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### **Ronald Reagan Library**

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**SUMMIT OBJECTIVES** 

**FOIA** 

F00-114

**Box Number** 

92347

LETTOW, PAUL

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Document Description			Restrictions
#040105Z NOV 87	4	11/4/1987	B1
R 4/13/2007 F00-114			
CHARLES WICK TO FRANK CARLUCCI	2	ND	B1
R 4/13/2007 F00-114			
FRITZ ERMARTH TO FRANK CARLUCCI, COLIN POWELL, RE: THE PRESIDENT'S SUMMIT OBJECTIVES	2	11/5/1987	B1
R 5/21/2008 NLRR00-114			
DRAFT - RE: MY OBJECTIVES AT THE SUMMIT	2	ND	B1
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ROBERT DEAN TO CARLUCCI, RE: BILATERAL SUMMIT ISSUES	2	11/18/1987	B1
DUPLICATE OF #23694, RAISING AT THE SUMMIT "DANGEROUS SOVIET MILITARY ACTIVITY"	1	ND	B1
	#040105Z NOV 87  R 4/13/2007 F00-114  CHARLES WICK TO FRANK CARLUCCI R 4/13/2007 F00-114  FRITZ ERMARTH TO FRANK CARLUCCI, COLIN POWELL, RE: THE PRESIDENT'S SUMMIT OBJECTIVES R 5/21/2008 NLRR00-114  DRAFT - RE: MY OBJECTIVES AT THE SUMMIT R 5/21/2008 NLRR00-114  ROBERT DEAN TO CARLUCCI, RE: BILATERAL SUMMIT ISSUES  DUPLICATE OF #23694, RAISING AT THE SUMMIT "DANGEROUS SOVIET	#040105Z NOV 87  R 4/13/2007 F00-114  CHARLES WICK TO FRANK CARLUCCI R 4/13/2007 F00-114  FRITZ ERMARTH TO FRANK CARLUCCI, COLIN POWELL, RE: THE PRESIDENT'S SUMMIT OBJECTIVES R 5/21/2008 NLRR00-114  DRAFT - RE: MY OBJECTIVES AT THE SUMMIT R 5/21/2008 NLRR00-114  ROBERT DEAN TO CARLUCCI, RE: BILATERAL SUMMIT ISSUES  DUPLICATE OF #23694, RAISING AT THE SUMMIT "DANGEROUS SOVIET	#040105Z NOV 87  R 4/13/2007 F00-114  CHARLES WICK TO FRANK CARLUCCI R 4/13/2007 F00-114  FRITZ ERMARTH TO FRANK CARLUCCI, COLIN POWELL, RE: THE PRESIDENT'S SUMMIT OBJECTIVES R 5/21/2008 NLRR00-114  DRAFT - RE: MY OBJECTIVES AT THE SUMMIT R 5/21/2008 NLRR00-114  ROBERT DEAN TO CARLUCCI, RE: 2 11/18/1987  BILATERAL SUMMIT ISSUES

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B-1 National security classified information [(b)(1) of the FOIA]

B-2 Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
B-3 Release would violate a Federal statute [(b)(3) of the FOIA]

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B-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA] B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]

B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

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23713 MEMO	DUPLICATE OF #23711	2 11/18/1987 B1

**23715 PAPER** 

**23714 PAPER** 

RE: ECONOMIC/TRADE AGENDA ITEM

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FOR THE SUMMIT

**DUPLICATE OF #23712** 

10/18/2006 F00-114 R

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# CONFINENTIAL WHITE HOUSE SITUATION ROOM

FYI. USIA.

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key posts to

apprise them

PAGE Ø1 OF Ø4

PRT: SIT

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FM USIA WASHDC

TO ALL PRINCIPAL POSTS IMMEDIATE RUTADD/AMCONSUL DOUALA IMMEDIATE

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RUFHOLC/AMCONSUL HAMBURG IMMEDIATE

RUDKRW/AMCONSUL KRAKOW IMMEDIATE

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# CONFIDENTIAL WHITE HOUSE SITUATION ROOM

PAGE Ø2 OF Ø4

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USIA
FOR PAO
WHITE HOUSE-HOWARD, NSC-BEMIS, MBFR-STEWART,
FT BRAGG-USIA ADVISOR, PARIS ALSO PASS ARS AND OECD,
USUN-NEGEM, OTHER MILITARY ADDEES FOR PUBLIC AFFAIRS
POLADS, FOR AIT TAIPEI FROM AIT WASHDC FOR CIS
EO 12356 N/A

SUBJECT: REAGAN-GORBACHEV SUMMIT

REFERENCE: USTA 63317

- 1. AS YOU ARE AWARE, A SUMMIT MEETING BETWEEN PRESIDENT REAGAN AND GENERAL SECRETARY GORBACHEV WILL BEGIN ON DEC 7 IN THE U.S.
- 2. THE AGENCY HAS BEGUN SUPPORT ACTIVITIES, INCLUDING WORLDNET BROADCASTS AND OTHER TV PROGRAMMING, SEVERAL

PAMPHLETS, VOA SPECIALS AND FOREIGN PRESS BRIEFINGS.
EXTREMELY HELPFUL POSTS ASSESSMENTS, IN RESPONSE TO REFTEL,
ARE BEING UTILIZED AS A BASIS FOR PLANNING, WHERE POSSIBLE.
MORE DETAILED INFORMATION ON PROGRAMS AND RESOURCES WILL BE
FORTHCOMING.

- 3. THE AGENCY WILL CENTER ITS SUMMIT EFFORTS ON ELUCIDATING THE CONCEPT OF "THE U.S. SEARCH FOR PEACE WITH FREEDOM," STRESSING TWO MAIN POINTS:
- -- BECAUSE PRESIDENT REAGAN HAS CONSISTENTLY PURSUED A POLICY OF REALISM, STRENGTH AND DIALOGUE IN DEALING WITH THE SOVIETS, AN HISTORIC NUCLEAR ARMS REDUCTION TREATY AND A POTENTIALLY MORE CONSTRUCTIVE U.S.-SOVIET RELATIONSHIP ARE NOW POSSIBLE. THIS POINT UNDERLINES U.S. LEADERSHIP AND SHOULD HELP TO COUNTER SOVIET EFFORTS TO TAKE CREDIT FOR INF AND OTHER ARMS CONTROL DEVELOPMENTS.

# CONFIDENTIAL WHITE HOUSE SITUATION ROOM

PAGE Ø3 OF Ø4

- -- IMPROVED U.S.-SOVIET RELATIONS DEPEND ON MOVEMENT ON A BROAD AGENDA. A MORE CONSTRUCTIVE DIALOGUE SHOULD BRING IMPROVEMENT IN SOVIET HUMAN RIGHTS, BILATERAL RELATIONS, REGIONAL CONFLICTS AND A DRAMATIC CUT IN STRATEGIC NUCLEAR WEAPONS.
- -- THE U.S. IS COMMITTED TO EUROPEAN SECURITY, WESTERN VALUES AND THE GROWTH OF DEMOCRACY AROUND THE WORLD.
- -- NATO UNITY AND PERSEVERANCE REMAIN A VITAL CONCERN OF THE UNITED STATES; CONSULTATIONS AMONG ALLIES AND A STRONG ALLIANCE SIGNIFICANTLY CONTRIBUTE TO EFFECTIVE DEALINGS WITH BT

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FOR PAO

WHITE HOUSE-HOWARD; NSC-BEMIS; MBFR-STEWART; FT BRAGG-USIA ADVISOR; PARIS ALSO PASS ARS AND OECD; USUN-NEGEM; OTHER MILITARY ADDEES FOR PUBLIC AFFAIRS POLADS; FOR AIT TAIPEI FROM AIT WASHDC FOR CIS EO 12356 N/A

THE USSR.

- -- NATO UNITY MET THE INF CHALLENGE AND WILL MAINTAIN FUTURE ALLIANCE SECURITY. AN IMMEDIATE CHALLENGE IS THE IMPROVEMENT OF THE CONVENTIONAL FORCE RELATIONSHIP IN EUROPE.

  4. IN CONSULTATION WITH THE WHITE HOUSE/NSC AND THE STATE DEPARTMENT, WE WILL SHORTLY SEND YOU MORE FULLY DEVELOPED THEMATIC GUIDANCE, ALONG WITH DETAILED TALKING POINTS ON SPECIFIC AGENDA ITEMS FOR THE SUMMIT.
- 5. THE BROAD AGENDA OF HUMAN RIGHTS, ARMS CONTROL, BILATERAL ISSUES AND REGIONAL CONFLICTS SHOULD CONTINUE TO RECEIVE PRIORITY ATTENTION. MOVEMENT ON A START AGREEMENT IS THE TOP PRIORITY IN ARMS CONTROL.
- 6. POSTS WILL BE RECEIVING SEPARATE MESSAGES DETAILING AVAILABLE PROGRAMMING RESOURCES. AND FACILITATION OF FOREIGN

# CONFIDENTIAL WHITE HOUSE SITUATION ROOM

PAGE Ø4 OF Ø4

MEDIA PLANNING TO COVER THE MEETING AND OTHER MATTERS.

7. FYI: SUMMIT PUBLIC DIPLOMACY COORDINATION WILL BE HANDLED BY THE WHITE HOUSE DIRECTOR OF COMMUNICATIONS THOMAS GRISCOM AND NSC DEPUTY COLIN POWELL. AGENCY COUNSELOR STAN BURNETT IS USIA COORDINATOR AND CONTACT WITH THE WHITE HOUSE/NSC. P/G DIRECTOR PHILIP ARNOLD (485-8644) WILL BE OVERALL MANAGER OF USIA OPERATIONS, INCLUDING POLICY, GUIDANCE AND TALKING POINTS (WITH HANK GRADY, 485-1911) AND LOGISTICAL SUPPORT (WITH FPC DIRECTOR ROBERT GARRITY,

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CARLUCCI

TO

DISPATCH

FROM WICK, C

DOCDATE 04 NOV 87

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KEYWORDS	: NATO		EUROPE WEST	
	INF		USSR	
	AP			A
SUBJECT:	POSSIBLE NATO MTG	AFTER SU	PERPOWER SUMMIT	10th No possible
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	FOR ACTION		FOR CONCURRENCE	FOR INFO
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Office of the Director

USIA

Dear Mr. Secretary, Mr. Carlucci:

We all agree that the upcoming summit, aside from its impact on the future course of bilateral U.S.-Soviet relations, should also be remembered as an affirmation of NATO unity and steadfastness. It will have been eight years -- precisely, on December 12 -- since NATO's historic dual-track INF decision was taken in Brussels in 1979.

Should the President decide to attend a NATO summit immediately after the summit in Washington, it would mark a perfect celebration of this anniversary -- more significantly, it would underscore the importance the President attaches to an INF agreement, to America's commitment to European security, and to close allied consultations. As congressional debate heats up over ratification, the President's ability to demonstrate solid European support for an INF accord will be a valuable asset.

There is another factor. Our own polling of European publics continues to show by overwhelming margins that Gorbachev is viewed more favorably than President Reagan (e.g. Britain (83%), Germany (80%), Italy (76%) and France (51%)), and more the advocate of peace and arms control. The Soviets will likely capitalize on these perceptions, maximizing their share of credit for the Washington summit. The President's immediate visit to Brussels would undercut these efforts. It would also affirm the President's take-charge leadership on Western security issues.

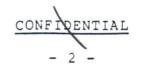
Such a visit, underlining the movement toward peace, in a historic setting, would result in wide media coverage of the President. Ronald Reagan's appearances in Europe and on television have always projected an image of leadership and trust. The positive perceptions generated by his activities with other NATO leaders in the summit context would enhance this rare opportunity. Also, the American media would extend wide coverage and pickup of these events, thus coincidentally providing a positive thrust to the President's image at home and on the INF ratification process.

On Friday, November 6, the President is scheduled to meet with Lord Carrington in the Oval Office. This would be an ideal opportunity to explore the NATO summit idea, with the hope that Carrington would agree about its utility and that NATO would then invite heads of government. I envision the President's trip as a short two-day affair with a single stop -- Brussels -- and with a single mission in mind -- the affirmation of NATO unity.

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LOT NARA, DATE 4/13/07



I hope you will agree with me that such a proposal should be a high priority on our summit planning agenda.

Sincerely,

Charles Z. Wick Director

The Honorable George P. Shultz Secretary of State

The Honorable
Frank C. Carlucci
Assistant to the President for National
Security Affairs

SECRET/SENSITIVE

SYSTEM II 91220

#### NATIONAL SECURITY COUNCIL WASHINGTON, D.C. 20506

ACTION

November 5, 1987

MEMORANDUM FOR FRANK C. CARLUCCI

COLIN L. POWELL

FROM:

FRITZ W. ERMARTH

SUBJECT:

The President's Summit Objectives

When we began the process of organizing summit preparations, we identified the need for a short NSDD stating the President's basic political and policy objectives for the summit, in addition to a directive on organization. The attached draft -- largely by John Herbst with inputs and concurrence from me, Peter Rodman and Bob Linhard -- is offered for your consideration.

Without being prescriptive in detail, it represents some very carefully drafted substantive and tonal choices. It sets some specific priorities beyond arms control, not to exclude others, but to focus attention and effort. It calls for actions before the summit which put pressure on the Soviets for movement in directions we wish. Most important, it specifies that we aim to conduct this summit in a way that supports our ability in the future to conduct policy on the basis of vigilance, strength, and dialogue. For that is what we expect the future will require, much as we might hope for better.

By contrast, we are not expecting nor immediately striving for a general breakthrough to a fundamentally more congenial relationship because the conditions for it simply are not there, within the USSR or in its actions around the world. This does not, however, preclude us from telling the Soviets what those conditions are and welcoming it when they are ready to move beyond tantalizing new words to genuinely more constructive behavior. Nor does it preclude the President himself from painting a more inviting portrait of the potential for this relationship to Gorbachev and in public. But this is a secret directive from the President to the top of his national security establishment which should not indulge in sentimentality about our hopes for a better USSR under Gorbachev. Should the document leak, it is even more important that sentimentality not be found in it.

I have deliberately not sent you this with a cover note for the President. I recommend that you discuss it with Peter, Bob, and me, perhaps with others on the Staff, then discuss it, modified as you direct, with the President and Secretaries Shultz and Weinberger. Thereby, the President's directive can present a

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BY CV NARADATE 5/21/08

#### SECRET/SENSITIVE

consensus of his NSC principals on the substance and spirit of this summit, and will be taken seriously by the bureaucracy.

Rodman and Linkson concur.

#### RECOMMENDATION

That you consider this draft directive, discuss possible modifications with us, and then discuss it with the President and other NSC principals prior to submitting a final for the President's approval.

Approval	Disapprove	

Attachment

Tab I NSDD

THE WHITE HOUSE

WASHINGTON

SYSTEM II

DRAFT

NATIONAL SECURITY DECISION DIRECTIVE NUMBER

### MY OBJECTIVES AT THE SUMMIT

General Secretary Gorbachev has accepted my invitation to attend a Washington Summit, beginning December 7, that should witness the signing of an INF agreement and a thorough review of all elements on the U.S.-Soviet agenda. The signing of the INF treaty represents a triumph and vindication for the policy that this Administration has followed toward the Soviet Union from the start. It demonstrates that realism, strength, and unity with our allies are the prerequisites for effective negotiation with Moscow. We must keep this principle in mind as we address all issues related to the Summit. We must also bear in mind that the nature of the Soviet regime, while it may be changing slowly, sets limits to what we can achieve with Moscow by negotiation and diplomacy. (8)

#### Objectives

I have a carefully calibrated mix of objectives for the Summit. All are important. They include:

- the completion and signing of an INF agreement in a form and manner that maximizes Alliance solidarity and the prospects for ratification;
- making real progress toward a START agreement and moving toward a treaty on Defense and Space that furthers the promise the Strategic Defense Initiative holds for a safer world through deterrence based increasingly on defenses;
- taking diplomatic and public affairs actions which at a minimum assure that the Summit is seen as an event addressing thoroughly our whole agenda. Prior to and at the Summit, we should create political pressure for the Soviets to take positive steps on our human rights, regional, and bilateral concerns. For example:
  - On human rights, we should make the point that while there has been some progress on the Soviet side, it has been marked by tokenism; it has not been institutionalized nor made irreversible, and is

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therefore far from adequate. We should seek Soviet adherence to all human rights conventions signed by the U.S.S.R., and vast improvement in emigration, repatriation, and resolving divided family cases. If the Soviets raise the issue, we should clearly say that they have a long way to go before we can give support to the idea of a human rights conference in Moscow.

We should make clear that the absence of any progress on regional issues is a fundamental impediment to a general improvement of our relations. We should be firm on the need for a prompt withdrawal of Soviet troops from Afghanistan, urge agreement right away to a transitional regime free from Communist domination, and repeat our willingness to facilitate their withdrawal and to guarantee a genuinely independent, non-aligned and neutral Afghanistan. We should make clear our grave concern about the turn for the worse in Soviet policy in the Persian Gulf -- shielding Iran from a second UNSC Resolution as Iran's behavior towards us and the Gulf Arabs becomes more belligerent, and allowing their Bloc partners and clients to ship arms to Iran that could be used against us. We should put the Soviets on notice that they are at a crossroads: cooperation now on a second resolution would mean real progress on the regional agenda, but persistence in their current policy could damage U.S.-Soviet relations and put us on a potentially very dangerous collision (8) course.

In conducting this Summit we must strike a sensible balance. While seeking concrete agreements in arms reductions which serve our national interests, we must not foster false illusions about the state of U.S.-Soviet relations. Such illusions would only undermine our ability to continue conducting the realistic policies which brought us an INF agreement and have enabled us to meet the Soviet challenge worldwide. (S)

Our conduct at the Summit and the framing of its results must in no way complicate our efforts to maintain a strong defense budget and key programs like SDI; they must help us maintain support for the Contras, Mujahidin, UNITA, and the democratic resistance in Cambodia; and they must reinforce Alliance unity. In brief, the Summit should seek simultaneously to codify progress in the U.S.-Soviet relationship, prepare the way for future progress, yet make clear where fundamental differences remain which block progress. (S)

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DUPLICATE OF #23694, RAISING AT THE SUMMIT "DANGEROUS SOVIET MILITARY **ACTIVITY**"

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B-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]

B-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]

B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]

B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

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BY CLI NARA DATE 10/18/06

ECONOMIC/TRADE AGENDA ITEM FOR THE SUMMIT

The primary focus and political imperative of this Summit -arms control -- will leave little time for a comprehensive discussion of trade and economic relations with the Soviet Union. Nonetheless, the President and General Secretary can use this occasion to:

o Endorse near-term efforts to expand U.S.-Soviet trade by issuing a statement on joint ventures;

o Provide a political endorsement at the highest levels for a more expansive discussion of U.S.-Soviet trade and economic issues at the upcoming meeting of the Joint U.S.-U.S.S.R. Commercial Commission (JCC); and

o Lay the groundwork for a more comprehensive discussion of these issues at subsequent Summits.

More specifically, a short economic item on the Summit agenda could include:

#### o A brief review of progress on a range of issues

- -- Recent progress in a number of areas -- expanding civil aviation links, textiles, reciprocal access to fisheries (dependent on decertification of Soviet whaling), maritime discussions, and possible tourism talks -- as signs of what can be accomplished.
- -- Assurances of Administration action opposing anti-Soviet proposals in trade legislation.
- -- Reiteration of U.S. desire for progress on fundamental trade issues, noting the linkage of trade to emigration and our hopes for substantial and sustained emigration.

#### o Issuance of a statement of support of joint ventures in U.S.-Soviet trade

- -- Over 20 U.S. companies now discussing joint ventures in the Soviet Union strongly desire a statement from both governments supporting their efforts to establish a new mechanism for expanding business.
- -- The President has the opportunity to offer Gorbachev a positive step to keep the trade relationship moving by telling him that we are prepared to support joint ventures as long as they comply with our export control regulations.
- -- The Summit leaders could issue a statement that joint ventures in the Soviet Union between American firms and Soviet enterprises in civilian areas could play a constructive role in the development of bilateral trade ties. Such joint ventures would have to comply with the policies, laws, and regulations of both countries.

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- o Endorsement of the Joint Commercial Commission as a follow-on mechanism to develop specific measures for expanding trade
  - -- The President and the General Secretary can direct their trade ministers to hold a meeting of the Joint U.S.-U.S.S.R. Commercial Commission to follow up on the Summit trade discussions and develop specific measures for increasing peaceful trade.
- o A commitment to revisit trade and economic issues more extensively at future Summits