

WITHDRAWAL SHEET

Ronald Reagan Library

Collection: Cicconi, James W.: Files
 OA/Box: Box 11
 File Folder: [Personnel]

Archivist: kdb ⁹
 FOIA ID: F1997-066/~~6~~⁹, D. Cohen
 Date: 08/12/2004

| DOCUMENT NO. & TYPE | SUBJECT/TITLE | DATE | RESTRICTION |
|------------------------|---|---------|---------------|
| 1. memo | Barbara McQuown to James Baker re Walter Durham, 1p | 8/29/83 | B6 |
| 2. letter | Durham to Helen Burroughs, 1p | 4/15/83 | B6 |
| 3. memo | uninitialed copy of item 1, 1p | 8/29/83 | B6 |
| 4. note | Sally to BM re Durham, 1p | n.d. | B6 |
| 5. memo | Baker to McQuown re Durham (w/Post-It Note attached), 1p | 8/16/83 | B6 |
| 6. notes | re George Haley, 1p | 7/20/83 | B6 |
| 7. memo | John Schrote to Cicconi re Cicconi's note of 1/20/83, 1p | 1/24/83 | B6 |
| 8. memo | T.A.D. Tharp to Cicconi re appointment, 1p | 8/9/82 | B6 |
| 9. memo | Tharp to Cicconi re Woodrow Wilson Center, 1p [Item is still under review under the provisions of EO 13233] | 7/30/82 | B6 |
| 10. memo | Dennis Patrick to Helene von Damm re White House referrals to the Justice Department, 4p | 3/11/82 | B6 |

RESTRICTIONS

- B-1 National security classified information [(b)(1) of the FOIA].
- B-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA].
- B-3 Release would violate a Federal statute [(b)(3) of the FOIA].
- B-4 Release would disclose trade secrets or confidential commercial or financial information [(b)(4) of the FOIA].
- B-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA].
- B-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA].
- B-7a Release could reasonably be expected to interfere with enforcement proceedings [(b)(7)(A) of the FOIA].
- B-7b Release would deprive an individual of the right to a fair trial or impartial adjudication [(b)(7)(B) of the FOIA].
- B-7c Release could reasonably be expected to cause unwarranted invasion or privacy [(b)(7)(C) of the FOIA].
- B-7d Release could reasonably be expected to disclose the identity of a confidential source [(b)(7)(D) of the FOIA].
- B-7e Release would disclose techniques or procedures for law enforcement investigations or prosecutions or would disclose guidelines which could reasonably be expected to risk circumvention of the law [(b)(7)(E) of the FOIA].
- B-7f Release could reasonably be expected to endanger the life or physical safety of any individual [(b)(7)(F) of the FOIA].
- B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA].
- B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA].

C. Closed in accordance with restrictions contained in donor's deed of gift.

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THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER 1 LISTED ON THE
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THE WHITE HOUSE
WASHINGTON

AUG 24 1983
BMCG

August 16, 1983

MEMORANDUM TO: BARBARA McQUOWN
FROM: JAMES A. BAKER, III *JAB III*
SUBJECT: Walter W. Durham

I understand that Walter Durham is interested in an appointment to the AID Advisory Council, or any other Commission, Board, or Advisory Council that has international or economic development connotations.

I have known Walt in his capacity as president and CEO of the MESBIC Financial Corporation of Dallas. He is a hard-working and qualified businessman whom I am sure would contribute much to this Administration.

I have attached a copy of Walt's resume and hope that you will review his credentials.

Thank you.

*Was appointed ISAC #14 (Am + Min Sec
12/17/82 on Trade Policy
Matters)
Resigned 4/18/83*



THE SECRETARY OF COMMERCE
Washington, D.C. 20230

DEC 17 1982

Mr. Walter W. Durham
President and CEO
MESBIC Financial Corporation
of Dallas
7701 Stemmons Freeway, Suite 850
Dallas, Texas 75247

Dear Mr. Durham:

We are pleased to notify you of your appointment to the Industry Sector Advisory Committee on Small & Minority Business for Trade Policy Matters. This Committee is a major advisory body of the Industry Consultations Program on Trade Policy Matters jointly sponsored by the Department of Commerce and the Office of the United States Trade Representative. The Program was established under the Trade Act of 1974 to provide private sector advice to the Secretary of Commerce and the United States Trade Representative on trade negotiations and the administration of U.S. trade policy.

Your appointment is for the duration of the charter of the Committee, which expires in March 1984, but you may apply for reappointment. Because of security considerations, alternates may not be designated to attend Committee meetings on your behalf. We have enclosed copies of the Committee's charter and the relevant procedures and rules. Questions may be directed to the Trade Advisory Center, Room 1015-C, Department of Commerce, Washington, D.C. 20230, telephone (202) 377-3268.

Your work with this Program will enhance the ability of the U.S. Government to pursue trade objectives which reflect the concerns and interests of the private sector. This is critical to implementing the Tokyo Round trade agreements, negotiating new agreements, reviewing export policies, enforcing U.S. rights, and managing serious trade problems. We greatly appreciate your willingness to contribute your energy and time to these objectives.

Sincerely,

Malcolm Baldrige
Secretary of Commerce

Edmund Byrne
United States Trade Representative

Enclosures

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MFC

MESBIC Financial Corporation of Dallas

Empire Central Building, Suite 836
7701 N. Stemmons Freeway
Dallas, Texas 75247
214 / 637-0445

334493

April 18, 1983

Hon. Malcolm Baldrige
U. S. Secretary of Commerce
U. S. Department of Commerce
Washington, D.C.

Dear Mr. Secretary:

For the reasons contained in the attached letter to Ms. Helen Burroughs at the Department of Commerce, I hereby reluctantly submit my resignation from the "ISAC-Small and Minority Business Advisory Committee.

Sincerely,


Walter W. Durham
President

WWD:yjw
attachment
cc: Senator John G. Tower

WALTER W. DURHAM

Position: President Home: 4412 Hockaday Drive
MESBIC Financial Corp. of Dallas Dallas, Texas 75229
7701 Stemmons Fwy., Suite 836 (214)358-3756
Dallas, Texas 75247 Date of Birth: November 24, 1936
(214) 637-0445 Fort Worth, Texas

Executive Experience: Thirteen years as President and CEO of a minority enterprise small business investment company that has received national recognition in its field (Business Week, U.S. News & World Report, Inc., Venture). MESBIC has grown from \$150,000 in assets to \$4 million in assets since 1970, outperforming every other MESBIC in the United States.

Related Experience: Has served as a director of a number of small businesses, including a leading Texas oil field equipment distributor, a real estate company, a national bank, an electronics distributorship, a restaurant chain, a construction company, and two venture capital companies. Also has broad government/private sector experience, having testified on numerous occasions before committees of the U.S. House and Senate, helping to shape legislation, as president of national trade association. Has received appointments by the President of the United States and the Governor of Texas, and has received special recognition awards and citations from the President, the Governor, the U.S. Small Business Administration and the President's Task Force on Private Sector Initiatives. A frequent speaker on small business and entrepreneurship.

Previous Experience: Assistant to the President, Texas Industries, Inc. (NYSE). Handled a wide variety of special projects ranging from marketing analysis to acquisitions (1966-1969).

Manager, Manufacturers/Wholesalers/World Trade Department, Dallas Chamber of Commerce. Organized and participated in the first successful Dallas trade missions to Mexico and Central America, working with foreign government officials and U.S. representatives in Mexico, Guatemala, Honduras, Nicaragua, Costa Rica and El Salvador. Also developed successful legislative efforts in Austin and Washington including work with Senator John Tower and Vice President George Bush.

Platoon Leader, Company Commander, 1st Infantry Division, U.S. Army (1961-1963).

Education: BBA- The University of Texas, 1959
MBA - Southern Methodist University, 1969
Plus short courses in venture capital and finance at the Harvard Graduate School of Business, 1971, 1972 and 1975.

Other: Past President, Dallas County Republican Men's Club
Past President, American Association of MESBICs
Past President, SMU MBA Alumni Association
Chairman of Finance Committee, Sunday School teacher, Member of Administrative Board, First United Methodist Church, Carrollton, Texas
"Entrepreneur of the Year," Southern Methodist University
Chairman, Private Industry Council - Texas 1980-1982 (appointed by Governor Bill Clements)

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THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER 4 LISTED ON THE
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MEMORANDUM

THE VICE PRESIDENT
WASHINGTON

July 14, 1983

MEMORANDUM FROM THE VICE PRESIDENT

TO: John Herrington
SUBJECT: Walter W. Durham

As the attached correspondence indicates, Walter W. Durham is seeking an appointment to a Board or Commission involved in international or economic development.

He is highly recommended by people in Texas as a hard worker with A-1 political credentials. I am also told he has good contacts among Hispanics who are moving into corporate executive positions in Texas.

Attachments

cc: Barbara McQuown ✓
Katja Bullock

JAK:jhl

*Sally
Maybe on
ISAC?*

THE WHITE HOUSE
WASHINGTON

8/29

4:05 p.m.

Jim

Walter Durham
w/ MESBic

214/637-0445

re: "Cong. Steve Bartlett put
his name in for an
advisory council"

THE WHITE HOUSE
WASHINGTON

Memo from

Barbara McGuover

sent through

John Keenington

sent to J+B

regarding Walter Deukam

memo dated 08-29-83

encl. 7590

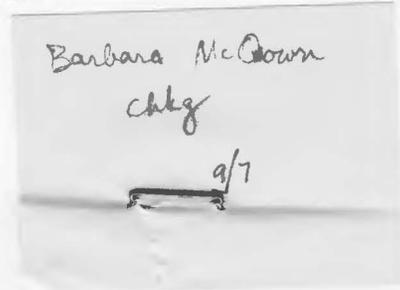
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MFC

MESBIC Financial Corporation of Dallas

Empire Central Building, Suite 836
7701 N. Stemmons Freeway
Dallas, Texas 75247
214 / 637-0445



August 26, 1983

Mr. Jim Cicconi
Assistant to the Chief of Staff
The White House
Washington, D.C.

Dear Mr. Cicconi:

By way of background, attached is a copy of an August 16 reply from Jim Baker to my letter of June 28 (copies of both letters attached).

This week Congressman Steve Bartlett has submitted my name to The White House recommending my appointment to the President's Advisory Council on Small and Minority Business Ownership.

I feel sure Vice President Bush and Senator Tower, whom I have known for many years, and in whose campaigns I have worked many times, will also strongly support my appointment. Tom Pauken of ACTION is also a good personal friend and supports this appointment.

I would very much appreciate it if it would be possible for you to follow-up on this specific Advisory Council after the earlier more general appointment correspondence with Jim Baker last June on possible appointments of an international or economic nature.

Thank you very much.

Sincerely,

A handwritten signature in black ink that reads "Walter W. Durham". The signature is written in a cursive style.

Walter W. Durham
President

WWD:yjw

THE WHITE HOUSE

WASHINGTON

August 16, 1983

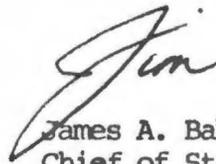
Dear Walter:

Thank you for your recent letter and please forgive my delay in responding.

I have forwarded a memo of recommendation on your behalf to the Office of Presidential Personnel. Please be assured that they will give serious consideration to your credentials in light of any appropriate appointments to a board or commission.

It was good to hear from you. Hurriedly, but with best regards.

Sincerely,



James A. Baker, III
Chief of Staff and
Assistant to the President

Mr. Walter W. Durham
President
MESBIC Financial Corporation
of Dallas
Empire Central Building
Suite 836
7701 N. Stemmons Freeway
Dallas, TX. 75247

MFC

MESBIC Financial Corporation of Dallas

Empire Central Building, Suite 836
7701 N. Stemmons Freeway
Dallas, Texas 75247
214 / 637-0445

June 28, 1983

Mr. James A. Baker, III
Chief of Staff and
Assistant to the President
The White House
Washington, D.C. 20500

Dear Jim:

As you know, I have had extensive experience since 1970 in entrepreneurship and developing a wide variety of small businesses, as well as some degree of earlier experience in Mexico and Central America in private sector/government economic development.

Related to that, attached is a copy of a June 15 memo from Tom Pauken to Barbara McQuown at White House Personnel.

I would very much appreciate your assistance in consideration of my possible appointment to the AID Advisory Counsel, or any other Board, Commission or Advisory Council that has international or economic development connotations. A copy of my resume is also attached to Tom's memo.

Also enclosed is a copy of the June issue of D Magazine which has a feature story on my activities in assisting minority small businesses on page 11.

Please let me hear from you at your convenience. Of course, I will be happy to provide any further information.

Thank you very much.

Sincerely,



Walter W. Durham
President

WWD:yjw
attachments

INSIDE DALLAS

BOOST FOR MINORITY BUSINESS

When **Walter Durham** received his Master's of Business Administration degree from SMU, he took a job that usually would groom young men for high-power positions in big business. He worked as assistant to **Ralph Rogers**, chairman of Texas Industries. But Durham quit his job not long after he started to pursue a rather far-off dream. Thirteen years ago, Durham started the Minority Enterprise Small-Business Investment Company (MESBIC) Financial Corporation of Dallas. The company was formed to invest in and provide financial support for minority businesses. It was the third such organization to be established under former President Nixon's administration; the other two organizations had failed.

Although the Dallas MESBIC is far from failing, Durham is quick to point out that the privately owned, federally licensed venture-capital company was not always the profitable organization that it is today. He says that when he started the MESBIC, he naively thought he could raise \$1 million the first year. Instead, he raised only \$150,000 and began knocking on the doors of area banks.

He was turned away often that first year. He says that he was labeled a "do-good liberal" but that he is in fact a self-proclaimed "do-good conservative." He was told by more people than he'd care to re-



Walter Durham promotes minority business

member that the project would never get off the ground.

It seemed that no bank wanted to be the first to invest, so toward the end of the year, Durham persuaded several Dallas bank executives to send representatives to a meeting. At that meeting, the group decided to take the plunge together and take the other 25 banks in the local clearinghouse with them. The

MESBIC got a total of \$300,000 out of the deal, but, more important, according to Durham, it got a vote of confidence from 32 banks.

Now the MESBIC can name 23 of the top 50 local companies as shareholders, (eight of the top 10), all of the major banks and other well-known corporations such as IBM and Xerox. Top executives from InterFirst Bank, RepublicBank and Mercan-

tile Bank serve on the board of directors along with executives from SEDCO Inc., Lomas & Nettleton Financial Corp., Campbell Taggart Inc., Fox & Jacobs Inc., Dr Pepper Co. and other high-ranking corporations.

The MESBIC has received free legal advice from **Jenkins & Gilchrist** and free accounting assistance from Dallas' **Arthur Young & Co.** Durham was the first person to receive joint awards from President Reagan and the Small-Business Administration for his work with the Dallas MESBIC, which now has a pool of \$4 million.

The company has 23 portfolio companies, and although last year was a little tighter than the past few years, a number of minority-owned companies received loans, including **Delatorre Sheet Metal Mfg. Co. Inc.**, **Archer Wholesale Distributors Inc.**, **NAMD Industries Inc.**, **Focus Communications**, **BG Electronics**, **Robins Landscaping**, **Frank's Automotive and Supreme Engraving**. One of the largest deals in the Dallas MESBIC's history was put together last year; the **Moreno Group Inc.** acquired **H-R Industries Inc.** in a \$1.9 million transaction. Durham says the organization is especially proud of the transaction because of the man behind it—Hispanic civic and business leader **Sam Moreno**. Durham says that **Moreno** is a role model for minorities, which is proof that the MESBIC does work.

Durham says that, looking back, he's glad he didn't raise \$1 million during his first year. He's glad he worked for it. "You learn more from adversity," he says.

BY AIMÉE LARRABEE

WALTER W. DURHAM

| | | | |
|------------------|---|-----------------------|---|
| Position: | President MESBIC Financial Corp. of Dallas 7701 Stemmons Fwy., Suite 836 Dallas, Texas 75247 (214) 637-0445 | Home: | 4412 Hockaday Drive Dallas, Texas 75229 (214)358-3756 |
| | | Date of Birth: | November 24, 1936 Fort Worth, Texas |

Executive Experience: Twelve years as President and CEO of a minority enterprise small business investment company that has received national recognition in its field (Business Week, U.S. News & World Report, Inc., Venture). MESBIC has grown from \$150,000 in assets to \$3.7 million in assets since 1970.

Related Experience: Has served as a director of several corporations, including a leading oil field equipment distributor, a real estate company, a national bank, an electronics distributorship, a growing restaurant chain, and two venture capital companies. Also has broad government/private sector experience, having testified on numerous occasions before committees of the U.S. House and Senate, helping to shape legislation, as president of national trade association. Has received appointments by the President of the United States and the Governor of Texas, and has received special recognition awards and citations from the President, the Governor, the U.S. Small Business Administration and the President's Task Force on Private Sector Initiatives.

Previous Experience: Assistant to the President, Texas Industries, Inc. (NYSE). Handled a wide variety of special projects ranging from marketing analysis to acquisitions (1966-1969).

Manager, Manufacturers/Wholesalers/World Trade Department, Dallas Chamber of Commerce. Organized and participated in the first successful Dallas trade missions to Mexico and Central America, working with foreign government officials and U.S. representatives in Mexico, Guatemala, Honduras, Nicaragua, Costa Rica and El Salvador. Also developed successful legislative efforts in Austin and Washington including work with Senator John Tower and Vice President George Bush.

Platoon Leader, Company Commander, 1st Infantry Division, U.S. Army (1961-1963).

Education: BBA- The University of Texas, 1959
MBA - Southern Methodist University, 1969
Plus short courses in venture capital and finance at the Harvard Graduate School of Business, 1971, 1972 and 1975.

Other: Past President, Dallas County Republican Men's Club
Past President, American Association of MESBICs
Past President, SMU MBA Alumni Association
Chairman of Finance Committee, Sunday School teacher, Member of Administrative Board, First United Methodist Church, Carrollton, Texas
"Entrepreneur of the Year," Southern Methodist University
Chairman, Private Industry Council - Texas 1980-1981 (appointed by Governor)

MFC

MESBIC Financial Corporation of Dallas

Empire Central Building, Suite 836
7701 N. Stemmons Freeway
Dallas, Texas 75247
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June 28, 1983

Mr. James A. Baker, III
Chief of Staff and
Assistant to the President
The White House
Washington, D.C. 20500

Dear Jim:

As you know, I have had extensive experience in entrepreneurship and developing a wide range of business as well as some degree of earlier experience in America in private sector/government

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I would very much appreciate your possible appointment to the AID Advisory Commission or Advisory Council that has development connotations. A copy of Tom's memo.

Also enclosed is a copy of the June issue of D Magazine which has a feature story on my activities in assisting minority small businesses on page 11.

Please let me hear from you at your convenience. Of course, I will be happy to provide any further information.

Thank you very much.

Sincerely,


Walter W. Durham
President

WWD:yjw
attachments

7/11

Does JAB know + support? Shall I write a routine memo + let Durham know?

R.F. without mg. too badly for file - but some in case

for some reason JAB asks for it

Routine memo

f Personnel
memo.

THE WHITE HOUSE
WASHINGTON

October 24, 1983

MEMORANDUM TO JAMES CICCONI: *JJC*
FROM: ~~JOSEPH SALGADO~~
SUBJECT: Richardson and Moran

This is to advise you, that I have referred Mr. Richardson's resume to George Armstrong for a position in the MBDA. I anticipate he will be called for an interview this week.

Regarding Mr. Moran, Bob MacKichan will be making telephone contact with him concerning a position with the EEOC.

I will keep you advised.

~~KEEP~~ THE PARTY


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Handwritten notes in top left corner.

THE WHITE HOUSE
WASHINGTON

February 9, 1983

MEMORANDUM FOR: JIM CICCONE
FROM: JOHN E. SCHROTE
SUBJECT: Sam J. Dealy

Mr. Dealy would appear to fit well into the military as you suggest and also FEMA, Transportation, and Justice. Therefore, I have forwarded his resume to Ron Mann, Chris Hicks, and Dennis Patrick.

cc: Ron Mann, Chris Hicks, Dennis Patrick
with incoming

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Personnel
memos

THE WHITE HOUSE

WASHINGTON

January 6, 1983

MEMORANDUM FOR: JIM CICCONI
FROM: JOHN E. SCHMIDT
SUBJECT: Mark Heckmann

Thank you for sending us Mark Heckmann's resume along with your comments.
We will give him careful consideration.

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THE WHITE HOUSE

WASHINGTON

July 30, 1982

MEMORANDUM FOR TAD THARP

FROM: Jim Cicconi

SUBJECT: Woodrow Wilson Center Board of Trustees

Jim Billington, Director of the Wilson Center, called me today concerning the appointments to the Board of Trustees. He indicated that Bill Baroody and Bob Mosbacher, both of whom were appointed by the President to unexpired terms, desire renewal of their appointments when they expire in October of this year. He also mentioned, however, that he had heard of an approach to Donald Blinken to go on the Board. Billington feels that, given Blinken's prominence in fund-raising activity, he would be a good addition to the Board.

If Blinken has indeed been approached to serve on the Board, I would assume it would not be to replace Baroody or Mosbacher, but would instead be for another slot. I would appreciate it if you or someone in Personnel would let me know the status of this because Billington is interested in asking Blinken to otherwise serve on the Wilson Council, a private advisory/fund-raising adjunct of the Center.

Thank you.

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RONALD REAGAN LIBRARY
TRANSFER/PARALLEL FILE SHEET

Please circle "preservation" (put in AV, etc.), "classified" (parallel filed in vault/annex), "collection" (misfile, provenance), "RD/FRD" (parallel file)

PRESERVATION CLASSIFICATION COLLECTION RD/FRD

FROM:

Collection Cicconi James W.: Files

Series II. Subject File

File Folder Title/Casefile #/NSC # [Personnel]

Box Number 11

Description of Material:

Casefile re proposed First Amendment speech,
5/2/84, 3p.

TO:

Collection: Cicconi, James W.: Files

Series: II. Subject File

File Folder Title/Casefile #/NSC # [Religious Groups]

Box Number: 12

Transferred by: C. Barton Date: 8/29/04

NEED ONE COPY IN ORIGINAL LOCATION
SECOND COPY WITH ITEM PARALLEL FILED OR TRANSFERRED
THIRD/FOURTH* COPY FOR COLLECTION FOLDERS - * IF TRANSFERRING TO/FROM TWO
COLLECTIONS

*to be signed
to be in order*

April 18, 1983

MEMORANDUM FOR T.A.D. THARP

FROM: CHRIS HICKS

SUBJECT: Board of Directors, Central Jersey
Industries, Inc.

You forwarded the attached material to me regarding a possible appointment by the President to the Board of Directors of Central Jersey's Industries Inc. Dick Kinser had been handling this matter before he left.

I checked with the Department of Treasury to make certain that the job still existed. Unfortunately, it does not. The United States Government was a major shareholder in Central Jersey Industries, Inc., and accordingly, had the right to appoint one member of the Board of Directors. David Chew, Secretary Regan's Executive Assistant, informs me that Roger Mehle states that the Treasury Department disposed of the stock during the last year. Accordingly, no appointment.

cc: Jim Cicconi

f Personnel memos

THE WHITE HOUSE
WASHINGTON

April 27, 1983

MEMORANDUM FOR: RON MANN
FROM: JOHN E. SCHROEDER
SUBJECT: Director of Disadvantaged Business
 Utilization - SES
 DOD

The candidate submitted by DOD for the above position probably will not clear.

I received a telephone call from Sam Cornelius telling me that "the Blacks and Hispanics would support Henry Zuniga for that position."

cc: Helene von Damm
 John Herrington
 Jim Cicconi ✓