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December 1987 (7)
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WITHDRAWAL SHEET

Ronald Reagan Library

Collection Name ERMATH, FRITZ: FILES

Withdrawer

MJD 4/19/2013

File Folder US - SOVIET SUMMIT: NOVEMBER-DECEMBER 1987 (7)

FOIA

F02-073/5

Box Number RAC BOX 1

COLLINS

87

ID	Doc Type	Document Description	No of Pages	Doc Date	Restrictions
157610	NOTE	RE ATTACHED	1	ND	B1
157612	MEMO	ROBERT BEMIS TO COLIN POWELL/THOMAS GRISCOM RE SUMMIT	1	11/25/1987	B1
157614	COVERSHEET	RE ATTACHED	1	ND	B1
157616	COVER MEMO	RE ATTACHED	1	11/23/1987	B1
157617	PAPER	RE SUMMIT	6	11/23/1987	B1
157619	ROUTING SLIPS	RE ATTACHED	2	11/27/1988	B1
157620	TALKING POINTS	FOR CABINET MEETING	4	ND	B1
157622	TALKING POINTS	FOR CABINET MEETING	3	ND	B1
157623	TALKING POINTS	FOR CABINET MEETING	4	ND	B1

The above documents were not referred for declassification review at time of processing

Freedom of Information Act - [5 U.S.C. 552(b)]

B-1 National security classified information [(b)(1) of the FOIA]

B-2 Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]

B-3 Release would violate a Federal statute [(b)(3) of the FOIA]

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B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]

B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

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87

ID	Doc Type	Document Description	No of Pages	Doc Date	Restrictions
157624	MEMO	FRITZ ERMARTH TO GENERAL POWELL RE TALKERS	1	11/27/1987	B1

The above documents were not referred for declassification review at time of processing

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157610	NOTE RE ATTACHED	1	ND	B1

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157612 MEMO

1 11/25/1987 B1

ROBERT BEMIS TO COLIN POWELL/THOMAS
GRISCOM RE SUMMIT

The above documents were not referred for declassification review at time of processing

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157614	COVERSHEET RE ATTACHED	1	ND	B1

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157616	COVER MEMO RE ATTACHED	1	11/23/1987	B1

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157617 PAPER

6 11/23/1987 B1

RE SUMMIT

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157619 ROUNTING SLIPS

2 11/27/1988 B1

RE ATTACHED

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~~SECRET~~ ATTACHMENT

8465 Redo

13

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20508

ACTION

November 25, 1987

MEMORANDUM FOR PAUL SCHOTT STEVENS

FROM: FRITZ W. ERMARTH *2*
SUBJECT: Presidential Talking Points for the
Cabinet Meeting on November 30

Attached are suggested talking points for the President's use at the November 30 Cabinet meeting.

RECOMMENDATION

That you sign the memo to Nancy Risque at Tab I, transmitting the talking points at Tab A.

Approve _____ Disapprove _____

Attachments

Tab I Memo to Nancy Risque
Tab A Suggested Talking Points

UNCLASSIFIED WITH
~~SECRET~~ ATTACHMENT

mp
4/11/13

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20508

UNCLASSIFIED WITH
SECRET ATTACHMENT

8465

MEMORANDUM FOR NANCY RISQUE

FROM: PAUL SCHOTT STEVENS

SUBJECT: Talking Points for the President's Use
at the November 30 Cabinet Meeting

Attached at Tab A are suggested talking points for the President's use at the Cabinet meeting on November 30.

Attachment

Tab A Suggested Talking Points

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SECRET ATTACHMENT

MR
419113

WITHDRAWAL SHEET

Ronald Reagan Library

Collection Name

ERMATH, FRITZ: FILES

Withdrawer

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157620	TALKING POINTS FOR CABINET MEETING	4	ND	B1

The above documents were not referred for declassification review at time of processing

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National Security Council
The White House

19

Ornath

System # I
Package # 8465
DOCLOG 3 A/O

SEQUENCE TO HAS SEEN DISPOSITION

Bill Courtney	_____	_____	_____
Marybel Batjer	_____	_____	_____
Paul Stevens	_____	_____	_____
John Negroponte	_____	_____	_____
Colin Powell	_____	_____	_____
Lou Michael	_____	_____	_____
Situation Room	_____	_____	_____
West Wing Desk	<u>1</u>	<u>M.R. 11/29</u>	<u>N</u>
NSC Secretariat	_____	_____	_____
_____	_____	_____	_____

I = Information A = Action R = Retain D = Dispatch N = No further Action

cc: VP Baker Other _____

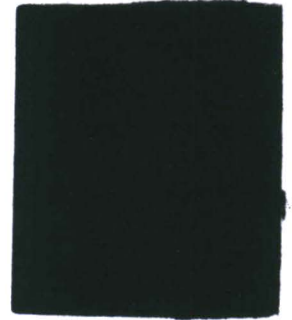
COMMENTS Should be seen by: _____
(Date/Time)

*Talking Points given
direct to Nancy
Rusque*

Nov. 25 20



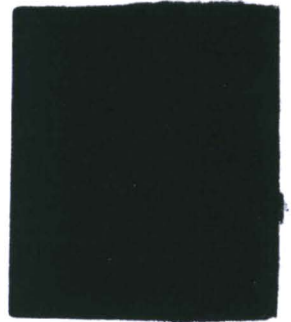
13. 8465-Pres Cabinet Mtg TP's - CLP noted w/ comment "cut for sure"
meaning the TP's



Nov. 27 21



17. ~~8485~~ - Pres talkers for Cabinet mtg (reworked by Fritz) - CLP noted.



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~~SECRET~~ ATTACHMENT

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20508

8465 Redo 22

Deputy Natl Sec Advisor
has seen

ACTION

November 25, 1987

MEMORANDUM FOR PAUL SCHOTT STEVENS

FROM: FRITZ W. ERMARTH *2*

SUBJECT: Presidential Talking Points for the
Cabinet Meeting on November 30

Attached are suggested talking points for the President's use at the November 30 Cabinet meeting.

RECOMMENDATION

That you sign the memo to Nancy Risque at Tab I, transmitting the talking points at Tab A.

Approve _____ Disapprove _____

Attachments

Tab I Memo to Nancy Risque
Tab A Suggested Talking Points

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Mh
4/19/13

23

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20506

UNCLASSIFIED WITH
~~SECRET~~ ATTACHMENT

8465

MEMORANDUM FOR NANCY RISQUE

FROM: PAUL SCHOTT STEVENS

SUBJECT: Talking Points for the President's Use
at the November 30 Cabinet Meeting

Attached at Tab A are suggested talking points for the President's use at the Cabinet meeting on November 30.

Attachment

Tab A Suggested Talking Points

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mb
4/19/17

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157622	TALKING POINTS FOR CABINET MEETING	3	ND	B1

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157623	TALKING POINTS FOR CABINET MEETING	4	ND	B1

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157624 MEMO

1 11/27/1987 B1

FRITZ ERMARTH TO GENERAL POWELL RE
TALKERS

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32

CLASSIFICATION

CIRCLE ONE BELOW

MODE

PAGES Seven

IMMEDIATE

SECURE FAX # _____

DTG _____

PRIORITY

ADMIN FAX # _____

RELEASER _____

ROUTINE

RECORD # _____

FROM/LOCATION

1. PAUL S. STEVENS/ EXECUTIVE SECRETARY/ WHITE HOUSE M.C.

TO/LOCATION/TIME OF RECEIPT

1. BILL COURTNEY FOR COLIN L. POWELL / SANTA BARBARA / TOR:

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

INFORMATION ADDEES/LOCATION/TIME OF RECEIPT

1. _____

2. _____

SPECIAL INSTRUCTIONS/REMARKS:

PKg. 8465 Redo

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S)

MR 4/19/13

~~SECRET~~

CLASSIFICATION

33

~~SECRET~~ URGENT

CLASSIFICATION

CIRCLE ONE BELOW

IMMEDIATE

PRIORITY

ROUTINE

MODE

SECURE FAX # 127

ADMIN FAX # _____

RECORD # _____

PAGES 4

DTG

RELEASER

271642Z NOV

D21

FROM/LOCATION

1. PAUL S. STEVENS / EXECUTIVE SECRETARY / WHITE HOUSE

TO/LOCATION/TIME OF RECEIPT

KS 1. COLIN L. POWELL / SANTA BARBARA / TOR: 271652Z NOV 87

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

INFORMATION ADDRESSEES/LOCATION/TIME OF RECEIPT

1. _____

2. _____

SPECIAL INSTRUCTIONS/REMARKS:

Pkg 8465 Pres Talkers

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S)

mh4/19/13

~~SECRET~~ URGENT

CLASSIFICATION

34
~~SECRET~~ URGENT

CLASSIFICATION

CIRCLE ONE BELOW

MODE

PAGES 4

IMMEDIATE

SECURE FAX # _____

DTG _____

PRIORITY

ADMIN FAX # _____

RELEASER _____

ROUTINE

RECORD # _____

FROM/LOCATION

1. PAUL S. STEVENS / EXECUTIVE SECRETARY / WHITE HOUSE

TO/LOCATION/TIME OF RECEIPT

1. COLIN L. POWELL / SANTA BARBARA / TOR:

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

INFORMATION ADDRESSEES/LOCATION/TIME OF RECEIPT

1. _____

2. _____

SPECIAL INSTRUCTIONS/REMARKS:

Pkg 8465 Pres Talkers

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S)

~~SECRET~~

mh
4/11/13

CLASSIFICATION

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20506ACTION

November 27, 1987

MEMORANDUM FOR COLIN L. POWELL

FROM: FRITZ W. ERMARTH 

SUBJECT: Reply to Fred Gottfurcht's Letter to
the President

Fred Gottfurcht, a friend of the President, has written to him expressing his concern about media effects out of the summit having negative consequences for our policies. Attached for your signature is a suggested reply to Mr. Gottfurcht.

RECOMMENDATION

That you sign the letter at Tab I.

Approve _____ Disapprove _____

Attachments

Tab I Letter to Fred Gottfurcht
Tab II Incoming correspondence

THE WHITE HOUSE

WASHINGTON

Dear Mr. Gottfurcht:

The President has asked me to respond to your letter of November 17.

Your concern about media effects out of the summit having negative consequences for some of our policies is well taken. The President is, therefore, all the more determined that the tough issues will be tackled fully in his meetings with Mr. Gorbachev, and that our public treatment of the Soviets does not gloss over negative factors.

Thank you for your concern.

Sincerely,

Mr. Fred H. Gottfurcht
10433 Wilshire Boulevard
3rd Floor, Suite 304
Los Angeles, California 90024

RECEIVED

NOV 20 1987

SCHEDULING
OFFICE

Fred Hubert Gottlurcht
10433 Wilshire
Los Angeles, Ca. 90024

37

11/19/87

Dear Fred,

After a bout for almost
three weeks with severe illness, 102°
temp, severe and fighting.

Fred, as your word of honor
this letter is vital for President
Reagan and NO ONE ELSE!

Please carry it to him.
my best to you, Genny and
Kathy.

as ever
FHO

Oh Best from Hille

P.P.S. See you Dec. 8th,
Chuck Hagel was calls by me
to invite you, Genny, Kathy to
U. S. O. Black Sea, John Forsythe will
be there, etc.

**A September Gallup
poll for Times
Mirror reported
that 40% of the
American people
gave Gorbachev a
favorable rating.
Only one of the
Democratic
presidential
candidates scored
higher.**



*...conclude that
Gorbachev + Communism
is popular here in U.S.
How Humble,
JH* 38

The Honorable President of the
United States
President Ronald Reagan
The Whitehouse
Washington, D.C. 20050

Dear President Reagan:

Because of my ten years of psychological education and forty years of experienced use, I have devoted considerable time thinking about how I can offer aid to you for your December 7th meeting with Summit Number 3, "A World Mission for Peace", with General Secretary Gorbachev. I have enclosed the material that I hope will be very helpful to you.

Helen and I send our best wishes for good health and happiness to the Honorable and courageous First Lady, Nancy, and yourself.

With warmest personal affection,

Fred H. Gottfurcht

Fred H. Gottfurcht
10433 Wilshire Boulevard
3rd Floor Suite 304
Los Angeles, CA 90024
Tel: (213)370-8694

Shocking

*Dear President Reagan,
Please note this poll,
my personal view it
will destruction to hold
Summit in U.S. why?*

R 3

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NEW TAX PROPOSALS

1. SUGGEST RAISE EXCISE TAXES.
2. SUGGEST 2% V.A.T. TAX - EXEMPT I.D.'S TO BE GIVEN
TO THE POOR AND DISABLED - ALSO MEDICATION AND FOOD
TO BE EXEMPT FROM THE V.A.T TAX.

SOCIAL SECURITY

WHEN PRESIDENT FRANKLIN ROOSEVELT SIGNED THE SOCIAL SECURITY ACT INTO LAW HE SAID:

"I HOPE THIS SECURITY ACT WILL HELP IN PART THE SENIOR CITIZENS"

WHICH MEANS CANCEL THE COST OF LIVING WHICH IS SCHEDULED FOR 1988 AS IT IS TOO COSTLY AND JUST A PITTANCE FOR INDIVIDUALS.

PRESIDENT REAGAN REGARDING TAX INCREASES

IN 1984, IF MY RECOLLECTION IS CORRECT, YOU STATED DURING THE RE-ELECTION CAMPAIGN THAT YOU WILL NOT ALLOW ANY TAX INCREASES AND THEN YOU USED THREE WORDS AND THEY WERE - "IF NEED BE" - "NEED BE" HAS ARRIVED. HOWEVER, TAX RATES MUST NOT BE INCREASED.

THE DOLLAR AND U.S. INDUSTRY

U.S. MANUFACTURERS AND SERVICE INDUSTRIES HAVE NOT TAKEN FULL ADVANTAGE OF IMPROVED PRODUCTIVITY AND COMPETITIVENESS THAT COMPUTERIZED/ROBOTIZED SYSTEMS CREATE. THIS WOULD BE THE FINAL OF THREE LEGS NECESSARY TO RETURN THE U.S. TO FULL WORLD COMPETITIVENESS.

1. EXPORTS HAVE BEEN SUBSTANTIALLY HELPED BY THE FALLING DOLLAR, HOWEVER OUR PRODUCTS NEED REDESIGNING AND REDUCED COST.
2. STREAMLINING OF MANAGEMENT AND LABOR COSTS WHICH MEANS BEING LEAN AND MEAN.
3. THE RETOOLING IS THE THIRD LEG.

RESULT OF THE ABOVE - INDUSTRY'S UNIT COST WOULD COME DOWN SUBSTANTIALLY, PROFITS RISE SUBSTANTIALLY, MAJOR BOOST TO EXPORTS AS WE WILL THEN UNDERSSELL OUR FOREIGN COMPETITORS; BETTER QUALITY AND LOWER PRICES. ULTIMATELY THEN GENERATE BIG BOOST IN TAX REVENUES TO THE U.S. TREASURY.

^{tax} BOOST UPPER INCOME PEOPLE SLIGHTLY AND COMPENSATE LOW RATE, LONG-TERM CAPITAL GAINS (9 MONTHS). BRING IN EQUITY INVESTMENT FUNDS.

THE DOLLAR AND U.S. INDUSTRY(CONTINUED)

THE DOLLAR, AFTER THE ABOVE IS ACCOMPLISHED, WILL FIND IT'S OWN HEALTHY LEVEL WITHOUT INTERFERENCE BY THE G5 OR THE G7.

THE ABOVE PROGRAM CAN BE BROUGHT ABOUT IF YOU WILL INVITE MAJOR INDUSTRIAL AND MAJOR SERVICE LEADERS TO WASHINGTON FOR A SERIES OF TALKS OUTLINING THE ABOVE SUGGESTIONS. INSTEAD OF FINISHING THEIR RETOOLING JOB, THEY ARE IMPORTING FROM KOREA, TAIWAN AND OTHER ASIAN COUNTRIES, INSTEAD OF CARRYING OUT MODERNIZATION WHICH WOULD MEAN LOWER PRICES, BETTER QUALITY AND SUBSTANTIAL PERMANENT BOOST IN EXPORTS. TRADE DEFICIT WILL THEN FADE AWAY. ALSO A LETTER FROM THE PRESIDENT SHOULD BE SENT TO MEDIUM AND SMALLER MANUFACTURERS AND INDUSTRIAL SERVICES TO CARRY OUT THE SAME PROGRAM. THIS WILL RESULT IN A BIG BOOM IN AMERICA AND WITHOUT INFLATION.

Very Best
J. H.