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GLF CONSULTANTS
P.O. BOX 201 • 240 BLISS LANE
GREAT FALLS, VIRGINIA 22066

April 20, 1982

add
to
P. 1
Tribal
packet.

Morton C. Blackwell
Special Assistant
to the President
The White House

Dear Morton:

First may I compliment you on the concept of a Presidential meeting relating to tribal economic development. Without strong support from this Administration and some incentives to business, economic development on Indian reservations will progress at a snail's pace.

As I am sure you are aware, the American Indian National Bank just completed a two-day seminar on Indian Economic Development in the 1980's. Their speakers were well selected and included some of the most successful and well-spoken Indian enterprise leaders in the country.

I highly recommend:

Philip Martin, Tribal Chief, Mississippi Choctaw & Chahta Enterprises
B.J. Richmond, V.P. and General Manager of Devils Lake Sioux
Manufacturing
Bing Nyssen, General Manager, Mt. Adams Furniture Company, Yakima
Indian Nation
Thurman Velarde, Oil & Gas Administrator, Jicarilla Apache Tribe

In addition, I would recommend the following tribal leaders, who did not speak at the AINB seminar:

[Morris Thompson, former President of AFN and former BIA Commissioner
Newton Lamar, President, Wichita Executive Committee, Wichita Tribe
Robert Lewis, Governor, Zuni Tribal Council
Sealaska Corporation President, whose name escapes me at the moment

Because of travel, I did not receive your letter until Friday. I would like to apologize for the briefness of this reply and request the opportunity to elaborate on these suggestions and present others by the end of this week, April 23.

Specifically, I would like to address your number 3 category dealing with corporate and business leaders. I feel that some new channels between Indian leaders and corporate interests need to be opened, and I would like to present some suggestions in that arena by Friday.

Thank you for this wonderful opportunity to have some input in a very challenging new concept for Indian development!

(703) 442-9138

Sincerely,

G. Lindh-Foster

GUNILLA LINDH-FOSTER
GLF CONSULTANTS
Member
THE ALPHA GROUP

Add to Trimble's ~~letter~~ packet



SMALL TRIBES ORGANIZATION of WESTERN WASHINGTON

P. O. Box 578/Sumner, Washington 98390/(206) 593-2894

April 20, 1982

Morton Blackwell
White House Special Assistant
Old Executive Office, Room 191
Washington, D. C. 20201

Dear Mr. Blackwell:

I would like to make a recommendation on the Conference on Indian Economic Development that is in the planning stages. It would seem appropriate to include successful businessmen from both tribal enterprises and individually-owned businesses. In this regard, an invitation to Mr. Gene Twiner of Olympic TV Cable is most appropriate.

Mr. Twiner is a member of the Lummi Tribe and operates the nation's first Indian-owned cable system. He has gained state-wide recognition for his successful operation and was a finalist for Small Businessman of the Year. Mr. Twiner participated in one of our workshops for Indian businessmen and his presentation was well received by all. I have included a copy of his company's brochure for your information.

I feel that Mr. Twiner would add a special dimension to the conference. We need to let Indian country and the nation know about successful Indian businessmen.

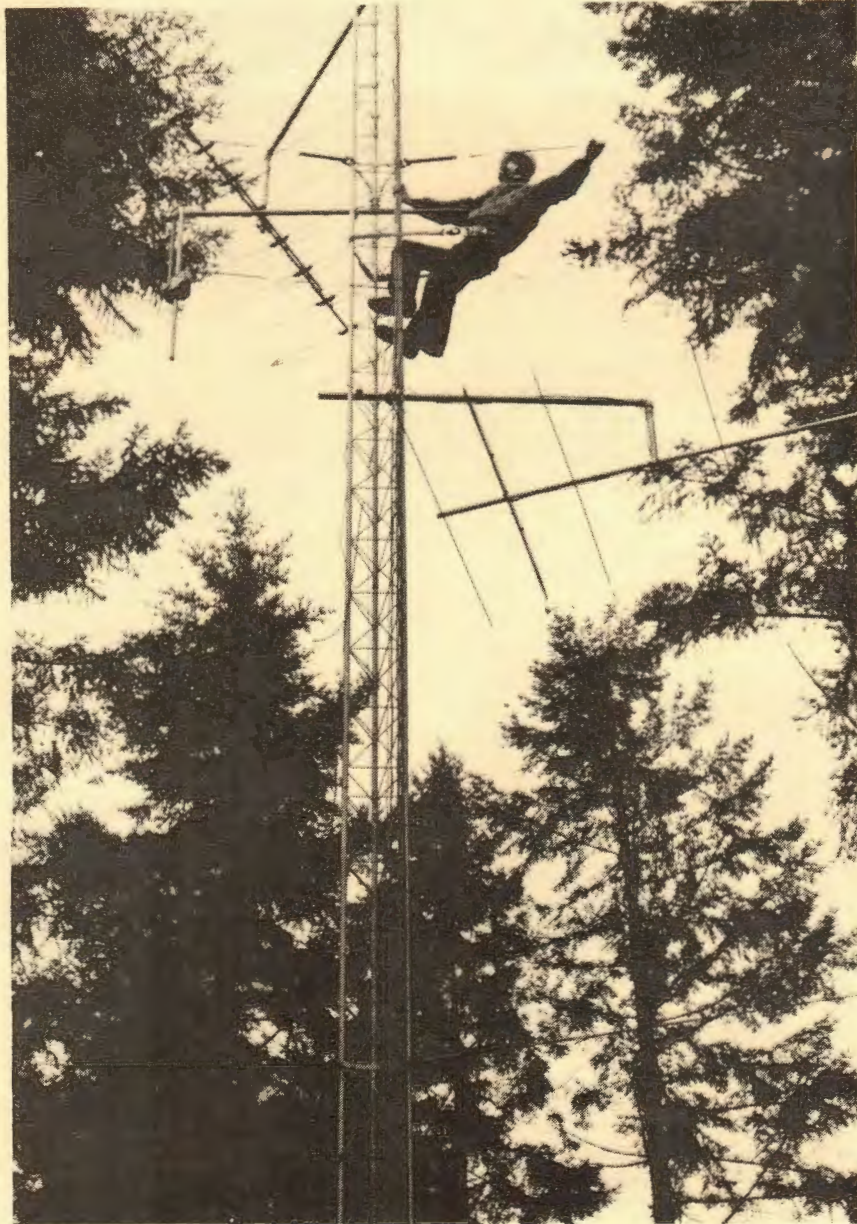
Kindly respond as soon as possible. I am willing to help you with this and any other conference planning details.

Sincerely,

F. Douglas Pennoyer
Executive Director

Enclosure

OLYMPIC TV CABLE



Gene Twiner atop the first cable tower installed in his Port Orchard Cable TV System in 1971.

***A Success Story
Any Way You Look at it...***

Olympic TV Cable:

Seattle Times, 1973

Cablelines

February 1974



TELECOMMUNICATIONS
IN NATIVE AMERICA

Olympic Cable Begins Second Year

February 1, 1974, marks the first anniversary of Washington state's only operating Indian-owned cable system. Olympic TV Cable, located in Port Orchard, Washington, entered its second year of operation anticipating being in the black ahead of its original three-year financial projection, according to its president, Gene Twiner, a member of the Lummi Indian tribe.

Mr. Twiner's background includes ten years of technical and management experience with Clearview TV Cable, previous holder of the Port Orchard franchise. When Clearview, owner of at least ten franchises in the state of Washington, decided that it was no longer feasible to service Port Orchard from the town of Enumclaw, about 60 miles away, Twiner, who had originally engineered the system, decided to buy it.

The original asking price for the system was \$200,000. However, with the help of accountants from the Seattle Model Cities program, Twiner was able to put together a package which qualified for MESBIC assistance. Seattle's MESBIC—Minority Enterprise Small Business Investment Company—is one of nearly one hundred private corporations around the country begun by several major corporations and banks to help minority businessmen.

With MESBIC putting up 70 percent of the initial capital, and Twiner the remaining 30 percent, the system was purchased for \$164,000.

Primarily a one-man operation, (Olympic has a staff of three) the number of subscribers has grown from an initial 400 to 730 at the present time. Because of Port Orchard's hilly terrain, Olympic's selling point has been sharper reception of network offerings and sharper distant signal reception. Under government regulations, because the system was financed with government funds, Mr. Twiner is prohibited from providing local origination facilities. Presently, Olympic's programming includes the three networks; an educational station, originating from the University of Washington; two independent Tacoma and one Bellingham station, and several Canadian stations. According to Mr. Twiner, he is now working out a microwave arrangement to improve local reception of the Canadian signals. The system also provides 24 hours of FM music. Mr. Twiner indicated that when he has paid back enough of the MESBIC loan to secure conventional financing, probably within three to five years, he intends to provide local origination facilities.

Mr. Twiner also stated that he had recently received a contract, with the help of Les Lomax, of Anixter-Pruzan, a large cable equipment distributing firm, to build a bi-directional cable system for Western Washington State College in Bellingham. The first phase—installing the head end and main trunk line—has been completed. Twiner anticipates that the second phase—wiring campus buildings—will be completed within the next three to five months. The system will be used for inter-college educational purposes, and is one of the first in the state of Washington. □

8 minority businessmen given help

By STEPHEN H. DUNPHY

Mesbic of Washington, Inc., took eight more quiet steps in 1972 toward developing strong minority businesses in the Seattle-Tacoma area.

Those eight steps were counted in the eight additional minority businessmen who received financial assistance during Mesbic's second year of operation.

That brought to 34 the number of firms helped either through direct financial aid or through other financial agencies. It represents more than \$1.4 million in credit to 23 blacks, three Japanese, three Chicanos, three American Indians and two Chinese.

STOCKHOLDERS in Mesbic which stands for Minority Enterprise Small Business

Investment Corp., met today at the Heritage House Restaurant.

The businesses started through loans arranged by Mesbic are in an area ranging from Seattle and Tacoma to Bremerton. They include such things as a restaurant, a pet store, bakery and a cable-television operation.

Newsweekly of Cable Television

CATV PEOPLE



Leonard Berry (l), president of Vanhu Cable TV Co., Seattle; Les Lomax (c), sales representative for Anixter-Pruzan; and Gene Twiner, owner of Olympic TV Cable Co., Port Orchard, Wash., confer outside the office of MESBIC (Minority Enterprise Small Business Investment Co.) Berry and Twiner, a member of the Lummi Indian Tribe, were provided with financial and managerial assistance in purchasing their cable TV companies. Through MESBIC, Twiner, who has ten years experience in CATV, including five years as a technician and system designer for Clearview TV Cable, Inc., Enumclaw, will assist Berry in the technical aspects of a cable television system. Lomax's company, Anixter-Pruzan, will supply the equipment and cable to Berry's company.

CATV — July 23, 1973

The Business

Seattle Post Intelligencer, 1974



Named Finalists



TWINER

Two businessmen have been named Washington

State finalists in national competition for "Small Businessman of the Year" competition.

They are Harold Wright, of Wright, Inc., electrical contractors, and Gene Twiner, of Olympic TV Cable Inc.

The finalists, selected by a panel of Small Business Administration judges, were chosen on the basis of economic growth of their businesses, ability to control costs, innovation and community leadership.

"Small Businessman of the Year"

SHOWTIME

SHOWTIME AFFILIATE NEWSLETTER

Volume 2 Number Three MARCH 1979

Olympic TV Cable: "THE KEY IS SERVICE"

Olympic TV Cable of Port Orchard, WA began operations in January, 1973 and is one of SHOWTIME's earliest affiliated systems, having launched SHOWTIME in March, 1977. The system was built by GENE TWINER, sole owner and manager of every facet of the operation. The care and dedication Twiner, assistant GLORY BERGLUND, and the rest of the Olympic TV Cable staff have for their subscribers has been rewarded by tremendous respect and good will within the community they serve.

With nearly 1000 SHOWTIME subscribers, Olympic TV Cable has reached 40.7% of its 2450 basic cable subscribers and 22.2% of its 4435 homes passed.

Twiner is proud of the rapid growth SHOWTIME has had in this community and feels that one of the reasons for its success is his company's ability to service his customers in the best and most efficient way possible. He is conscientious and no service call is too minor for Gene and his crew to remedy.



"The key is service," says Twiner. "And enthusiasm—we really care and our customers know it!"

Twiner's marketing of SHOWTIME began with a billboard campaign and a mass mailing of letters of introduction and SHOWTIME brochures to the then 2,500 homes passed by cable. 150 orders were received in the first week of launch, and new orders have come in every day since then. Door-to-door sales has be-

come Twiner's main marketing approach, and the community's awareness of SHOWTIME grows every day.

The steady growth of Port Orchard has been a boon to Olympic TV Cable. The system has almost doubled in size in two years, and a new expansion of 10-12 miles of plant is under construction. Twiner anticipates this area alone will bring the system at least 400 new basic subscribers in the next six months with at least 50% taking SHOWTIME.

Olympic TV Cable:

Bremerton Sun, 1975



Taping a portion of the show are Dave Guertin, behind camera, coached by Channel 3 program manager Ron Simonson, center, and cameraman

Dave Lee. Moderators are Bob Wise and Lindy Prunty.



Mastering the controls for the show is a tough task but Rick Adkins gives it his best as Guertin and

Michael Amo film a sequence. —(Sun Photos by Michael O'Leary)

Bremertonians Do It All

TV Program Fulfills A Dream

By Jo Anne Marez

What kid hasn't dreamed of becoming a television producer, of running a camera crew, or writing and directing a television program?

A seventh grade reading class at Bremerton Junior High School got to do it all.

It began as a dream of Bob Wise, a student in Helene Lighty's reading class. He began exploring the possibility of doing a television show with Channel 3, the educational television channel in Seattle. But the station wanted no part of his plan since Bremerton doesn't participate in the channel's program.

So Bob checked with Olympic Television Cable, Channel 3, in Port Orchard and got the word on what it would cost. He presented it to his teacher and preparations were begun.

Then the semester ended, the class disbanded and it looked like the plans would have to be scrapped. Bob rekindled the interest in the second semester class, got permission to attend the class if he made up his classwork in a conflicting physical educational class and all systems appeared "go."

The students raised the \$30 needed to pay technicians at the channel to film the program, huddled over a script entitled "Energy Unlimited" and set out producing their own show.

Ron Simonson, program manager at Channel 3, was willing to help and spent hours working with the students, teaching them how to run the camera, use the controls and set the lighting.

"I told them they needed sponsors so they went out and sold commercial spots,"

Simonson said. "They wrote the commercials and did them, too."

He said it took about four sessions before the students were ready to produce the show. They rehearsed, then did the real thing.

"I'll admit it was a little hectic," Simonson said, "but it turned out pretty well. The station likes to help the students in the community learn and if the station can do it on a break-even basis we're willing."

The student traveled to the studio in Port Orchard for the video taping and the program was aired this month.

The topic, Wise said, came from the instructor who pointed out that there is a lot of people energy and it can never be used up.

The students said it was quite a learning experience and one of the most valuable by-products was that they all learned to work together.

"It's awful easy to start fighting," pointed out one student. "That could destroy the show."

Writing and English skills were worked into the project, too.

Participating were Wise, David Guertin, Maria Hildebrand, Lindy Prunty, Jamie Whorral, Rick Adkins, Jimmy Craft, Moodie Hamrick, Mike Amo, JoAnne Stelson, Chris Frey, Linda Vergeer, Tori Hillman, Theresa Sumner and Paul Fowler.

Guests on the show were Chester Peak, an area resident who does exhibition work with motorcycles, and Chuck Glasber, a coach for North Perry Pee Wees.

The students have hopes of doing more shows and already have the money to produce another.

But they're keeping mum on the material.



Guertin listens to directions from the controls and he works as a cameraman for the taping.

Port Orchard Independent, 1976

Port Orchard Independent, 1975

Olympic TV Cable schedules Wolves football broadcasts

Channel 3 TV will broadcast South Kitsap football games again this year according to Ron Simonson, station manager for the local Olympic TV Cable.

A full slate of home and away games are scheduled to be cablecast at 10:00 a.m. and 7:00 p.m. on Saturdays after the games.

Also scheduled for cablecasting this year is "The Ed Fisher Show", which features South Kitsap head coach Ed Fisher reviewing game films with the viewers. Various assistant coaches and top players will be guests on the program which will appear on Tuesdays at 7:30 p.m.

Included in the slate of home and away games to be shown on Channel 3 will be the Wolves' battles with Port Angeles and North Kitsap.

★ AS ADVERTISED ★
Port Orchard Independent

The South Kitsap Chamber of Commerce In Cooperation With

Olympic TV Cable-Channel 3, KBRO Radio & The Port Orchard Independent
PRESENTS

The Mother of the Year

TELETHON

THURSDAY, APRIL 24 - 3:00 to 8:00 p.m.
ON

CHANNEL 3
OLYMPIC TV CABLE

1/2 PRICE OFFER

OLYMPIC TV CABLE is offering a 1/2 price hook-up to all residents in the Port Orchard service area so they can watch the telethon.
Monies from these 1/2 price hookups will be donated by OLYMPIC TV CABLE to the Mary Price Telethon Fund.
Please mention the Mary Price Telethon when you call 876-2882 for your 1/2 price hook-up.

FOR NEWS ABOUT
THE TELETHON
& PROGRESS REPORTS
LISTEN TO
KBRO
RADIO
AM
1490 ON YOUR DIAL
FM
106.9

Mary Price was selected as Washington State Mother of the Year last month.
Mary and her husband have taken hundreds of youngsters, many of them handicapped, into their home for terms ranging from a few days to several years. Mary has donated time, money and effort because of her love for kids.

We feel it's time that someone did something nice for the "Mother of the Year." That's why we are having this telethon. Money raised will help pay her expenses to the national competition in New York this May.
We need total community support, so when the telethon starts, please call 876-5871 with your pledge.

The Services

Port Orchard Independent, 1975

S. Kitsap Students Do TV Programming

PORT ORCHARD — Students at South Kitsap High School will be able to do their own educational television programming as a result of action Monday night by the south Kitsap School Board.

The board unanimously authorized the expenditure of \$2,000 for installation of a TV cable and equipment at the high school.

The expenditure covers half of the cable installation cost to the high school, according to a representative of Clearview Television Cable Co., of Enumclaw, which will maintain the line without charge.

WEATHER DATA

The school district, in return, permitted the firm to install automatic equipment at the school which will provide weather information to cable TV customers when the channel is not in use by the district.

Installation of the cable and equipment will occur before the end of January, the TV firm spokesman said. Cable to Cedar Heights Junior High and Givens Elementary schools also will be installed at about that time and installation at Marcus Whitman Junior High is planned later in the spring when cable service reaches that neighborhood, he said.

South Kitsap School District 402
1962 Hoover Ave. S.E. Port Orchard, WA. 98366
Central Office 206-876-7300

James N. Swick, Superintendent
Paul Drotz, Asst. Supt. Instruction
Ray Ondracek, Asst. Supt. Business

Board of Directors

Hal Fassett, President
Marianne Fisher, V-President
Donald Barra
Myron Freyd
Marbeth Power

December 8, 1981

TO WHOM IT MAY CONCERN:

The South Kitsap Public School District is pleased to offer this letter of support on behalf of Olympic TV Cable.

Olympic TV Cable has maintained a good, cooperative relationship with the school district while in mutual partnership during the year of 1974 through 1980. The School District provided space to Olympic, and a studio for local origination and access programming was subsequently built by the company.

For seven years, community programming was presented to the Port Orchard community, including cablecasting of school board meetings, local sporting events and special events in the community. Students had an opportunity to both produce their own programs and to serve as crew in the cablecasting of community events.

Our partnership with Olympic continued until last year, when the process of converting the studio to a full color facility was begun. It is expected that when this transition is completed, the school district will once again enjoy a productive working relationship with Olympic TV Cable.

Sincerely,

James N. Swick
James N. Swick
Superintendent

★ AS ADVERTISED ★
Port Orchard Independent

Port Orchard Independent, 1979

YOU ARE CORDIALLY INVITED TO ATTEND OUR

OPEN HOUSE



Come In And See Our New Office

OLYMPIC T.V. CABLE

4519 HIGHWAY 160

876-2882

1 Block East Of South Park Shopping Center

871-4043

Olympic TV Cable:

INDIAN VOICE



VOLUME 10 NO. 2

FEBRUARY 1980

SMALL TRIBES ORGANIZATION of WESTERN WASHINGTON

Native Profiles

First Indian-owned TV cable system in nation

Olympic TV Cable dramatic success story under Gene Twiner's ownership

By Gordon L. Pullar



As it becomes apparent that Indians are emerging in virtually every aspect of the American business scene, an Indian-owned television cable system should come as no surprise. Yet, the success story of Olympic TV Cable, the first Indian-owned TV cable system in the nation, is an exciting one. The Port Orchard, Washington based firm has grown by leaps and bounds since it was purchased by Lummi Indian Gene Twiner, in early 1973. The purchase was made through a Small Business Administration guaran-

While Twiner was still in elementary school, his family moved to Renton, Washington, where he attended both private and public schools, graduating from Renton High School in 1962.

Twiner participated in gymnastics in high school and, as a result, received a scholarship to attend Eastern Washington University in Cheney. After three years of collegiate gymnastics competition, a dislocated shoulder cut short his gymnastics' career. Twiner remains a physical fitness buff today, however, skiing, running and playing racquetball and tennis.

By the time Twiner received his BA Degree in social science and economics in 1968, he already had considerable experience in the TV cable business. He spent his summers working as a lineman in the Seattle area and spent a year installing the first TV cable system in Kodiak, Alaska.

Upon graduation, Twiner worked for ITT in Seattle and Storer Broadcasting in California, returning to Washington to work for Clearview TV Cable in Enumclaw in 1969 as a field manager.

Clearview decided it was no longer feasible to service the Port Orchard area from their location in Enumclaw, giving Twiner the opportunity in early 1973 to buy a system he had originally engineered. "I really learned from the pioneers in the cable TV business," Twiner said.

The dramatic progress that Olympic TV Cable has made attests to the strong background that Twiner had in the field and to his personal ambition. "I took over a business that had a gross revenue of \$2,400 a month and a bank payment of \$2,300, and I changed it around and made it work," he said. His success was soon recognized

by the Small Business Administration who honored him as the runner-up for the "Small Businessman of the Year Award" for Washington State in 1974.

Twiner is very active in the Port Orchard community serving on the Board of Directors of the Port Orchard Rotary Club and the South Kitsap Chamber of Commerce, an organization of which he is also a past president. He sees a responsibility to become involved because of the relationship a business has with the community its located in. "You're taking money out of the community," Twiner said, "and putting it back with jobs."

Twiner is also a member of the Independent Businessman's Association, the Washington State Cable TV Association, and the Pacific Northwest Cable TV Association.

Twiner attributes success in business to ambition and having the right attitude. "You've got to have the right attitude and stick to it," he said. "You can't get discouraged," Twiner added. He pointed out that a businessman has to have the determination to stick with his business even through the bad times. Twiner also said he sees a great importance in choosing the right employees.

Lastly, Twiner said, "You can't be afraid to work." He points out that he spent six years in the field with his business and still goes out on occasion. "My whole intention was to know my business better than anybody else does," Twiner said.

"You can't be afraid to work."

A new project that Twiner is excited about is Olympic's new satellite receiver. The receiver, which will be in operation soon, will add four channels for Olympic's customers. The system has the potential to add 24 channels.

As Olympic TV Cable expanded, it outgrew its rented location so Twiner purchased a new office building last year. He rents out office space in the building to three other businesses.

An outgrowth of Olympic TV Cable has been Arrow Systems, a construction company that bids on communications projects.

Arrow Systems has a subsidiary, Highway Flagging Service, which provides traffic control for such agencies as Puget Power and the telephone company. Twiner proudly points out that Highway Flagging Service, which operates with from 9 to 15 employees, is the first unionized flagging service operating with a "union shop."

There seems to be no end to the horizons that Gene Twiner will reach in the business world. His ambition and determination that has contributed to his success should serve as a model to other Native American people who want to enter the business world.

The address of Olympic TV Cable is P.O. Box 88, Port Orchard, WA., 98366, Telephone: (206) 876-2882.

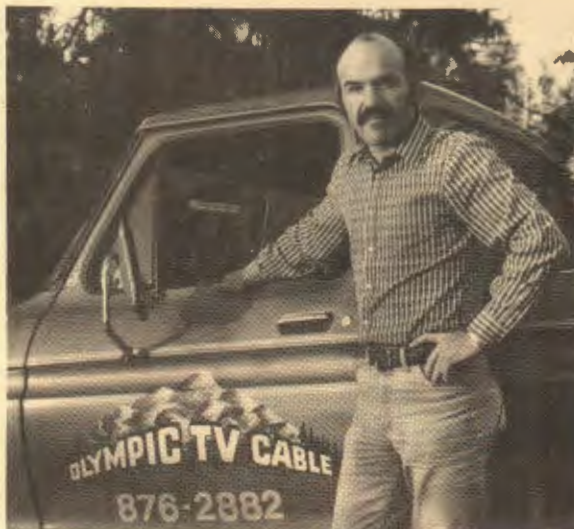
"You've got to have the right attitude and stick to it."

teed loan with some assistance of the Small Business Investment company (SBIC).

When Twiner first took over Olympic TV Cable, there were 450 subscribers; there are now 3,200. In the beginning, there was a staff of three; Twiner now has 12 full-time and two part-time employees. The company had 14 miles of cable in operation in 1973; it now has between 150 and 170 miles of cable. And, Olympic is still growing with plans of extending its service.

Three years ago, Olympic TV Cable added the payTV "showtime" feature, and now has 1,350 accounts receiving that service.

Twiner spent his early childhood living at Sandy Point on the Lummi Indian Reservation, and attended Lummi Elementary School. His mother, the former Hazel Fink-bonner, lives there today.



FIRST INDIAN-OWNED TV CABLE -- Lummi Indian Gene Twiner, owner and president of Olympic TV Cable in Port Orchard, Wash., the first Indian-owned TV cable system in the nation, stands next to one of his fleet of service trucks.

The Pioneer

She installs television cables

By BECKY FOX

The next time you tell the kids to stay home for the cable man to install your television set cable—bite your tongue.

That hard-hatted, spiked-booted, pole-climbing installer may be Marlena Smith.

Smith, 22, is an installer for Olympic TV Cable in Port Orchard and has been climbing South Kitsap poles for about four months. She has felt the pressures of being a woman in a field traditionally dominated by men, but working is not only a matter of survival for Marlena, who is single; it's enjoyable.

Marlena is no newcomer to the spiked-boot fashion scene. The only full-time cable installer for Olympic TV Cable, she came to this job after complete training for the skill and being initiated into a field many men aren't yet ready to share with members of the other sex.

Marlena never envisioned that someday she would be using those typewriter-punching hands for installing cable, 25 feet up. She began as a secretary in Keyport. But because of money matters and a desire to be working on her feet, Marlena became a solderer there.

Soon, hearing about an opening for a lineman with Pacific Northwest Bell, Marlena applied. She was sent into training, alongside the men, to learn the ins and outs and, of course, the ups and downs, of becoming a lineman.

Part of that training included a large area covered with vertical telephone poles which the trainees were sent up and down. Spiked boots for climbing, hard hats for, gulp, falling and other equipment became part of her wardrobe as she became, officially, a lineman for the telephone company.

But training is one thing and working is another.

There were only four women who went through the training then, Marlena said, and she believes they were among the first females in the Northwest to complete that training. After the training, Smith began her job working at construction sites, repairing downed lines, burying sites, setting poles and taking down old lines.

The job was fun, Marlena said, but there was a certain amount of

pressure from her male counterparts. "It's kind of a touchy subject," Smith said. "But, yes, there was definitely pressure."

Both subtle and obvious tactics made it constantly obvious to the women that they were treading on sacred male ground. Marlena worked only four months and then took to traveling.

That was a couple years ago. When Marlena returned, she applied for, and got, a job installing cable for the Port Orchard cable firm.

It's a nice place to work and there is none of the previous pressure, Marlena said. She hooks up the cable from the pole to the house, goes out on trouble calls, and the customers are usually as interesting as the work.

"Oh, I get a lot of comments," Marlena smiled. "Most of the women think it's really great that a woman is doing this work. And the men, really, do too. At any rate, they are usually very surprised, and helpful."

Marlena is now entering into a

different aspect of her job, having been completely familiarized with the general installing and technical side. Now it's time for splicing.

The reaction from her parents who got a daughter that, instead of being a nurse or a cook, is a pole climber, is good and positive, Marlena said.

"They raised me to think that if I think I can do it, then there shouldn't be any holding back, just because I'm a woman," Marlena said.

"They think it's all right, and so do my older brothers and sisters."

When she was in high school, Marlena said, she had no idea what she'd be doing by the time she was 22. This was a job that she happened into and by doing so, helped break the ice for other women.

"I think there should be more vocational training courses in school for women," she said. "Because not everyone is going to be a secretary or a dental hygienist."



Smith at work

Kitsap County Herald, 1975

Seattle Business Journal

NOVEMBER 2, 1981

PUBLISHED WEEKLY FOR THE BUSINESS CAPITAL OF THE NORTHWEST

50 CENTS

Cable firms go for the money Seattle's final 'frontiers' shape up as TV battleground

Unlike Viacom and Teleprompter, Lummi Indian Gene Twiner does not have to look any farther than his mirror to find a minority businessman.

Twiner, president of Olympic TV Cable, is a dazzling minority business success story. When Clearview needed cash to expand elsewhere in 1973,

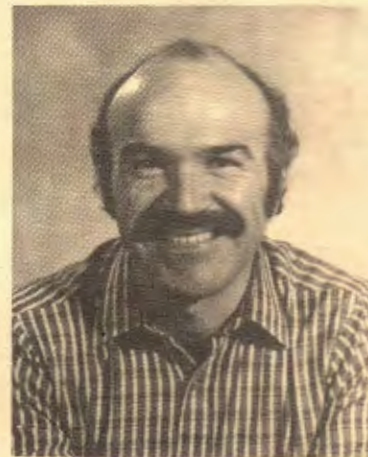
Twiner with Model Capital Corp. and SBA participation bought the tiny Port Orchard system. His \$164,000 investment bought him 450 subscribers providing a cash flow of \$2,400 a month. His bank payment came to \$2,350 a month.

Twiner also had as assets an old battered jeep, 10 years of technical and management experience with other companies, the willingness to live on

next to nothing in a rented house, and a capacity for hard work.

Today he owns 100 percent of Olympic TV Cable Inc. It has more than 4,500 subscribers. He's welcome at the bank anytime. He owns his building and a construction company that bids on communications projects, Arrow Systems.

Twiner too is lining up Seattle partners to bid on the Central District franchise. He's keeping their names to himself.



Twiner: Work ethic



P.O. BOX 88 PORT ORCHARD, WA 98366 (206) 876-2882

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CAROL L. BARBERO
JAMES L. CASSERLY
KENNETH E. SATTEN
GLENN P. SUGAMELI
PAUL J. SINDERBRAND **

April 29, 1982

WASHINGTON, D. C. OFFICE
1735 NEW YORK AVENUE, N. W.
WASHINGTON, D. C. 20006
(202) 783-4800
CABLE: "WILCBAR"
TELEX: (710) 822-9349

* Admitted in Alaska
** Admitted in New York
All others admitted in
the District of Columbia

HAND DELIVERED

Mayzell Shortly
Confidential Assistant to
Morton C. Blackwell
The White House
Room 191
Washington, D.C.

Dear Mayzell:

As per our discussion today, what follows is the information I have been able to develop concerning the Blackfeet Pencil Factory which has been operating for a number of years on the Blackfeet Indian Reservation, Montana.

This project was initially funded by the Economic Development Administration which provided funds for site preparation and for start-up costs. I am advised that the company has been operating at a profit for quite some time.

In the Fall of 1981, the Blackfeet Tribe was able to arrange for expansion of this project through private capital and received a significant loan from Equitable Association of New York.

While this is not an instance where the private sector was involved in establishing the business in the first instance, it seemed to me that this might be appropriate for consideration at the conference that is being scheduled in that the private sector has been involved in the expansion of an existing tribal business.

Mayzell Shortly
April 29, 1982
Page Two

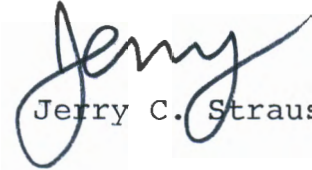
If you would like more details on this, I suggest that you call the Superintendent of the Blackfeet Agency, Mr. Michael Fairbanks, 406-338-7686 or the Tribal Chairman, Earl Old Person, 406-338-7511. Another possible source for information would be the Tribal Planning Office, 406-338-5311.

I have made a number of other calls to identify other projects that might be of interest to you and I am still awaiting some responses to those calls. I will be in touch with you again if I develop anything further that may be of interest.

Please let me know if we can be of any further assistance.

Yours sincerely,

WILKINSON, CRAGUN & BARKER

By:  Jerry C. Straus

WILKINSON, CRAGUN & BARKER

LAW OFFICES

SUITE 420

601 WEST FIFTH AVENUE
ANCHORAGE, ALASKA 99501
(907) 276-3390

GLEN A. WILKINSON
CHARLES A. HOBBS
LEON T. KNAUER
JERRY C. STRAUS
PIERRE J. LAFORCE
GORDON C. COFFMAN
STEPHEN R. BELL
FOSTER DE REITZES
PHILIP A. NACKE
EDWARD M. FOGARTY
JOSEPH P. MARKOSKI
WILLIAM H. TIMME *

ROBERT W. BARKER
PAUL S. QUINN
RICHARD A. BAENEN
HERBERT E. MARKS
FRANCES L. HORN
PATRICIA L. BROWN
R. ANTHONY ROGERS
JOHN M. FACCIOLA
THOMAS E. WILSON
ROBERT B. MCKENNA, JR.
STEVEN C. LAMBERT

ERNEST L. WILKINSON (1890-1978)
JOHN W. CRAGUN (1906-1969)
ANGELO A. IADAROLA (1933-1980)

ROSEL H. HYDE
COUNSEL

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JAMES E. MAGEE
CHARLES I. APPLER
F. THOMAS MORAN
JACQUELYN R. LUKE
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LUISA L. LANCETTI
JAMES A. MICHAELS

STEPHEN A. HILDEBRANDT
LAUREL R. BERGOLD
CAROL L. BARBERO
JAMES L. CASSELY
KENNETH E. SATTEN
GLENN P. SUGAMELI
PAUL J. SINDERBRAND **

April 27, 1982

* Admitted in Alaska
** Admitted in New York
All others admitted in
the District of Columbia

HAND DELIVERED

Morton C. Blackwell
Special Assistant to
the President
The White House
Washington, D.C.

Dear Morton:

Please excuse the delay in responding to your letter of April 13, 1982 concerning the proposal for a Presidential meeting relating to economic development on Indian Reservations.

I have talked this matter over with some of my partners and, as of this time, we are not specifically aware of successful examples of business cooperation with Tribal governments which have actually led to new private employment on reservations. Unfortunately, all too many of the economic development projects on reservations that have taken place on Indian reservations in past years have depended far too much on government subsidy and not enough on sound business planning. The results have not been at all commensurate with the expenditures made and a change of direction of the kind you are proposing certainly deserves serious consideration.

If it would be useful to you, we would be happy to review this matter further and contact various individuals we know working in the Indian field to see if we can develop some good examples of private sector initiatives on reservations for you. Before doing this,

Morton C. Blackwell
April 27, 1982
Page Two

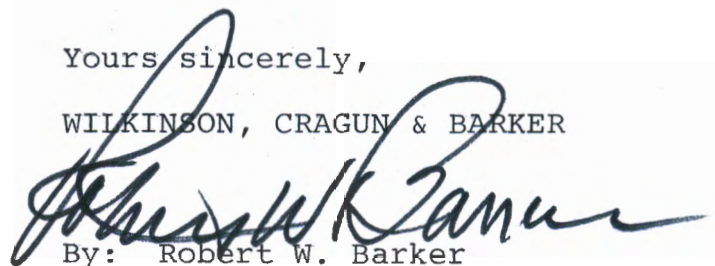
however, we would like to know a little bit more about who you or your staff have contacted so that we will not go over the ground that you have already plowed. I have asked my partner, Jerry Straus, to get in touch with your assistant Mayzell Shortly and Jerry advises me that he has talked with Ms. Shortly and will supply her with specific information within the next few days.

With respect to tribal and business leaders who should be invited to the conference of the kind you propose, we understand that Ron Andrade, Executive Director of NCAI has sent you a comprehensive list of possible invitees. In addition to the names that Ron has furnished you, we suggest that you consider inviting Austin Gillette, Tribal Chairman at Fort Berthold, Tom Pablo, Chairman of the Confederated Salish and Kootenai Tribes, Joseph Oldman, Chairman of the Arapahoe Tribe of the Wind River Reservation, Robert Harris, Chairman of the Shoshone Tribe of the Wind River Reservation, Wyoming and Lucille Chapman, Chairman of the Menominee Tribal Legislature. Their addresses are attached.

We hope we can be of further assistance on this matter.

Yours sincerely,

WILKINSON, CRAGUN & BARKER

A handwritten signature in dark ink, appearing to read "Robert W. Barker", is written over the typed name. The signature is fluid and cursive.

By: Robert W. Barker

Attachment

NAMES AND ADDRESSES OF TRIBAL AND BUSINESS LEADERS

Austin Gillette
Chairman
Tribal Business Council
Three Affiliated Tribes
New Town, North Carolina 58763

Thomas E. Pablo
Chairman
Confederated Salish and
Kootenai Tribes
P.O. Box 278
Pable, Montana 59855

Joseph Oldman
Chairman
Arapahoe Business Council
P.O. Box 1090
Riverton, Wyoming 82501

Robert N. Harris, Sr.
Chairman
Shoshone Business Council
Star Route
Kinneare, Wyoming 82516

Lucille B. Chapman
Chairman
Menominee Tribal Legislature
P.O. Box 397
Kenhena, Wisconsin 54135



NATIONAL CONGRESS OF AMERICAN INDIANS

202 E STREET, N.E., WASHINGTON, D.C. 20002 (202) 546-1168

April 21, 1982

EXECUTIVE DIRECTOR

Ronald P. Andrade
Luiseno-Diegueno

EXECUTIVE COMMITTEE

PRESIDENT

Joe De La Cruz
Quinault

FIRST VICE-PRESIDENT

Ralph Eluska
Aleut

RECORDING SECRETARY

Ella Mae Horse
Cherokee

TREASURER

Hollis D. Stabler, Jr.
Omaha

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ABERDEEN AREA

Robert Chasing Hawk
Cheyenne River

ALBUQUERQUE AREA

Guy Pinnecoose, Jr.
Southern Ute

ANADARKO AREA

Newton Lamar
Wichita

BILLINGS AREA

E.W. (Bill) Morigeau
Salish-Kootenai

JUNEAU AREA

Clifford A. Black
Eskimo

MINNEAPOLIS AREA

Gordon Thayer
Lec Courte Oreilles/Ojibway

MUSKOGEE AREA

Perry Wheeler
Cherokee

NORTHEASTERN AREA

Elmer John
Seneca

PHOENIX AREA

Anthony Drennan
Colorado River Indian Tribes

PORTLAND AREA

Russell Jim
Yakima

SACRAMENTO AREA

Juanita Dixon
Luiseno

SOUTHEASTERN AREA

Eddie Tullis
Poarch Band of Creeks

Mr. Morton Blackwell
Special Assistant to the President
for Public Liaison
Old Executive Office Building
Room 191
Washington, DC 20500

Dear Morton;

I have been requested by Joe De La Cruz to respond to your letter of April 13, 1982 regarding a possible meeting relating to economic development. We feel that this is a very good idea, especially since we have been working on a similar concept.

I have prepared a general list for you of reservations that have private enterprise. This list is by no means inclusive of all tribes since as far as I know, even the BIA doesn't know who has what.

- R. J. Reynolds
Mr. Dennis Durden
- Becton, Dickinson & Company
- Coors Company
William Coors
- Anhieser Busch
- General Dynamics
- Continental Oil
- Gulf Oil
- Peasody Coal
- United Nuclear
- International Hat Company
- ESCO Corporation
- American Greeting Cards
- General Motors
- Yakima Tribe White Swan Enterprises
- WCD Enterprises
Newton Lamar
- Turtle Mountain Manufacturing Company
- Cherokee Nation
Fort Peck
- Chata Enterprises
Mississippi Shoctaw
Phillip Martin
- Lummi

Mr. Morton Blackwell
April 21, 1982
Page 2

- Ft. Apache
- 12 Alaska Regional Corporations
 - Willie Hensley
 - Byron Mallott
 - Nelson Angapak
- Dart Kraft
- Chevron
- Burroughs
- Equitable Life
- Northrup
- Rockwell
- Tetra Tech
 - Lois Jenkins
- Coca-Cola
- Phillip Morris
- Fisher Nut Company
 - Harold Feder
- Arco
- Armco
- Levi Strauss
- Xerox
- International Business Machines (IBM)
- Control Data
- A T & T
- Nabisco Brands
- Mobil
- Sterling Drugs
- NBC
 - Betty Hudson
- Monsanto
- Quinault Tribe
 - Joe De La Cruz
- San Carlos Apache
 - Ned Anderson
- Navajo
 - Pete McDonald
- Southern California Tribal Chairman
 - Ed Arviso
- Warm Springs
- Poarch Band of Creeks
 - Eddie Tullis
- La Courte Orellies
 - Gordon Thayer
- Hollis Stabler
- Ralph Eluska
- Clifford Black
- Perry Wheeler

Mr. Morton Blackwell
April 21, 1982
Page 3

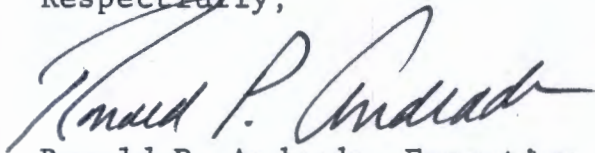
- Anthony Drennan
- Russell Jim
- Juanita Dixon
- Robert Chasing Hawk

I think that you might want to focus on two particular individuals who have great respect in the Indian community: Mr Coy Eklund of Equitable Life and Mr. Robert Anderson of ARCO.

I have enclosed a copy of the letter I have sent to Equitable Life on our proposed meeting.

Please contact if I can be of any more help.

Respectfully,

A handwritten signature in dark ink, appearing to read "Ronald P. Andrade", with a stylized, flowing script.

Ronald P. Andrade, Executive Director
National Congress of American Indians

RPA:ab

Enclosure



NATIONAL CONGRESS OF AMERICAN INDIANS

202 E STREET, N.E., WASHINGTON, D.C. 20002 (202) 546-1168

EXECUTIVE DIRECTOR

Ronald P. Andrade
Luiseno-Diegueno

April 19, 1982

EXECUTIVE COMMITTEE

PRESIDENT

Joe De La Cruz
Quinault

FIRST VICE-PRESIDENT

Ralph Eluska
Aleut

RECORDING SECRETARY

Ella Mae Horse
Cherokee

TREASURER

Hollis D. Stabler, Jr.
Omaha

AREA VICE PRESIDENTS

ABERDEEN AREA

Robert Chasing Hawk
Cheyenne River

ALBUQUERQUE AREA

Guy Pinnecoose, Jr.
Southern Ute

ANADARKO AREA

Newton Lamar
Wichita

BILLINGS AREA

E.W. (Bill) Morigeau
Sailsh-Kootenai

JUNEAU AREA

Clifford A. Black
Eskimo

MINNEAPOLIS AREA

Gordon Thayer
Leo Courte Oreilles/Ojibway

MUSKOGEE AREA

Perry Wheeler
Cherokee

NORTHEASTERN AREA

Elmer John
Seneca

PHOENIX AREA

Anthony Drennan
Colorado River Indian Tribes

PORTLAND AREA

Russell Jim
Yakima

SACRAMENTO AREA

Juanita Dixon
Luiseno

SOUTHEASTERN AREA

Eddie Tullis
Poarch Band of Creeks

Ms. Rosalina Liberman
Corporate Support Associate
Equitable Life Assurance Society
1285 Avenue of the Americas
New York, NY 10019

Dear Rosalina,

I am writing to request the assistance of Equitable Life Company in the planning of a meeting to discuss private sector involvement on Indian reservations.

Since the meeting of the National Conference of Mayors, I have been planning a meeting that would address the special economic needs of the reservations.

The meeting would be designed to bring together tribal leaders with members of the private sector. Two main areas would provide the focus for the meeting. First would be the potential for business investments on the reservations. This would include discussions of financing, legal, and joint ventures. The second area would include other private sector initiatives such as personnel loan programs, corporate giving, and other voluntary programs.

It would be our objective to have the meeting take place as soon as possible. There would be a very good opportunity to either conduct or announce the meeting at NCAI's Mid-Year Conference in San Diego, California on May 26-28, 1982

The proposed meeting would cover subjects such as:

- 1) Tribal ventures
- 2) Financing
 - (a) Tribal Tax Status Act
- 3) Resource availability
- 4) Successful models on the reservations
 - (a) Mississippi Choctaw
 - (b) Devils Cake Sioux
 - (c) Sealaska

Ms. Rosalina Liberman
April 19, 1982
Page 2

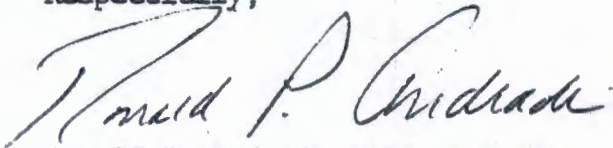
- 5) Foreign marketing potential
- 6) Franchise or subsidiary operations
 - (a) Equitable Life representatives
 - (b) Branch offices of major companies
- 7) Volunteer programs
 - (a) loaned executives
 - (b) International Executive Service Corp (see attached)

As you can see, there is much to discuss. I have briefly discussed this idea with other company executives. During the Philadelphia meeting, I spoke to the Monsanto and DuPont representatives about such a meeting.

I hope that Equitable Life would be able to assume the lead in such a meeting. I think that the respect that Coy Ekland enjoys within the Indian community would insure the success of such a meeting.

Please let me know if there is anything further we can do to arrange this meeting.

Respectfully,



Ronald P. Andrade, Executive Director
National Congress of American Indians

RPA:ab

Enclosure



United States Department of the Interior

OFFICE OF THE SECRETARY
WASHINGTON, D.C. 20240

CORPORATE INVITEES

1. Shell Oil
2. ITT -
3. Occidental Petroleum ✓
4. Weyerhaeuser
5. Georgia Pacific
Louisiana Pacific
6. International Harvester ~ U.P. called I.H. re pilot project.
7. St. Regis *Paper Co.*
8. U.S. Auto manufacturers
9. Major mining companies
10. Travel industry
11. Restaurant industry
12. Food processing representatives (meat and agricultural products)
13. Banking industry
14. Prefabricated housing industry
15. Defense contractor-types

COMMUNITY LEADERS

1. Leaders of Indian religious denominations
2. Leaders of CERT
3. Leaders of Indian Organizations (major)
4. Possibly several Senators or Congressmen (?)



United States Department of the Interior

OFFICE OF THE SECRETARY
WASHINGTON, D.C. 20240

CORPORATE INVITEES

1. Shell Oil - *E. M. McCracken*
2. ITT
3. Occidental Petroleum - ?
4. Weyerhaeuser
5. Georgia Pacific
6. International Harvester
7. St. Regis *Paper Co* -
8. U.S. Auto manufacturers -
9. Major mining companies
10. Travel Industry
11. Restaurant Industry
12. Food processing representatives (meat and agricultural products)
13. Banking Industry
14. Prefabricated housing Industry
15. Defense contractor-types

COMMUNITY LEADERS

1. Leaders of Indian religious denominations
2. Leaders of CERT
3. Leaders of Indian Organizations (major)
4. Possibly several Senators or Congressmen (?)

A&S Tribal Industries
Poplar, Montana
(Indian-owned) (1975)

Blackfeet Indian Writing Company
Browning, Montana
(Majority Indian-owned) (1972)

Ft. Apache Timber Company
Whiteriver, Arizona
(Indian-owned) (1963)

General Dynamics Corporation
Ft. Defiance, Arizona
(Non-Indian) (1967)

Navajo Optics
Navajo Tribe
Window Rock, Arizona
(Indian-owned) (1973) - eye glasses

Chahta Enterprises
Route 7
Philadelphia, Mississippi
(Indian-owned) (1979) - wire harness for chevy trucks

American Greeting Card Co.
Philadelphia, Mississippi
(Non-Indian) (1982) - State coop. w/Revenue Bonds

Becton-Dickenson
Niobrara, Nebraska
(Non-Indian) (1975) - medical syringes, thermometers

Devils Lake Sioux Corp.
Ft. Totten, North Dakota
(51% Indian) (1973) - light weight camouflage, wire harness assembly,
fiberglass molding, etc.

William Langer Jewel Bearing Plant
Rolla, North Dakota
(Non-Indian) (1953) - Jewel bearings and other industrial items of synthetic
ruby or sapphire.

Cherokee Nation Industries
Stilwell, Oklahoma
(85% Indian-owned) (1969) - elec. sub-assembly, PC Boards, cables

Warm Springs Forest Products
Warm Springs, Oregon
(Indian-owned) (1967) - lumber, veneer, plywood, chips

Yankton Sioux Industries
Wagner, South Dakota
(Majority Indian) (1973) - pork processing

Utah-Navajo Industries

Blanding, Utah

(Non-Indian) (1973) - cotton & leather work gloves

Mt. Adams Furniture

Wapato, Washington

(Indian-owned) (1973) - household furniture upholstery

In addition, there are other agriculture, cattle, recreational and resource-oriented operations that are a substantial and viable part of the Indian economy. Depending upon the business audience you select, a presentation on these sectors should be considered. We would develop a selection list for you. For example:

1. The Ak Chin farming operation provides such a substantial profit that it finances tribal housing needs.

2. The cattle industry is important enough in the Indian economic to support an Indian Cattlemen's Association.

3. The Sunrise Ski Lodge and Conference facility at Ft. Apache, Arizona, is tribally-owned. The San Carlos Apaches, White River Apaches and Utes are examples of tribes which have entered the recreational industry with hunting and fishing operations.

4. The Navajo and Utes oil and gas production activities would make a good presentation in that area.

PRESENTATIONS BY
CORPORATIONS WITH OPERATIONS
CURRENTLY FUNCTIONING ON INDIAN RESERVATIONS

	<u>Name of Corporation</u>	<u>Reservation</u>	<u>Activity</u>	<u>Representative</u>
o	General Dynamics	Navajo Nation Arizona	Electronics	Ralph Harous Vice President
o	Brunswick Corporation	Sioux, Fort Peck, Montana	Defense Products	Herbert E. Ennis President
		Sioux, Fort Totten North Dakota	Defense Products	Defense Division
o	Becton Dickinson	Santee Sioux Niobrara, Nebraska	Health, Medical Devices	Wesley S. Howe Chairman and CEO
o	Northrop Corporation	Mandan, Nidatsa And Arikara Tribes New Town, ND		Thomas V. Jones Chairman and CEO
o	Motorola Corporation	Pima, Maracopa Scottsdale, Arizona	Warehousing Operations	William Kline Vice President Govt. Electronics

ALPHA ASSOCIATES

1640 WAINWRIGHT DRIVE, RESTON, VIRGINIA 22090

14 May 1982

To MS
for Fnd. Economic
meeting

703-471-1417
703-471-1967

Dear Mr. Blackwell:

Your letter to Bunilla Foster just reached me, re Indian Econ. Dev.
Please excuse the handwritten note.

My thoughts on Indian participants:

Ross Swimmer - Cherokee Nation / Okla

Chief Tinker - Osage

Wendell Chino - Mescalero

Gov. Robert E. Lewis - Zuni

Peter McDonald - Navajo

Someone from Sea Alaska

Ken Black - Oto

Clavenna Sky - United Sioux - John Windy Boy - Rocky Boy.

Governor Early - Laguna

Industry

Frank Ryan Corp V.P. - I.T.T. 1717 L St.

John Zenko - Pres - Telemedia Chicago.

McDonnell Douglas - will send a name later

Coy Eklund - CEO & Pres Equitable Life Assurance

A.R.CO. / Gulf Oil / Peabody Coal / Continental Telephone

Jim Sloan V.P. Raytheon Service Corp.

Lou Jordan V.P. Summa Corp.

Xerox, Control Data / IBM / Roger Ernst - Ariz. Pub. Power

Some Japanese companies - re. M. Tsubaki Corp. / Matsui etc

Some of the big Foundations

Best of luck

Sincerely
Tom Karwakis

NCAI ECONOMIC DEVELOPMENT COMMITTEE

~~Mr. Hollis Stabler, Jr.
Rural Route 1
Walthill, Nebraska 68067
402/837-5391~~

Mr. Tony Washines
Yakima Indian Nation
P.O. Box 151
Toppenish, Washington 98948
509/865-5121 ext. 376

Mr. Alan Parker *- lawyer*
Karl Funke & Associates
729 Second Street, N.E.
Washington, D.C. 20002
202/544-4166

~~Mr. Phillip Martin
Tribal Chief
Mississippi Band of Choctaw Indians
Route X, Box 21
Philadelphia, MS 39350
601/656-5251~~

Mr. Charles Trimble
Charles Trimble & Company
200 N. Glebe Road
Suite 905
Arlington, VA 22203
705/528-1200

Mr. Joe Baca
Executive Director
American Indian Development Corp.
P.O. Box 1596
Browning, Montana 59417
406/338-7536

Mr. Bob McLaughlin *Put both addresses on card.*
Standing Rock Sioux Reservation
P.O. Box 12
Fort Yates, North Dakota 58538
701/854-7231 ext. 243

Mr. Ron Trospen
Council of Energy Resource Tribes
5660 S. Syracuse Circle
Suite 206
Englewood, CO 80111
303/779-4760
617/969-0100 ext. 4070 (Boston Office)

Mr. Ted Bryant
Manager-Practice Department
Deloitte, Haskins & Sells
633 17th Street
Denver, CO 80202
303/534-8153

Mr. Francis Robert
National Congress of American Indians
202 E. Street, N.E.
Washington, D.C. 20002
202/546-1168

from Phillip Martin

*Louis Bruce - from Chuck
He is a director of a national
lawyering organization*



April 16, 1982

Mr. Morton Blackwell
Special Assistant to the President
The White House
Washington, DC 20500

Dear Morton:

Thank you for your letter of April 13, 1982 requesting information related to economic development on Indian reservations.

Your proposed meeting to discuss the experiences of tribal leadership and companies in establishing manufacturing or other business facilities on reservations sounds very exciting. Enclosed please find the suggestions in the three categories that you requested.

I contacted Governor Harry Early of the Laguna tribe as I have worked most closely with him. He is engaged in a discussion with the Raytheon Services Company and DOD to set up a repair facility on the reservation to develop small motors and other equipment. He will be in Washington, DC on April 30 and would appreciate an appointment with you to discuss this and other matters. He will call you next week to see if this date is convenient for you.

I hope that this information is helpful. If you need any additional assistance please don't hesitate to call me at (202) 472-5660.

Sincerely,

A handwritten signature in cursive script, appearing to read "Alice", is written over a light gray rectangular background.

Alice M. McGill, Ph.D.
Office of Health Information, Health
Promotion and Physical Fitness and
Sports Medicine

Enclosure

1. Successful examples of business cooperation with tribal governments which led to new private employment on reservations.

- o The Navajo tribe has a service contract to develop their uranium resources where the tribe would maintain ownership.
- o Last year, Atlantic Richfield Company signed an agreement with the Northern Cheyenne tribe. It is an oil and gas agreement that was negotiated between the tribe and company independent of federal assistance.
- ? 1 o The Jicarilla Apache tribe in New Mexico recently acquired 100% ownership of a company, Jicarilla Energy Company.
- o The Warm Springs reservation in Oregon established a tourist business, Kaheeta Resort. It was started with some EDA funding, but now it is operated by the tribe without federal support. The Warm Springs tribe has many agricultural and timber ventures with tribal/private sector involvement.
- o The Yakima in Washington State have a successful business venture. The Mount Adams Furniture Company has a contract with Sears and is located on the reservation.
- o For over twenty two years the Laguna Pueblo tribe has had a uranium mine operated on their land through an agreement with Anaconda which is a part of the Atlantic Richfield Company. The tribe and Anaconda are presently working on reclaiming the land as the work at the mine finished on March 31, 1982. In addition, the tribe is attempting to develop an agreement with the Raytheon Services Company and DOD to develop a repair facility on their land to repair equipment.

Mr. James Sloan
Vice President
Raytheon Services Company
2 Wayside Road
Burlington, Mass. 01803
(617) 272-9300

- o The Devils Lake Sioux tribe in North Dakota have a manufacturing plant on their land. It is a joint venture between the tribe and the Brunswick Corporation to manufacture camouflaged netting for DOD.

Mr. Robert Richmond
General Manager
The Brunswick Corporation
Fort Totten, North Dakota 58335
(703) 766-4911

- o The Blackfeet tribe have a company, the Blackfeet Indian Writing Company which is jointly owned by the tribe and private investors
- o The Choctaw tribe owns manufacturing plant on their land which is affiliated with the Packard Division of General Motors.

Chahta, Inc.
P.O. Box 644
Phil, Miss. 39350
(601) 656-5359

- o The American Greeting Card Company is probably the largest investment on a reservation in the last five years facilitated by a revenue bond by the city government of Mississippi. Private capitol constructed the facility on this Choctaw reservation in Mississippi .

Amercian Greeting Card Company
Phil, Miss. 39350

Mr. Phillip Martin
Chairman
Mississippi Band of Choctaw Indian
Rt 7 Box 21
Phil, Miss. 39350
(601) 656-5251

- o The Motorola Company in Phoenix have started a new venture with about ten tribes in Arizona to develop light industries on the reservations.
- o Fort Peck Indian reservation (Assiniboine and Sioux tribes) have the Fort Peck manufacturing company which is a joint venture with the Esco Company (Portland, Oregon main headquarters). Fort Peck also has a company, A and S Tribal Industries, which is a joint venture of the Brunswick Corporation and tribe to develop camouflage netting.
- o The Ute Mountain tribe has a jacket manufacturing and pottery factory on their reservation.

Wayne Jenkins
Southern Utah Industries
159 W. 300 South
Salt Lake City, Utah 84101

(jacket company 45 employees)

Alire McGill

Ms. Joanne Lemmon
Manager
Sleeping Ute Mountain
Homeland Arts and Crafts
Ute Mountain Ute
Towaoc, Colo. 81334
(303) 565-8548

2. Appropriate leadership from Indian country who should be invited.

- o Governor Harry Early
Pueblo of Laguna
P.O. Box 194
Laguna, New Mexico 87026
(505) 898-3697
- o Phillip Martin
Chairman
Choctaw Tribe and President
of National Tribal Chairman's
Association
1010 Vermont Avenue
Washington, DC 20005
(202) 737-7011
- o Peter McDonald
Chairman of Navajo Tribe
Chairman of Council of Energy
Resource Tribes
1140 Connecticut Avenue, N.W.
Washington, DC 20036
(202) 887-9155
- o Ken Smith
Assistant Secretary for Indian
Affairs, DOI former Chairman
of Warm Springs
- o Norman Hollow
Chairman
Assiniboine and Sioux Tribes
P.O. Box 115
Poplar, Montana 59255
(406) 768-3690

3. Corporate and business leaders who should be invited to consider new ventures on reservations.

- Mr. William R. Keye
Vice Chairman of the Board
Control Data Corporation
P.O. Box 1903
Twin Cities Airport Branch
St. Paul, MN 5511

(612) 853-4226

- Mr. William F. Symes, Ph.D.
President
Monsanto Fund
800 N. Lindbergh Blvd.
St. Louis, Mo. 63166

(314) 694-4391

- Mr. Coy Eklund
Chairman of the Board
Equitable Assurance Society
Of the United States
1285 Avenue of the Americas
New York, New York 10019

(212) 554-3535

- Mr. Robert Anderson
Chairman of the Board
Atlantic Richfield Company
515 South Flower Street
Los Angeles, CA 90071

(213) 486-2538

- Mr. Bruce Rockwell
Chairman of the Board
Colorado National Bank
Box 5168
Denver, Colo. 80217

(303) 893-1862

- Mr. James Sloan
Vice President
Raytheon Services Company
2 Wayside Road
Burlington, Mass. 01803

(617) 272-9300

- o Mr. Robert Swilik
Vice President
American Greeting Card
10500 American Road
Cleveland, Ohio 44144
(216) 252-7300

Chuck Trimble

Recommended Tribal Leaders

Mr. Phillip Martin
Chairman
Choctaw Tribal Council
Route 7, Box 21
Philadelphia, miss 39350

Mr. Joe De La Cruz
Chairman
Quinault Business Committee
P.O. Box 1118
Taholah, WA 98587

Mr. Peter MacDonald
Chairman
Navajo Tribal Council
P.O. Box 709
Window Rock, AZ 86515

Mr. William Hensley
Chairman
United Bank of Alaska
645 G Street
Anchorage AK 99501

Mr. Larry Dinneen
Executive Vice President
Arctic Slope Regional Corp
Box 129
Point Barrow, AK 99723

Mr. Bryan Mallot
Chairman *Fortuna 1000*
Sealaska Corporation
1 Sealaska Plaza
Juneau, AK 99801

Mr. Al Auberton
Chairman
Colville Business Committee
P.O. Box 150
Nespelem, WA 99155

Mr. Larry Kinely
Chairman
Lummi Business Council
2616 Kwina Road
Bellingham, WA 98225

Wilfred Scott
Chairman
Nez Perce Tribal Exec. Committee
P.O. Box 305
Lapwai, Idaho 83540

Mr. Delbert Frank
Chairman
Warm Springs Tribal Council
Warm Springs, OR 97761

Mr. Johnson Meninick
Chairman
Yakima Tribal Council
P.O. Box 632
Toppenish, WA 98948

Mr. Joe Sampson
Chairman of the Board
American Indian National Bank
1701 Pennsylvania Avenue, NW
Washington, DC 20006

Mr. Dale Risling
Chairman
Hoopa Valley Business Council
P.O. Box 817
Hoopa, CA 95546

Mr. Alec S. Garfield
Tule River Tribal Council
P.O. Box 589
Porterville, CA 93257

Mr. Anthony Drennan, Sr.
Chairman
Colorado River Tribal Council
Route 1, Box 23-B
Parker, AZ 85344

Mr. Dana Norris
Governor
Gila River Community Council
P.O. Box 97
Sacaton, AZ 85247

*Careful
write Register*
Mr. Max Norris
Chairman
Papago Tribal Council
Box 837
Sells, AZ 85634

Mr. Herschel Andrews
President
Salt River Pima-Maricopa
Community Council
Route 1, Box 216
Scottsdale, AZ 85256

Mr. Ned Anderson
Chairman
San Carlos Tribal Council
P.O. Box 0
San Carlos, AZ 85550

Mr. Homey Secakuku
Chairman
Uintah & Ourey Tribal Business
Council
Fort Duchesne, Utah 84026

Mr. Robert L. Frank
Chairman
Washoe Tribal Council
Route 2, Box 68
Gardnerville, Nevada 89410

Mr. Ronnie Lupe
Chairman
White Mountain Apache Tribe
P.O. Box 700
Whiteriver, AZ 85941

Mr. Theodore Smith
Chairman
Yavapai-Apache Community Council
P.O. Box 1188
Camp Verde, AZ 86322

Mr. Delfin Lovato
President
All Indian Pueblo Council
907 Indian School Road, NW
Albuquerque, NM 87107

Mr. Leonard Atole
Chairman
Jicarilla Apache Tribal Council
Dulce, NM 87528

Mr. Harry Early
Governor
Laguna Pueblo
Laguna, NM 87026

Mr. Wendell Chino
President
Mescalero Apache Tribal Council
P.O. Box 176
Mescalero, NM 88340

Mr. Leonard C. Burch
Chairman
Southern Ute Tribal Council
Igancio, CO 81137

Mr. Bernard Kahrahrh
Chairman
Comanche Business Committee
P.O. Box 72
Lawton, OK 73501

Mr. Pressley Ware
Chairman
Kiowa Business Council
P.O. Box 1028
Carnegie, OK 73005

Mr. Newton Lamar
President
Wichita Executive Committee
P.O. Box 729
Anadarko, OK 73005

Mr. Ross Swimmer
Principal Chief
Cherokee Nation
P.O. Box 119
Tahlequah, OK 74464

Mr. Hollis Roberts
Principal Chief
Choctaw Nation
203 Federal Building
Durant, OK 74701

Mr. Claude Cox
Principal Chief
Creek Nation
Okmulgee, OK 74474

Mr. John Crowe
Chief
Eastern Bank of Cherokee Indians
P.O. Box 455
Cherokee, NC 28719

Mr. Tim Love, Governor
Penobscot Tribe
Old Town, Maine 04468

Mr. James Billie
Chairman
Seminole Tribal Council
6073 Stirling Road
Hollywood, Florida 33024

Mr. Barry Snyder
President
Seneca Nation
New Administration Bldg
1490 Route 438
Irving, NY 14081

Ms. Lucille Chapman
Chairman
Menominee Tribal Legislature
Keshena, Wisconsin 54135

Mr. Darrell Wadena
President
Minnesota Chippewa Tribal
Executive Committee
Box 217
Cass Lake, Minnesota 56633

Mr. Gary Metoxen
Chairman
Oneida Executive Committee
Route 1
Oneida, Wisconsin 54155

Mr. Carl McKay
Chairman
Devils Lake Sioux Tribal Council
Sioux Community Center
Fort Totten, ND 58335

Mr. Austin Gillette
Chairman
Fort Berthold Tribal Council
P.O. Box 220
New Town, ND 58763

Mr. Orville Langdeau
Chairman
Lower Brule Sioux Tribal Council
Lower Brule, SD 57548

Mr. Carl Waln
President
Rosebud Sioux Tribal Council
Rosebud, SD 57570

Mr. Pat McLaughlin
Chairman
Standing Rock Sioux Tribal Council
Fort Yates, ND 58538

Mr. Robert McLaughlin
American Indian Economic Develop-
ment Task Force
Fort Yates, ND 58538

Mr. Earl Old Person
Chairman
Blackfeet Tribal Business Council
Browning, MT 59417

Mr. Norman Hollow
Chairman
Fort Peck Tribal Executive Board
Poplar, MT 59255

Mr. Hollis Stabler
American Indian Economic Develop-
ment Task Force - NCAI
Omaha Tribal Council
Macy, Nebraska 68039

Mr. Rueben Snake
Chairman
Winnebago Tribal Council
Winnebago, Nebraska 68071

[illegible]

Tribal Leader and Tribal Affiliation	Organization			Significant Development				Regional Representation										Remarks	
	NCAI	NICA	CERT	Industrial	Energy/Minerals	Agri/Aquaculture	Timber	Alaska	Northwest	California	Ariz. & SW	Pueblo & NM	Oklahoma	South & East	Great Lakes	United Sioux	N. Plains		Central Plains
Johnson Meninik Yakima	X	X	X	X	X	X	X		X										
Joe Sampson Yakima	X	X	X	X	X	X	X		X										AINB Chairman
Dale Risling Hoopa	X			X		X	X			X									
Alec S. Garfield Tule River	X	X		X		X				X									
Anthony Drennan Colorado River	X	X		X		X					X								
Dana Norris Gila River	X	X		X		X					X								
Max Norris Papago	X	X		X	X	X					X								Tribe has a Foreign Trade Zone
Homey Secakuku U & O Ute	X	X	X	X	X	X					X								Nevada
Robert L. Frank Washoe	X	X		X		X					X								
Ronnie Lupe White Mtn. Apache	X	X		X	X	X	X				X								

Tribal Leader and Tribal Affiliation	Organization			Significant Development				Regional Representation										Remarks	
	NCAI	NTCA	CERT	Industrial	Energy/Minerals	Agri/Aquaculture	Timber	Alaska	Northwest	California	Ariz. & SW	Pueblo & NM	Oklahoma	South & East	Great Lakes	United Sioux	N. Plains		Central Plains
Herschel Andrews Salt River	X	X		X		X					X								
Theodore Smith Yavapai-Apache	X	X		X		X					X								
Delfin Lovato * Pueblo	X			X	X	X	X					X							President, All Ind. Pueblo Council
Leonard Atole Jicarilla		X	X	X	X	X	X					X							
Harry Early Laguna Pueblo	X	X	X	X	X	X	X					X							
Wendell Chino * Mescalero		X		X	X	X	X					X							
Leonard Burch So. Ute	X	X	X	X	X	X						X							Colorado
B. Kahrahrhah Comanche	X	X	X	X	X	X							X						
Pressley Ware Kiowa	X	X	X	X	X	X							X						
Newton Lamar * Wichita	X	X	X	X	X	X							X						

Tribal Leader and Tribal Affiliation	Organization			Significant Development				Regional Representation											Remarks
	NCAI	NTCA	CERT	Industrial	Energy/Minerals	Agri/Aquaculture	Timber	Alaska	Northwest	California	Ariz. & SW	Pueblo & NM	Oklahoma	South & East	Great Lakes	United Sioux	N. Plains	Central Plains	
Ross Swimmer *	X	X	X	X	X	X							X						
Hollis Roberts *	X	X		X	X	X							X						<i>Republican State Legislator</i>
Claude Cox Creek	X	X		X	X	X							X						
John Crowe Eastern Cherokee	X	X		X		X								X					North Carolina
Tim Love Penobscot	X	X		X		X	X							X					Maine
James Billie Seminole	X	X		X		X								X					Florida
Barry Snyder Seneca	X	X		X		X								X					
Lucille Chapman Menominee	X	X		X		X	X								X				
Darrell Wapena Minn. Chippewa		X		X		X									X				
Gary Metoxen Oneida	X	X		X		X									X				

[illegible]

MISSISSIPPI BAND OF CHOCTAW INDIANS
OFFICE OF THE TRIBAL CHIEF



TRIBAL OFFICE BUILDING
ROUTE 7, BOX 21
PHILADELPHIA, MISSISSIPPI 39350
TELEPHONE (601) 656-5251

April 22, 1982

Mr. Morton C. Blackwell
Special Assistant to the President
The White House
Washington, D.C. 20500

Dear Mr. Blackwell:

I am enclosing additional information since my telegram of Monday, April 19, 1982. The enclosed information includes the information sent to you in Monday's telegram, and a limited number of successful Indian economic development projects and their respective tribal leadership. I have also included a limited number of corporation and associations which were not included in my telegram. I am also attaching a list of individuals who are serving on the Economic Development Committee of the National Congress of American Indians. I am sure that the individuals serving on the NCAI Economic Development Committee would be able to help address the three areas for which you requested recommendations in your letter of April 13, 1982.

If I can be of further assistance, please feel free to contact me.

Thank you.

Sincerely yours,

Phillip Martin Acting
Phillip Martin
Tribal Chief

PM:lw

Enclosures

MISSISSIPPI BAND OF CHOCTAW INDIANS
OFFICE OF THE TRIBAL CHIEF



TRIBAL OFFICE BUILDING
ROUTE 7, BOX 21
PHILADELPHIA, MISSISSIPPI 39350
TELEPHONE (601) 656-5251

April 22, 1982

Mr. Morton C. Blackwell
Special Assistant to the President
The White House
Washington, D.C. 20500

Dear Mr. Blackwell:

I am in receipt of your letter of April 13, 1982, and I do think that a meeting of the nature discussed in your letter is needed and would be appreciated. In response to the requested recommendations, I would like to limit my recommendations to the Choctaw tribe, primarily because my schedule has kept me out of the office since receipt of your letter and I have not had adequate time to give consideration to the specific areas identified in your letter. However, I would like to discuss, by phone, the proposed meeting after I have had time to think about the questions you raised. The recommendations concerning the Choctaw tribe are as follows:

1. Successful examples of business corporation with tribal governments which led to new private employment on reservations;

Packard Electric, a Division of General Motors Corporation, and the Choctaw tribal government worked together in the successful establishment of Chahta Enterprise. Chahta Enterprise manufactures wire-harness cable instrument panel assemblies for Chevrolet pick-up trucks and Buick LeSabre automobiles. The development of this tribal enterprise has generated 165 private sector jobs, and 75% of the Chahta Enterprise labor force is comprised of Choctaw tribal members.

American Greetings Corporation and the Choctaw tribal government worked together in the successful establishment of Choctaw Greetings Enterprise. Choctaw Greetings Enterprise is the first industry on an Indian reservation to be financed as a tribal enterprise with state industrial revenue bonds. This facility is responsible for the handfinishing of greeting cards. Choctaw Greetings has generated 219 private sector jobs and 80% of the employees are Choctaw tribal members.

2. I will respond to this recommendation at a later date.

Mr. Morton C. Blackwell

April 22, 1982

Page 2

3. Corporate and business leaders who should be invited to consider new ventures on reservations;

Mr. George Gibbons
Packard Electric
Division of General Motors Corporation
P.O. Box 260
Clinton, MS 39056
601/924-7411

Mr. Lee Peakas
George K. Baum & Company
1004 Baltimore Avenue
Kansas City, Missouri 64105
816/474-1100

Mr. Robert Perry
Raytheon Corporation
400 Army-Navy Drive
Arlington, VA 22202
703/979-6100

Mr. Morton Wyman &
Mr. Robert Swilik
American Greetings Corporation
10500 American Road
Cleveland, Ohio 44144
216/252-7300

Mr. Alton Phillips
Watkins Pyle Ludlam & Stennis
Attorneys at Law
20th Floor, Deposit Guaranty Plaza
P.O. Box 427
Jackson, MS 39205
601/354-3456

Mr. Marvin Franklin
Indian Development Foundation
821 S. Johnstone - Suite 724
P.O. Box 907
Bartlesville, OK 74003

I do hope that the proposed meeting materializes, and I plan to have more information when I contact your office.

Sincerely yours,

Frank Steve-Acting
Phillip Martin
Tribal Chief

PM:lw

The following recommendations are in response to your letter of April 13, 1982, concerning the proposed presidential meeting on Indian Economic Development.

2. Appropriate leadership from Indian country who should be invited;

✓ Devils Lake Sioux Manufacturing Company
Devils Lake Sioux Tribe and
Brunswick Corporation

- on Tumble list*
- Fort Peck Reservation - Earl Olk Person
 - Assiniboine & Sioux Tribes - Norman Hollow
 - Western Band of Cherokees - Ross Swimmer
 - Navajo Reservation - Peter McDonald

on Tumble list

Joseph DeLaCruz
Quinalt Business Committee
P.O. Box 118
Taholah, WA 98587

3. Corporate and business leaders who should be invited to consider new ventures on reservations;

The American Petroleum Institute

City Service Companies

Phillips Petroleum Company

Amoco

National Association of Manufacturers

National Minority Purchasing Council

National Association of Purchasing Agents

Department of Defense, Small and Disadvantaged Business Utilization Program.

Attached please find a copy of a letter that I developed for the Honorable Secretary James Watt, concerning the establishment in Indian Economic Development Task Force. Perhaps this letter will give you some ideas of some other areas that need to be cultivated in order to strengthen the relationship between tribal economic development and the private sector.



NATIONAL TRIBAL CHAIRMEN'S ASSOCIATION

Suite 910 • 1010 Vermont Avenue, N.W. • Washington, D.C. 20005
202 - 376-8617

April 21, 1982

Honorable James Watt
Secretary of Interior
Bureau of Indian Affairs
1951 Constitution Avenue
Washington, D.C. 20245

Dear Mr. Watt:

Since your presentation at the January 26, 1982, National Tribal Chairman's Association meeting, I have given considerable thought to your remarks concerning the establishment of a Bureau of Indian Affairs' Indian Economic Development Task Force. After a thorough analysis of the national economic climate and consultation with Indian leaders throughout the country I would like to make the following recommendation with regard to the proposed Indian Economic Development Task Force.

The general market conditions are such that business and industrial investments are down and business and industrial expansions are not likely to occur until there are signs of improvement in the market conditions. Such an economic climate will preclude private sector investment and involvement in a reservation setting. There, however, exists the possibility that the task force could work to establish a relationship with the Department of Defense in the establishment of Indian enterprises to contract and subcontract with the Department of Defense under the Small and Disadvantaged Business Utilization Program.

The task force could also work to establishing a working relationship between Indian tribes and major financial institutions. Indian enterprise development would be greatly enhanced through some form of linkage with major financial institutions. At present, conventional financing for tribal business and industrial development is quite limited and quite often non-existent.

A third area that would have a beneficial impact on Indian Economic Development would be in the area of foreign trade/international market development. The potential for Indian tribes to participate in the international market place is an economic area that has heretofore not been attempted. The task force would need to be composed of individuals who are familiar with the problems and potentials which exist throughout Indian country, as well as having the experience and capabilities to work with the Department of Defense, major financial institutions, and international business people.

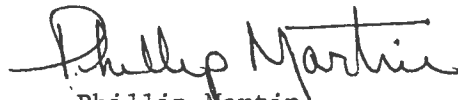
Honorable James Watt
April 21, 1982
Page 2

The fourth area that I would recommend as an area of potential economic benefit to Indian tribes as a source of jobs and revenue would be for the task force to develop a working relationship with the National Association of Manufacturers, National Association of Purchasing Agents, and the National Minority Purchasing Council. These associations represent many corporations that are not aware of the potential and advantages in doing business with Indian enterprises. The task force would serve an important function if it were able to communicate tribal development potentials and advantages to the associations and their members.

I would strongly recommend that the areas identified above be considered a part of the mission to be carried out by the Bureau of Indian Affairs' Indian Economic Development Task Force. Further, I would also like to recommend that the Bureau of Indian Affairs finance the expense of the task force in carrying out its mission. The activities of the task force should be financed for a period not less than one year, at which time the effectiveness of said task force would determine its continued existence. A list of individuals with the knowledge and expertise to make a contribution to the aforesaid mission is herewith attached, and is inclusive of addresses and phone numbers. The official appointment of these individuals, by you, will markedly affect the existing gap between Indian tribes and the private sector.

If I can be of any assistance in developing the task force, please feel free to contact me. Thank you for your time and consideration in this matter.

Sincerely yours,


Phillip Martin
Tribal Chief

PM:lw

attachment

1. Mr. Phillip Martin, Tribal Chief
Mississippi Band of Choctaw Indians
Tribal Office Building
Route 7, Box 21
Philadelphia, Mississippi 39350
601/656-5251
2. Mr. Charles Trimble
Charles Trimble & Company
200 N. Glebe Road
Suite 905
Arlington, VA 22203
705/528-1200
3. Mr. Joe Baca
Executive Director
American Indian Development Corporation
P.O. Box 1596
Browning, Montana 59417
406/338-7536
4. Mr. Marvin Franklin
Indian Development Foundation
821 S. Johnstone - Suite 724
P.O. Box 907
Bartlesville, Oklahoma 74003
918/336-1286
5. Mr. Joseph DeLaCruz
Quinault Business Committee
P.O. Box 118
Taholah, WA 98587
206/276-8211
6. Mr. Alan Parker
Karl Funke & Associates
729 Second Street, N.E.
Washington, D.C. 20002
202/544-4166
7. Mr. Andy Anderson
35 Porter Avenue
Naugatuck, CT 06770
203/723-1464

NCAI ECONOMIC DEVELOPMENT COMMITTEE

Mr. Hollis Stabler, Jr.
Rural Route 1
Walthill, Nebraska 68067
402/837-5391

Mr. Tony Washines
Yakima Indian Nation
P.O. Box 151
Toppenish, Washington 98948
509/865-5121 ext. 376

Mr. Alan Parker
Karl Funke & Associates
729 Second Street, N.E.
Washington, D.C. 20002
202/544-4166

Mr. Phillip Martin
Tribal Chief
Mississippi Band of Choctaw Indians
Route 7, Box 21
Philadelphia, MS 39350
601/656-5251

Mr. Charles Trimble
Charles Trimble & Company
200 N. Glebe Road
Suite 905
Arlington, VA 22203
705/528-1200

Mr. Joe Baca
Executive Director
American Indian Development Corp.
P.O. Box 1596
Browning, Montana 59417
406/338-7536

Mr. Bob McLaughlin
Standing Rock Sioux Reservation
P.O. Box 12
Fort Yates, North Dakota 58538
701/854-7231 ext. 243

Mr. Ron Trosper
Council of Energy Resource Tribes
5660 S. Syracuse Circle
Suite 206
Englewood, CO 80111
303/779-4760
617/969-0100 ext. 4070 (Boston
Office)

Mr. Ted Bryant
Manager-Practice Department
Deloitte, Haskins & Sells
633 17th Street
Denver, CO 80202
303/534-8153

Mr. Francis Robert
National Congress of American
Indians
202 E. Street, N.E.
Washington, D.C. 20002
202/546-1168

TRIBAL ADMINISTRATION BW
ROUTE 7 BOX 21
PHILADELPHIA MS 39350

western union

Mailgram®



1-0495868109 04/19/82 ICS IPMBNGZ CSP WHSA
SUSPECTED DUPLICATE
6016565251 MGM TDBN PHILADELPHIA MS 446 04-19 0450P EST

MARTIN C BLACKWELL
SPECIAL ASSISTANT TO THE PRESIDENT
THE WHITE HOUSE
WASHINGTON DC 20500

I AM IN RECEIPT OF YOUR LETTER OF APRIL 13, 1982 AND I DO THINK THAT A MEETING OF THE NATURE DISCUSSED IN YOUR LETTER IS NEEDED AND WOULD BE APPRECIATED. IN RESPONSE TO THE REQUESTED RECOMMENDATIONS I WOULD LIKE TO LIMIT MY RECOMMENDATIONS TO THE CHOCTAW TRIBE, PRIMARILY BECAUSE MY SCHEDULE HAS KEPT ME OUT OF THE OFFICE SINCE RECEIPT OF YOUR LETTER AND I HAVE NOT HAD ADEQUATE TO GIVE CONSIDERATION TO THE SPECIFIC AREAS IDENTIFIED IN YOUR LETTER. HOWEVER, I WOULD LIKE TO DISCUSS BY PHONE THE PROPOSED MEETING AFTER I HAVE HAD TIME TO THINK ABOUT THE QUESTIONS YOU RAISED. THE RECOMMENDATIONS CONCERNING THE CHOCTAW TRIBE ARE AS FOLLOWS:

1. SUCCESSFUL EXAMPLES OF BUSINESS CORPORATION WITH TRIBAL GOVERNMENTS WHICH LED TO NEW PRIVATE EMPLOYMENT ON RESERVATIONS; PACKARD ELECTRIC, A DIVISION OF GENERAL MOTORS CORPORATION, AND THE CHOCTAW TRIBAL GOVERNMENT WORKED TOGETHER IN THE SUCCESSFUL ESTABLISHMENT OF CHAHTA ENTERPRISE. CHAHTA ENTERPRISE MANUFACTURES WIREHARNES CABLE INSTRUMENT PANEL ASSEMBLIES FOR CHEVROLET PICK UP TRUCKS AND BUICK LESABRE AUTOMOBILES. THE DEVELOPMENT OF THIS TRIBAL ENTERPRISE HAS GENERATED 165 PRIVATE SECTOR JOBS, AND 75 PERCENT OF THE CHAHTA ENTERPRISE LABOR FORCE IS COMPRISED OF CHOCTAW TRIBAL MEMBERS.

AMERICAN GREETINGS CORPORATION AND THE CHOCTAW TRIBAL GOVERNMENT WORKED TOGETHER IN THE SUCCESSFUL ESTABLISHMENT OF CHOCTAW GREETINGS ENTERPRISE. CHOCTAW GREETINGS ENTERPRISE IS THE FIRST INDUSTRY ON AN INDIAN RESERVATION TO BE FINANCED AS A TRIBAL ENTERPRISE WITH STATE INDUSTRIAL REVENUE BONDS. THIS FACILITY IS RESPONSIBLE FOR THE HAND FINISHING OF GREETING CARDS. CHOCTAW GREETINGS HAS GENERATED 219 PRIVATE SECTOR JOBS AND 80 PERCENT OF THE EMPLOYEES ARE CHOCTAW TRIBAL MEMBERS.

2. I WILL RESPOND TO THIS RECOMMENDATION AT A LATER DATE.

3. CORPORATE AND BUSINESS LEADERS WHO SHOULD BE INVITED TO CONSIDER NEW VENTURES ON RESERVATIONS ARE THE FOLLOWING

✓ MR GEORGE GIBBONS
PACKARD ELECTRIC
DIVISION OF GENERAL MOTORS CORP
PO BOX 260
CLINTON, MISSISSIPPI 49056

TO REPLY BY MAILGRAM, PHONE WESTERN UNION ANY TIME, DAY OR NIGHT:

FOR YOUR LOCAL NUMBER, SEE THE WHITE PAGES

OF YOUR TELEPHONE DIRECTORY

OR

DIAL (TOLL FREE) 800-257-2241

(EXCEPT IN NEW JERSEY 800-632-2271)

OR DIAL WESTERN UNION'S INFOMASTER SYSTEM DIRECTLY:

FROM TELEX 6161

FROM TWX 910 420 1212

601/924-7411

✓ MR LEE PEAKES
GEORGE K. BAUM AND CO
1004 BALTIMORE AVENUE
KANSAS CITY, MISSOURI 64105
816/474-1100

✓ MR ROBERT PERRY
RAYTHEON CORP
400 ARMY-NAVY DRIVE
ARLINGTON, VIRGINIA 22202
703/979-6100

✓ MR MORTON WYMAN AND MR ROBERT SWILIK
AMERICAN GREETINGS CORP
10500 AMERICAN ROAD
CLEVELAND, OHIO 44144
216/252-7300

✓ MR ALTON PHILLIPS
WATKINS, PYLE, LUDLAM, AND STENNIS ATTORNEYS AT LAW
30TH FLOOR DEPOSIT GUARANTY PLAZA
PO BOX 427
JACKSON, MISSISSIPPI 39205
601/354-3456

✓ MR MARVIN FRANKLIN
INDIAN DEVELOPMENT FOUNDATION
821 SOUTH JOHNSTONE - SUITE 724
PO BOX 907
BARTLESVILLE, OKLAHOMA 74003
918/336-1286

I DO HOPE THAT THE PROPOSED MEETING MATERIALIZES, AND I PLAN TO HAVE MORE INFORMATION WHEN I CONTACT YOUR OFFICE.

SINCERELY,

PHILIP MARTIN, CHIEF
MISSISSIPPI BAND OF CHOWTAW INDIANS
PHILADELPHIA, MS 39350
601/656-5251

17:56 EST

MGMCOMP

TO REPLY BY MAILGRAM, PHONE WESTERN UNION ANY TIME, DAY OR NIGHT:

FOR YOUR LOCAL NUMBER, SEE THE WHITE PAGES

OF YOUR TELEPHONE DIRECTORY

OR

DIAL (TOLL FREE) 800-257-2241

(EXCEPT IN NEW JERSEY 800-632-2271)

OR DIAL WESTERN UNION'S INFOMASTER SYSTEM DIRECTLY:

FROM TELEX 6161

FROM TWX 910 420 1212