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WITHDRAWAL SHEET Ronald Reagan Library

Collection: President, Office of the: Presidential Briefing Papers

OA/Box: CFOA 740

File Folder: Oct.20, 1981 (Casefile 043573)

Archivist: snf/bcb

FOIA ID: F99-036/2 [Laham]

Date: 2/1/01

DOCUMENT NO. & TYPE	SUBJECT/TITLE	DATE	RESTRICTION
1. list	American Business Conference Participants (partial), 4p.	10/20/81	В7

RESTRICTIONS

- P-1 National security classified information [(a)(1) of the PRA]. P-2 Relating to appointment to Federal office [(a)(2) of the PRA].
- P-3 Release would violate a Federal statute [(a)(3) of the PRA].
- P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA].
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA].
- P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA].
- C. Closed in accordance with restrictions contained in donor's deed of gift.

- B-1 National security classified information [(b)(1) of the FOIA].
- B-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA].
- B-3 Release would violate a Federal statute [(b)(3) of the FOIA].
- B-4 Release would disclose trade secrets or confidential commercial or financial information [(b)(4) of the FOIA].
- B-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA].
- B-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA].
- B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA].
- B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA].

WHITE HOUSE OFFICE OF RECORDS MANAGEMENT WORKSHEET

	RMMATT	RSZ	81111102		C 81/11/02
	Office/Agency (Staff Name)	Action Code	Tracking Date YY/MM/DD	Type of Response	Completion Date Code YY/MM/DD
	ROUTE TO:	A	CTION	DISI	POSITION
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WASHINGTON

THE PRESIDENT'S SCHEDULE Tuesday, October 20,1981

	•	
10:00 am (30 min)	Staff Time (Baker, Meese, Deaver)	Oval Office
10:30 am (15 min)	Senior Staff Time	Oval Office
10:45 am (30 min)	Personal Staff Time	Oval Office
ll:15 am (15 min)	Meeting with Secretary Alexander Haig (Craig Fuller)	Oval Office
11:45 am (15 min)	Brief Remarks to American Business Conferen Representatives (TAB A) (Elizabeth Dole) (draft remarks	Roosevelt Room
12:00 m (90 min)	Working Luncheon-Cancun Briefing (Richard Allen)	Cabinet Room
1:30 pm (15 min)	Meeting with U.S. Commission on Proposals for the National Academy of Peace and Conflict Resolution for presentation (Max Friedersdorf) (TAB B)	Oval Office
2:00 pm (90 min)	Congress onal Time (Max Friedersdorf) 1-Sen. Malcolm Wallop (R-Wy) 2:00 2-Sen. Alan Dixon (D-Ill) 2:05 3-Sen. Roger Jepson (R-Ia) 2:20 4-Sen. Jepnings Randolph (DWV) 2:40 5-Sen. John Melcher (D-Mont) 2:50 6-Sen. Janiel Inouye (D-Ha) 3:10-distribut	Oval Office TAB C) ted in a.m.
4:00 pm (15 min)	Meeting with Vice President Bush	Oval Office
4:30 pm (30 min)	<u>Haircut</u>	WWing Basement
5:00 pm	To Residence	Residence

WASHINGTON

THE PRESIDENT'S SCHEDULE Tuesday, October 20,1981

	10:00 am (30 min) 10:23 - A	Staff Time (Baker, Meese, Deaver)	Oval Office	
		Senior Staff Time 3 + Augn, Genus, Speakes	Oval Office	
	10:45 am (30 min)	Personal Staff Time	Oval Office	
	11:15 am//:4/	Meeting with Secretary Alexander Haig (Craig Fuller)	Oval Office	
	11:45 -amv/:57	Brief Remarks to American Business Conference		
	(15 min)	Representatives (Elizabeth Dole)	Roosevelt Room	
	11:56	HANGEREDAM PHONE OPP - OVAL EM, US MED OGREGO, SPE	Mres	
	12: 00 m 1:43 (90 min)	Working Luncheon-Cancun Briefing (Richard Allen)	Cabinet Room	
	1:30 pm (15 min)	Meeting with U.S. Commission on Proposals for the National Academy of Peace and Conflict Resolution for presentation (Max Friedersdorf)	Oval Office	
	2:00 pm (90 min)	Congressional Time (Max Friedersdorf) 1-Sen. Malcolm Wallop (R-Wy) 2:00 2:01- 2:12 2-Sen. Alan Dixon (D-Ill) 2:05 2:15- 2:20 3-Sen. Roger Jepson (R-Ia) 2:20 2:27- 2:57 4-Sen. Jennings Randolph (DWV) 2:40 1:50- 1:58 5-Sen. John Melcher (D-Mont) 2:50 3:00- 3:17 6-Sen. Daniel Inouye (D-Ha) 3:10 3:20-3:49	- ** 7	
	3:≤0 - 4:03 4:00 pm (15 min)	Meeting with Vice President Bush	Oval Office	
	4:03 PE	esonal time		
. /	4:40 pm (30 min)	Haircut	WWing Basement	
	5:00 pm	To Residence	Residence	

^{* 2:13-2:19} RALPH - MECINON TARR W/ MED-OVAL * 2:20-2:27 BUSH, AUGH, FRIGOINSBORK

THE WHITE HOUSE WASHINGTON

THE PRESIDENT'S SCHEDULE Tuesday, October 20,1981

10:00 am (30 min)	Staff Time (Baker, Meese, Deaver)	Oval Office
10:30 am (15 min)	Senior Staff Time	Oval Office
10:45 am (30 min)	Personal Staff Time	Oval Office
ll:15 am (15 min)	Meeting with Secretary Alexander Haig (Craig Fuller)	Oval Office ·
11:45 am (15 min)	Brief Remarks to American Business Conferen Representatives (TAB A) (draft remarks	Roosevelt Room
12:00 m (90 min)	Working Luncheon-Cancun Briefing (Richard Allen)	Cabinet Room
1:30 pm (15 min)	Meeting with U.S. Commission on Proposals for the National Academy of Peace and Conflict Resolution for presentation (Max Friedersdorf) (TAB B)	Oval Office
2:00 pm (90 min)	Congressional Time (Max Friedersdorf) 1-Sen. Malcolm Wallop (R-Wy) 2:00 2-Sen. Alan Dixon (D-Ill) 2:05 3-Sen. Roger Jepson (R-Ia) 2:20 4-Sen. Jennings Randolph (DWV) 2:40 5-Sen. John Melcher (D-Mont) 2:50 6-Sen. Daniel Inouye (D-Ha) 3:10	Oval Office TAB C)
4:00 pm (15 min)	Meeting with Vice President Bush	Oval Office
4:30 pm. (30 min)	Haircut	WWing Basement
5:00 pm	To Residence	Residence

WASHINGTON THE PRESIDENT'S SCHEDULE Tuesday, October 20,1981

AM	Personal Staff Time	Residence/ Oval Office
11:45 am (15 min)	Brief Remarks to American Business Conference Representatives (Elizabeth Dole)	Roosevelt Room
12:00 m (90 min)	Working Luncheon - Cancun Briefing (Richard Allen)	Cabinet Room
1:30 pm (15 min)	Meeting with U. S. Commission on Proposals for the National Academy of Peace and Conflict Resolution for presentation of final report (Max Friedersdorf)	Oval Office
1:45 pm (15 min)	Personal Staff Time	Oval Office
2:00 pm (60 min)	Congressional Time (Max Friedersdorf)	Oval Office
		•
3:00 pm (30 min)	Haircut	WWing Basement
3:30 pm (2 hours)	To Residence - Cancun preparation time	Residence
5:30 pm (30 min)	Staff Time	Residence

WASHINGTON

CANCUN BRIEFING (2)

Tuesday, October 20, 1981 (12:00 - 1:30)

I. PARTICIPANTS

- The President The Vice President
- -Secretary Haig
- -Secretary Regan
- Edwin Meese III James A. Baker III
- Michael K. Deaver

David R. Gergen

- Ambassador Brock - Richard V. Allen

Martin Anderson

Craig L. Fuller

Richard G. Darman

II. AGENDA

Time	Subject	<u>Lead</u>
12:10-12:20	Commodities/Trade Overview	Ambassador Brock
12:20-12:30	Q. & A.	M. Anderson <u>et al</u> .
12:30-12:40	Energy Overview	Secy's Haig & Regan
12:40-12:45	Q. & A.	Allen/Anderson et al
12:45-12:55	Monetary Policy/Finance/ Investment Overview	Secretary Regan
12:55- 1:05	Q. & A.	M. Anderson <u>et al</u> .
1:05- 1:10	Global Negotiations/Opening Statement and related follow-up	Secretary Haig
1:10- 1:15	Q. & A.	R.V. Allen <u>et al</u> .
1:15- 1:30	Approach to bilaterals in general (Note: specific briefing for individual bilaterals will not be done in this meeting)	Secretary Haig

WASHINGTON

October 19, 1981

MEETING WITH: American Business Conference Leaders

DATE:

October 20, 1981 Roosevelt Room

LOCATION:

11:45 a.m. - 12:00 Noon

TIME: FROM:

ELIZABETH H. DOLE

To meet with representatives (44 CEO's) of the American I. Business Conference to enlist their support for the Fall Budget Initiative and AWACS.

The American Business Conference is an organization BACKGROUND: II. limited to 100 of America's most energetic and successful firms, whose requirement for membership calls for five consecutive years of earnings growth in excess of 15 percent per year. The group is dedicated to supporting public policy initiatives which enhance and renew America's entrepreneurial spirit.

The American Business Conference has been one of your earliest and strongest supporters, having endorsed both your budget and tax proposals at their first annual meeting on February 10, 1981. Sixteen of the CEO's have been very active on behalf of AWACS.

They are in town for their annual convention and will spend most of their time meeting with public officials. They will attend a tax policy briefing by Secretary Regan, a reception at the home of the Vice President, and a series of meetings with the Senate and House Budget Committees.

Prior to your joining the meeting, the group will have received a broad issue overview and a discussion of policy facilitation by Elizabeth Dole and her staff. Arthur Levitt, Jr., Chairman of the Board of the American Stock Exchange, and several other representatives will meet with the press following the session and offer pledges of resounding support for your economic policies.

- III. PARTICIPANTS: Elizabeth Dole, Red Cavaney, Wayne Valis and attached list of guests.
- PRESS PLAN: Official photo coverage only. IV.
- SEQUENCE OF EVENTS: V.

You will enter the Roosevelt Room and proceed 11:45 a.m. directly to your seat. Once seated, it is suggested that you thank the ABC for their past support on the budget and tax proposals, and urge them to stand with you as you seek

additional cuts and revenue enhancement measures from the Congress. You may also wish to thank those who have assisted on AWACS and stress the need for immediate and continued involvement. Time permitting, you may take a question or two from the members.

12:00 Noon

You thank your guests and take your leave.

Attachments

TALKING POINTS

- -- Elizabeth has informed me of the outstanding work you have undertaken in support of our Economic Recovery Program, and I wanted to take this opportunity to personally thank each of you for your sacrifices in this regard.
- -- You in this room represent the very best of the American spirit of free enterprise. Ours is a nation built by entrepreneurs, and it is vital that we keep that spirit alive. I feel it is our responsibility to create an economic and social environment that rewards the entrepreneurs the risk-taker. I do not carry that responsibility lightly.
- -- Together we've made great progress in curbing the unparalleled growth of Federal spending; however, upward spending pressures are going to arise time and again. We've got to be vigilant and willing to keep up the fight for government fiscal responsibility. I hope I can count on your continued support, as we press forward with our fall budget initiatives.
- I understand that a number of you have been working closely with the Office of Public Liaison to help advance our views on AWACS. I know this issue does not directly affect many of you in this room and, therefore, I am all the more appreciative of your efforts. I hope you will continue your advocacy work in this area for the next two weeks. Your involvement really can make the difference on a vote that may ultimately be decided by one person.
- -- I've got a few moments and would like to hear what is on your mind.

SECURITY CLEARANCE INFORMATION Page 2

BARRIE M. DAMSON
President
Damson Oil Corporation
366 Madison Avenue
New York, NY 10017

January 29, 1936

DIMITRI V. D'ARBELOFF Chairman Millipore Corporation Ashby Road Bedford, MA 01730

October 8, 1929

MAX O. DEPREE Chairman of the Board Herman Miller, Inc. 8500 Byron Road Zeeland, MI 49464

October 28, 1924

GEORGE C. DILLON
Chairman
Butler Manufacturing Company
BMA Tower, Penn Valley Park
Kansas City, MO 64141

October 29, 1922

ROBERT M. ELLIOTT
President
Levitz Furniture Corporation
1317 Northwest 167th Street
Miami, FL 33169

February 21, 1921

WILLLIAM A. FICKLING Chairman Charter Medical Corporation 577 Mulberry Street Macon, GA 31201

July 23, 1932

HENRY L. FOSTER
President
Charles River Breeding Labs., Inc
251 Ballardvale Street
Wilmington, MA 01887

April 6, 1925

EDWARD GREEN
Chairman
Pandick Press
345 Hudson Street
New York, NY 10014

February 5, 1918

EDGAR F. HEIZER, JR. Chairman
Heizer Corporation
20 North Wacker Drive
Chicago, IL 60606

September 23, 1929

GERALD D. HINES Chairman Gerald D. Hines Interests 2100 Post Oak Tower Houston, TX 77056

August 15, 1925

JAMES M. HOAK
President
Heritage Communications, Inc.
2195 Ingersoll Avenue
Des Moines, IO 50312

January 27, 1944

MELVYN N. KLEIN President and C.E.O. Altamil Corporation 1940 Bank & Trust Tower Corpus Christi, TX 78477

December 27, 1941

SECURITY CLEARANCE INFORMATION Page 3

LESTER B. KORN
Chairman
Korn/Ferry International
1900 Avenue of the Stars
Los Angeles, CA 90067

January 11, 1936

ABRAHAM KRASNOFF President Pall Corporation 30 Sea Cliff Avenue Glen Cove, NY _11542

June 7, 1920

ARTHUR LEVITT, JR.
Chairman of the Board
American Stock Exchange Inc.
86 Trinity Place
New York, NY 10006

February 3, 1931

JEROME A. LEWIS
President
Petro-Lewis Corporation
717 Seventeenth Street
Denver, CO 80202

August 21, 1927

ROBERT E. LINTON
President
Drexel Burnham Lambert, Inc.
60 Broad Street
New York, NY 10004

May 19, 1925

GORDON C. LUCE Chairman San Diego Federal Savings and Loan Association 600 B Street San Diego, CA 92183

November 21, 1925

BURKE MATHES
President
Curtis Mathes Corporation
P.O. Box CN-826
Princeton, NJ_08540

October 21, 1936

EDWARD H. MEYER Chairman Grey Advertising, Inc. 777 Third Avenue New York, NY 10017

January 24, 1927

NORMAN C. MILLER
President and C.E.O.
Delhi International Oil Corporation
3500 First International Building
Dallas, TX 75270

February 23, 1920

ROBERT A. MOSBACHER Chairman Mosbacher Production Company Suite #2100, 1300 Main Street Houston, TX 77002

March 11, 1927

GERALD D. MURPHY
Chairman
Early California Industries, Inc.
10969 Wilshire Boulevard
Suite #500
Los Angeles, CA 90024

February 7, 1928

ERNEST J. NAGY Chairman Riblet Products Corporation 1003 Industrial Parkway Elkhart, IN 46516

March 13, 1930

SECURITY CLEARANCE INFORMATION Page 4

STUART J. NORTHROP Chairman P.O. Box #1204 Dayton, OH 45401

October 22, 1925

J. DAVID PARKINSON
Chairman
Thomas & Betts Corporation
920 Route #202
Raritan, NJ 08869

November 26, 1929

ROBERT W. PHILIP
Managing Partner
Arthur Andersen & Company
69 West Washington Street
Chicago, IL 60602

July 26, 1935

ROBERT M. ROSENBERG
President
Dunkin' Donuts, Incorporated
P.O. Box #317
Randolph, MA 02368

March 4, 1938

CHARLES R. SCOTT President Intermark, Inc. 1020 Prospect Street La Jolla, CA 92038

March 2, 1928

ALBERT SNIDER
Chief Executive Officer
Bourns, Inc.
1200 Columbia Avenue
Riverside, CA 92507

August 10, 1930

ROBERT L. TARNOW Chairman Goulds Pumps, Inc. 240 Fall Street Seneca Falls, NY 13148

October 19, 1924

STANLEY A. WAINER President and C.E.O. Wyle Laboratories 128 Maryland Street El Segundo, CA 90245

May 10, 1936

SHELDON WEINIG President Materials Research Corporation Route #303 Orangeburg, NY 10962

January 15, 1928

D. DALE WOOD
President
Crutcher Resources Corporation
50 Briar Hollow Lane
Houston, TX 77027

July 27, 1938

TO BE CLEARED FOR THE LCBBY OF THE WEST WING OF THE WHITE HOUSE. Mr. Albertine and Ms. Drummer are NOT participants in the White House Briefing.

JOHN M. ALBERTINE
President
American Business Conference
1025 Connecticut Avenue, N.W.
Suite #209
Washington, D.C. 20036

DOROTHY J. DRUMMER Vice President American Stock Exchange 86 Trinity Place New York, New York 10006

April 13, 1949

(Parvin/TD)

TALKING POINTS -- AMERICAN BUSINESS CONFERENCE LEADERS OCTOBER 20, 1981

-- I've been told that each company in the American

Business Conference has grown at least 15 percent for

the last 5 years. I am not surprised at this. With

the enthusiasm you have shown in support of our tax and

budget programs, you are the activists for free enterprise.

TOLD EVRY CO. .. AM. MUS. CONF. .. GROWN - LEAST 15% - LST5-YR. NOT SURPRISNG - YOU - ACTIVIST "FR. ENT . -- PROVED - SUPPORE EC. PROG. JCHARK TWARN TOGETHR WE FEEL ... FR.ENT. .. WY. FEU-GOOD BOURSON - "TOO MUCH - BARELY ENUF ... DEEPLY APPRECIATE YOUR UNDESTINAK .. WHT. TRYNG " DO J ... WHT. U ACCOTOR S. CALLUGE NOW ... CONTROL FED. SPINDING JOUR 200 ROUND .BUD. CUT, IS . MUST THO ONE SHOD BE SURPRISD . WE WILL STICK ... OUR GUNS -- MARATT -- STHAKS THS ·· U ·· HUPO ·· AWAC - PC ·· MIO· EXST. QIA.

MDWRTAG FIE out 20,1981

October 19, 1981

(Parvin/TD)

TALKING POINTS -- AMERICAN BUSINESS CONFERENCE LEADERS OCTOBER 20, 1981

- -- I've been told that each company in the American

 Business Conference has grown at least 15 percent for

 the last 5 years. I am not surprised at this. With

 the enthusiasm you have shown in support of our tax and

 budget programs, you are the activists for free enterprise.

 Together we feel about free enterprise the way Mark

 Twain supposedly felt about good bourbon -- too much is

 barely enough.
- appreciation for your early and ardent support of our economic program. All along you have understood that what we are trying to accomplish for the economy is exactly what you have accomplished for your own companies -- growth -- job providing, economy expanding, good oldfashioned American growth. You are the forward-looking, innovative companies; you are in the vanguard, and I thank you for your support in helping the entire economy along this same path.
- -- The fundamental challenge now is to control Federal spending. This is why the second round of budget cuts is a must. No one on the Hill should be surprised at this request. We made it clear all along that there

would be additional reductions. You and I both know that the secret to progress is developing a sound strategy and then sticking with it. And that is what we intend to do. We are totally committed to following through in implementing our budget control and tax incentive programs. They are critical to the revival and long-term prospering of our economy. Let me say clearly, we have not asked for your support only to back off. Our plan is as sound and essential today as when it was passed, and I hope we can count on your continued assistance.

- -- I am also very grateful to those of you who have volunteered to help us get the AWAC's package through. The planes are crucial. If the AWAC planes don't fly, it will make it all the harder for a credible U.S. Mideast policy to get off the ground. By building confidence in the United States as a reliable security partner, the sale will greatly improve the chances of our working constructively with Saudi Arabia and other states of the Middle East toward our common goal -- a just and lasting peace.
- -- So let me thank you once again for what you're doing to make America sounder both at home and abroad and open the floor for comments or guestions.

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WASHINGTON

October 16, 1981

MEETING WITH SENATOR SPARK MATSUNAGA AND MEMBERS OF THE U.S. COMMISSION ON PROPOSALS FOR THE NATIONAL ACADEMY OF PEACE AND CONFLICT RESOLUTION

DATE:

OCTOBER 20, 1981

LOCATION:

THE OVAL OFFICE

TIME:

1:30 p.m. (10 minutes)

FROM:

Max Friedersdorf

I. PURPOSE

To respond to a request from Senator Matsunaga for an opportunity for him and the nine members of the Commission on Proposals for the National Academy of Peace and Conflict Resolution to present their final report.

II. BACKGROUND

Senator Matsunaga is Chairman of the U.S. Commission on Proposals for the National Academy of Peace and Conflict Resolution. He and nine members of the Commission have requested an opportunity to present the Commission's final report to you.

The Commission was created by Congress in 1978 and completed its one-year study in 1980. It was mandated to study the feasibility, size, cost, location and functional characteristics of a national peace academy as well as other alternatives which assist private institutions in accomplishing the goal of promoting peace.

The final report has now been published and the Commission will present it to you today.

You should also know that when Senator Matsunaga requested the meeting, he conveyed a very tentative impression that he may be prepared to vote for the AWACS package. He signed the Packwood resolution but has not been vocal in opposing the sale.

III. PARTICIPANTS

The President
Senator Spark Matsunaga (D-Hawaii) Commission Chairman
Congressman John Ashbrook (R-Ohio) Commissioner
Congressman Dan Glickman (D-Kansas) Commissioner
John P. Dunfey, Commissioner: President of Dunfey Hotel
Corporation

Senator Mark Hatfield (R-Oregon) Active Participant Senator Jennings Randolph (D-West Virginia) Active Participant

Staff

Max Friedersdorf

IV. PRESS PLAN

White House Photographer; announce to the press.

V. SEQUENCE OF EVENTS

Senator Matsunaga and the members of the Commission enter the Northwest Gate into the West Lobby to be escorted into the Oval Office for meeting with the President.

Attachment: Talking Points

TALKING POINTS

- --The constant preoccupation that every President has is to promote steps to achieving peace all around the world.
- --I am interested in hearing about any means of promoting individual Americans to think about the issues which divide peoples and the ways those differences can be resolved.
- --I am interested in what constructive ideas have been developed by the Commission.

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WASHINGTON

October 20, 1981

MEETING WITH SENATOR MALCOLM WALLOP (R-WYOMING)

DATE: October 20, 1981 LOCATION: The Oval Office

TIME: 2:00 - 2:05 p.m. (5 minutes)

FROM: Max Friedersdorf

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

Senator Wallop has already indicated that he intends to support the proposed Saudi arms sale, but he has not made a formal announcement to the Washington press. He indicated that he would like to do this from the White House after a brief visit with you. You should express appreciation for Wallop's support and encourage him to talk this up with his Senate colleagues.

III. PARTICIPANTS

The President
The Vice President
Senator Malcolm Wallop

Staff

Ed Meese
Jim Baker
Dick Allen
Max Friedersdorf

IV. PRESS PLAN

No press

V. SEQUENCE OF EVENTS

Senator Wallop to arrive through the Northwest Gate and be escorted to the Oval Office for a 5-minutes meeting with the President.

WASHINGTON

October 20, 1981

MEETING WITH SENATOR MALCOLM WALLOP (R-WYOMING)

DATE: October 20, 1981 LOCATION: The Oval Office

TIME: 2:00 - 2:05 p.m. (5 minutes)

FROM: Max Friedersdorf

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To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

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III. PARTICIPANTS

The President
The Vice President
Senator Malcolm Wallop

Staff

Ed Meese Jim Baker Dick Allen Max Friedersdorf

IV. PRESS PLAN

No press

V. SEQUENCE OF EVENTS

Senator Wallop to arrive through the Northwest Gate and be escorted to the Oval Office for a 5-minutes meeting with the President.

WASHINGTON

October 19, 1981

MEETING WITH SENATOR ALAN DIXON (D-Illinois)

DATE: October 20, 1981 LOCATION: The Oval Office

TIME: 2:05 - 2:20 p.m. (15 minutes)

2:15

FROM: Max Friedersdorf ///

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

Senator Dixon is currently opposed to the AWACS sale and is a co-sponsor of the Packwood resolution. It is unlikely that he will change his vote, but Senator Howard Baker suggested we have him down to meet with you on the outside chance that he may be workable.

At our behest, former Secretary of Commerce Phil Klutznick talked to Dixon. Klutznick is a Democrat but has been helping us on this issue. Klutznick reports that Dixon is willing to listen but his inclination is to remain opposed. Senator Percy has tried to work with him on this but, so far, to no avail. Klutznick asked Dixon if he would really come down here and embarrass the President by telling the press that he would vote against us, and Dixon replied that he has a great deal of respect for the President. In Klutznick's words, "Sorry I can't deliver you a vote yet, but at least I am delivering a gentleman."

It may be helpful in your discussions with Dixon to mention the letter you intend to send down and see if he can use that to justify any change in his own position.

III. PARTICIPANTS

The President
The Vice President
Senator Dixon

Staff

_Ed_Meese

-Jim Baker

- ✓ Dick Allen
- ∠Max Friedersdorf
- L P. Moone

IV. PRESS PLAN

No press

V. SEQUENCE OF EVENTS

Senator Dixon to arrive through the Northwest Gate and be escorted to the Oval Office for a 15-minute meeting with the President.

Attachment: Talking Points

WASHINGTON

October 19, 1981

MEETING WITH SENATOR ALAN DIXON (D-Illinois)

DATE: October 20, 1981 LOCATION: The Oval Office

TIME: 2:05 - 2:20 p.m. (15 minutes)

FROM: Max Friedersdorf

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

Senator Dixon is currently opposed to the AWACS sale and is a co-sponsor of the Packwood resolution. It is unlikely that he will change his vote, but Senator Howard Baker suggested we have him down to meet with you on the outside chance that he may be workable.

At our behest, former Secretary of Commerce Phil Klutznick talked to Dixon. Klutznick is a Democrat but has been helping us on this issue. Klutznick reports that Dixon is willing to listen but his inclination is to remain opposed. Senator Percy has tried to work with him on this but, so far, to no avail. Klutznick asked Dixon if he would really come down here and embarrass the President by telling the press that he would vote against us, and Dixon replied that he has a great deal of respect for the President. In Klutznick's words, "Sorry I can't deliver you a vote yet, but at least I am delivering a gentleman."

It may be helpful in your discussions with Dixon to mention the letter you intend to send down and see if he can use that to justify any change in his own position.

III. PARTICIPANTS

The President
The Vice President
Senator Dixon

Staff

Ed Meese Jim Baker Dick Allen Max Friedersdorf

IV. PRESS PLAN

No press

V. SEQUENCE OF EVENTS

Senator Dixon to arrive through the Northwest Gate and be escorted to the Oval Office for a 15-minute meeting with the President.

Attachment: Talking Points

Talking Points

President's Meeting with Senators

- -- Thank you for joining with me today to discuss an issue of vital importance to our national security: the sale to Saudi Arabia of AWACS aircraft and F-15 enhancement items.
- -- This sale serves our national security interests in two important ways: 1) It strengthens our strategic posture in that vital part of the world; and 2) it provides the cornerstone for initiatives designed to bring Saudi Arabia and other moderate Arab states into the peace process.
- -- In 1978, the Senate approved the sale to Saudi Arabia of much more sophisticated aircraft -- the F-15s -- at a time when that country did not face the threat occasioned by the Soviet invasion and occupation of Afghanistan, the Iran-Iraq war and Iranian stability, and Soviet advances in Ethiopia, Libya, Chad, and the Yemens.
- -- I find it inconceivable that the Senate might now disapprove a less-sophisticated package at a time of greater threat to Saudi Arabia and its vital oil facilities.
- -- The only reasons I could see for this negative action would be if the package presents a risk to Israel or an unacceptable risk of technology compromise. This package presents neither risk.
- -- As I told Prime Minister Begin, and the American public, I remain firmly committed to Israel's security. I would not have approved this package if it adversely affected Israel's qualitative edge.
- -- To ensure against misuse and technology compromise, we negotiated with the Saudis a very detailed series of arrangements providing for full U.S. participation in the program, safeguards against sharing data with third countries, and the most detailed security plan ever developed in connection with an arms sales.
- -- These negotiations were conducted <u>after</u> we had received from Senator Baker and others of you your concerns about this sale. Thus, I believe we have been fully responsive to the Congress, especially the Senate, and that we have gone as far with the Saudis as we can and should go.
- -- I intend to win this battle and am prepared to use all the means available to me to do so. Success is important both to our Mideast policy and to my goal of reestablishing a bipartisan foreign policy consensus.

WASHINGTON . October 19, 1981

MEETING WITH SENATOR ROGER JEPSEN (R-IOWA)

October 20, 1981 DATE:

The Oval Office LOCATION:

2:20 - 2:35 p.m. (15 minutes) TIME:

Z:77- 2:57
Max Friedersdorf M.(). FROM:

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

Senator Jepsen has been a consistent opponent of the AWACS sale. He is a co-sponsor of the Packwood resolution and was one of the original 11 supporters of that resolution. Jepsen feels strongly that the AWACS sale will be harmful to Israel. He has had several discussions on this matter with Israeli defense minister Ariel Sharon.

Jepsen has indicated, however, that he is very uncomfortable in his position and "hates to oppose the President." Senator John Tower, Chairman of the Senate Armed Services Committee, on which Jepsen serves, indicated that in a private discussion with Jepsen, Jepsen said he regretted his current position and would like to support the President but felt that he was "pretty far out front on this issue." When the Senate Armed Services Committee voted on their report concerning the military implications of the sale, Jepsen was out of town and did not leave his proxy. This was obviously beneficial to the Administration as the final vote in the committee was 10-5 with Jepsen absent and Exon voting present.

A second factor of concern to Senator Jepsen (which he has indicated in private discussions with colleagues) is his belief that marginal supporters of the Administration receive more attention from the White House than do the long-term supporters of the President. In the past, the Administration has responded affirmatively to most of Senator Jepsen's requests. Most significantly Senator Jepsen strongly supported a request from the radio station WHO of Iowa for you to do a brief radio interview. This was taped on Monday, October 19, 1981. With regard to patronage appointments, Jepsen's recommendations for the two key Agriculture Soil Conservation Service (ASCS) appointments in Iowa were appointed; additionally, Jepsen's choice for Region VII Administrator of FEMA was appointed in spite of strong objections relating to his qualifications for the job.

Most recently, you appointed Senator Jepsen to be part of the official U. S. delegation to Moshe Dayan's funeral this past weekend, and you also sent him a pen last week after signing the military pay bill of which he was champion. One early, but difficult decision you made in his favor was to lift the grain embargo.

When you add it up, you have done as much for Jepsen as any Senator, and he should be reminded that it is time for him to return the favor.

III. PARTICIPANTS

The President
The Vice President
Senator Jepsen

Staff

Jim Baker
Ed Meese
Dick Allen
Max Friedersdorf

IV. PRESS PLAN

White House photographer and statement by Senator Jepsen on the driveway.

V. SEQUENCE OF EVENTS

Senator Jepsen will arrive through the Northwest Gate, enter the West Lobby and be escorted to the Oval Office for a 15-minute meeting with the President.

Attachment: Talking Points

washington October 19, 1981

MEETING WITH SENATOR ROGER JEPSEN (R-IOWA)

DATE: October 20, 1981 LOCATION: The Oval Office

TIME: 2:20 - 2:35 p.m. (15 minutes)

FROM: Max Friedersdorf

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

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When you add it up, you have done as much for Jepsen as any Senator, and he should be reminded that it is time for him to return the favor.

III. PARTICIPANTS

The President
The Vice President
Senator Jepsen

Staff

Jim Baker Ed Meese Dick Allen Max Friedersdorf

IV. PRESS PLAN

White House photographer and statement by Senator Jepsen on the driveway.

V. SEQUENCE OF EVENTS

Senator Jepsen will arrive through the Northwest Gate, enter the West Lobby and be escorted to the Oval Office for a 15-minute meeting with the President.

Attachment: Talking Points

Talking Points

President's Meeting with Senators

- -- Thank you for joining with me today to discuss an issue of vital importance to our national security: the sale to Saudi Arabia of AWACS aircraft and F-15 enhancement items.
- -- This sale serves our national security interests in two important ways: 1) It strengthens our strategic posture in that vital part of the world; and 2) it provides the cornerstone for initiatives designed to bring Saudi Arabia and other moderate Arab states into the peace process.
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- -- I intend to win this battle and am prepared to use all the means available to me to do so. Success is important both to our Mideast policy and to my goal of reestablishing a bipartisan foreign policy consensus.

WASHINGTON October 19, 1981

MEETING WITH SENATOR JENNINGS RANDOLPH (D-WEST VIRGINIA)

DATE: C

October 20, 1981 The Oval Office

TIME:

2:35 - 2:45 P.M. (10 Minutes)

1:50 -

FROM:

Max L. Friedersdorf

I. PURPOSE

To thank him for his support of the proposed Saudi AWACS sale.

II. BACKGROUND

This meeting with Senator Jennings Randolph was set up prior to the weekend, when he notified you that he would announce his support for the AWACS sale in West Virginia on Saturday. This meeting will give you an opportunity to express your appreciation to him for his support. It will also provide an opportunity for additional publicity about his support of the sale.

Senator Randolph served fourteen years in the House of Representatives beginning in 1932 and has been in the Senate since 1958. At age 79, he is responsive to comments about his long years of public service and the importance of his support of Presidents dating back to Franklin Roosevelt.

Randolph was highly upset by press reports that he would vote however his colleague, Senator Byrd, votes on the AWACS issue. He is under the impression that these reports came from White House sources. A comment by you recognizing that he is an independent Senator, who makes up his own mind and that so called "White House sources" seldom speak for you would be helpful.

There is a beneficial dividend to this meeting on an unrelated subject. Randolph is the most cooperative Democrat on the Labor and Human Resources Committee and because of the liberal makeup of this committee on both the Republican and Democratic sides, we frequently need and ask for his vote. In this connection, Chairman Hatch has been encouraging us to have a one-on-one involving you and Randolph for several months. A reference to Hatch and his help on Hatch's committee could be helpful.

The President
The Vice President
Senator Randolph

Staff

Jim Baker
Ed Meese
Dick Allen
Max Friedersdorf
P. Moon &

IV. PRESS PLAN

White House photographer and statement by Senator Randolph on the driveway.

V. SEQUENCE OF EVENTS

Senator Randolph will arrive through the Northwest Gate, enter the West lobby and be escorted to the Oval Office for a 10-minute meeting with the President.

WASHINGTON

October 19, 1981

MEETING WITH SENATOR JENNINGS RANDOLPH (D-WEST VIRGINIA)

DATE:

TIME:

October 20, 1981 The Oval Office

LOCATION:

2:35 - 2:45 P.M. (10 Minutes)

FROM:

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I. PURPOSE

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The President The Vice President Senator Randolph

Staff

Jim Baker Ed Meese Dick Allen Max Friedersdorf

IV. PRESS PLAN

White House photographer and statement by Senator Randolph on the driveway.

V. SEQUENCE OF EVENTS

Senator Randolph will arrive through the Northwest Gate, enter the West lobby and be escorted to the Oval Office for a 10minute meeting with the President.

Talking Points President's Meeting with Senators

- -- Thank you for joining with me today to discuss an issue of vital importance to our national security: the sale to Saudi Arabia of AWACS aircraft and F-15 enhancement items.
- -- This sale serves our national security interests in two important ways: 1) It strengthens our strategic posture in that vital part of the world; and 2) it provides the cornerstone for initiatives designed to bring Saudi Arabia and other moderate Arab states into the peace process.
- -- In 1978, the Senate approved the sale to Saudi Arabia of much more sophisticated aircraft -- the F-15s -- at a time when that country did not face the threat occasioned by the Soviet invasion and occupation of Afghanistan, the Iran-Iraq war and Iranian stability, and Soviet advances in Ethiopia, Libya, Chad, and the Yemens.
- -- I find it inconceivable that the Senate might now disapprove a less-sophisticated package at a time of greater threat to Saudi Arabia and its vital oil facilities.
- -- The only reasons I could see for this negative action would be if the package presents a risk to Israel or an unacceptable risk of technology compromise. This package presents neither risk.
- -- As I told Prime Minister Begin, and the American public, I remain firmly committed to Israel's security. I would not have approved this package if it adversely affected Israel's qualitative edge.
- To ensure against misuse and technology compromise, we negotiated with the Saudis a very detailed series of arrangements providing for full U.S. participation in the program, safeguards against sharing data with third countries, and the most detailed security plan ever developed in connection with an arms sales.
- These negotiations were conducted <u>after</u> we had received from Senator Baker and others of you your concerns about this sale. Thus, I believe we have been fully responsive to the Congress, especially the Senate, and that we have gone as far with the Saudis as we can and should go.
- -- I intend to win this battle and am prepared to use all the means available to me to do so. Success is important both to our Mideast policy and to my goal of reestablishing a bipartisan foreign policy consensus.

WASHINGTON

October 19, 1981

MEETING WITH SENATOR JOHN MELCHER (D-MONTANA)

DATE: October 20, 1981 LOCATION: The Oval Office

TIME: 2:45 - 3:00 p.m. (15 minutes)

3.00

FROM: Max Friedersdorf

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

To date, Senator Melcher has maintained a strictly undecided position with regard to the sale of the air defense package. You called him on September 21, and at that time, he indicated that he had an open mind on the issue and that he thought you had a pretty good case.

We have also been told that he may want to discuss a special energy interest he has in Montana during this meeting. If he does, the following background material should be helpful.

Senator Melcher has for many years promoted the concept of equipping coal fired electric generating plants with an advanced method of generating electricity called magnetohydrodynamic (MHD) generators. It is an exotic technology, proved on bench scale and small scale demonstration levels in this country but not yet demonstrated on a commercial scale. The Senator has been actively seeking Federal support for a feasibility study which could lead to a commercial demonstration plan. Senator Melcher has, for some time, also been successful in obtaining funding for a MHD research facility in Montana. You have recommended that this research program be terminated. In addition, grants to the University of Montana for MHD research have also been terminated. He could very well be successful in getting some money for these programs in FY 82 appropriation bills.

You should also be aware that OMB has strong reservations about restoring any of this money. Following this commercial demonstration project through to completion could result in many hundreds of millions of dollars of federal outlays. In their view, the time to stop is now.

The President
The Vice President
Senator John Melcher

Staff

Ed Meese

- Jim Baker Dick Allen

Max Friedersdorf P. Woons

IV. PRESS PLAN

White House photographer and statement by Senator Melcher on the driveway.

V. SEQUENCE OF EVENTS

Senator Melcher will arrive through the Northwest Gate, enter the West Lobby and be escorted to the Oval Office for a 15-minute meeting with the President.

WASHINGTON

October 19, 1981

MEETING WITH SENATOR JOHN MELCHER (D-MONTANA)

DATE: October 20, 1981 LOCATION: The Oval Office

TIME: 2:45 - 3:00 p.m. (15 minutes)

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I. PURPOSE

To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

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You should also be aware that OMB has strong reservations about restoring any of this money. Following this commercial demonstration project through to completion could result in many hundreds of millions of dollars of federal outlays. In their view, the time to stop is now.

The President
The Vice President
Senator John Melcher

Staff

Ed Meese Jim Baker Dick Allen Max Friedersdorf

IV. PRESS PLAN

White House photographer and statement by Senator Melcher on the driveway.

V. SEQUENCE OF EVENTS

Senator Melcher will arrive through the Northwest Gate, enter the West Lobby and be escorted to the Oval Office for a 15-minute meeting with the President.

Talking Points

President's Meeting with Senators

- -- Thank you for joining with me today to discuss an issue of vital importance to our national security: the sale to Saudi Arabia of AWACS aircraft and F-15 enhancement items.
- -- This sale serves our national security interests in two important ways: 1) It strengthens our strategic posture in that vital part of the world; and 2) it provides the cornerstone for initiatives designed to bring Saudi Arabia and other moderate Arab states into the peace process.
- -- In 1978, the Senate approved the sale to Saudi Arabia of much more sophisticated aircraft -- the F-15s -- at a time when that country did not face the threat occasioned by the Soviet invasion and occupation of Afghanistan, the Iran-Iraq war and Iranian stability, and Soviet advances in Ethiopia, Libya, Chad, and the Yemens.
- -- I find it inconceivable that the Senate might now disapprove a less-sophisticated package at a time of greater threat to Saudi Arabia and its vital oil facilities.
- -- The only reasons I could see for this negative action would be if the package presents a risk to Israel or an unacceptable risk of technology compromise. This package presents neither risk.
- -- As I told Prime Minister Begin, and the American public, I remain firmly committed to Israel's security. I would not have approved this package if it adversely affected Israel's qualitative edge.
- -- To ensure against misuse and technology compromise, we negotiated with the Saudis a very detailed series of arrangements providing for full U.S. participation in the program, safeguards against sharing data with third countries, and the most detailed security plan ever developed in connection with an arms sales.
- These negotiations were conducted <u>after</u> we had received from Senator Baker and others of you your concerns about this sale. Thus, I believe we have been fully responsive to the Congress, especially the Senate, and that we have gone as far with the Saudis as we can and should go.
- I intend to win this battle and am prepared to use all the means available to me to do so. Success is important both to our Mideast policy and to my goal of reestablishing a bipartisan foreign policy consensus.

WASHINGTON

October 19, 1981

MEETING WITH SENATOR DANIEL K. INOUYE (D-HAWAII)

DATE:

October 20, 1981

LOCATION:

The Oval Office

TIME:

3:20 - 3:40 (20 minutes)

FROM:

Max L. Friedersdorf /// /

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

II. BACKGROUND

Senator Dan Inouye, the number three member of the Democratic leadership behind Robert Byrd and Alan Cranston, is a co-sponsor of the Packwood resolution to disapprove the air defense sale to Saudi Arabia. During a recent inquiry with him, Inouye said he indicated to President Carter that the F-15 sale to Saudi Arabia in 1978 was a mistake, and he believes the current sale is even a bigger mistake. He revealed little, if any, flexibility, but Senator Howard Baker has suggested that you see him in the long-shot hope that he might change his mind. This meeting is, therefore, being held at Senator Baker's request.

III. PARTICIPANTS

The President
The Vice President
Senator Daniel K. Inouye

Staff

Ed Moose

Jim Baker

Dick Allen

Max Friedersdorf

IV. PRESS PLAN

White House photographer and statement by Senator Inouye on driveway.

Talking Points President's Meeting with Senators

- -- Thank you for joining with me today to discuss an issue of vital importance to our national security: the sale to Saudi Arabia of AWACS aircraft and F-15 enhancement items.
- -- This sale serves our national security interests in two important ways: 1) It strengthens our strategic posture in that vital part of the world; and 2) it provides the cornerstone for initiatives designed to bring Saudi Arabia and other moderate Arab states into the peace process.
- -- In 1978, the Senate approved the sale to Saudi Arabia of much more sophisticated aircraft -- the F-15s -- at a time when that country did not face the threat occasioned by the Soviet invasion and occupation of Afghanistan, the Iran-Iraq war and Iranian stability, and Soviet advances in Ethiopia, Libya, Chad, and the Yemens.
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WASHINGTON

October 19, 1981

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DATE:

October 20, 1981

LOCATION:

The Oval Office

TIME:

3:20 - 3:40 (20 minutes)

FROM:

Max L. Friedersdorf /// /

I. PURPOSE

To discuss the proposed Saudi AWACS sale.

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III. PARTICIPANTS

The President
The Vice President
Senator Daniel K. Inouye

Staff

Ed Meese Jim Baker Dick Allen Max Friedersdorf

IV. PRESS PLAN

White House photographer and statement by Senator Inouye on driveway.

V. SEQUENCE OF EVENTS

Senator Inouye to enter through Northwest Gate and be escorted to the Oval Office for a 20-minute meeting with the President.