoming permanent rules. This haphazard ~~xxxxxxxxxxxx~~ <sup>policy-making</sup> approach to making policy began all the way back in 1938, when Congress created the Federal Power Commission to regulate the natural gas pipelines. <sup>Then,</sup> In 1954, the Supreme Court declared that ~~Congress~~ <sup>was to be regulated</sup> had intended ~~to regulate~~ <sup>the agency</sup> natural gas prices as well. ~~Congress and the President could never agree to lift~~ <sup>we have lifted;</sup> The Court-imposed controls, ~~to this day, 35 years later, natural gas price~~ <sup>regulation</sup> ~~remains~~.

~~XX~~ In 1971, President Nixon imposed wage and price controls. Although he eventually lifted the controls on other prices, those on oil remained.

In 1973, <sup>during</sup> ~~following~~ the Arab oil embargo, the Federal Energy Office was created, <sup>and</sup> ~~this office then enacted~~ emergency price-control and fuel-allocation rules. These were all new concepts, designed to <sup>get what passed after the emergency:</sup> meet a specific emergency, ~~to~~ <sup>be</sup> the first federal agency to deal with energy on a broad scale, the first federal allocation rules

3  
the  
to control <sup>the</sup> production and ~~and~~ distribution of fuels, and the first  
controls on gasoline prices. ~~Even after the emergency, all three~~  
~~of these new concepts remained~~ to become permanent features of  
federal energy policy:

About the same time, the <sup>federal</sup> government pioneered the concept of  
mandatory conservation. By threatening to withhold federal highway  
funds, it ~~caioled~~ the states into ~~lowering~~ the speed limits to  
55 miles per hour. ~~Though~~ these speed limits were meant to be  
temporary expedients to help us through the embargo, they remain  
today, to the consternation of many thousands of truck ~~drivers and~~  
cross-country drivers.

President Carter has taken these prior controls as a foundation,  
and has expanded federal regulation of energy from there. In 1977,  
he created the \$11 billion, 20,000-employee Department of Energy out  
of the still relatively small Federal Energy Administration, <sup>the FEA</sup> ~~which~~  
~~It~~ was a warmed over revision of the Federal Energy Office, <sup>which</sup>  
you will recall was created to deal with the oil cutoff emergency  
back in 1973. Thus, in ~~four years~~ less  
than four years, the federal government managed to create a  
massive energy bureaucracy from nearly nothing, <sup>and to institutionalize</sup>  
~~that no U. S. cabinet department, once created, has ever been~~  
~~eliminated. The concept of federal dictation of energy prices and~~  
~~allocation, has thus been institutionalized.~~

President Carter later signed the 1978 <sup>renewable</sup> "deregulation" bill,  
which created ~~22~~ 23 categories of natural gas, and ~~extended~~ actually  
extended, for the first time, natural gas ~~xxx~~ price controls to gas  
produced and sold within the same state. He also expanded the concept  
of mandatory conservation, by increasing car mileage standards and,  
~~this~~ in 1979, imposing temperature limits for public buildings.

Have these ever-expanding controls ~~solved~~ America's energy  
crisis? The sad fact is ~~xxx~~ that they have not. The crisis, in fact,

4  
began with the 1954 Supreme Court decision, which held natural gas prices artificially low. This led to the overutilization of the cheap fuel, and a drastic reduction in the incentive to drill for more of it. The later imposition of controls on oil had much the same effect: the virtual elimination of ~~the~~ incentives for domestic production, ~~the elimination of the incentive to~~ <sup>develop</sup> alternative fuels, and the acceleration of demand.

As a result, the U. S. began to rely heavily on imports from the Middle Eastern oil-producing countries, or OPEC. We reached a temporary peak in oil imports in 1973 of 5 million barrels a day. Since then, disincentives to domestic production have further ~~increased the importation of~~ stimulated demand for foreign oil. Today, we are importing 9 million barrels of oil per day, almost twice what we were importing before the 1973 embargo. And don't blame American car drivers and other energy users. The rate of increase in demand has fallen since 1973, but the percentage of oil taken in imports ~~has~~ increased dramatically. Today we import almost half of the oil we use.

OPEC thus has placed the U. S. economy in a vice-grip. It can extract virtually whatever price ~~xxxxxx~~ it wants from us, because the price of oil products in the United States depends almost exclusively on the price of imported oil from OPEC. Price control efforts have <sup>are</sup> ~~been~~ <sup>when so much of the oil is beyond</sup> futile. ~~For instance, gasoline prices~~ <sup>the government's control.</sup> skyrocketed in the last six years, despite the fact that the government operated wide-ranging controls on the price of oil at the wellhead, and the price of gasoline at the pump.

Similarly, the Department of Energy and its predecessors have failed to have the fuel allocation formulas. The ~~xxxxxx~~ <sup>also</sup> Department has ~~so~~ badly mishandled the U. S. Strategic Petroleum Reserve; ~~xxxxxx~~ <sup>now</sup> that the project is more than a year behind schedule. <sup>and this is all</sup> The Department ~~also~~ ordered excessive stockpiling of heating oil in the Northeast, which has driven up heating oil prices <sup>substantially</sup> in that region.

By its own admission, the Department of Energy -- and their fuel allocation formulas -- caused the gasoline shortages last spring. Note that carefully. The Department of Energy admits that it miscalculated, and allocated too much oil to the order

refiners to make too much heating oil, and too little gasoline, and also allocated too little of the short supply of gasoline to the fast growing urban areas, and other growth centers. As a result, Americans got to know each other a lot better -- by waiting in two-hour-long gas lines.

The Department of Energy and its predecessors, along with allocation formulas, gasoline price ceilings, and other complex regulations, have only made the crisis worse. By its own admission, the Department of Energy caused the gasoline shortage last spring, by

from 4

8  
L5

<sup>the answer,</sup>  
Nor have mandatory conservation measures been of much help. Americans are always willing to sacrifice when necessary, and they have faithfully cut out excess ~~excess~~ or wasteful energy use. But energy is such an important part of our lifestyle and our production that the only way to <sup>substantially</sup> cut back on consumption ~~a great deal~~ is to lower our standard of living. That means less economic growth, less income, and fewer jobs. And at a time when even the middle class is struggling to meet its monthly bills, and when seven per cent of our workers cannot find a job, less income and fewer jobs <sup>would be</sup> ~~are the~~ <sup>worse than an energy shortage.</sup> ~~last things we need.~~

<sup>We must ask:</sup>

Why have these past efforts failed so dismally? After all, they seem like they should work. Energy prices are going up, so ~~if you~~ <sup>we</sup> place <sup>on oil, natural gas, and gasoline, and</sup> ~~slap on some price controls,~~ that ~~ought to~~ <sup>will</sup> keep gasoline at 50 cents a gallon, ~~right?~~ And ~~if~~ we don't have enough fuel oil in the Northeast, we <sup>simply</sup> ~~can~~ require that oil companies produce more fuel oil and less gasoline, <sup>and that they ship more of it to the Northeast.</sup> Such measures look like they should make ~~xx~~ everyone happy, ~~right?~~ <sup>The answer,</sup> like they ~~but~~ unfortunately, <sup>they do not.</sup> ~~is no.~~

<sup>In fact,</sup>

U. S. energy policy has failed ~~xxxxxxxxxxxx~~ during the past decade precisely because ~~it has been oriented 100 degrees away from~~ <sup>government officials have always done what only "looked like"</sup> ~~what it should be~~ <sup>of such regulations that "looked like" they would work.</sup> U. S. energy policy has discouraged domestic energy production, <sup>crippled</sup> small independent oil and gas producers, <sup>encouraged wasteful consumption</sup> and ~~discouraged~~ <sup>destroyed</sup> price stability. ~~stable prices.~~ <sup>also</sup> U. S. energy policy has subsidized the big oil companies and foreign ~~importers~~ oil imports. <sup>Now</sup> It's a universally accepted rule of economics that you get less of what you discourage, and ~~you get~~ <sup>are facing</sup> more of what you subsidize. Hence, we ~~have received~~ <sup>producers, greater energy demand</sup> less domestic energy production, fewer independents, <sup>and a rising</sup> prices. We have been burdened by ever-growing oil imports from OPEC. And we have ensured that the profits of ~~the~~ big oil companies keep going up, in some cases astronomically. Any ~~kind of~~ policy which gives us less of what we need, and more of what ~~we shouldn't~~ <sup>don't need,</sup> have so much of, is <sup>perverse and</sup> ~~unreasonable.~~ It should be reversed. <sup>we should</sup>



have more domestic production, more small independents, and stable ~~fixed~~ fuel prices. We should have fewer oil imports, and less dominance of the energy market by the big oil companies. ~~After~~ <sup>For</sup> ~~many~~ <sup>nearly a decade of</sup> ~~energy crisis,~~ <sup>politics which advocates</sup> ~~three~~ <sup>offer only</sup> ~~more of the same~~ will not do.

Yet look at what our national leaders are proposing. ~~xxxxxxx~~ Are they aiming toward ~~xxx~~ <sup>increasing</sup> ~~xxxxxxx~~ domestic energy production, ~~at~~ and ~~xxxx~~ stable prices? ~~I'll let you decide for yourself. But listen carefully. I think you'll find that~~ <sup>they may say that they are but</sup> ~~behind their lofty rhetoric they are~~ <sup>encouraging</sup> ~~proposing~~ more of the same -- more federal agencies, more controls on energy prices and production, and more mandatory conservation. In short, more of the same policies which have brought us shortages, high prices, foreign imports, and dominance of the energy market by Big Oil.

Let's look first at the most prominent, and most deceptive, of the Administration's energy policies -- continued control on energy prices. President Carter, <sup>who campaigned with the promise to decontrol natural</sup> ~~who once lambasted natural~~ <sup>gas prices, then</sup> ~~has~~ price decontrol as a <sup>"rip-off"</sup> ~~270 billion windfall~~, now ~~xxxxx~~ <sup>proddly</sup> claims that he ~~xxxxx~~ decontrolled natural gas prices. ~~If he did, he has~~ <sup>yet</sup> ~~surely fueled the energy industry. xxxxxxxxxx~~ ~~the~~ decontrol bill he signed actually extended controls, and established a ~~xxxxxxx~~ <sup>at</sup> 23-tiered system for determining what price the gas can sell. ~~And, of course, prices will remain regulated for years to come.~~

President Carter has approved a 28-month gradual decontrol of oil prices, but threatens to reinstate controls or enact "more punitive" measures, if the oil companies will not accede to a windfall profits tax. I'll talk about that tax in more detail shortly, but let me point out that its major <sup>effectively</sup> ~~effect~~ is to recontrol prices. <sup>Thus</sup> ~~So this~~ President Carter <sup>has</sup> ~~have~~ <sup>only then</sup> ~~granted~~ decontrol of oil. ~~he has done so only symbolically,~~ not substantive,

Finally, the Congress has voted to maintain price controls on gasoline, ~~and~~ <sup>President Carter has been unwilling to use his</sup> ~~authority to lift them.~~ <sup>while</sup> almost all experts agree that price controls reduce



~~favor controls~~ <sup>they believe that</sup> subject to ~~decontrol~~ because ~~fixing~~ higher prices will harm the poor, and elderly <sup>the who are</sup> on fixed incomes, ~~who cannot pay such prices~~. And they are right in one respect: Pursuing a policy that increases ~~long-run energy~~ prices for the poor and elderly, ~~or~~ for anybody else for that matter, is obscene. But that's just what ~~decontrol~~ <sup>price</sup> have done.

<sup>In fact,</sup> The greatest increases <sup>in fuel</sup> in fuel costs have occurred while we had ~~price~~ <sup>extreme price</sup>

~~decontrol~~ <sup>Prices have risen</sup> because ~~decontrol~~ <sup>price</sup> had reduced domestic production, and forced us to depend <sup>more</sup> upon OPEC for our oil. And it is

constantly rising prices <sup>that is</sup> are the main factor in causing the relative price of U. S. energy to continue soaring. ~~Harvard economist~~

<sup>Dr. D</sup> Thomas C. Schelling has said, ~~that~~ <sup>in fact,</sup> that "holding down the price of gasoline... is a very inefficient way to assist the poor... If we want to help the poor, there are ~~now~~ direct ways."

<sup>The more fundamental question is would removing price controls</sup> ~~It will~~ <sup>would</sup> really hurt the poor? ~~Not~~ <sup>would</sup> it really send prices skyrocketing even <sup>higher</sup> than they have while controlled? <sup>The answer is,</sup> No, it

~~will~~ <sup>would</sup> not. The wellhead price of oil, for instance, accounts for only 20 per cent of the wholesale cost of ~~xxxxxx~~ oil; pipeline costs

consume the other 80 per cent. <sup>And</sup> the wholesale price <sup>of oil</sup> accounts for less than half <sup>the</sup> <sup>of gasoline</sup> price at the pump. So ~~Even~~ if removing controls

doubled <sup>the</sup> wellhead price, which is not likely, it would increase the price of gasoline by about five cents a gallon in the short run.

<sup>(To put this in perspective, one must realize that the Department of Energy</sup> there are ~~those~~ who argue, quite convincingly, that ~~decontrol~~

<sup>half costs</sup> ~~will~~ <sup>in the long run</sup> lead to price reductions, ~~rather~~ <sup>since</sup> domestic ~~xxxxxx~~ production <sup>increases</sup>

<sup>At the very least,</sup> ~~decontrol~~ <sup>should</sup> stabilize prices, <sup>since</sup> ~~price~~ controls ~~however~~ <sup>discourage</sup> production in the U. S., ~~xxxxx~~ <sup>increasing</sup> and our ~~dependence~~ <sup>with its</sup> on OPEC ~~xxxxxx~~ constantly increasing prices.

Another insidious effect of price controls is that they eliminate competition by crippling the small independents. The price controls on the wellhead apply <sup>only</sup> to those companies which drill for gas and oil. But anyone who thinks these controls circumscribe Big Oil ~~is~~ <sup>is</sup> mistaken; the major oil companies' domestic operations are mainly

refining and marketing. <sup>in the U.S.</sup> Ninety per cent of all drilling is done by the 10,000 small independents. Thus, ~~they are the ones who are~~ it is

primarily the small companies <sup>who suffer under price controls.</sup> ~~which are forced to sell oil at a price the controlled~~

~~price.~~ When ~~oil and natural gas~~ <sup>oil and natural gas</sup> is insufficient to recoup the <sup>of discovering and pumping them,</sup> costs, ~~they~~ companies will drill for less oil and gas. When ~~they~~ the price is too low to provide

<sup>These controls directly discourage energy production.</sup> any profit at all, <sup>companies will</sup> they close down wells, or their entire business.

In recent years in California, for instance, as many as a third of the wells have been closed -- wells that belong to the small independents -- because the controlled price was less than the cost of drilling. The oil contained in those <sup>shut-down</sup> wells may be lost forever.

~~What effect~~ <sup>any effect</sup> Do the price controls have on Big Oil? Very little.

Since ~~the major companies do~~ <sup>the major companies do</sup> ~~only a small amount of drilling domestically,~~ <sup>little</sup>

they ~~major oil companies~~ are not hampered much by the controlled price.

<sup>Overseas, where</sup> The majors do most of their drilling, ~~overseas~~ <sup>in the Middle East,</sup>

~~instance~~ where they do not ~~have to face~~ face price controls.

Unlike <sup>the</sup> small companies, <sup>have</sup> ~~these~~ limited capital is ~~sufficient~~ <sup>only</sup> to

~~allow them to explore domestically,~~ <sup>overseas,</sup> ~~the~~ big oil companies have the

capacity to do most of their drilling overseas. <sup>8</sup> In fact, the

existence of price controls encourages <sup>who</sup> ~~that~~ to conduct foreign

<sup>moreover,</sup> drilling operations. Because the small companies are hampered by

the controls, Big Oil can also co-opt a greater share of the U. S.

market, <sup>Since</sup> ~~xxx~~ <sup>oil production</sup> most of the increase in ~~share~~ <sup>comes</sup> from foreign

imports. Price controls thus have ~~the~~ <sup>of</sup> perverse effect, ~~they~~ crippling the small companies which can only explore domestically, and subsidizing

~~the operation of~~ Big Oil and foreign imports.

<sup>energy</sup> A second area where U. S. <sup>policy</sup> is <sup>misdirected</sup> is tax treatment.

Currently ~~U. S. corporate income tax laws provide that~~ companies doing

business in both the U. S. and foreign countries can divide their income into that produced domestically and that produced elsewhere.

<sup>foreign</sup> Whatever taxes the companies pay <sup>on foreign income</sup> is <sup>deducted</sup> from their total U. S. tax obligation. <sup>instead of being treated merely as a business expense.</sup> Thus, the major oil companies, <sup>who</sup> ~~this~~ <sup>means that</sup>

~~drill~~

~~is consumers.~~

drill, for instance, in the Middle East, do not have to pay ~~for~~  
U. S. income <sup>tax</sup> on those <sup>foreign</sup> operations to the extent foreign taxes are levied,  
~~as large as U. S. taxes.~~ ~~Thxxxxxxixxxxx~~ Since U. S. price controls  
don't apply to foreign-produced oil, the big oil-companies can <sup>therefore</sup>  
more income ~~xxxxxxixxxxxixxxx~~ after taxes than if they drilled  
domestically. ~~Thxx~~ This provision of the tax code ~~does not~~ <sup>provides</sup>  
~~the small independents, who cannot afford to drill overseas, at all.~~  
<sup>help to</sup> ~~The tax code~~ benefits only Big Oil, <sup>and</sup> ~~More important,~~ it encourages the  
majors to drill in foreign countries, rather than the United States.

It is ~~at~~ <sup>these factors</sup> ~~these reasons~~ that the windfall profits tax ~~will~~  
~~be~~ counterproductive. Even if ~~one~~ <sup>one</sup> were to agree that increased oil  
company profits from decontrol would ~~be~~ <sup>are not</sup> windfalls, it is the ~~xx~~ small  
independents, and not the big oil companies, which would have to pay  
the tax. ~~Rxxxxxx~~ The tax is levied at the wellhead, and since the  
independents do 90 per cent of the drilling, they will pay most of  
the tax. The ~~xxxxxxx~~ major oil companies, ~~will~~ <sup>which</sup> ~~do~~ most of their  
drilling overseas, can almost completely escape the windfall profits  
tax. <sup>leaving</sup> ~~the huge increases in profits~~ <sup>their</sup> ~~will be totally unaffected.~~  
<sup>For instance, only a third of Exxon's profits come from U.S. operations and most of</sup>  
<sup>not from</sup> ~~the windfall profits tax is really a tax on~~ <sup>which</sup> ~~profits~~ <sup>comes</sup>

Decontrol is desirable because it increases production. But the  
imposition of a windfall profits tax, <sup>effectively</sup> ~~recontrols~~ the price, and  
eliminates most of the ~~xxxxxxixxxxx~~ independents' incentive to  
drill for more oil. There will thus be no great increase in  
production from decontrol, meaning that domestic prices will continue  
to rise with those of OPEC. The only effect of decontrol with the  
windfall profits tax will be to make consumers pay a higher price  
for domestic oil, with the bulk of the higher price going to the  
federal government as revenue from the windfall profits tax. <sup>of the estimated</sup> This  
tax, then, is paid by the consumers and the small oil companies; Big  
Oil escapes ~~the windfall profits tax.~~

\$320 billion that would be collected over the next decade with the ~~Carter~~ <sup>Carter</sup> tax, only  
4 billion - less than one percent - is to be returned to consumers.

What would their investment buy? Not much. Synthetic fuels are hopelessly uneconomical now, and the picture is unlikely to change soon. ~~xxxxxxx~~ Synthetic fuels will cost more than \$40 a barrel more than ~~xxxxxxx~~ double the price of <sup>imported</sup> oil. That translates into \$2x more than \$2 a ~~xxx~~ gallon for gasoline. If inflation continues at its present rate, the cost of synthetic ~~xxxx~~fuels will double by 1985. Even then, they will cost far more than imported OPEC oil, not to mention domestic oil.

Even if the ESC were able to reach its targeted amount of two million barrels of fuel a day by 1990 -- and that's unlikely -- it would amount to only one-fifth of our current imports, and only ~~about~~ a miniscule 3 per cent of world production. That's hardly likely to ~~affect the world price~~ have much effect on world demand, and hence world price. ~~at all~~

Even worse, the synthetic fuel, or synfuel, program, promises to wreak great environmental damage. Squeezing oil from shale or coal would draw vast quantities of water -- up to three barrels for every barrel of shale oil -- from two of the country's most parched regions -- the Colorado River Basin and the Northern Great Plains. Leachings from the toxic tailings are likely to foul and drinking water that remains.

The Energy Security Corporation also is ~~almost~~ assured of being an administrative nightmare. ~~Former~~ Energy Secretary *James Schlesinger* admitted the ESC was based on the 1930s bailout scheme, the Reconstruction Finance Corporation, or RFC. The New York Times evaluated the RFC, and noted that it was abolished in 1957 "after years of charges and countercharges of waste, mismanagement, and favoritism." Another Times story reported that the RFC was "ruined in political scandal and corruption charges."

*That's the future legacy of the Energy Security Corporation.*

Thus, the ESC is likely to soak American taxpayers ~~for~~ billions of dollars, for ~~xxxxx~~ a wasteful agency to produce almost no fuel ~~at~~ more than double the cost of current energy, and do great environmental damage in the process. ~~Who~~ is going to benefit from this scheme? Certainly not the energy consumer. The small independent oil companies won't ~~be helped~~ either, since they will be paying the windfall profits tax to finance the ESC. No, as in the case of the other federal energy regulations, the ~~xxxxxxx~~ big oil companies will benefit *from the superfuel program the most.*

Listen to ~~xxxxxx~~ the *LAU* names of some of the companies that own the ~~xxx~~ resources that would be turned into synthetic fuels: Exxon, Gulf Oil, Conoco, Occidental Petroleum, Union Oil, and Shell. Is it any wonder that the ~~xxxxxx~~ Chairman of Exxon says he is ~~xxx~~ "delighted" ~~that~~ at the government's favorable attitude toward synthetic fuels? *He should be.* The major oil companies will be more than happy to see taxpayers pay them billions of dollars for risk-free development of synthetic fuels that the big oil companies themselves do not want to risk their own money on. Remember, it is the small oil companies who, through the windfall profits tax, will be paying the big oil companies to develop synthetic fuels. Again, federal policy-makers seek to benefit Big Oil at the expense of the independents.

Another important ~~fix~~ feature in President Carter's energy



U. S. troops in a military quagmire that would make Vietnam look like exhibition season. A quick strike would be virtually impossible. Pentagon officials admit that the logistics problems alone are nearly insurmountable. Even the attempt to send a mere squadron of F-15s to Saudi Arabia during the Yemeni "crisis" proved more than the Pentagon could handle. And a report from the Library of Congress confirms that it would take weeks for all American forces to reach their destination, leaving no chance of mounting a surprise attack.

There would be a very high likelihood of significant troop loss. Vast numbers of American soldiers would be permanently tied down to prevent sabotage along thousands of miles of oil pipelines, and would be subject to unpredictable guerilla-like terrorist attacks. U. S. oil workers would have to be drafted en masse to repair and operate equipment abandoned by native workers. And there would be no way at all to prevent enemies from mining or blocking the narrow Strait of Hormuz, through which oil tankers from the Gulf region must pass.

So, it is likely that even a military action in the Middle East would not secure the oil supply. The fruitless battle is therefore not a very enticing prospect. As Willy Brandt recently pointed out, "Anyone could see that even a conservative country like Saudi Arabia would blow up its oil fields before foreign troops could take them over."

Moreover, the idea of sending troops to secure foreign oil <sup>supplies</sup> is morally repugnant. It assumes that we have a moral right to Middle Eastern oil. We do not. In the past it has been very beneficial to both the U. S. and OPEC to engage in the oil trade, but we have no moral claim on OPEC's oil. We can only rightfully claim our own. ~~Besides, we have lost too many troops in the past trying to defend such~~  
~~moral~~



*But a claim on OPEC oil.*

~~These are the~~ kind of moral right<sup>4</sup> we have no business asking our young men and women to die for.

But

~~and even if~~ if such a military action were attempted, and were successful, who would it benefit? ~~Not~~ the small oil producers, but again, the big oil companies, *whose supplies our troops would be securing.*

The situation is similar with Mexico. A number of political leaders have advocated a North American Energy Common Market with Canada and Mexico. Now I'm all in favor of improved relations with our two North American neighbors, but ~~xxxxxxx~~ the Common Market idea is simply a non-starter. First of all, neither the leaders of Canada or Mexico want ~~the~~ a Common Market. They fear domination by both ~~the~~ U. S. companies and the U. S. government. Any attempt to establish a Common Market would find ~~the~~ the U. S. trying to force an agreement on our two neighbors. That would do more <sup>diplomatic</sup> harm than good, and could actually reduce the amount of ~~oil~~ oil and gas our neighbors would be willing to sell us.

Of course, it is interesting to note that ~~the xxxxxxxxxxxx~~ the Common Market proposals cropped up after it was announced that Mexico has reserves of oil equal to Saudi Arabia. Many of the Common Market advocates hope that Mexico will greatly boost its production and shipments of oil to the U. S. That all sounds nice, ~~x~~ and would make it awfully easy to avoid the tough energy problems at home. Unfortunately, things won't work as simply as Common Market advocates would like to believe. Canada barely has enough energy for itself, much less for export. In fact, it is a net importer of oil. While Mexico does have large reserves of oil, they are unlikely to provide a bonanza for the U. S. Even disregarding the fact that Mexico won't join a Common Market, such an arrangement ~~is~~ will not increase Mexican oil exports to the U.S. by much.

First, all a Common Market would do is eliminate trade barriers ~~xxxxxxx~~ among the three countries. But oil from Mexico already enters

(Mexico would have no <sup>greater</sup> additional incentive to export oil to the U. S. duty-free. Moreover, ~~they~~ Mexico already sells nearly <sup>than they do not</sup> ninety per cent of its oil to the United States, and has embarked on a "diversification plan" to sell the U. S. less, not more oil. Mexico refuses to increase production by much, because ~~it~~ an excessive inflow of capital ~~xxxxx~~ likely would cause a political upheaval on the order of the Iranian crisis earlier this year. ~~fact~~, Mexico is even having trouble using the capital from its oil sales last year.

There are arrangements between the U. S. and Mexico we could explore which could result in <sup>greater</sup> exports to the U. S. But the North American Common Market idea is not one of them.

~~xxxxx~~ Besides, there is one fatal flaw in both of the Oil Barrel Diplomacy schemes. They would increase, rather than reduce, our dependence on foreign oil.

Finally, there is this idea of mandatory conservation and allocation. Basically, these schemes are just designed to "share the shortage"; ~~x~~ instead of relieving it. <sup>RECEIVED JUN 6 1979</sup> Already the federal government can tell oil companies how much heating oil or gasoline to produce, and where to ship it. Now President Carter has the power to invoke gasoline rationing subject to Congressional veto. I am totally <sup>ly</sup> opposed to ~~xxxxxx~~ gasoline rationing except in times of war or ~~xxxxx~~ national emergency. At any other time, a rationing scheme is counterproductive. ~~Thx~~ Those who live in cities where there is inadequate public ~~tx~~ transportation and those who live in our rural states are the ones who are penalized. The poor, too, are penalized, because unlike the ~~w~~wealthy, they cannot afford to pay two and three times the normal cost of gasoline to purchase extra ration coupons on the ~~xxxxxx~~ so-called "White Market."

I disagree even more vehemently with ~~xx xxx~~ the more restrictive mandatory conservation plans -- such as temperature controls in public or private buildings or requiring people to give up driving for one

day a week. The government has no right to exercise such control. Besides, the controls save so little energy that the added convenience is to no avail.

That doesn't mean I'm against conservation. Not at all. I believe every energy consumer should use energy wisely, and should not waste it. But the individual people and businesses, and not the government, should determine how much they can afford to cut back. Federal ~~rules~~ <sup>bureaucratic</sup> promulgated in a white ~~paper~~ <sup>document</sup> in Washington D. C. have no way of adapting rules to fit all the varying situations from Los Angeles to Atlanta, ~~or~~ from Topeka, ~~Kansas~~ <sup>Kansas</sup> to Augusta, ~~Maine~~.

~~This~~ This idea that ~~the cheapest~~ "the cheapest barrel of oil is the one conserved" is pure demagoguery. America did not ~~conserve~~ its way to greatness. ~~And~~ And if you are the person who can't get a large enough ration to drive to work or plow your field, or ~~are~~ are not allowed to purchase enough ~~fuel~~ fuel oil to heat your home, then you know that the barrel conserved -- and not produced -- is certainly not inexpensive.

Where can we turn, then? If price controls, windfall profits taxes, synthetic fuels, an Energy Mobilization Board, Oil Barrel Diplomacy, and mandatory conservation are not the answer, can there be any? There certainly can. Not only are there ~~far~~ far more effective answers to the energy problem, but there are ~~far~~ more equitable ones as well.

Any fair and useful ~~national~~ national energy policy must meet three criteria. First, it must restore competition to the domestic energy industry. Competition is a necessary ingredient to any efficient industry. <sup>In particular,</sup> it lowers prices ~~and~~ increases supplies, ~~and improves service.~~

Second, an energy policy must eliminate ~~subsidies~~ incentives to foreign oil production. Third, it must increase domestic production.

Current energy policies fail to meet these criteria. On the whole, they subsidize <sup>the</sup> big oil companies <sup>and</sup> foreign <sup>oil</sup> imports. They discourage

the small independents and domestic production.

The only answer is to adopt ~~xxxxxx~~ a Domestic Energy Production Policy, one that will foster competition, discourage foreign <sup>21</sup> imports, and encourage domestic production. Greater energy production is necessary to keep our economy growing, to provide better goods and services, to end inflation, and to provide jobs and a better standards of living for all of us, in particular, <sup>for</sup> the poor and the unemployed. 1.

Though there are a wide range of actions which could be taken to fulfill the criteria of a domestic energy production policy, I will mention the six most important.

First, we must establish within the Antitrust Division of the Justice Department a special Energy Antitrust Unit. The energy industry is dominated in many ways by the large oil companies. Some of this dominance is the result of efficiency, some the result of counterproductive federal rules, and some a consequence of monopolistic practices. Unfortunately, it is very difficult to determine ~~which~~ <sup>which</sup> practices ~~are~~ are monopolistic. The ~~antitrust~~ <sup>energy</sup> Division must ~~xxxx~~ investigate and prosecute monopolization cases in industry ranging from ~~xx~~ supermarkets to steel. Unfortunately, energy matters often get shoved aside. By establishing a special Energy Unit, I will charge the Justice Department with a special responsibility to investigate ~~em~~ suspected monopolistic practices. In particular, I will order an immediate survey of <sup>energy</sup> industry structure, ~~xx~~ with special attention to the possible monopolistic effects of vertical and horizontal integration, and of ~~xxxxxx~~ energy companies owning more than one type of energy source.

Second, we must end all price controls ~~and~~ and allocation ~~xxxx~~ formulas for energy. ~~Thxxxxxxaxxxxxxhxixxxxxxaxxx~~ These rules must be repealed immediately. The result will be a boost in domestic ~~xxxxxxx~~ production, and a gradual stabilization of, and perhaps fall in, price. Of course, prices will rise slightly in the short term. ~~xxxx~~ To assist the poor and those on fixed incomes, I will support

10  
a one- to two-year ~~xxxxxx~~ adjustment assistance program in the form of tax credits or grants.

In addition to the production incentive, decontrol will help restore competition to the energy industry. It is the small independents, rather than the large oil companies, who will benefit most from decontrol. By increasing their share of the market, the small companies will be able to help stabilize prices even more quickly.

either significantly reduce or  
Third, we must eliminate the ~~xxxxxx~~ tax advantage enjoyed by the big oil companies in their foreign operations. With the U. S. ~~xxxxxxxxxxxxxxxx~~ struggling to overcome the problem of growing oil imports, it makes no sense to subsidize foreign production. By reducing or eliminating the tax advantage, the major oil companies ~~xx~~ would have ~~xxxxxxxxxxxx~~ a greatly increased incentive to explore for oil in the United States, rather than in the Middle East.

Fourth, we must oppose the windfall profits tax. The tax only subsidizes foreign ~~LAU~~ production. In fact, it is a tax not on the big oil companies, but on the small companies and the energy consumer. Its ~~JUL 20 1979~~ passage would not produce any more domestic oil, but would ~~RECEIVED~~ reduce production ~~and~~ increase prices.

Fifth, we must institute a vigorous leasing program, subject to reasonable environmental restraints. In actions in the past three years the Congress has locked up federal lands which could provide billions of barrels of oil or the equivalent in ~~xxxxxx~~ natural gas and coal. Offshore drilling leases have been granted then revoked, and the entire offshore ~~drilling~~ ~~leasing~~ program has been at a virtual standstill for a decade. It is impossible to increase domestic production unless the government allows the oil, natural gas, and coal to be produced. A vigorous leasing ~~xxxxxx~~ policy will assure that this production can take place.

Sixth, we must remove unreasonable barriers to production. Some environmental laws unduly restrict production without providing great benefit to the environment. Other rules lead to unnecessary lawsuits

which delay or effectively cancel many worthwhile energy production projects. Where justified, <sup>we must modify or eliminate</sup> these unreasonable ~~production~~ <sup>production barriers</sup> ~~must be modified or eliminated.~~

This policy is obviously targeted to oil, natural gas, and coal. There is ~~a~~ good reason for that. These three fuels presently constitute about 90 per cent of our ~~energy~~ supply, and will continue to play the pre-eminent role in our energy economy until well after the turn of the century. For that reason, any effective ~~energy~~ policy ~~must focus on these~~ for the next two decades must focus on these three fuels. Other energy sources ~~should~~ should, of course, be considered in a collateral context, and I will explore those alternatives <sup>later</sup> in separate statements.

The policy I have presented tonight, however, is one which I believe provides the best chance of meeting the energy crisis through the end of the century. This policy fulfills the three criteria. It ~~provides~~ restores competition to the energy industry. It discourages foreign imports. And it stimulates domestic production. <sup>By doing this</sup> ~~in that~~ <sup>this</sup> we will be able to best meet the twin goals of assuring an adequate domestic supply of energy at stable prices.

This, I believe, is the kind of energy policy Americans are looking for. One which is fair and effective. One which emphasizes supply rather than sacrifice. ~~One which emphasizes price stability instead of price increases.~~ <sup>And</sup> One which promises hope rather than hopelessness.

<sup>domestic energy production</sup> This policy will provide our best weapon in the energy war.

It is a battle we can win. Let's ~~xx~~ win it.

Insert ①

And even if price controls actually <sup>help</sup> ~~lower prices for~~ the poor, there are far better ways to <sup>do so</sup> ~~help them~~. According to Harvard economist Thomas C. Schelling, "holding down the price of gasoline ... is a very inefficient way to assist the poor." Among other things, gasoline price controls hold down the price of gasoline for everyone-- including those who drive limousines and gas-guzzling recreational vehicles, and those who hot-rod around on Friday nights. Yet these people are not the ones who need to be helped.



Part 2

upon  
In fact, even the study which Senator Kennedy partially based  
his conservation-based program, which was produced by the Energy Project  
of the Harvard Business School, acknowledged that: "As it is today,  
the system of price regulation is highly irrational: ... (it) could  
one of the main causes of much higher oil prices in the years ahead,  
... It makes no sense ...."

OF THE HOUSE OF REPRESENTATIVES





INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 770  
KEY 21010418

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

11814 LUSHER RD, ST LOUIS MO

GENERAL LIABILITY ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
JOHNSON, Denise CHIPPED TOOTH ON HAMBURGER	044 305607A Mo BI R/S May 07, 79			200.00	200.00	CNP 8/6

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
General Liability Claims	1			200.00	200.00
TOTAL	1			200.00	200.00

of the crisis. Even the Harvard Energy Project, whose report Sen. Edward Kennedy -- an ardent supporter of price controls -- ~~xxxxxx~~ used as a basis for much of his own energy plan -- concluded that "...the system of price regulation is highly irrational. ... (A) n irrational American pricing system could be one of the main causes of much higher oil prices in the years ahead.... It makes no sense for the United States to be as integrated as it is into the world oil market... and yet have a pricing system that is partly insulated from ~~xxxx~~ the market." An MIT study, for instance, found that price controls caused U. S. energy consumption to be 8% higher, and supply 6% lower, than they would be without controls.

Despite this evidence, however, many ~~xx~~ of those in power favor price controls because they believe that without them, the poor and elderly would face much higher energy prices. Now there is serious doubt whether price controls actually hold down prices. In fact, by reducing ~~xxxxxx~~ domestic production, they may actually lead to ~~xxxxxx~~ higher prices, as the Harvard Energy Project points out. But even if controls did keep prices low, "holding down the price of gasoline ... is a very inefficient way to assist the poor," according to Harvard economist Thomas Schelling. ~~xxxxxxxxxxxxxxxxxxxx~~ If price controls did in fact hold down prices, they would do so for everybody -- including those who drive limousines and those who hot-rod around on Friday nights. These people certainly are not the ones who need to be helped. If the poor <sup>only</sup> cannot meet the costs of energy, then let us assist them through direct income supplements, <sup>rather</sup> ~~than~~ through a patchwork system of price controls which discourages ~~xx~~ domestic production.

An even more insidious effect of price controls is that they eliminate competition in the energy market by crippling the small and natural gas independents. The oil price controls on the wellhead apply only to those companies which drill for oil and gas. But anyone who thinks this circumscribes Big Oil is badly mistaken. The major oil companies'



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 865  
KEY 22071019

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

7201 W 25TH ST, NORTH RIVERSIDE IL

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
CENTERS, Timothy OPENING CAN CUT FINGER	083 890712B IL MED. N/R May 25, 79	51.10			51.10	
THILL, Clara CLMT SLIPPED AND FELL ON WET FLOOR CLMT BRUISED LEFT HIP AND RIGHT ELBOW	083 890941B IL MED. N/R Jun 14, 79	108.00			108.00	

domestic operations are mainly refining and marketing -- nearly 60 percent of U. S. oil refinery runs are controlled by the eight largest oil companies. But ninety percent of all new exploratory wells are drilled by the 10,000 independent producers. How have these controls ~~xxx~~ hurt the independents? Well, in California, about one third of all oil wells -- belonging mostly to the independents -- are closed because of price controls. And a 1977 Ford Corporation study found that the price controls transferred in one year as much as ~~1~~ billion from crude oil producers, which includes the independents, to nonaffiliated refiners, who are principally the Big Oil Companies. Price controls are thus a subsidy to Big Oil. As the Ford Foundation Energy ~~xx~~ Project concluded, "government decision-makers ~~xxxxxxxx~~ have historically exercised monopoly power for the (oil) industry over domestic output levels."

Moreover, price controls actually subsidize foreign oil imports. Economist Arnold Safer noted that "the entitlements program, in effect, gives any company that imports OPEC oil \$2.50 (a barrel) for absolutely nothing." ~~xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx~~ ~~xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx~~ And keep in mind that it is the ~~R~~ big oil companies which do most of the overseas exploration for oil. Is it any wonder that U. S. oil imports keep increasing?

A second area where U. S. energy policy is badly misdirected is tax treatment. Currently U. S. companies doing business abroad -- in energy, ~~x~~ that's mainly the big oil companies -- can deduct foreign taxes ~~from their U. S. income taxes.~~ ~~But so-called foreign taxes on oil are actually royalties, and should be deducted from income like any other business expenses. The result of this b~~ ~~tax anomaly is a~~ ~~subsidy to~~ Big Oil of \$1.2 billion a year. One consortium of big oil companies -- Aramco -- has paid no U. S. income taxes at all on its foreign earnings since 1950. ~~xxxxxxxxxxxx~~ ~~xxxxxx~~ What's worse, as Jack Blum, who for eleven years was a staff member of the Senate Antitrust and Monopoly Subcommittee, explains, the whole tax credit "scheme is now simply subsidizing foreign imports."



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 864  
KEY 22070982

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

5000 WEST 211TH ST, MATTESON IL

GENERAL LIABILITY ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
HODGES, Ray FOOD PIOS	083 891400A Il BI R/S Jul 09, 79			1,099.00	1,099.00	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
General Liability Claims	1			1,099.00	1,099.00
TOTAL	1			1,099.00	1,099.00



Any tax policy which subsidizes Big Oil and foreign imports to the tune of \$1.2 billion<sup>dollars</sup> a year must be eliminated.

Yet the administration is pinning its hopes on a tax policy which will have an even more devastating effect on U. S. energy production and the independents. It's called a windfall profits tax. And if you think the ~~windfall~~ tax proposal has got Big Oil running scared, you'd better look again. *The only passionate opposition to the tax is coming from the independents. The chairman of ARCO even endorsed the tax.*

In fact, the folly of the windfall profits tax scheme is so great that it would take an entire speech just to catalog its harmful effects. But let me mention just a few.

First, the tax will discourage domestic production. Oil companies today plow back 93 per cent of their profits into petroleum-related areas. The windfall ~~xx~~ profits tax is thus a direct tax on petroleum production. And the tax will fall most heavily on oil that has not yet been discovered, because the tax rate increases as the world price goes up. ~~Thaxtaxx~~ Decontrol without the tax could lead to an additional 2 million barrels of oil a day by 1985; with the tax as passed by the House, production will increase by only 400,000 barrels a day. The windfall profits ~~tax~~ <sup>thus</sup> tax <sup>of oil</sup> deprives the U. S. of production of as much as one and a half million barrels a day, or one-sixth of ~~our~~ imports.

*insert* → Second, the windfall profits tax is a tax mainly on the independents. The tax is imposed at the wellhead, but independent producers have only one primary source of income -- the wellhead sale of domestic ~~production~~ oil and gas. The windfall profits tax takes more than half of this income away, and dramatically reduces the profitability of the ~~xx~~ small companies. Since the independents have to persuade individual investors to finance their wildcat wells, the tax will make life for the small companies a lot more difficult. Moreover, since the majority of independents operate and are taxed as individuals, not as corporations like the big oil companies are, they are in a higher marginal tax bracket



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 862  
KEY 22070874

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
CRADER, Patricia CLEANING SLICER CUT-RT 3RD & 4TH KNUCKLES	085 349347B Wi MED. N/R Apr 05, 79	93.65			93.65	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	1	93.65			93.65
TOTAL	1	93.65			93.65

What is most disconcerting is that inhibiting production may be the real reason why President Carter supports the windfall profits tax. In response to a question last July, Mr. Carter said: "If these exemptions are made, it will be a grant of \$54 billion to the oil companies by phased decontrol. And they will be able to spend these new revenues ,~~xxxxxxx~~ which they have not earned, in order to increase production of oil and gas in our own country. So what you are describing is a great threat to the very program that is so very important to me and to the country."



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 859  
KEY 22060960

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
GRAVES, Errol L TRYED TO PICK UP FULL ICE BUCKET BACK PAIN	025 328356B Wi MED. R/S Jan 21, 79	185.50		514.50	700.00	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Reserve Claims	1	185.50		514.50	700.00
TOTAL	1	185.50		514.50	700.00

The tax will ~~xxx~~ leave independents with only 11 cents of each dollar of profit, while Big Oil will be left with twice as much. As economist Michael Evans noted, the House-passed version of the tax "would be a disaster for at least the independent sector of the energy industry."

Exemptions to the tax are of little solace to the independent. The exemption of the first 1,000 barrels of oil per day from stripper wells will encourage all oil firms to limit production to qualify for the exemption. That certainly isn't going to help ~~production~~ end the energy crisis. And even exempting all independent production would not be of <sup>much</sup> benefit. Once a ~~windfall~~ profits tax of any kind is in place, it will be easy <sup>for Congress</sup> to end exemptions when the government wants to boost revenue without creating another tax. Investors will ~~xxx~~ have little ~~xxx~~ incentive to ~~xxx~~ finance oil and gas exploration by the independents, <sup>since their profitability</sup> ~~xxx~~ <sup>easily</sup> ~~could~~ be destroyed.

Third, the windfall profits tax is a tax on consumers. Because the tax captures almost all the additional profit~~xx~~ from higher oil prices, there is <sup>almost</sup> no incentive ~~xxx~~ or capacity provided by decontrol to increase oil production. ~~xxxxx~~ The only thing the tax does is raise the price of oil products to the consumer, and then keep the price going up. In fact, over a 10-year period, decontrol will provide the federal government with as much as \$173 billion from the regular corporate income tax, plus an additional \$146 billion or more from Carter's windfall profits tax. Consumers will be taxed nearly ~~xxx~~ <sup>more</sup> each ~~xxx~~ \$32 billion <sup>xxx</sup> a year ~~xxx~~ than they are now, and the ~~xxxxx~~ Carter Administration offers only a couple of billion dollars in rebates. It is at best hypocritical, and at worst downright disingenuous, for an administration that bleats so piously about the alleged windfalls of the oil companies, to keep more than 90 per cent of that windfall for its own use.

Fourth, the ~~xxx~~ big oil companies can escape the windfall profits



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 861  
KEY 22070816

# SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
MEUMAN, Daniel CLEANING MEAT SLICER CUT LFT. HAND	085 346285B Wi MED. N/R Jan 07, 79	16.00			16.00	CWP

## SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	1	16.00			16.00
TOTAL	1	16.00			16.00

tax. The fact is, most Big Oil profits come from overseas operations, which will not be touched by the tax. Of Mobil's third quarter profits for 1979, ~~xx~~ 8 percent came from foreign energy operations. While Exxon's third quarter earnings abroad soared 310 per cent this year, their domestic profits have been up ~~x~~ less than three percent the entire year. Moreover, since the big oil firms are fully integrated, they may be able to credit profits to their overseas operations<sup>or</sup> which are not subject to the tax, to their domestic refining and marketing<sup>a</sup> and thereby escape almost all of ~~the tax~~. The windfall profits tax will not hurt Big Oil.

Finally, the tax will subsidize foreign production. If the Big Oil companies decide they do not want to pay the tax, they will simply invest more overseas and less in the United States. As a result, according to <sup>a</sup> ~~the~~ House Interior~~o~~ Committee Minority Report, the "windfall profits tax...will divert about \$35 billion dollars in investments to foreign countries," and ~~xxx~~ will "cost the consumers \$1.75 billion more for imported oil." Like price controls, the windfall profits tax discourages domestic production and the independents; it subsidizes Big Oil and foreign imports.

What will the government do with its windfall from this tax on independents and consumers. In addition to providing piddling rebates, the Carter Administration plans to embark on a massive synthetic fuels program that promises to be one of the biggest federal boondoggles in history. Mr. Carter pegs the cost of development at \$20 billion dollars, scaled down from a program more than four times that size, but a recent Rand Corporation study warned of painful cost overruns in the building of synfuel plants. Even by the President's own optimistic figures, it would take an investment of about 35,000 dollars in synthetic processes to produce ~~a~~ barrel of oil a day, more than two thousand times the cost of imported oil. If that isn't a boondoggle, I don't know what is.

But the effect of the program ~~will be xxxxxx~~ would be even more





INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 860  
KEY 22070795

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

1940 E COURT ST, KANKAKEE IL

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
CHARLIER, Velma DROPPED TONGS INTO FRYER & HOT GREASE SPLASHED 1ST & 2ND DEGREE BURNS ON LEFT ARM	017 217930B IL MED. N/R Jun 12, 79	17.05			17.05	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	1	17.05			17.05
TOTAL	1	17.05			17.05

devastating. Morris Adelman of MIT points out that throwing such large ~~of~~ amounts of money ~~into~~ at an unproved industry will drive up the prices of materials and machinery throughout the economy. These higher <sup>input</sup> prices will reduce domestic production of oil and gas even ~~higher~~ <sup>more</sup> and may prevent the independents from securing much-needed financing. The result, according to a Presidential task force in 1975, would be to reduce overall U. S. gross national product by as ~~much~~ as \$11 billion by 1985. That means the loss of thousands of potential jobs. Is it any surprise that the task force concluded that "the expected costs exceeded ~~expected~~ benefits at every level of synthetic-fuel production?" *Or that Mel Horwicz of the Harvard Energy Project contended the all-out ~~same~~ push would ~~result in~~ burden the country with a massive number of white elephants?*

Even if we could bear the cost of developing these fuels, they would be no bargain once produced. Most experts say synthetic fuels would cost at least 40 dollars per barrel -- more than twice the cost of imported oil -- and that price would increase with inflation. In fact, economist Jude Wanniski has argued that "synthetic fuels will be uneconomical well into the next century."

But you can throw all your cost estimates out the window if you can't even develop the synthetic fuels. The fact is, no synthetic fuel process in the United States has yet progressed beyond the pilot stage. The ~~President~~ is asking us to ~~stake~~ <sup>take</sup> our entire energy future on a ~~synthetic~~ fuel technology that has not even been shown to be commercially viable. In fact, the government's first attempt to build a ~~synthetic~~ coal liquefaction plant was stopped <sup>precisely</sup> because more pilot-plant work was needed.

The President's goal of 2 million barrels per day ~~xxx~~ of synfuels by 1985 <sup>thus</sup> may be no more than mere fantasy -- and, you will note, no more than would be provided with decontrol and no windfall profits tax. To achieve Mr. Carter's goal, coal production would have to go up 23 per cent a year, which so far has proven an impossible task. Oil from shale provides no greater hope. Robert Staubaugh of the



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 858  
KEY 22060734

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

1500 BUTTERFIELD RD, DOWNERS GROVE IL

AUTOMOBILE ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
BODEN, Ken INSD R/E CLMT	011 321984A 01 IL PD N/R Mar 23, 79	191.42			191.42	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Automobile Claims	1	191.42			191.42
TOTAL	1	191.42			191.42

Harvard Energy Project concludes that "shale oil still is unlikely to make any contribution to the national energy budget by the late 1980's and very little ~~by~~ the year 2000."

What is worse, however, is that an all-out push for synfuels could destroy the environment in the West. Synfuel ~~xxxx~~ production from coal and shale would ~~xxxx~~ require <sup>immense amounts of water --</sup> 2 to 3 barrels ~~xxxx~~ for every barrel of <sup>oil from</sup> shale -- from two of the nation's most water-starved regions, the Colorado River Basin and the Northern Great Plains. This is equivalent to nearly 10 per cent of the water ~~xxxxxx~~ from the Colorado River currently consumed in the West, where <sup>federal authorities have</sup> already promised present and future users more water than is legally available. The spent shale ~~xxxx~~ <sup>will</sup> also occupy a volume up to 50 per cent greater than before the shale is extracted, which will despoil the Western landscape.

Even using synthetic fuels may not be safe. Coal liquids, ~~xxx~~ for example, are thought to contain cancer-causing agents, while shale processing would create toxic fumes. The President's Council on Environmental Quality said just this year that synthetic fuels generate up to twice as much carbon dioxide as conventional fossil fuels for the same amount of heat. David Tundermann, an Environmental Protection Agency official, worries that regulators just aren't equipped to monitor a major synthetics effort. "A crash program would just outpace us, and we'd end up playing catch up," he warns. So, if we say hello to synfuels too soon, as the President would have us do, we may be saying good-bye to <sup>much of</sup> the environment.

Thus, the synfuels program is bound to soak ~~xxxx~~ American taxpayers for billions of dollars for an unproven technology to produce almost no fuel at more than double the cost of current energy, and do great environmental damage in the process. Who is going to benefit from this scheme? Certainly not the energy consumer. The small independent oil producers won't be helped either, since they will



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 857  
KEY 22060675

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

1450 S ELMHURST RD, MOUNT PROSPECT IL

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
PIETRANGELO, Dominic UNKNOWN CUT HAND	026 161877B I1 MED. N/R Apr 16, 79	95.50			95.50	
BOYL, Patrick PICK UP DISK CUT FINGER	026 163597B I1 MED. N/R Apr 01, 79	35.00			35.00	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	2	130.50			130.50
TOTAL	2	130.50			130.50

be paying the windfall profits tax to finance the synfuels program. No, as in the case of the other federal energy regulations, it is the big oil companies who will benefit ~~xxxxxxx~~ from the synfuel program the most.

The independents will get none of the contracts to build the billion-dollar plants. The energy bankers, Big Oil, will get the contracts to synthesize coal, and sell the coal they now possess to each other's plants. Listen to the names of some of the companies that own the resources that would be turned into synthetic fuels: Exxon, Gulf Oil, Union Oil, Conoco, Mobil, Shell, ~~Ex~~ and Texaco. Is ~~xxx~~ it any wonder that the Chairman of Exxon says he is "delighted" at the government's favorable attitude toward synthetic fuels? He should be. The big oil companies will be more than happy to see taxpayers and the ~~xxx~~ independents pay them billions of dollars for risk-free development of synthetic fuels ~~that xxxxxxxxxx~~ on which ~~the~~ Big Oil doesn't want to risk that much of its own money. *Rep. Toby Moffett, a Connecticut Democrat, says that the synthetic program will only subsidize the rich. And he's right.* Remember, it is the small independents who, ~~thru~~ through the windfall profits tax, will be ~~pay~~ subsidizing development of synfuels by the big oil companies. Again, federal policy-makers seek to benefit Big Oil at the expense of the ~~in~~ independents and the energy consumers.

Another goal of the Carter energy plan is to create a special agency -- the Energy Mobilization Board, or EMB -- to cut through the red tape created by all the other federal agencies. But in this case, it just won't work. As John Quarles, former deputy administrator of the Environmental Protection Agency pointed out, ~~the~~ the EMB "will not solve the problems (of project delays). (Carter's) proposal is a short-term expedient, likely to do little good even in the limited number of cases where it is designed to apply. It leaves the serious and fundamental problems untouched."

In particular, the EMB leaves unresolved this dilemma: If some ~~xxxxxx~~ projects are pushed to the head of the line, other, <sup>perhaps</sup> more important



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 856  
KEY 22060523

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED: LOSS EXPENSE	NET OUTSTANDING: LOSS RESERVE	INCURRED LOSSES
Workers Compensation Reserve Claims	2	198.05		300.00	498.05
Workers Compensation Medical Only	1	284.65			284.65
TOTAL	3	482.70		300.00	782.70



projects, will ~~not~~ be even <sup>further</sup> ~~more~~ delayed. All the EMB does is rearrange bureaucratic incompetence.

~~XXXXXXXXXX~~ In those rare instances when the EMB is successful, it will only be ramming through special energy projects -- in particular, synfuels schemes -- at the expense of the environment, regardless of necessary environmental protections. If there are environmental laws which impede production without protecting the environment, then those laws should be repealed. If there are environmental matters better handled on the state level, then the federal government should relinquish its authority in those areas. If there are laws which are absolutely essential to protect the environment and health of our people, then those laws should remain inviolate, regardless of the importance of an energy project. But the Energy Mobilization Board is the worst of all worlds. It considers environmental and energy matters on an ad-hoc, and probably arbitrary, ~~not~~ basis, and will satisfy or help no one -- except for the Big Oil companies, ~~whose~~ whose fuel resources will be called into use, with federal subsidies, at the expense of the environment.

proposal  
Another ~~is~~ poisonous ~~idea~~ floating around in Washington is that the U. S. should station troops in the Mideast to protect the flow of oil to the West. Defense Secretary Harold Brown has said that "we'll take any action that's appropriate, including the use of military force." Now there may be some conceivable ~~not~~ justifications for deployment of U. S. troops, but sending in the Marines just to demonstrate the national macho certainly is not one of them.

Finally, there is the idea of mandatory conservation and allocation. All of Mr. Carter's moralizing on the issue, his constant assertions that Americans are extravagant and wasteful of energy, only obscure the fact that these impotent rationing ~~schemes~~ schemes are designed only to "share the shortage," rather than relieving it.

accounts for  
True the U. S. consumes about one-third of the world's energy



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 855  
KEY 22060523

# SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
KOPPLIN, Steven DIPPED HAND IN HOT GREASE BURN RT HAND	085 343576A W1 COMP R/S Mar 10, 79	9.97			9.97	CNP
KOPPLIN, Steven DIPPED HAND IN HOT GREASE BURN RT HAND	085 343576B W1 MED. R/S Mar 10, 79	48.95			48.95	CNP
TOTAL FOR CLAIM	085 343576 W1 R/S Mar 10, 79	58.92			58.92	
ZYDUCK, Thomas OPENING TIN CAN CUT LEFT INDEX FINGER	085 345606B W1 MED. SN/R Feb 01, 79	284.65			284.65	CNP
ZYDUCK, Thomas OPENING CAN OF HAM LACERATION TO PALM ON RT HAND	085 348133A W1 COMP R/S Mar 05, 79	139.13			139.13	CNP
ZYDUCK, Thomas OPENING CAN OF HAM LACERATION TO PALM ON RT HAND	085 348133B W1 MED. R/S Mar 05, 79			300.00	300.00	
TOTAL FOR CLAIM	085 348133 W1 R/S Mar 05, 79	139.13		300.00	439.13	

use, but it also accounts for a third of the world's production. America is not the energy profligate Mr. Carter would have us believe. Yet his ~~policy~~ policies reflect just such an attitude. The Department of Energy ~~is~~ already can tell oil companies how much heating oil or gasoline to produce, and where to ship it. Now President Carter has the power to invoke gasoline rationing subject to Congressional approval. I am totally opposed to gasoline rationing except in times of war or national emergency. At any other time, a rationing scheme is a cruel hoax. Those who live in cities where there is inadequate public transportation and those who live in our rural states are penalized. The wealthy who can afford to collect cars as a hobby, and receive extra rationing coupons, are subsidized. The poor are devastated. Unlike the rich, they cannot afford to pay two or three times the normal cost of gasoline to purchase additional ration coupons on the so-called "white market." These arguments apply just as forcefully to the ridiculous scheme of imposing an additional federal tax of 50 cents or a dollar on each gallon of gasoline just to ~~force~~ force conservation.

I disagree even more emphatically with the more restrictive mandatory conservation plans -- such as temperature controls in public or private buildings or requiring people to give up driving one day a week. The reported assertion by Agriculture Secretary Bob Bergland that farm families should stop their "frivolous" trips to town is a travesty. The government has no moral right to exercise such arbitrary controls over its people.

That doesn't mean I'm against conservation. Not at all. I believe every energy consumer should use energy wisely, and that no one should waste ~~energy~~ it. In this sense, the institution of conservation tax credits was truly one of the most encouraging innovations by the Carter Administration. But the decision ~~XXXXXXXXXXXX~~ ~~XXXXXXXXXXXX~~ as to how to conserve must be left with the individual -- only he knows ~~he~~



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 854  
KEY 22060456

# SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

GENERAL LIABILITY ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
Helen Dille CLMT INJURED IN FALL ON PREMISES	085 348959A WI BI R/S Apr 17, 79			300.00	300.00	

## SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	2	105.00			105.00
General Liability Claims	1			300.00	300.00
TOTAL	3	105.00		300.00	405.00



It was this ~~dilemma~~ that President Carter attacked most vigorously in his first year in office. Unfortunately, his administration badly misanalyzed the problem, and brought forth proposals that would do more harm than good. Even ~~his~~ Mr. Carter's "victories" have given Americans little cause for hope:

In 1977, ~~President~~ <sup>President</sup> Carter created the ~~xxxxxxxxxx~~ 20,000-employee Department of Energy ~~out~~ <sup>DOE</sup> of a string of other federal agencies which had failed to end the energy crisis. ~~Thus, America was~~

~~pressing with a life-or-death energy crisis.~~  
the faulty premise that ~~previous~~ <sup>these earlier</sup> efforts had suffered from too little federal ~~disposition~~ <sup>authority</sup>. The establishment of DOE proved that the federal government could create a ~~xxxxxxx~~ massive energy bureaucracy ~~in time~~ next to nothing ~~in~~ in less than four years, without ever addressing the real causes of the crisis.

The Department's price ~~of~~ tag of \$11 billion, by the way, amounts to about 10 cents for every gallon of gasoline ~~you put into your car.~~ <sup>we put into our cars.</sup>

"In 1978, ~~he~~ <sup>Mr. Carter</sup> signed the ~~xxx~~ natural gas "deregulation" bill, which created 23 different categories of natural gas, and actually extended price controls, for the first time, to gas produced and sold within the same state.

In 1979, he started the process of oil price decontrol, but ~~xxxxxxx~~ has threatened "punitive measures" <sup>including possibly reimposition of controls</sup> on the oil industry if Congress does not approve a windfall profits tax. Thus, Mr.

~~different~~ Carter retains for at least another two years as many as seventeen categories of oil, which ~~Harvard Energy Economist Robert Stobaugh~~ <sup>et</sup> ~~xxxxxxx~~ concluded in "Energy Future," has fostered a chaotic, confusing, and expensive ~~xbureaucratic~~ <sup>bureaucratic</sup> monster.

"Mr. Carter has retained the system of gasoline allocation, and has even secured authority to institute a gasoline rationing plan.

Have these ~~new~~ <sup>new</sup> programs ~~solved~~ <sup>solved</sup> America's energy crisis?



INSURANCE COMPANY OF NORTH AMERICA  
LIFE INSURANCE COMPANY OF NORTH AMERICA  
PACIFIC EMPLOYERS GROUP

DOCUMENT #3552F  
79-08-11 09:51  
PAGE 872  
KEY 23010277

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

1511 W. 23RD ST, LAWRENCE KS

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
PETTIT, Carol PALLET FELL ON CLMTS. FOOT LACERATIONS AND BRUISES TO LEFT GREAT TOE.	019 306741B Ks MED. N/R Apr 18, 79	37.90			37.90	
PETTIT, Carol TRYING TO MOVE PALLET SEVERELY BRUISED GREAT LEFT TOE.	019 306995B Ks MED. N/R Apr 18, 79	7.50			7.50	
ZOKAE, Seid STRAINING GREASE HAND SLIPPED BURNS TO WRIST.	019 307226B Ks MED. N/R May 08, 79	58.90			58.90	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	3	104.30			104.30
TOTAL	3	104.30			104.30

## Briefing Outline

### DOMESTIC ISSUES

Prepared by: Kevin Hopkins and Doug Bandow  
Policy Development - National Headquarters  
January 2, 1980

#### 1. Health Care

- 1.1 Current Health Coverage and Costs
- 1.2 Carter NHI Plan
- 1.3 Kennedy NHI Plan
- 1.4 Effects of NHI/Experience in Other Countries
- 1.5 Cost Containment Legislation and Effects
- 1.6 Alternative Health Care Plans (including Catastrophic)

#### 2. Education

- 2.1 Current Educational Spending/Attainment
- 2.2 Department of Education
- 2.3 Busing
- 2.4 Other Federal Intervention
- 2.5 Possibility for Transfer to the States
- 2.6 Tuition Tax Credits

#### 3. Welfare

- 3.1 Status of Poverty/Aid to the Poor
- 3.2 Carter Welfare Reform
- 3.3 Alternative of Transfer to the States

#### 4. Social Security

- 4.1 Status
- 4.2 Commission Recommendations

#### 5. Crime and Law Enforcement

- 5.1 Extent of Crime
- 5.2 Criminal Code Revision
- 5.3 Federal Gun Control Efforts
- 5.4 LEAA and Other Federal Programs

#### 6. Business Issues

- 6.1 Anti-Merger Legislation
- 6.2 Advertising Regulation
- 6.3 Automobile Passive Restraints
- 6.4 Chrysler Bailout
- 6.5 Deregulation of Transportation
- 6.6 Federal Regulation - General
- 6.7 Federal Trade Commission and Congressional Control
- 6.8 Steel Industry

#### 7. Miscellaneous Social Issues

- 7.1 Abortion
- 7.2 Affirmative Action
- 7.3 Gay Rights
- 7.4 Urban Policy - General
- 7.5 Women's Rights



LVG.  
what I have to say today <sup>involves a</sup> ~~will take slightly longer than a typical~~ <sup>subject</sup> ~~speech, because the subject is somewhat complicated.~~ <sup>But the power</sup> ~~of energy affects all of us, and if we are to provide genuine answers, we must~~ <sup>reach beyond simplistic generalities and emotional moralizations</sup> ~~in~~ <sup>his</sup> State of the Union message last month,

Jimmy Carter outlined the two major ~~parts~~ <sup>points</sup> ~~of~~ <sup>in</sup> ~~his~~ <sup>his</sup> national energy policy for the 1980s.

First, he told Americans that "an attempt by any outside force to gain control of the Persian Gulf region," ~~which~~ <sup>upon which</sup> the United States, Western Europe and Japan depend for most of their imported oil, "will be repelled by <sup>use of</sup> any means necessary, including military force."

Second, he told us <sup>that</sup> "The American people are making progress in energy conservation.... Now we must do more.... We must sacrifice <sup>in</sup> our comfort and our ease."

In short, Jimmy Carter's energy policy is one



2

of <sup>threatening</sup> making ~~the~~ war in the Middle East, and <sup>threatening</sup> making war on the American people. But his so-called moral equivalent of war is, in reality, no more than the moral equivalent of surrender.

For instance, just three years ago, the need for the U.S. to send its young men and women into war to protect the Middle East oil lanes was a remote possibility -- an option to be found only in military planners' esoteric war games. Today, it has become America's number one policy refuge -- virtually our last line of defense. And the mere threat



that we will "do something" if the Soviets take control of the oil flow is supposed to hold the Russians at bay. But President Carter took great pains <sup>to tell the world</sup> in the following days, that we don't really have the capability to defend the Persian Gulf region after all.

His whimsical <sup>war talk</sup> ~~warmongering~~ is counterbalanced on the other hand by a <sup>very</sup> serious threat to Americans' personal freedom to travel, their right of privacy, and their ability to work and earn a living. Mr. Carter has long favored gasoline rationing and temperature controls in ~~private~~ public buildings. But last



4

week, his Energy Department announced a <sup>new</sup> set of proposals more suited to the Soviet Union than the United States.

Among other things, the President wants to ~~totally~~ ban driving <sup>by each family</sup> on one to three days per week, to prevent persons from working more than four days per week, and possibly to reduce the national speed limit still further. The Energy Department is now considering <sup>additional</sup> plans to cut back the school week by one-fifth, and to ~~set~~ <sup>impose</sup> mandatory temperature settings in individual private homes.

Now let no one mistake our resolve to ~~defen~~ strengthen our capability to defend our vital



interests abroad. But when a President's policies bring us to the point where fighting for our oil is our only choice, that my friends is a sign of national weakness, not of national strength.

And ~~let~~ let no one think that Americans condone energy waste. More so than any other industrialized <sup>country</sup> ~~people~~ in the world, the U.S. has conserved <sup>its</sup> energy in these past few years.

But Mr. Carter's energy policies are based on the mistaken notion that America is an energy-poor nation. We are not. We are an energy rich nation. The ~~U.S.~~ U.S. Geological Survey ~~is~~ <sup>an agency of the</sup> ~~our own~~ federal government -- ~~has~~ <sup>has</sup> ~~repo~~ says that the oil reserve in Alaska alone is ~~a~~ larger than that of Saudi



Arabia, and that there is more oil waiting to be drilled ~~just~~ on our Outer Continental Shelf, than has been produced, <sup>on land</sup> in our nation's entire history. Another government report says that ~~we~~ ~~have~~ as much as 1,000 years of natural gas <sup>is</sup> recoverable within our boundaries. ~~Finally,~~ <sup>And</sup> we possess more than one-quarter of the world's coal reserves.

Yet if ~~we~~ there is so much energy out there, why is it that since Jimmy Carter became President, fuel prices have almost tripled, oil imports have increased, and domestic energy production has fallen?

Draft #4  
DRAFT NATIONAL ENERGY POLICY SPEECH  
Prepared by: Kevin Hopkins and Doug Bandow  
This Draft Prepared by: Kevin Hopkins  
Policy Development - National Headquarters  
January 7, 1980

Ladies and gentlemen.

As we opened the 1970s, few Americans had ever heard of Iran and Afghanistan. As we begin the 1980s, these two countries command our attention in an unprecedented way.

As Americans, we stand united in wanting our people returned unharmed. For the future, we seek ways to prevent the recurrence of such traumatic events. To me, these are today our most important concerns.

There is, however, another concern -- not so obvious, but just as frightening. The instability of many oil country governments, and the aggressive advance of the Soviet military, seriously endanger our Middle Eastern oil supplies. Today, we import nearly half of our oil from foreign countries. We import almost twice as much oil now as we did right before the 1973 embargo. What will happen to those supplies this year or the next cannot be predicted. But at the very least, we begin the 1980s with a new and unpleasant reality: our access to foreign oil depends on developments which we may be unable to control.

A weak and indecisive foreign policy, the product of three years of mismanagement by the Carter administration, has severely limited the actions we can safely take to keep the oil flowing. We must, of course, maintain and expand a constructive influence in the Middle East, but we must realize that the oil flow is not the sure thing it was even a couple of years ago.

Thus, we can no longer afford the luxury of a supposed



P150

national energy policy that is no more than the moral equivalent of defeat. Since the Carter administration declared its so-called "war" on energy, fuel prices have more than doubled, oil imports have increased, and domestic energy production has fallen. If this is an energy war, my friends, we are losing.

*The answer is that*  
~~We are losing because~~ our national <sup>energy</sup> policies <sup>have been sadly</sup> ~~are~~ misdirected.

The issue in the energy crisis is not how to best punish people who use energy; it is not who profits most from the energy crisis; and it is not which exotic fuel source can provide the most energy in a decade or two. The issue in the energy crisis is how to most rapidly, most effectively, and most safely increase our domestic energy supplies now.

Yes, we must be fair. And yes, we must work to develop new fuel sources to eventually wean us from oil. But above all, our energy policy must be judged by one principal criterion: does it increase the U. S. supply of energy.

President Carter evidently does not agree with this goal. In July of last year, he said he opposed exemptions to his oil company tax. But listen carefully to his reason. "The oil companies," he admitted, "will be able to spend these new revenues ... in order to increase the production of oil and gas in our own country." But because the government would receive less in taxes, he labeled the exemptions "a great threat" to his energy program. To Mr. Carter, higher taxes evidently are more important than higher energy production.

*where Jimmy Carter and Ronald Reagan differ.*  
 And ~~this is the fundamental difference in energy policy.~~ The Carter administration does not seriously believe in increased domestic energy production. A Reagan administration ~~does~~ <sup>will</sup> repudiate this policy of despair, and establish in its place a policy ~~of~~ <sup>of</sup> hope. *national energy self-sufficiency at affordable prices*

To the Carter administration, "living with less" seems to be the only way to solve the energy crisis. A Reagan administration will ~~strive, instead, for an optimistic energy future. Our goal will be to ensure America adequate domestic energy supplies at affordable prices.~~ <sup>set as its</sup>

To make this goal a reality, I will present to you ~~tonight~~ <sup>today</sup> a Domestic Energy Production Policy. ~~I believe production is our most potent weapon in the energy war.~~ But first, I would like to outline where I believe energy policy has gone wrong, and discuss the Carter administration's proposed remedies to these problems.

The energy crisis actually began in 1954 when price controls were imposed on natural gas; it was intensified in 1971 when price controls were imposed on oil. These controls caused a drastic reduction in producers' ability to drill for oil and gas, and in their incentive to develop new ~~energy~~ <sup>fuel</sup> sources. As a result, oil and gas output in the continental U. S. has declined every year that we have had oil price controls.

Thus, the U. S. was forced by the early 1970s to begin relying heavily on oil imports from OPEC. By 1977, according to a study by two MIT economists, U. S. energy imports were three and one-half times greater than they would have been had there been no federal price controls.

Now, because of our heavy dependence on oil imports, OPEC has the U. S. economy in a vice-grip. It can extract whatever price it wants for its oil; it knows that, because of price controls, we cannot produce enough of our own energy to allow us to say "no" to higher-priced OPEC oil. Even Mr. Carter's former number two energy official, John O'Leary, now admits

that the Congress and the Executive branch "have been enormously short-sighted and have placed this country at the mercy of OPEC."

These higher OPEC prices translate directly into higher prices for American consumers. Price controls, for all their supposed value, do not hold down prices. For instance, gasoline prices have nearly tripled since 1973; <sup>and</sup> they climbed 55% in the first half of last year alone. <sup>And heating oil prices have soared over \$1.00 a gallon.</sup> ~~All~~ <sup>And these higher prices will make it only more difficult to drive to work, to heat ~~ones~~ homes, or to run a business.</sup> All this despite the existence of price controls. In fact, by forcing the U. S. to import more oil, the controls could be one of the main causes of much higher oil prices in the future.

<sup>for Americans</sup> Nor have the Department of Energy's allocation rules made the energy crisis any better. ~~The Department even admits that "in almost every case ... regulation has compounded any problem arising" in the energy market.~~

These allocation rules, in fact, were the primary cause of last spring's gasoline lines. ~~Let me repeat that. By the Department of Energy's own admission, DOE allocation formulas were the main reason we had to sit in those gas lines. James Schlesinger, then the Secretary of Energy, conceded that "There would be no lines if there were no price and allocation controls," because it was these controls, he said, which "put gasoline where the cars are not."~~

But this shortage has not been DOE's only failure. ~~There's the Strategic Petroleum Reserve Project -- a program to store extra oil in abandoned salt mines to help meet any future oil crisis. The Department of Energy has so badly mishandled this project, that it had to stop it altogether, several months behind schedule and only about a third finished. Among other things, the Department provided no way to pump the oil out~~

~~once it was pumped into the salt mines.~~

~~For instance, DOE The Energy Department~~

~~DOE has also pushed up heating oil prices in the Northeast, by forcing companies to stockpile <sup>in excess of</sup> too much fuel. And by requiring that heating oil and agricultural fuels be kept in storage tanks at refineries, where DOE can keep track of the fuels, rather than distributed to the localities, where the fuels are needed, the DOE could cause local fuel shortages of as much as 21%. These shortages should not be taken lightly. In the winter of 1977, natural gas shortages caused by federal controls forced more than a million workers out of their jobs. These workers lost more than \$600 million in wages.~~

Our national energy record, then, has been dismal. It is almost as if the federal programs had been designed specifically to cause an energy crisis. In fact, if someone had set out to do just that, he could not have ~~come up with~~ <sup>created</sup> a much more destructive set of policies. ~~It's easy to see why this is true.~~ U. S. energy policy has failed precisely because it has subsidized oil imports at the expense of domestic production; it has subsidized <sup>high</sup> OPEC energy prices ~~increases~~ <sup>increases</sup> at the expense of stable U. S. prices; and it has subsidized big oil companies at the expense of small independent oil and gas producers. The result has been less energy <sup>at</sup> ~~and~~ higher prices for U. S. consumers.

Simply stated, you get less of what you discourage, and more of what you subsidize. Is it any wonder, then, that energy production in the United States has fallen, when U. S. energy policy has in effect punished domestic production? Or that imports have grown, when those same policies have subsidized foreign imports. Or that the big oil companies have grown more dominant, when energy policies have helped the majors at the expense of the independents?

We need more domestic production, more small independents looking for new sources of fuel, and stable energy prices. We don't need increased dependence on foreign oil and greater control of the energy market by the major oil companies. Any policy which gives us less of what we need, and more of what we don't need, is destructive. After a decade of energy crisis, policies which offer only more of the same will not do.

Yet look at what the Carter administration is proposing -- only more of the same -- more federal agencies, more controls on energy prices and producers, and more mandatory cut backs. In short, more of the same kind of policies which have brought us shortages, high prices, foreign imports, and big oil's dominance of the energy market.

Let me take just a minute to explain the difference between the independent oil producers and the big oil companies. The independents are the oil and gas explorers and producers. They do one job -- they go out and find new oil and gas and produce it. And they do that job well. In fact, the independents drill 90% of all new U. S. exploratory wells.

The big oil companies, on the other hand, are the oil refiners and marketers. They learned a long time ago that it is a lot more profitable for them to refine and market oil that has already been discovered, rather than to look for new sources of oil themselves. The majors do produce about half the oil in the United States, but by and large, they do little exploration here at home. And recently, the big oil companies have begun shifting even more of their oil production activities overseas. ~~too~~

The Carter administration's policies will not reverse this trend. Instead, they will benefit the major oil companies at the

~~consumers and~~ ~~producers,~~  
 expense of the independent~~s~~, and they will encourage more foreign  
~~imports~~  
~~production~~ instead of increased domestic production. ~~The Carter~~  
~~policies threaten to worsen, rather than improve, the energy crisis.~~

Let's look first at his ~~supposed~~ <sup>Mr. Carter's phased</sup> decontrol of energy. ~~What Mr.~~  
~~By telling producers that ~~that~~ in two to seven years they will receive~~  
~~Carter has implemented is far short of real decontrol. Oil price controls~~  
~~a much higher energy price than they do now, Carter~~  
~~won't be fully lifted until 1981. But he recently halted part of even~~  
~~encourages producers to maintain their current level of~~  
~~this limited process, and has threatened to "punish" the oil industry --~~  
~~production, ~~instead~~ than ~~increase~~ it. ~~why sell at a lower~~~~  
~~perhaps by reimposing controls -- if Congress does not approve a stiff~~  
~~price now, when ~~you~~ can sell at a higher price later?~~  
~~windfall profits tax. The tax, incidentally, would effectively continue~~

~~controls, only under a different name. And Mr. Carter actually extended~~  
~~natural gas price controls, and will keep them in force until 1985.~~

~~yet <sup>and</sup> by keeping these controls on for at least the next~~  
~~Thus, Mr. Carter will maintain the policies which have been~~  
~~few years, Mr. Carter is doing the big oil companies~~  
~~the main reason energy production has declined. Extending these~~  
~~a favor. Because the price~~  
~~policies will cause production to fall further. Because the price~~

controls apply only to energy produced at the wellhead, they penalize  
 the 10,000 independents who search for oil and gas. But the major  
 oil companies, which can then buy this artificially cheap oil for  
 their refineries, <sup>reap a great</sup> ~~will reap a benefit at the independents' expense.~~  
 The price controls thus cause many of the independent producers to  
 subsidize the big oil company refiners. ~~Federal energy policy should~~  
~~not subsidize the big oil companies; they should be required to~~  
~~pay the full cost for any oil they use.~~

Price controls also subsidize foreign oil imports. Because  
 the federal entitlements system requires refiners of domestic oil  
 to pay off refiners of foreign oil, it gives any company that  
 imports OPEC oil \$2.50 a barrel for nothing. Federal energy policy  
 thus guarantees foreign imports, regardless of their price, a place  
 in the U. S. market. This only encourages the big oil companies to  
 move their production operations overseas to take advantage of this

subsidy. ~~Federal energy policy should not subsidize foreign imports.~~

But Mr. Carter will only worsen this problem with his so-called windfall profits tax. With Mr. Carter constantly criticizing the oil companies for their profit increases last year, he built up a good deal of support for the tax. But amid all his fiery rhetoric, he forgot to tell us the whole truth.

First, 85 to 95% of many major oil companies' profits -- the profits he was complaining about -- come from overseas. These profits <sup>will</sup> ~~would~~ not be touched by the windfall profits tax.

Second, the tax has nothing at all to do with profits anyway. It is a sales tax on each barrel of oil produced in the United States. In other words, for every barrel of oil a company produces here in the U. S., it has to give the government as much as 75% of its additional income. If the same company produces that barrel of oil overseas, it won't have to pay any additional tax at all. Now just where do you think an oil company is going to produce its oil? Certainly not in the United States. In fact, the tax could divert <sup>enough investment to drill</sup> ~~as much as \$35 billion in investment.~~ <sup>oil wells in our own country.</sup> ~~Energy policy should not unfairly encourage oil investment overseas.~~ What's wrong with keeping that money right here at home to produce oil in the United States?

Even the most optimistic forecasters concede that the tax could ~~reduce~~ <sup>thru</sup> domestic oil production by nearly one million barrels per day below what it would be without the tax. <sup>Thus, Mr. Carter's tax could deprive the U.S. of enough energy to fuel 17 million</sup> ~~other estimates of lost domestic energy production go much higher. Thus, cars. And all Mr. Carter can say is that Americans have to drive less.~~ <sup>the so-called tax on profits is actually a tax on energy production.</sup>

And, because the tax would so drastically reduce domestic production, its lasting effect would be to raise consumer prices -- and keep them up. The tax <sup>bill</sup> ~~is now in conference committee~~ would



add at least \$227 billion to the federal treasury over the next decade. That's an added tax of more than \$1,000 on every man, woman, and child in America -- and the administration <sup>original plan was to</sup> ~~is offering~~ only a few billion dollars in rebates. It is downright deceitful for an administration that bleats so piously about the alleged windfalls of the oil companies, to keep more than 90% of its tax windfall for its own use.

But Mr. Carter has his own plan in mind to use those new tax revenues. He wants to embark on a massive synthetic fuels scheme that promises to be one of the biggest federal boondoggles in history. Even if the fuels can be produced, they could cost twice as much as imported oil.

But you can throw all your cost estimates out the window if you can't even develop the fuels. The fact is, no synthetic fuels process in the United States has yet progressed beyond the pilot stage. The President is asking us to stake our entire energy future on a fuel technology that has not even been shown to be commercially workable. ~~In fact, the government halted its own first attempt to build a coal liquefaction plant precisely because more pilot plant work was needed.~~

More important, the government will get the money for its synthetics scheme from the windfall profits tax. Thus, every dollar that goes toward fuels production for a decade or two later, is a dollar taken from oil and gas production now. The Carter plan would cost us production of one million barrels or more of oil today, to give us maybe half that much by 1995.

And who will benefit? Certainly not the energy consumer. Nor the independent producer who would pay the tax. No, as in the case of the other federal energy regulations, the big oil companies would

*from the Carter plan.*

actually benefit the most. Just listen to the names of some of the companies the federal government will likely pay to develop synfuels: Exxon, Gulf Oil, Conoco, Mobil, Shell, and Texaco. Again, federal energy policy would subsidize the big oil companies at the expense of the independents, and would subsidize some theoretical future production at the expense of production right now. ~~As has been typical,~~

~~During the Carter administration this has climbed into bed with big oil and the Arab sheikhs.~~  
Let me add that I do favor synthetic fuels development. But today, an all-out push could severely damage the environment. Synfuels production would draw huge amounts of precious water from the nation's most water-parched farming and ranching areas in the West. Coal-liquids are thought to cause cancer. And the President's own Council on Environmental Quality has warned that synthetic fuels would produce twice as much carbon dioxide as do current fuels.

These problems can be worked out, but it will take time. In fact, these are among the major problems being attacked by private companies. These firms are now conducting ongoing work on 26 oil shale projects, 30 oil sands projects, and 261 coal projects -- all without the involvement of a federal corporation. I agree with economists Paul Joskow and Robert Pindyck of MIT, who point out that "as (synthetic fuels) become economical they will be produced by private firms with or without a program of government subsidies." We simply do not need an \$88-billion federal corporation.

Finally, this administration, more than any other, has promoted the idea of mandatory sacrifice. We have to cut back, the President tells us. "Too many of us now worship self-indulgence and consumption," ~~he lectures us. And besides, he says, we are running out of energy.~~

~~But is it self-indulgent to~~  
~~I disagree. I don't think struggling to buy enough gas just~~  
~~or to enough to fuel to heat one's home?~~  
to get to work, ~~is "worshiping self-indulgence."~~ The fact is, Americans,

on the whole, do not waste energy. Yes, we use one-third of the world's fuel. But we also produce one-third of the world's products.

And as prices have risen, Americans have been uniquely willing to

conserve. <sup>in fact,</sup> ~~From 1973 to 1976, U. S. gasoline demand rose at less than half the rate it had in the previous two decades. In 1978,~~

~~it rose less than in almost every other industrialized country.~~

~~And in 1979, while the European countries were increasing their oil~~

~~use by about 3%,~~ <sup>we</sup> ~~Americans reduced their~~ <sup>our</sup> ~~oil consumption by 5%,~~ <sup>last year, we</sup> ~~and~~

<sup>cut</sup> ~~their~~ <sup>our</sup> gasoline consumption by 8%. ~~Moreover,~~ <sup>And</sup> the Energy Department

admits that American industry uses less fuel now than it did in 1973, even though it produces 12% more products.

Neither are we running out of fuel. The U. S. Geological Survey estimates that on the Outer Continental Shelf alone, the U. S. oil industry can recover twice as much oil as it has produced in its entire history. We have as much as 1,000 years of natural gas remaining in the U. S. And the Harvard Energy Project calls the United States a "Persian Gulf of coal."

Thus, all moralizing aside, Mr. Carter's so-called conservation

plans are designed only to further "share the shortage" rather than

relieve it. <sup>His gut</sup> ~~For instance, his gasoline rationing plan~~ <sup>And now he wants to impose gasoline rationing every</sup>

~~time we have a 5% oil shortage. I am totally opposed to this scheme~~ <sup>such rationing</sup>

~~except in times of war or genuine national emergency. At any~~ <sup>except in times of war or genuine national emergency. At any</sup>

~~time, rationing is~~ <sup>then and</sup> a cruel hoax on those who live in cities without

adequate public transportation, on those who live in rural areas,

and on the poor, who could not afford to pay two or three times the

normal cost of gasoline to purchase ration coupons in a rationing

"white market." For the same reason, I oppose the ridiculous idea of

putting a 50¢ or \$1 per gallon tax on gasoline. This would only

<sup>increase prices to consumers even further,</sup> ~~provide the government with another tax windfall at the consumer's~~

~~expense, without producing an drop of additional energy.~~

← That doesn't mean I'm against conservation. Not at all. ~~All of us should use energy wisely, and government policies can help promote prudent conservation, as I will explain shortly.~~ But the fundamental flaw in Mr. Carter's mandatory sacrifice schemes is that no federal bureaucracy in Washington, D. C., can account for all the countless differences in circumstances from Los Angeles to Atlanta, or from Des Moines to New York.

← ~~But~~ It is simply no energy policy to just say "use less energy." ~~Yes, we can reduce our energy consumption temporarily through conservation -- Americans have done and are continuing to do just that. But this idea that "the cheapest barrel of oil is the one not used" is pure demagoguery. America did not conserve its way to greatness. And~~ Energy is such a vital ingredient in our lifestyle, that we can make drastic, arbitrary cutbacks only if we destroy the jobs and reduce the standard of living of the millions of Americans who are already struggling to meet their monthly bills. ~~We must not blithely condemn them or their children to such a permanent, desperate fate through moralistic federal policies.~~ I think the NAACP has said it best: "...we cannot accept the notion that our people are best served by a policy based upon the inevitability of energy shortage and the need for government to allocate an ever-diminishing supply among competing interests." I wholeheartedly agree.

Only with adequate energy supplies at stable prices can the low- or middle-income citizen afford to travel to work each day to provide an income for his family, can the businessman open up a new factory to provide jobs for the unemployed, or can the farmer sow his grain to provide food for Americans and the world.

Energy is important. And we must produce more of it. It is to this goal -- increasing domestic energy production -- that I will now turn.

Any fair and useful national energy policy must meet four criteria: It must increase domestic energy production. It must focus on our major present sources, oil and gas. It must, however, also be ~~broad-based~~ <sup>flexible</sup>, to provide for effective and safe use of all current sources, and for introducing new energy sources as they become available. And it must ensure competition in the energy market.

There is an energy policy which will meet these goals. It includes no gimmicks, and there will be few surprises to those who understand our nation's energy needs. When a nation's energy policy has been as badly managed as ours has, it is no time for gimmickry. Energy policy must get back to basics.

Therefore, I propose the following Domestic Energy Production Policy:

First, we must immediately repeal all federal energy price and allocation controls. This action alone could dramatically increase U. S. energy supplies, <sup>by the equivalent of several million barrels of oil per day.</sup> For instance, one-third of the oil wells in California have been closed down because of the controls; most could be reopened and start pumping again within a short time if the controls were removed. ~~One estimate of the total effect nationwide is that decontrol would increase domestic oil production by 2 million barrels per day by 1985. According to an Interior Department study, deregulation of natural gas could double gas production.~~ <sup>an amount equal to one-fifth of our oil imports.</sup>

And contrary to Mr. Carter's claims, immediate decontrol would not be costly. ~~According to economists John Cogan and Michael Ward, "the least-cost strategy for reducing imports dramatically is the complete decontrol of the domestic crude oil~~



and natural gas industries." They point out, for example, that decontrol, by increasing our domestic energy supply, would create an additional three-quarters of a million jobs per year.

In fact, decontrol should not even raise consumers' energy prices. Because of OPEC's control over the world energy market, U. S. consumers already pay the world price for the <sup>refined</sup> oil products they buy. ~~The only reason gasoline prices in Europe are so much higher than they are in the U. S., for instance, is that European gasoline taxes are as much as ten to fifteen times as high.~~

~~So only the big oil companies benefit from price controls, because they can buy the artificially cheap oil for their refineries.~~

Decontrol will <sup>only</sup> transfer income from the big oil company refiners, ~~to who benefit from the low artificially low crude oil prices, which they then split, to~~ the independent producers. By strengthening the independents, decontrol will increase competition in the energy industry, and help stabilize energy prices even more quickly.

However, to the extent that either decontrol or OPEC price increases cause real per-unit oil industry revenues -- and hence federal individual and corporate income tax collections -- to increase, I will use the entire amount of additional federal taxes to provide Americans with across-the-board tax rate reductions and proportionate increases in federal assistance payments. The Carter idea of protecting consumers from high energy prices is to impose a \$227 billion tax, and then ~~keep 90% of~~ the revenues for government's own use. A Reagan administration will return all of the government's tax windfall to the people. That is real protection against high energy prices.

Second, we must eliminate unreasonable barriers to energy production. There are three major barriers.

The most potentially damaging barrier is the ~~windfall profits~~ <sup>new tax on oil production,</sup>



~~tax, which is only a per-barrel tax on domestic production.~~ I will propose its immediate elimination.

Another energy production barrier is restrictive leasing of federal lands. The government prohibits energy exploration on 60% of its lands, and this includes half of all government lands known to contain energy resources. Further, only 3% of the Outer Continental Shelf has been leased. Failing to accelerate this leasing could mean giving up oil production equal to more than one-third of what we now import. *And the Carter administration has closed off more than 250,000 square miles of land in Alaska, which otherwise could be used to triple Alaska oil production.* I will seek to accelerate leasing, at the same time helping to ensure environmental protection.

A final energy production barrier is unnecessary and unreasonable regulation. We need a thorough review of every environmental rule. I will work to eliminate those rules which unduly restrict production, but provide little real protection to the environment.

Third, we must establish within the Antitrust Division of the Justice Department a special Energy Antitrust Unit. It makes no sense for a government to rail against windfall profits, if it will not do what is necessary to ensure that there are no monopoly profits. The energy industry is dominated in many ways by the large oil companies. Some of this dominance is the result of efficiency, much of it is the result of perverse federal rules, and some may be a consequence of monopolistic practices.

Unfortunately, it is very difficult to determine which practices, if any, are monopolistic. In establishing a special Energy Unit, I will charge the Justice Department with a specific responsibility to investigate the energy industry. In particular, I will order an immediate and continuing survey of the industry's structure, with special attention to the possible monopolistic effects of vertical



and horizontal integration, and of oil companies owning more than one kind of energy source. If the antitrust laws are found to be violated, I will vigorously pursue <sup>corrective</sup> ~~remedial~~ action. There can be no solution to the energy crisis unless markets are allowed to operate competitively.

This is not to prejudge the issue. Oil companies which exercise substantial market power may or may not be anticompetitive. But we will not know until we undertake a thorough investigation.

Fourth, we must ensure the safe use of coal and nuclear power. Both of these sources could add significantly to our domestic energy supplies, for many of their technical problems are either overstated or solvable. My administration will encourage the increased use of both coal and nuclear power. At the same time, I will require that these fuels be used only within strict safety standards.

Fifth, we must establish government policies which will encourage prudent conservation by our citizens. Conservation does not mean just using less energy; it means using energy more efficiently. However, most improvements in energy efficiency require changes in industry or home design which can be made only if the money is available. For instance, many industries can conserve energy only by replacing old, fuel-guzzling plants with new, more energy-efficient ones; but high tax rates make the cost of replacing their plants too expensive. Homeowners can reduce their home energy use by as much as 50% with proper insulation, but again that takes money. To help stimulate these energy-saving improvements, I support reductions in tax rates on capital, and continuation of the tax credit for home insulation.

Unnecessary government rules also impede conservation. For



example, the 1978 National Energy Act specifically prohibits utilities from installing home insulation; this ban will cost us many hundreds of millions of barrels of oil per year. Other rules discourage industries from adopting a process known as co-generation, or the joint production of heat and electricity. Yet co-generation could save 20% of the energy that industries now use. As President, I will examine these and similar regulations, and work toward ending those whose primary effect is to impede conservation.

Sixth, we must establish a sound dollar. The previous five steps will greatly reduce our oil imports over the next few years. We must realize, however, that such a striking turnaround in U. S. energy production will take time, and that for the first half of the decade anyway, we will probably still depend somewhat significantly on oil imports. We should do everything we can to ensure the continued flow of that oil.

Some steps I've already mentioned elsewhere. We must rebuild our national defense. We must establish a closer relationship with our nearest neighbors, Canada and Mexico. But we must also re-establish a sound dollar.

The truth is, high energy prices do not cause inflation. Inflation causes high energy prices. In inflated dollars, the world price of oil has nearly doubled in the past five years. Adjusted for inflation, however, the world price of oil in dollars now is virtually the same as it was at the end of 1973. In fact, the dollar price of gold compared to the dollar price of oil is actually less than it was half a decade ago.

All this should come as no surprise. The oil producing countries, like any traders, want something of value in return for their product. As long as our government continues to inflate the dollar, the oil



producing countries will raise the price of their oil.

If the U. S. establishes a sound dollar, we will reduce the incentive of these countries to raise the price of their oil. More important, if we are offering them something of value -- a stable dollar -- they will be much less likely to cut off their oil shipments.

To re-establish a sound dollar, I will announce upon my inauguration as President that six months hence, on July 21, 1981, the U. S. will fix the dollar at the price of gold prevailing at that time. The intervening period will allow for economic adjustments to take place. In the months and years following, both the world oil price and supply should be much more stable.

Seventh, we must develop an energy vision for the future.

This vision should include the clean, abundant energy sources such as solar energy, fusion, and hydrogen. Though they all face severe technical problems at present, when these problems are overcome, each source will offer the hope of unlimited, clean fuel. I will support, where necessary, research to move all of these exotic techniques from the drawing board to commercialization.

The policy I have presented tonight -- a Domestic Energy Production Policy -- offers what I believe to be the best hope of providing adequate domestic energy supplies at affordable prices now, throughout the rest of the century, and beyond. In this respect, it offers a clear contrast to the Carter administration's policy of "living with less."

As Americans, <sup>we</sup> ~~we~~ now have the ability to determine our energy future. But as I listened to the the Carter administration's dire predictions throughout the past three years -- that all we can do is drive less, pay more, tighten belts, turn down our thermostats, and wear cardigan sweaters -- I must confess that I <sup>have been</sup> ~~was~~ a bit



concerned. And Americans have a right to be concerned when they see their lifestyle and standard of living being so dangerously threatened.

But it does not have to be that way. Rationing is not the wave of the future; it is a decadent remnant of some desperate past. And less is not more, as our national leadership would tell us. Less is less.

We must reverse this philosophy of despair. And I believe the Domestic Energy Production Policy is the way we can do just that. The 1980s can be hopeful. And one of the most cherished goals of the Reagan administration will be to turn that hope into reality. We will be committed to providing the energy necessary to fuel a growing economy, thereby opening up more and better jobs, bringing inflation under control, and increasing the standard of living for all Americans.

I don't believe it's time for our national leadership to give up on energy when the American people are ready for a bold offensive. They want to win this time, and so do I. The good news is that we can win. Let's increase our domestic energy production, end the energy crisis, and work toward providing an energy future we can all look forward to.

Thank you and good night.