

Ronald Reagan Presidential Library Digital Library Collections

This is a PDF of a folder from our textual collections.

Collection: Blackwell, Morton: Files
Folder Title: Indian Economic Development Meeting –
Background (8 of 9)
Box: 30

To see more digitized collections visit:
<https://reaganlibrary.gov/archives/digital-library>

To see all Ronald Reagan Presidential Library inventories visit:
<https://reaganlibrary.gov/document-collection>

Contact a reference archivist at: reagan.library@nara.gov

Citation Guidelines: <https://reaganlibrary.gov/citing>

National Archives Catalogue: <https://catalog.archives.gov/>



United States Department of the Interior

OFFICE OF THE SECRETARY
WASHINGTON, D.C. 20240

The Honorable Morton C. Blackwell
Special Assistant to the President
The White House
Washington, D.C. 20500

Dear Morton:

I am pleased with your plans to propose a Presidential meeting regarding economic development on Indian reservations, and would like to work along with you in any way we may be of assistance.

We have already initiated some avenues for economic development by meeting with leaders of several key foundations and business institutions to enlist their support in matching up private sector and tribal government interests. Those we have met with to date are: the M. J. Murdock Charitable Trust, Vancouver, Washington; Heritage Foundation, Washington, D.C.; Mr. E. M. McCracken, Jr. of Shell Oil Company; and John Ritchie of Paine, Webber, Jackson & Curtis, Inc.

Your proposal will certainly open up an additional avenue and be most beneficial in giving added thrust to the Economic Development Program for which we are requesting \$10 million seed money in our FY 1983 budget. Enclosed is a copy of my remarks before the American Indian Bank Conference on economic development, which will give you an overview of the direction we plan to head.

Economic development in the mid-1960's to early 1970's was focused toward attracting industrial entities to the reservations via Federal funds to provide on-the-job training. In the latter 1970's, focus was shifted toward encouraging tribal or Indian-owned businesses which would provide a more stabilized job market. Thus, current business enterprises on or near the reservations fall into two basic categories of ownership:

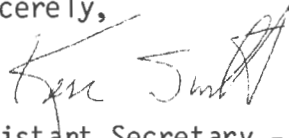
1. Indian-owned, either 100% or majority controlled.
2. Non-Indian-owned, but labor force is predominately Indian.

Additionally, there are a few operations that lease Indian land or facilities and hire some Indian employees.

I'm enclosing a list of industrial enterprises (Attachment A). It is not current enough for you to use as your contact list without our providing some updating, but will give you an idea of the industry-type spread. Additionally, there are agribusiness cattle, recreational, mining and resource establishments that are highly successful. For presentation for the audience you apparently are targeting, we would like to initially recommend the establishments listed in Attachment B. They provide a cross-section by type, geographical location, size and length of time in business. If you will indicate which particular industries you would like up-dated material on, we can check the field for current employment and other data and provide it for your use. I'm looking forward to working with you as you develop your proposal.

I look forward to hearing from you soon.

Sincerely,

A handwritten signature in dark ink, appearing to read "Ken Smith", with a stylized flourish at the end.

Assistant Secretary - Indian Affairs

Enclosures



United States Department of the Interior

OFFICE OF THE SECRETARY
WASHINGTON, D.C. 20240

The Honorable Morton C. Blackwell
Special Assistant to the President
The White House
Washington, D.C. 20500

Dear Morton:

I am pleased with your plans to propose a Presidential meeting regarding economic development on Indian reservations, and would like to work along with you in any way we may be of assistance.

We have already initiated some avenues for economic development by meeting with leaders of several key foundations and business institutions to enlist their support in matching up private sector and tribal government interests. Those we have met with to date are: the M. J. Murdock Charitable Trust, Vancouver, Washington; Heritage Foundation, Washington, D.C.; Mr. E. M. McCracken, Jr. of Shell Oil Company; and John Ritchie of Paine, Webber, Jackson & Curtis, Inc.

Your proposal will certainly open up an additional avenue and be most beneficial in giving added thrust to the Economic Development Program for which we are requesting \$10 million seed money in our FY 1983 budget. Enclosed is a copy of my remarks before the American Indian Bank Conference on economic development, which will give you an overview of the direction we plan to head.

Economic development in the mid-1960's to early 1970's was focused toward attracting industrial entities to the reservations via Federal funds to provide on-the-job training. In the latter 1970's, focus was shifted toward encouraging tribal or Indian-owned businesses which would provide a more stabilized job market. Thus, current business enterprises on or near the reservations fall into two basic categories of ownership:

1. Indian-owned, either 100% or majority controlled.
2. Non-Indian-owned, but labor force is predominately Indian.

Additionally, there are a few operations that lease Indian land or facilities and hire some Indian employees.

The Honorable Morton C. Blackwell

2

I'm enclosing a list of industrial enterprises (Attachment A). It is not current enough for you to use as your contact list without our providing some updating, but will give you an idea of the industry-type spread. Additionally, there are agribusiness cattle, recreational, mining and resource establishments that are highly successful. For presentation for the audience you apparently are targeting, we would like to initially recommend the establishments listed in Attachment B. They provide a cross-section by type, geographical location, size and length of time in business. If you will indicate which particular industries you would like up-dated material on, we can check the field for current employment and other data and provide it for your use. I'm looking forward to working with you as you develop your proposal.

I look forward to hearing from you soon.

Sincerely,

Assistant Secretary - Indian Affairs

Enclosures

REMARKS OF KEN SMITH
ASSISTANT SECRETARY FOR INDIAN AFFAIRS
AT THE INDIAN ECONOMIC DEVELOPMENT SEMINAR
DENVER, COLORADO
MARCH 30, 1982

Good afternoon.

I am very pleased to be here at this meeting. It brings together tribal leaders, bankers, lawyers, business leaders, investment people and others interested in economic development on Indian reservations.

The American Indian National Bank is to be congratulated for planning and sponsoring this seminar -- and for bringing together these kinds of people to share ideas on how we can all join in developing the economies on Indian reservations.

I think the exchange of information and sharing of experience here will be most useful to all of us -- and to the Indian community as a whole.

It is easy today for Indian leaders -- or almost anyone -- to agonize over difficult times, talk about inflation and high interest rates and cut backs in Federal programs. Let me assure you that I share your concerns about these problems, which are legitimate concerns, and for which the Nation as a whole must earnestly search for solutions.

But, while certain governmental actions in the social arena might be called for, I am particularly impressed with what is happening at this seminar because it is positive and practical.

This seminar is aimed at getting something done for Indian tribes -- now -- and through the use of resources which are for the most part already available. As I talk about Indian Country, let me just describe the magnitude of the opportunity:

I am talking about more than 52 million acres of land with almost one million people.

The 52 million acres of land if put together would be larger than the land area of 40 different states and 93 countries.

The one million people are more than the population of 13 separate states and 46 countries.

We are graduating each year from our colleges and universities, more than 150 Scientists, Engineers, Business, Economics and other professionals which impact on present and future economic development skills and management ability.

These new changes are opportunities coming to our Indian people at the right time in the right way.

And as you know, Indian Country has vast resources: Timber, Oil, Gas, Coal and other minerals. Yet, we have not fully participated in the profits made from these resources.

So, this is a new beginning -- a time of change. I truly believe that with the minds of financial experts, planners and business leaders working with Indian leaders, that we can affect a change of direction. We must move away from total dependency.

This morning we heard Phillip Martin tell us what his Choctaw Tribe did to bring business and jobs and an improved economy to the Choctaw Reservation in Mississippi.

What they did there was not based on some special natural resource -- timber or oil -- which other tribes might not have.

The only resource that mattered was people.

They had people there in leadership roles who wouldn't lay down and die because someone said economic development on a reservation was difficult. They also had people in the tribe who were ready and willing to work -- and who backed and supported the tribal leaders.

The Choctaws also did not give up because they could not mortgage their tribal lands or because they did not have a big pot full of Federal money. They used intelligence and ingenuity to work out a unique way to finance their project -- and I understand you will learn more this afternoon about that approach.

The other sessions of this seminar promise to be equally interesting and useful.

I could continue talking about other aspects of this fine program -- but I want to move on to tell you a little bit about our economic development plans in the Bureau of Indian Affairs today.

There are people who think reservations are impossible areas for economic development.

They apparently think that Indians on reservations must forever live on Federal handouts.

I disagree with them.

We can be -- and must be -- optimistic about building economies on reservations -- but we also must be realistic.

Indian tribes and tribal leaders must not give in to discouragement or despair or they will try nothing and accomplish nothing.

Negative thinking produces negative results.

A positive outlook leads to action. You need to think success to achieve success.

You have to dare to be great. You have to take some risks.

Being hopeful and positive, however, is an entirely different thing from being foolish.

So Indian tribes and tribal leaders must face reality. They have to look at the hard problems and the special difficulties of generating true economic development on reservations.

In the past, when government funding was abundant, some Indian tribes went for the quick fix. They put together proposals which didn't really deal with facts and reality, but they looked good as proposals and they brought in Federal money and projects or enterprises that quickly failed.

Those failures -- and most of us here could name a series of them -- brought jobs temporarily and money temporarily.

But they hurt Indian tribes and people. They hurt our reputation. They hurt our self image. They stole our credibility with potential investors and business partners.

Those days of easy, uncritical Federal funding are gone -- and I do not think we should regret it.

We can forget quick fixes and economic bandaids. We must work together to achieve real development.

The Bureau of Indian Affairs economic development efforts now will be aimed at helping tribes to develop projects and enterprises that will be profitable and self-sustaining and consequently beneficial over the long term.

As most of you know, we have requested \$10 million dollars in 1983 to use as seed money to help tribes attract private funding for economic development ventures on their reservations.

When you consider the scope of our concerns -- almost 290 tribes -- \$10 million is not a large amount. Through leverage, we intend to make it work like 40 or even \$100 million. But even this is not a large amount compared with the needs and the opportunities.

So, if Congress agrees, the Bureau will have some seed money available. But the tribes are going to have to do much more for themselves and through the private sector.

Our plan -- and our purpose -- is to help tribes in their efforts to develop profitable enterprises on their reservations.

Profit is the number one priority. And jobs are important too! Of course we all know the way to get the jobs and keep them is through a profitable operation. If the profitability is there, then the jobs will be there.

If we don't think a proposed project will be profitable over the long haul, we will not invest in it. It is that simple -- neither will the private sector. We can't afford to waste the limited funding we will have. We have to show results -- improvements in tribal economies -- so that Congress will recognize the importance of our program to help more Indian tribes reach economic independence. We have to pick and back winners.

This is not a program to make the rich richer. I want to stress this point. In fact, we may turn down some applicants for seed money funding -- because they have enough resources of their own.

I don't want to make any pre-judgments -- but I can see the possibility that my own Warm Springs Tribes might not be considered a suitable applicant because they have money and resources of their own which they can legitimately use for attracting private venture capital.

Some tribes have great natural resources, but lack stable tribal governments and are disorganized in their management of tribal affairs. They may not qualify because they are not equipped to use the money well.

It is useless, and wasteful, to put money into economic ventures where the basic human infra-structure for successfully doing business is not there.

I have a report on my desk right now about a reservation that desperately needs economic development and which repeatedly has had projects fail and Federal funding for these projects lost, together with tribal funds. There is political chaos and instability in the government of the reservation. No economic development will succeed there until the governmental problems are solved.

On the other hand, I know -- as do most of you -- that there are reservations with little natural resources that have successful enterprises and are doing well in building economic self-sufficiency. One example, on the seminar program this afternoon, is the Fort Totten Reservation with its Devils Lake Sioux Manufacturing Corporation.

Having said all of this, what am I talking about when I talk about projects and economic development? Well, I never professed to have all the answers. But I do know that tribal leaders ought to be in constant dialogue with bankers and other financial experts discussing ways that both parties can make a profit in joining together.

It just seems to me that if you have a good project; one that will generate profits, and you have a stable tribal government with good management, I'm sure your banker will assist you in putting the loan together.

What specific projects am I talking about? I don't know the answer to that as a government official, but you should. You have to think -- to plan -- to talk to each other -- and come up with some innovative ideas on how you can help your tribe and your tribal members to survive.

So, when we look at proposals from tribes asking for some of the \$10 million, we are going to apply tough criteria in selecting tribes for the funding. We will have a board of experts from the financial markets review applications and make recommendations to us. The size of the proposed venture or the size of the tribe will not be a real factor in our determinations. If it's a smoke shop or a saw mill, a herd of cattle or a factory, the basic concern will be profitability and long-term economic benefit to the tribe.

Now, what is our time schedule on our new economic development program? Draft regulations and other program detail will be developed by July 1, 1982. There will be two cycles because we know the competition will be keen.

Applicants in our first cycle will be required to have their proposals in by December 31, 1982. Award grants will be made by April 30.

The second cycle will end two months later and awards will be made by June 30.

At this time, I want to mention another new initiative in our Fiscal 1983 plans which I feel is just as important.

In addition to those monies already going directly to tribes, we are asking for \$5 million to assist small tribes to acquire and maintain core-management capability to improve their opportunity to operate tribal and Federal programs more effectively. To demonstrate a commitment participants must agree to (1) prepare a tribal management program with specific, measurable objectives, (2) staff the program with competent personnel on a merit basis, and (3) understand that non-performance is cause for cancellation of the grant.

We are estimating that the core management support will be provided initially to approximately 80 small tribes (population 400 to 1,500) under grants averaging \$47,500; and to 15 consortia of small tribes (population less than 400), average grant \$80,000.

There must be stability and continuous tribal direction so that long-term goals can be achieved. There must be strong leadership to initiate and maintain responsibility and accountability. I am committed to these efforts. I feel very strongly that you must -- must have a firm foundation to build upon.

These two initiatives are only a part of a total economic development strategy. We also feel we need some help in the legislative area, such as:

- Introduce and/or support Indian tax status act bill.
- Support the enterprise zone initiative.
- Support bills to permit joint ventures with non-Indians and for flexibility in handling trust resources.

One forgotten area that must be fully explored and fully developed is the private entrepreneur. We must encourage and assist the private individual entrepreneur. What made America great? Who developed it? It was not the Governments of this Country. It was the entrepreneur who took chances. Some failed; others succeeded. Our Indian people can succeed.

In summary, we do not confuse the Bureau's economic development programs with its social programs. Economic development is not a type of welfare assistance. It is not designed solely to create jobs -- though jobs may flow from a good project. True economic development must produce profits. So we are concerned to help Indian enterprises and ventures that will be profitable and self-sustaining.

In our economic development efforts, we are not looking for a panacea to solve all problems on a reservation -- or even a program that will immediately benefit all reservations. We are willing to move forward one step at a time. The \$10 million economic development program will have a narrow, limited scope. It will help tribes that are:

- Willing to risk some of their own capital.
- Willing to reinvest profits.
- Willing to separate business from tribal politics.
- Willing to meet the accounting standards and requirements of banks and prospective joint venture partners.

It will help tribes that have pulled together to create strong, stable tribal governments.

Tribes that can recruit and train and retain quality employees.

Tribes that are not changing economic directions and plans every two years. The changes in government through the political process -- which are legitimate, of course -- must not alter the management and economic development process.

I think we can help such tribes to establish successful ventures on their reservations.

Tribes that are positive in their outlook.

Tribes that face the realities and try to solve problems.

The theme of this seminar challenges us to survival in the 80s. I hope that we all learn ways during these two days to work together, think together and join hands and ideas in bringing about economic survival for Indian people.

Thank you very much.

INDIAN MANUFACTURING CORPORATIONS
ON OR NEAR INDIAN RESERVATIONS

DIVISION OF BUSINESS ENTERPRISE DEVELOPMENT
BUREAU OF INDIAN AFFAIRS
U.S. DEPARTMENT OF INTERIOR

LIST OF FIRMS BY MAJOR INDUSTRIAL GROUP

Introduction

In recent years, the U.S. private sector had provided invaluable assistance to American Indian tribes to help them develop an economic base for their reservation and, at the same time, establish high quality products and services. This directory of Indian manufacturing firms is an effort by the Bureau of Indian Affairs to encourage that partnership. It has a dual purpose: to inform buyers of Indian manufacturing capabilities, and to promote job opportunities and economic development on Indian reservations.

All listed firms are required to meet three criteria:

- * They are manufacturing firms as defined in Standard Industrial Classification Manual.
- * They are located on or near an Indian reservation.
- * They are majority Indian-owned or at non-Indian plants at least 50 percent are Indian employees.

This directory is divided into three listings: 1) Standard Industrial Classification (SIC) codes for manufacturing industries; 2) qualifying firms and products by major industrial groups; and alphabetical listing of these firms, by state, along with pertinent information such as addresses, contact persons, products, plant size, and number of employees.

The Division of Business Enterprise Development of the Bureau of Indian Affairs will be happy to provide additional information and/or assistance to U.S. firms interested in exploring other business opportunities on Indian reservations.

The Division plans to update this directory periodically. Information concerning changes, in the next deletions, or additions. Revision should be sent to the above address.

STANDARD INDUSTRIAL CLASSIFICATIONS--MANUFACTURING INDUSTRIES*

- Major Group 20 - Food and kindred products
- Major Group 22 - Textile mill products
- Major Group 23 - Apparel and other finished products made from fabrics and similar materials
- Major Group 24 - Lumber and wood products, except furniture
- Major Group 25 - Furniture and fixtures
- Major Group 27 - Printing, publishing, and allied industries
- Major Group 28 - Chemicals and allied products
- Major Group 30 - Rubber and miscellaneous plastics products
- Major Group 31 - Leather and leather products
- Major Group 32 - Stone, clay, glass, and concrete products
- Major Group 34 - Fabricated metal products, except machinery and transportation equipment
- Major Group 35 - Machinery, except electrical
- Major Group 36 - Electrical and electronic machinery, equipment, and supplies
- Major Group 37 - Transportation equipment
- Major Group 38 - Measuring, analysing, and controlling instruments; photographic, medical, and optical goods; watches and clocks
- Major Group 39 - Miscellaneous manufacturing industries

*Source: Standard Industrial Classification Manual. 1972. Statistical Policy Division, Office of Management and Budget. Washington, D.C.

Major Group 20 -- Food and kindred products

Apache Meat Processing Co., Inc.
 Apache, Oklahoma.....meat processing

Big Abe Fisheries
 Brimley, Michigan.....fish processing

Five Star Cheese Co.
 Selfridge, North Dakota.....cheese and milk products processing

Moapa Paiute Produce Company
 Moapa, Nevada.....tomatoes

Red Corn Indian Foods, Inc.
 Pawhuska, Oklahoma.....Indian foods

Red Lake Fisheries Assoc., Inc.
 Redby, Minnesota.....fish harvesting and processing

Saveway Food Service
 Rapid City, South Dakota.....meat fabrication

Yankton Sioux Industries
 Wagner, South Dakota.....pork processing

Major Group 22 -- Textile mill products

A & S Tribal Industries
 Poplar, Montana.....camouflage netting, duck blinds

Caddo Bag Company
 Anadarko, Oklahoma.....burlap bag renovation

Devils Lake Sioux Manufacturing Corporation
 Fort Totten, North Dakota.....lightweight camouflage

Major Group 23 -- Apparel and other finished products made from fabrics and similar materials

Heritage No. 1
 Cherokee, North Carolina.....women's clothing

Navajo Arts and Crafts Enterprise
 Window Rock, Arizona.....jewelry, paintings, artifacts,
 handcrafted rugs

Parker Re-Upholstery
 Apache, Oklahoma.....ventilator covers, air conditioner covers,
 vinyl tool pouches, diesel truck radiator
 covers

Southern Utah Industries
 Towaoc, Colorado.....clothing

Utah-Navajo Industries
 Blanding, Utah.....cotton work gloves

White Shield of Carolina, Inc.
 Cherokee, North Carolina.....quilts, mattress pads, pillows, com-
 forters

Major Group 24--Lumber and wood products, except furniture

Clark Reed Shake Co.
 Quinault, Washington.....cedar products

Colville Confederated Tribes Post and Pole Plant
 Nespelem, Washington.....treated posts and poles, log house kits

Custom Craft
 Neah Bay, Washington.....millwork and cabinetry

Fort Apache Timber Company
 Whiteriver, Arizona.....lumber

Jemez Pueblo Enterprise, Inc.
 Jemez Pueblo, New Mexico.....cabinets, blackboards

Lance Wilkie
 Neah Bay, Washington.....wood carvings

Louisiana-Pacific Corporation
 Metlakatla, Alaska.....cants

Menominee Tribal Enterprise
 Neopit, Wisconsin.....lumber mill, northern hardwood and
 softwood, pulp and veneer logs

Navajo Forest Products
 Navajo, New Mexico.....lumber and wood products, lumber
 moldings, particle board

Nett Lake Sawmill
 Nett Lake, Minnesota.....rough cut lumber

Northern Michigan International Corporation

Sault Ste. Marie, Michigan.....wood pallets, cartons, boxes, dimension
and board lumber

Olympic Cedar Products Inc.

Amanda Park, Washington.....cedar products

Patch Chee Nunk Wood Products, Inc.

Eland, Wisconsin.....wood products

Red Lake Indian Mills

Redby, Minnesota.....lumber, chips, shavings, soft and
hardwood

Spokane Tribal Wood Products

Wellpinit, Washington.....wood preserving of posts, poles, and
lumber

Stan's Cabinet Shop

Fort Hall, Idaho.....wood cabinets, counters, countertops,
shipping boxes

Tousey Manufacturing, Inc.

Suring, Wisconsin.....wood pallets

Warm Springs Forest Products

Warm Springs, Oregon.....lumber, veneer, plywood chips

Major Group 25--Furniture and fixtures

Jemez Pueblo Enterprise, Inc.

Jemez Pueblo, New Mexico.....custom wood products

Mt. Adams Furniture

Wapato, Washington.....household furniture, upholstered

Major Group 27--Printing, publishing, and allied industries

The Bulletin Board

Fallon, Nevada.....classified and display advertising

Burns-Paiute Print Plant

Burns, Oregon.....commercial silkscreen

Lac Courte Oreilles Printing

Hayward, Wisconsin.....commercial printing

Lummi Communications

Marietta, Washington.....commercial printing and lithographics

Macias Reporting Service
Albuquerque, New Mexico.....court reporting, transcribing

Navajo Times
Window Rock, Arizona.....commercial printing, newspaper

Nez Perce Printing and Publishing
Lapwai, Idaho.....printing

Skinner and Son Printing
Ponca City, Oklahoma.....printing

Yakima Nation Review
Toppenish, Washington.....commerical printing

Major Group 28--Chemicals and allied products

Dela-Enterprises, Inc.
Coolidge, Arizona.....flares, pyrotechnic devices

Papago Chemicals, Inc.
Chandler, Arizona.....blasting agent processing and explosives

Major Group 30--Rubber and miscellaneous plastics products

B & K Retread
Reno, Nevada.....tires

Oglala Sioux Plastics, Inc.
Pine Ridge, South Dakota.....injection molding

Whitebird, Inc.
Ashland, Wisconsin.....plastic molds

Major Group 31--Leather and leather products

Arizona Tanning Company
Chandler, Arizona.....animal hide processing

Empee Leathergoods
Moapa, Nevada.....leather products

Indian Maid Leather Goods, Inc.
Shawana, Wisconsin.....leather products, leather police equipment, leather and vinyl industrial cases

Pine Ridge Products
Pine Ridge, South Dakota.....moccasins

Utah-Navajo Industries
Blanding, Utah.....leather work gloves

Ute Indian Leathers
Fort Duchesne, Utah.....sheepskins, vests, and coats

Major Group 32--Stone, clay, glass, and concrete products

Makah Sand and Gravel
Neah Bay, Washington.....concrete

Navajo Arts and Crafts Enterprise
Window Rock, Arizona.....handcrafted pottery

Pueblo Mud Hut
Albuquerque, New Mexico.....ceramic pottery, supplies, greenware

Ta-Ma-Ya Co-op Association
Bernalillo, New Mexico.....pottery

Thunder Corporation
Santa Fe, New Mexico.....pottery fixtures

Ute Castings
Fort Duchesne, Utah.....cast ceramic giftware

Major Group 34--Fabricated metal products, except machinery
and transportation equipment

Dela-Enterprises, Inc.
Coolidge, Arizona.....commercial tools, assemblies

Fond du Lac Manufacturing, Inc.
Cloquet, Minnesota.....wood and oil burning furnaces,
forced air furnaces

Fort Peck Manufacturing Company
Poplar, Montana.....metal finishing, welding, forging, and
heat treating

Goshute Enterprises
Salt Lake City, Utah.....cattleguards

Kalispel Metal Products
Cusick, Washington.....aluminum boxes, gun cases and other
fabricated metal products

Louisiana Pacific Co.

Metlakatla, Alaska.....cants

Native American Manufacturing, Inc.

Tukwila, Washington.....metal fabrication

Pima Valve, Inc.

Chandler, Arizona.....gate, globe, angle, and check valves

Major Group 35--Machinery, except electrical

Machine Well, Inc.

Grygla, Minnesota.....tool and die making, production machin-
ing, auto lathes

Native American Manufacturing

Tukwila, Washington.....metal machining

Whitebird, Inc.

Ashland, Wisconsin.....tool and die makers, specializing in
plastic and die cast mold making

Williams Machine Shop

Muskogee, Oklahoma.....metal machining

Major Group 36--Electrical and electronic machinery, equipment, and
supplies

A&S Tribal Industries

Poplar, Montana.....camouflage netting, duck blinds

Apache Indian Enterprises, Inc.

Dulce, New Mexico.....electronic assembly, wiring harnesses,
cable assembly, electro-mechanical
assembly, high volume consumer
products

Chahta Wire Harness Co.

Philadelphia, Mississippi.....wire harness for Chevy pickups

Cherokee Nation Industries, Inc.

Stilwell, Oklahoma.....electronic sub-assembly, PC Boards,
cables

Devils Lake Sioux Manufacturing

CorporationFort Totten, North Dakota.....wire harness assembly,
electrical assembly

El Shonie Company
 Elko, Nevada.....assembly of printed circuit boards,
 wire harnessing

General Dynamics Corporation
 Fort Defiance, Arizona.....electronic circuit card and module
 assembly, harness and chassis as-
 sembly, electromechanical assembly

Hopi Electronics Enterprise
 Polacca, Arizona.....low voltage transformers, inductors and
 cables, coaxial cables

Indian House
 Taos, New Mexico.....Indian records and tapes

Milk's Camp Industries
 Bonesteel, South Dakota.....recycling, packaging, and sub-assembly
 of electronic parts

Mille Lacs Reservation Business
 Enterprise, Onamia, Minnesota.....electronic components assembly, harnessing,
 cable assembly, wire cutting, stripping
 and terminating

Native American Manufacturing, Inc.
 Tukwila, Washington.....electronics

Native American Supply, Inc.
 Tukwila, Washington.....electronic assembly and supply

Sequoyah Electronics
 Jay, Oklahoma.....Assembly work of printed circuit boards for
 Teletype units, wire harnesses for air-
 crafts, reupholstery for office furniture

Thunder Corporation
 Santa Fe, New Mexico.....electrical contractor, intertherm heaters

Tillicum Enterprises, Inc.
 Pendleton, Oregon.....electronic components

Turtle Mt. Corp. (TMC Inc.)
 Belcourt, North Dakota.....computer memory cores, electronic assembly

Warm Springs Sub-Assembly Plant
 Warm Springs, Oregon.....electronic components

West Electronics, Inc.
 Poplar, Montana.....electronic sub-assembly, radio control
 sets, communication field test equip-
 ment

Wilder Electronic Enterprises
Independence, California.....electronic assembly, PC boards and harnessing,
cable terminations, loading and soldering,
connectors

Wounded Knee Electronics, Inc.
Manderson, South Dakota.....electronic sub-assembly, wind coils,
and transformers

Major Group 37--Transportation equipment

Chickasaw Trailer Manufacturing Co.
Tishomingo, Oklahoma.....horse and stock trailers, flatbed
trailers, gooseneck and custom-
built trailers

Chahta Wire Harness Co.
Philadelphia, Mississippi.....wire harness for Chevy pickups

Chief Trailer Manufacturer
Durant, Oklahoma.....horse and cattle trailers

Devils Lake Sioux Manufacturing Corporation
Fort Totten, North Dakota.....automotive carpet assemblies

Sequoyah Electronics
Jay, Oklahoma.....Assembly work of printed circuit boards for
Teletype units, wire harnesses for air-
crafts, reupholstery for office furniture

United Mobile Homes
Chandler, Arizona.....mobile home manufacturing

Major Group 38--Measuring, analyzing, and controlling instruments; photo-
graphic, medical, and optical goods; watches and clocks

Becton-Dickinson
Santee, Nebraska.....medical syringes, thermometers

Native American Medical Corporation
Sault Ste. Marie, Michigan.....medical supplies

Navajo Optics
Window Rock, Arizona.....eye glasses

Major Group 39--Miscellaneous manufacturing industries

Bien Mur Indian Market Center, Inc.
Albuquerque, New Mexico.....Indian handmade jewelry and artifacts,
sand-cast items

Blackfeet Indian Writing Company
Browning, Montana.....writing instruments

The Cherokees
Cherokee, North Carolina.....Indian moccasins, crafts, toys, plaques,
dolls, wood carvings, and regalia

Eight Northern Pueblos Artisans' Guild
San Juan Pueblo, New Mexico.....Indian arts and crafts, jewelry supplies

Flett Silversmith and Art Gallery
Wellpinit, Washington.....jewelry and precious metal

Hualapai Doll Factory
Peach Springs, Arizona.....Indian cloth dolls

Milk's Camp Industries
Bonesteel, South Dakota.....toy tom-toms and totems

Navajo Arts & Crafts Enterprise
Window Rock, Arizona.....jewelry, paintings, artifacts, hand
crafted rugs

Oke Oweenge Crafts Cooperative
San Juan Pueblo, New Mexico.....Pueblo Indian crafts, wood carvings,
weaving, painting, baskets, bead-
work, embroidery, pottery

The Cherokees
Cherokee, North Carolina.....Indian moccasins, crafts, typs, plaques
dolls, wood carvings, and regalia

Popovi Da Studios
Santa Fe, New Mexico.....commerical Indian art and painting,
Indian crafted items

R & J Trading Post
Brimley, Michigan.....Indian crafts

Ta-Ma-Ya Co-op Association
Bernalillo, New Mexico.....handmade arts and crafts

Thunder Corporation
Santa Fe, New Mexico.....Indian-made crafts

Village Craftsman
Tahlequah, Oklahoma.....Indian jewelry

Walker River Handicraft Cooperative
Schurz, Nevada.....beadwork

~~Wambli Archery~~

~~Wamblee, South Dakota.....arrows (aluminum, wood, and fiberglass)~~

William Langer Jewel Bearing Plant

Rolla, North Dakota.....jewel bearings and other industrial
items of synthetic ruby or sapphire

Zuni Candle Company

Zuni, New Mexico.....hand-sculptured candles

Zuni Craftsmen Cooperative Assoc.

Zuni, New Mexico.....Zuni hand-made jewelry

Zuni Trade Center

Blackrock, New Mexico.....Indian jewelry

LIST OF FIRMS BY STATE

ALASKALOUISIANA-PACIFIC CORPORATION

Annette Hemlock Mills

P.O. Box 308

Metlakatla, Alaska 99926

Contact: Terry VanNortwick, Plant Superintendent
(907) 886-4521, 886-6533

Product: Cants

SIC: 34

Plant size: n/a

Employees: 86

Established: 1970

Ownership: 100% Indian

Area: Annette Island Reservation

ARIZONAARIZONA TANNING COMPANY

P.O. Box 788
Chandler, Arizona 85224

Contact: Peter Manasse, Greg Talbot
(602) 562-3347

Product: Animal hide processing
SIC: 31
Plant size: n/a
Employees: 23 (50%+ Indian)
Established: 1973
Ownership: Non-Indian
Area: Gila River Indian Reservation

DELA-ENTERPRISES, INC.

P.O. Box 1407
Coolidge, Arizona 85228

Contact: R. K. McLaren
(602) 723-5491

Product: Flares, pyrotechnic devices,
commercial tools, and assemblies
SIC: 28, 34
Plant size: 35,000 sq. ft.
Employees: 147 (60% Indian)
Established: 1969
Ownership: Non-Indian
Area: Gila River Indian Reservation

FORT APACHE TIMBER COMPANY

P.O. Box 1098
Whiteriver, Arizona 85941

Contact: Hal Butler, General Manager
(602) 338-4931

Product: Lumber
SIC: 24
Plant size: 80 mmbf
Employees: 250 Apache, 50 other
Established: 1963
Ownership: 100% Indian
Area: Fort Apache Indian Reservation

GENERAL DYNAMICS CORPORATION

P.O. Box 679

Fort Defiance, Arizona 86504

Contact: Richard M. Gillingham
(602) 729-5711

Product: Electronic circuit card and module
assembly, harness and chassis
assembly, electromechanical assembly

SIC: 36

Plant size: 25,920 sq. ft.

Employees: 70 (majority Indian)

Established: 1967

Ownership: Non-Indian

Area: Navajo Indian Reservation

HOPi ELECTRONICS ENTERPRISE

P.O. Box 123

Polacca, Arizona 86042

Contact: Alexander W. Ami, Manager
(602) 737-2536

Product: Low voltage transformers,
inductors and cables, coaxial cables

SIC: 36

Plant size: 2,160 sq. ft.

Employees: 12

Established: 1971

Ownership: 100% Indian (tribally owned)

Area: Hopi Indian Reservation

HUALAPAI DOLL FACTORY

P.O. Box 168

Peach Springs, Arizona 86434

Contact: Mrs. Tonita Paya
(602) 769-2267

Product: Indian cloth dolls

SIC: 39

Plant size: Approximately 2,000 sq. ft.

Employees: 10

Established: 1974

Ownership: 100% Indian (tribally owned)

Area: Hualapai Indian Reservation

NAVAJO ARTS AND CRAFTS ENTERPRISE

St. Hwy. 264 - P.O. Drawer A
Window Rock, Arizona 86515

Contact: William E. Auble
(602) 871-4090

Product: Handcrafted rugs, sandpaintings, dolls,
baskets, pottery, jewelry

SIC: 23, 32, 39

Plant size: 13,000 sq. ft.

Employees: 15

Established: 1941

Ownership: 100% Indian (tribally owned)

Area: Navajo Indian Reservation

NAVAJO OPTICS

Navajo Tribe
Window Rock, Arizona 86515

Contact: Wendell Mortensen
(602) 729-5781

Product: Eye glasses

SIC: 38

Plant size: 12,000 sq. ft.

Employees: 18

Established: 1973

Ownership: 100% Indian

Area: Navajo Indian Reservation

NAVAJO TIMES

P.O. Box 310
Window Rock, Arizona 86515

Contact: William Donovan, Managing editor
(602) 871-4941

Product: Commercial printing, newspaper

SIC: 27

Plant size: 1,500 sq. ft.

Employees: 22

Established: 1961

Ownership: 100% Indian

Area: Navajo Indian Reservation

PAPAGO CHEMICALS, INC.

P.O. Box Z-1
Chandler, Arizona 85224

Contact: J. D. Hayes
(602) 836-9641, 963-2065

Product: Blasting agent processing and explosives

SIC: 28

Plant size: n/a

Employees: Varies (3-6)

Established: 1970

Ownership: 70% Indian, tribally owned

Area: Gila River Indian Reservation

PIMA VALVE, INC.

P.O. Box 5010
Pima-Chandler Industrial Park
Chandler, Arizona 85224

Contact: John W. Gragg
(602) 961-1095

Product: Gate, globe, angle and check valves
(bronze, steel, ductile iron)

SIC: 34

Plant size: 32,000 sq. ft.

Employees: 42 (80% Indian)

Established: 1967

Ownership: Non-Indian

Area: Gila River Indian Reservation

UNITED MOBILE HOMES

P.O. Box 279
Chandler, Arizona 85224

Contact: Dennis Clark, President
(602) 961-1027

Product: Mobile home manufacturing

SIC: 37

Plant size: 76,000 sq. ft.

Employees: 87

Established: 1974

Ownership: 100% Indian

Area: Gila River Indian Reservation

CALIFORNIAWILDER ELECTRONIC ENTERPRISES

P.O. Box 254

Independence, California 93526

Contact: Paul Wilder, Kitty Wilder
(714) 878-2116

Product: Electronic assembly, PC boards and
harnessing, cable terminations,
loading and soldering, connectors

SIC: 36

Plant size: 1,372 sq. ft.

Employees: 7 (50% Indian)

Established: 1976

Ownership: 100% Indian

Area: Fort Independence Indian Reservation

COLORADO

X SOUTHERN UTAH INDUSTRIES
Towaoc, Colorado 81334

Contact: Wayne Jenkins
(303) 565-3472

Product: Robes, blouses, ski jackets, blue jeans,
slacks, sports shirts, Western shirts,
sleeping bags, Quiet Books

SIC: 23

Plant size: 20,000 sq. ft.

Employees: 200 (90% Indian)

Established: 1977

Ownership: Non-Indian

Area: Ute Indian Reservation

IDAHONEZ PERCE PRINTING & PUBLISHING

P.O. Box 306
Lapwai, Idaho 83540

Contact: Erik Anderson
(208) 843-2253

Product: Printing
SIC: 27
Plant size: 6,000 sq. ft.
Employees: 8
Established: 1975
Ownership: 100% Indian (tribally owned)
Area: Nez Perce Indian Reservation

STAN'S CABINET SHOP

Hwy. 91 - Agency Road
P.O. Box 518
Fort Hall, Idaho 83203

Contact: Stan Alvarez
(208) 237-3332

Product: Wood cabinets, counters, laminated cabinets,
square corner counter tops, shipping boxes

SIC: 24
Plant size: 3,975 sq. ft.
Employees: 2
Established: 1975
Ownership: 100% Indian
Area: Fort Hall Indian Reservation

MICHIGANBIG ABE FISHERIES

Route 1, Box 1708
Brimley, Michigan 49715

Contact: Albert LeBlanc
(906) 248-3242

Product: Fish processing, salt water
species

SIC: 20

Plant size: 5,200 sq. ft.

Employees: 4

Established: 1971

Ownership: 100% Indian

Area: Bay Mills Indian Reservation

NATIVE AMERICAN MEDICAL CORPORATION

608 Dillon Street
Sault Ste. Marie, Michigan 49783

Contact: William Thorne
(906) 635-5956

Product: Medical supplies (first-aid kits,
hospital beds, etc.)

SIC: 38

Plant size: 8,000 sq. ft.

Employees: 14

Established: 1978

Ownership: 51% Indian

Area: Bay Mills Indian Reservation

NORTHERN MICHIGAN INTERNATIONAL CORPORATION

P.O. Box 766
Sault Ste. Marie, Michigan 49783

Contact: William Palmer
(906) 632-2557

Product: Fabricated wood pallets, cartons,
boxes, dimension and board lumber

SIC: 24

Plant size: 5,000 sq. ft.

Employees: 10

Established: 1975

Ownership: 100% Indian

Area: Bay Mills Indian Reservation

R & J TRADING POST

Route 1

Brimley, Michigan 49715

Contact: Rona Summerville
(901) 248-5474

Product: Indian crafts

SIC: 39

Plant size: 100 sq. ft.

Employees: 2

Established: 1977

Ownership: 100% Indian

Area: Bay Mills Indian Reservation

MINNESOTA

FOND DU LAC MANUFACTURING, INC.
150 University Rd.
Cloquet, Minnesota 55720

? *in operation*

Contact: Bill Houle
(218) 879-5525

Product: Wood and oil burning furnaces,
forced air furnaces

SIC: 34
Plant size: 20,000 sq. ft.
Employees: 25
Established: 1976
Ownership: 100% Indian
Area: Fond du Lac Indian Reservation

MACHINE WELL, INC.
Grygla, Minnesota 56727

Contact: Terry Wells
(218) 294-6101

Product: Tool and die making, production machining,
auto lathes

SIC: 35
Plant size: 800 sq. ft. (Sept. '79-3,200 sq. ft.)
Employees: 3
Established: 1976
Ownership: 100% Indian
Area: Red Lake Indian Reservation

MILLE LACS RESERVATION BUSINESS ENTERPRISE
Star Route, Box 240
Onamia, Minnesota 56359

Contact: Leonard Sam
(612) 532-3117

Product: Electronic components assembly, harnessing, cable
assembly, wire cutting, stripping, and terminating

SIC: 36
Plant size: 17,000 sq. ft.
Employees: 36
Established: 1968
Ownership: 100% Indian
Area: Mille Lacs Indian Reservation

NETT LAKE SAWMILL

C/O Nett Lake RBC

Nett Lake, Minnesota 55772

Contact: Gary Donald
(218) 757-3261, 757-3345

Product: Rough cut lumber
SIC: 24
Plant size: Approximately 20,000 sq. ft.
Employees: 12
Established: 1975
Ownership: 100% Indian
Area: Boiseforte Indian Reservation

RED LAKE FISHERIES ASSOC., INC.

P.O. Box 56

Redby, Minnesota 56670

Contact: Jim Eisenrich, Manager
(218) 679-3513

Product: Harvesting and processing of freshwater fish
SIC: 20
Plant size: 15,000 sq. ft.
Employees: 20
Established: 1929
Ownership: 100% Indian
Area: Red Lake Indian Reservation

RED LAKE INDIAN MILLS

P.O. Box 68

Redby, Minnesota 56670

Contact: Stewart W. Irwin
(218) 679-3346

Product: Lumber, chips, shavings, soft and hardwood
SIC: 24
Plant size: 5 mil/bd. ft./yr.
Employees: 55
Established: 1924
Ownership: 100% Indian
Area: Red Lake Indian Reservation

MISSISSIPPICHAHTA ENTERPRISES

Route 7

Philadelphia, Mississippi 39350

Contact: Cortez Guantt.
(601) 656-7350Product: Wire harnesses for Chevy
pickups

SIC: 37

Plant size: 4,300 sq. ft.

Employees: 90 (majority Indian)

Established: 1979

Ownership: 100% Indian (tribally owned)

Area: Mississippi Chahta Reservation

also check on new Industries

American Greeting Card Co.

Big - NON Indian ownership

*Building erected or funded by
Mississippi Revenue Bonds*

*Tribal Chairman. Phil Martin worked
hard - (w - Mr. R. Gray of our Chicago office)
on this one.*

MONTANAA & S TRIBAL INDUSTRIES

P.O. Box 308
Poplar, Montana 59255

Contact: Sid Morris
(406) 768-5151

Product: Camouflage netting, duck blinds,
circuit boards, electronics

SIC: 22, 36

Plant size: 60,000 sq. ft.

Employees: 100-200

Established: 1975

Ownership: 100% Indian

Area: Fort Peck Indian Reservation

BLACKFEET INDIAN WRITING COMPANY

Blackfeet Industrial Park
Browning, Montana 59417

Contact: Peter Tracy, President
(406) 338-2921

Product: Writing instruments (pencils, pens, markers)

SIC: 39

Plant size: 40,000 sq. ft.

Employees: 100

Established: 1972

Ownership: 82% Indian

Area: Blackfeet Indian Reservation

FORT PECK MANUFACTURING COMPANY

Poplar, Montana 59255

Contact: Ruben G. Clark
(406) 768-5121

Product: Metal finishing, welding, forging
and heat treating

SIC: 34

Plant size: 25,000 sq. ft.

Employees: 25

Established: 1975

Ownership: 100% Indian

Area: Fort Peck Indian Reservation

WEST ELECTRONICS, INC.

P.O. Box 577

Poplar, Montana 59255

Contact: Charles Candela
(406) 768-3471

Product: Electronic sub-assembly, radio control sets,
communication field-test equipment

SIC: 36

Plant size: 12,000 sq. ft.

Employees: 12

Established: 1971

Ownership: 100% Indian

Area: Fort Peck Indian Reservation

NEBRASKABECTON-DICKENSON

X Niobrara, Nebraska 68760

Contact: Don La Pointe
(402) 857-3315

Product: Medical syringes, thermometers

SIC: 38

Plant size: 15,000 sq. ft.

Employees: 29 Indian, 1 other

Established: 1975

Ownership: Non-Indian

Area: Santee Sioux Indian Reservation

*fine firm
Private Sector
Involvement*

NEVADAB & K RETREAD

1400 East Commercial Row
Reno, Nevada 89512

Contact: William W. Coffey, Jr., or Kee Dale, Sr.
(702) 786-1554

Product: Tire manufacturing, retail, wholesale
SIC: 30
Plant size: 3,026 sq. ft.
Employees: 2
Established: 1977
Ownership: 100% Indian
Area: Reno/Sparks Indian Colony

THE BULLETIN BOARD

695 S. Maine Street
P.O. Box 1091
Fallon, Nevada 89406

Contact: Audrey Campbell
(702) 423-6688

Product: Classified and display advertising
SIC: 27
Plant size: 1,116 sq. ft.
Employees: 3
Established: 1977
Ownership: 50% Indian
Area: Fallon Paiute and Shoshone Tribe

Empee LEATHERGOODS

P.O. Box 113
Moapa, Nevada 89025

Contact: Ande Wells
(702) 865-2777

Product: Leather products
SIC: 31
Plant size: 1,800 sq. ft.
Employees: 5-6
Established: 1972
Ownership: 100% Indian
Area: Moapa Indian Reservation

MOAPA PAIUTE PRODUCE COMPANY

P.O. Box 177

Moapa, Nevada 89025

Contact: Harold Goldsmith
(702) 865-2787, 865-2841

Product: Tomatoes

SIC: 20

Plant size: 160,000 sq. ft. (fall 1979)

Employees: 12-15 (fall 1979)

Established: 1978

Ownership: 100% Indian

Area: Moapa River Indian Reservation

NEW MEXICOAPACHE INDIAN ENTERPRISES, INC.

P.O. Box 127

Dulce, New Mexico 87528

Contact: Jerry Shukis
(505) 759-3401Product: Electronic assembly, wiring harnesses,
cable assembly, electro-mechanical assembly,
high volume consumer products

SIC: 36

Plant size: 18,200 sq. ft.

Employees: 80

Established: 1970

Ownership: 100% Indian

Area: Jicarilla Indian Reservation

BIEN MUR INDIAN MARKET CENTER, INC.

P.O. Box 10367

Albuquerque, New Mexico 87184

Contact: Bill Adams
(505) 821-5400Product: Indian handmade jewelry and artifacts,
sand-cast items

SIC: 39

Plant size: 13,000 sq. ft.

Employees: 30 (50%+ Indian)

Established: 1975

Ownership: Non-Indian - *many be purchased*Area: Sandia Indian Reservation *by Sandia Pueblo*EIGHT NORTHERN PUEBLOS ARTISANS' GUILD

P.O. Box 1079

San Juan Pueblo, New Mexico 87566

Contact: Connie Tsosie Gaussoin, Director
(505) 852-4283

Product: Indian arts and crafts, jewelry supplies

SIC: 39

Plant size: 570 sq. ft.

Employees: 3

Established: 1974

Ownership: 100% Indian

Area: San Juan Pueblo

INDIAN HOUSEP.O. Box 472

Taos, New Mexico 87571

Contact: Ida Isaacs, Owner and Manager
(505) 776-2953

Product: Producer and distributor of
Indian records and tapes

SIC: 36

Plant size: 2,000 sq. ft.

Employees: 2

Established: 1966

Ownership: 60% Indian

Area: Taos Pueblo Indian Reservation

MACIAS REPORTING SERVICE1913-B Alvarado N.E.

Albuquerque, New Mexico 87110

Contact: Charlotte Macias
(505) 265-2640

Product: Verbatim court reporting, meetings,
medical transcription, reports on hearings

SIC: 27

Plant size: n/a

Employees: 4 sub-contractors

Established: 1976

Ownership: 100% Indian

Area: Near many reservations

NAVAJO FOREST PRODUCTSNavajo, New Mexico 87328

Contact: Joe Shipman, General Sales Manager
(505) 777-2211

Product: Lumber and wood products, lumber
moldings, particle board

SIC: 24

Plant size: 92 acres/650,000 sq. ft. under roof

Employees: 650

Established: 1958

Ownership: 100% Indian

Area: Navajo Indian Reservation

OKE OWEENGE CRAFTS COOPERATIVE

P.O. Box 1095

San Juan Pueblo, New Mexico 87566

Contact: Gabrielita Nave, Manager
(505) 852-2372

Product: Pueblo Indian crafts, wood carvings, weaving,
painting, baskets, beadwork, embroidery, pottery

SIC: 39

Plant size: 5,500 sq. ft.

Employees: 3 full-time (membership fluctuates)

Established: 1973

Ownership: 100% Indian

Area: San Juan Pueblo

POPOVI DA STUDIOS

San Ildefonso Pueblo

Route 5, Box 309

Santa Fe, New Mexico 87501

Contact: Da Anita
(505) 455-2456

Product: Commerical Indian art and painting,
Indian crafted items

SIC: 39

Plant size: n/a

Employees: 3

Established: 1948

Ownership: 100% Indian

Area: San Ildefonso Pueblo Indian Reservation

PUEBLO MUD HUT

1006 Carla Ct., SW

Albuquerque, New Mexico 87105

Contact: Mary Trujillo
(505) 831-4470

Product: Ceramic pottery supplies and
greenware, finished goods

SIC: 32

Plant size: n/a

Employees: 1

Established: 1975

Ownership: 100% Indian

Area: La Guna Indian Reservation

SAVEWAY FOOD SERVICE

1333 Aspen N.W.
Albuquerque, New Mexico 87104

Contact: Jeanie Hobbs
(505) 247-0304

Product: Meat fabrication
SIC: 20
Plant size: 6,000 sq. ft.
Employees: 20
Established: 1963
Ownership: 100% Indian
Area: Near many reservations

TA-MA-YA CO-OP ASSOCIATION

Santa Ana Pueblo
P.O. Box 37
Bernalillo, New Mexico 87004

Contact: Clara Paquin, President
(505) 867-5301, Governor's office

Product: Pottery, handmade arts and crafts
SIC: 32, 39
Plant size: Showroom--693 sq. ft.; workroom--963 sq. ft.
Employees: 12
Established: 1974
Ownership: 100% Indian
Area: Santa Ana Pueblo Reservation

THUNDER CORPORATION

Route 5, Pueblo Plaza
Santa Fe, New Mexico 87501

Contact: Tony Gutierrez
(505) 455-2253

Product: Electrical contractor; intertherm heaters;
Indian-made crafts (pottery fixtures,
paintings, figurines, baskets, pillows)
SIC: 32, 36, 39
Plant size: 4,700 sq. ft.
Employees: 15
Established: 1976
Ownership: 100% Indian
Area: Pojoaque Indian Reservation

ZUNI CANDLE COMPANY

P.O. Box 338

Zuni, New Mexico 87327

Contact: Laura Zunie
(505) 782-4634*? not
operating
now*

Product: Hand-sculptured candles

SIC: 39

Plant size: 3,600 sq. ft.

Employees: 26

Established: 1973

Ownership: 100% Indian

Area: Zuni Indian Reservation

ZUNI CRAFTSMEN COOPERATIVE ASSOC.

P.O. Box 426

Zuni, New Mexico 87327

Contact: Francelia Quam
(505) 782-4425

Product: Zuni hand-made jewelry

SIC: 39

Plant size:

Employees: 4-5 members

Established: 1964

Ownership: 100% Indian

Area: Zuni Indian Reservation

NORTH CAROLINATHE CHEROKEES

P.O. Box 308
Cherokee, North Carolina 28719

Contact: P.K. Ferree, President and Chairman
of Board of Directors; G.W. Baron
(704) 497-4051

Product: Indian moccasins, crafts, toys, plaques,
dolls, wood carvings, and regalia

SIC: 39

Plant size: 74,000 sq. ft.

Employees: 170 (93% Indian)

Established: 1956

Ownership: Non-Indian

Area: Qualla Indian Reservation

HERITAGE NO. 1

Cherokee, North Carolina 28719

Contact: Winfred Brooks
(704) 497-9118

Product: Snug sacks

SIC: 23

Plant size: 50,000 sq. ft.

Employees: 45

Established: 1978

Ownership: Non-Indian

Area: Cherokee Indian Reservation

WHITE SHIELD OF CAROLINA, INC.

Acquoni Road

Cherokee, North Carolina 28719

Contact: Jack Strong
(704) 497-2025

Product: Quilts, mattress pads, pillows, comforters

SIC: 23

Plant size: 140,000 sq. ft.

Employees: 145 (70% Indian)

Established: 1966

Ownership: Non-Indian (building is Indian-owned)

Area: Cherokee Indian Reservation

NORTH DAKOTADEVILS LAKE SIOUX MANUFACTURING CORPORATION

Fort Totten, North Dakota 58370

Contact: Gary L. Halverson, Contract Administrator
(701) 766-4211

Product: Lightweight camouflage, wire harness
assembly, fiberglass molding, electrical
assembly, automotive carpet assemblies

SIC: 22, 36, 37

Plant size: 150,000 sq. ft.

Employees: 400 *300 now*

Established: 1973

Ownership: 51% Indian

Area: Fort Totten Indian Reservation

*Good
Joint
Venture
Story*

*8 30% - ~~tribe~~
initial venture*

SELFRIDGE FIVE STAR CHEESE CO.

Selfridge, North Dakota

Contact: Harry Rohr
(701) 422-3368

Product: Process cheese and milk products

SIC: 20

Plant size: 6,100 sq. ft.

Employees: 20

Established: 1962

Ownership: Non-Indian

Area: Standing Rock Reservation

TURTLE MT. CORP. (TMC INC.)

Belcourt, North Dakota 58316

Contact: Bob Wilmot
(701) 477-5603

Product: Computer memory cores, electronic assembly

SIC: 36

Plant size: 7,700 sq. ft.

Employees: 55

Established: 1971

Ownership: 50% Indian

Area: Turtle Mountain Indian Reservation

X WILLIAM LANGER JEWEL BEARING PLANT
Rottla, North Dakota 58367

Contact: Henry James
(701) 477-3193

Product: Jewel bearings and other industrial
items of synthetic ruby or sapphire

SIC: 39

Plant size: 26,000 sq. ft.

Employees: 140 (62% Indian)

Established: 1953

Ownership: Non-Indian

Area: Turtle Mountain Indian Reservation

Belover

Swiss ~~at~~ tech. ppl

OKLAHOMAAPACHE MEAT PROCESSING CO., INC.

P.O. Box 336

Apache, Oklahoma 73006

Contact: Robert C. Rowell, Owner and president
(405) 588-2186

Product: Meat processing

SIC: 20

Plant size: 5,000 sq. ft.

Employees: 10 (50% Indian)

Established: 1976

Ownership: Non-Indian

Area: Anadarko

CADDO BAG COMPANY

906 S. Mission

Anadarko, Oklahoma 73005

Contact: Elmo Gandy
(405) 247-9030

Product: Burlap bag renovation for peanuts, store bags

SIC: 22

Plant size: 1-1/2 square blocks

Employees: 20 (18 Indian)

Established: 1954

Ownership: Non-Indian

Area: Caddo

CHEROKEE NATION INDUSTRIES, INC.

Highway 51 West, P.O. Box 860

Stilwell, Oklahoma 74960

Contact: Cary Wyatt
(918) 774-3151

Product: Electronic sub-assembly, PC boards, cables

SIC: 36

Plant size: 23,500 sq. ft.

Employees: 100

Established: 1969

Ownership: 85% Indian

Area: Cherokee

*good story**may vary*

CHICKASAW TRAILER MANUFACTURING CO.

P.O. Box 236
Tishomingo, Oklahoma 73460

Contact: Gary Grant
(405) 371-2346

Product: Horse and stock trailers, flatbed trailers,
gooseneck and custom-built trailers

SIC: 37
Plant size: 30,000 sq. ft.
Employees: 61
Established: 1976
Ownership: 100% Indian
Area: Chickasaw

CHIEF TRAILER MANUFACTURER

1015 N. 1st
Durant, Oklahoma 74701

Contact: Bennett Beach
(405) 924-0801

Product: Horse and cattle trailers

SIC: 37
Plant size: 15,000 sq. ft.
Employees: 50
Established: 1971
Ownership: 100% Indian
Area: Choctaw Nation

PARKER RE-UPHOLSTERY

Route 1, Box 181
Apache, Oklahoma 73006

Contact: Henry Parker
(405) 588-3383

Product: Upholstery, ventilator covers, air
conditioner covers, vinyl tool pouches,
diesel truck radiator covers

SIC: 23
Plant size: 936 sq. ft.
Employees: 1
Established: 1975
Ownership: 100% Indian
Area: Anadarko

RED CORN INDIAN FOODS, INC.
Pawhuska, Oklahoma 74056

Contact: Raymond Red Corn
(918) 287-4242

Product: Indian foods, Indian Fry Bread Mix
SIC: 20
Plant size: 2,000 sq. ft.
Employees: 7
Established: 1973
Ownership: 100% Indian
Area: Osage Indian Reservation

SEQUOYAH ELECTRONICS
Route 2
Jay, Oklahoma 774346

Contact: Dave Whitekiller
(918) 253-8014

Product: Assembly work of printed
circuit boards for Teletype
units, wire harnesses for
aircrafts, reupholstery for
office furniture

SIC: 37,
Plant size: 6,700 sq. ft.
Employees: 36-44 (96% Indian)
Established: 1976
Ownership: 100% Indian
Area: Highly populated Indian area

SKINNER AND SON PRINTING
119 N. 3rd Street
Ponca City, Oklahoma 74601

Contact: De Roy Skinner
(405) 765-3351

Product: Printing
SIC: 27
Plant size: 3,000 sq. ft.
Employees: 9
Established: 1948
Ownership: 100% Indian
Area: Pawnee, Osage, White Eagle,
Tonkawa, Otoe-Missouri

VILLAGE CRAFTSMANTahlequah, Oklahoma 74464

Contact: Bill Nichols
(918) 456-8292

Product: Indian jewelry
SIC: 39
Plant size: 1,000 sq. ft.
Employees: 5
Established: 1974
Ownership: 100% Indian
Area: Cherokee Nation

WILLIAMS MACHINE SHOPMuskogee, Oklahoma 74401

Contact: David Williams
(918) 683-3332

Product: General metal machine shop
SIC: 35
Plant size: 5,200 sq. ft.
Employees: 4
Established: 1971
Ownership: 100% Indian
Area: Cherokee Nation

OREGONBURNS-PAIUTE PRINT PLANTBurns, Oregon 97720

Contact: Jim St. Martin, Mr. Dick
(503) 573-6205

Product: Commercial silkscreen

SIC: 27

Plant size: 3,500-4,000 sq. ft.

Employees: 3

Established: 1976

Ownership: 100% Indian

Area: Burns-Paiute Indian Reservation

TILLICUM ENTERPRISES, INC.Route 1, Box 434Pendleton, Oregon 97801

Contact: Robert Calhoun
(503) 276-3414

Product: Electronic components

SIC: 36

Plant size: n/a

Employees: 20

Established: 1971

Ownership: 100% Indian

Area: Umatilla Reservation

WARM SPRINGS FOREST PRODUCTSWarm Springs AgencyWarm Springs, Oregon 97761

Contact: Ralph G. DeMoisy
(503) 553-1131

Product: Lumber, veneer, plywood, chips

SIC: 24

Plant size: 4 plants

Employees: 400

Established: 1967

Ownership: 100% Indian

Area: Warm Springs Indian Reservation

a must!

WARM SPRINGS SUB-ASSEMBLY PLANT

Warm Springs Tribes
Warm Springs, Oregon 97761

Contact: Everett Miller
(503) 553-1161, ext. 210

Product: Electronic components

SIC: 36

Plant size: 6,000 sq. ft.

Employees: 19

Established: 1969

Ownership: 100% Indian

Area: Warm Springs Indian Reservation

*also good
story*

SOUTH DAKOTAMILK'S CAMP INDUSTRIES

P.O. Box 67
Bonesteel, South Dakota 57317

Contact: Grandon Harris
(605) 654-2832

*Small - But a
good story*

Product: Toy tom-toms, totem poles; spray paintings recycling,
packaging and sub-assembly of electronic parts

SIC: 36, 39

Plant size: 16,000 sq. ft.

Employees: 16

Established: 1969

Ownership: 100% Indian

Area: Rosebud Indian Reservation

OGLALA SIOUX PLASTICS, INC.

P.O. Box 1056
Pine Ridge, South Dakota 57770

Contact: Eli Clifford, Manager
(605) 867-5881, 867-5821

*Not
operating*

Product: Injection molding

SIC: 30

Plant size: 6,000 sq. ft.

Employees: 11

Established: 1976

Ownership: 100% Indian, tribally owned

Area: Pine Ridge Indian Reservation

PINE RIDGE PRODUCTS

Pine Ridge, South Dakota 57770

Contact: Mickey Hamm
(605) 867-5383

Good Story

Product: Moccasins

SIC: 31

Plant size: 19,000 sq. ft.

Employees: 165 (90% Indian)

Established: 1966

Ownership: Non-Indian

Area: Pine Ridge Indian Reservation

private ind. owners

SAVEWAY FOOD SERVICE

531 Amana Road
Rapid City, South Dakota 57701

Contact: Joyce Dreyer
(605) 343-7464

Product: Meat processing
SIC: 20
Plant size: 5,500 sq. ft.
Employees: 13
Established: 1979
Ownership: 100%
Area: Oglala Indian Reservation

WAMBLI ARCHERY

Wanblee, South Dakota 57577

Contact: Thomas Loomis
(605) 472-6307

Product: Arrows (aluminum, wood, and fiberglass)
SIC: 39
Plant size: 16,000 sq. ft.
Employees: 50
Established: 1977
Ownership: 100% Indian
Area: Pine Ridge Indian Reservation

WOUNDED KNEE ELECTRONICS, INC.

Manderson, South Dakota 57756

Contact: John Westly
(605) 867-5736

Product: Electronic sub-assembly, wind
coils, and transformers
SIC: 36
Plant size: 6,000 sq. ft.
Employees: 22
Established: 1975
Ownership: 100% Indian
Area: Pine Ridge Indian Reservation

YANKTON SIOUX INDUSTRIES
Wagner, South Dakota 57380

Contact: Joe Rosenthal
(605) 384-3644

Product: Pork processing
SIC: 20
Plant size: 22,000 sq. ft.
Employees: 29
Established: 1973
Ownership: 51%+ Indian
Area: Yankton Indian Reservation

UTAHGOSHUTE ENTERPRISES

3900 West 700 South
Salt Lake City, Utah 84104

Contact: Jack I. Mills
(801) 973-8571

Product: Cattleguards
SIC: 34
Plant size: 8,000 sq. ft.
Employees: Approximately 9
Established: 1971
Ownership: 100% Indian
Area: Goshute Indian Reservation

UTAH-NAVAJO INDUSTRIES

P.O. Box 1000
Blanding, Utah 84511

Contact: Wayne Jenkins
(303) 565-3472

Product: Cotton and leather work gloves
SIC: 23, 31
Plant size: 6,000 sq. ft.
Employees: 80 (100% Indian)
Established: 1973
Ownership: Non-Indian
Area: Navajo Indian Reservation

UTE CASTINGS

Fort Duchesne, Utah 84026

Contact: Leo Tapoof
(801) 722-2223

Product: Cast ceramic giftware
SIC: 32
Plant size: 800 sq. ft.
Employees: 5
Established: 1972
Ownership: 51%+ Indian
Area: Uintah and Ouray Indian Reservation

UTE INDIAN LEATHERS

P.O. Box 91

Fort Duchesne, Utah 84026

Contact: Paul Nielson, Duncan McNeil
(801) 772-4361

Product: Tanned shearling sheepskins,
vests and coats

SIC: 31

Plant size: 5,000 sq. ft.

Employees: 54

Established: 1977

Ownership: 100% Indian

Area: Uintah and Ouray Indian Reservation

WASHINGTONCLARK REED SHAKE CO.

P.O. Box 54
Quinault, Washington 98575

Contact: Clark Reed
(206) 288-2248

Product: Cedar products
SIC: 24
Plant size: n/a
Employees: 16
Established: 1969
Ownership: 100% Indian
Area: Quinault Indian Reservation

COLVILLE CONFEDERATED TRIBES POST AND POLE PLANT

P.O. Box 150
Nespelem, Washington 99155

Contact: Audy Jack, CTF-CFE Director
(509) 634-4591

Product: Treated posts and poles, log house kits
SIC: 24
Plant size: n/a
Employees: 25-50
Established: 1974
Ownership: 100% Indian
Area: Colville Indian Reservation

CUSTOM CRAFT

P.O. Box 67
Neah Bay, Washington 98357

Contact: Jason Marquette
(206) 645-2240

Product: Millwork and cabinetry
SIC: 24
Plant size: n/a
Employees: 2
Established: 1978
Ownership: 100% Indian
Area: Makah Indian Reservation

FLETT SILVERSMITH AND ART GALLERY

P.O. Box 197
Wellpinit, Washington 99040

Contact: George Flett
(509) 258-4232

Product: Jewelry and precious metal
SIC: 39
Plant size:
Employees: 2
Established: 1976
Ownership: 100% Indian
Area: Spokane Indian Reservation

KALISPEL METAL PRODUCTS

P.O. Box 267
Cusick, Washington 99119

Contact: Ernest S. Cotton, General Manager
(509) 445-1121

Product: Fabricated metal products (steel hand rails,
stairs, docks and dock components; aluminum
instrument cases, tables, and cabinets;
stainless steel hospital examining tables,
carts, and cabinets)

SIC: 34
Plant size: 20,000 sq. ft
Employees: 22
Established: 1975
Ownership: 100% Indian, tribally owned
Area: Kalispel Indian Reservation

LANCE WILKIE

P.O. Box 215
Neah Bay, Washington 98357

Contact: Lance Wilkie
(206) 645-2470

Product: Wood carvings
SIC: 24
Plant size: n/a
Employees: 1
Established: 1974
Ownership: 100% Indian
Area: Makah Indian Reservation

LUMMI COMMUNICATIONS

P.O. Box 309

Marietta, Washington 98268

Contact: Bernie Thomas, Jim Bunton
(206) 734-1030

Product: Commercial printing and lithographics

SIC: 27

Plant size: 1,500 sq. ft.

Employees: 6

Established: 1972

Ownership: 100% Indian

Area: Lummi Indian Reservation

MAKAH SAND AND GRAVEL

P.O. Box 115

Neah Bay, Washington 98357

Contact: Tom Hahn
(206) 645-2386

Product: Concrete

SIC: 32

Plant size: 10,000 sq. ft.

Employees: 1

Established: 1977

Ownership: 100% Indian

Area: Makah Indian Reservation

MT. ADAMS FURNITURE

Yakima Indian Nation

P.O. Box 250

Wapato, Washington 98951

Contact: Bing Nyssen, General Manager
(509) 877-1201

Product: Household furniture, upholstered

SIC: 25

Plant size: 120,000 sq. ft.

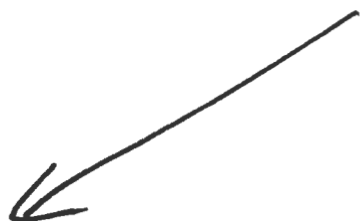
Employees: 140

Established: 1973

Ownership: 100% Indian

Area: Yakima Indian Reservation

*Sears
& other stores
in W. Coast*



NATIVE AMERICAN MANUFACTURING, INC.

1179 Andover Park West
Tukwila, Washington 98188

Contact: Virgal W. Armstrong
(206) 575-0718

Product: Metal fabrication, electronics, machining

SIC: 34, 35, 36
Plant size: 12,500 sq. ft.
Employees: 10
Established: 1975
Ownership: 100% Indian
Area: Puyallup Indian Reservation

NATIVE AMERICAN SUPPLY, INC.

1179 Andover Park West
Tukwila, Washington 98188

Contact: Armon W. Armstrong
(206) 575-0719

Product: Electronic assembly and supply
SIC: 36
Plant size: 12,500 sq. ft.
Employees: 5
Established: 1977
Ownership: 100% Indian
Area: Puyallup Indian Reservation

OLYMPIC CEDAR PRODUCTS INC.

P.O. Box G
Amanda Park, Washington 98526

Contact: Clark Reed or Lloyd Parker
(206) 288-2248, 532-3808, 288-2705

Product: Cedar products
SIC: 24
Plant size: n/a
Employees: 16
Established: 1977
Ownership: 50% Indian
Area: Quinault Indian Reservation

SPOKANE TRIBAL WOOD PRODUCTS

P.O. Box 237

Wellpinit, Washington 99040

Contact: William T. Flett, Manager
(509) 258-7737

Product: Wood preserving of posts,
poles, and lumber

SIC: 24

Plant size: 15 acres enclosed area,
1 - 70 ft retort tube

Employees: 7

Established: c. 1969

Ownership: 100% Indian

Area: Spokane Indian Reservation

YAKIMA NATION REVIEW

Yakima Indian Nation

P.O. Box 632

Toppenish, Washington 98948

Contact: Richard Lacorse
(509) 865-2673

Product: Commercial printing

SIC: 27

Plant size: 5,000 sq. ft.

Employees: 10

Established: 1973

Ownership: 100% Indian, tribally owned

Area: Yakima Indian Reservation

WISCONSIN

INDIAN MAID LEATHER GOODS, INC.
2300 E. Richmond St., Box 125
Shawano, Wisconsin 54166

Contact: Richard Dodge
(715) 524-2454

Product: Leather products, leather police equipment,
leather and vinyl industrial cases

SIC: 31
Plant size: 10,000 sq. ft.
Employees: 30
Established: 1976
Ownership: 51% Indian
Area: Stockbridge-Munsee Indian Reservation

LAC COURTE OREILLES PRINTING
Route 2
Hayward, Wisconsin 54843

Contact: Paul DeMain
(715) 634-8934

Product: Commercial printing
SIC: 27
Plant size: 650 sq. ft.
Employees: 4
Established: 1977
Ownership: 100% Indian, tribally owned
Area: Lac Courte Oreilles Indian Reservation

MENOMINEE TRIBAL ENTERPRISE
Neopit, Wisconsin 54150

Contact: Jim Heinz
(715) 756-2311

Product: Lumber mill, northern hardwood and
softwood products, pulp and veneer logs
SIC: 24
Plant size: 22 mil/bd/ft/yr
Employees: 220
Established: 1908
Ownership: 100% Indian
Area: Menominee

PATCH CHEE NUNK WOOD PRODUCTS, INC.

Route 3, Box 127
Eland, Wisconsin 54427

Contact: Angelo La Mere
(715) 253-2267

Product: Wood pallets
SIC: 24
Plant size: 3,000 sq. ft.
Employees: 14
Established: 1978
Ownership: 100% Indian
Area: Winnebago Indian Reservation

TOUSEY MANUFACTURING, INC.

P.O. Box 205
Suring, Wisconsin 54174

Contact: Gordon Tousey
(715) 842-2388

Product: Wood pallets
SIC: 24
Plant size: n/a
Employees: 23
Established: 1936
Ownership: 100% Indian
Area: Stockbridge-Munsee Indian Reservation

WHITEBIRD, INC.

211 Second St., East
Ashland, Wisconsin 54806

Contact: Maynard Whitebird
(715) 682-5311

Product: Tool and die makers, specialize in
plastic and die cast mold making
SIC: 30, 35
Plant size: 3,000 sq. ft.
Employees: 7
Established: 1969
Ownership: 100% Indian
Area: Bad River Indian Reservation