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Last Updated: 09/12/2024

SPEECH Taping - Bengan Boundays

Delivery Date Jane 14/1984

Writer

Researcher

Due to Ben

Due to SS

Due to RR

Reagan roundup's slated to increase GOP registrants

By Bill Kling THE WASHINGTON TIMES

President Reagan's re-election campaign will hold a nationwide "Reagan Roundup" Saturday to qualify 100,000 new Republicans to vote Nov. 6 and to complete launching of a major GOP program to offset recent Democratic Party gains in registered voters.

The wide-ranging roundup, with a country and western theme, will involve 25,000 Republican volunteer workers in 697 separate events in 49 states with 18 teams of GOP party and elected officials, athletes and entertainers appearing at pub-

lic functions in 70 cities.

Ed Rollins, campaign director of the Reagan-Bush '84 Committee, said the roundup is part of a program by his group and the Republican National Committee.

"We think realistically we can have 4 million new Republican voters identified, targeted and registered by Election Day," Mr. Rollins said at a press conference at Reagan-Bush headquarters. "We will be able to offset the total Democratic voter registration programs."

Mr. Rollins called the 1984 presidential race "a contested campaign" that will be close, but that President Reagan is leading in public opinion polls over former Vice President Walter Mondale, the apparent winner of the Democratic presidential nomination.

Democratic Party leaders have vowed to qualify enough new voters to defeat Mr. Reagan in his bid for a second White House term. Thousands of Democrats were registered during the party's presidential primaries and caucuses.

"Any Republican, in order to win, has to have 50 percent of the independent voters in the country [and] we need one out of every four Democrats," Mr. Rollins said.

The Reagan-Bush campaign

director said his committee expects to recruit 2 million GOP voters, while the RNC will register 2 million more. Total cost of the registration drive will be nearly \$10 million, he said, while the roundup will cost about \$250,000.

Mrs. Helen Cameron, director of Reagan-Bush voter programs, said Saturday's "roundup" will add the voter-registration drive, already active in 28 states, to 22 more states. So far, the program has gained the GOP about 750,000 new voters, Mr. Rollins said, and has been signing up unregistered persons at the rate of 100,000 a week.

A test project was conducted June 9 in Michigan, Mr. Rollins

The Reagan campaign director said Republican polls show Mr. Reagan ahead in most states, and in some southern states by as much as 30 percent.

"If the electoral votes were cast today, the president would do as well as he did in 1980," Mr. Rollins said. "We have not seen the president behind in any poll we have taken"

Mr. Rollins conceded, however, that some public polls have indicated Mr. Reagan behind in West Virginia, Hawaii and Maryland.

Vice President and Mrs. George Bush will take part in the Saturday roundups, along with a number of Republican congressmen and celebrities, including Jeff Geller, who kissed the ground on returning to the United States after U.S. military forces rescued him and other American students in Greneda.

Locally, a roundup team will visit Fairfax and Gaithersburg. Participating will be Rep. Frank Wolf, R-Va.; Mrs. Loret Ruppe, Peace Corps director; Lacey O'Neal, world-record-setting track star; Jhoon Rhee, a karate instructor; Rep. Marjorie Holt, R-Md., and Jerry Reed, a country and western singer.

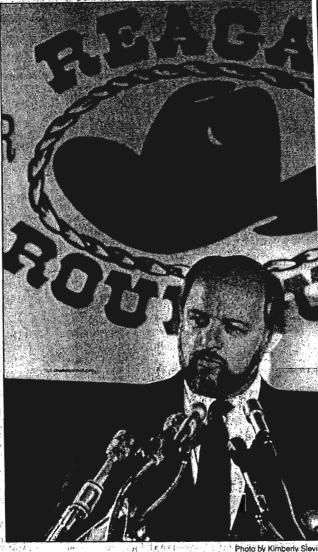


Photo by Kimberly Slevin/ Ed Rollins, director of the Reagan-Bush '84 Campaign Comn the goals of the "Reagan Roundup" voter registration drive se

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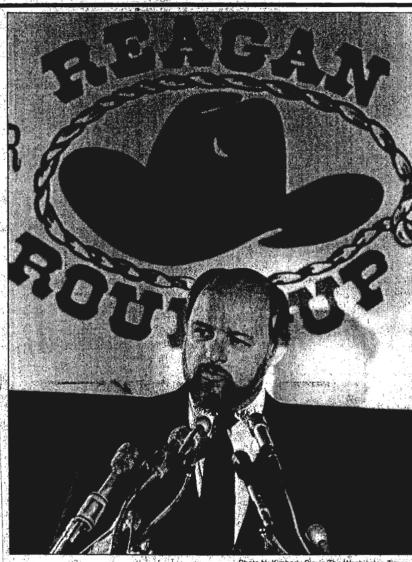
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Ed Rollins, director of the Reagan-Bush '84 Campaign Committee, explains the goals of the "Reagan Roundup" voter registration drive set for Saturday.

ARIAT OVER THE LAND ... Meanwhile, there's hushed handrubbing at Reagan-Bush '84. It's over last weekend's "Reagan Round-Up" campaign. This had Western-style videotapes of the Prez sent to 697 Republican Hoe-Downs 'round the country, along with the real, live bodies of Surrogate Reagans. The SRs ranged from George Bush, through eight Cabinet members and 50 Senators and Congressmen, all the way up, down or over to Chad Everett and Dorothy Lamour. The take: 200,000 spanking-new registered Reagan voters. And that's without Chad's doctor suit or Dot's sarong. Watch this space with care.

ALK ON THE TOWN ...

TAPING: REAGAN ROUNDUP

WELCOME TO THE REAGAN ROUNDUP. TWO HUNDRED AND EIGHT YEARS AGO, AMERICA WAS FOUNDED ON THE NOBLE PRINCIPLE OF SELF-GOVERNMENT, AND TODAY, THE RIGHT TO VOTE REMAINS OUR NATION'S CROWNING LIBERTY. YET IN RECENT YEARS, THE PERCENTAGE OF THE VOTING AGE POPULATION THAT EXERCISED THE RIGHT TO VOTE ACTUALLY FELL. THIS DECLINE IN VOTER PARTICIPATION SHOWED JUST HOW FRUSTRATED THE AMERICAN PEOPLE HAD BECOME WITH THEIR GOVERNMENT.

AFTER ALL, WHY SHOULD THE PEOPLE VOTE FOR A BETTER LIFE, ONLY TO SEE BIG GOVERNMENT TURN THAT DREAM OF FREEDOM AND PROSPERITY INTO A NIGHTMARE OF DOUBLE-DIGIT INFLATION AND RECORD-BREAKING INTEREST RATES? WHY VOTE FOR SAFE STREETS, ONLY TO HAVE THE CRIMINAL JUSTICE SYSTEM VICTIMIZE THE INNOCENT WHILE CODDLING THE CRIMINAL? WHY VOTE FOR A STRONG AMERICA, ONLY TO SEE OUR ARMED FORCES WEAKEN AND OUR FOREIGN POLICY BECOME A MEDLEY OF SELF-DOUBT AND HESITATION?

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PRESIDENTIAL TAPING: REAGAN-BUSH ROUNDUP
THURSDAY, JUNE 14, 1984

Welcome to the Reagan-Bush Roundup.

Two hundred and eight years ago, America was founded on the noble principle of self-government, and today, the right to vote remains our Nation's crowning liberty. Yet in recent years, the percentage of eligible Americans who exercised their right to vote actually fell. This decline in voter participation showed just how frustrated the American people had become with their Government.

After all, why should the people vote for a better life, only to see big Government turn that dream of freedom and prosperity into a nightmare of double-digit inflation and record-breaking interest rates? Why vote for safe streets, only to have the criminal justice system victimize the innocent while coddling the criminal? Why vote for a strong America, only to see our Armed Forces weaken and our foreign policy become a medley of self-doubt and hesitation?

Then, in 1980, the voters sent a message to Washington:

Give us a new beginning; let us build a free and prosperous

America. We listened, and together, we've taken America in a new

direction: In 3-1/2 years, we've gone from weakness to strength.

Our Administration has cut the growth of Government spending, pruned needless regulations, passed an across-the-board income tax cut, and enacted tax indexing, an historic reform that means Government will never again benefit from inflation at the

people's expense. Today America is in the midst of a vast and powerful economic expansion. Inflation and interest rates have plummeted. America's basic industries have come back to life. New high-tech industries are growing by leaps and bounds. The unemployment rate has fallen <u>below</u> its level when we were elected, and today more people have jobs than ever before in our Nation's history.

We're moving against waste and fraud in Government. We're fighting drug smuggling, and we've proposed a new criminal code to crack down on crime. We've begun rebuilding our Nation's defenses and morale in our Armed Forces. From Grenada, to Europe, to Asia, we've given a new sense of purpose and direction to our foreign policy, and our Nation is again respected throughout the world as a powerful force for freedom and peace.

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Today, I urge each of you to register as many voters for our cause as you can. The Reagan-Bush campaign needs people like

Bri [Bry] Loftis of Dallas, who has registered more than

800 voters by starting up conversations while shopping. When Bri finds someone on our side, she pulls a registration form out of her purse and lassos a voter on the spot.

Then there's Maggie Orth in Arizona. She broke her foot one night, but didn't want to go to the hospital because she was busy preparing a breakfast for volunteers like you. When she did have

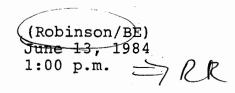
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And there's Bob Brostrom of Virginia. He was a polio victim as a child and still depends on crutches to get around. But that's not stopping Bob from going door-to-door to find the new voters who can keep our success story going.

In my inaugural address 3-1/2 years ago, I said, "I do not believe in a fate that will fall on us no matter what we do. I do believe in a fate that will fall on us if we do nothing."

Each of you has chosen to do something -- to give of yourselves to the country that has given so much to all of us. We simply must register voters in order to win in November. But I'm confident that, with your help, we'll bring thousands of new voters into our fold, and go on to a great victory.

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(Robinson/BE) June 13, 1984 1:00 p.m.

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Q_	Date: 6/13
TO: Ben &	list
FROM: J. Douglas Office of Pub	_
SUBJECT:	
The attached is for:	
☐ Information	☐ Review & Comment
Direct Response	☐ Appropriate Action
☐ Draft Reply	Per Request
☐ File	☐ Signature
	FROM: J. Douglass Office of Pub SUBJECT: The attached is for: Information Direct Response Draft Reply

Comments:

Document No.	

WHITE HOUSE STAFFING MEMORANDUM



DATE:	6/12/84	ACTION/CONCUR	ACTION/CONCURRENCE/COMMENT DUE BY:		c.o.b.	TODAY
SUBJECT:	PROPOSED P	RESIDENTIAL TA	APINGS: S	ee Below		

		ACTION FYI			
VICE PRESIDENT			McMANUS		4
MEESE			MURPHY		
BAKER		♥′.	OGLESBY	V	
DEAVER		DV	ROGERS		
STOCKMAN			SPEAKES		
DARMAN	□P	D85	SVAHN		
FELDSTEIN	4		VERSTANDIG		
FIELDING			WHITTLESEY		
FULLER	∇		TUTWILER	0/	
HERRINGTON			WIRTHLIN		
HICKEY			ELLIOTT		W
McFARLANE	V		HENKEL		
I					1

REMARKS:

- (1) REAGAN-BUSH ROUNDUP (6/12/84 10:00 a.m. draft)
- (2) VOTER REGISTRATION PROGRAM OF THE AMERICAN COALITION FOR TRADITIONAL VALUES (6/12 8:00 a.m. draft)

Please provide any edits/comments directly to Ben Elliott, with a copy to my office, by close of business today. Thank you.

RESPONSE:

PRESIDENTIAL TAPING: REAGAN-BUSH ROUNDUP
THURSDAY, JUNE 14, 1984

Welcome to the Reagan-Bush Roundup.

We Need your help to combine the sub-that was set when to do. We will have the street to will in November. Two hundred and eight years ago, America was founded on the

noble principle of self-government, and today, the right to vote remains our Nation's crowning liberty. Yet in recent years, the percentage of eligible Americans who exercised their right to vote actually fell. This decline in voter participation showed just how frustrated the American people had become with their Government.

After all, why should the people vote for a better life, only to see big Government turn that dream of freedom and prosperity into a nightmare of double-digit inflation and record-breaking interest rates? Why vote for safe streets, only to have the criminal justice system victimize the innocent while coddling the criminal? Why vote for a strong America, only to see our Armed Forces weaken and our foreign policy become a medley of self-doubt and hesitation?

Then, in 1980, the voters sent a message to Washington:

Give us a new beginning; let us build a free and prosperous

America. We listened, and together, we've taken America in a new direction: In 3-1/2 years, we've gone from weakness to strength.

Our Administration has cut the growth of Government spending, pruned needless regulations, passed an across-the-board income tax cut, and enacted tax indexing, an historic reform that means Government will never again benefit from inflation at the

people's expense. Today America is in the midst of a vast and powerful economic expansion. Inflation and interest rates have plummeted. America's basic industries have come back to life. New high-tech industries are growing by leaps and bounds. The unemployment rate has fallen below its level when we took office, and today more people have jobs than ever before in our Nation's history.

We're moving against waste and fraud in Government. We're fighting drug smuggling, and we've proposed a new criminal code to crack down on crime. We've begun rebuilding our Nation's defenses and morale in our Armed Forces. From Grenada, to Europe, to China, we've given a new sense of purpose and direction to our foreign policy, and our Nation is again respected throughout the world as a powerful force for freedom and peace.

We heard the people in 1980, and we acted. As a result,

Americans across the country understand that their votes can once
again make a difference.

Today, I urge each of you to register as many voters for our cause as you can. The Reagan-Bush campaign needs people like Bri (Bry) Loftis of Dallas, who has registered more than 800 voters by starting up conversations while shopping. When Bri finds someone on our side, she pulls a registration form out of her purse and lassos a voter on the spot.

Then there's Maggie Orth in Arizona. She broke her foot one night, but didn't want to go to the hospital because she was busy preparing a breakfast for volunteers like you. When she did have

a cast put on, it was barely dry before she was going door-to-door, rounding up Reagan-Bush supporters.

And there's Bob Brostrom of Virginia. He was a polio victim as a child and still depends on crutches to get around. But that's not stopping Bob from going door-to-door to find the new voters who can keep our success story going.

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PR INAU P. Jan 20, 1991 Bycars 5mo, (Robinson/BE)
June 12, 1984
10:00 a.m.

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THURSDAY, JUNE 14, 1984

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MEMORANDUM

Kin W 4726

NATIONAL SECURITY COUNCIL

June 12, 1984

MEMORANDUM FOR BEN ELLIOTT

FROM:

ROBERT N KIMMITT

SUBJECT:

Proposed Presidential Tapings:

Reagan-Bush Roundup; Voter Registration Program of the American Coalition for Traditional Values

The NSC has reviewed the attached proposed Presidential tapings and suggests one change on page 2 of the Reagan-Bush Roundup.

Attachment

As stated

cc: Richard G. Darman



WHITE HOUSE STAFFING MEMORANDUM GENT

DATE:	6/12/84	ACTION/CONCURRENCE/COMMENT DUE BY:				TODAY
SUBJECT:	PROPOSED PR	RESIDENTIAL	TAPINGS:	See Belo	OW.	

ACTION FYI					ACTION FYI	
VICE PRESIDENT			McMANUS		4	
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Thank you and God bless you.



EXECUTIVE OFFICE OF THE PRESIDENT OFFICE OF MANAGEMENT AND BUDGET

WASHINGTON, D.C. 20503

June 12, 1984

KW willander of

MEMORANDUM FOR BEN ELLIOTT

FROM:

DAVID STOCKMAN

SUBJECT:

PROPOSED PRESIDENTIAL TAPINGS

On page two of the Reagan-Bush Round-up remarks, the phrase "The unemployment rate has fallen below its level when we took office" should be changed to read "The unemployment rate is where it was when we took office and I can confidently predict it will drop."

In January, 1981 the civilian unemployment rate was 7.5% and the total unemployment rate was 7.4%. The May, 1984 figures are identical in both cases.

cc: Dick Darman



Staffed: Date/Time: 6/12/84

Darman

OMB STAFFING OF WHITE HOUSE PAPERS

Action: _	X In	fo	Doc Date: 6/	12/84	Paper from	n: Da:	rman	
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DISTRIBUT	TION WIT	HIN OMB						
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*Please c	all/sen	d your c	comments in to:			•		
**Should receive first page(s) only.								
			RESPONSE I	O WHITE	HOUSE			
Lead responsibility for preparing response: ELLIOTT Address response to CC DARMAN for signature of DT.								
Response should arrive at White House or Corres. Unit by: 5:15 10 13/14:								
IF RESPONSE GOES DIRECTLY TO WHITE HOUSE, SEND A COPY TO CORRESPONDENCE UNIT								
IF RESPONSE IS CALLED IN, ADVISE CORRESPONDENCE UNIT EVEN IF "NO COMMENT"								
BRIEFING MATERIAL PREPARATION								
Lead responsibility for preparing for meeting:								
Material should be in David Gerson's office by:								

comments:

- Reagan-Bush Roundup (6/12/84 10:00am draft)
 Voter Registration Program of the American Coalition for Traditional Values (6/12 - 8:00am draft)

WHITE HOUSE STAFFING MEMORANDUM

DATE:	6/12/84	ACTION/CONC	CURRENCE/CON	MMENT DUE BY:	c.o.b.	TODAY
SUBJECT:	PROPOSED	PRESIDENTIAL	TAPINGS:	See Below		

	ACTIO	ACTION FYI			
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RESPONSE:

(Robinson)
June 11, 1984
6:00 p.m.

Kim W

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Then in 1980, the voters sent a message to Washington -- one more plea for a free and prosperous America. The difference was that, this time, somebody listened.

Our Administration has slashed the growth of government spending, pruned needless regulations, passed an across-the-board income tax cut, and enacted tax indexing, an historic reform that means government will never again benefit from inflation at the peoples' expense. Today America is in the midst of a vast and

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In 1980, the people said they wanted a new beginning. We've given them one. We've moved against waste and fraud in Government. We've fought drug smuggling and proposed a new criminal code to crack down on crime. We've begun rebuilding our Nation's defenses, and morale in our armed forces has soared. From Grenada, to Europe, to China, we've given a new sense of purpose and direction to our foreign policy, and our Nation is again respected throughout the world as a powerful force for freedom and peace.

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Karen Groomes alfredo Ramires Jerry Jennings 7163-5179 1223-4300 Sum Martin O Connell 223-4300 Suence How many voted in 1960 thes, election - Loage-wise? Now many in 1976? In 1980? Booksble Bob KABE Selljible voters fall? Jan - 1983 Boston Herald american Votes -A HERITAGE FEATUR. Syndicate 513 C St, NE Too noting ager population 1980 - 47.4 Census bureau 1982. 38,1 figures Committee for the Stude of the AMERICAN Electorate Lo of voting age population 84,3 % of Reg, volers 64 82,2% 63.0 55,5% 72 74.0% 750% 54138 59.2 76 75,2% 53,9% Congressional 1882 -60,7 greg, 41. 12 of population Votinjage papulation Cruve package JCQ FEB 4, 1984 Son passed core package in Feb 3+9+1=(13) mr. 1 492 492 4192 House holding 60 it up affinestedo

Registering Republicans

OP Bids to Offset Rivals' Gains

By Rich Jaroslovsky

Staff Reporter of THE WALL STREET JOURNAL CHATTANOOGA, Tenn.-It's the night for a Reagan-Bush voter registraton blitz. and not even an east Tennessee "toad-strangler"-the local term for a drenching thunderstorm—can dampen it.

By evening's end, 55 somewhat bedraggled volunteers report their door-to-door canvass has registered 115 new voters who say they're for Ronald Reagan. "That's not bad, given the weather," says Sam Glover, an earnest, 28-year-old party activist who helped organize the effort. "Everybody's kind of pumped up to do it again."

That effort, with variations, is being repeated throughout the south and most of the

try. Using everything from the latest hightech gadgets to a lot of old-fashioned shoe

rest of the coun-POLITICS

leather, the Republican Party and Reagan-Bush '84, the president's reelection campaign, are in the midst of what they say is a massive registration drive. With the luxury of no primary opponent, the Republicans and the Reagan committee have earmarked the November election.

Those are hefty numbers. But then, as

Democratic presidential campaign, he has Falling Water Elementary School and

Problem for GOP

In the South alone, political analyst last time, Kevin Phillips estimates, black turnout in 1980. Because many states in the region GOP.

"Frankly, it's a matter of survival," says will too. Warren Tompkins, executive director of the South Carolina Republican Party. He can recite the numbers: In 1980, Ronald Reagan carried the state by fewer than 12,000 votes out of nearly 900,000 cast. Meanwhile, about 22,000 new black voters have registered just since last November, spurred by the campaign of Mr. Jackson, who was born in Greenville.

The situation is even tighter here in Ten-\$8 million for voter registration, hoping to nessee. Mr. Reagan carried it by fewer than add two million GOP voters to the rolls by 5,000 votes out of 1.6 million cast four years ago. In the May 1 Democratic primary, however, Mr. Jackson won an impressive 25% of GOP officials see it, they have a hefty prob the vote. In Chattanooga, "Brother Jesse lem. His name is Jesse Jackson. In state just came through here and registered 600," after state where Mr. Jackson has taken his says Charles Peavyhouse, the principal of

precincts where Mr. Reagan ran strongest

"Bottom line is, we go where the November may be 600,000 to 800,000 above are," explains Ellen Conaway, a Reagan Bush field organizer down from the national

Special Mailing Lists

Locating the would be Reaganifes though, takes work and money. In many areas of the country, the GOP buys specialized mailing lists-new utility hook-t affluent subdivisions, for example, may also pay students and housewives to op erate telephone banks. In some places, they hire expensive automatic-dialing computers to phone target homes, record electora preferences and give Reagan backers recorded registration pitch

The Tennessee operation; by contras fairly low-tech. The campaign uses a city di rectory listing houses and residents, and compares it to voter lists purchased from the local registrar in what staffers call a "merge and purge." The process identifies people in the target precincts who don't seem to be registered.
On this wet Monday evening, teams of

two or three volunteers are combing just a few neighborhoods in the white, prosperous looking suburbs. The volunteers, w Reagan-Bush buttons, are white and pros perous-looking too. Their encounters wit the residents are carefully scripted. The

laim to be conducting a political survey; telephone banks are also planned.

ing the subject of registration.

Mixed Reception

This kind of canvassing is hit or miss Democratic presidential campaign, it is registered and brought to the polls large numbers of black voters. Mr. Jackson isn't likely to be on the Democratic ballot in November, so some of those people mighth't vote. But those who do will vote overwhelm vote. But those who do will vote overwhelm wide margin. To register new voters this state wide margin. To register new voters this generate. er call. Mr. Glover himself cuts short his

National campaign officials say they were so closely contested four years ago, headquarters in Washington. The campaign ressee, and have budgeted \$100,000 for the that makes registering new voters—white figures that, in an area where 75% to 80% of effort. Local organizers hope to use some of and Republican-leaning-essential to the the registered voters like Mr. Reagan about that money for a computerized list of prosthe same proportion of unregistered ones pects once the new updated voter rolls are available. In the Memphis area, large-scale

people who say they're for the president but | On a nationwide basis. Reagan-Bush and aren't registered can be signed up on the Republican National Committee officials esspot in Tennessee Molinteers are instructed timate they're already perhaps a third of not to attack the Democrats; if the reaction the way to their two-million goal. Major regto Mr. Reagan isn't positive, they are to istration drives are under way in such vital beat a polite but hasty retreat without rais- states as Texas and New Jersey, and officials plan to step up the pace by pouring more money into sophisticated lists and telephone banks. Also on tap are a series of "Reagan Roundups"—one-day registration

blitzes in which hundreds or party volunteers will blanker

Besides corralling potential officials say, such hoopla serve portant purpose. With so mul public attention focused on the nomination struggle, the regis helps keep the GOP faithful spite the absence of any contes party. Says one Republican gives our people something to



Bids to Offset Rivals' Gains

THE WALL STREET JOURNAL OGA: Tenn. - It's the night Bush voter registraton blitz. Least Tennessee "toad-stranterm for a drenching thun-

end. 55 somewhat bedragreport their door-to-door astered 115 new voters who Ronald Reagan. "That's not weather," says Sam Glover, year-old party activist who



resident's reelection camopponent, the Republicans Greenville. committee have earmarked GOP voters to the rolls by

Democratic presidential campaign, he has Falling Water Elementary School and a fig registered and brought to the polls large ure in the local GOP and Reagan Bush or numbers of black voters. Mr. Jackson isn't ganizations. likely to be on the Democratic ballot in Novote. But those who do will vote overwhelm- ton County by 15,000 votes triple in state ingly Democratic.

Problem for GOP

In the South alone, political analyst last time. Kevin Phillips estimates, black turnout in e the effort. 'Everybody's were so closely contested four years ago, headquarters in Washington. The campaign nessee, and have budgeted \$100,000 for the

"Frankly, it's a matter of survival," says | will too. Warren Tompkins, executive director of the South Carolina Republican Party. He can recite the numbers: In 1980, Ronald Reagan carried the state by fewer than 12,000 votes out of nearly 900,000 cast. Meanwhile, about 22,000 new black voters have registered just findst of what they say is a since last November, spurred by the camtion drive. With the luxury paign of Mr. Jackson, who was born in

The situation is even tighter here in Tenter registration, hoping to nessee. Mr. Reagan carried it by fewer than 5,000 votes out of 1.6 million cast four years ago. In the May 1 Democratic primary, howty numbers. But then, as ever, Mr. Jackson won an impressive 25% of it, they have a hefty prob the vote. In Chattanooga, "Brother Jesse s Jesse Jackson. In state just came through here and registered 600, Mr. Jackson has taken his says Charles Peavyhouse, the principal of

Owing to his strength in the Chattanoog vember, so some of those people mightn't suburbs, Mr. Reagan in 1980 carried Hamil wide margin. To register new voters this time, volunteers are being sent into the 23 precincts where Mr. Reagan ran stronges

"Bottom line is, we go where t November may be 600,000 to 800,000 above are," explains Ellen Conaway, a Reaganthe same proportion of unregistered ones pects once the new, updated voter rolls are

Special Mailing Lists

Locating the would-be Reag though, takes work and money. In many areas of the country, the GOP buys special ized mailing lists-new utility hook-ups in affluent subdivisions, for example. They may also pay students and housewives to op erate telephone banks. In some places, they hire expensive automatic-dialing computers to phone target homes, record electoral preferences and give Reagan backers a pre recorded registration pitch.

The Tennessee operation, by contrast, is fairly low-tech. The campaign uses a city directory listing houses and residents, and compares it to voter lists purchased from the local registrar in what staffers call, merge and purge." The procession

ingto be conducting a political survey; telephone banks are also planned.

ing the subject of registration.

Mixed Reception

This kind of canvassing is hit-or-miss, and tonight Mr. Glover, the earnest volunteers misses a few. His first call registers an Indian born engineer and his wife, but his next one runs into a middle age man in a bulging pold shirt who barks "That's enought," and slams the door as soon as Ronald Reagan's name is mentioned. On another call. Mr. Glover himself cuts short his

1980. Because many states in the region Bush field organizer down from the hat offait lope for 25,000 to 30,000 new voters in Tenthat makes registering new voters—white figures that, in an area where 75% to 80% of, effort. Local organizers hope to use some of the registered voters like Mr. Reagan, about that money for a computerized list of prosavailable. In the Memphis area, large-scale

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portant purpose. With so much press and nomination struggle, the registration drive helps keep the GOP faithful interested de-'Reagan Roundups''-one-day registration gives our people something to do."