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DECEMBER 11, 1985

1 I WOULD LIKE TO EXTEND A GREETING TO ALL OF YOU HERE TONIGHT WHO HAVE ASPIRATIONS FOR 1988. AND I WOULD LIKE TO EXTEND AN ESPECIALLY WARM GREETING TO THOSE OF YOU WHO DON'T HAVE ASPIRATIONS FOR 1988 --IT'S GREAT TO SEE THE THREE OF YOU AT THAT BACK TABLE.

THIS TIME OF YEAR OF COURSE ALL OF US HAVE ON OUR MINDS THAT GREAT DICKENS CLASSIC, <u>A</u> <u>CHRISTMAS CAROL</u>. THOUGH LOOKING AT THE GUEST LIST SO SKILLFULLY ASSEMBLED BY MAX HUGEL, SOME OF YOU MIGHT BE REMINDED OF THAT OTHER GREAT DICKENS CLASSIC: <u>GREAT</u>

(2) <u>EXPECTATIONS</u>.

REALLY I CAN'T TELL YOU HOW HAPPY I WAS TO KNOW THAT A NUMBER OF THE NAMES ON THE PROGRAM WOULD BE HERE TONIGHT... AND NOT OUTSIDE A FACTORY GATE IN NEW HAMPSHIRE.

BUT WHY SHOULDN'T WE BE HERE TONIGHT; FOR MANY OF US, NEW HAMPSHIRE HAS BEEN A SECOND HOME -- OK. OK, THE I,R.S. SAYS IT'S MY THIRD HOME. BUT, REALLY, SOME PEOPLE HAVE ASKED QUESTIONS ABOUT MY APPEARING HERE; THEY KNOW THAT BILL LOEB THOUGHT I WAS TOO PREPPIE, TOO MUCH OF A CHEERLEADER. HE WASN'T ALWAYS MY BIGGEST FAN; I WON'T DISPUTE IT. AND I COULD TELL WHEN WE WERE IN TROUBLE IN NEW HAMPSHIRE IN 1980 -- I'D SEND THE DOG OUT IN THE MORNING TO FETCH THE MANCHESTER UNION LEADER AND HE'D TRY AND HIDE IT.

(3) BUT, TO BE SERIOUS, I REALLY AM ONE POLITICIAN WHO FULLY UNDERSTANDS THE IMPACT THE UNION LEADER HAS ON THE STATE OF NEW HAMPSHIRE: AND SO, TONIGHT, FOR THE FIRST TIME I'M GOING TO REVEAL THE INSIDE STORY OF HOW BACK IN 1980, I PUT SOME OF THE BEST PEOPLE IN OUR CAMPAIGN ORGANIZATION TO WORK ON ONE CRITICAL PROJECT: GETTING THE BILL LOEB ENDORSEMENT. WELL, WE ALL PUT IN SOME LONG HOURS AND THEN THE FRUIT OF OUR LABORS -- THOSE UNION

THE FRUIT OF OUR LABORS -- THOSE UNION LEADER EDITORIALS --STARTED ROLLING IN; I REMEMBER THE FIRST BATCH: REAGAN WAS GREAT BUT THIS FELLA BUSH -- QUOTE, "INCOMPETENT, LIBERAL MASQUERADING AS A CONSERVATIVE; A HYPOCRITE," SO I GOT THE KEY MEMBERS OF MY SPECIAL (4) TASK FORCE TOGETHER AND I SAID: "FELLAS, I THINK WE HAVE TO TRY HARDER." NEXT SERIES OF EDITORIALS IN MANCHESTER UNION LEADER: "DOUBLE STANDARD MORALITY, INVOLVED UP TO HIS NECK IN WATERGATE, PART OF THE SELF-APPOINTED ELITE, THE CANDIDATE OF THE TRILATERISTS AND THE ROCKEFELLER BARONS, UNFIT TO BE THE REPUBLICAN NOMINEE FOR PRESIDENT." SO I SAID TO MY ELITE GROUP, "GET JERRY CARMEN ON THE PHONE." SO JERRY GOT ON THE PHONE; I SAID, "JERRY I NEED YOUR HELP;" AND I PROMISED HIM IF HE DELIVERED I'D GET HIM A COLORED WATCH STRAP, A SHIRT WITH AN ALLIGATOR ON IT, AND TICKETS TO THE YALE-HARVARD GAME. AND JERRY'S A GREAT GUY -- HE WOULD GO ON TO DO A GREAT JOB OVER AT G.S.A AND IN GENEVA -- I'LL NEVER