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American Business Conference - Chairman American Automobile Association American Council of Life Insurance American Electronics Association American Retail Federation Owen Corning Direct Selling Association General Aviation Manufacturers Association General Mills General Motors B. F. Goodrich Goodyear Independent Business Association of Wisconsin Johnson & Johnson Latin American Manufacturers Association 3 M Motorola National Apartment Association National Association of Brick Distributors National Association of Furniture Manufacture National Association of Home Builders National Association of Life Underwriters National Association of Manufacturers National Association of Small Business Investment Company National Association of Realtors National Association of Retail Druggists National Association of Women Business Owners National Lumber and Building Material Dealers Association National Oil Jobbers Council National Retail Merchants Association National Small Business Association National Tire Dealers & Retreaders Association National Tooling & Machining Association Prudential Semiconductor Industry Association Small Business Association of New England Southern Furniture Manufacturers Association Specialty Advertising Association Sun Companies Uniroval Westinghouse General Electric National Beer Wholesalers Association National Leased Housing Association Computer Sciences Corporation National Mass Retailing Institute Massachusetts High Tech Council Independent Bakers Association FMC International Association of Trade Exchanges Trans America Occidental New England Council, Inc. Council for Rural Housing & Development

Distilled Spirits Council

Business Roundtable National Corn Growers Association Edison Electric Institute Chrysler Corporation Dresser Industries, Incorporated Manufacturers Agents National Association Small Business Legislative Council Dravo Corporation Detroit Edison American Trucking Association, Inc. American Hospital Supply Corporation National Forest Products Association Texaco Independent Business Association of Furniture Manufacturers Sears Roebuck Miller-Schroeder Municipals American Pulpwood Association New York Life Insurance Company

Independent Insurance Agents of America

PARTICIPANTS IN ROSE GARDEN CEREMONY Wednesday, August 18, 1982

The President

Senators

Howard Baker Strom Thurmond Pete Domenici Ted Kennedy Chris Dodd Alan Cranston

Regrets:

Ted Stevens Russell Long Robert Byrd

Congressmen

Bob Michel
Tip O'Neill
Trent Lott
Tom Foley
Dan Rostenkowski
Barber Conable
Sonny Montgomery
Dick Bolling
Del Latta

Regrets: Jim Wright

Carl Pursell
Gillis Long
Charles Rangel
John Rhodes

WASHINGTON

August 18, 1982

MEMORANDUM FOR THE PRESIDENT

FROM:

KENNETH M. DUBERSTEIN

SUBJECT:

11:15 a.m. Meeting in the State Dining Room

Attached please find the list those Republican Members of the House of Represenatives who are resisting you on the tax bill, plus a mix of leaders who are with you.

PARTICIPANTS

The President The Vice President

Congressmen

John Rousselot Mickey Edwards Henry Hyde Tom Evans Tom Hagedorn Bill Archer Tom Loeffler Judd Gregg John Hiler Tom Hartnett Denny Smith Dick Schulze Gerald Solomon Jerry Lewis Mark Siljander Hal Daub Doug Bereuter Jack Fields Carlos Moorhead Bill Wampler Don Young Bobbi Fiedler Larry Craig Bill Lowery Tom Corcoran Pat Roberts Vin Weber Tom Kindness Jim Sensenbrenner Bud Shuster Henson Moore Bill Carney David Martin Toby Roth John Myers Norman Lent Ken Robinson Bob Michel Trent Lott Guy Vander Jagt

Staff

Ed Meese, Jim Baker, Mike Deaver, Ken Duberstein, Ed Rollins, Lee Atwater, Dick Darman, M.B. Oglesby, David Wright, Nancy Risque, John Dressendorfer, John Scruggs.

WASHINGTON

MEETING WITH SELECTED HOUSE DEMOCRATS ON THE TAX ISSUE

011 2111 2000

DATE: Wednesday, August 18, 1982

LOCATION: The Cabinet Room

TIME: 1:00 P.M. (45 minutes)

FROM: Kenneth M. Duberstein Kerld.

I. PURPOSE

To solicit the support of Boll Weevil Democrats for the reconciliation tax bill when it is considered on the House Floor.

II. BACKGROUND

Boll Weevils have been the core of the President's Democratic support in the House who, in combination with Republicans, have made bipartisan victories possible on the economic recovery program. Last year, many of the members of this group were reluctant to support the tax reduction bill out of concern for assumed deficit levels. This year, a number of these individuals are equally hesitant to support the reconciliation tax bill because of the active opposition of conservative Republicans—opposition which they fear could cause difficulties in their home districts. It should be noted that all of the Congressmen attending this meeting voted for the Conference Report on the First Budget Resolution for Fiscal Year 1983, with the exception of Charlie Wilson (D-Texas) who was out of the country when the vote occurred.

III. PARTICIPANTS

See Attachment

IV. PRESS PLAN

White House Photographer Only.

V. SEQUENCE OF EVENTS

No Set Schedule

Attachment A: Talking Points Attachment B: Participants List

PARTICIPANTS IN MEETING WITH SELECTED HOUSE DEMOCRATS

The President

The Vice President
Secretary of Treasury Donald Regan
OMB Director David Stockman
Jim Baker
Ken Duberstein

Members of the House of Representatives:

Charlie Stenholm (D-Texas)
Phil Gramm (D-Texas)
Sonny Montgomery (D-Mississippi)

Doug Barnard (D-Georgia) John Breaux (D-Louisiana) Bev Byron (D-Maryland) Bill Chappell (D-Florida) Dan Daniel (D-Virginia) L. H. Fountain (D-North Carolina) Sam Gibbons (D-Florida) Ralph Hall (D-Texas) Sam Hall (D-Texas) Jerry Huckaby (D-Louisiana) Earl Hutto (D-Florida) Andy Ireland (D-Florida) Ed Jenkins (D-Georgia) Marvin Leath (D-Texas) Buddy Roemer (D-Louisiana) Billy Tauzin (D-Louisiana) Dick White (D-Texas) Charlie Wilson (D-Texas)

*Regretted

ATTACHMENT B

SUGGESTED TALKING POINTS FOR MEETING WITH SELECTED HOUSE DEMOCRATS

- -- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
- -- You know how difficult it was to put together the coalition last year for our economic program. We had similar problems passing a Budget Resolution this year, but we worked together and developed a responsible compromise package.
- -- You know I strongly believe that passing this Conference Report is a price worth paying for lower interest rates, economic recovery and more jobs. This bill, combined with our on-going commitment to spending reductions, can get our economy moving again.
- -- Unfortunately there has been a lot of misinformation about this tax bill. New personal taxes are only 17 percent of the \$99 billion figure. About 80 percent of the money raised by the bill will come from plugging special interest loopholes and from collecting money that is already owed and the effect of the withholding provisions has been greatly exaggerated.
- -- You all share my concern about deficits and our ability to restrain government spending. I assure you that this Administration will not relax one bit in our continued pursuit of spending cuts.

- -- I'm convinced that the single most important question facing the Congress and the country is: Do we reduce deficits and interest rates by raising revenue from those who are not now paying their fair share?
- -- A vote against the Conference Report is a vote for higher deficits and higher interest rates and would create a break-down in the budget process that is so crucial to imposing fiscal discipline on the Congress.
- -- I need your help and support and ask you to vote for the Conference Report.

WASHINGTON

MEETING WITH CONGRESSMAN BOB MCEWEN (R-OHIO)

DATE: Wednesday, August 18, 1982

LOCATION: The Oval Office

TIME: 1:45 p.m. (10 minutes)

FROM: Kenneth M. Duberstein

Oho

I. PURPOSE

To solicit Bob's solid support for the reconciliation tax bill.

II. BACKGROUND

Bob McEwen -- a freshman Republican from Ohio's 6th District (southwest part of state, including Portsmouth) -- serves on the House Veterans Affairs Committee and the House Committee on Public Works and Transportation. He has been a strong and consistent supporter of the economic recovery program. Bob's Congressional District includes substantial tobacco interests.

Bob is reported to be "leaning against" the reconciliation tax bill. He has mentioned specific concern about the tobacco provision. Bob met with the President on August 6, 1982, to discuss the tax issue. He was invited to attend a meeting on August 13, 1982, but declined because he and his wife were adopting a baby boy. Your letter of congratulations is attached for presentation.

III. PARTICIPANTS

The President
The Vice President
Congressman Bob McEwen
Kenneth M. Duberstein

IV. PRESS PLAN

White House Photographer only

V. SEQUENCE OF EVENTS

No specific agenda.

Attachment A

- --- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
- year for our economic program. We had similar problems passing a Budget Resolution this year. We were able to save our basic tax cut and the indexing provisions -- but at a price. The price was the tax package now reported out of conference.
- report. Passing this conference report will help bring down interest rates and keep them down. These lower interest rates are the key to stimulating business recovery.
 - -- Unfortunately there has been a lot of misinformation about this tax bill. New personal taxes are only 17 percent of the \$99 billion figure. About 80 percent of the money raised by the bill will come from plugging special interest loopholes and from collecting money that is already owed and the effect of the withholding provisions has been greatly exaggerated.

- -- As partners in an economic recovery program we are faced with tough choices. In my mind a vote against the conference report is a vote for higher deficits and higher interest rates and would create a breakdown in the budget process that is so crucial to imposing fiscal discipline on the Democrats in the House.
- -- One other thing, if this were a parliamentary form of government, a vote against this conference report would be considered a vote of "no confidence" in me and my leadership. I need your help and support. I'm asking you to vote for the tax bill conference report.

WASHINGTON

MEETING WITH REPRESENTATIVE ED WEBER

(REPUBLICAN - OHIO)

DATE:

August 18, 1982 The Oval Office

LOCATION: TIME:

1:55 P.M. (10 minutes)

FROM:

Kenneth M. Duberstein Kar D

I. PURPOSE

To solicit Ed's solid support for the reconciliation tax bill.

II. BACKGROUND

Ed Weber -- a freshman Republican from Ohio's Ninth District (Toledo) -- serves on the House Small Business Committee and the House Committee on Banking, Finance and Urban Affairs. He has been a strong and consistent supporter of the economic recovery program. Ed has been particularly concerned about problems affecting the domestic steel industry.

Based on the President's televised speech to the Nation on August 16, Ed is reported to have switched from "leaning against" to "leaning for" the reconciliation tax bill. When he met with the President on August 6, 1982, he indicated that he had particular concern about provisions pertaining to ports and unemployment compensation. Both areas are addressed in the Conference Report.

Ed was scheduled to meet with the President on Tuesday, August 17, at 4:00 P.M., but had to return to the House Floor from the White House, along with Congressman Steve Gunderson (R-Wisconsin), to vote on the Motion to Recommit the Omnibus Reconciliation Bill. (The House voted in favor of recommitting the bill.)

III PARTICIPANTS

The President
The Vice President
Congressman Ed Weber
Kenneth M. Duberstein

IV. * PRESS PLAN

White House Photographer Only.

V. SEQUENCE OF EVENTS

No Set Agenda

Attachment: Talking Points

- -- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
- year for our economic program. We had similar problems passing
 a Budget Resolution this year. We were able to save our basic
 tax cut and the indexing provisions -- but at a price. The
 price was the tax package now reported out of conference.
- report. Passing this conference report will help bring down interest rates and keep them down. These lower interest rates are the key to stimulating business recovery.
- -- Unfortunately there has been a lot of misinformation about this tax bill. New personal taxes are only 17 percent of the \$99 billion figure. About 80 percent of the money raised by the bill will come from plugging special interest loopholes and from collecting money that is already owed and the effect of the withholding provisions has been greatly exaggerated.

- As partners in an economic recovery program we are faced with tough choices. In my mind a vote against the conference report is a vote for higher deficits and higher interest rates and would create a breakdown in the budget process that is so crucial to imposing fiscal discipline on the Democrats in the House.
- -- One other thing, if this were a parliamentary form of government, a vote against this conference report would be considered a vote of "no confidence" in me and my leadership. I need your help and support. I'm asking you to vote for the tax bill conference report.

WASHINGTON

MEETING WITH REPRESENTATIVE STEVE GUNDERSON (REPUBLICAN - WISCONSIN)

DATE:

August 18, 1982

LOCATION:

The Oval Office

TIME:

2:05 P.M. (10 minutes)

FROM:

Kenneth M. Duberstein

OX/

PURPOSE

To solicit Steve's solid support for the reconciliation tax bill.

II. BACKGROUND

Steve Gunderson -- a freshman Republican from Wisconsin's Third District (western part of state, including Eau Claire) -- serves on the House Agriculture Committee. Steve boasts the largest dairy producing district in the nation; and, although he has been a consistent supporter of the economic recovery program, Steve has been vocal in his opposition to Administration-backed dairy proposals. He faces a challenging but winnable re-election campaign.

Steve is reported to be "undecided" on the reconciliation tax bill. He has not met with the President on this issue, although he was scheduled to meet with him on August 17, 1982 at 3:50 P.M. Congressman Gunderson, along with Congressman Ed Weber (R-Ohio) had to return to the House Floor from the White House to vote on the Motion to Recommit the Omnibus Reconciliation Bill. (The House voted in favor of recommitting the bill.)

III. PARTICIPANTS

The President
The Vice President
Congressman Ed Weber
Kenneth M. Duberstein

IV. PRESS PLAN

White House Photographer Only.

V. SEQUENCE OF EVENTS

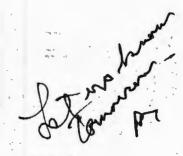
No Set Agenda.

Attachment: Talking Points

- -- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
- year for our economic program. We had similar problems passing
 a Budget Resolution this year. We were able to save our basic
 tax cut and the indexing provisions -- but at a price. The
 price was the tax package now reported out of conference.
- -- You know how important I believe it is to pass this conference report. Passing this conference report will help bring down interest rates and keep them down. These lower interest rates are the key to stimulating business recovery.
- -- Unfortunately there has been a lot of misinformation about this tax bill. New personal taxes are only 17 percent of the \$99 billion figure. About 80 percent of the money raised by the bill will come from plugging special interest loopholes and from collecting money that is already owed and the effect of the withholding provisions has been greatly exaggerated.

- -- As partners in an economic recovery program we are faced with tough choices. In my mind a vote against the conference report is a vote for higher deficits and higher interest rates and would create a breakdown in the budget process that is so crucial to imposing fiscal discipline on the Democrats in the House.
- One other thing, if this were a parliamentary form of government, a vote against this conference report would be considered a vote of "no confidence" in me and my leadership. I need your help and support. I'm asking you to vote for the tax bill conference report.

WASHINGTON



MEETING WITH CONGRESSMAN DAN COATS (R-INDIANA)

DATE:

Wendesday, August 18, 1982

LOCATION:

The Oval Office

TIME:

3:30 p.m. (10 minutes)

FROM:

Kenneth M. Duberstein L.

I. PURPOSE

To indicate strong Presidential support for the tax bill and to ask Dan Coats to vote for passage of the conference report.

II. BACKGROUND

House Republicans are very reluctant to support the tak bill. Certain Republicans have mobilized opposition to any tax bill. It is imperative that these Republicans understand how important it is to the President that this tax bill be passed.

Congressman Dan Coats (R-Indiana) is serving his first term in the House. He sits on the Energy and Commerce Committee and the Select Committee on Aging. Mr. Coats is undecided on the tax bill. However, he would much prefer seeing the reconciliation spending cuts enacted before voting on the conference report.

III. PARTICIPANTS

The President Congressman Dan Coats (R-Indiana) Kenneth M. Duberstein

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No specific agenda.

Attachment: Talking Points

TALKING POINTS

- --- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes a basic reversal of the tax and spend policies of years past.
- You know how difficult it was to put together a coalition for our economic program. We had similar problems passing a Budget Resolution this year. We were able to save our basic tax cut and the indexing provision but at a price.

 The price was the tax package now reported out of conference.
- report. Passing this conference report will help bring

 down interest rates and keep them down. These lower interest

 rates are the key to stimulating business recovery.
- -- Unfortunately there has been a lot of misinformation about this tax bill. New personal taxes are only 17 percent of the \$99 billion figure. About 80 percent of the money raised by the bill will come from plugging special interest loopholes and from collecting money that is already owed.

 The effect of the withholding provisions has been greatly exaggerated.

- -- As partners in an economic recovery program we are faced with tough choices. In my mind a vote against the conference report is a vote for higher deficits and higher interest rates and would create a breakdown in the budget process that is so crucial to imposing fiscal discipline on the Democrats in the House.
- one other thing, if this were a parliamentary form of government, a vote against this conference report would be considered a vote of "no confidence" in me and my leadership. I need your help and support. I'm asking you to vote for the tax bill conference report.

WASHINGTON

August 18, 1982

MEETING WITH REPRESENTATIVE JIM DONN (R-MICHIGAN)

DATE:

Wednesday, August 18, 1982

LOCATION:

The Oval Office

TIME:

3:50 P.M. (10 minutes)

FROM:

Kenneth M. Duberstein Kan

I. PURPOSE

To ask Jim to vote for the tax reconciliation conference report.

II. BACKGROUND

Jim is a freshman from Michigan's 6th district, which includes part of Detroit. He is a member of the Science and Technology Committee and of the Veterans' Affairs Committee.

Jim is in a very tough race against former incumbent liberal Democrat, Bob Carr.

Jim is leaning towards supporting the tax conference report. He appeared opposite Bill Dannemeyer yesterday morning on CBS. At that time, Jim indicated that the tax conference report was "fair" and that the people had little faith in the Congress's resolve, not little faith in the President's resolve.

III. PARTICIPANTS

The President
The Vice President
Congressman Jim Dunn (R-Michigan)
Kenneth M. Duberstein

IV. PRESS PLAN

White House photographer only.

- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
- You know how difficult it was to put together the coalition last year for our economic program. We had similar problems passing a Budget Resolution this year. We were able to save our basic tax cut and the indexing provisions -- but at a price. The price was the tax package now reported out of conference.
- You know how important I believe it is to pass this conference report. Passing this conference report will help bring down interest rates and keep them down. These lower interest rates are the key to stimulating business recovery.
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WASHINGTON

August 18, 1982

fot us pour

MEETING WITH REPRESENTATIVE JIM COURTER (R-NEW JERSEY)

DATE:

Wednesday, August 18, 1982

LOCATION:

The Oval Office

TIME:

3:40 P.M. (10 minutes)

FROM:

Kenneth M. Duberstein for .

PURPOSE

To ask Jim to vote for the tax reconciliation conference report.

BACKGROUND

Jim represents New Jersey's 13th district. He is president of his sophomore class and is a member of the Whip's organization. Due to redistricting, Jim moved into the district that Millicent Fenwick is vacating for the Senate. Jim was faced with a primary in the new district and he was the only Republican to be formally endorsed by you in a congressional primary this year.

Jim has been a strong and consistent supporter of your economic recovery program, but he is leaning against supporting the reconciliation bill on general philosophical grounds.

Jim serves on the Armed Services Committee and the Post Office and Civil Service Committee. He met with you and other selected Republicans on August 5. He also attended the Camp David luncheon on Sunday.

III. **PARTICIPANTS**

> The President The Vice President Congressman Jim Courter (R-New Jersey) Kenneth M. Duberstein

PRESS PLAN

White House Photographer Only.

SEQUENCE OF EVENTS

No set agenda.

Attachments: Talking Points

- -- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
- -- You know how difficult it was to put together the coalition last year for our economic program. We had similar problems passing a Budget Resolution this year. We were able to save our basic tax cut and the indexing provisions -- but at a price. The price was the tax package now reported out of conference.
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- -- As partners in an economic recovery program we are faced with tough choices. In my mind a vote against the conference report is a vote for higher deficits and higher interest rates and would create a breakdown in the budget process that is so crucial to imposing fiscal discipline on the Democrats in the House.
- -- One other thing, if this were a parliamentary form of government, a vote against this conference report would be considered a vote of "no confidence" in me and my leadership. I need your help and support. I'm asking you to vote for the tax bill conference report.

MEETING WITH REPRESENTATIVE HANK BROWN (REPUBLICAN - COLORADO) DATE: August 18, 1982 LOCATION: The Oval Office TIME: 4:00 P.M. (10 minutes) FROM: Kenneth M

PURPOSE

To solicit Hank's support for the reconciliation tax bill when it is considered in the House.

BACKGROUND II.

Representative Hank Brown--a freshman Republican from Colorado's Fourth District (northern Colorado, including Grand Junction and Fort Collins) -- serves on the Committee on Interior and Insular Affairs and the Committee on Standards of Official Conduct. Hank is Assistant Regional Whip in the Republican Whip organization, and he served as President of the House Republican Freshman Class in 1981. He has been a strong and consistent supporter of the economic program.

Hank is reported to be "leaning no" on the reconciliation tax bill because he feels there has been inadequate emphasis on spending cuts. He has not met with the President on the tax issue.

PARTICIPANTS III.

The President The Vice President Congressman Hank Brown Kenneth M. Duberstein

PRESS PLAN

White House Photographer Only.

SEQUENCE OF EVENTS

No Set Agenda.

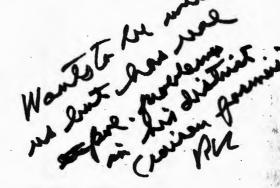
Attachment: Talking Points

- -- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
- You know how difficult it was to put together the coalition last year for our economic program. We had similar problems passing a Budget Resolution this year. We were able to save our basic tax cut and the indexing provisions -- but at a price. The price was the tax package now reported out of conference.
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- As partners in an economic recovery program we are faced with tough choices. In my mind a vote against the conference report is a vote for higher deficits and higher interest rates and would create a breakdown in the budget process that is so crucial to imposing fiscal discipline on the Democrats in the House.
- -- One other thing, if this were a parliamentary form of government, a vote against this conference report would be considered a vote of "no confidence" in me and my leadership. I need your help and support. I'm asking you to vote for the tax bill conference report.

WASHINGTON

August 17, 1982



MEETING WITH REPRESENTATIVE CHARLES (CHIP) PASHAYAN (R-CALIFORNIA)

DATE:

Wednesday, August 18, 1982

LOCATION

The Oval Office

TIME:

4:10 P.M. (10 minutes)

FROM:

Kenneth M. Duberstein

PURPOSE

To ask Chip to vote for the tax reconciliation conference

BACKGROUND

Chip is a sophomore from California's 17th district, which includes Fresno. He is a member of the Interior Committee and the Post Office and Civil Service Committee.

Chip met with you and other California Republicans on August 5. He is leaning against voting for the tax reconciliation report because of his concerns about the possible negative political impact of such a vote.

Chip needs to be told how critical passage of this bill is to continued economic recovery.

PARTICIPANTS

The President The Vice President Congressman Charles (Chip) Pashayan Kenneth M. Duberstein Lyn Nofziger

PRESS PLAN

White House photographer only.

SEQUENCE OF EVENTS

No set agenda.

- -- We've accomplished a lot by working together over the last year and a half. You have helped enact historic changes -- a basic reversal of the tax and spend policies of years past.
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