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1965-1980

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**Subseries:** A: Bob Garrick File

**Folder Title:** [Drafts – Optimism]

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One issue: Whether we will move forward or backward

Stagnation and Sacrifice, or Opportunity and Optimism

Areas: Interest Rates<sup>3</sup>, Gasoline<sup>4</sup>, Post Office<sup>5</sup>, Wage Guidelines, Unemployment

Problem of Attitude: Lack of Concern, Pay Inputs in Computer Program

Treat Problems as if they did not involve people.

The federal govt shall not do anything <sup>best left to</sup> the states, and no govt shall do that which is best left to the people

Govt As Is people mattered

Dif: C.A. acts as if people weren't important

Intro

Prob'l. of Attitude

Areas

One difference

Program: 1) Economic Growth 2) Regulatory Reform 3) F+I Control 4) National Concl.

Draft  
Post Office

1990 1985 - 1990

Price Cat 6.7

7.1 7.9 House 2.08  
7.6 8.2 Senate 2.63  
7.9 8.3 New PPT 2.92

400,000



380,00  
30,000  
192 Mbd

) 840,000

) 2,900

Government as if People Mattered

E.F. Schumacher, the late British economist, wrote a book several years ago subtitled "Economics as if People Mattered." The thesis of the book was that economics had become so complex, with all its complicated models, equations, and theories, that economists had somehow forgotten that economics <sup>after all,</sup> ~~was~~, <sup>and</sup> a science about people ~~how~~ they interact with each other in the marketplace.

Unfortunately, Schumacher's solution leapt from his premise to that now famous well-known concept of "Small is Beautiful."

But while one may <sup>object to</sup> ~~disagree~~ with his idea that we would all be better off if we returned to a primitive, low-technology

society, it is hard to disagree with his criticism of economics.

Indeed, our economic problems may be largely a result of <sup>essential nature prime rule</sup> ~~national~~ professors and ~~people-based purpose~~ policymakers forgetting the <sup>essential nature prime rule</sup> ~~people-based purpose~~ of economics: that people do matter.

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This academic amnesia, however, goes far beyond the failures of a mere social science. We have ~~so~~ now become so civilized that virtually all policy-making at the federal level has been infected with a ~~destructive~~ <sup>mechanical</sup> take-it-or-leave-it attitude about the American people. Though we still hear the bleeding-heart phrases about "compassion" or "the poor," all too often, those who utter them ~~don't really~~ <sup>I'm afraid,</sup> ~~for the impression that~~ may not have any idea what compassion or poverty really is. ~~It's not that these people they are evil-minded~~ ~~policy-makers have turned evil or mean-spirited; rather, they have~~ let the process of government become more important than the people government is supposed to serve.

Nowhere is this attitude more prevalent than in the upper ranks of the Carter administration and the Democratic leadership of Congress. Watching their actions over the past

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three years, I get the impression that they regard the American people as no more than one of the many inputs in their computer programs or their public opinion polls. It's almost as if they have rewritten Abraham Lincoln's famous declaration to read that "the government of the ~~computer~~, by the public opinion poll, and for our re-election, shall not be folded, spindled, or mutilated."

Now this is a pretty ~~etc~~ serious charge, and I believe it's my responsibility to document it for you. But before I do, let me make one observation. In a campaign such as this, we are always talking about mysterious little things called "issues." But issues are nothing more than the application of a candidate's beliefs about government to specific problems government must confront.

If a candidate holds a philosophy that people ~~matter~~  
are important only to the extent they represent "constituencies"  
or "interest groups," or "votes," then his policies are  
bound to reflect that. ~~The words he uses may be one~~  
~~unimportant~~ is a mean-spirited individual not at all. His  
personal values may be just as pure as possible --  
and I'm sure that in Jimmy Carter's case, they  
certainly are. What it does ~~mean~~ reflect, however,  
is a sadly-mistaken view of government's relationship  
to its citizens.

This ~~the~~ idea of government by computer models  
and public opinion polls simply must be changed. To  
paraphrase Mr. Schumacher, it is time we began  
running government as if people mattered --

because the truth is, government's only reason for existing is to protect ~~the~~ <sup>people's</sup> ability ~~of people~~ <sup>to live</sup> to create the kind of life that they ~~#~~ individually want for themselves.

There is, then, but one real issue in the 1980 campaign: which candidate will produce the kind of government which will best allow the American people to improve their lives? More simply, will we move forward, or will we retreat into the past?

I think the choice in 1980 is ~~a clear choice~~, we now have an administration willing to sacrifice the jobs, the income, the ~~livelihood~~, and the security of our people.

# Jimmy Carter says there are no easy solutions, and that our future can be one of only pain, austerity, and "living with less."

Not the unrealistic promises of an impractical idealist, but a rugged determination to pursue the possible.

I offer instead a new optimism. A Life in America ~~can~~ still be the good life. We can have a hopeful future to look forward to. <sup>And, above all,</sup> Our people are important. If I can leave my ~~last~~ years as President with one legacy, it would be that we kept these ~~great~~ beliefs foremost in everything we did.

Unfortunately, the Carter administration exhibits a depressing unconcern about the American people's future -- as if the people weren't really that important in the decisions they make. This can be seen most clearly in their attitude toward Americans' standard of living.

Almost as if he were preaching to a flock taken in by false gods, Mr. Carter has condemned Americans for "worshipping consumption and self-indulgence." We

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are wasteful and extravagant, he says. We have to cut back. We have to learn to "live with less."

Nonsense. Americans aren't self-indulgent. They don't "worship consumption." And they don't need to be preached to, by a man earning \$200,000 a year.

It just seems to me that a government whose main objective is thrashing its people for trying to make ends meet cannot possibly have the best interests of the people in mind.

Even more disturbing is the President's sudden shift in <sup>his</sup> budget priorities. Keeping a careful eye on Senator Kennedy last January, Carter ~~proudly~~ presented his budget, emphasizing programs supposedly designed to assist the poor, such as continued revenue

sharing and a new youth jobs program. ~~But~~  
when Kennedy's campaign began <sup>to</sup> collapsing, thus securing  
Carter's grip on the liberal Democrat vote, the President  
felt free to reduce these very programs.

Their desirability however, is not the issue.  
Rather, the crucial point is that the Presidents'  
decisions on these programs were apparently based  
not on their potential benefit to the poor, but  
upon a cold political calculus with the poor  
considered only as a statistic in his public opinion  
polls.

This philosophy -- that government programs  
should be used to create a political image rather  
than to protect people's ability to improve their lives --

fuel, and just about ~~on~~ everything else, there's hardly ever any money left over for going to a movie or taking a vacation. Even necessities -- such as providing a good college education for the kids or replacing the worn-out living room furniture -- often have to be sacrificed or postponed.

That apparently doesn't bother Mr. Carter,

very much, though, because he still believes that ~~the controls~~  
 (because they reduced the economy's efficiency)  
 making people worse off is essential to curing inflation. ~~I think there's~~ a better way. But the first thing we have to realize is that inflation results when there is more money produced than there

2)

The answer begins with including these off-budget federal loans in the regular federal budget, and counting them as federal spending items, as they should be counted. Then we have to make certain there are no federal deficits requiring an excess supply of money to cover them.

Finally, ~~John~~ Carter has introduced or increased several ~~new~~ ~~many~~ taxes in his ill-fated attempt to balance the budget. The list reads like a who's who in taxation: a 10 cents per gallon gasoline tax; a so-called windfall profits tax that when passed along <sup>to consumers</sup> could increase gas prices by as much as another 30 cents per gallon; the

automatic increases in the Social Security tax; the automatic increases in the income tax ~~taxes~~<sup>as</sup> inflation pushes workers into higher tax brackets; the new withholding tax for interest received on savings accounts; and the speed-up\* of income tax collections. All told, Carter's <sup>planned</sup> tax bill will be nearly \$100 billion greater in 1981 than in 1980. That's the equivalent of \$1700 for a family of four.

This is a ~~substantial~~ <sup>demoralizing</sup> ~~devastating~~ burden for any family. But some of the taxes will hurt worse than others. The energy taxes could increase the cost of every tankful of

E. F. Schumacher, the late British economist, wrote a book several years ago subtitled, "Economics As If People Mattered." In it, he argued that economics had become so complex, with all its complicated models, equations, and theories, that its ~~practitioners~~ economists had somehow forgotten that ~~economics~~ it was, after all, a science about people.

Schumacher concluded that we need to retreat to a primitive, low-technology, "small is beautiful" society.

Unfortunately, Schumacher used this dilemma to justify his ~~the~~ now well-known cliché that "Small is Beautiful." But while one may object to his idea that we would all be better off ~~if we in~~ returned to a primitive, low-technology society, his criticism of economics was right on the mark. It seems that ~~our~~ <sup>Many our</sup> policy-makers, ~~it seems,~~ have forgotten the number one rule of economics: that people do matter.

Nowhere is this forgetfulness more prevalent than in the Carter administration. ~~They~~ Jimmy's janissaries have been so infected with a take-it-or-leave-it attitude about the American people, that they have let the politics of governing become more important than the people government is supposed to serve. They seem to regard the American people as ~~as~~ <sup>like</sup> more than a sterile input in their computer programs or their public opinion polls. It's almost famous as if they had rewritten Abraham Lincoln's declaration to read that "the government of the computer, by the public opinion poll, and for our re-election, shall not be folded, spindled, or mutilated."

This idea of government by computer models and public opinion polls simply must be changed. It doesn't work. Imagine trying to run an automobile on a sparkling paint job alone, while ignoring the motor. Sooner or later, the motor will run down.



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DOCUMENT #3552F  
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PAGE 1381  
KEY 51030544

SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
RUCKER, Jerry LADDER SLIPPED INJURY TO LEFT FOOT.	005 346409B Ga MED. N/R Jan 06, 79	49.50			49.50	CWP
WYETT, Carol FELL ON WET FLOOR FELL ON RIGHT KNEE	005 348491B Ga MED. N/R Mar 10, 79	50.00			50.00	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	2	99.50			99.50
TOTAL	2	99.50			99.50

*Yet* But that's just what Jimmy Carter is doing. He has given us all the sparkling phrases and slogans we need, but he has ignored the very motor of our economic system -- the American people. The result is our stagnant, inflation-ridden economy, and there is but one cure. To paraphrase Mr. Schumacher, it is time we began running government as if people mattered, *because they do.*

Government has one responsibility in economic affairs: to protect people's ability to build the kind of life that they want. *But a* ~~But~~ *And* government has failed when *to* people's economic security is endangered, as it is today, by an 18% ~~rate of~~ inflation, *the highest peacetime rate in our nation's history.*

There is no more important people-based issue ~~in 1980~~ *this year* than this: which candidate will do the best job of restoring *Americans'* ~~our people's~~ economic security? More simply, will government permit Americans to improve their lives, or will it force them to fall ~~even further~~ even further *behind?*

*in 1980* I think the choice *is* clear. We now have an administration willing to sacrifice the jobs, the income, the lifestyle, and the security of our people. Jimmy Carter *tells us* ~~preaches~~ that there are no easy solutions, and that our future can be one of only pain, *austerity,* and "living with less." *and sacrifice.*

I offer instead a new optimism. Not the unrealistic promises of an impractical idealist, but a rugged determination to pursue the possible. Life in America still can be the good life. We can have a hopeful future. And, above all, our people are important. If I can leave my years as President with one legacy, it would be that we kept these beliefs foremost in everything we did.

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DOCUMENT #3552F  
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PAGE 1379  
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SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

9010 ATLANTIC BLVD., JACKSONVILLE FL

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
CARITHERS, Brenda J. SLIPPED ON DAMP FLOOR INJURED FOOT.	051 158612A FL COMP R/S Feb 04, 79	167.32			167.32	CWP
CARITHERS, Brenda J. SLIPPED ON DAMP FLOOR INJURED FOOT.	051 158612B FL MED. R/S Feb 04, 79	255.40			255.40	CWP
TOTAL FOR CLAIM	051 158612 FL R/S Feb 04, 79	422.72			422.72	TP
REYNOLDS, Emory WASHING DISHES, SOAP ON HIS HAND, WIPE HIS HEAD GOT IN EYE IRRITATED TO EYE.	051 159740B FL MED. N/R Apr 12, 79	16.00			16.00	

~~And I believe-~~

The 1980 presidential election, in fact, may well be a referendum on these beliefs, because the Carter administration offers just the opposite: a depressing unconcern about the American people's future. This can be seen most clearly in their attitude toward Americans' standard of living. Almost as if he were preaching to a flock taken in by false gods, Mr. Carter has condemned Americans for "worshipping consumption and self-indulgence." We are wasteful and extravagant, he says. We have to cut back. We have to learn to "live with less."

Nonsense. Americans aren't self-indulgent. They don't "worship consumption," <sup>whatever that is supposed to mean!</sup> And they don't need a daily dose of presidential sermons. It just seems to me that a government whose main objective is thrashing its people for trying ~~just~~ to make ends meet cannot possibly have the people's best interests in mind.

But Mr. Carter says this is just recognizing reality -- simply that we cannot afford to live as well as we have. That may be OK if you're a highly-educated, 28-year-old making \$50,000 a year as a presidential adviser. <sup>notes NAACP</sup> Margaret Bush Wilson, <sup>says</sup> head of the NAACP. But it's an utter disaster if you're unskilled, out of work, and living in a ghetto.

Just think for a moment what it must feel like as a young black man or woman, wandering the streets, looking for <sup>a</sup> job <sup>which may</sup> that simply doesn't exist. Your jeans have holes in them because you haven't the money to replace them. Your spirit has a hole in it because your lack of skills <sup>make</sup> you unemployable to firms that have already had to trim <sup>even more skilled workers from</sup> their payrolls. You pass a rundown appliance store, and indulge in the rare pleasure of watching a television you've never been able to own.



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DOCUMENT #3552F  
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SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

2845 UNIVERSITY BLVD, WEST JACKSONVILLE FL

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
BLAKE, Iris E. FELL WHILE WALKING TO TABLE FRACTURED ELBOW	051 158414A F1 COMP R/S Jan 17, 79	404.55			404.55	CWP
BLAKE, Iris E. FELL WHILE WALKING TO TABLE FRACTURED ELBOW	051 158414B F1 MED. R/S Jan 17, 79	246.84			246.84	CWP
TOTAL FOR CLAIM	051 158414 F1 R/S Jan 17, 79	651.39			651.39	
SMITH, Alma S. SLIPPED ON FLOOR, FELL INJURED LEFT KNEE & HIP	051 158936A F1 COMP R/S Feb 28, 79	1,848.00		2,172.00	4,020.00	
SMITH, Alma S. SLIPPED ON FLOOR, FELL INJURED LEFT KNEE & HIP	051 158936B F1 MED. R/S Feb 28, 79	1,156.03		2,343.97	3,500.00	
TOTAL FOR CLAIM	051 158936 F1 R/S Feb 28, 79	3,004.03		4,515.97	7,520.00	

*You see* The President ~~is~~ speaking, and says it's time we all started suffering a little pain for a change. *he says* *that* *for the nation to be better off,*

*Just imagine the emotional devastation such a young man or woman must feel, when their nation's leader tells them their bad condition must become still worse.* Just imagine the emotional devastation such a young man or woman must feel, *when their nation's leader tells them their bad condition must become still worse.* And ~~or-try-to-experience-~~ Or envision the sheer frustration a supposedly upper middle-class family must face when *they* *it has* to choose between a college education for their daughter, or braces for their young son's teeth, ~~much-less~~ with a vacation or replacing worn-out living room furniture totally out-of-the-question. Contrary to what Mr. Carter thinks, I don't believe we can afford not to try to help Americans live better than they have this past decade.

*From p. 2* The most important step the next President can take toward this end is to implement policies which will effectively ~~fixing~~ reduce inflation. Mr. Carter has not done this. In fact, he ~~admits~~ *now concedes* that despite his latest ~~inflation~~ plan, inflation will be only one-half point lower this year than last. That's a stark admission ~~of that failure if I ever heard one. he has no answers to inflation.~~ *though.*

He does have plenty of soothing words, ~~however~~. "Food prices are pretty well stabilized," he told the Washington Post. I wonder when he last visited a supermarket. "Right now," he said, the nation is "in a very calm and peaceful time where people are prosperous ~~columnist~~ and at ease." To quote William Safire, "What country does (Carter) think he is President of? When the buying power of the average worker plummets by over 7 per cent a year, with the situation worsening, ~~xxxxxx~~ (how) can he smugly call such a time 'prosperous'?" With interest rates soaring and markets plunging, (how) can last year's 'malaise' ~~become~~ this year's 'at ease'?"

Soothing words just will not put food on the table, or gasoline in the tank. But it would have been better *if* Mr. Carter ~~had~~ stopped



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SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

NAME NOT ON FILE

WORKERS' COMPENSATION ACCOUNT

CLAIMANT AND ACCIDENT DESCRIPTION	FILE NUMBER STATE COV. RES DATE OF LOSS	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES	STATUS
LUZAEK, Thomas Lawrence CHOPPING LETTUCE WITH FRENCH KNIFE CUT RING FINGER (LEFT) HAND.	051 159544B F1 MED. N/R Apr 18, 79	36.00			36.00	

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Medical Only	1	36.00			36.00
TOTAL	1	36.00			36.00

at only with no more than words. ~~True~~ <sup>they can't</sup> They cannot help, but at least they can't hurt. ~~But~~ The President's four anti-inflation plans, ~~on the other hand~~, have been nothing short of a disaster for the American people. <sup>The reason is that</sup> In announcing them, he has forgotten ~~the prime~~ ~~that is~~ running a government; ~~or is running an~~ economy ~~that~~ people do matter.

Also



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DOCUMENT #3552F  
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SAMBO'S RESTAURANTS, INC.

LOSS ANALYSIS for PERIOD Jan 01, 1979 to Jan 01, 1980 EVALUATION as of Aug 01, 1979

200 S. 3RD ST, NEPTUNE BEACH FL

SUMMARY

LINE OF BUSINESS	CLAIM COUNT	PAID LOSSES	PAID ALLOCATED LOSS EXPENSE	NET OUTSTANDING LOSS RESERVE	INCURRED LOSSES
Workers Compensation Reserve Claims	4	2,043.34		6,675.66	8,719.00
Workers Compensation Medical Only	5	288.50			288.50
General Liability Claims	5	1,006.00	5.00	1,250.00	2,261.00
TOTAL	14	3,337.84	5.00	7,925.66	11,268.50

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surfaces time and again among the Carter administration's

policies. I want to ~~with Carter at times~~ instances, stand all part of Mr. Carter's recent anti-inflation programs, ~~stand~~ ~~that convince me that~~ but in my mind to where this administration ~~is~~ cannot

~~possibly being running government as if people mattered.~~

~~The most distressing aspect of so-called anti-inflation plan is to squeeze the~~

~~First in Mr. Carter's insistence on creating~~ nation into

a recession. ~~to "solve" the inflation problem~~ A recent

~~headline in the Washington Post stated the Carter~~

~~position quite clearly saying it was to "squeeze~~

~~Squeeze Nation into Recession~~ In fact <sup>the President</sup> in his 1980

Economic Report, ~~the President~~ listed as one of

his goals an increase in the unemployment

rate from about 6% to 7.5%.

Whether ~~such~~ a recession will <sup>actually</sup> cause inflation is

a question I'll answer in ~~just~~ a moment. But I can

+ ?

tell you one thing: those ~~\$200 million~~ <sup>Mr. Carter</sup> of people ~~were~~ plans to ~~throw~~ out of work ~~are~~ going to lose their jobs certainly are not going <sup>Bernard Baruch, former director of Carter's White House Council, says that reducing inflation by the recession approach would add two million more to the unemployed.</sup> to be any better (if Just how <sup>faster</sup> is ~~he~~ going to select <sup>to single out breadwinners</sup>) when the people <sup>who will have</sup> ~~to~~ lose their jobs? Sadly, the most likely victims ~~are~~ will be those who need jobs the most -- the poor, minority youths, and the unskilled. These are the very people <sup>who now bear the greatest burden</sup> and <sup>+ Carter says it may</sup> ~~they will have to bear the burden of unemployment as well.~~ of inflation, <sup>Can you imagine the devastation to</sup> those families who are chosen to serve as the shock troops in Mr. Carter's war on inflation?

President

I'm not sure they know what it means to be tossed out of a job, with nowhere to go, a family to feed, bills to pay, and your self-respect as the family breadwinner on

++ 8

the line. I think I can appreciate the personal  
trauma of ~~those factory people~~ <sup>who could lose their jobs</sup> ~~being unemployed.~~ I'll always carry with me  
~~always~~ the memory of a Christmas Eve when my  
brother and I and our parents exchanged our  
modest gifts-- there was no lighted tree as there  
had been on Christmases past. I remember  
watching my father open what he thought  
was a greeting from his employer. We all  
watched, and yes, we were hoping it was a  
bonus check. It was ~~a~~ notice that he no  
longer had a job. And in those days government  
ran radio announcements telling workers not to  
leave home looking for jobs-- there were no  
jobs. I'll carry with me always the memory

1-8  
9  
10

Even Barry Bosworth, former director of Carter's Wage and Price Council, admits that lowering inflation to single-digit levels ~~in this way~~ would throw nearly 10 million more people out of work, thus more than doubling the ~~unemployed~~ <sup>by</sup> ~~unemployment~~ rate. And,

of my father sitting there holding that envelope, unable to look at us. I simply cannot and will not stand by ~~for government-created white~~ inflation and joblessness destroying the dignity of our people.

It's time we elected a President who realizes that the old economics of trading unemployment for lower prices just ~~relief from inflation~~ does not work. I wouldn't trade the jobs of our people for a couple points off the

inflation rate ~~anyway even if it did. But the fact is, the recession-adjusted doesn't work~~ according to the Congressional Budget Office, ~~is,~~ every percentage point increase in unemployment

boosts the federal deficit by \$25 to \$29 billion -- because, with fewer people working, the government loses ~~due to lost tax revenue, because and, more in unemployment~~ ~~has to pay out~~

and insurance and welfare ~~payments~~ benefits. ~~because fewer~~ Thus, Mr. Carter's recession could increase the deficit ~~more than~~ <sup>by</sup> \$150 billion ~~people are working~~. And that higher deficit

Contrary to what

would worsen, rather than improves, inflation. ~~It would~~  
~~Mr Carter thinks, only by increasing the number of seem, then, that creating permanent new jobs in America, can we bring the economy under control.~~  
~~would help ease inflation. That's right.~~

impression happens to be correct, and it's a fact.

~~Mr. Carter has yet to realize: jobs are good for America.~~

Another of Carter's mistaken ideas is that inflation can be cured by ~~arbitrarily holding down wages and prices~~ <sup>voluntary guidelines</sup>. He's simply confused about ~~cause~~ cause and effect. Rapidly rising wages and prices are a symptom -- a result -- of inflation, not the other way around. And his prescribed ~~solution~~ <sup>medicine</sup> <sub>no</sub> so-called voluntary wage-price guidelines -- totally misses the point. One could assume that if

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Jimmy Carter were a doctor treating a man with a 102° degree fever, <sup>his "cure"</sup> he would ~~suggest~~ <sup>be to</sup> ~~the man~~ <sup>the man</sup> to immerse ~~himself~~ in an ice bath for several hours. The ice might lower his skin temperature, but it certainly wouldn't cure the fever, <sup>which</sup> ~~That's because the causes the~~ <sup>in economics</sup> high temperature. The principle is the same: simply treating the symptoms <sup>of inflation</sup> does not cure the disease.

But the guidelines, to the extent they are followed, do manage to make people worse off. ~~The guidelines~~, are <sup>workers'</sup> By holding ~~people's~~ wage increases below ~~infl~~ the rate of inflation, <sup>they</sup> the guidelines are in themselves an admission of failure.

~~7~~ 12

After all, inflation is harmful in large part because it reduces the value of people's earnings. Their only recourse is to try to keep up with inflation by securing cost-of-living raises. But when government limits the size of those raises, it reduces people's incomes in a different way, but just as severely. Thus, Carter's <sup>supposed</sup> cure for inflation is the same <sup>and up no</sup> as the <sup>The people are better off.</sup> ~~as the~~ <sup>is it any wonder</sup> disease itself -- lower incomes. Right now, for instance, Americans' ~~real incomes~~ <sup>were</sup> less than they were just a decade ago. ~~that after a decade of on-and-off again price controls, Americans' incomes~~ Now that may not mean much to those ~~now~~ <sup>are lower than they were in 1970</sup> people with \$75,000 annual incomes and money to burn. But for the <sup>average</sup> ~~poor~~ working men and women in America, that loss of purchasing power can be extremely ~~frustrating~~ painful. With the high cost of food,

are goods available for purchase. When this occurs,  
 just like  
 its ~~like~~ equivalent to millionaires bidding at an auction --  
 continually,  
 the prices of the available goods are bid up.

Now it's important to ~~realize~~<sup>note</sup> that the money in the economy is ~~different~~ not the same thing as people's incomes. A person's income represents something he has produced. Thus, one cure for inflation would be to increase the economy's productivity.

The other required measure is a restraint on the growth of the money supply, so that ~~those~~ excess dollars aren't floating around in the economy. Third, <sup>while</sup> Mr. Carter has ~~fully~~ stumbled upon one cure for inflation without agreeing with all agreeing, there are several ways to do that, however, and ~~but~~ <sup>-- he</sup> ~~again~~ <sup>method</sup> Mr. Carter has chosen the ~~way~~ most harmful to the majority of Americans. His

high interest rates policy has made the dream of owning a home<sup>almost</sup>, an impossible dream, ~~the most recent estimate is that 95%~~ of Americans ~~are~~ unable to afford ~~over~~ the median-priced model. ~~home. And who can afford it when mortgage rates are running at 17% and higher?~~

Think of what these high interest rates <sup>also</sup> mean to the small businessmen and farmers in our country. ~~The costs are so~~ <sup>Imagine trying to</sup> ~~These are~~ <sup>interest</sup> ~~highly~~ enterprises typically run ~~with~~ ~~that~~ ~~expanding one's business -- or sometimes~~ close to costs, so that they often <sup>must</sup> ~~depend~~ even ~~staying~~ in business ~~often becomes~~ on loans to pull them through a cash-flow crunch. But when they have to pay 20%

~~if they can even find them,~~

or more for ~~these~~ loans, <sup>A</sup> their very survival

+9 15

-- not to mention expansion of their businesses --  
~~becomes~~ is highly uncertain.

And now Carter has decided to penalize  
~~consumers~~  
~~people~~. Who use credit cards. Once again,  
Carter's his answer to inflation is to find  
~~someone~~ another group of people to punish.

The fact is, ~~there will be~~ we ~~are~~ <sup>can</sup> going to reduce  
the excess money supply, ~~though, don't we~~  
drastically cutting back ~~have to~~ loans available to home  
buyers, farmers, small businesses, and consumers.

~~Not in a government run as if people mattered.~~  
For example, ~~and yet,~~  
Just listen to these figures. While the Carter  
administration preaches its doctrine of pain  
and ~~austerity~~ <sup>sacrifice</sup>, of high interest rates and

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credit controls, new federal credit in 1981 will amount to more than \$60 billion. New direct loans by off-budget agencies such as the Federal Financing Bank grew 70% between 1976 and 1979 -- twice the rate of growth in federal spending -- and loan guarantees increased by 108%.

Thus, when Carter tightens up the money supply without while increasing federal credit demand, as the saying goes, "Something's got to give." In this case, that something

is credit available to the American people, and the limited supply of loans.

~~Interest rates go up, and the results in consumer and business~~

~~ever-increasing interest rates for consumers and businesses.~~

~~Arben Reynolds papers to temp~~

Finally, Carter has dusted off his <sup>campaign</sup> pledge to balance the budget, and claims that he will do so in 1981. Don't you believe it. His <sup>original</sup> projection for spending this year is already \$40 billion off the mark, and his deficit projection ~~was~~ is <sup>is</sup> over \$15 billion wrong. On top of that, his so-called "balance" for 1981 is based on <sup>absurdly optimistic estimates of the</sup> inflation and interest rates more than a third lower than what they actually are.

These problems aside, Carter still claims that "this balancing the budget has been brought about not by increases in revenues or taxes, but by reductions in expenditures." His budget director, James McIntyre, says that "this Administration

has not balanced the budget on the backs of the poor." Both statements are out-and-out lies.

Carter has balanced the budget in only one way -- by raising taxes. His proposed spending is down a mere \$4 billion from his first 1981 budget, but projected taxes are up ~~more than~~<sup>by</sup> seven times as much, or \$28 billion. To say he has balanced the budget by cutting spending ~~is~~<sup>them,</sup> a public relations ~~from~~ deception only Jimmy Carter would try to pull off.

But what about the poor? Carter's ~~new~~ collection of new or increased taxes reads like a who's who in taxation, and they will hurt the poor and middle class the most.

First, there's his 10¢<sup>cents</sup> ~~of~~ gasoline tax and his so-called windfall profits tax which could boost gasoline prices by another 30¢ per gallon. That ~~tanker~~ <sup>extra expense</sup> will fall most heavily on those who can ~~least~~ afford it ~~least~~: low-income workers,

~~23~~ 20

gas by nearly \$10 - and that's going to  
hurt most those who can least afford it:

~~the poor~~, those who live in cities without  
adequate mass transit, and residents of  
rural areas with great distances to ~~travel~~.

They will have no choice but to drive,  
they will ~~simply be forced~~ ~~have to~~ ~~simply be forced to~~ ~~have to~~ pay the higher  
prices and sacrifice elsewhere. And this is  
a particularly curious remedy for inflation.

Since Carter has contended all along  
that high energy prices ~~are~~ <sup>are</sup> inflation's principal ~~the main~~ cause  
of inflation.

According to the automatic  
Social Security tax increase ~~is~~ <sup>will</sup> going  
~~be~~ a special burden on ~~the~~ working men

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and women and ~~on~~ small businesses. Workers will find the government taking a still greater share of every paycheck, while ~~small business~~ will the cost <sup>to employers</sup> of these workers ~~to employers~~ will go up as well. Businesses will ~~have~~ ~~be forced~~ to respond by ~~cutting~~ <sup>slash</sup> their work ~~rolls,~~ <sup>workers</sup> and those with the fewest skills and training -- generally the poor and inner city minority workers, ~~the very people most~~ ~~in need of work~~ will be the most likely to lose their jobs.

~~Also~~ Pushing people ~~into~~ higher tax brackets also reduces ~~the number of~~ productivity. Since it ~~also~~ reduces ~~the number of~~ jobs, by reducing ~~it will force~~ <sup>Third, allowing inflation to push workers into higher tax brackets to force</sup> low and middle income earners ~~by forcing them to pay~~ ~~to~~

~~taxes rates once reserved for the Rockefellers. In fact, at the present pace, a poverty family could be paying half of each extra dollar they earn ~~within~~ just a few years.~~

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(stet)

people get to keep so little of any extra income they earn, ~~nor either~~ the burden of working longer hours nor the risk of starting or expanding a business are ~~not~~ worth it. And with fewer goods produced, there are fewer jobs available, and more inflation.

~~Finally!~~

~~After adding the withholding of taxes from our interest and our already savings still further, our incentive to save, we already have the lowest savings rate in more than 30 years, ~~and~~ this proposal will only worsen that trend. In so doing, it will greatly reduce the amount of money available to~~

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businesses for creating new jobs, and to the  
housing industry for building new homes. ~~Again,~~  
~~low and middle income families will wind up as the losers.~~  
~~The people are the losers.~~

All told, Carter's planned tax bill will be  
nearly \$100~~9~~ billion greater in 1981 than in 1980.  
That's the equivalent of an additional \$1700<sup>tax</sup> for  
a family of four. ~~And~~ If that's not balancing  
the budget on the backs of the poor, I don't  
know what is.

Contrast, then, Jimmy Carter's dismal record  
of anti-inflation proposals with his rhetoric, and  
you'll find that the biggest lie of all is  
his statement last month that the Democratic party  
"will win in November" because they "believe in

love and compassion and concern."

Is it "love" that plans to force millions  
 of poor <sup>and unemployed workers</sup>  
~~people~~ <sup>out of their jobs</sup>? Is it "compassion" that  
 would boost <sup>already back-breaking</sup> taxes still higher? Or is it  
 "concern" that would fail to provide any  
 realistic hope of ending inflation? I don't

I say that the leadership in Washington  
 has forgotten even the meaning of "love and  
 compassion and concern," and I think it  
 is time for a new leadership administration to take  
 charge -- an administration committed to  
 running government as if people mattered.

But how can you balance the budget,  
 cut taxes, and increase ~~the~~ defense spending

And the first step in doing so is to offer an effective program that will control inflation, without making the people pay the penalty. Not ~~the~~ doing so. The Republican alternative is to balance the budget by reducing taxes. Jimmy Carter says it can't be done. He is wrong. In fact, the House Republican leadership has introduced an alternative <sup>balanced</sup> budget for 1981 with spending \$14 billion lower than the Carter budget, taxes \$32 billion lower, and defense spending higher than the meager Carter increase. However, the most important feature of the Republican budget is that it is brought into balance without eliminating or incapacitating those programs most necessary to the poor.

Of course, if I had drawn up the budget,  
I am sure that there are probably some budget  
items even in this budget that  
I would have reduced further, others  
I would leave intact. That's to the point, however,  
 is that it can be done: inflation can be  
 controlled without penalizing the <sup>American</sup> people.

The remedy, in two simple steps, is  
 to get the economy moving again,  
 and to get the government under control.  
 Let me explain how my administration would  
~~work toward~~ <sup>specifically</sup> implement these goals.

First, we must make a ~~vigorous~~ <sup>vigorous</sup>  
commitment to economic growth through  
reductions in tax rates. This is, it should be  
 noted, the exact opposite of the Carter policy.

Treasury Secretary Miller says that for now, "the President is prepared to withstand any effort to reduce taxes." Budget director McIntyre declares that for at least the next several months, ~~use the~~ the administration "oppose(s) any tax reduction." And Federal Reserve Chairman Volcker says the nation must be "very cautious about when and if taxes should be reduced."

~~He's~~ ~~even~~ <sup>stands for</sup> ~~adamant~~ <sup>adamant</sup> opposition to tax reduction after two serious misconceptions: one, that people are greedy and don't deserve tax cuts; and two, that tax reduction would aggravate inflation ~~by increasing the deficit.~~

The main reason for tax rate cuts is not just

to give people a tax break, although that's certainly important. Rather, it is to stimulate productivity ~~right~~ and create jobs.

Right now, tax rates are so high, ~~that~~ and hence the extra after-tax income so low, that people ~~see less~~ <sup>now</sup> ~~the real~~ after-tax income makes the risk of starting a new business or

expanding an existing business is not worth the risk, and working overtime or at a second job

is not worth the effort. ~~Because the after-tax~~

As a result, <sup>the economy produces</sup> fewer goods and services. But

if the money supply increases, as it has under President Carter, then there are vastly more dollars

bidding for <sup>even</sup> ~~1~~ <sup>like</sup> ~~the case of~~ millionaires bidding at an auction, prices have

nowhere to go but up. The answer, then, is to both control the supply of money and increase the production of goods. We ~~explained~~  
~~on other occasions how the money supply~~ I'll deal with the money supply shortly. But note that tax reductions, by creating more -- not fewer  
 -- jobs, increased ~~the production of goods and services,~~  
~~and thereby~~ ~~fought~~ ~~inflation~~ attacks directly.  
~~The second scare tactic, though,~~  
~~get even~~ Those who agree with this approach, ~~but~~ <sup>is</sup> across-the-board) that my three-year tax rate reduction would increase the deficit and thus boost inflation. Not so. ~~This method has been tried four times in this century - the last time under President Kennedy - and every~~  
~~Across-the-board tax reductions have~~  
~~This method has been tried~~

time the government ended up with more revenue, not less. The reason was that economic activity and the number of jobs ~~were~~ <sup>DO</sup> increased, greatly expanding the tax base, ~~so~~ that even at the lower rates, the government was better off. There is no reason this would not happen again. In fact, my proposal would just barely offset <sup>automatic</sup> tax increases that will ~~be~~ are already programmed, <sup>anyway, so even if there were no</sup> ~~revenue feedback, the deficit would not~~ ~~rise.~~ Nonetheless, to ensure that there are ~~no~~ inflationary expectations are not ~~offset~~ increased, my first budget will show a balance of receipts and expenditures -- even with the tax cuts -- as the House Republican leadership has proven to be possible.

Second, we must make a vigorous commitment to reducing federal regulation. Economist Murray Wiedenbaum estimates that regulation imposes an extra \$100 billion burden on the economy--and the effect on jobs and productivity is the same as if the government had ~~imposed~~ enacted an extra \$100 billion in taxes. According to the liberal National Center for Economic Alternatives, ~~this~~, <sup>regulatory</sup> burden falls most heavily on small businesses, which produced fully 99% of the private sector jobs and over half of the inventions in recent years. The result, again, is less productivity, less production, and consequently more inflation.

A serious approach to reducing federal

regulation ~~figure~~ should include the following steps:

One, include the <sup>economic</sup> cost of ~~comp~~ all federal regulations as tax-and-spending items in the <sup>federal</sup> budget, so <sup>that</sup> these costs can no longer be hidden.

Two, require a cost-benefit analysis for every set of regulations before ~~any regulation~~ can take effect; any regulation whose ~~benefit~~ costs exceed its benefits should not be ~~implemented~~ permitted to stand.

Three, allow universal congressional veto over all federal regulations.

These two measures, <sup>- tax and regulatory reduction --</sup> ~~by~~ would greatly stimulate <sup>hours of new</sup> American productivity and <sup>would</sup> creating ~~hours of new~~ By so dramatically serve the ~~first~~ goal of getting the economy moving again, they ~~would~~ be an important new means of reducing inflation.

At the same time, however, we ~~must~~ ~~also~~ get the government under control, something ~~else~~ ~~else~~ ~~also~~ ~~also~~ has almost ~~actually~~ failed to do. To accomplish this objective,

First, we must bring the money supply under control. This requires that off-budget federal loans<sup>and loan guarantees</sup> be counted ~~as~~ <sup>as part of</sup> the ~~federal~~ <sup>1980 would allow</sup> Budget, rather than disguised in hidden accounts. ~~So that~~ <sup>the unified</sup> ~~not budget including both~~ ~~spending plans~~ ~~loan activity~~ ~~these federal~~ ~~we can now~~ rapidly bring ~~this~~ <sup>the unified</sup> ~~budget -- including~~ ~~these loans -- into balance as well.~~

Moreover, ~~at the same time~~, I would instruct the ~~Federal Reserve~~ ~~monetary~~ authority to print only as many dollars as are necessary to maintain the value of our currency. ~~in~~ It is time we abandoned that worn-out and ~~dangerous~~ ~~more, no less~~ ~~idea~~ of trying to inflate our way to prosperity.

Second, we must adopt a systematic ~~method for program to~~  
 eliminating fraud and waste from federal ~~program~~ ~~spending~~. There  
 are many ~~legitimate~~ legitimate federal ~~functions~~, ~~including a number of programs~~  
 the elderly, and the unemployed, and ~~we cannot must not~~ <sup>the</sup> undermine them. However, there is no excuse for ~~fraud~~--  
 estimated at up to \$50 billion -- and ~~the~~ sheer waste--  
 impossible to calculate, but perhaps even greater -- which  
 permeates these and all other federal programs.

Being compassionate simply does not require <sup>one</sup> to condone  
 abuse or carelessness in ~~administering~~. In fact,  
 by increasing efficiency and saving money, ~~possibly permitting~~  
~~more realistic~~ ~~payments~~ ~~for increased benefits~~ effective fraud and waste  
 control can actually lead to greater compassion.

Unfortunately, the Carter administration's approach  
 to fraud and waste continues to tolerate this fraud and waste <sup>as</sup> ~~masive~~  
~~if it were an essential part of federal spending~~ almost ~~masive~~  
 in federal programs. In many cases, its agency inspectors  
 are ~~by definition~~ agency employees and thus  
 General have become little more than political extensions  
 of the agencies. ~~They are supposed to monitor!~~ <sup>has been</sup> ~~they are supposed to monitor!~~ <sup>and charged that</sup>  
 Inspectors have actually ~~discouraged~~ ~~inhibited~~ investigations of fraud and

waste.

in all fields of business and management,<sup>35</sup> And make these better procedures available, one of the first steps I would use a method following method we used citizen task force to successfully in California, create volunteer related changes.

The key to eliminating this misspending is to place ~~the~~ systematic investigative responsibility outside the agencies being investigated, preferably in <sup>Congress's</sup> the General Accounting Office. This Office should then submit reports to the President and Congress, certifying <sup>specific</sup> areas of fraud and waste. To ensure correction of the misspending, the President should be ~~able~~ <sup>permitted</sup> to rescind funding to those specific areas, up to the ~~amount~~ <sup>amount</sup> of certification, subject to congressional ~~vote~~ <sup>override</sup>, of course. In this way, the President could force fiscal discipline on the agencies, compelling them to adopt better management procedures. ~~And~~ Though we <sup>surely</sup> could not expect to eliminate all <sup>federal</sup> fraud and waste, <sup>with these two innovations,</sup> ~~we could not~~ <sup>would certainly</sup> ~~certainly~~ allow us <sup>by a</sup> significantly reduce it <sup>a</sup> significantly amount.

Third, we must have greater presidential spending control ~~of~~ typically, Congress can attach special interest spending items to bills the President is certain to sign, thus ensuring approval of the

special interest spending as well. This wasteful porkbarrelling can be stopped with a presidential item veto, in which ~~each~~ every spending item is examined on its merits alone, and is individually subject to ~~the regular presidential~~ ~~veto~~ <sup>disapproval</sup>. ~~In fact, this~~ process has worked well ~~on~~ at the state

The item veto has, in fact, been used to good effect at the state level for many years. For instance, while I was Governor of California, we vetoed \$16 billion in excess spending, much ~~by~~ by use of the item veto. Legal ~~and~~ scholar ~~law~~ ~~knowing~~ The tool would help to ~~an~~ promote fiscal responsibility at the federal level to an even greater extent, without damaging necessary programs.

To become fully automatic, however, a federal item veto probably would require a constitutional amendment, which I would <sup>support</sup> ~~suggestively work for~~. Until such an amendment

is approved, however, I will veto any ~~aggregate~~ <sup>overall</sup> spending bill unless it contains appropriate clauses permitting the President to veto individual spending items ~~contained~~ <sup>within</sup> bill.

Fourth, we must establish greater popular control over ~~over~~ <sup>over</sup> spending and other federal actions. No longer should voters be held hostage to Congressmen and Presidents who say one thing on the campaign trail, then change their mind ~~positions~~ <sup>minds</sup> when elected. Proposition 13 in California, along with other tax and spending limitation measures approved in several states in 1978 and 1979, have demonstrated the effectiveness of state initiative procedures which allow voters to go above the heads of recalcitrant politicians. I support the creation of a national initiative process for dealing with legislative issues at the federal level.

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government by

government by

It is time government began trusting the people to vote on the issues, not just politicians. In particular, we must conduct more special interest to national interests. By investing the people with this initiative power at the national level, we will ~~strike~~ create the national constituency necessary to ensure fiscal that federal spending is reasonably controlled. Moreover, by ~~striking~~ permitting people a direct voice in the running of government, the <sup>initiative</sup> process should encourage both consumer and business confidence, which is an important element in restoring economic stability.

This, then, is what I believe to be the most effective and systematic program for bringing inflation under control. The goals are simply stated. We have to get the economy moving again, and we have to get the government under control.

But we longer can we depend upon the vague promises of a President to "do something" if elected -- or if re-elected. Our economic plight is too ~~great~~ <sup>severe</sup>. And the threat to our peoples

~~earning's, lifestyle,~~ and their standard of living is too ~~great~~ <sup>for government</sup>. It is time to ~~put~~ stop playing ~~its~~ fiscal games, and to get its house in order.

My commitment to restoring economic growth and fiscal responsibility is ~~sustained~~ <sup>continued</sup> in the six steps I have outlined. This ~~one~~ is the same commitment Thomas Jefferson made when he was inaugurated <sup>as President</sup> nearly two decades ago. He declared that the need for "a wise and frugal government, which shall restrain men from injuring one another, which shall leave them otherwise free to regulate their own pursuits of industry and improvement, and shall not take from the mouth of labor the bread it has earned. This is the sum of good government..."

We need the same kind of government ~~they~~ a government which will look after the legitimate needs of its citizens, but one which,

Ladies and gentlemen.

The 1970s were the end of an era. After a decade of ~~desperate~~  
~~and protest~~, we ~~were~~ finally ~~able~~ to put the tragedy of  
self-criticism; we ~~were~~ finally ~~able~~ to put the tragedy of  
Vietnam behind us. America ~~could~~ finally ~~remove~~ its ~~black~~ shroud of despair  
and ~~turned~~ again ~~to~~ the job of providing hope for its  
people.

~~that shroud of despair has again descended upon us.~~  
Unfortunately, we've gotten sidetracked. America is at war.  
At least that's what the President told us a couple of Aprils ago.  
again ~~for~~ ~~that promises to be as~~ ~~explosive~~  
~~financially disruptive~~ prior conflicts, such as  
painful and as ~~morally bankrupt~~ many of our ~~conflicts~~  
Vietnam. But the ~~in~~ this time will be fought not in the  
rice paddies of Southeast Asia, but in the streets and homes of  
the United States. And the aim is the defeat of not some  
~~communist guerrillas~~, supposedly civil rebels called  
~~the Viet Cong~~, but ~~some~~ ~~unbeatable~~ Goliath called CPUSA.  
Let the "Battle for Oil," the "moral equivalent of war," or the "energy  
crisis." Call it what you will. But Unless we adopt a winning  
strategy now, we will be forced to accept an energy "Peace" with  
"over" ~~that~~ ~~will be no more than the moral~~  
equivalent of defeat.

And just such a defeat, you will recall, is what the United States  
suffered in Vietnam. ~~But~~ ~~singularly as the less~~ ~~was diplomatically~~  
~~however~~, the greatest immorality of that war was that our government  
sent more than 50,000 troops to their death without ever attempting  
to ~~win~~. ~~Our policy-makers asked our young men to fight~~  
~~and die, while they debated how not to offend the enemy.~~ The result  
was a decade of despair and dissent, with the protest march as our  
national symbol.

Now if you haven't noticed, the protest march has returned. In  
October, thousands of people flocked to the streets in 100 cities to  
protest against high energy prices. And well they should — we're

*during wartime*

been in a permanent state of energy crisis since 1973, ~~xx~~ gasoline prices have nearly tripled, and fuel shortages of one kind or another have become almost commonplace. It is a deplorable situation. ~~A situation which a moral government would~~ <sup>\* Yet instead of</sup> ~~never~~ do everything ~~in its power to make the situation more bearable~~ <sup>Possible help</sup> ~~for its citizens~~ <sup>government is</sup> ~~forcing American energy consumers to the front, asking us to be its shock troops in its energy battle.~~ We are being told to drive less, pay more, tighten belts, heat less, and wear cardigan sweaters, all in the name of ~~noble~~ <sup>selfless</sup> sacrifice, ~~Meanwhile~~ <sup>host</sup> the government fights back with D-O-E, E-S-C, E-M-P, and a ~~panoply~~ of other paper solutions to the crisis.

*The analogy* <sup>present government programs</sup> This ~~agglomeration~~ <sup>of</sup> policies is foredoomed. It only condemns the U. S. energy consumer to intermittent shortages, tight supplies, and ever-increasing fuel prices. It cannot--and should not--be tolerated.

*Cur nation* Our nation is not being brought to its knees by global forces beyond our control. ~~or resources~~ Rather, it is being threatened by the impotence of a national politics which refuses now -- as it has long refused -- to let go of the past and assume the responsibilities of the present and future.

Those responsibilities are clear: to ensure that America can provide adequate domestic energy supplies at stable long-run prices. Any policy which fails to meet these goals does not serve the interests of the American people.

Current U. S. energy policy does not meet these goals. ~~The proposed remedies are even worse. They will make us even more dependent on OPEC oil. They are, in short, more of the same kind of "solutions" that have made the energy crisis such a real and distressing part of everyone's life.~~

~~It is this crisis~~ ~~dilemma that~~ President Carter attacked ~~most~~ ~~this crisis~~  
 It was this ~~that~~ ~~and stridently throughout his~~ ~~and mismanaged~~ ~~had~~ ~~he would have~~ ~~more~~ ~~bring~~  
 vigorously ~~in his first years~~ ~~in office~~. Unfortunately, his  
 administration badly misanalyzed the problem, ~~and brought~~ ~~forth proposals that~~ ~~would do~~ ~~more harm than good~~. Even ~~his~~ Mr. Carter's  
 few "victories" have given Americans little cause for hope:

"In 1977, Mr. Carter created the ~~xxxxxx~~ 20,000-employee ~~or DOE,~~ ~~test line~~ Department of Energy ~~out of a string~~ of other federal agencies which had failed to ~~end~~ ~~solve~~ the energy crisis. Thus, America was presented with a ~~bigger and more expensive~~ ~~version of the same~~ ~~of previous failures;~~ the faulty premise that ~~previous~~ efforts had suffered from ~~too~~ ~~little~~ ~~federal direction~~. The establishment of DOE proved that the federal government could create ~~a~~ ~~xxxxxx~~ massive energy bureaucracy ~~is~~ from next to nothing ~~is~~ in less than four years, without ever addressing the real causes of the crisis.

The Department's price ~~of~~ tag of \$11 billion, by the way, amounts to ~~a tax of~~ about 10 cents ~~on~~ for every gallon of gasoline you or I ~~buy consume~~, and is more than the ~~Mr. Carter~~ amount taken in profit by the oil companies.

"In 1978, he signed the ~~xxx~~ natural gas "deregulation"

bill, which created 23 different categories of natural gas, and actually extended price controls, for the first time, to gas produced and sold within the same state.

"In 1979, he started the process of oil price decontrol, but ~~xx~~ has threatened "punitive measures" ~~against~~ ~~reimposing controls~~ ~~if Congress does not approve a windfall profits tax. Thus~~ ~~Mr. Carter retains for at least another two years~~ as many as seventeen ~~different~~ categories of oil, which, ~~as according to~~ Harvard Energy Economist Robert Stobaugh ~~has concluded in Energy Future~~, "has fostered a chaotic, confusing, and expensive bureaucratic monster."

"Mr. Carter has retained the system of ~~gasoline~~ allocation, ~~recently~~ and has ~~not~~ secured authority to institute a gasoline rationing plan.

"Have these ever-expanding controls solved America's energy crisis?

The sad fact is that they have not. The crisis, in fact, began with a 1954 Supreme Court decision which imposed price controls on natural gas, and was ~~worse~~ intensified by oil price controls imposed in 1971. These controls held U. S. fuel prices artificially low, resulting in the ~~have~~ overutilization ~~of oil and gas~~ by energy consumers and a drastic reduction in producers' incentive to drill for ~~fossil~~ ~~the fuels~~ or to develop alternative energy sources.

The result was predictable to all but those who refused to accept ~~believe in economic reality~~. Domestic oil and gas output has ~~declined~~ <sup>91d. pt.</sup> every year since oil price controls were imposed.

Discoveries of natural gas peaked at the same time as the 1954 controls.

Supreme Court decision began to diminish real new contract natural

gas prices. <sup>Similarly, J.</sup> Even Patricia Starratt, former special assistant in the Federal Energy Administration, observed that the natural gas shortages of the early and mid-1970s were "the direct result of the reduction in the rate of natural gas ~~exploration~~ discoveries during the 1960s," ~~which~~ was due to the <sup>when the 1954 controls</sup> ~~(natural gas) price ~~ceilings~~ ceilings~~. In fact, the number of drilling rigs operating in the United States declined 12 per cent in the first six months following <sup>1978</sup> the passage of Mr. Carter's natural gas act.

<sup>That's</sup> ~~as~~ <sup>increasingly,</sup> The result ~~was~~ that the U. S. began to rely heavily on oil imports from OPEC, which is dominated by the Middle East oil producers. We ~~now~~ import almost twice as much oil ~~as~~ now as we did right before the 1973 embargo. Imports account for nearly one-half of the oil we use.

Yet <sup>you'd think consumers were to blame for the fact</sup> Who's to blame? Is it the consumers? That's the answer you'll <sup>see</sup> if you listen to the White House. But that's ~~not~~ simply <sup>case.</sup> ~~the conclusion~~ ~~you'll draw if you examine the facts.~~ U. S. consumption of oil <sup>stays</sup> has increased less than 20% in the last seven years; in the seven years before that, oil consumption ~~increased~~ went up more than 40%.

From 1973 to 1976, gasoline demand rose at less than half the rate it had in the previous two decades, ~~in~~<sup>and</sup> 1979, gasoline demand rose only 2 percent, less than ~~one~~<sup>one</sup> third as fast as it ~~rose~~ in 1977, and less than in almost every other industrialized country. ~~The~~ <sup>Moreover,</sup> Energy Department admits that American industry has become 10 to 15 percent more efficient ~~xxxxxx~~ in its use of energy ~~is~~ since 1974. ~~the blame lies with the government, not the consumer.~~

We import more oil now, but ~~it is~~ ~~not~~ ~~a~~ ~~the~~ energy consumer's fault.

~~Thus, the controls ~~were~~~~ The blame must go primarily to federal price controls, which have significantly impeded U. S. production of oil and gas. ~~A study~~ by two MIT economists showed that in 1977, U. S. energy ~~xxxx~~ imports were three and one-half time greater than they would have been had there been no federal price controls.

~~energy~~  
The result is ~~xxxxx~~ American dependence on OPEC. ~~xxxx~~ Allowing this ~~xxxxxx~~ to continue is ~~xxxx~~ a risky proposition indeed.

The Harvard Energy Project concluded that "(f) for the industrial nations to continue to depend on Middle Eastern oil in the way current trends indicate means heavy reliance on a region of high political tension and risk... Dependence reinforces the twin vulnerabilities -- interruption of supplies and major price increases."

~~Because of our heavy dependence on oil imports,~~ OPEC thus has the U. S. economy in a vice-grip. It can extract ~~xxxxxx~~ virtually ~~any~~ price it wants for its oil, because it knows ~~xx~~ ~~current~~ controls prevent the U. S. from producing enough of its own ~~allow~~ ~~to~~ ~~luxury~~ ~~of~~ saying "no" to higher-priced oil. Even ~~OPEC prices~~, that's worse, higher OPEC prices translate directly into ~~higher~~ higher prices for American citizens. John O'Leary, ~~the~~ formerly ~~only recently~~ ~~resigned~~ ~~as~~ <sup>the</sup> number two man in Mr. Carter's Energy Department, conceded that the Congress and the Executive branch ~~xxxxx~~ "have been enormously short-sighted and have placed this country at the mercy of OPEC."

~~That's worse, higher OPEC prices translate directly into higher~~

Moreover, because of OPEC's grip on ~~the~~ economy, our panoply of energy price controls - oil, gasoline and natural gas - prices for American consumers. Price controls, for all their supposed value, have been ~~totally~~ ineffective in holding down consumer ~~prices~~. ~~If for example,~~ ~~by~~ ~~tripled~~ prices. Gasoline prices have ~~gone up~~ nearly ~~three~~~~six~~ times since 1973, and ~~have~~ climbed 55 per cent ~~in~~ the first six months of this year, despite the existence of a complex and comprehensive set of price controls. Natural gas prices ~~scared~~ three times as much as prices at the wellhead, in spite of ~~xxix~~ two decades of ~~price controls~~. Further, U. S. motorists are paying considerably more for gasoline than our neighbors in Canada, who have not ~~have~~ had the "protection" of price ceilings and allocations. ~~And~~ Similarly, natural gas prices to the consumer ~~scared~~ three times as much as prices at the wellhead, in spite of two decades of price controls.

Nor have the Department of Energy and its allocation formulas ~~of the~~ helped soften the impact of the energy crisis. DOE's own Office of Competition ~~admits~~ contends that "in almost every case... regulation has compounded many problems arising from imperfect market structures," yet DOE continues promulgating ~~more and more~~ regulations ~~for instance~~, ~~it has such~~ as ~~the~~ ~~that~~ ~~this~~ many different rules, ~~which~~ ~~fill this many books~~, ~~alone~~ ~~governing gasoline allocation~~ [Displays rule books].

In fact, these allocation rules were the primary cause of the gas lines in many cities last spring. ~~Let me repeat that~~ ~~note this carefully~~. By ~~the~~ Department of Energy's own admission, ~~its~~ allocation formulas were chiefly responsible for the gas lines. ~~The~~ Department of Energy ~~itself~~ conceded that "an historically based allocation process can never completely reflect current patterns of demand." James Schlesinger, ~~the top man~~ ~~of Energy~~, admitted that "There would be no lines if there were no price and allocation controls."

Yet the Department persisted in applying the controls, which, as Schlesinger explained, "put gasoline where the cars are not." Studies found that the agency allocated too much fuel to priority users, and too little to fast-growing urban areas. Its formulas

caused such a mismatch of oil ~~xx~~ and refineries in California that refineries there were forced to operate at only 20 per cent capacity during the gasoline shortage.

But this shortage has not been DOE's only failure. The Department of Energy has so badly mishandled the Strategic Petroleum Reserve Project -- ~~that's the~~ <sup>a</sup> program to store extra oil in abandoned salt mines to ~~soften the blow of a future~~ <sup>oil crisis</sup> ~~embargo~~ -- that it had to completely ~~stop~~ halt the project, several months behind schedule and only about a third finished. ~~The reason:~~ <sup>Among other things,</sup> The Department has provided no way to recover the oil once ~~they~~ <sup>it</sup> was pumped into the salt mines; There will not even be ~~an~~ emergency pumps in place for at least several more months.

~~forced~~ DOE has also ~~increased~~ heating oil prices <sup>up</sup> in the Northeast, by compelling companies to stockpile an excess of the fuel. And it has required that heating oil ~~and~~ for the winter and middle distillates for farmers be kept in primary storage tanks rather than distributed to areas where the fuels are needed. According to projections prepared by a congressional subcommittee, these actions could result in shortfalls at the local level of as much as one-fifth of the total stock of fuels. Such shortages are not to be taken lightly. In the winter of 1977, natural gas shortages -- ~~resulting from an inadequate supply~~ ~~excessive market distortions~~ <sup>of</sup> ~~the market~~ brought on by ~~natural~~ ~~due to~~ ~~gas~~ price controls -- ~~caused~~ forced 1.2 million workers out of their factories when gas was diverted from ~~industry~~ to fuel-starved homes. These workers lost more than \$600 million in wages.

Why have these past efforts ~~xx~~ failed so dismally? After all, they seem like they should work. If energy prices are going up, it seems like price controls ~~should~~ hold them ~~steady~~ <sup>down</sup>. If there are shortages of fuel, it seems like a federal allocation system ~~should~~ <sup>would</sup> place fuel where it's needed. If the energy crisis grows worse, it seems

solve it.

like a more comprehensive agency would ~~cut~~ through the difficulties.

What seems to be right, however, as history has forcefully demonstrated, is not always what is right. In fact, U. S. energy policy has failed precisely because these seductive solutions have been 180 degrees opposite to ~~what~~ those measures which would have averted the crisis. ~~U. S.~~ Our energy policy has discouraged domestic production, crippled small independent oil and gas producers; has created and destroyed price instability. ~~U. S.~~ energy policy has, on the other hand, subsidized the big oil companies and foreign oil imports.

Now, it's a universally accepted rule of economics that you get less of what you discourage, and more of what you subsidize. Hence, America has received lower domestic energy production, ~~fewer~~ struggling independent producers, and sharply ~~higher~~ rising prices. We have ~~also imported~~ been burdened by ever-growing oil imports from OPEC, and ~~more~~ have ensured that the profits of the big oil companies keep going up, more than relative to those of the independent, ~~in some cases astronomically~~. Any kind of policy which gives us less of what we need, and more of what we don't need, makes no sense at all. But and should be reversed. We need more domestic production, more small independents, and stable fuel prices, ~~not~~ he don't need greater oil imports and increasing ~~dominance of the energy market~~ of energy crisis, companies. After nearly a decade, policies which offer only more of the same will not do.

Yet look at what our nation's leaders are proposing. Are they ~~encouraging~~ speaking of ~~encouraging~~ ~~butting~~ ~~effixing~~ more domestic production and ~~stable~~ ~~energy~~ one must look beyond energy prices? They may say they are, but look beyond their ~~lefty~~ If you do, rhetoric. You'll see only more of the same -- more federal agencies, more controls on ~~the~~ ~~energy~~ ~~market~~ ~~and~~ ~~prices~~ and ~~producers~~, and more mandatory conservation. In short, more of the same policies which have brought us shortages, high prices, foreign imports, and dominance of the energy market by big oil.

INSERT

at the administration's ~~current~~ energy policy, starting with

Let's look ~~first~~ at Mr. Carter's supposed decontrol of ~~most~~ of energy prices. Mr. Carter ~~He~~ talks a good ~~g~~ policy, but what he has ~~proposed~~ is anything but decontrol. Oil prices won't be freed from controls until 1981 under ~~the~~ Mr. Carter's plan, <sup>which is only a slight acceleration of the 1981 expiration date</sup> but under current law controls ~~would have expired~~ anyway. His natural gas deregulation actually ~~extends~~ further <sup>ed</sup> extends controls to ~~all~~ of the natural gas market, and keeps them in force until 1985. And ~~he~~ has refused to use his <sup>authority</sup> power to eliminate price controls on gasoline.

Yet price controls <sup>as I mentioned earlier</sup> are no solution to the energy crisis. Rather, they are ~~the~~ its primary cause. ~~of the crisis~~ Even the Harvard Energy Project -- whose report served as the ~~best~~ basis for much of Sen. Edward Kennedy's own energy plan -- concedes that "the system of price regulations is highly irrational." In fact, price controls ~~eliminate~~ diminish competition in the energy market by crippling the small independents. The controls apply to energy produced at the wellhead, and it is the independents who drill 90 per cent of the exploratory wells. The major oil companies' domestic operations are largely refining and marketing -- nearly 60 percent of all U. S. refinery runs are controlled by the eight largest oil companies. ~~xxx~~ And a 1977 study by the Rand Corporation found that in one year price controls transferred as much as four billion dollars from the oil producers, <sup>who</sup> which includes those 10,000 independents, to the refiners. Price controls also <sup>effectively</sup> subsidize foreign oil imports, <sup>since controls only apply to domestic oil</sup> Economist Arnold Safer points out that "the entitlements system program, in effect, gives any company that imports OPEC oil \$2.50 (a barrel) for absolutely nothing." And, keep in mind that it is the big oil companies which do most of the overseas exploration for oil. Is it any wonder that U. S. oil imports keep increasing?

A second failing ~~area~~ of ~~this~~ federal energy policy is the tax system. U. S. companies doing business abroad, <sup>which is in energy</sup>, that's mainly the big oil companies, can deduct what are <sup>foreign taxes - effectively</sup> ~~actually~~ royalties from their U. S. income taxes. For Big Oil, that's a subsidy of \$1.2 billion a year <sup>instead of treating them as a business expense.</sup> Since most overseas exploration is undertaken by the larger oil companies, this amounts to <sup>for Big Oil -</sup> a subsidy that only increases foreign imports. However, <sup>third policy failure involves a</sup> the independent oil companies have endorsed the tax.

Yet the administration is pinning its hopes on a tax revision that would have an even more devastating <sup>impact</sup> effect on domestic production and the independents -- the windfall profits tax. And if you think the prospect of the tax has got Big Oil running scared, you'd better look again. ~~the~~ <sup>HS</sup> the independent oil companies are providing the ~~passionate~~ opposition <sup>most vigorous</sup> to the tax.

It's easy to understand why. The windfall profits tax will reach most of revenues of the <sup>revenue</sup> eripple the independents, but will hardly affect Big Oil, since as much as 85 to 95 percent of the majors' profits come from overseas operations,

~~by reducing the incentive for domestic production,~~  
 which will not be touched by the tax.

~~which will cost consumers~~  
 nearly 2 billion ~~dollars to purchase~~  
imported oil.

The windfall profits tax will also hurt consumers. One estimate is that it will ~~deprive~~ the U. S. domestic ~~oil~~ production equal to one ~~sixth~~ of our imports what we now import. Because the tax thus takes away so much of the production incentive from decontrol, ~~the only effect~~ ~~is to raise~~ ~~prices to the consumer -- and keep them up.~~  
~~One must realize that only the people pay taxes in taxes~~  
 The federal government will reap as much as \$173 billion from decontrol in the next decade from the regular corporate income tax. The Carter windfall profits tax will add another \$138 billion. That's an added tax on consumers of \$31 billion — more than \$1,000 for every man, woman and child in America — and the administration is offering only a couple of billion dollars ~~back~~ about one percent of the federal government's own windfall rebates. It is at best hypocritical, and at worst downright dishonest for an administration that bleats so piously about the alleged windfalls of the oil companies, to keep more than 90 per cent of the windfall for its own use.

And what will the government do with the proceeds from this tax on the independents and the consumers? For one thing, it's embarking on a massive synthetic fuels scheme that promises to be one of the biggest federal boondoggles in history. Even by the President's own optimistic figures it would take an investment of \$35,000 to produce one barrel of synthetic oil a day, ~~more than 1500 times~~ the cost of a barrel of imported oil. And at best ~~any~~ oil, once produced, will cost more than twice the price of imported fuel.

But you can throw all your cost estimates out the window if you ~~succeed~~ can't even develop ~~any~~ the synthetic fuels. The fact is, no synthetic fuels process in the United States has yet progressed beyond the pilot stage. The President is asking us to stake our entire energy future on a fuel technology that has not even been shown to be commercially viable. In fact, the government's first attempt to build a coal liquefaction plant was stopped precisely because more pilot-plant work was needed.

What is worse is that an all-out push for synfuels could ~~also~~ ~~destroy~~ ~~huge amounts of~~ the environment in the West. Production of synfuels would withdraw precious water from two of the nation's most water-starved regions — the Colorado River Basin and the Northern Great Plains. Even using the synfuels may not be safe. Coal-liquids are thought to contain cancer-causing agents, while shale processing would create toxic fumes. And the President's own Council on Environmental Quality warns that synthetic fuels generate up to twice as much carbon dioxide as do

¶) Further

significant and damaging

But the tax will have a significant effect on the independents, who earn most of their income from sales of fuels at the wellhead, which is the only thing the tax plan will tax. By taking such a large fraction of the independents' after corporate tax income, the windfall profits tax greatly reduced their profitability. The independents will thus find it far more difficult to secure financing for their exploratory wells; but the big oil companies, which depend on internal financing and established lines of credit, will not face such difficulties. Moreover, since most independents are taxed as individuals, and not as corporations like the major oil companies, they are in a higher marginal tax bracket. The windfall profits tax thus will leave independents with only about half as much cents of each dollar of profits, while Big Oil would be left with twice as much.

Moreover, synthetic fuel development will ~~cost~~ require the overriding local and state autonomy to ensure the approval of projects. And we've seen enough of the arbitrariness of federal dictates as they've blocked development over the years.

Thus, the synfuels program is bound to soak American taxpayers for billions of dollars for an unproven technology to produce almost no energy fuel at double the cost of current energy, and do great environmental damage in the process. Who is going to benefit from this scheme? Certainly not the energy consumer. The small independent won't be helped either, since he'll be paying the windfall profits tax to finance the synfuels program. No, as in the case of the other federal energy regulations, it is Big Oil which will benefit from synfuels the most. Just listen to the names of some of the companies that ~~now~~ own the resources destined to ~~be~~ turned into synfuels: Exxon, Gulf Oil, Union Oil, Conoco, Mobil, Shell, and Texaco. Again, federal policy-makers seek to benefit Big Oil at the expense of the consumer and the independent oil producers.

And to push these synthetic fuels projects through, without regard to the environment, the President ~~plans~~ proposes yet another ill-considered program - to create an Energy Mobilization Board, or EMB. But the plan's fundamental flaw ~~is~~ -- so obvious that I'm surprised the President didn't see it -- is this: if some projects are pushed to the head of the line, then other, perhaps ~~more~~ more important, projects, will be even further delayed. All the EMB does is rearrange ~~more~~ bureaucratic incompetence. The ~~is~~ Board will provide almost no help to anyone -- except, of course, the Big Oil companies, whose resources will be called into use, with federal subsidies, at the expense of the environment.

Another ~~poisonous~~ proposal floating around in Washington is that the U. S. should station troops in the Mideast to protect the flow of oil to the West. Defense Secretary Harold Brown has said that "we'll take any action that's appropriate, including the use of military force." Now there may be some conceivable justifications for deploying U. S. troops, but sending in the Marines just to demonstrate the national macho certainly is not one of them!

Finally, ~~this administration, more than any other, it has promoted~~ there is this idea of mandatory conservation and allocation. All of these impotent rationing schemes Mr. Carter's moralistic protestations to the contrary, all these impotent rationing schemes are designed to do is "share the shortage," rather than relieve it. I ~~totally oppose~~ One of the most seductive ideas is ~~which I actually oppose~~ ~~for instance, to gasoline rationing, except in times of war or national emergency. At any other time rationing is a cruel hoax on those who live in cities without~~ ~~out~~ ~~inadequate~~ public transportation, those who live in rural areas, and ~~those~~ the poor, who ~~cannot~~ would not be able to ~~the extra price and the purchase~~ ~~in~~ ~~also apply~~ the normal cost of gasoline to purchase additional ration coupons in the so-called "white market." I am just as forcefully These arguments apply just as forcefully to the ridiculous idea of imposing an additional 50 cent

or one dollar tax on every gallon of gasoline, which would provide the government with yet another windfall at taxpayer expense.

I disagree even more emphatically with the more restrictive mandatory conservation plans -- such as temperature controls in public or private buildings or requiring people to give up driving one day a week. The reported assertion by Agriculture Secretary Bob Bergland, that farm families should stop their "frivolous" trips to town, is a travesty. The government has no moral right to exercise such arbitrary controls over its people;

That doesn't mean I'm against conservation -- not at all. I believe that every energy consumer should use energy wisely, and should not waste it. In this sense, the Carter Administration's institution of conservation tax credits was a ~~worthwhile~~ good innovation, ~~That's~~ because the decision as to how to conserve must be left with the individual, ~~who is the only he knows person~~

It is hardly the place of federal bureaucrats to tell the rest of us what is "frivolous."

~~who knows~~

~~all forms And this is the fundamental flaw in  
of mandatory conservation—  
but step~~

how and how much he can cut back. Federal bureaucrats in Washington D. C. have no way of adapting mandatory rules to fit all the countless variations in circumstances from Los Angeles to Atlanta, Anchorage or from Alaska to New York.

~~more importantly,~~  
 The overwhelming fact is that it is no energy policy to simply say use less energy. This idea that "the cheapest barrel of oil is the one not used" is pure demagoguery: America did not conserve its way to greatness. And while it may be possible to decouple energy use and economic growth temporarily through conservation, we cannot do so permanently. Millions of Americans already have a minimal standard of living, and we must not blithely condemn them or their children to such permanent poverty through moralistic federal policies.

*In fact,* The NAACP has said it best: "...we cannot accept the notion that our people are best served by a policy based upon the inevitability of energy shortage and the need for government to allocate an ever-diminishing supply among competing interests." I wholeheartedly agree.

Where, then, can we turn? If price controls, windfall profits taxes, synthetic fuels, an Energy Mobilization Board, troops in the Mideast, and mandatory conservation are so ineffective and counterproductive, can there be any answers? There certainly can be, and don't let anyone else try to tell you otherwise. Not only are there far more effective solutions to the energy problem, there are more equitable ones as well.

Any fair and useful national energy policy must meet five criteria: First, it must focus on oil and natural gas for the short-term. No other energy source holds out the promise of providing substantial boosts in energy supplies ~~before 1985~~. <sup>swiftly</sup>

Second, ~~iximus~~ a national energy policy must be broad-based. It must provide for effective and safe use of all potential energy sources -- from nuclear and coal to the exotics like solar.

Third, a national energy policy must ensure competition in the

energy market.

Fourth, it must increase domestic production.

Fifth, it must eliminate subsidies to foreign oil imports and foreign production.

Sixth, it must increase domestic production.

as done under earlier oil

Current energy policies fail to meet these criteria. On the whole, they subsidize the big oil companies and foreign oil imports. They discourage the small independents, domestic production, stable prices, and prudent conservation.

The only effective answer is to adopt a Domestic Energy Production Policy, one that will foster competition, discourage foreign oil imports, and encourage domestic production. Greater energy production is necessary to keep our economy growing, and economic growth provides the one hope for ending inflation, for restoring America's strength in the world economy, and for providing jobs and a better standard of living for all our citizens, in particular for the poor and unemployed.

Though there are a wide range of actions consonant with a Domestic Energy Production Policy, I will mention what I believe are the seven most important..

First, we must establish within the Antitrust Division of the Justice Department a special Energy Antitrust Unit. It makes ~~it~~ no sense for a government ~~is unwilling to carry out a thorough~~ to bleat about windfall profits if it ~~will not do what it is necessary~~ and ~~objective investigation as to whether there are true "windfalls" and if so, what to eliminate their source!~~ ~~xxxv~~ The energy industry is dominated in many ways by the large oil companies. Some of this dominance is the result of efficiency, ~~some~~ the result of counterproductive federal rules, ~~perverse~~ and some a consequence of monopolistic practices. The big oil companies ~~difficult to determine what practices, if any, are monopolistic. In establishing a special Energy Unit, I~~ may or may not be reaping undeserved profits ~~xx~~ at the expense of the consumer, but we will never know until we conduct a ~~thorough~~ ~~Unfortunatly, it is very~~ ~~In particular, I ~~she~~ will charge the Justice Department order an immediate examination of industry structure. As President, I will order an~~ ~~and continuing~~ ~~structure,~~ ~~immediate survey of the industry by the new Energy Antitrust Unit, with~~ ~~special attention to the possible monopolistic effects of vertical~~ ~~and horizontal integration, and of energy companies owning more than one kind of energy~~

2- "This is not to prejudge the issue. Oil companies which exercise substantial market power may or may not be anticompetitive. But we will not know whether they are or not until we undertake a thorough ~~start~~ investigation.

source. Where antitrust laws are <sup>found to</sup> violated, I will pursue such ~~such~~ remedial action vigorously. There can be no solution to the energy crisis unless markets are allowed to operate competitively."

Second, we must immediately repeal all energy price controls and allocation formulas. According to <sup>economists</sup> John Cogan and Micahel Ward ~~the~~ of UCLA, "(t)he least-cost strategy for reducing energy imports dramatically is the complete decontrol of the domestic crude oil and natural gas industries." They point out, for instance, ~~this~~ that this policy <sup>by increasing output</sup> would ~~leads to an increase in employment~~ <sup>produce an additional</sup> three-quarters of a million jobs <sup>in the economy</sup> each year.

The effects of decontrol on the energy market are even more dramatic. Charles Phelps and Rodney Smith of the Rand Corporation concluded that decontrol would ~~not~~ raise prices to the consumer because ~~it~~ would merely ~~reduce the profits of~~ <sup>transfer income from the</sup> refineries (most of which are ~~run~~ by Big Oil) ~~and increase the profits of~~ producers. Even the Carter administration admits that decontrol would add no more than \$ 4 or 5 cents ~~per~~ a gallon to gasoline. <sup>more</sup> and as we become less dependent on OPEC oil through decontrol, prices will stabilize, something they will never do if we continue to increase foreign oil <sup>our dependence on OPEC</sup> imports.

But to soften the impact of any price increases that might occur from decontrol, ~~expressing his thinking~~ and ~~from~~ past price increases which have occurred because of OPEC price boosts, I propose the following. Even without the windfall profits tax, decontrol will provide the federal government with up to \$173 billion over the next decade, <sup>tax</sup> as a result of higher collections from the regular corporate income tax. I propose to use this ~~entire sum~~ to provide across-the-board tax cuts to individual taxpayers, and fuel price adjustment grants to those who do not pay taxes. The program will ~~begin~~ <sup>continue until</sup> prices stabilize, and additional federal revenues from decontrol vanish ~~at which time~~.

~~will~~

Decontrol ~~will~~ also have an important effect on fuel supplies. In the United States, there is as much as 1,000 years of natural gas remaining, and on the Outer Continental Shelf alone, the U. S. Geological Survey says the oil industry should be able to recover twice as much oil as it has produced in its entire history. The key is providing the incentive to develop these supplies. Decontrol provides ~~the~~ incentive. One estimate, unchallenged by the Department of Energy, is that decontrol would provide an extra 2 billion barrels of oil a day by 1985. According to a Department of the Interior study, ~~said~~ that deregulation of natural gas would increase production by more than 100 per cent in a decade.

Finally, decontrol will ~~maximize~~ increase competition in the energy industry, because its benefits ~~flows~~ mainly to the independents whose primary source of income is the sale of oil and gas at the wellhead. By strengthening the ~~independents~~, ~~decontrol will help stabilize prices even more quickly~~.

Third, we must ~~retain~~ a ~~maximum tax~~ policy which encourages domestic energy production and conservation. This tax policy should include:

\*Elimination of the foreign tax credit for oil companies, which is only a \$1.2 billion subsidy to foreign imports.

\*Opposition to the windfall profits tax, which is a "tax on ~~independents~~ and the consumer."

\*Reduction in the tax on capital, through such methods as accelerated depreciation and ~~as~~ further reductions in the capital gains tax. U. S. energy producers need ~~more than \$12 billion in~~ ~~just~~ capital in ~~next~~ the next three years ~~to stay competitive~~ to finance needed growth of domestic energy sources. Capital expansion is also necessary for conservation, ~~for~~ only by replacing old gas-guzzling plants with new, more efficient ones can industry reduce energy use by a great deal. As Daniel Yergin of the Harvard Energy project explained, "While low economic growth reduces absolute energy consumption in the short term, it ~~must~~ result in ill-

over the longer term by retarding investment in more efficient plants. ~~also~~

**Reduced taxes on capital will produce the needed economic growth.** We've already witnessed the success of such reductions of taxes on capital. Within just one year after the capital gains tax reduction in 1978, venture capital increased tenfold. The main beneficiaries of the lower taxes were the smaller companies. ~~similar~~ ~~steps~~

~~it should be noted,~~ ~~and even Treasury Secretary Miller~~  
~~has admitted that accelerated depreciation would benefit~~ ~~for instance~~

We must also expand conservation tax credits. Proper insulation can cut home energy ~~conservation~~ ~~use~~ by as much as 50 per cent, ~~for instance~~. Increased tax credits ~~can~~ provide an effective stimulus to this ~~kind of~~ ~~conservation~~.

#### XXXXXXXXXXXXXXXXXXX

The fourth objective in our ~~Ma~~ Domestic Energy Production Policy is this: we must remove unreasonable barriers to production and conservation. First, we must accelerate leasing of federal lands for exploration. Fully 60 percent of all federal lands are now withdrawn from use, including half of all government lands known to contain energy resources. Only five per cent of the outer continental shelf has been explored. William Moffat of the Graduate School of Business at Stanford points out that failing to accelerate offshore leasing could mean giving up 3 million barrels of oil production a day by 1985 -- one third of what we import. Of course, all leasing must be conducted in a manner which will ensure environmental protection. ~~Another barrier consists of reasonable and unreasonable regulation.~~ ~~which we must eliminate unnecessary rules.~~ We need a ~~XXXXXX~~ thorough review of the entire environmental regulatory system to determine which rules actually protect the environment and which ones only impede production. For instance, more than 30 attempts to build refineries on the East Coast have failed due largely to ~~such~~ ~~arbitrary~~ ~~rules also impede conservation.~~ The 1978 National Energy Act specifically prohibits utilities from moving into the insulation business, a ban which, according to the Harvard Energy Project's Daniel Yamin, ~~will~~ "will cost the nation many hundreds of millions of barrels of oil equivalent a year."

Cogeneration -- the joint ~~maximizing~~ production of heat and electricity --

energy  
production

could save over twenty per cent of industrial energy use, but complex regulations discourage ~~xx~~ potential industrial cogenerators from even attempting ~~s to implement~~ such ~~tools~~ to implement this energy-saving technique. ~~which~~ ~~and have no~~  
~~if they provide no~~ ~~other offsetting benefits, must be eliminated.~~

Fifth, we must ensure the safe use of coal and nuclear power in the short term. Both these sources hold the promise of significant amounts of energy production, but ~~they~~ are hampered by technological problems -- coal is dirty, nuclear is feared because of potential ~~radiation dangers.~~ ~~Fortunately,~~ ~~but many of~~ these problems can be overcome. ~~We must therefore have no choice but to use these sources -- and, in turn, coal and nuclear can help close our fuel gap.~~ But above all we must employ every federal effort ~~that~~ to ensure <sup>to</sup> that these fuels are used safely.

Sixth, we must eliminate the roadblocks to synthetic fuel use in the middle term. We don't need a federal corporation to produce synthetic fuels. ~~Paul Joskow and Robert Pindyck of MIT point out~~ "as (synthetic fuels) become economical, they will be produced by private firms with or ~~xx~~ without a program of federal subsidies." In fact, of the thirty-six proposed synthetic fuels projects identified by the Bureau of Mines in mid-1976, oil and gas companies sponsored twenty-two; ~~in fact,~~ ~~many of the delays in developing the technology have been the result of federal regulations.~~ ~~For instance,~~ Excess regulation ~~has~~ killed three oil shale projects in Colorado, ~~xxxixxxxxxxxxx~~ and federal authority regulatory authorities have hindered the commercialization of synthetic natural gas by refusing to let the producers charge an adequate price.

~~Also, where technical problems exist -- and there are many -- the Federal government should be in the forefront of strengthening research to eliminate the problems with synthetic fuels.~~

Seventh, we must develop an energy vision for the long term. This vision should include the clean, abundant ~~xx~~ energy sources such as solar energy, fusion, and hydrogen. All of these sources are

beset by severe technological problems at present, but each of them offers the hope of unlimited, clean fuel. ~~In fact, the greatest support for these research fuels will come from another element of our program - the federal efforts to move all of these exotic techniques from the elimination of price controls on oil and natural gas. By ending artificially low fossil fuel prices, these new technologies will soon become commercially viable.~~

The policy I have presented tonight -- ~~a~~ <sup>Domestic</sup> energy Production Policy -- ~~offers~~, I believe, the best hope of providing adequate ~~xxxxx~~ domestic energy supplies at stable prices ~~both now and~~ throughout the ~~rest~~ <sup>Coming</sup> of the century and beyond. The policy fulfills the five criteria; it focuses on oil and natural gas for the short term; it emphasizes a wide-range of energy technologies; ~~it increases domestic production; And~~ it ensures competition in the energy market; ~~it eliminates subsidies~~ foreign to foreign ~~productiom~~ oil imports and oil production. ~~and it increases~~ ~~domestic production.~~ In short, this is ~~a~~ <sup>an</sup> energy policy all Americans can live -- and live well -- with.

~~But this is a~~ policy which is fair and effective. It emphasizes supply rather than sacrifice. ~~It promises hope rather than despair. And~~ hopelessness. It provides the kind of energy future we can all look forward to.

~~But at the same time, this policy calls out for your support, for~~ ~~it cannot be implemented by one man; But it can be implemented by~~ a nation committed to a bright -- ~~xxxxxx~~ & rather than a despondent -- future.

Let's not make the same mistake we've made in the past, ~~of fighting~~ ~~calling~~ a war then not attempting to win. Current energy policy is doomed to defeat, and can ~~not~~ be sustained by continued calls to ~~in the face of rising prices and spreading shortages,~~ sacrifice. I don't ~~think~~ it's time for our national leadership to give up on energy when the American people ~~are~~ <sup>the people</sup> ~~said~~ true, ~~the energy consumers~~ are ready for a bold offensive. They want to win this time, ~~I do, too.~~ ~~If~~ this is indeed an energy war, as our President tells us it is, then ~~by the strength~~ ~~in it~~ let's win it.