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UNITED STATES INTERNATIONAL DEVELOPMENT COOPERATION AGENCY
AGENCY FOR INTERNATIONAL DEVELOPMENT

WASHINGTON, D.C. 20523



OFFICE OF
THE ADMINISTRATOR

March 16, 1984

RECEIVED

MAR 19 1984

AC

Dear Congressman Kemp:

In the absence of Mr. McPherson, I want to thank you for your February 14 letter in support of assistance for the Kiryat Sanz Laniado Hospital in Netanya, Israel.

Positive changes at the hospital enabled us to accept the application for consideration this fiscal year. However, other applicants for the available funding this fiscal year were assessed more favorably by persons from within and without the Agency who reviewed the many proposals submitted to us.

This year's results do not preclude the Laniado Hospital from competing next year with a different pool of applicants. Aware of the annual review process, the U.S. sponsors of Laniado Hospital have submitted their proposal for Fiscal Year 1985 consideration.

While I cannot predict the outcome of next year's review, I can assure you that the Laniado Hospital will receive every consideration.

With best regards,

Sincerely,

A handwritten signature in dark ink, appearing to read "Jay F. Morris", is written over a circular stamp. The signature is fluid and cursive.

JAY F. MORRIS
Acting Administrator

The Honorable Jack Kemp
House of Representatives
Washington, D. C. 20515

JACK KEMP
81ST DISTRICT OF NEW YORK

COMMITTEES:
APPROPRIATIONS
SUBCOMMITTEE:
FOREIGN OPERATIONS
RANKING MEMBER

BUDGET

the Laniado Hospital

Congress of the United States
House of Representatives
Washington, D.C. 20515

February 14, 1984

PLEASE RETURN TO:
D. WASHINGTON OFFICE:
2252 RAYBURN OFFICE BUILDING
WASHINGTON, D.C. 20515
(202) 225-5565

DISTRICT OFFICES:
D. 1101 FEDERAL BUILDING
111 WEST HURON STREET
BUFFALO, NEW YORK 14202
(716) 846-4123

D. 484 S. MAIN STREET
GENEVA, NEW YORK 14456
(315) 764-7260

Mr. M. Peter McPherson
Administrator
Agency for International Development
Washington, D.C. 20523

Dear Mr. McPherson,

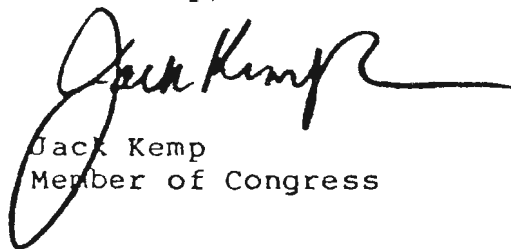
I am writing this letter to reiterate my support for AID funding for Kiryat Sanz Laniado Hospital in Netanya, Israel.

I discussed the project with William Brew, Economic Consul for the U.S. Embassy in Israel, who recently visited the hospital. Bill was extremely impressed with the operation. He said that it was serving the essential needs of the community, and was clearly badly in need of the funds to continue doing so.

There had been some problems with the Laniado Hospital previously which would tend to disqualify it for AID funding. Bill's observations during his visit support the assertions of the American Friends of Kiryat Sanz Laniado Hospital that these problems have been eliminated. Specifically, he saw that the hospital was staffed with many U.S. citizens, operating along U.S. guidelines, and employed many non-Israeli, non-Jewish professional and support personnel. In addition, the previous director has been replaced with one whose vision and practice are consistent with the goals and policies of the U.S. and of AID.

I urge you to give this project top priority for funding during the current round. Kiryat Sanz Laniado Hospital is exactly the type of project AID seeks to fund.

Sincerely,.


Jack Kemp
Member of Congress

JK:nas

AGENCY FOR INTERNATIONAL DEVELOPMENT
APPLICATION FOR ASSISTANCE - AMERICAN SCHOOLS AND HOSPITALS ABROAD

THIS APPLICATION FORM IS DESIGNED TO ELICIT BASIC INFORMATION. IF, UPON REVIEW OF THE INFORMATION SUPPLIED, AID DETERMINES THAT THE APPLICANT MERITS CONSIDERATION FOR GRANT ASSISTANCE, ADDITIONAL INFORMATION MAY BE REQUIRED.

THE TERM "APPLICANT" USED IN THIS APPLICATION REFERS TO THE UNITED STATES FOUNDER OR SPONSOR OF THE OVERSEAS INSTITUTION FOR WHICH ASSISTANCE IS BEING REQUESTED.

UNITED STATES FOUNDERS OR SPONSORS OF OVERSEAS INSTITUTIONS FOR WHICH ASSISTANCE IS PROPOSED ARE REQUESTED TO FURNISH THE FOLLOWING INFORMATION IN DUPLICATE ONE YEAR IN ADVANCE OF THE U.S. FISCAL YEAR IN WHICH ASSISTANCE IS BEING REQUESTED TO:

OFFICE OF AMERICAN SCHOOLS AND HOSPITALS ABROAD
DEPARTMENT OF STATE
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D. C. 20523

PLEASE USE CONTINUATION SHEETS WHEN THE SPACE PROVIDED FOR ANSWERING ANY ITEM IS INSUFFICIENT. IDENTIFY INFORMATION CONTAINED IN ATTACHMENTS BY REFERRING TO THE APPROPRIATE HEADINGS OF THIS APPLICATION FORM.

A. APPLICANT (U.S. SPONSOR OR FOUNDER)

1. NAME American Friends of Kiryat Sanz Laniado Hospital	2. ADDRESS 18 West 45th Street New York, New York 10036	3. TELEPHONE (212) 944-2690
4. TYPE OF ORGANIZATION (Check appropriate Box): ☒ CORPORATION ☐ ASSOCIATION ☐ OTHER (Specify) _____		5. THIS APPLICATION APPLIES FOR (A) TOTAL AMOUNT REQUESTED \$ <u>1,500,000</u> (B) DURING U.S. FISCAL YEAR 19 <u>85</u>
6. AUTHORIZED REPRESENTATIVE OF APPLICANT FOR PURPOSES OF THIS APPLICATION		
(A) NAME Sidney Greenwald	(B) ADDRESS 18 West 45th Street New York, New York 10036	(C) TELEPHONE (212) 944-2690
7. DATE APPLICANT ORGANIZATION ESTABLISHED 1972		8. JURISDICTION IN WHICH ESTABLISHED OR INCORPORATED New York State
9. APPLICANT IS (Check one): ☐ FOUNDER ☒ SPONSOR		

B. OVERSEAS INSTITUTION

10. NAME Laniado Hospital	11. ADDRESS Kiryat Sanz Netanya, Israel	12. TELEPHONE (053) 36071
13. DATE INSTITUTION ESTABLISHED 1968	14. DATE APPLICANT'S SPONSORSHIP COMMENCED 1972	

C. RELATIONSHIP OF OVERSEAS INSTITUTION WITH APPLICANT AND OTHER ORGANIZATIONS

15. IDENTIFY ALL ORGANIZATIONS WHICH ARE RESPONSIBLE FOR THE POLICIES AND ADMINISTRATION OF, AND FUND RAISING FOR, THE OVERSEAS INSTITUTION.

(1) U.S. SPONSOR, BOARD OF TRUSTEES, GOVERNORS, DIRECTORS, ETC. American Friends of Kiryat Sanz Laniado Hospital

(2) OVERSEAS SPONSOR, BOARD OF TRUSTEES, GOVERNORS, ETC. Board of Trustees Kiryat Sanz Laniado Hospital

(3) FUND RAISING ORGANIZATION(S) IN THE U.S. OR OTHER COUNTRIES American Friends of Kiryat Sanz Laniado Hospital

(4) ANY OTHER INDIVIDUAL(S) AND ORGANIZATIONS ADVISING AND ASSISTING THE OVERSEAS INSTITUTION On separate sheet

16. LIST THE NAMES, TITLES, AND CITIZENSHIP OF THE PRINCIPAL OFFICERS OF THE OVERSEAS INSTITUTION, AS WELL AS FOR EACH OF THE ORGANIZATIONS IDENTIFIED IN NO. 15 ABOVE. ATTACH A BRIEF BIOGRAPHICAL PARAGRAPH ON THE PRINCIPAL OFFICERS OF EACH.

On Separate Sheet

Chapters Founded and Serviced by
American Friends of Kiryat Sanz
Laniado Hospital

ISRAEL FRIENDS OF LANIADO HOSPITAL
Rechov Rabbi Akiva
Netanya, Israel

CANADIAN FRIENDS OF LANIADO HOSPITAL
Room 409
7101 Park Avenue
Montreal, P.Q. Canada

FRENCH FRIENDS OF LANIADO HOSPITAL
9 Rue Buffault
75009 Paris, France

DUTCH FRIENDS OF LANIADO HOSPITAL
5 Haagerslann
Amstelveen, Holland 41556

ITALIAN FRIENDS OF LANIADO HOSPITAL
POB N17
Paullo, Milan, Italy

BRITISH FRIENDS OF LANIADO HOSPITAL
22 Portsdown Avenue
London NW11, England

SWISS FRIENDS OF LANIADO HOSPITAL
59 St. Jakob Strasse
Zurich, Switzerland 8004

BELGIAN FRIENDS OF LANIADO HOSPITAL
11 Van Lerius Street
Antwerp 2000, Belgium

MEXICAN FRIENDS OF LANIADO HOSPITAL
La Fointane 32
Polanco, Mexico
5DF, Mexico

BOARD MEMBERS - Overseas Institution

Zvi Elimelech Halberstam, Chairman
U.S. Citizen, Educator

Meier Eisenmann
U.S. Citizen, Public Relations

Yehuda Mark
Deputy Director, Ministry of Health

Yecheskal Rottenberg
Practicing Attorney, Civil Judge

David Sampolinsky, Ph.D.
Bio-Physicist

Yaakov Tendler
U.S. Citizen, Physician

BOARD MEMBERS - Sponsoring Organization

Isaac Wolf, President
Diamond Merchant

Estanne Abraham
Hospital Consultant

Sol Friedman
Industrialist

Sidney Greenwald, Chairman of the Board
Health Facilities Consultant

Stanley Hyman, Esq.
Industrialist

Solomon Katz, Secretary
Manufacturer

Yerachmiel Milstein
Public Relations

Leibish Morgenstern, Treasurer
Diamond Merchant

Marvin Neiman, Esq.
Lawyer

Henry Roth, Chairman of Executive Committee
Real Estate Executive

Felix Willman
Noted Scholar, Journalist, Educator
President of Or Hachayim Inc.

Medical Advisory Board

Dr. Ephraim Donoso
Chairman, Medical Advisory Board
Clinical Professor of Medicine (Cardiology)
Mount Sinai School of Medicine

Dr. Henry F. Kaplan
Professor of Medicine
Chief, Department of Radiology
Stamford University Medical Center

Dr. Marcel Tuckman
Professor of Clinical Medicine
New York University Medical Center

Dr. Harold Hershman
Chairman, Department of Infectious Diseases
Mount Sinai School of Medicine

Dr. Yashar Hirshaut
Memorial Sloan Kettering Cancer Center

Dr. I. Kreel
Chief of Surgery
Mount Sinai Medical Center

Dr. Kenneth Prager
Assistant Professor of Clinical Medicine
Columbia College of Physicians and Surgeons

BIOGRAPHY

ZVI ELIMELECH HALBERSTAM

Born 1951, New York City, Married, 3 Children
Education: Sanz Rabbinical College, ordained 1978
Serves as Chaplan of Kiryat Sanz Laniado Hospital
Netanya, Israel.

MEIER EISENMANN

Born 1924, Frankfurt, Germany, Married, 3 Children
Education: Pitman's and Trinity Colleges, England
Etz Chaim and Liverpool Rabbinical Colleges,
England.
Principal, Hebrew Academy of Minneapolis 1955-1972
Director of Public Relations, Laniado Hospital,
Netanya, Israel 1972 to present
Member, Board of Directors, Phyllis Wealthy Settlement
House, Minneapolis, Minnesota
Member, Board of Directors, United Fund of Hennepin
County, Minnesota

YEHUDA MARK

Born 1933, Hungary, Married, 4 Children
Education: Hebrew University, Jerusalem, Israel
Public Health Administration
Director of Medical Services for Government Hospital
State of Israel 1958 to present

YECHESKEL ROTTENBERG

Born 1938, Israel, Married, 8 Children
Education: Certified Public School Teacher, Degree
in Law - Hebrew University 1962, Licensed
Attorney at Law, 1965
Private law practice, 1964 to present,
Public Representative before National Labor Court
1965 - 1975
Legal Advisor to Public Institutions
Lecturer and Counselor, Faculty of Law, Hebrew University

DAVID SAMPOLINSKY

Born 1921, Copenhagen, Denmark, Married 4 Children
Resides in Rishon l'Zion, Israel
Education: D.V.M. Royal College of Vet. Medicine
Copenhagen, Denmark 1946.
Ph.D. Microbiology - Hebrew University, Jerusalem,
Israel
Director, Dept. of Bacteriology, Assaf Harofeh Hospital
since 1951
Senior Lecturer, Bar Ilan University 1976 to present
Established Investigator, Chief Scientific Bureau

Ministry of Health. Israel since 1974
Consultant Editor - Microbios and Cytobios

DR. YAAKOV TENDLER

Born 1952, New York City, Married, 6 Children
Education: B.A. summa cum laude, Yeshiva University '72
M.D. Albert Einstein College of Medicine Yeshiva
University 1977
Chief, Department of Pulmonology Laniado Hospital 1983
Pulmonary Fellow, Bronx Municipal Hospital 1980-82
Internal Medicine Residency, Montefiore Medical
Center 1978 - 1980
Internal Medicine Internship, Brookdale Medical
Center 1971 - 1978
Diplomate, American Board of Internal Medicine
Diplomate, American Board of Pulmonology

ISAAC WOLF

Born 1947, Brooklyn, New York, Married, 4 Children
Education: Yeshiva Yesodei Hatorah, Kiryat Sanz,
Netanya, Israel
Vice-President Weiss Wolf Inc. (diamond manufacturing)
Founder and President - Center for Special Education,
Jerusalem, Israel

ESTANNE ABRAHAM

Born 1942, New York, Married, 4 Children
Education: Interior Design, Fashion Institute of
Technology
Board Member, Jewish Museum
Board Member, Israel Museum
Board Member, Bet Hatfutzot
Board Member, Radius Institute
Board Member, American Society of Oriental Research

SOL FRIEDMAN

Born 1930, Hungary, Married, 3 Children
Education: Seminary of Kalev, Hungary
President, Atlantic Numbering Machines Co., Brooklyn,
New York and West Caldwell, New Jersey

SIDNEY GREENWALD

Born 1926, New York, Married, 4 Children
Education: Brooklyn College, B.A. 1949
Licensee, Administrator and Consultant for Long Term
Health Care Facilities since 1957.
Member, World Executive Agudath Israel

Chairman of the Board, American Friends of Kiryat
Laniado Hospital 1972 to present.

STANLEY HYMAN, ESQ.

Born 1946, New York, Married, 3 Children

Education: B.S., New York University School of Commerce
J.D., Brooklyn Law School, Admitted to Bar of
the State of New York 1971

Assistant District Attorney, Bronx, NY 1975 - 1980

Attorney for New York City Police Dept. 1973 - 1975

Presently, an officer of S. Hyman Plumbing Supplies, Bronx

Chairman of the Board of Directors, Cong. Adas Jeshurun,
Bronx, New York

Board Member, Torah Center of Hillcrest, Queens, NY

SOLOMON KATZ

Born 1934, Frankfurt, Germany, Married, 6 Children

Education: Shearith Hapletah School for Holocaust Survivors

President, Omni Chemical Company, Lyndhurst, New Jersey

Vice President, Mesivta Sanz of Hudson County

YERACHMIEL MILSTEIN

Born 1952, New York, Married, 4 Children

Education: Graduate student New York Institute of
Technology, Degree in MBA Marketing

Director of Development, Union of Orthodox Jewish
Congregations of America, New York City 1976-80

Currently, National Director of American Friends of
Kiryat Sanz Laniado Hospital

LEIBIS MORGENSTERN

Born 1935, Czechoslovakia, (Emigrated to U.S. 1949)
Married, 7 Children

Education: Shearith Hapletah School for Holocaust
Survivors

Vice-President, TMW Diamond Mfg. Corp.

Vice-President Benevolent Society of Diamond Dealers
Club.

HENRY A. ROTH

Born 1929, Hungary, (Emigrated to U.S. 1947), Married
8 Children

Education: Shearith Hapletah School for Holocaust
Survivors

President, Broadway Management, New York City (Real Estate)

Board Member Agudath Israel of America

DR. FELIX WILLMAN

Noted Scholar, Journalist, Educator

President of the Willman Inc.

The sponsoring organization, as represented by the Board of Trustees of the American Friends of Kiryat Sanz Laniado Hospital owns and operates the hospital and the nursing school. As the owners, the trustees have undertaken responsibility for any and all liabilities incurred by the hospital, either as regards financial management or patient care. Moreover, as the ultimate agency of responsibility, the Board accepts the burden of ascertaining that medical services of the highest quality are delivered to the patients; that medical approaches are made in the community to prevent illness; that the physicians on the the staff will use the catchment area to study appropriate medical problems, and provide data which may be used by medical researchers all over the world.

The Board of Trustees of the American Friends of Kiryat Sanz Laniado Hospital has the legal responsibility for control of the quality of medical care in the hospital. To achieve this objective it monitors ongoing programs by receiving, reviewing, evaluating and reacting to monthly reports which contain evidence of the staffs' performance. It thereby gives assurance that the medical staff is well organized; that the most effective medical audit procedures are employed; that the nursing service is efficiently organized and that fruitful research is being carried out.

To enable the hospital to function on a day-to-day basis, the Board of Trustees has appointed a hospital administrator, a medical director, and key hospital personnel. The Board delegates to these executives the authority and responsibility to manage the operations of the hospitals and retaining unto itself ultimate responsibility. The Board has also assigned the responsibility for day-to-day operations to a steering committee in Israel.

The Board of Trustees of Laniado Hospital is self-perpetuating, meets regularly to receive reports, and plans all of the activities of the hospital.

D. DESCRIPTION OF OVERSEAS INSTITUTION

18. DESCRIBE THE NATURE OF THE OVERSEAS INSTITUTION; ITS HISTORY, OBJECTIVES, AND EXISTING AND PLANNED IMPACT ON THE COMMUNITY.

Kiryat Sanz Laniado Hospital was founded in 1962 concurrent with the founding of Kiryat Sanz, a suburb of the city of Netanya. Designed by a predominantly American Board and staffed principally by American and American trained personnel, the hospital was opened in 1976 to provide medical services for Kiryat Sanz, the city of Netanya, and the entire Sharon region consisting of 220,000 residents.

This region comprises an area of 50 miles to the north and south of Netanya. The growing population is making increasing demands upon the hospital and its staff.

Kiryat Sanz Laniado Hospital has 120 patient beds. Plans call for additional beds by the early 1990s to accomodate the growing needs of an increasing population. Over 30,000 patients are treated in the emergency room each year. Over 12,000 babies were born at Laniado since the opening in 1976. The hospital has a Day Care

Program; a Home Care Program; departments of Ophthalmology, Obstetrics, Gynecology, Internal Medicine, a Cardiac department with a Coronary intensive care unit, a Urology department, Department of Surgery, Hemo-Dialysis treatment facility, Pediatrics, a Newborn and Infant Care Center, a center for childhood illness, a chronic disease hospital, and a nursing school.

During the past decade hospital facilities have been constructed to meet increased needs. The nursing school facilities, however, have not kept up with the pace of growth. The nursing school is currently housed in two renovated residential buildings, totally inadequate to train 120 students. Student nurses continue to be housed in rented apartments dispersed throughout the neighborhood. This makes study difficult and inhibits an esprit-de-corps which develops when all the students occupy a single dormitory facility. The academic spaces and the library facilities are not on a level with the high quality of instruction and training.

There is a great need at the present time to upgrade the nurses' training facilities and residences to match the level of hospital staff and facilities.

19. AMERICAN IDEAS AND PRACTICES - DESCRIBE IN DETAIL HOW THE OVERSEAS INSTITUTION SERVES AS A STUDY AND DEMONSTRATION CENTER FOR IDEAS AND PRACTICES OF THE UNITED STATES, AND HOW THE INSTITUTION DIFFERS IN THIS RESPECT FROM SIMILAR AND LOCAL INSTITUTIONS CURRENTLY IN OPERATION IN THE COUNTRY CONCERNED. IN THE CASE OF HOSPITALS, DESCRIBE HOW THE INSTITUTION SERVES AS A HOSPITAL CENTER FOR TEACHING AND MEDICAL RESEARCH.

I

Kiryat Sanz Laniado Hospital continues to be a study and demonstration center for American ideas and practices.

Community Care Programs

a) For the general population

Laniado Hospital develops and institutionalizes community care programs. Laniado physicians and para medical staff work out of community facilities to bring preventive medicine and early detection of disease to a population not sophisticated in the skills of acquiring medical help. American doctors encourage the citizens of the region to engage in practices which will be conducive to good health and to seek help for detected illness. Orientals who are not educated in obtaining medical help and Chassidic Jews often rely upon natural events to relieve their afflictions. Laniado reaches out into the communities, into the schools and into other community organizations to provide instruction in self help and reliance upon professional medical practitioners.

-continued-

b) For the elderly

All residents over 65 years of age are offered physical checkups every 6 months. Screening procedures include a thorough physical examination. We have discovered that the cost of overall pre-disease screenings of this sort prevent the much greater cost of treating well developed diseases. Following sound American practices, elderly persons are looked after and are enabled to live independently in the community. Thus fewer geriatric facilities are needed and the elderly can go about their personal lives without requiring special assistance.

In general, Laniado's community outreach program employing American practices in community and family medicine enable the physicians to encourage proper nutrition, inculcate habits leading to disease prevention, and enable early disease detection.

Unit-Dose Packaging System

A patient drug packaging procedure, not currently used widely in Israel, but extremely efficient and popularly use in the United States is the Unit-Dose packaging system. This is a procedure in which tablets and medications are prepared for each patient requiring them on an individual basis. Laniado is the first hospital to use this system effectively in Israel. Since that time (in the last three years), the system has been employed extensively in a number of other hospitals, primarily major medical centers here in Israel by virtue of the example set by Laniado Hospital. All the equipment utilized in the packaging system including the packaging machines, liquid bottle fillers, labelling machines, and Unit-Dose dispensing carts, are products which originate in the United States.

Continuity of Care

The American practice which brings the physician practicing in the community into the hospital and allows the hospital staff physician to practice in the community is meeting with great resistance in Israel. As an American hospital controlled by an American Board, Laniado has made giant strides in its efforts to make this system operative in Kiryat Sanz Laniado Hospital. This practice is now becoming increasingly possible because of the large number of American trained and American born physicians who are taking an active role in the Board's decisions as well as on the hospital staff.

Distribution of function

We have been successful in achieving a significant distribution of functions and responsibilities in the hospital

itself. Major among these achievements has been the successful transition of many functions normally conducted by physicians but currently assigned to non-medical administrative staffs.

Medical and Surgical Equipment and Supplies

The American and American trained physicians who serve on the staff of Kiryat Sanz Laniado Hospital have ascertained that the equipment and supplies they require are the same as those to which they were accustomed in the United States. The hospital contains an impressive amount of made in USA equipment and supplies.

1. All patient room beds and bedside equipment are of Simmons Mfg. or Interoyal Manufacturing Company and are purchased in the United States.

2. All monitors in the Department of Surgery are manufactured by Menen-Greatbach in the United States.

3. Most heavy components such as operating tables (AMACO) and operating utilities are purchased in America from Ohio Medical, Valley Lab Generators.

4. The Hemodialysis unit consists exclusively of Travenol equipment of U.S. manufacture.

5. Diagnostic equipment in the Cardiology Department includes a Cambridge Stress Test System with treadmill and monitoring apparatus. It also includes an Electronics-for-Medicine Echocardiograph system which is manufactured and purchased in the United States.

6. Equipment in the Intensive Coronary Care Unit includes the Menen-Greatbach monitoring equipment, Bennett respirators and Meditronic pacemakers.

Library

The hospital library can easily be mistaken for one in the United States. The language of oral communication is English. The system of classification is American, and the books and journals are predominantly in English and from the U.S.A. The card files, shelving system, and circulation programs are designed in accordance with American standards.

II

The element which distinguishes Kiryat Sanz Laniado Hospital from all other similar hospitals in Israel is the fact that it is wholly controlled by an American Board of Trustees which is determined to emulate American practices in Israel as a demonstration to the professional staffs and Boards of other Israeli hospitals, that American ideas and practices are efficient, affordable and worthy of duplication in the Middle East.

To achieve this end the Board has sought to staff the hospital with American trained physicians and nurses. It can boast of an impressive staff at present. The Board is resolved to recruit two new full-time American trained physicians each year as needed. Moreover, because of its commitment to American ideas and practices, the Board has requested that its Medical director establish a formal procedure to encourage American ideas and practices. This is an appropriate opportunity to introduce the Medical Director.

The Medical Director

The Medical Director of Kiryat Sanz Laniado Hospital is Dr. Yaacov Tendler. Dr. Tendler as his biography reveals was born in the United States, attended an American college, received his medical degree at the Albert Einstein College of Medicine, served as an intern and later as a resident in American hospitals and holds the Diplomate from the American Board of Internal Medicine and The American Board of Pulmonology.

Other American Major Staff Appointments:

The Department of Ophthalmology

The Department of Ophthalmology is comprised of the Chief, Dr. George Rubin, who is a United States citizen, graduate of K.C.O.S. (1953) and Diplomate of the American Board of Ophthalmology (1980) and Dr. Levi Rothkopf, a United States citizen, graduate of New York Medical College (1965) and Diplomate of the American Board of Ophthalmology (1971). Dr. Peter Ballen who is Chief Ophthalmic Consultant is a United States citizen, graduate of New York Medical College (1948), Captain, United States Air Force (1951-1953), and Diplomate of the American Board of Ophthalmology (1954). He has served as Professor of Clinical Ophthalmology, Stonybrook University Medical Center from 1973 to the present and specialized in ophthalmic plastic surgery and intra-ocular lens implants at Laniado Hospital.

The Department of Surgery

The Chief of Surgery is Dr. Baruch Schmidt, a United States citizen, who was graduated from the Washington University School of Medicine, at St. Louis, Missouri (1962) and served in the United State Air Force (1963-1965). Dr. Schmidt specialized in General Surgery at Upstate Medical Center of New York, Syracuse (1966-1969) and is a Diplomate of the American Board of Surgery (1970)

Director of Home Care

Dr. Leslie Kay, a United States citizen, was graduated from the University of Rome, Italy in 1936 and practiced

medicine in New York for 37 years. At Laniado Hospital he is a staff member of the Department of Internal Medicine and Director of Home Care.

Dr. Steven Ulano, Board Certified both in Internal Medicine and General Surgery is currently serving at Laniado.

Dr. Bert Kaufman, a U.S. trained specialist in Emergency medicine, is in charge of the Emergency room.

In addition to these full-time key people on the medical staff, the Medical Director regularly recruits nationally respected American medical specialists who visit the hospital to share their knowledge with the staff and the administration. These prominent medical educators make rounds, give lectures, conduct seminars, all designed to encourage American medical practices and ideas.

III

Kiryat Sanz Laniado Hospital serves as a center to teaching and medical research. Utilizing its distinctive population, the research arm of the staff seeks to utilize its research both to improve the quality of life and health of those living in the hospital catchment area and to assist other researchers in their work.

The oriental and chassidic communities provide a unique population. The study of which may be used as a contrast to other communities. Tropical diseases have been and continue to be studied by others. Laniado will make its medical contribution by studying its population carefully.

Nutrition

The population of a major portion of Kiryat Sanz has established eating habits which are of a high salt-high cholesterol nature. Physicians at Laniado are performing a study comparing their population with those in the United States and will correlate the effects in both regions. This will be helpful both to Israeli as well as to American researchers.

Many Children Families

One of the unusual characteristics of Kiryat Sanz and its environment is the size of the family. Many families have as many as eight and ten children. A study will be designed to identify the special pre-natal needs of mothers who have already had four or more children combined with follow-up studies which will be undertaken to trace the physical development of children born as 8th, 9th, and 10th to one mother.

-continued-

Laniado's impact upon the community

The effect of the practices of Laniado upon the community are:

The health and quality of life of the population will be significantly improved.

Outreach efforts will effect the very young and the very old. The very young will benefit from improved pre-natal programs. Children born after many previous children will have a better chance for survival and normal growth and development. The elderly will receive regular checkups often preventing debilitating, costly diseases.

Improvement of nutritional regimens will assuredly prevent nutritional illness.

Physicians will learn to follow their patients into the hospital and hospital based physicians will learn to allow outsiders in. By thus amalgamating community practice with hospital-based physicians the quality of medical practice and the health of the population will improve.

Beyond the community, Laniado's research will assist the student of medicine by providing the specialized information needed when special populations are studied.

But an even more important contribution Laniado will ultimately make is to demonstrate the effectiveness of American medical practices and procedures in the management and delivery of medical services.

D. DESCRIPTION OF OVERSEAS INSTITUTION (CONT.)

20. SIZE AND VALUE OF PHYSICAL PLANT OF OVERSEAS INSTITUTION

A. REAL ESTATE	NUMBER OF ACRES 10	VALUE IN \$ U.S. EQUIVALENT 3,500,000
B. BUILDINGS	NUMBER OF BUILDINGS 2	VALUE IN \$ U.S. EQUIVALENT 9,500,000
C. BASIS FOR ASSESSMENT OF VALUE OF REAL ESTATE AND BUILDING	ASSESSMENT FIRM Charles Land & Co. Marshall Valuation Service	DATE ASSESSED 1983
D. EXCHANGE RATE AT WHICH THE VALUE IN \$ U.S. WAS CALCULATED	U.S. \$ 1.00 = 52 Israeli to the U.S. dollar	

21. OVERSEAS INSTITUTION'S STAFF

	NUMBER	%
A. PROFESSIONAL STAFF		
1. TOTAL ADMINISTRATIVE STAFF	40	
2. TOTAL FULL-TIME FACULTY OR MEDICAL STAFF	142	
3. TOTAL PART-TIME FACULTY OR MEDICAL STAFF	18	
4. FACULTY OR MEDICAL STAFF WITH DEGREES FROM U.S. UNIVERSITIES		
A. FULL TIME	18	13
B. PART TIME		
5. U.S. CITIZENS ON PROFESSIONAL STAFF		
A. ADMINISTRATIVE STAFF	11	30
B. FACULTY OR MEDICAL STAFF	15	11
6. CITIZENS OF COUNTRY IN WHICH OVERSEAS INSTITUTION IS LOCATED		
A. ADMINISTRATIVE STAFF	29	70
B. FACULTY OR MEDICAL STAFF	124	
7. CITIZENS OF OTHER COUNTRIES		
B. SUPPORT STAFF (CLERICAL, MAINTENANCE, ETC.)		
1. FULL TIME	15	
2. PART TIME	11	

22. STAFF SALARIES IN \$ U.S.

A. GIVE THE SALARY RANGE FOR THE FOLLOWING PERSONNEL

(1) ADMINISTRATIVE	\$ 1,200	TO	\$ 2,000
(2) FACULTY OR MEDICAL	\$ 2,000	TO	\$ 3,250
(3) SUPPORT	\$ 600	TO	\$ 800

B. EXPLAIN AND GIVE THE VALUE OF ANY BENEFITS OR PREREQUISITE AVAILABLE TO PERSONNEL THAT ARE NOT INCLUDED IN THEIR SALARY, E.G., SOCIAL AND HEALTH INSURANCE, HOUSING ALLOWANCES, OTHER ALLOWANCES (specify), ETC.

Sick Days	8.5% of salary
Life Insurance	5.0% of salary
Vacation	8.5% of salary
Pension	8.5% of salary
Education & Training	2.5% of salary

23. TO BE FILLED IN ONLY FOR SCHOOLS

A. DESCRIBE THE LEVEL OF EDUCATION AND PROVIDE DETAILS ON THE CURRICULUM OFFERED.

AS APPLICABLE, INSERT THE NUMBER OF:

DEPARTMENTS _____

MAJORS _____

COURSES _____

TOTAL CREDIT HOURS _____

ENGLISH IS (Check one):

- ☐ PRIME LANGUAGE OF INSTRUCTION.
☐ TAUGHT AS A SECOND LANGUAGE.

D. DESCRIPTION OF OVERSEAS INSTITUTION (CONT.)

(CONTINUATION SPACE FOR ITEM 23.A.1)

B. ENROLLMENT AND RATIO OF FACULTY TO STUDENT BODY					
PERIOD	YEAR	NUMBER OF STUDENTS		STUDENT TO FACULTY RATIO	FACULTY LOAD-AVERAGE HOURS TAUGHT
		FULL-TIME	PART-TIME		
PREVIOUS TWO YEARS					
CURRENT YEAR					
NEXT THREE YEARS					

C. GIVE NUMBER OF STUDENTS BY COUNTRY OF CITIZENSHIP. INFORMATION IS FOR THE YEAR 19__.

D. ANNUAL COSTS AND CHARGES PER STUDENT AND SCHOLARSHIPS		IN U.S. \$
(1) TUITION CHARGED PER SCHOOL YEAR		
(2) OTHER FEES		
(3) ACTUAL COST TO INSTITUTION OF EDUCATION PER STUDENT		
(4) ROOM AND BOARD CHARGED PER STUDENT		
(5) ACTUAL COST FOR ROOM AND BOARD PER STUDENT		
(6) NUMBER OF STUDENTS ATTENDING UNDER SCHOLARSHIPS		
_____ PARTIAL _____ FULL TUITION		
_____ ACTUAL COST _____ FULL TUITION/ROOM & BOARD		
(7) TOTAL SCHOLARSHIP ASSISTANCE PROVIDED STUDENTS		
(8) SOURCES OF SCHOLARSHIP FUNDS BY PERCENTAGE		
____ % PRIVATE RESTRICTED GIFTS		
____ % PRIVATE UNRESTRICTED GIFTS		
____ % GOVERNMENT GRANTS (Specify)		
____ % OTHER SOURCES (Specify)		
EXPLANATORY NOTES (As appropriate, e.g., projected increases over the next 2 to 5 years)		

D. DESCRIPTION OF OVERSEAS INSTITUTION (CONT.)

24. TO BE FILLED IN ONLY FOR HOSPITALS

A. INDICATE THE FOLLOWING:

(1) NUMBER OF BEDS, AUTHORIZED 91 ; ACTUAL 91 ; RATE OF OCCUPANCY 100%
(2) AVERAGE NUMBER OF PATIENTS 600
(3) ACTUAL COST PER BED PATIENT 9,000 Israeli Shekel - \$180
(4) AVERAGE NUMBER OF OUTPATIENTS MONTHLY 1,500

B. DESCRIBE THE HOSPITAL'S RATE STRUCTURE AND INCLUDE INFORMATION ON THE INCOME LEVELS OF PATIENTS.

95% of all patients are covered by either Kupat Cholim (The Sick Fund) or Bituach Leumi (National Health Insurance Plan) which pays at the rate of 5,500 Israeli Shekel, or approximately \$110 per day. The difference between rate paid and cost is covered by the American Friends.

80% of the patients treated are working people. 15% are children of such families and 5% are tourists or private pay patients.

C. AS APPLICABLE, DESCRIBE THE AREAS OF SPECIALIZATION AND RESEARCH AND HOSPITAL'S MEDICAL EDUCATION PROGRAM, INCLUDING NURSING.

Department of Cardiology is using American techniques with treadmill stress testing and Swan Ganz catheter hemodynamic monitoring to assess patients' states and test vasodilator therapy. In addition, we are using echocardiogram and radioisotope nuclear heart scans to assess ambiguous diagnoses.

Department of Pulmonary Medicine, directed by a U.S. trained and Board certified pulmonologist, is using research to test bronchodilator therapy and assess patients' status. The bronchoscopy unit detects early malignancies. The pulmonary function unit, as part of the entire community educational effort of the hospital, educates the public to stop smoking and detect early changes in lung function due to smoking. We comply with the guidelines of the American Thoracic Society.

Surgery Department is directed by a U.S. Board certified surgeon. The Vascular Surgery Service is conducting clinical research, using sophisticated techniques, i.e. Doppler studies of, nerve blocks in the treatment of peripheral vascular disease.

The Gynecology Department's infertility experts are doing tuboplasty and other corrective techniques for infertility

The Neonatal Unit uses apnea monitors and equipment for a Neonatal Premature Intensive Care Unit - utilizing respirators, incubators, umbilical artery catheterization, etc.

-continued-

The Nursing Department has introduced primary nursing care in most departments. Together with the pharmacy, the nursing department introduced unit doses of medication and a Cardex System to minimize staff errors.

The lay administrative staff of the hospital has now assumed many of the non-medical functions heretofore performed by the physicians. In addition to improving the efficiency of the hospital, this has also added more medical man hours to direct patient care. The entire administrative policy and procedure manual is being patterned after the U.S. system.

Program of Studies at Laniado Nursing School, Netanya

Formulated according to guidelines set by Ministry of Health and includes:

1. Nursing material; 2. Medical material; 3. Behavioral and Social Sciences; 4. Biological Sciences

1. Nursing Material

New principles and goals in nursing; Basic nursing care; Nursing care of the patient in Maternity, pediatrics, Internal Medicine, Surgery, Operating Theater, Mental Health, Urology, Orthopedics, Cardiology.

Learning materials include:

The Lippincott Manual of Nursing Practice - J.B. Lippincott
The Elements of the Nursing Process - Nancy Roper
Learning to Use the Process of Nursing - Nancy Roper
American Journal of Nursing
Nursing Review
Journal of Advanced Nursing

Clinical training in the Nursing Process and Primary Care procedures in the wards. Instructors in these procedures are registered nurses, some with a B.A.

2. Medical Material

Lectures delivered by specialists in above mentioned areas as well as Ophthalmology, E.N.T., Dermatology, Neurology.

3. Behavioral and Social Sciences

College credit survey courses in Psychology, Developmental Psychology, Sociology, Statistics and Research Methods, Personnel Management, Intercommunication and Interview Methods.

4. Biological Sciences

Courses presented by medical lecturers in Anatomy, Physiology, Microbiology, Pathology, Genetics, Biochemistry, Pharmacology, Dietetics.

E. PROPOSED USE OF GRANT FUNDS REQUESTED

25. STATE THE PURPOSE OF ASSISTANCE REQUESTED IN ITEM 5 ABOVE. DESCRIBE HOW AMOUNT OF REQUEST WAS DETERMINED. IF A CONSTRUCTION PROJECT IS PROPOSED, DESCRIBE THE FACILITIES (INCLUDING EQUIPMENT) FOR WHICH FINANCIAL ASSISTANCE IS REQUESTED. IF PROCUREMENT OF EQUIPMENT IS REQUESTED (NOT AS PART OF A CONSTRUCTION PROJECT) INDICATE THE EQUIPMENT NEEDED AND ITS ESTIMATED COST. INDICATE THE PERIOD DURING WHICH FUNDS WILL BE EXPENDED.

The purpose of the requested funds is to provide a sum of money which will be matched by the Board of Trustees to construct a suitable facility for our nursing school. As indicated earlier, this school has not grown apace with the hospital and currently functions out of totally inadequate facilities. The two renovated multiple dwellings do not provide adequate space for the needs of an up-to-date nursing school.

There is a need for buildings of 4,200 square meters to serve the programs of the nursing school.

A tract of land has been made available for a nursing school on hospital grounds. An administration wing, a residence hall for 120 students, and an academic center will comprise the nursing school campus.

Administrative Wing

The administrative wing will include:

- 1) 4 executive offices and secretariat
- 2) teachers' lounge
- 3) meeting rooms
- 4) record storage
- 5) pantry, storage, dressing rooms
- 6) 3 rooms for instructors

Residence Hall

The residence hall will include:

- 1) 60 rooms, each accommodating 2 students
- 2) kitchen and dining room
- 3) lounge
- 4) house mother's apartment and office
- 5) shelter
- 6) power plant

Academic Center

The academic center will include:

- 1) 4 lecture rooms, each accomodating up to 40 students. Movable partition walls can create 7 large halls for 80 students each.
- 2) 2 model hospital rooms, each with 3 adult beds and one pediatric bed.
- 3) labaratory to accomodate 40 students

E. PROPOSED USE OF GRANT FUNDS REQUESTED (CONT.)

26. HAS THE GOVERNMENT OF THE COUNTRY WHERE YOUR INSTITUTION IS LOCATED APPROVED YOUR INSTITUTION AND ANY EXPANSION CONTEMPLATED?

☒ YES

☐ NO

IF YES, SPECIFY BY WHOM, WHAT AGENCY OF THE GOVERNMENT, AND WHEN.

Ministry of Health, Eliezer Shostak, Minister, 1982

27. INDICATE THE PERCENTAGES OF TOTAL PROJECT COST AS FOLLOWS:

PERCENTAGE FROM AID	50
PERCENTAGE FROM APPLICANT	50
PERCENTAGE FROM OTHER SOURCES	

LIST OTHER SOURCES AND AMOUNTS FROM EACH SOURCE:

28. IF A CONSTRUCTION PROJECT IS PROPOSED, ANSWER THE FOLLOWING:

A. INDICATE THE EXTENT OF ARCHITECTURAL-ENGINEERING PLANNING UNDERTAKEN TO DATE, IF ANY. NAME THE PERSON(S) PERFORMING ARCHITECTURAL-ENGINEERING WORK. INCLUDE WITH THE APPLICATION ANY PRELIMINARY ARCHITECTURAL-ENGINEERING PLANS AND COST ESTIMATES PREPARED.

Preliminary plans and programme prepared by Ben Amar and Bar-on Ltd., Architects and Town Planners, Netanya, Israel

B. ESTIMATE THE COST OF OPERATION OF THE FACILITIES PROPOSED FOR CONSTRUCTION FOR A THREE-YEAR PERIOD FOLLOWING ESTIMATED COMPLETION. DESCRIBE THE STAFFING AND MANAGERIAL REQUIREMENTS FOR SUCH FACILITIES AND ACTION PLANNED TO MEET THESE NEEDS. HOW DO YOU PROPOSE TO FINANCE THE OPERATING COSTS?

Approximate cost of operation at 60 students - \$180,000

As in the past, American Friends of Kiryat Sanz Laniado Hospital, the Ministry of Health, Ministry of Education, and Ministry of Social Welfare, covered costs over and above income from tuition. Tuition income is approximately 20% of cost.

American Friends
of Kiryat Sanz
Laniado Hospital

File

ד"ר

18 West 45th Street, Suite 1619, New York, NY 10036 (212) 944 • 2690

April 4, 1984

Professor Marshall Breger
2401 H Street N.W.
Apt. 311
Washington, D.C. 20037

Dear Professor,

There seems to have been a problem with a letter I wrote on February 21st expressing my profound gratitude for helping to make our dinner the grand success that it was.

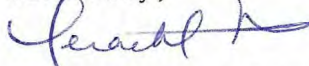
Please find enclosed a copy of that letter.

I also wish thank you for the enormously popular visit of Secretary Raymond Donovan who is a real friend of Israel and Laniado Hospital.

Having just returned myself from Laniado in Israel, I can tell you that your involvement is more needed and appreciated now than ever.

May you continue to merit the accomplishment of greatness on behalf of the Jewish People and greater humanity.

Sincerely,



Rabbi Yerachmiel Milstein
National Director

RYM/mb

ידידי מרכז רפואי קרית צאנז, בארה"ב

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Lazer Wolf

Director, New York Region

Yaakov Salomon

701

American Society
of Kirvat Sanz
Lahado Hospital

16 West 45th Street, Suite 1619, New York, NY 10036 (212) 341-1111

February 21, 1984

Professor Marshall Breger
2401 H Street, N.W.
Apt. 311
Washington, D.C. 20037

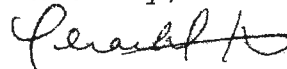
Dear Professor,

I can't thank you enough for helping to make our dinner last night the success that it was.

The Rebbe Shlita himself was honored by the good wishes you brought from the President and could not contain his gratitude even for one day. Mr. Greenwald's disclosure of the Rebbe's immediate warm response to your speech made for an unexpected but delightful interruption of the scheduled program.

On behalf of the 40,000 patients we will see during the next twelve months and the 1,000 people who greeted you last night, thanks for your presence, dedication and friendship.

Sincerely,



Rabbi Yerachmiel Milstein
National Director

RYM/mb

P.S. Please advise as to the development of Mr. Donovan's trip plans.

ד"ר מרשל ברגר קרית צאנז בארץ

5th ANNUAL DINNER

הערב האחרון

February 20, 1984

Washington, D.C.

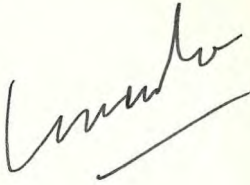
New York

MEMBER CHAIRMAN
Sidney Ingber
JOURNAL CHAIRMAN
Sol Roth
MANAGING DIRECTOR
Yerachmiel

SECRETARY
Senator A. J. M. Al. ...
... ..

UNITED STATES DEPARTMENT OF LABOR
OFFICE OF THE SECRETARY

September 14, 1984



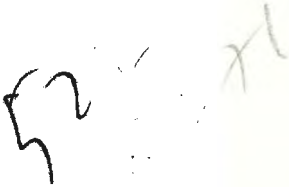
Marshall:

I have attached for your review a copy of a letter the Secretary received from Dr. Willman of the Friends of Laniado Hospital.

As you can see, Dr. Willman requests the Secretary's assistance in gaining AID approval for the enclosed funding application.

I would appreciate your view on this matter before I bring this to the Secretary's attention. Thank you.

Steven E. Some



American Friends of Kiryat Sanz Laniado Hospital

18 West 45th Street, Suite 1619, New York, NY 10036 (212) 944 • 2690

September 6, 1984

Secretary Raymond Donovan
Department of Labor
200 Constitution Avenue, N.W.
Washington, D.C. 20001

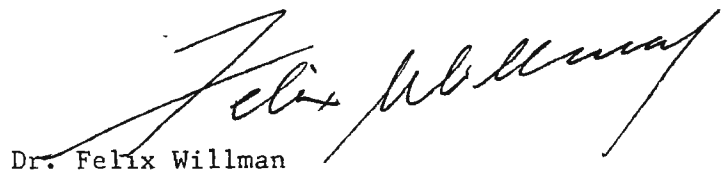
Dear Secretary Donovan,

Attached please find a copy of our application for FY 1985 for the construction of a nursing school. As one who saw the hospital in action, we hope you will lend your government services to secure the approval of the application.

The Grand Rabbi sends personal regards and wishes for your future success.

I tried to call you at your office and was told the number was changed to a non-published number.

Sincerely yours,



Dr. Felix Willman

FW/mb

ידידי מרכז רפואי קרית צאנז, בארה"ב

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Moshe David Guttman
Rabbi David Hollander
Stanley Hyman, Esq.
Shave Iacob

Marvin Neiman, Esq.
Rabbi A. Reich
Joseph Rosenberg
Yishai Rosenberg
Dr. Felix Wilman
Lazer Wolf

AGENCY FOR INTERNATIONAL DEVELOPMENT
APPLICATION FOR ASSISTANCE - AMERICAN SCHOOLS AND HOSPITALS ABROAD

THIS APPLICATION FORM IS DESIGNED TO ELICIT BASIC INFORMATION. IF, UPON REVIEW OF THE INFORMATION SUPPLIED, AID DETERMINES THAT THE APPLICANT MERITS CONSIDERATION FOR GRANT ASSISTANCE, ADDITIONAL INFORMATION MAY BE REQUIRED.

THE TERM "APPLICANT" USED IN THIS APPLICATION REFERS TO THE UNITED STATES FOUNDER OR SPONSOR OF THE OVERSEAS INSTITUTION FOR WHICH ASSISTANCE IS BEING REQUESTED.

UNITED STATES FOUNDERS OR SPONSORS OF OVERSEAS INSTITUTIONS FOR WHICH ASSISTANCE IS PROPOSED ARE REQUESTED TO FURNISH THE FOLLOWING INFORMATION IN DUPLICATE ONE YEAR IN ADVANCE OF THE U.S. FISCAL YEAR IN WHICH ASSISTANCE IS BEING REQUESTED TO:

OFFICE OF AMERICAN SCHOOLS AND HOSPITALS ABROAD
DEPARTMENT OF STATE
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D. C. 20523

PLEASE USE CONTINUATION SHEETS WHEN THE SPACE PROVIDED FOR ANSWERING ANY ITEM IS INSUFFICIENT. IDENTIFY INFORMATION CONTAINED IN ATTACHMENTS BY REFERRING TO THE APPROPRIATE HEADINGS OF THIS APPLICATION FORM.

A. APPLICANT (U.S. SPONSOR OR FOUNDER)

1. NAME American Friends of Kiryat Sanz Laniado Hospital	2. ADDRESS 18 West 45th Street New York, New York 10036	3. TELEPHONE (212) 944-2690
4. TYPE OF ORGANIZATION (Check appropriate Box): ☒ CORPORATION ☐ ASSOCIATION ☐ OTHER (Specify) _____		5. THIS APPLICATION APPLIES FOR (A) TOTAL AMOUNT REQUESTED \$ 1,500,000 (B) DURING U.S. FISCAL YEAR 19 85

6. AUTHORIZED REPRESENTATIVE OF APPLICANT FOR PURPOSES OF THIS APPLICATION

(A) NAME Sidney Greenwald	(B) ADDRESS 18 West 45th Street New York, New York 10036	(C) TELEPHONE (212) 944-2690
7. DATE APPLICANT ORGANIZATION ESTABLISHED 1972	8. JURISDICTION IN WHICH ESTABLISHED OR INCORPORATED New York State	

9. APPLICANT IS (Check one):

☐ FOUNDER ☒ SPONSOR

B. OVERSEAS INSTITUTION

10. NAME Laniado Hospital	11. ADDRESS Kiryat Sanz Netanya, Israel	12. TELEPHONE (053) 36071
13. DATE INSTITUTION ESTABLISHED 1968	14. DATE APPLICANT'S SPONSORSHIP COMMENCED 1972	

C. RELATIONSHIP OF OVERSEAS INSTITUTION WITH APPLICANT AND OTHER ORGANIZATIONS

15. IDENTIFY ALL ORGANIZATIONS WHICH ARE RESPONSIBLE FOR THE POLICIES AND ADMINISTRATION OF, AND FUND RAISING FOR, THE OVERSEAS INSTITUTION.

- (1) U.S. SPONSOR, BOARD OF TRUSTEES, GOVERNORS, DIRECTORS, ETC. American Friends of Kiryat Sanz Laniado Hospital
- (2) OVERSEAS SPONSOR, BOARD OF TRUSTEES, GOVERNORS, ETC. Board of Trustees Kiryat Sanz Laniado Hospital
- (3) FUND RAISING ORGANIZATION(S) IN THE U.S. OR OTHER COUNTRIES American Friends of Kiryat Sanz Laniado Hospital
- (4) ANY OTHER INDIVIDUAL(S) AND ORGANIZATIONS ADVISING AND ASSISTING THE OVERSEAS INSTITUTION On separate sheet

16. LIST THE NAMES, TITLES, AND CITIZENSHIP OF THE PRINCIPAL OFFICERS OF THE OVERSEAS INSTITUTION, AS WELL AS FOR EACH OF THE ORGANIZATIONS IDENTIFIED IN NO. 15 ABOVE. ATTACH A BRIEF BIOGRAPHICAL PARAGRAPH ON THE PRINCIPAL OFFICERS OF EACH.

On Separate Sheet

Chapters Founded and Serviced by
American Friends of Kiryat Sanz
Laniado Hospital

ISRAEL FRIENDS OF LANIADO HOSPITAL
Rechov Rabbi Akiva
Netanya, Israel

CANADIAN FRIENDS OF LANIADO HOSPITAL
Room 409
7101 Park Avenue
Montreal, P.Q. Canada

FRENCH FRIENDS OF LANIADO HOSPITAL
9 Rue Buffault
75009 Paris, France

DUTCH FRIENDS OF LANIADO HOSPITAL
5 Haagerslann
Antelveen, Holland 41556

ITALIAN FRIENDS OF LANIADO HOSPITAL
POB N17
Paullo, Milan, Italy

BRITISH FRIENDS OF LANIADO HOSPITAL
22 Portsdown Avenue
London NW11, England

SWISS FRIENDS OF LANIADO HOSPITAL
59 St. Jakob Strasse
Zurich, Switzerland 8004

BELGIAN FRIENDS OF LANIADO HOSPITAL
11 Van Lerius Street
Antwerp 2000, Belgium

MEXICAN FRIENDS OF LANIADO HOSPITAL
La Fointane 32
Polanco, Mexico
SDF, Mexico

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Yehuda Mark
Deputy Director, Ministry of Health

Yecheskal Rottenberg
Practicing Attorney, Civil Judge

David Sampolinsky, Ph.D.
Bio-Physicist

Yaakov Tendler
U.S. Citizen, Physician

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Industrialist

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Industrialist

Solomon Katz, Secretary
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Public Relations

Leibish Morgenstern, Treasurer
Diamond Merchant

Marvin Neiman, Esq.
Lawyer

Henry Roth, Chairman of Executive Committee
Real Estate Executive

Felix Willman
Noted Scholar, Journalist, Educator
President of Or Hachayim Inc..

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Chairman, Medical Advisory Board
Clinical Professor of Medicine (Cardiology)
Mount Sinai School of Medicine

Dr. Henry F. Kaplan
Professor of Medicine
Chief, Department of Radiology
Stamford University Medical Center

Dr. Marcel Tuckman
Professor of Clinical Medicine
New York University Medical Center

Dr. Harold Hershman
Chairman, Department of Infectious Diseases
Mount Sinai School of Medicine

Dr. Yashar Hirshaut
Memorial Sloan Kettering Cancer Center

Dr. I. Kreel
Chief of Surgery
Mount Sinai Medical Center

Dr. Kenneth Prager
Assistant Professor of Clinical Medicine
Columbia College of Physicians and Surgeons

BIOGRAPHY

ZVI ELIMELECH HALBERSTAM

Born 1951, New York City, Married, 3 Children
Education: Sanz Rabbinical College, ordained 1978
Serves as Chaplan of Kiryat Sanz Laniado Hospital
Netanya, Israel.

MEIER EISENMANN

Born 1924, Frankfurt, Germany, Married, 3 Children
Education: Pitman's and Trinity Colleges, England
Etz Chaim and Liverpool Rabbinical Colleges,
England.
Principal, Hebrew Academy of Minneapolis 1955-1972
Director of Public Relations, Laniado Hospital,
Netanya, Israel 1972 to present
Member, Board of Directors, Phyllis Wealthy Settlement
House, Minneapolis, Minnesota
Member, Board of Directors, United Fund of Hennepin
County, Minnesota

YEHUDA MARK

Born 1933, Hungary, Married, 4 Children
Education: Hebrew University, Jerusalem, Israel
Public Health Administration
Director of Medical Services for Government Hospital
State of Israel 1958 to present

YECHESKEL ROTTENBERG

Born 1938, Israel, Married, 8 Children
Education: Certified Public School Teacher, Degree
in Law - Hebrew University 1962, Licensed
Attorney at Law, 1965
Private law practice, 1964 to present,
Public Representative before National Labor Court
1965 - 1975
Legal Advisor to Public Institutions
Lecturer and Counselor, Faculty of Law, Hebrew University

DAVID SAMPOLINSKY

Born 1921, Copenhagen, Denmark, Married 4 Children
Resides in Rishon l'Zion, Israel
Education: D.V.M. Royal College of Vet. Medicine
Copenhagen, Denmark 1946.
Ph.D. Microbiology - Hebrew University, Jerusalem,
Israel
Director, Dept. of Bacteriology, Assaf Harofeh Hospital
since 1951
Senior Lecturer, Bar Ilan University 1976 to present
Established Investigator, Chief Scientific Bureau

Ministry of Health, Israel since 1974
Consultant Editor - Microbios and Cytobios

DR. YAAKOV TENDLER

Born 1952, New York City, Married, 6 Children
Education: B.A. summa cum laude, Yeshiva University '72
M.D. Albert Einstein College of Medicine Yeshiva
University 1977
Chief, Department of Pulmonology Laniado Hospital 1983
Pulmonary Fellow, Bronx Municipal Hospital 1980-82
Internal Medicine Residency, Montefiore Medical
Center 1978 - 1980
Internal Medicine Internship, Brookdale Medical
Center 1971 - 1978
Diplomate, American Board of Internal Medicine
Diplomate, American Board of Pulmonology

ISAAC WOLF

Born 1947, Brooklyn, New York, Married, 4 Children
Education: Yeshiva Yesodei Hatorah, Kiryat Sanz,
Netanya, Israel
Vice-President Weiss Wolf Inc. (diamond manufacturing)
Founder and President - Center for Special Education,
Jerusalem, Israel

ESTANNE ABRAHAM

Born 1942, New York, Married, 4 Children
Education: Interior Design, Fashion Institute of
Technology
Board Member, Jewish Museum
Board Member, Israel Museum
Board Member, Bet Hatfutzot
Board Member, Radius Institute
Board Member, American Society of Oriental Research

SOL FRIEDMAN

Born 1930, Hungary, Married, 3 Children
Education: Seminary of Kalev, Hungary
President, Atlantic Numbering Machines Co., Brooklyn,
New York and West Caldwell, New Jersey

SIDNEY GREENWALD

Born 1926, New York, Married, 4 Children
Education: Brooklyn College, B.A. 1949
Licensee, Administrator and Consultant for Long Term
Health Care Facilities since 1957.
Member, World Executive Agudath Israel

Chairman of the Board, American Friends of Kiryat
Sanz Laniado Hospital 1972 to present.

STANLEY HYMAN, ESQ.

Born 1946, New York, Married, 3 Children

Education: B.S., New York University School of Commerce
J.D., Brooklyn Law School, Admitted to Bar of
the State of New York 1971

Assistant District Attorney, Bronx, NY 1975 - 1980

Attorney for New York City Police Dept. 1973 - 1975

Presently, an officer of S. Hyman Plumbing Supplies, Bronx

Chairman of the Board of Directors, Cong. Adas Jeshurun,
Bronx, New York

Board Member, Torah Center of Hillcrest, Queens, NY

SOLOMON KATZ

Born 1934, Frankfurt, Germany, Married, 6 Children

Education: Shearith Hapletah School for Holocaust Survivors

President, Omni Chemical Company, Lyndhurst, New Jersey

Vice President, Mesivta Sanz of Hudson County

YERACHMIEL MILSTEIN

Born 1952, New York, Married, 4 Children

Education: Graduate student New York Institute of
Technology, Degree in MBA Marketing

Director of Development, Union of Orthodox Jewish
Congregations of America, New York City 1976-80

Currently, National Director of American Friends of
Kiryat Sanz Laniado Hospital

LEIBIS MORGENSTERN

Born 1935, Czechoslovakia, (Emigrated to U.S. 1949)
Married, 7 Children

Education: Shearith Hapletah School for Holocaust
Survivors

Vice-President, TMW Diamond Mfg. Corp.

Vice-President Benevolent Society of Diamond Dealers
Club.

HENRY A. ROTH

Born 1929, Hungary, (Emigrated to U.S. 1947), Married
8 Children

Education: Shearith Hapletah School for Holocaust
Survivors

President, Broadway Management, New York City (Real Estate)

Board Member Agudath Israel of America

The sponsoring organization, as represented by the Board of Trustees of the American Friends of Kiryat Sanz Laniado Hospital owns and operates the hospital and the nursing school. As the owners, the trustees have undertaken responsibility for any and all liabilities incurred by the hospital, either as regards financial management or patient care. Moreover, as the ultimate agency of responsibility, the Board accepts the burden of ascertaining that medical services of the highest quality are delivered to the patients; that medical approaches are made in the community to prevent illness; that the physicians on the the staff will use the catchment area to study appropriate medical problems, and provide data which may be used by medical researchers all over the world.

The Board of Trustees of the American Friends of Kiryat Sanz Laniado Hospital has the legal responsibility for control of the quality of medical care in the hospital. To achieve this objective it monitors ongoing programs by receiving, reviewing, evaluating and reacting to monthly reports which contain evidence of the staffs' performance. It thereby gives assurance that the medical staff is well organized; that the most effective medical audit procedures are employed; that the nursing service is efficiently organized and that fruitful research is being carried out.

To enable the hospital to function on a day-to-day basis, the Board of Trustees has appointed a hospital administrator, a medical director, and key hospital personnel. The Board delegates to these executives the authority and responsibility to manage the operations of the hospitals and retaining unto itself ultimate responsibility. The Board has also assigned the responsibility for day-to-day operations to a steering committee in Israel.

The Board of Trustees of Laniado Hospital is self-perpetuating, meets regularly to receive reports, and plans all of the activities of the hospital.

D. DESCRIPTION OF OVERSEAS INSTITUTION

18. DESCRIBE THE NATURE OF THE OVERSEAS INSTITUTION; ITS HISTORY, OBJECTIVES, AND EXISTING AND PLANNED IMPACT ON THE COMMUNITY.

Kiryat Sanz Laniado Hospital was founded in 1962 concurrent with the founding of Kiryat Sanz, a suburb of the city of Netanya. Designed by a predominantly American Board and staffed principally by American and American trained personnel, the hospital was opened in 1976 to provide medical services for Kiryat Sanz, the city of Netanya, and the entire Sharon region consisting of 220,000 residents.

This region comprises an area of 50 miles to the north and south of Netanya. The growing population is making increasing demands upon the hospital and its staff.

Kiryat Sanz Laniado Hospital has 120 patient beds. Plans call for additional beds by the early 1990s to accomodate the growing needs of an increasing population. Over 30,000 patients are treated in the emergency room each year. Over 12,000 babies were born at Laniado since the opening in 1976. The hospital has a Day Care

Program; a Home Care Program; departments of Ophthalmology, Obstetrics, Gynecology, Internal Medicine, a Cardiac department with a Coronary intensive care unit, a Urology department, Department of Surgery, Hemo-Dialysis treatment facility, Pediatrics, a Newborn and Infant Care Center, a center for childhood illness, a chronic disease hospital, and a nursing school.

During the past decade hospital facilities have been constructed to meet increased needs. The nursing school facilities, however, have not kept up with the pace of growth. The nursing school is currently housed in two renovated residential buildings, totally inadequate to train 120 students. Student nurses continue to be housed in rented apartments dispersed throughout the neighborhood. This makes study difficult and inhibits an esprit-de-corps which develops when all the students occupy a single dormitory facility. The academic spaces and the library facilities are not on a level with the high quality of instruction and training.

There is a great need at the present time to upgrade the nurses' training facilities and residences to match the level of hospital staff and facilities.

19. AMERICAN IDEAS AND PRACTICES - DESCRIBE IN DETAIL HOW THE OVERSEAS INSTITUTION SERVES AS A STUDY AND DEMONSTRATION CENTER FOR IDEAS AND PRACTICES OF THE UNITED STATES, AND HOW THE INSTITUTION DIFFERS IN THIS RESPECT FROM SIMILAR AND LOCAL INSTITUTIONS CURRENTLY IN OPERATION IN THE COUNTRY CONCERNED. IN THE CASE OF HOSPITALS, DESCRIBE HOW THE INSTITUTION SERVES AS A HOSPITAL CENTER FOR TEACHING AND MEDICAL RESEARCH.

I

Kiryat Sanz Laniado Hospital continues to be a study and demonstration center for American ideas and practices.

Community Care Programs

a) For the general population

Laniado Hospital develops and institutionalizes community care programs. Laniado physicians and para medical staff work out of community facilities to bring preventive medicine and early detection of disease to a population not sophisticated in the skills of acquiring medical help. American doctors encourage the citizens of the region to engage in practices which will be conducive to good health and to seek help for detected illness. Orientals who are not educated in obtaining medical help and Chassidic Jews often rely upon natural events to relieve their afflictions. Laniado reaches out into the communities, into the schools and into other community organizations to provide instruction in self help and reliance upon professional medical practitioners.

-continued-

b) For the elderly

All residents over 65 years of age are offered physical checkups every 6 months. Screening procedures include a thorough physical examination. We have discovered that the cost of overall pre-disease screenings of this sort prevent the much greater cost of treating well developed diseases. Following sound American practices, elderly persons are looked after and are enabled to live independently in the community. Thus fewer geriatric facilities are needed and the elderly can go about their personal lives without requiring special assistance.

In general, Laniado's community outreach program employing American practices in community and family medicine enable the physicians to encourage proper nutrition, inculcate habits leading to disease prevention, and enable early disease detection.

Unit-Dose Packaging System

A patient drug packaging procedure, not currently used widely in Israel, but extremely efficient and popularly use in the United States is the Unit-Dose packaging system. This is a procedure in which tablets and medications are prepared for each patient requiring them on an individual basis. Laniado is the first hospital to use this system effectively in Israel. Since that time (in the last three years), the system has been employed extensively in a number of other hospitals, primarily major medical centers here in Israel by virtue of the example set by Laniado Hospital. All the equipment utilized in the packaging system including the packaging machines, liquid bottle fillers, labelling machines, and Unit-Dose dispensing carts, are products which originate in the United States.

Continuity of Care

The American practice which brings the physician practicing in the community into the hospital and allows the hospital staff physician to practice in the community is meeting with great resistance in Israel. As an American hospital controlled by an American Board, Laniado has made giant strides in its efforts to make this system operative in Kiryat Sanz Laniado Hospital. This practice is now becoming increasingly possible because of the large number of American trained and American born physicians who are taking an active role in the Board's decisions as well as on the hospital staff.

Distribution of function

We have been successful in achieving a significant distribution of functions and responsibilities in the hospital

itself. Major among these achievements has been the successful transition of many functions normally conducted by physicians but currently assigned to non-medical administrative staffs.

Medical and Surgical Equipment and Supplies

The American and American trained physicians who serve on the staff of Kiryat Sanz Laniado Hospital have ascertained that the equipment and supplies they require are the same as those to which they were accustomed in the United States. The hospital contains an impressive amount of made in USA equipment and supplies.

1. All patient room beds and bedside equipment are of Simmons Mfg. or Interoyal Manufacturing Company and are purchased in the United States.

2. All monitors in the Department of Surgery are manufactured by Menen-Greatbach in the United States.

3. Most heavy components such as operating tables (AMACO) and operating utilities are purchased in America from Ohio Medical, Valley Lab Generators.

4. The Hemodialysis unit consists exclusively of Travenol equipment of U.S. manufacture.

5. Diagnostic equipment in the Cardiology Department includes a Cambridge Stress Test System with treadmill and monitoring apparatus. It also includes an Electronics-for-Medicine Echocardiograph system which is manufactured and purchased in the United States.

6. Equipment in the Intensive Coronary Care Unit includes the Menen-Greatbach monitoring equipment, Bennett respirators and Meditronic pacemakers.

Library

The hospital library can easily be mistaken for one in the United States. The language of oral communication is English. The system of classification is American, and the books and journals are predominantly in English and from the U.S.A. The card files, shelving system, and circulation programs are designed in accordance with American standards.

II

The element which distinguishes Kiryat Sanz Laniado Hospital from all other similar hospitals in Israel is the fact that it is wholly controlled by an American Board of Trustees which is determined to emulate American practices in Israel as a demonstration to the professional staffs and Boards of other Israeli hospitals, that American ideas and practices are efficient, affordable and worthy of duplication in the Middle East.

To achieve this end the Board has sought to staff the hospital with American trained physicians and nurses. It can boast of an impressive staff at present. The Board is resolved to recruit two new full-time American trained physicians each year as needed. Moreover, because of its commitment to American ideas and practices, the Board has requested that its Medical director establish a formal procedure to encourage American ideas and practices. This is an appropriate opportunity to introduce the Medical Director.

The Medical Director

The Medical Director of Kiryat Sanz Laniado Hospital is Dr. Yaacov Tendler. Dr. Tendler as his biography reveals was born in the United States, attended an American college, received his medical degree at the Albert Einstein College of Medicine, served as an intern and later as a resident in American hospitals and holds the Diplomate from the American Board of Internal Medicine and The American Board of Pulmonology.

Other American Major Staff Appointments:

The Department of Ophthalmology

The Department of Ophthalmology is comprised of the Chief, Dr. George Rubin, who is a United States citizen, graduate of K.C.O.S. (1953) and Diplomate of the American Board of Ophthalmology (1980) and Dr. Levi Rothkopf, a United States citizen, graduate of New York Medical College (1965) and Diplomate of the American Board of Ophthalmology (1971). Dr. Peter Ballen who is Chief Ophthalmic Consultant is a United States citizen, graduate of New York Medical College (1948), Captain, United States Air Force (1951-1953), and Diplomate of the American Board of Ophthalmology (1954). He has served as Professor of Clinical Ophthalmology, Stonybrook University Medical Center from 1973 to the present and specialized in ophthalmic plastic surgery and intra-ocular lens implants at Laniado Hospital.

The Department of Surgery

The Chief of Surgery is Dr. Baruch Schmidt, a United States citizen, who was graduated from the Washington University School of Medicine, at St. Louis, Missouri (1962) and served in the United State Air Force (1963-1965). Dr. Schmidt specialized in General Surgery at Upstate Medical Center of New York, Syracuse (1966-1969) and is a Diplomate of the American Board of Surgery (1970)

Director of Home Care

Dr. Leslie Kay, a United States citizen, was graduated from the University of Rome, Italy in 1936 and practiced

medicine in New York for 37 years. At Laniado Hospital he is a staff member of the Department of Internal Medicine and Director of Home Care.

Dr. Steven Ulano, Board Certified both in Internal Medicine and General Surgery is currently serving at Laniado.

Dr. Bert Kaufman, a U.S. trained specialist in Emergency medicine, is in charge of the Emergency room.

In addition to these full-time key people on the medical staff, the Medical Director regularly recruits nationally respected American medical specialists who visit the hospital to share their knowledge with the staff and the administration. These prominent medical educators make rounds, give lectures, conduct seminars, all designed to encourage American medical practices and ideas.

III

Kiryat Sanz Laniado Hospital serves as a center to teaching and medical research. Utilizing its distinctive population, the research arm of the staff seeks to utilize its research both to improve the quality of life and health of those living in the hospital catchment area and to assist other researchers in their work.

The oriental and chassidic communities provide a unique population. The study of which may be used as a contrast to other communities. Tropical diseases have been and continue to be studied by others. Laniado will make its medical contribution by studying its population carefully.

Nutrition

The population of a major portion of Kiryat Sanz has established eating habits which are of a high salt-high cholesterol nature. Physicians at Laniado are performing a study comparing their population with those in the United States and will correlate the effects in both regions. This will be helpful both to Israeli as well as to American researchers.

Many Children Families

One of the unusual characteristics of Kiryat Sanz and its environment is the size of the family. Many families have as many as eight and ten children. A study will be designed to identify the special pre-natal needs of mothers who have already had four or more children combined with follow-up studies which will be undertaken to trace the physical development of children born as 8th, 9th, and 10th to one mother.

D. DESCRIPTION OF OVERSEAS INSTITUTION (CONT.)

20. SIZE AND VALUE OF PHYSICAL PLANT OF OVERSEAS INSTITUTION

A. REAL ESTATE	NUMBER OF ACRES 10	VALUE IN \$ U.S. EQUIVALENT 3,500,000
B. BUILDINGS	NUMBER OF BUILDINGS 2	VALUE IN \$ U.S. EQUIVALENT 9,500,000
C. BASIS FOR ASSESSMENT OF VALUE OF REAL ESTATE AND BUILDING	ASSESSMENT BASIS Charles Land & Co. Marshall Valuation Service	DATE ASSESSED 1983
D. EXCHANGE RATE AT WHICH THE VALUE IN \$ U.S. WAS CALCULATED	U.S. \$ 1.00 = 52 Israeli to the U.S. dollar	

21. OVERSEAS INSTITUTION'S STAFF

	NUMBER	%
A. PROFESSIONAL STAFF		
1. TOTAL ADMINISTRATIVE STAFF	40	
2. TOTAL FULL-TIME FACULTY OR MEDICAL STAFF	142	
3. TOTAL PART-TIME FACULTY OR MEDICAL STAFF	18	
4. FACULTY OR MEDICAL STAFF WITH DEGREES FROM U.S. UNIVERSITIES		
A. FULL TIME	18	13
B. PART TIME		
5. U.S. CITIZENS ON PROFESSIONAL STAFF		
A. ADMINISTRATIVE STAFF	11	30
B. FACULTY OR MEDICAL STAFF	15	11
6. CITIZENS OF COUNTRY IN WHICH OVERSEAS INSTITUTION IS LOCATED		
A. ADMINISTRATIVE STAFF	29	70
B. FACULTY OR MEDICAL STAFF	124	
7. CITIZENS OF OTHER COUNTRIES		
B. SUPPORT STAFF (CLERICAL, MAINTENANCE, ETC.)		
1. FULL TIME	15	
2. PART TIME	11	

22. STAFF SALARIES IN \$ U.S.

A. GIVE THE SALARY RANGE FOR THE FOLLOWING PERSONNEL

(1) ADMINISTRATIVE	\$ 1,200	TO	\$ 2,000
(2) FACULTY OR MEDICAL	\$ 2,000	TO	\$ 3,250
(3) SUPPORT	\$ 600	TO	\$ 800

B. EXPLAIN AND GIVE THE VALUE OF ANY BENEFITS OR PREREQUISITE AVAILABLE TO PERSONNEL THAT ARE NOT INCLUDED IN THEIR SALARY, E.G., SOCIAL AND HEALTH INSURANCE, HOUSING ALLOWANCES, OTHER ALLOWANCES (specify), ETC.

Sick Days	8.5% of salary
Life Insurance	5.0% of salary
Vacation	8.5% of salary
Pension	8.5% of salary
Education & Training	2.5% of salary

23. TO BE FILLED IN ONLY FOR SCHOOLS

A. DESCRIBE THE LEVEL OF EDUCATION AND PROVIDE DETAILS ON THE CURRICULUM OFFERED.

AS APPLICABLE, INSERT THE NUMBER OF:

DEPARTMENTS _____

MAJORS _____

COURSES _____

TOTAL CREDIT HOURS _____

ENGLISH IS (Check one):

- ☐ PRIME LANGUAGE OF INSTRUCTION.
- ☐ TAUGHT AS A SECOND LANGUAGE.

D. DESCRIPTION OF OVERSEAS INSTITUTION (CONT.)

(CONTINUATION SPACE FOR ITEM 23.A.)

B. ENROLLMENT AND RATIO OF FACULTY TO STUDENT BODY					
PERIOD	YEAR	NUMBER OF STUDENTS		STUDENT TO FACULTY RATIO	FACULTY LOAD-AVERAGE HOURS TAUGHT
		FULL-TIME	PART-TIME		
PREVIOUS TWO YEARS					
CURRENT YEAR					
NEXT THREE YEARS					

C. GIVE NUMBER OF STUDENTS BY COUNTRY OF CITIZENSHIP. INFORMATION IS FOR THE YEAR 19__.

D. ANNUAL COSTS AND CHARGES PER STUDENT AND SCHOLARSHIPS	IN U.S. \$
(1) TUITION CHARGED PER SCHOOL YEAR	
(2) OTHER FEES	
(3) ACTUAL COST TO INSTITUTION OF EDUCATION PER STUDENT	
(4) ROOM AND BOARD CHARGED PER STUDENT	
(5) ACTUAL COST FOR ROOM AND BOARD PER STUDENT	
(6) NUMBER OF STUDENTS ATTENDING UNDER SCHOLARSHIPS	
_____ PARTIAL _____ FULL TUITION	
_____ ACTUAL COST _____ FULL TUITION/ROOM & BOARD	
(7) TOTAL SCHOLARSHIP ASSISTANCE PROVIDED STUDENTS	
(8) SOURCES OF SCHOLARSHIP FUNDS BY PERCENTAGE	
_____ % PRIVATE RESTRICTED GIFTS	
_____ % PRIVATE UNRESTRICTED GIFTS	
_____ % GOVERNMENT GRANTS (Specify)	
_____ % OTHER SOURCES (Specify)	
EXPLANATORY NOTES (As appropriate, e.g., projected increases over the next 2 to 3 years)	

D. DESCRIPTION OF OVERSEAS INSTITUTION (CONT.)

24. TO BE FILLED IN ONLY FOR HOSPITALS

A. INDICATE THE FOLLOWING:

(1) NUMBER OF BEDS, AUTHORIZED 91 : ACTUAL 91 ; RATE OF OCCUPANCY 100%
(2) AVERAGE NUMBER OF BED PATIENTS MONTHLY 600
(3) ACTUAL COST PER BED PATIENT 9,000 Israeli Shekel - \$180
(4) AVERAGE NUMBER OF OUTPATIENTS MONTHLY 1,500

B. DESCRIBE THE HOSPITAL'S RATE STRUCTURE AND INCLUDE INFORMATION ON THE INCOME LEVELS OF PATIENTS.

95% of all patients are covered by either Kupat Cholim (The Sick Fund) or Bituach Leumi (National Health Insurance Plan) which pays at the rate of 5,500 Israeli Shekel, or approximately \$110 per day. The difference between rate paid and cost is covered by the American Friends.

80% of the patients treated are working people. 15% are children of such families and 5% are tourists or private pay patients.

C. AS APPLICABLE, DESCRIBE THE AREAS OF SPECILIZATION AND RESEARCH AND HOSPITAL'S MEDICAL EDUCATION PROGRAM, INCLUDING NURSING.

Department of Cardiology is using American techniques with treadmill stress testing and Swan Ganz catheter hemodynamic monitoring to assess patients' states and test vasodilator therapy. In addition, we are using echocardiogram and radioisotope nuclear heart scans to assess ambiguous diagnoses.

Department of Pulmonary Medicine, directed by a U.S. trained and Board certified pulmonologist, is using research to test bronchodilator therapy and assess patients' status. The bronchoscopy unit detects early malignancies. The pulmonary function unit, as part of the entire community educational effort of the hospital, educates the public to stop smoking and detect early changes in lung function due to smoking. We comply with the guidelines of the American Thoracic Society.

Surgery Department is directed by a U.S. Board certified surgeon. The Vascular Surgery Service is conducting clinical research, using sophisticated techniques, i.e. Doppler studies of, nerve blocks in the treatment of peripheral vascular disease.

The Gynecology Department's infertility experts are doing tuboplasty and other corrective techniques for infertility

The Neonatal Unit uses apnea monitors and equipment for a Neonatal Premature Intensive Care Unit - utilizing respirators, incubators, umbilical artery catheterization, etc.

-continued-

The Nursing Department has introduced primary nursing care in most departments. Together with the pharmacy, the nursing Department introduced Unit Doses of medication and a Cardex System to minimize staff errors.

The lay administrative staff of the hospital has now assumed many of the non-medical functions heretofore performed by the physicians. In addition to improving the efficiency of the hospital, this has also added more medical man hours to direct patient care. The entire administrative policy and procedure manual is being patterned after the U.S. system.

Program of Studies at Laniado Nursing School, Netanya

Formulated according to guidelines set by Ministry of Health and includes:

1. Nursing material;
2. Medical material;
3. Behavioral and Social Sciences;
4. Biological Sciences

1. Nursing Material

New principles and goals in nursing; Basic nursing care; Nursing care of the patient in Maternity, pediatrics, Internal Medicine, Surgery, Operating Theater, Mental Health, Urology, Orthopedics, Cardiology.

Learning materials include:

The Lippincott Manual of Nursing Practice - J.B. Lippincott

The Elements of the Nursing Process - Nancy Roper

Learning to Use the Process of Nursing - Nancy Roper

American Journal of Nursing

Nursing Review

Journal of Advanced Nursing

Clinical training in the Nursing Process and Primary Care procedures in the wards. Instructors in these procedures are registered nurses, some with a B.A.

2. Medical Material

Lectures delivered by specialists in above mentioned areas as well as Ophthalmology, E.N.T., Dermatology, Neurology.

3. Behavioral and Social Sciences

College credit survey courses in Psychology, Developmental Psychology, Sociology, Statistics and Research Methods, Personnel Management, Intercommunication and Interview Methods.

4. Biological Sciences

Courses presented by medical lecturers in Anatomy, Physiology, Microbiology, Pathology, Genetics, Biochemistry, Pharmacology, Dietetics.

E. PROPOSED USE OF GRANT FUNDS REQUESTED

25. STATE THE PURPOSE OF ASSISTANCE REQUESTED IN ITEM 5 ABOVE. DESCRIBE HOW AMOUNT OF REQUEST WAS DETERMINED. IF A CONSTRUCTION PROJECT IS PROPOSED, DESCRIBE THE FACILITIES (INCLUDING EQUIPMENT) FOR WHICH FINANCIAL ASSISTANCE IS REQUESTED. IF PROCUREMENT OF EQUIPMENT IS REQUESTED (NOT AS PART OF A CONSTRUCTION PROJECT) INDICATE THE EQUIPMENT NEEDED AND ITS ESTIMATED COST. INDICATE THE PERIOD DURING WHICH FUNDS WILL BE EXPENDED.

The purpose of the requested funds is to provide a sum of money which will be matched by the Board of Trustees to construct a suitable facility for our nursing school. As indicated earlier, this school has not grown apace with the hospital and currently functions out of totally inadequate facilities. The two renovated multiple dwellings do not provide adequate space for the needs of an up-to-date nursing school.

There is a need for buildings of 4,200 square meters to serve the programs of the nursing school.

A tract of land has been made available for a nursing school on hospital grounds. An administration wing, a residence hall for 120 students, and an academic center will comprise the nursing school campus.

Administrative Wing

The administrative wing will include:

- 1) 4 executive offices and secretariat
- 2) teachers' lounge
- 3) meeting rooms
- 4) record storage
- 5) pantry, storage, dressing rooms
- 6) 3 rooms for instructors

Residence Hall

The residence hall will include:

- 1) 60 rooms, each accommodating 2 students
- 2) kitchen and dining room
- 3) lounge
- 4) house mother's apartment and office
- 5) shelter
- 6) power plant

Academic Center

The academic center will include:

- 1) 4 lecture rooms, each accommodating up to 40 students. Movable partition walls can create 7 large halls for 80 students each.
- 2) 2 model hospital rooms, each with 3 adult beds and one pediatric bed.
- 3) laboratory to accommodate 40 students

E. PROPOSED USE OF GRANT FUNDS REQUESTED (CONT.)

26. HAS THE GOVERNMENT OF THE COUNTRY WHERE YOUR INSTITUTION IS LOCATED APPROVED YOUR INSTITUTION AND ANY EXPANSION CONTEMPLATED?

☒ YES ☐ NO

IF YES, SPECIFY BY WHOM, WHAT AGENCY OF THE GOVERNMENT, AND WHEN.

Ministry of Health, Eliezer Shostak, Minister, 1982

27. INDICATE THE PERCENTAGES OF TOTAL PROJECT COST AS FOLLOWS:

PERCENTAGE FROM AID	50	%
PERCENTAGE FROM APPLICANT	50	%
PERCENTAGE FROM OTHER SOURCES		%

LIST OTHER SOURCES AND AMOUNTS FROM EACH SOURCE:

28. IF A CONSTRUCTION PROJECT IS PROPOSED, ANSWER THE FOLLOWING:

A. INDICATE THE EXTENT OF ARCHITECTURAL-ENGINEERING PLANNING UNDERTAKEN TO DATE, IF ANY. NAME THE PERSON(S) PERFORMING ARCHITECTURAL-ENGINEERING WORK. INCLUDE WITH THE APPLICATION ANY PRELIMINARY ARCHITECTURAL-ENGINEERING PLANS AND COST ESTIMATES PREPARED.

Preliminary plans and programme prepared by Ben Amar and Bar-on Ltd., Architects and Town Planners, Netanya, Israel

B. ESTIMATE THE COST OF OPERATION OF THE FACILITIES PROPOSED FOR CONSTRUCTION FOR A THREE-YEAR PERIOD FOLLOWING ESTIMATED COMPLETION. DESCRIBE THE STAFFING AND MANAGERIAL REQUIREMENTS FOR SUCH FACILITIES AND ACTION PLANNED TO MEET THESE NEEDS. HOW DO YOU PROPOSE TO FINANCE THE OPERATING COSTS?

Approximate cost of operation at 60 students - \$180,000

As in the past, American Friends of Kiryat Sanz Laniado Hospital, the Ministry of Health, Ministry of Education, and Ministry of Social Welfare, covered costs over and above income from tuition. Tuition income is approximately 20% of cost.

F. FINANCIAL INFORMATION

29. BANK REFERENCES - GIVE BANK REFERENCES FOR THE APPLICANT AND FOR THE OVERSEAS INSTITUTION.

Applicant: Republic National Bank, 452 Fifth Avenue, New York, NY

Overseas Institution: Mizrachi Bank, Smilansky Street #4, Netanya, Israel
Bank Leumi of Israel, Herzl Street #5, Netanya, Israel

30. ANNUAL REPORT - ENCLOSE APPLICANT'S AND OVERSEAS INSTITUTION'S LATEST ANNUAL REPORT OF ASSETS AND LIABILITIES PREPARED BY INDEPENDENT ACCOUNT.

31. FINANCIAL STATEMENT - ATTACH TO THE APPLICATION A STATEMENT OF REVENUES AND EXPENDITURES FOR ALL EXISTING AND PROJECTED BUDGET CATEGORIES FOR THE LAST (ACTUAL) YEAR, AS ESTIMATED FOR THE PRESENT YEAR, AND AS PROJECTED FOR THE NEXT THREE YEARS. IF THE APPLICANT AND OVERSEAS INSTITUTION MAINTAIN SEPARATE BUDGETS, ATTACH A STATEMENT OF REVENUE AND EXPENDITURES FOR THE APPLICANT AND OVERSEAS INSTITUTION.

32. INDICATE YOUR FINANCIAL CONTRIBUTION TO THE OVERSEAS INSTITUTION IN THE PAST 3 YEARS AND DESCRIBE THE NATURE OF THE CONTRIBUTION (E.G., GIFT OR LOAN, FROM ENDOWMENT, FUND RAISING, ETC.) AND HOW THE FUNDS WERE UTILIZED.

The American Friends contributed to the Hospital during the past three years the sum of \$4,480,866 as an outright gift. Funds were used to cover the operational deficit of the overseas institution in the delivery of medical care to Israel's populace.

33. DESCRIBE PRIVATE FUND RAISING EFFORTS DURING THE PAST 3 YEARS, PRESENT ACTIVITIES, AND FUND RAISING EFFORTS PLANNED FOR THE FUTURE.

During the past three years, private funds were raised by the various friends of the hospital groups through annual dinners, parlor meeting benefits, direct mail solicitations, radio telethons, membership campaigns and auxiliary women's functions.

Future fund raising campaigns will attempt to increase the frequency and yield of the various programs.

34. ENDOWMENTS - IF APPLICANT AND/OR INSTITUTION HAS AN ENDOWMENT, INDICATE FOR EACH OF THE PAST 3 YEARS THE AVERAGE SIZE OF THE ENDOWMENT, THE AMOUNT OF INCOME EARNED, THE PERCENTAGE OF RETURN ON INVESTMENT, AND THE EXTENT TO WHICH AND PURPOSES FOR WHICH ENDOWMENT IS RESTRICTED. LIST PRINCIPAL HOLDINGS.

G. CERTIFICATION

THE UNDERSIGNED CERTIFIES THAT THIS APPLICATION IS FREE FROM MISREPRESENTATION AND DOES NOT KNOWINGLY OMIT ANY MATERIAL FACT PERTAINING TO THE INFORMATION REQUESTED.

A. NAME OF APPLICANT

American Friends of Kiryat Sanz Laniado Hospital

B. SIGNATURE OF AUTHORIZED PERSON

C. NAME AND TITLE OF PERSON SIGNING

Sidney Greenwald, Chairman of the Board

DATE

October 4, 1983

NOTE: Please be sure that all necessary attachments are included with each of the TWO copies of this application, and that the attachments and any continuation sheets are identified under the appropriate headings of this application form.

ANNUAL DINNER

The American Friends office in New York conducts an annual dinner campaign which is a six month program based on the selection of several well known communal leaders to receive an award. Each awardee solicits his friends, family and business associates to place advertisements in a journal in honor of all the awardees. In addition, these people are solicited to purchase reservation tickets at the dinner itself which is held traditionally in one of New York's fine ballrooms.

PARLOR MEETINGS

Five or six times each year, an evening benefit is held at the home of a volunteer at which time a prominent guest speaker speaks about the importance of the hospital's work. A brief audio visual presentation is shown, which features actual photographs taken at the hospital in Israel, and then, an open appeal is made for funds. Those attending usually are close acquaintances of the host.

DIRECT MAIL APPEALS

Twice yearly, a mailing is produced to elicit contribution responses from a broad audience whose names and addresses can be acquired from mailing list brokers at a nominal fee.

RADIO PROGRAM

Every Wednesday morning at 9:15 A.M., we have arranged with New York station WEVD F.M. for fifteen minutes of air time which is used to broadcast an appeal for funds for the hospital. The appeal usually is made in order to purchase a particular piece of equipment which is then dedicated in the name of the donors/listeners. Approximately 25-30 small contributions are received in response to the program each week.

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30. ANNUAL REPORT - ENCLOSE APPLICANT'S AND OVERSEAS INSTITUTION'S LATEST ANNUAL REPORT OF ASSETS AND LIABILITIES PREPARED BY INDEPENDENT ACCOUNT.

31. FINANCIAL STATEMENT - ATTACH TO THE APPLICATION A STATEMENT OF REVENUES AND EXPENDITURES FOR ALL EXISTING AND PROJECTED BUDGET CATEGORIES FOR THE LAST (ACTUAL) YEAR, AS ESTIMATED FOR THE PRESENT YEAR, AND AS PROJECTED FOR THE NEXT THREE YEARS. IF THE APPLICANT AND OVERSEAS INSTITUTION MAINTAIN SEPARATE BUDGETS, ATTACH A STATEMENT OF REVENUE AND EXPENDITURES FOR THE APPLICANT AND OVERSEAS INSTITUTION.

32. INDICATE YOUR FINANCIAL CONTRIBUTION TO THE OVERSEAS INSTITUTION IN THE PAST 3 YEARS AND DESCRIBE THE NATURE OF THE CONTRIBUTION (E.G., GIFT OR LOAN, FROM ENDOWMENT, FUND RAISING, ETC.) AND HOW THE FUNDS WERE UTILIZED.

The American Friends contributed to the Hospital during the past three years the sum of \$4,480,866 as an outright gift. Funds were used to cover the operational deficit of the overseas institution in the delivery of medical care to Israel's populace.

33. DESCRIBE PRIVATE FUND RAISING EFFORTS DURING THE PAST 3 YEARS, PRESENT ACTIVITIES, AND FUND RAISING EFFORTS PLANNED FOR THE FUTURE.

During the past three years, private funds were raised by the various friends of the hospital groups through annual dinners, parlor meeting benefits, direct mail solicitations, radio telethons, membership campaigns and auxiliary women's functions.

Future fund raising campaigns will attempt to increase the frequency and yield of the various programs.

34. ENDOWMENTS - IF APPLICANT AND/OR INSTITUTION HAS AN ENDOWMENT, INDICATE FOR EACH OF THE PAST 3 YEARS THE AVERAGE SIZE OF THE ENDOWMENT, THE AMOUNT OF INCOME EARNED, THE PERCENTAGE OF RETURN ON INVESTMENT, AND THE EXTENT TO WHICH AND PURPOSES FOR WHICH ENDOWMENT IS RESTRICTED. LIST PRINCIPAL HOLDINGS.

G. CERTIFICATION

THE UNDERSIGNED CERTIFIES THAT THIS APPLICATION IS FREE FROM MISREPRESENTATION AND DOES NOT KNOWINGLY OMIT ANY MATERIAL FACT PERTAINING TO THE INFORMATION REQUESTED.

A. NAME OF APPLICANT

American Friends of Kiryat Sanz Laniado Hospital

B. SIGNATURE OF AUTHORIZED PERSON

C. NAME AND TITLE OF PERSON SIGNING

Sidney Greenwald, Chairman of the Board

DATE

October 4, 1983

NOTE: Please be sure that all necessary attachments are included with each of the TWO copies of this application, and that the attachments and any continuation sheets are identified under the appropriate headings of this application form.